



## NEW PC REGISTRATIONS BY SEGMENT ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΚΑΤΑ ΚΑΤΗΓΟΡΙΑ

JULY '13

YTD

|                  |                   | JULY '13   |              | YTD | JULY '13  |              |
|------------------|-------------------|------------|--------------|-----|-----------|--------------|
| Segment:         |                   | TOTAL      | Market Share |     | TOTAL     | Market Share |
| <b>4X4 - ATV</b> |                   | <b>487</b> | <b>1,3%</b>  |     | <b>94</b> | <b>1,5%</b>  |
| Make:            | Range:            | Volume:    | %            |     | Volume:   | %            |
| BMW              | X1-SERIES         | 170        | 34,91%       |     | 43        | 45,7%        |
| BMW              | X3-SERIES         | 67         | 13,76%       |     | 11        | 11,7%        |
| SUZUKI           | JIMNY             | 61         | 12,53%       |     | 21        | 22,3%        |
| AUDI             | Q5                | 54         | 11,09%       |     | 8         | 8,5%         |
| DAIHATSU         | TERIOS            | 30         | 6,16%        |     |           |              |
| SUZUKI           | GRAND VITARA      | 19         | 3,90%        |     | 3         | 3,2%         |
| MERCEDES         | GLK-SERIES        | 13         | 2,67%        |     | 1         | 1,1%         |
| LAND ROVER       | RANGE ROVER EVOQU | 11         | 2,26%        |     | 3         | 3,2%         |
| MERCEDES         | ML-SERIES         | 10         | 2,05%        |     | 1         | 1,1%         |
| BMW              | X5-SERIES         | 8          | 1,64%        |     | 1         | 1,1%         |
| BMW              | X6-SERIES         | 6          | 1,23%        |     |           |              |
| CHRYSLER         | WRANGLER          | 6          | 1,23%        |     |           |              |
| CHRYSLER         | GRAND CHEROKEE    | 6          | 1,23%        |     |           |              |
| AUDI             | Q7                | 5          | 1,03%        |     |           |              |
| LAND ROVER       | RANGE ROVER       | 4          | 0,82%        |     |           |              |
| LAND ROVER       | DISCOVERY         | 4          | 0,82%        |     |           |              |
| CHEVROLET        | CAPTIVA           | 3          | 0,62%        |     | 1         | 1,1%         |
| CHRYSLER         | CHEROKEE          | 3          | 0,62%        |     | 1         | 1,1%         |
| TOYOTA           | LAND CRUISER      | 3          | 0,62%        |     |           |              |
| MERCEDES         | GL-SERIES         | 2          | 0,41%        |     |           |              |
| PORSCHE          | CAYENNE           | 1          | 0,21%        |     |           |              |
| VOLKSWAGEN       | TOUAREG           | 1          | 0,21%        |     |           |              |

  

|                  |            | JULY '13    |              | YTD | JULY '13   |              |
|------------------|------------|-------------|--------------|-----|------------|--------------|
| Segment:         |            | TOTAL       | Market Share |     | TOTAL      | Market Share |
| <b>4X4 - SUV</b> |            | <b>1168</b> | <b>3,2%</b>  |     | <b>245</b> | <b>3,8%</b>  |
| Make:            | Range:     | Volume:     | %            |     | Volume:    | %            |
| SKODA            | YETI       | 233         | 19,95%       |     | 64         | 26,1%        |
| VOLKSWAGEN       | TIGUAN     | 169         | 14,47%       |     | 24         | 9,8%         |
| AUDI             | Q3         | 166         | 14,21%       |     | 17         | 6,9%         |
| DACIA            | DUSTER     | 150         | 12,84%       |     | 51         | 20,8%        |
| MINI             | COUNTRYMAN | 145         | 12,41%       |     | 27         | 11,0%        |
| SUZUKI           | SX4        | 101         | 8,65%        |     | 10         | 4,1%         |
| FORD             | KUGA       | 82          | 7,02%        |     | 17         | 6,9%         |
| VOLVO            | XC60       | 71          | 6,08%        |     | 15         | 6,1%         |
| TOYOTA           | RAV4       | 19          | 1,63%        |     | 14         | 5,7%         |
| NISSAN           | X-TRAIL    | 13          | 1,11%        |     |            |              |
| FIAT             | SEDICI     | 5           | 0,43%        |     | 3          | 1,2%         |
| KIA MOTORS       | SPORTAGE   | 5           | 0,43%        |     | 2          | 0,8%         |
| VOLVO            | XC90       | 4           | 0,34%        |     |            |              |
| SUBARU           | FORESTER   | 2           | 0,17%        |     |            |              |
| LEXUS            | RX400H     | 1           | 0,09%        |     |            |              |
| LEXUS            | RX450H     | 1           | 0,09%        |     | 1          | 0,4%         |
| OPEL             | ANTARA     | 1           | 0,09%        |     |            |              |





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JULY '13

YTD

| Segment:   | JULY '13    |              | YTD         |              | JULY '13 |              |
|------------|-------------|--------------|-------------|--------------|----------|--------------|
|            | TOTAL       | Market Share | TOTAL       | Market Share | TOTAL    | Market Share |
| <b>A</b>   | <b>6128</b> | <b>16,7%</b> | <b>1211</b> | <b>18,8%</b> |          |              |
| Make:      | Range:      | Volume:      | %           | Volume:      | %        |              |
| FIAT       | NEW PANDA   | 1049         | 17,12%      | 165          | 13,6%    |              |
| HYUNDAI    | i 10        | 606          | 9,89%       | 161          | 13,3%    |              |
| TOYOTA     | AYGO        | 606          | 9,89%       | 153          | 12,6%    |              |
| VOLKSWAGEN | UP!         | 533          | 8,70%       | 102          | 8,4%     |              |
| FIAT       | 500         | 424          | 6,92%       | 76           | 6,3%     |              |
| SUZUKI     | ALTO        | 411          | 6,71%       | 74           | 6,1%     |              |
| CHEVROLET  | SPARK       | 329          | 5,37%       | 51           | 4,2%     |              |
| SKODA      | CITIGO      | 306          | 4,99%       | 36           | 3,0%     |              |
| SEAT       | Mii         | 276          | 4,50%       | 123          | 10,2%    |              |
| CITROEN    | C1          | 255          | 4,16%       | 36           | 3,0%     |              |
| PEUGEOT    | 107         | 224          | 3,66%       | 18           | 1,5%     |              |
| SMART      | FORTWO      | 209          | 3,41%       | 22           | 1,8%     |              |
| KIA MOTORS | PICANTO     | 191          | 3,12%       | 27           | 2,2%     |              |
| NISSAN     | PIXO        | 167          | 2,73%       | 62           | 5,1%     |              |
| SUZUKI     | SPLASH      | 150          | 2,45%       | 28           | 2,3%     |              |
| OPEL       | ADAM        | 103          | 1,68%       | 35           | 2,9%     |              |
| FIAT       | PANDA       | 88           | 1,44%       | 5            | 0,4%     |              |
| TOYOTA     | IQ          | 80           | 1,31%       | 13           | 1,1%     |              |
| FORD       | KA          | 62           | 1,01%       | 15           | 1,2%     |              |
| DAIHATSU   | CUORE       | 26           | 0,42%       | 4            | 0,3%     |              |
| RENAULT    | NEW TWINGO  | 15           | 0,24%       | 2            | 0,2%     |              |
| ABARTH     | 500         | 14           | 0,23%       | 3            | 0,2%     |              |
| OPEL       | AGILA       | 2            | 0,03%       |              |          |              |
| HX AUTO    | NOBLE       | 1            | 0,02%       |              |          |              |
| VOLKSWAGEN | FOX         | 1            | 0,02%       |              |          |              |

  

| Segment:   | JULY '13     |              | YTD         |              | JULY '13 |              |
|------------|--------------|--------------|-------------|--------------|----------|--------------|
|            | TOTAL        | Market Share | TOTAL       | Market Share | TOTAL    | Market Share |
| <b>B</b>   | <b>16383</b> | <b>44,5%</b> | <b>2656</b> | <b>41,2%</b> |          |              |
| Make:      | Range:       | Volume:      | %           | Volume:      | %        |              |
| TOYOTA     | YARIS        | 2346         | 14,32%      | 300          | 11,3%    |              |
| OPEL       | CORSA        | 1899         | 11,59%      | 330          | 12,4%    |              |
| VOLKSWAGEN | POLO         | 1554         | 9,49%       | 216          | 8,1%     |              |
| HYUNDAI    | i 20         | 1337         | 8,16%       | 327          | 12,3%    |              |
| NISSAN     | MICRA        | 1137         | 6,94%       | 146          | 5,5%     |              |
| CITROEN    | C3           | 1015         | 6,20%       | 163          | 6,1%     |              |
| FORD       | FIESTA       | 916          | 5,59%       | 189          | 7,1%     |              |
| SUZUKI     | SWIFT        | 746          | 4,55%       | 90           | 3,4%     |              |
| SKODA      | FABIA        | 715          | 4,36%       | 120          | 4,5%     |              |
| SEAT       | IBIZA        | 691          | 4,22%       | 138          | 5,2%     |              |
| FIAT       | GRANDE PUNTO | 617          | 3,77%       | 93           | 3,5%     |              |
| PEUGEOT    | 208          | 602          | 3,67%       | 60           | 2,3%     |              |
| LANCIA     | YPSILON      | 556          | 3,39%       | 107          | 4,0%     |              |
| RENAULT    | CLIO         | 421          | 2,57%       | 91           | 3,4%     |              |
| KIA MOTORS | RIO          | 308          | 1,88%       | 31           | 1,2%     |              |
| NISSAN     | JUKE         | 275          | 1,68%       | 47           | 1,8%     |              |
| AUDI       | A1           | 258          | 1,57%       | 34           | 1,3%     |              |





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JULY '13

YTD

|            |          |     |       |    |      |
|------------|----------|-----|-------|----|------|
| HONDA      | JAZZ     | 163 | 0,99% | 19 | 0,7% |
| MINI       | MINI     | 156 | 0,95% | 10 | 0,4% |
| CITROEN    | DS3      | 155 | 0,95% | 13 | 0,5% |
| ALFA ROMEO | MITO     | 136 | 0,83% | 17 | 0,6% |
| CHEVROLET  | AVEO     | 107 | 0,65% | 18 | 0,7% |
| OPEL       | MOKKA    | 93  | 0,57% | 15 | 0,6% |
| DAIHATSU   | SIRION   | 49  | 0,30% | 30 | 1,1% |
| MAZDA      | 2-SERIES | 44  | 0,27% | 38 | 1,4% |
| MITSUBISHI | COLT     | 38  | 0,23% | 13 | 0,5% |
| DAIHATSU   | CHARADE  | 36  | 0,22% |    |      |
| MINI       | PACEMAN  | 8   | 0,05% |    |      |
| ABARTH     | PUNTO    | 2   | 0,01% |    |      |
| DACIA      | SANDERO  | 1   | 0,01% |    |      |
| HYUNDAI    | GETZ     | 1   | 0,01% |    |      |
| MINI       | CLUBMAN  | 1   | 0,01% | 1  | 0,0% |

|            |                   | JULY '13    |              | YTD     |              | JULY '13    |              |
|------------|-------------------|-------------|--------------|---------|--------------|-------------|--------------|
| Segment:   |                   | TOTAL       | Market Share | TOTAL   | Market Share | TOTAL       | Market Share |
| <b>C</b>   |                   | <b>9772</b> | <b>26,6%</b> |         |              | <b>1779</b> | <b>27,6%</b> |
| Make:      | Range:            | Volume:     | %            | Volume: | %            |             |              |
| VOLKSWAGEN | GOLF              | 1146        | 11,73%       | 212     | 11,9%        |             |              |
| OPEL       | ASTRA             | 1036        | 10,60%       | 135     | 7,6%         |             |              |
| TOYOTA     | AURIS             | 787         | 8,05%        | 168     | 9,4%         |             |              |
| NISSAN     | QASHQAI           | 696         | 7,12%        | 113     | 6,4%         |             |              |
| HYUNDAI    | i 30              | 646         | 6,61%        | 131     | 7,4%         |             |              |
| CITROEN    | C4                | 593         | 6,07%        | 64      | 3,6%         |             |              |
| AUDI       | A3                | 444         | 4,54%        | 80      | 4,5%         |             |              |
| SEAT       | LEON              | 419         | 4,29%        | 136     | 7,6%         |             |              |
| BMW        | 1-SERIES          | 415         | 4,25%        | 55      | 3,1%         |             |              |
| SKODA      | RAPID             | 399         | 4,08%        | 79      | 4,4%         |             |              |
| MERCEDES   | A-SERIES (NEW)    | 384         | 3,93%        | 57      | 3,2%         |             |              |
| SKODA      | OCTAVIA           | 382         | 3,91%        | 74      | 4,2%         |             |              |
| VOLVO      | V40               | 324         | 3,32%        | 55      | 3,1%         |             |              |
| FORD       | FOCUS             | 305         | 3,12%        | 79      | 4,4%         |             |              |
| ALFA ROMEO | GIULIETTA         | 288         | 2,95%        | 55      | 3,1%         |             |              |
| HONDA      | CIVIC             | 238         | 2,44%        | 40      | 2,2%         |             |              |
| MITSUBISHI | ASX               | 186         | 1,90%        | 24      | 1,3%         |             |              |
| MERCEDES   | B-SERIES          | 180         | 1,84%        | 32      | 1,8%         |             |              |
| RENAULT    | MEGANE            | 158         | 1,62%        | 46      | 2,6%         |             |              |
| VOLVO      | V40 CROSS COUNTRY | 117         | 1,20%        | 42      | 2,4%         |             |              |
| KIA MOTORS | CEED              | 109         | 1,12%        | 8       | 0,4%         |             |              |
| PEUGEOT    | 301               | 74          | 0,76%        | 20      | 1,1%         |             |              |
| VOLKSWAGEN | BEETLE            | 68          | 0,70%        | 17      | 1,0%         |             |              |
| PEUGEOT    | 308               | 65          | 0,67%        | 8       | 0,4%         |             |              |
| CITROEN    | C-ELYSEE          | 59          | 0,60%        | 8       | 0,4%         |             |              |
| PEUGEOT    | 3008              | 38          | 0,39%        | 16      | 0,9%         |             |              |
| FIAT       | LINEA             | 37          | 0,38%        |         |              |             |              |
| HYUNDAI    | IX35              | 31          | 0,32%        | 6       | 0,3%         |             |              |
| CITROEN    | DS4               | 29          | 0,30%        | 1       | 0,1%         |             |              |
| CHEVROLET  | CRUZE             | 27          | 0,28%        | 3       | 0,2%         |             |              |
| KIA MOTORS | NEW SPORTAGE      | 21          | 0,21%        | 4       | 0,2%         |             |              |
| MITSUBISHI | LANCER            | 15          | 0,15%        | 3       | 0,2%         |             |              |





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JULY '13

YTD

|            |          |    |       |   |      |
|------------|----------|----|-------|---|------|
| LANCIA     | DELTA    | 13 | 0,13% | 1 | 0,1% |
| LEXUS      | CT200H   | 11 | 0,11% | 1 | 0,1% |
| TOYOTA     | COROLLA  | 11 | 0,11% |   |      |
| VOLKSWAGEN | JETTA    | 8  | 0,08% |   |      |
| VOLVO      | C30      | 4  | 0,04% | 3 | 0,2% |
| FIAT       | BRAVO    | 2  | 0,02% | 2 | 0,1% |
| HONDA      | INSIGHT  | 2  | 0,02% |   |      |
| MAZDA      | 3-SERIES | 2  | 0,02% |   |      |
| CHEVROLET  | TRAX     | 1  | 0,01% | 1 | 0,1% |
| CITROEN    | DS5      | 1  | 0,01% |   |      |
| VOLVO      | S40      | 1  | 0,01% |   |      |

|            |                  | JULY '13 |              | YTD     |              | JULY '13 |              |
|------------|------------------|----------|--------------|---------|--------------|----------|--------------|
| Segment:   |                  | TOTAL    | Market Share | TOTAL   | Market Share | TOTAL    | Market Share |
| D          |                  | 1442     | 3,9%         | 220     | 3,4%         |          |              |
| Make:      | Range:           | Volume:  | %            | Volume: | %            |          |              |
| VOLKSWAGEN | PASSAT           | 224      | 15,53%       | 23      | 10,5%        |          |              |
| BMW        | 3-SERIES SEDAN   | 209      | 14,49%       | 23      | 10,5%        |          |              |
| VOLVO      | S60              | 195      | 13,52%       | 36      | 16,4%        |          |              |
| OPEL       | INSIGNIA         | 160      | 11,10%       | 23      | 10,5%        |          |              |
| MERCEDES   | C-SERIES         | 148      | 10,26%       | 38      | 17,3%        |          |              |
| TOYOTA     | AVENSIS          | 85       | 5,89%        | 10      | 4,5%         |          |              |
| MERCEDES   | CLA-SERIES       | 84       | 5,83%        | 17      | 7,7%         |          |              |
| AUDI       | A4               | 69       | 4,79%        | 13      | 5,9%         |          |              |
| VOLVO      | V60              | 68       | 4,72%        | 10      | 4,5%         |          |              |
| PEUGEOT    | 508              | 57       | 3,95%        | 14      | 6,4%         |          |              |
| CITROEN    | C5               | 31       | 2,15%        |         |              |          |              |
| SKODA      | SUPERB           | 24       | 1,66%        | 4       | 1,8%         |          |              |
| AUDI       | A5               | 17       | 1,18%        | 1       | 0,5%         |          |              |
| FORD       | MONDEO           | 14       | 0,97%        | 2       | 0,9%         |          |              |
| TOYOTA     | PRIUS            | 11       | 0,76%        | 1       | 0,5%         |          |              |
| AUDI       | A4 ALLROAD       | 7        | 0,49%        |         |              |          |              |
| BMW        | 3-SERIES TOURING | 7        | 0,49%        |         |              |          |              |
| SEAT       | EXEO             | 7        | 0,49%        |         |              |          |              |
| FIAT       | FREEMONT         | 6        | 0,42%        |         |              |          |              |
| BMW        | 3-SERIES         | 5        | 0,35%        | 4       | 1,8%         |          |              |
| SAAB       | SAAB 9-3         | 3        | 0,21%        |         |              |          |              |
| VOLVO      | XC70             | 3        | 0,21%        |         |              |          |              |
| BMW        | 3-SERIES GT      | 2        | 0,14%        |         |              |          |              |
| LEXUS      | IS 250           | 2        | 0,14%        |         |              |          |              |
| BMW        | M3-SERIES        | 1        | 0,07%        |         |              |          |              |
| HONDA      | ACCORD           | 1        | 0,07%        |         |              |          |              |
| LEXUS      | IS300H           | 1        | 0,07%        | 1       | 0,5%         |          |              |
| VOLVO      | V70              | 1        | 0,07%        |         |              |          |              |

|          |                | JULY '13 |              | YTD     |              | JULY '13 |              |
|----------|----------------|----------|--------------|---------|--------------|----------|--------------|
| Segment: |                | TOTAL    | Market Share | TOTAL   | Market Share | TOTAL    | Market Share |
| E        |                | 88       | 0,2%         | 20      | 0,3%         |          |              |
| Make:    | Range:         | Volume:  | %            | Volume: | %            |          |              |
| MERCEDES | E-SERIES       | 40       | 45,45%       | 10      | 50,0%        |          |              |
| BMW      | 5-SERIES SEDAN | 31       | 35,23%       | 7       | 35,0%        |          |              |
| AUDI     | A6             | 7        | 7,95%        | 2       | 10,0%        |          |              |





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JULY '13

YTD

|                              |                            |                |                     |                |                     |
|------------------------------|----------------------------|----------------|---------------------|----------------|---------------------|
| VOLVO                        | S80                        | 4              | 4,55%               |                |                     |
| BMW                          | 5-SERIES TOURING           | 3              | 3,41%               |                |                     |
| AUDI                         | ALLROAD                    | 2              | 2,27%               | 1              | 5,0%                |
| SAAB                         | SAAB 9-5                   | 1              | 1,14%               |                |                     |
| <b>JULY '13 YTD JULY '13</b> |                            |                |                     |                |                     |
| <b>Segment:</b>              |                            | <b>TOTAL</b>   | <b>Market Share</b> | <b>TOTAL</b>   | <b>Market Share</b> |
| <b>F</b>                     |                            | 9              | 0,0%                |                |                     |
| <b>Make:</b>                 | <b>Range:</b>              | <b>Volume:</b> | <b>%</b>            | <b>Volume:</b> | <b>%</b>            |
| AUDI                         | A8                         | 3              | 33,33%              |                |                     |
| MERCEDES                     | CLS-SERIES                 | 2              | 22,22%              |                |                     |
| MERCEDES                     | S-SERIES                   | 2              | 22,22%              |                |                     |
| AUDI                         | A7                         | 1              | 11,11%              |                |                     |
| BMW                          | 7-SERIES                   | 1              | 11,11%              |                |                     |
| <b>JULY '13 YTD JULY '13</b> |                            |                |                     |                |                     |
| <b>Segment:</b>              |                            | <b>TOTAL</b>   | <b>Market Share</b> | <b>TOTAL</b>   | <b>Market Share</b> |
| <b>G</b>                     |                            | 2              | 0,0%                |                |                     |
| <b>Make:</b>                 | <b>Range:</b>              | <b>Volume:</b> | <b>%</b>            | <b>Volume:</b> | <b>%</b>            |
| BENTLEY                      | CONTINENTAL FLYING<br>SLIP | 1              | 50,00%              |                |                     |
| PORSCHE                      | PANAMERA                   | 1              | 50,00%              |                |                     |
| <b>JULY '13 YTD JULY '13</b> |                            |                |                     |                |                     |
| <b>Segment:</b>              |                            | <b>TOTAL</b>   | <b>Market Share</b> | <b>TOTAL</b>   | <b>Market Share</b> |
| <b>MPV</b>                   |                            | 720            | 2,0%                | 113            | 1,8%                |
| <b>Make:</b>                 | <b>Range:</b>              | <b>Volume:</b> | <b>%</b>            | <b>Volume:</b> | <b>%</b>            |
| SKODA                        | ROOMSTER                   | 142            | 19,72%              | 28             | 24,8%               |
| FIAT                         | 500L                       | 101            | 14,03%              | 18             | 15,9%               |
| OPEL                         | MERIVA                     | 70             | 9,72%               | 5              | 4,4%                |
| VOLKSWAGEN                   | TOURAN                     | 58             | 8,06%               | 4              | 3,5%                |
| OPEL                         | ZAFIRA                     | 49             | 6,81%               | 9              | 8,0%                |
| FORD                         | B-MAX                      | 36             | 5,00%               | 7              | 6,2%                |
| CITROEN                      | C3 PICASSO                 | 29             | 4,03%               | 13             | 11,5%               |
| SEAT                         | ALTEA                      | 25             | 3,47%               | 1              | 0,9%                |
| FORD                         | FOCUS C-MAX                | 24             | 3,33%               | 5              | 4,4%                |
| FORD                         | GRAND C-MAX                | 23             | 3,19%               | 5              | 4,4%                |
| TOYOTA                       | VERSO S                    | 22             | 3,06%               |                |                     |
| FORD                         | S-MAX                      | 20             | 2,78%               | 2              | 1,8%                |
| NISSAN                       | NOTE                       | 17             | 2,36%               | 2              | 1,8%                |
| SUBARU                       | TREZIA                     | 16             | 2,22%               |                |                     |
| RENAULT                      | SCENIC                     | 14             | 1,94%               | 2              | 1,8%                |
| CHEVROLET                    | ORLANDO                    | 12             | 1,67%               | 3              | 2,7%                |
| FIAT                         | QUBO                       | 11             | 1,53%               | 3              | 2,7%                |
| CITROEN                      | PICASSO                    | 10             | 1,39%               | 1              | 0,9%                |
| VOLKSWAGEN                   | SHARAN                     | 10             | 1,39%               | 1              | 0,9%                |
| KIA MOTORS                   | VENGA                      | 9              | 1,25%               |                |                     |
| SEAT                         | ALHAMBRA                   | 5              | 0,69%               | 1              | 0,9%                |
| TOYOTA                       | URBAN CRUISER              | 5              | 0,69%               |                |                     |
| PEUGEOT                      | 5008                       | 4              | 0,56%               |                |                     |
| SEAT                         | ALTEA XL                   | 2              | 0,28%               |                |                     |
| FORD                         | C-MAX                      | 1              | 0,14%               | 1              | 0,9%                |





## NEW PC REGISTRATIONS BY SEGMENT ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΚΑΤΑ ΚΑΤΗΓΟΡΙΑ

JULY '13

YTD

|         |                 |   |       |   |      |
|---------|-----------------|---|-------|---|------|
| FORD    | GALAXY          | 1 | 0,14% |   |      |
| HYUNDAI | IX20            | 1 | 0,14% |   |      |
| RENAULT | MEGANE SCENIC   | 1 | 0,14% |   |      |
| SEAT    | ALTEA FREETRACK | 1 | 0,14% | 1 | 0,9% |
| TOYOTA  | VERSO-S         | 1 | 0,14% | 1 | 0,9% |

|              |               | JULY '13       |              | YTD | JULY '13       |              |
|--------------|---------------|----------------|--------------|-----|----------------|--------------|
| Segment:     |               | TOTAL          | Market Share |     | TOTAL          | Market Share |
| <b>MPV-M</b> |               | 163            | 0,4%         |     | 37             | 0,6%         |
| <b>Make:</b> | <b>Range:</b> | <b>Volume:</b> | <b>%</b>     |     | <b>Volume:</b> | <b>%</b>     |
| FIAT         | DOBLO         | 83             | 50,92%       |     | 23             | 62,2%        |
| VOLKSWAGEN   | CADDY         | 34             | 20,86%       |     | 5              | 13,5%        |
| FIAT         | STRADA        | 15             | 9,20%        |     | 5              | 13,5%        |
| MERCEDES     | CITAN         | 15             | 9,20%        |     |                |              |
| CITROEN      | BERLINGO      | 6              | 3,68%        |     |                |              |
| OPEL         | COMBO         | 5              | 3,07%        |     | 3              | 8,1%         |
| RENAULT      | KANGOO        | 2              | 1,23%        |     |                |              |
| CITROEN      | NEMO          | 1              | 0,61%        |     | 1              | 2,7%         |
| FIAT         | FIORINO       | 1              | 0,61%        |     |                |              |
| PEUGEOT      | EXPERT        | 1              | 0,61%        |     |                |              |

|                  |                 | JULY '13       |              | YTD | JULY '13       |              |
|------------------|-----------------|----------------|--------------|-----|----------------|--------------|
| Segment:         |                 | TOTAL          | Market Share |     | TOTAL          | Market Share |
| <b>Sp Cabrio</b> |                 | 70             | 0,2%         |     | 23             | 0,4%         |
| <b>Make:</b>     | <b>Range:</b>   | <b>Volume:</b> | <b>%</b>     |     | <b>Volume:</b> | <b>%</b>     |
| OPEL             | CASCADA         | 25             | 35,71%       |     | 21             | 91,3%        |
| AUDI             | A3 CABRIOLET    | 17             | 24,29%       |     |                |              |
| AUDI             | A5 CABRIOLET    | 9              | 12,86%       |     |                |              |
| MINI             | MINI CABRIO     | 9              | 12,86%       |     | 1              | 4,3%         |
| CITROEN          | DS3 CABRIO      | 3              | 4,29%        |     | 1              | 4,3%         |
| MERCEDES         | CLK-SERIES      | 2              | 2,86%        |     |                |              |
| VOLKSWAGEN       | EOS             | 2              | 2,86%        |     |                |              |
| BMW              | 3-SERIES CABRIO | 1              | 1,43%        |     |                |              |
| OPEL             | ASTRA CABRIO    | 1              | 1,43%        |     |                |              |
| PEUGEOT          | 308 CC          | 1              | 1,43%        |     |                |              |

|                 |                | JULY '13       |              | YTD | JULY '13       |              |
|-----------------|----------------|----------------|--------------|-----|----------------|--------------|
| Segment:        |                | TOTAL          | Market Share |     | TOTAL          | Market Share |
| <b>Sp Coupe</b> |                | 55             | 0,1%         |     | 3              | 0,0%         |
| <b>Make:</b>    | <b>Range:</b>  | <b>Volume:</b> | <b>%</b>     |     | <b>Volume:</b> | <b>%</b>     |
| VOLKSWAGEN      | SCIROCCO       | 29             | 52,73%       |     | 2              | 66,7%        |
| MINI            | COUPE          | 5              | 9,09%        |     |                |              |
| AUDI            | A5 COUPE       | 4              | 7,27%        |     |                |              |
| TOYOTA          | 86             | 4              | 7,27%        |     |                |              |
| AUDI            | TT COUPE       | 3              | 5,45%        |     |                |              |
| BMW             | 1-SERIES COUPE | 3              | 5,45%        |     |                |              |
| HONDA           | CR-Z           | 2              | 3,64%        |     |                |              |
| PEUGEOT         | RCZ            | 2              | 3,64%        |     |                |              |
| PORSCHE         | 911 COUPE      | 2              | 3,64%        |     |                |              |
| BMW             | 6-SERIES       | 1              | 1,82%        |     | 1              | 33,3%        |





## NEW PC REGISTRATIONS BY SEGMENT ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΚΑΤΑ ΚΑΤΗΓΟΡΙΑ

JULY '13

YTD

|                    |                                    | JULY '13       |              | YTD | JULY '13       |              |
|--------------------|------------------------------------|----------------|--------------|-----|----------------|--------------|
| Segment:           |                                    | TOTAL          | Market Share |     | TOTAL          | Market Share |
| <b>Sp Roadster</b> |                                    | 32             | 0,1%         |     | 2              | 0,0%         |
| <b>Make:</b>       | <b>Range:</b>                      | <b>Volume:</b> | <b>%</b>     |     | <b>Volume:</b> | <b>%</b>     |
| MERCEDES           | SLK-SERIES                         | 7              | 21,88%       |     |                |              |
| MINI               | ROADSTER                           | 5              | 15,63%       |     | 1              | 50,0%        |
| SMART              | FORTWO CABRIO                      | 5              | 15,63%       |     | 1              | 50,0%        |
| AUDI               | TT                                 | 4              | 12,50%       |     |                |              |
| BMW                | Z4-SERIES                          | 4              | 12,50%       |     |                |              |
| AUDI               | R8                                 | 3              | 9,38%        |     |                |              |
| MAZDA              | MX-5                               | 2              | 6,25%        |     |                |              |
| PORSCHE            | CAYMAN                             | 2              | 6,25%        |     |                |              |
|                    |                                    | JULY '13       |              | YTD | JULY '13       |              |
| Segment:           |                                    | TOTAL          | Market Share |     | TOTAL          | Market Share |
| <b>CARAVAN</b>     |                                    | 1              | 0,0%         |     | 1              | 0,0%         |
| <b>Make:</b>       | <b>Range:</b>                      | <b>Volume:</b> | <b>%</b>     |     | <b>Volume:</b> | <b>%</b>     |
| C.I./ROLLERTEAM    | AUTOROLLER 3                       | 1              | 100,00%      |     | 1              | 100,0%       |
|                    |                                    | JULY '13       |              | YTD | JULY '13       |              |
| Segment:           |                                    | TOTAL          | Market Share |     | TOTAL          | Market Share |
| <b>COMBI</b>       |                                    | 264            | 0,7%         |     | 49             | 0,8%         |
| <b>Make:</b>       | <b>Range:</b>                      | <b>Volume:</b> | <b>%</b>     |     | <b>Volume:</b> | <b>%</b>     |
| MERCEDES           | VITO, VIANO                        | 61             | 23,11%       |     | 17             | 34,7%        |
| NISSAN             | NV200                              | 52             | 19,70%       |     | 17             | 34,7%        |
| OPEL               | VIVARO                             | 51             | 19,32%       |     | 7              | 14,3%        |
| FIAT               | SCUDO                              | 34             | 12,88%       |     | 4              | 8,2%         |
| NISSAN             | PRIMASTAR                          | 31             | 11,74%       |     | 1              | 2,0%         |
| VOLKSWAGEN         | KOMBI                              | 17             | 6,44%        |     |                |              |
| FIAT               | DUCATO                             | 5              | 1,89%        |     | 1              | 2,0%         |
| CITROEN            | JUMPY                              | 4              | 1,52%        |     |                |              |
| PEUGEOT            | PEUGEOT                            | 3              | 1,14%        |     | 1              | 2,0%         |
| VOLKSWAGEN         | TRANSPORTER                        | 2              | 0,76%        |     |                |              |
| IVECO              | 40C11,13,15,17,21,14G,<br>45C15,17 | 1              | 0,38%        |     |                |              |
| MERCEDES           | SPRINTER                           | 1              | 0,38%        |     |                |              |
| RENAULT            | TRAFIC                             | 1              | 0,38%        |     | 1              | 2,0%         |
| VOLKSWAGEN         | CARAVELLE                          | 1              | 0,38%        |     |                |              |

