



NEW PC REGISTRATIONS BY SEGMENT ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΚΑΤΑ ΚΑΤΗΓΟΡΙΑ

DECEMBER '11

YTD

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
4X4 - ATV		1979	2,0%	156	2,8%
Make:	Range:	Volume:	%	Volume:	%
BMW	X1-SERIES	486	24,56%	21	13,5%
DAIHATSU	TERIOS	430	21,73%	55	35,3%
SUZUKI	JIMNY	294	14,86%	20	12,8%
AUDI	Q5	235	11,87%	7	4,5%
SUZUKI	GRAND VITARA	175	8,84%	17	10,9%
BMW	X3-SERIES	71	3,59%	9	5,8%
CHRYSLER	CHEROKEE	59	2,98%	1	0,6%
BMW	X5-SERIES	37	1,87%	2	1,3%
CHRYSLER	WRANGLER	33	1,67%		
BMW	X6-SERIES	24	1,21%	2	1,3%
PORSCHE	CAYENNE	22	1,11%		
LAND ROVER	RANGE ROVER	21	1,06%	7	4,5%
MERCEDES	ML-SERIES	16	0,81%	4	2,6%
MERCEDES	GLK-SERIES	16	0,81%	3	1,9%
LADA	LADA 4X4	14	0,71%		
AUDI	Q7	7	0,35%	1	0,6%
CHEVROLET	CAPTIVA	7	0,35%	4	2,6%
CHRYSLER	GRAND CHEROKEE	7	0,35%	1	0,6%
TOYOTA	LAND CRUISER	6	0,30%		
VOLKSWAGEN	TOUAREG	4	0,20%	1	0,6%
LAND ROVER	DISCOVERY	3	0,15%		
NISSAN	PATHFINDER	3	0,15%		
SH AUTO	CEO	3	0,15%		
SSANGYONG	KYRON	3	0,15%	1	0,6%
LAND ROVER	DEFENDER	1	0,05%		
MERCEDES	GL-SERIES	1	0,05%		
SSANGYONG	REXTON	1	0,05%		
		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
4X4 - SUV		4376	4,5%	233	4,2%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	TIGUAN	978	22,35%	44	18,9%
SKODA	YETI	699	15,97%	25	10,7%
DACIA	DUSTER	623	14,24%	40	17,2%
SUZUKI	SX4	408	9,32%	9	3,9%
MINI	COUNTRYMAN	349	7,98%	16	6,9%
TOYOTA	RAV4	307	7,02%	12	5,2%
SUBARU	FORESTER	224	5,12%	7	3,0%
VOLVO	XC60	159	3,63%	12	5,2%
FORD	KUGA	100	2,29%	20	8,6%
AUDI	Q3	91	2,08%	41	17,6%
KIA MOTORS	SPORTAGE	89	2,03%	1	0,4%
FIAT	SEDICI	83	1,90%	1	0,4%
CHRYSLER	PATRIOT	76	1,74%	1	0,4%
NISSAN	X-TRAIL	73	1,67%	1	0,4%





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YTD

HONDA	CR-V	40	0,91%	1	0,4%
CHRYSLER	COMPASS	18	0,41%	1	0,4%
LEXUS	RX450H	15	0,34%		
OPEL	ANTARA	10	0,23%		
MAZDA	CX7	6	0,14%		
MITSUBISHI	OUTLANDER	6	0,14%		
LAND ROVER	FREELANDER	5	0,11%	1	0,4%
CITROEN	C-CROSSER	4	0,09%		
LEXUS	RX400H	4	0,09%		
VOLVO	XC90	4	0,09%		
INFINITI	FX37	2	0,05%		
HYUNDAI	TUCSON	1	0,02%		
JAC	REIN SRV	1	0,02%		
PEUGEOT	4007	1	0,02%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
A		17045	17,5%	856	15,5%
Make:	Range:	Volume:	%	Volume:	%
FIAT	PANDA	2741	16,08%	125	14,6%
TOYOTA	AYGO	2314	13,58%	164	19,2%
HYUNDAI	i 10	2067	12,13%	82	9,6%
SMART	FORTWO	1437	8,43%	92	10,7%
CHEVROLET	SPARK	1330	7,80%	43	5,0%
PEUGEOT	107	1268	7,44%	28	3,3%
FIAT	500	1230	7,22%	56	6,5%
CITROEN	C1	946	5,55%	44	5,1%
KIA MOTORS	PICANTO	784	4,60%	55	6,4%
FORD	KA	603	3,54%	41	4,8%
SUZUKI	ALTO	519	3,04%	23	2,7%
NISSAN	PIXO	476	2,79%	6	0,7%
TOYOTA	IQ	458	2,69%	21	2,5%
SUZUKI	SPLASH	312	1,83%	48	5,6%
RENAULT	NEW TWINGO	244	1,43%	15	1,8%
DAIHATSU	CUORE	126	0,74%	4	0,5%
OPEL	AGILA	56	0,33%	1	0,1%
VOLKSWAGEN	FOX	56	0,33%	7	0,8%
ABARTH	500	43	0,25%		
HX AUTO	NOBLE	27	0,16%		
CHEVROLET	MATIZ	3	0,02%		
CHANGAN	BENNI	2	0,01%		
ASTON MARTIN	CYGNET	1	0,01%		
RENAULT	TWINGO	1	0,01%	1	0,1%
SUZUKI	WAGON R	1	0,01%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
B		37262	38,2%	2445	44,2%
Make:	Range:	Volume:	%	Volume:	%
OPEL	CORSA	6021	16,16%	334	13,7%
TOYOTA	YARIS	4698	12,61%	813	33,3%
VOLKSWAGEN	POLO	3986	10,70%	199	8,1%





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DECEMBER '11

YTD

FORD	FIESTA	3631	9,74%	274	11,2%
NISSAN	MICRA	2657	7,13%	40	1,6%
SEAT	IBIZA	1887	5,06%	67	2,7%
HYUNDAI	i 20	1863	5,00%	46	1,9%
SKODA	FABIA	1461	3,92%	77	3,1%
SUZUKI	SWIFT	1393	3,74%	42	1,7%
FIAT	GRANDE PUNTO	1294	3,47%	92	3,8%
CITROEN	C3	1247	3,35%	41	1,7%
PEUGEOT	207	976	2,62%	37	1,5%
NISSAN	JUKE	881	2,36%	21	0,9%
RENAULT	CLIO	715	1,92%	51	2,1%
AUDI	A1	694	1,86%	29	1,2%
HONDA	JAZZ	673	1,81%	28	1,1%
ALFA ROMEO	MITO	669	1,80%	37	1,5%
MINI	MINI	570	1,53%	51	2,1%
DAIHATSU	SIRION	360	0,97%	47	1,9%
MITSUBISHI	COLT	289	0,78%	10	0,4%
PEUGEOT	206 PLUS	270	0,72%	1	0,0%
CITROEN	DS3	269	0,72%	6	0,2%
MAZDA	2-SERIES	248	0,67%	13	0,5%
LANCIA	YPSILON	130	0,35%	35	1,4%
DACIA	SANDERO	102	0,27%	3	0,1%
CHEVROLET	AVEO	79	0,21%	1	0,0%
KIA MOTORS	RIO	48	0,13%	38	1,6%
FIAT	PUNTO EVO	46	0,12%	1	0,0%
ABARTH	PUNTO	38	0,10%	1	0,0%
SUBARU	JUSTY	30	0,08%	6	0,2%
DAIHATSU	CHARADE	27	0,07%	1	0,0%
HYUNDAI	GETZ	4	0,01%	1	0,0%
CHEVROLET	AVEO-KALOS	2	0,01%		
LADA	1119	2	0,01%	2	0,1%
CHEVROLET	KALOS	1	0,00%		
SUZUKI	IGNIS	1	0,00%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
C		24299	24,9%	1190	21,5%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	3499	14,40%	155	13,0%
TOYOTA	AURIS	3087	12,70%	184	15,5%
VOLKSWAGEN	GOLF	2299	9,46%	101	8,5%
SKODA	OCTAVIA	2057	8,47%	87	7,3%
FORD	FOCUS	1347	5,54%	62	5,2%
NISSAN	QASHQAI	1182	4,86%	51	4,3%
SEAT	LEON	977	4,02%	31	2,6%
KIA MOTORS	CEED	939	3,86%	28	2,4%
ALFA ROMEO	GIULIETTA	935	3,85%	46	3,9%
MITSUBISHI	ASX	934	3,84%	27	2,3%
HYUNDAI	i 30	815	3,35%	25	2,1%
AUDI	A3	726	2,99%	21	1,8%
BMW	1-SERIES	724	2,98%	95	8,0%
CITROEN	C4	580	2,39%	45	3,8%





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YTD

VOLVO	S40	420	1,73%	20	1,7%
CHEVROLET	CRUZE	408	1,68%	7	0,6%
HONDA	CIVIC	386	1,59%	8	0,7%
RENAULT	MEGANE	314	1,29%	21	1,8%
PEUGEOT	308	303	1,25%	9	0,8%
PEUGEOT	3008	247	1,02%	9	0,8%
KIA MOTORS	NEW SPORTAGE	211	0,87%	10	0,8%
MITSUBISHI	LANCER	210	0,86%	7	0,6%
TOYOTA	COROLLA	198	0,81%	15	1,3%
FIAT	BRAVO	179	0,74%	30	2,5%
MERCEDES	B-SERIES	167	0,69%	17	1,4%
VOLVO	C30	138	0,57%	9	0,8%
NISSAN	TIIDA	132	0,54%	9	0,8%
LEXUS	CT200H	120	0,49%	7	0,6%
RENAULT	FLUENCE	115	0,47%	14	1,2%
VOLKSWAGEN	JETTA	106	0,44%	4	0,3%
HYUNDAI	IX35	102	0,42%	6	0,5%
MAZDA	3-SERIES	83	0,34%	6	0,5%
LANCIA	DELTA	70	0,29%	3	0,3%
HONDA	INSIGHT	56	0,23%	1	0,1%
SUBARU	IMPREZA	55	0,23%	4	0,3%
DACIA	LOGAN	53	0,22%	1	0,1%
CITROEN	DS4	47	0,19%	1	0,1%
VOLVO	V50	26	0,11%	4	0,3%
VOLKSWAGEN	BEETLE	25	0,10%	9	0,8%
HYUNDAI	ACCENT	8	0,03%		
ALFA ROMEO	147	6	0,02%		
FIAT	LINEA	4	0,02%		
VOLKSWAGEN	NEW BEETLE	4	0,02%		
CHEVROLET	LACETTI	2	0,01%		
CHEVROLET	LANOS	1	0,00%		
KIA MOTORS	IX35	1	0,00%	1	0,1%
PEUGEOT	307	1	0,00%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
D		6534	6,7%	382	6,9%
Make:	Range:	Volume:	%	Volume:	%
OPEL	INSIGNIA	1096	16,77%	42	11,0%
VOLKSWAGEN	PASSAT	983	15,04%	67	17,5%
TOYOTA	AVENSIS	714	10,93%	31	8,1%
MERCEDES	C-SERIES	694	10,62%	102	26,7%
BMW	3-SERIES	552	8,45%	28	7,3%
VOLVO	S60	547	8,37%	41	10,7%
AUDI	A4	458	7,01%	20	5,2%
FORD	MONDEO	362	5,54%	17	4,5%
CITROEN	C5	245	3,75%	1	0,3%
PEUGEOT	508	128	1,96%	6	1,6%
VOLVO	V60	125	1,91%	8	2,1%
TOYOTA	PRIUS	111	1,70%	2	0,5%
SKODA	SUPERB	99	1,52%	1	0,3%
AUDI	A5	95	1,45%	2	0,5%





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DECEMBER '11

YTD

Make	Model	Volume	Market Share	Volume	Market Share
MAZDA	6-SERIES	94	1,44%	1	0,3%
SAAB	SAAB 9-3	56	0,86%	2	0,5%
ALFA ROMEO	159	51	0,78%	1	0,3%
SAAB	SAAB 9-3X	36	0,55%		
CHRYSLER	CALIBER	26	0,40%	4	1,0%
SEAT	EXEO	16	0,24%		
AUDI	A4 ALLROAD	12	0,18%	1	0,3%
PEUGEOT	407	11	0,17%		
HONDA	ACCORD	6	0,09%		
LEXUS	IS 250	4	0,06%		
RENAULT	LAGUNA	4	0,06%	2	0,5%
BMW	M3-SERIES	3	0,05%		
VOLVO	XC70	3	0,05%	1	0,3%
CITROEN	DS4	1	0,02%	1	0,3%
OPEL	VECTRA	1	0,02%		
VOLVO	V70	1	0,02%	1	0,3%

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
E		482	0,5%	31	0,6%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	E-SERIES	264	54,77%	21	67,7%
AUDI	A6	64	13,28%	1	3,2%
BMW	5-SERIES	63	13,07%	4	12,9%
SAAB	SAAB 9-5	60	12,45%	1	3,2%
VOLVO	S80	20	4,15%	3	9,7%
SUBARU	LEGACY	6	1,24%	1	3,2%
LEXUS	GS450H	3	0,62%		
JAGUAR	X-TYPE	2	0,41%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
F		56	0,1%	3	0,1%
Make:	Range:	Volume:	%	Volume:	%
BMW	7-SERIES	18	32,14%		
MERCEDES	S-SERIES	13	23,21%		
MERCEDES	CLS-SERIES	10	17,86%	2	66,7%
AUDI	A7	6	10,71%		
AUDI	A8	5	8,93%		
JAGUAR	XF-TYPE	2	3,57%	1	33,3%
MERCEDES	R-SERIES	2	3,57%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
G		6	0,0%	1	0,0%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	5	83,33%	1	100,0%
MASERATI	QUATTROPORTE	1	16,67%		





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DECEMBER '11

YTD

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
MPV		3849	3,9%	183	3,3%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	A-SERIES	792	20,58%	43	23,5%
OPEL	MERIVA	589	15,30%	19	10,4%
SKODA	ROOMSTER	372	9,66%	11	6,0%
NISSAN	NOTE	243	6,31%	4	2,2%
KIA MOTORS	VENGA	205	5,33%	4	2,2%
VOLKSWAGEN	TOURAN	179	4,65%	4	2,2%
FORD	FOCUS C-MAX	161	4,18%	8	4,4%
CITROEN	PICASSO	137	3,56%		
TOYOTA	URBAN CRUISER	136	3,53%	27	14,8%
SEAT	ALTEA	127	3,30%	5	2,7%
OPEL	ZAFIRA	112	2,91%	2	1,1%
FORD	S-MAX	98	2,55%	2	1,1%
RENAULT	SCENIC	96	2,49%	9	4,9%
CITROEN	C3 PICASSO	75	1,95%	1	0,5%
TOYOTA	VERSO S	71	1,84%	9	4,9%
FIAT	QUBO	66	1,71%	4	2,2%
FORD	FUSION	65	1,69%	2	1,1%
FORD	GRAND C-MAX	52	1,35%	4	2,2%
KIA MOTORS	SOUL	51	1,33%	20	10,9%
PEUGEOT	5008	42	1,09%		
VOLKSWAGEN	SHARAN	35	0,91%	1	0,5%
CHEVROLET	ORLANDO	27	0,70%	2	1,1%
TOYOTA	VERSO	27	0,70%		
SUBARU	TREZIA	24	0,62%		
HYUNDAI	MATRIX	23	0,60%		
SEAT	ALTEA FREETRACK	22	0,57%		
LANCIA	MUSA	12	0,31%		
FORD	GALAXY	4	0,10%		
MAZDA	5-SERIES	2	0,05%		
RENAULT	MEGANE SCENIC	2	0,05%	2	1,1%
HYUNDAI	TRAJET	1	0,03%		
RENAULT	MODUS	1	0,03%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
MPV-M		322	0,3%	12	0,2%
Make:	Range:	Volume:	%	Volume:	%
FIAT	DOBLO	148	45,96%	4	33,3%
VOLKSWAGEN	CADDY	85	26,40%	2	16,7%
CITROEN	NEMO	22	6,83%	3	25,0%
CITROEN	BERLINGO	21	6,52%		
RENAULT	KANGOO	21	6,52%		
PEUGEOT	PARTNER	13	4,04%	3	25,0%
OPEL	COMBO	6	1,86%		
PEUGEOT	EXPERT	5	1,55%		
FORD	TOURNEO CONNECT	1	0,31%		





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YTD

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
Sp Cabrio		299	0,3%	12	0,2%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	308 CC	88	29,43%	1	8,3%
AUDI	A3 CABRIOLET	66	22,07%		
VOLKSWAGEN	EOS	36	12,04%	2	16,7%
PEUGEOT	207 CC	35	11,71%	2	16,7%
MINI	MINI CABRIO	25	8,36%		
OPEL	ASTRA CABRIO	24	8,03%	1	8,3%
BMW	3-SERIES CABRIO	15	5,02%	4	33,3%
AUDI	A5 CABRIOLET	3	1,00%		
VOLVO	C70 CABRIO	2	0,67%	1	8,3%
MERCEDES	E-SERIES CABRIO	1	0,33%		
MERCEDES	CLK-SERIES	1	0,33%	1	8,3%
PORSCHE	911 CABRIO	1	0,33%		
RENAULT	MEGANE CC	1	0,33%		
VOLKSWAGEN	NEW BEETLE CABRIOL ET	1	0,33%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
Sp Coupe		800	0,8%	16	0,3%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	SCIROCCO	636	79,50%	12	75,0%
AUDI	A5 COUPE	38	4,75%		
PEUGEOT	RCZ	31	3,88%	1	6,3%
HONDA	CR-Z	27	3,38%	1	6,3%
MERCEDES	CLC-SERIES	17	2,13%	1	6,3%
ALFA ROMEO	GT	12	1,50%		
AUDI	TT COUPE	7	0,88%		
RENAULT	MEGANE COUPE	7	0,88%		
ALFA ROMEO	BRERA	6	0,75%		
PORSCHE	911	5	0,63%		
MAZDA	RX-8	4	0,50%		
BMW	6-SERIES	2	0,25%		
BMW	1-SERIES COUPE	2	0,25%		
MINI	MINI COUPE	2	0,25%	1	6,3%
HYUNDAI	VELOSTER	1	0,13%		
JAGUAR	XKR-TYPE	1	0,13%		
NISSAN	GT-R	1	0,13%		
TOYOTA	CELICA	1	0,13%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
Sp Roadster		139	0,1%	6	0,1%
Make:	Range:	Volume:	%	Volume:	%
SMART	FORTWO CABRIO	55	39,57%		
MERCEDES	SLK-SERIES	35	25,18%	4	66,7%
BMW	Z4-SERIES	24	17,27%		
MAZDA	MX-5	13	9,35%	1	16,7%





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DECEMBER '11

YTD

AUDI	TT	4	2,88%		
PORSCHE	CAYMAN	4	2,88%		
AUDI	R8	2	1,44%		
CATERHAM	SEVEN SV	1	0,72%	1	16,7%
OPEL	GT	1	0,72%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
CARAVAN		15	0,0%		
Make:	Range:	Volume:	%	Volume:	%
CHALLENGER/CH ALISSON	GENESIS	2	13,33%		
CHALLENGER/CH ALISSON	DUCATO	2	13,33%		
MC LOUIS	M700	2	13,33%		
MOBILVETTA	M600	2	13,33%		
ADRIA	CORAL	1	6,67%		
C.I./ROLLERTEAM	RIVIERA	1	6,67%		
DETHLEFFS/POSS	A 7071	1	6,67%		
MC LOUIS	P700	1	6,67%		
MOBILVETTA	P600	1	6,67%		
RIMOR	ABF	1	6,67%		
TRIGANO	MAGEO	1	6,67%		

		DECEMBER '11 YTD		DECEMBER '11	
Segment:		TOTAL	Market Share	TOTAL	Market Share
COMBI		206	0,2%	11	0,2%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	KOMBI	42	20,39%	3	27,3%
MERCEDES	VITO, VIANO	39	18,93%	1	9,1%
NISSAN	NV200	38	18,45%	1	9,1%
OPEL	VIVARO	22	10,68%	1	9,1%
FIAT	DUCATO	21	10,19%	2	18,2%
CITROEN	JUMPER	13	6,31%	1	9,1%
VOLKSWAGEN	TRANSPORTER	6	2,91%		
MERCEDES	SPRINTER	5	2,43%		
DONGFENG	MINIBUS 7	4	1,94%		
FORD	TRANSIT/TOURNEO	3	1,46%		
CITROEN	JUMPY	2	0,97%		
FIAT	SCUDO	2	0,97%		
RENAULT	TRAFIC	2	0,97%		
VOLKSWAGEN	CRAFTER	2	0,97%		
VOLKSWAGEN	MULTIVAN	2	0,97%	1	9,1%
MERCEDES	VITO	1	0,49%	1	9,1%
MERCEDES	VIANO	1	0,49%		
PIAGGIO	PORTER	1	0,49%		

