



NEW PC REGISTRATIONS BY SEGMENT ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΚΑΤΑ ΚΑΤΗΓΟΡΙΑ

DECEMBER '03

YTD

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
4X4 - ATV		14590	5.7%	809	5.5%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	GRAND VITARA	2889	19.80%	102	12.6%
SUZUKI	JIMNY	2718	18.63%	94	11.6%
DAIHATSU	TERIOS	1580	10.83%	114	14.1%
CHRYSLER	CHEROKEE	1540	10.56%	125	15.5%
MITSUBISHI	PAJERO	1109	7.60%	60	7.4%
LADA	NIVA	918	6.29%	56	6.9%
KIA MOTORS	SPORTAGE	819	5.61%	1	0.1%
SUZUKI	VITARA	744	5.10%	26	3.2%
KIA MOTORS	SORENTO	719	4.93%	24	3.0%
TOYOTA	LAND CRUISER	267	1.83%	24	3.0%
NISSAN	TERRANO	239	1.64%	84	10.4%
CHRYSLER	GRAND CHEROKEE	163	1.12%	19	2.3%
CHRYSLER	WRANGLER	142	0.97%	15	1.9%
B.M.W.	X-SERIES	103	0.71%	10	1.2%
SUZUKI	SAMURAI	95	0.65%	4	0.5%
MERCEDES	ML-SERIES	93	0.64%	3	0.4%
PORSCHE	CAYENNE	89	0.61%	14	1.7%
VOLKS WAGEN	TOUAREG	78	0.53%	9	1.1%
VOLVO	XC90	71	0.49%	12	1.5%
GM	TRAILBLAZER	67	0.46%	1	0.1%
DAEWOO	REXTON	44	0.30%	11	1.4%
LAND ROVER	RANGE ROVER	33	0.23%		
LEXUS	RX300	25	0.17%		
OPEL	FRONTERA	8	0.05%		
VOLKS WAGEN	TUAREG	8	0.05%	1	0.1%
LEXUS	RX 300	5	0.03%		
MERCEDES	G-SERIES	4	0.03%		
GM	TAHOE	4	0.03%		
NISSAN	PATROL	4	0.03%		
DAEWOO	KORANDO	4	0.03%		
MERCEDES	V-SERIES	2	0.01%		
GM	GMX 320	2	0.01%		
DAEWOO	MUSSO	2	0.01%		
MITSUBISHI	MONTERO	1	0.01%		
HONDA	LEGEND	1	0.01%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
4X4 - SUV		8966	3.5%	504	3.4%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	RAV4	2611	29.12%	137	27.2%
FORD	MAVERICK	1656	18.47%	90	17.9%
HONDA	CR-V	1433	15.98%	46	9.1%
NISSAN	X-TRAIL	1091	12.17%	99	19.6%
HONDA	HR-V	804	8.97%	54	10.7%
HYUNDAI	SANTAFE	498	5.55%	33	6.5%





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YTD

MAZDA	TRIBUTE	415	4.63%	11	2.2%
LAND ROVER	FREELANDER	228	2.54%	16	3.2%
MITSUBISHI	OUTLANDER	226	2.52%	16	3.2%
VOLVO	XC90	3	0.03%	2	0.4%
GM	TAHOE	1	0.01%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
A		13194	5.1%	859	5.8%
Make:	Range:	Volume:	%	Volume:	%

DAEWOO	MATIZ	3123	23.67%	296	34.5%
HYUNDAI	ATOS	2302	17.45%	105	12.2%
FIAT	SEICENTO	2236	16.95%	34	4.0%
SMART	SMART	1374	10.41%	101	11.8%
SUZUKI	WAGON R	1336	10.13%	72	8.4%
OPEL	AGILA	738	5.59%	51	5.9%
FIAT	PANDA	663	5.03%	147	17.1%
SUZUKI	ALTO	503	3.81%	17	2.0%
FORD	KA	290	2.20%	19	2.2%
RENAULT	TWINGO	213	1.61%		
DAIHATSU	CUORE	162	1.23%	7	0.8%
SEAT	AROSA	111	0.84%	3	0.3%
SMART	SMART ROADSTER	107	0.81%	5	0.6%
VOLKS WAGEN	LUPO	34	0.26%	2	0.2%
FIAT	CINQUECENTO	2	0.02%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
B		84892	33.0%	4412	29.8%
Make:	Range:	Volume:	%	Volume:	%

FIAT	PUNTO	7873	9.27%	251	5.7%
VOLKS WAGEN	POLO	7492	8.83%	546	12.4%
SEAT	IBIZA	7271	8.57%	390	8.8%
OPEL	CORSA	7215	8.50%	473	10.7%
HYUNDAI	GETZ	7001	8.25%	332	7.5%
TOYOTA	YARIS	6324	7.45%	217	4.9%
PEUGEOT	206	6282	7.40%	449	10.2%
CITROEN	C3	6023	7.09%	88	2.0%
FORD	FIESTA	4908	5.78%	223	5.1%
RENAULT	CLIO	4735	5.58%	226	5.1%
NISSAN	MICRA	3966	4.67%	535	12.1%
SKODA	FABIA	3138	3.70%	127	2.9%
CITROEN	SAXO	2649	3.12%	6	0.1%
DAEWOO	KALOS	2473	2.91%	52	1.2%
SUZUKI	IGNIS	2145	2.53%	136	3.1%
PEUGEOT	106	1295	1.53%	1	0.0%
HONDA	JAZZ	988	1.16%	73	1.7%
CITROEN	C2	919	1.08%	105	2.4%
MINI	MINI	532	0.63%	36	0.8%
LANCIA	Y	408	0.48%	3	0.1%
MAZDA	2-SERIES	259	0.31%	23	0.5%
LANCIA	YPSILON	238	0.28%	89	2.0%





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DECEMBER '03

YTD

DAIHATSU	SIRION	147	0.17%	11	0.2%
MAZDA	MAZDA 2	145	0.17%		
RENAULT	THALIA	134	0.16%		
MG ROVER	MG ZR	118	0.14%	6	0.1%
DAIHATSU	YRV	79	0.09%	5	0.1%
MG ROVER	25-SERIES	64	0.08%	5	0.1%
SUZUKI	SWIFT	31	0.04%		
MAZDA	DEMIO	25	0.03%	2	0.0%
TOYOTA	STARLET	13	0.02%		
MG ROVER	STREETWISE	2	0.00%	2	0.0%

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
C		72991	28.4%	4284	29.0%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	COROLLA	9791	13.41%	444	10.4%
HYUNDAI	ACCENT	7478	10.25%	263	6.1%
PEUGEOT	307	6600	9.04%	356	8.3%
FORD	FOCUS	6525	8.94%	363	8.5%
OPEL	ASTRA	6278	8.60%	395	9.2%
VOLKS WAGEN	GOLF	5716	7.83%	589	13.7%
NISSAN	ALMERA	5346	7.32%	460	10.7%
RENAULT	MEGANE	4300	5.89%	347	8.1%
CITROEN	XSARA	3177	4.35%	166	3.9%
SEAT	CORDOBA	2673	3.66%	94	2.2%
FIAT	STILO	2544	3.49%	108	2.5%
SEAT	LEON	2148	2.94%	89	2.1%
AUDI	A3	2128	2.92%	175	4.1%
HONDA	CIVIC	1894	2.59%	75	1.8%
KIA MOTORS	RIO	1764	2.42%	67	1.6%
ALFA ROMEO	147	1705	2.34%	134	3.1%
FIAT	ALBEA	663	0.91%	24	0.6%
VOLKS WAGEN	BORA	506	0.69%	14	0.3%
VOLKS WAGEN	NEW BEETLE	321	0.44%	18	0.4%
SUZUKI	LIANA	308	0.42%	6	0.1%
KIA MOTORS	SEPHIA	284	0.39%	8	0.2%
MITSUBISHI	COLT	179	0.25%	7	0.2%
MAZDA	3-SERIES	160	0.22%	61	1.4%
MAZDA	323	157	0.22%	2	0.0%
MG ROVER	45-SERIES	128	0.18%	6	0.1%
DAEWOO	LANOS	78	0.11%		
LADA	AQUARIUS	41	0.06%	4	0.1%
LADA	111	35	0.05%	2	0.0%
LADA	112	29	0.04%	2	0.0%
LADA	LIBRA	13	0.02%	1	0.0%
NISSAN	PRIMERA	4	0.01%	3	0.1%
TOYOTA	PRIUS	4	0.01%		
HYUNDAI	EXCEL	2	0.00%		
FIAT	BRAVA	1	0.00%		
MITSUBISHI	Lancer	1	0.00%		
VOLKS WAGEN	VENTO	1	0.00%		
PEUGEOT	306	1	0.00%		





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DECEMBER '03 YTD

ALFA ROMEO	146	1	0.00%		
NISSAN	SUNNY	1	0.00%		
KIA MOTORS	SHUMA	1	0.00%		
FIAT	BRAVO	1	0.00%		
FIAT	TIPO	1	0.00%		
LADA	110	1	0.00%		
SKODA	FELICIA	1	0.00%		
FORD	ESCORT	1	0.00%	1	0.0%

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
D		40857	15.9%	2566	17.4%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	AVENSIS	4411	10.80%	226	8.8%
SKODA	OCTAVIA	4385	10.73%	272	10.6%
OPEL	VECTRA	3592	8.79%	240	9.4%
FORD	MONDEO	2675	6.55%	180	7.0%
AUDI	A4	2633	6.44%	194	7.6%
B.M.W.	3-SERIES	2534	6.20%	190	7.4%
VOLKS WAGEN	PASSAT	2061	5.04%	94	3.7%
NISSAN	PRIMERA	2002	4.90%	204	8.0%
ALFA ROMEO	156	1860	4.55%	130	5.1%
MERCEDES	C-SERIES	1765	4.32%	88	3.4%
MAZDA	6-SERIES	1736	4.25%	121	4.7%
MITSUBISHI	CARISMA	1718	4.20%	75	2.9%
RENAULT	LAGUNA	1387	3.39%	113	4.4%
SEAT	TOLEDO	1142	2.80%	53	2.1%
HYUNDAI	ELANTRA	1044	2.56%	37	1.4%
VOLVO	S40	897	2.20%	27	1.1%
CITROEN	C5	817	2.00%	17	0.7%
PEUGEOT	406	800	1.96%	84	3.3%
SUBARU	FORESTER	757	1.85%	37	1.4%
B.M.W.	3-SERIES Compact	657	1.61%	52	2.0%
SAAB	SAAB 9-3	573	1.40%	46	1.8%
SUBARU	IMPREZA	477	1.17%	25	1.0%
DAEWOO	NUBIRA	386	0.94%	30	1.2%
LANCIA	LYBRA	181	0.44%	7	0.3%
HONDA	ACCORD	131	0.32%	14	0.5%
MG ROVER	75-SERIES	91	0.22%	6	0.2%
VOLVO	V40	56	0.14%	2	0.1%
FIAT	MAREA	33	0.08%		
LEXUS	LS 200	18	0.04%		
MG ROVER	MG ZT	17	0.04%		
MAZDA	626	9	0.02%		
TOYOTA	CARINA E	3	0.01%		
AUDI	RS4	2	0.00%		
HYUNDAI	LANTRA	1	0.00%	1	0.0%
B.M.W.	M3	1	0.00%		
FIAT	CIA2	1	0.00%		
LEXUS	LS200	1	0.00%		
AUDI	S4	1	0.00%	1	0.0%
CITROEN	XANTIA	1	0.00%		





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DECEMBER '03 YTD

MG ROVER		400-SERIES		1	0.00%
DECEMBER '03 YTD					
		TOTAL		Market Share	
Segment:		4030	1.6%		
E				325	2.2%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	E-SERIES	2493	61.86%	152	46.8%
SKODA	SUPERB	421	10.45%	39	12.0%
B.M.W.	5-SERIES	273	6.77%	72	22.2%
VOLVO	S60	230	5.71%	11	3.4%
AUDI	A6	195	4.84%	23	7.1%
SAAB	SAAB 9-5	119	2.95%	6	1.8%
JAGUAR	X-TYPE	63	1.56%	4	1.2%
ALFA ROMEO	166	51	1.27%	3	0.9%
DAEWOO	EVANDA	42	1.04%		
AUDI	ALLROAD	36	0.89%	3	0.9%
CHRYSLER	SEBRING	21	0.52%	2	0.6%
NISSAN	MAXIMA	17	0.42%		
SUBARU	LEGACY	17	0.42%	3	0.9%
VOLVO	V70	15	0.37%	1	0.3%
VOLVO	XC70	13	0.32%	5	1.5%
VOLVO	C70	8	0.20%		
DAEWOO	EVANTA	7	0.17%		
AUDI	RS6	6	0.15%	1	0.3%
HYUNDAI	SONATA	1	0.02%		
OPEL	OMEGA	1	0.02%		
CHRYSLER	CHRYSLER SEBRIN	1	0.02%		
DECEMBER '03 YTD					
		TOTAL		Market Share	
Segment:		438	0.2%		
F				29	0.2%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	S80	98	22.37%	8	27.6%
LANCIA	THESIS	84	19.18%	4	13.8%
MERCEDES	S-SERIES	62	14.16%	6	20.7%
PEUGEOT	607	56	12.79%	3	10.3%
JAGUAR	S-TYPE	52	11.87%	6	20.7%
B.M.W.	7-SERIES	38	8.68%		
AUDI	A8	18	4.11%	1	3.4%
RENAULT	VEL SATIS	17	3.88%		
VOLKS WAGEN	PHAETON	5	1.14%		
CHRYSLER	300M	3	0.68%	1	3.4%
LEXUS	GS300	3	0.68%		
CHRYSLER	300 M	1	0.23%		
FORD	SCORPIO	1	0.23%		
DECEMBER '03 YTD					
		TOTAL		Market Share	
Segment:		37	0.0%		
G				7	0.0%
Make:	Range:	Volume:	%	Volume:	%
JAGUAR	XJ-TYPE	21	56.76%	4	57.1%





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DECEMBER '03 YTD

MERCEDES	S-SERIES	13	35.14%	2	28.6%
LEXUS	LS 430	1	2.70%	1	14.3%
RENAULT	AVANTIME	1	2.70%		
GM	CADILLAC SEVILL	1	2.70%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
MPV		8353	3.3%	507	3.4%
Make:	Range:	Volume:	%	Volume:	%

HYUNDAI	MATRIX	1691	20.24%	96	18.9%
FORD	FUSION	1197	14.33%	97	19.1%
RENAULT	SCENIC	1002	12.00%	101	19.9%
OPEL	ZAFIRA	856	10.25%	48	9.5%
MERCEDES	A-SERIES	762	9.12%	38	7.5%
CITROEN	PICASSO	655	7.84%	8	1.6%
OPEL	MERIVA	544	6.51%	40	7.9%
TOYOTA	COROLLA VERSO	538	6.44%	15	3.0%
CHRYSLER	PT CRUISER	246	2.95%	17	3.4%
VOLKS WAGEN	TOURAN	246	2.95%	18	3.6%
AUDI	A2	122	1.46%	3	0.6%
DAEWOO	TACUMA	80	0.96%	4	0.8%
FIAT	MULTIPLA	79	0.95%	2	0.4%
MITSUBISHI	SPACE STAR	79	0.95%	8	1.6%
SEAT	ALHAMBRA	54	0.65%	5	1.0%
MITSUBISHI	SPACE WAGON	32	0.38%		
VOLKS WAGEN	SHARAN	31	0.37%	1	0.2%
NISSAN	ALMERA TINO	27	0.32%	1	0.2%
HONDA	STREAM	24	0.29%		
PEUGEOT	807	19	0.23%	1	0.2%
TOYOTA	YARIS VERSO	18	0.22%	3	0.6%
LANCIA	PHEDRA	16	0.19%		
CITROEN	C8	16	0.19%		
RENAULT	ESPACE	11	0.13%	1	0.2%
CHRYSLER	VOYAGER	3	0.04%		
MAZDA	MPV	2	0.02%		
MAZDA	PREMACY	2	0.02%		
CHRYSLER	GRAND VOYAGER	1	0.01%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
Sp Cabrio		2316	0.9%	87	0.6%
Make:	Range:	Volume:	%	Volume:	%

PEUGEOT	206	1024	44.21%	36	41.4%
CITROEN	C3 PLURIEL	443	19.13%	7	8.0%
OPEL	ASTRA	317	13.69%	12	13.8%
AUDI	A4	112	4.84%	5	5.7%
B.M.W.	3-SERIES	83	3.58%	6	6.9%
FORD	STREET KA	80	3.45%	7	8.0%
VOLKS WAGEN	NEW BEETLE	78	3.37%	6	6.9%
RENAULT	MEGANE	51	2.20%		
MERCEDES	SL-SERIES	51	2.20%	3	3.4%
CHRYSLER	SEBRING	39	1.68%	2	2.3%





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DECEMBER '03

YTD

SAAB	SAAB 9-3	30	1.30%	2	2.3%
MASERATI	SPIDER	3	0.13%		
JAGUAR	XK8	2	0.09%	1	1.1%
PEUGEOT	306	1	0.04%		
JAGUAR	XKR-TYPE	1	0.04%		
GM	CORVETTE	1	0.04%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
Sp Coupe		3261	1.3%	235	1.6%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	CLK-SERIES	1274	39.07%	93	39.6%
HYUNDAI	COUPE	917	28.12%	29	12.3%
MERCEDES	C-SERIES Coupe	551	16.90%	29	12.3%
OPEL	ASTRA	191	5.86%	13	5.5%
MAZDA	RX8	120	3.68%	68	28.9%
TOYOTA	CELICA	112	3.43%	1	0.4%
RENAULT	MEGANE	28	0.86%		
PORSCHE	996	28	0.86%	1	0.4%
MERCEDES	CL-SERIES	12	0.37%		
OPEL	TIGRA	8	0.25%		
MASERATI	COUPE	7	0.21%		
GM	CORVETTE	3	0.09%		
MASERATI	SPIDER	3	0.09%	1	0.4%
MASERATI	COUPE GT	2	0.06%		
JAGUAR	XK8	2	0.06%		
FERRARI	F 133	1	0.03%		
JAGUAR	XKR-TYPE	1	0.03%		
ALFA ROMEO	GTV	1	0.03%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
Sp Roadster		1171	0.5%	66	0.4%
Make:	Range:	Volume:	%	Volume:	%
AUDI	TT	268	22.89%	11	16.7%
MAZDA	MX-5	261	22.29%	10	15.2%
MERCEDES	SLK-SERIES	102	8.71%	4	6.1%
MG ROVER	MGF	94	8.03%		
TOYOTA	MR2	72	6.15%		
B.M.W.	Z-SERIES	66	5.64%	14	21.2%
MG ROVER	MG TF	57	4.87%	7	10.6%
HONDA	S2000	42	3.59%	3	4.5%
B.M.W.	Z3	38	3.25%	2	3.0%
PORSCHE	BOXSTER	35	2.99%	3	4.5%
ALFA ROMEO	GTV	26	2.22%	3	4.5%
MG ROVER	MG	21	1.79%		
FIAT	BARCETTA	21	1.79%	2	3.0%
ALFA ROMEO	SPIDER	17	1.45%	1	1.5%
LOTUS	ELISE	14	1.20%	1	1.5%
SMART	SMART ROADSTER	10	0.85%	2	3.0%
FERRARI	360	9	0.77%		
PORSCHE	986	8	0.68%		





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DECEMBER '03 YTD

NISSAN	350Z	4	0.34%		
MERCEDES	CROSSFIRE	1	0.09%	1	1.5%
LAMBORGHINI	MURCIELAGO	1	0.09%		
B.M.W.	Z8	1	0.09%		
LAMBORGHINI	GALLARDO	1	0.09%		
LAMBORGHINI	132 DIABLO	1	0.09%	1	1.5%
LAMBORGHINI	147	1	0.09%	1	1.5%

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
VAN		608	0.2%	17	0.1%
Make:	Range:	Volume:	%	Volume:	%
FIAT	SCUDO	287	47.20%	9	52.9%
CITROEN	JUMPER	136	22.37%		
CITROEN	JUMPY	71	11.68%		
MERCEDES	VANEO	58	9.54%	3	17.6%
MERCEDES	113	21	3.45%	1	5.9%
FORD	TRANSIT	13	2.14%	1	5.9%
RENAULT	TRAFIC	9	1.48%	1	5.9%
FIAT	DUCATO	7	1.15%		
FORD	TOURNEO	3	0.49%	1	5.9%
VOLKS WAGEN	TRANSPORTER	2	0.33%	1	5.9%
VOLKS WAGEN	CARAVELLE	1	0.16%		

		DECEMBER '03 YTD		DECEMBER '03	
Segment:		TOTAL	Market Share	TOTAL	Market Share
VANETTE		1296	0.5%	78	0.5%
Make:	Range:	Volume:	%	Volume:	%
CITROEN	BERLINGO	404	31.17%	19	24.4%
RENAULT	KANGOO	340	26.23%	19	24.4%
FIAT	DOBLO	240	18.52%	11	14.1%
PEUGEOT	PARTNER	129	9.95%	13	16.7%
OPEL	COMBO	74	5.71%	4	5.1%
SEAT	INCA	39	3.01%		
VOLKS WAGEN	CADDY	32	2.47%	4	5.1%
FORD	TRANSIT CONNECT	31	2.39%	5	6.4%
FORD	TOURNEO	7	0.54%	3	3.8%

