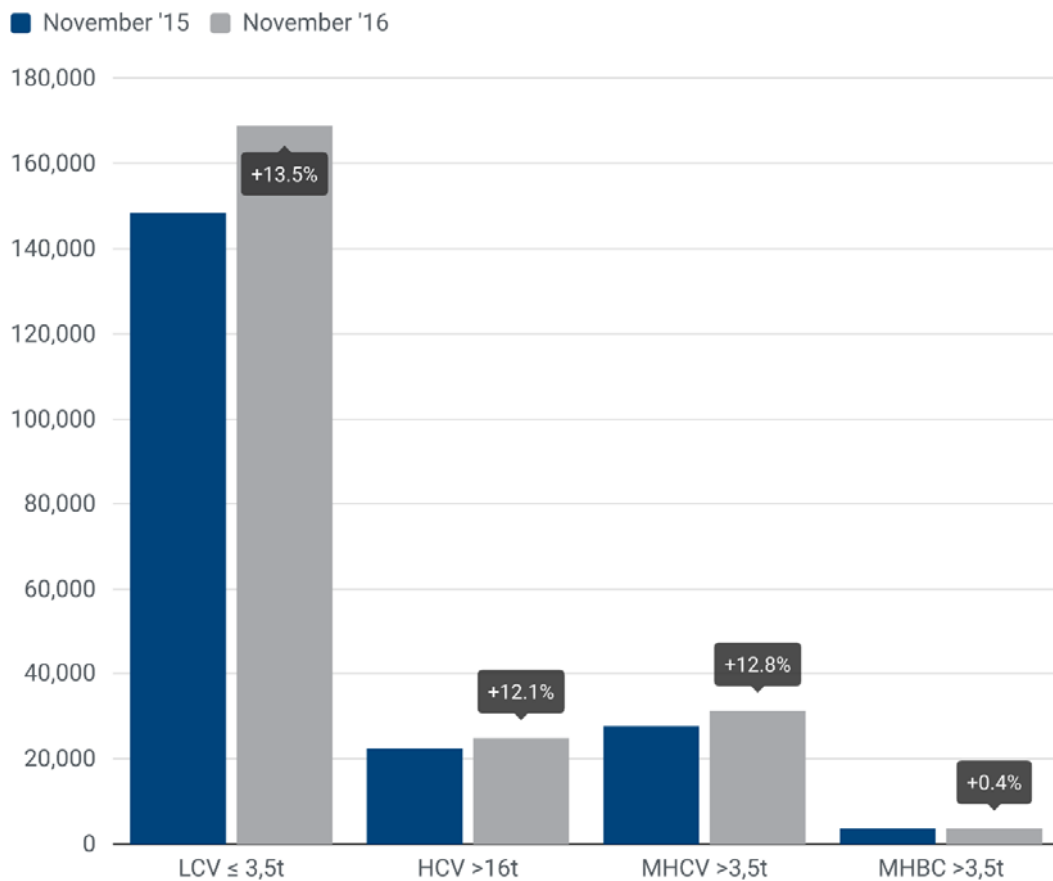


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 22 December 2016

**NEW COMMERCIAL VEHICLE REGISTRATIONS
EUROPEAN UNION¹
November 2016**



Next press release: Wednesday 25 January 2017

¹ Data for Malta unavailable

Commercial vehicle registrations: +11.7% over 11 months; +13.2% in November

Total new commercial vehicles

In November 2016, demand for new commercial vehicles in the EU increased significantly (+13.2%) to 203,799 units, following a decline in the preceding month. Growth was sustained across all segments and all major markets. The Italian market posted the highest increase (+70.2%), followed by France (+15.0%), Spain (+14.2%), the UK (+3.7%) and Germany (+1.8%).

Eleven months into 2016, new registrations in the European Union remained positive (+11.7%), totalling more than 2.1 million vehicles. During that period, Italy (+44.2%), Spain (+11.1%), France (+8.9%), Germany (+7.4%), and the United Kingdom (+2.2%) all posted growth.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In November 2016, EU demand for light commercial vehicles grew considerably (+13.5%) after an October slowdown, totalling 168,667 units. Demand was mainly driven by Italy (+66.0%), France (+16.1%) and Spain (+11.9%), while the British (+2.5%) and German (+2.1%) markets only saw modest increases.

From January to November 2016, 1,741,498 new vans were registered in the EU, 12.1% more than in the same period a year ago. Italy (+44.8%), Spain (+10.9%), Germany (+8.9%), France (+8.7%) and the UK (+2.1%) all contributed to this positive upturn over the first 11 months of 2016.

New heavy commercial vehicles (HCV) over 16 tonnes³

In November, registrations of new heavy commercial vehicle increased substantially (+12.1%) compared to November last year, totalling 25,156 units. Among the big five markets, Italy (+90.7%), Spain (+25.1%) and France (+14.4%) registered the highest growth rates, while demand for new HCVs in Germany (-1.2%) dropped slightly.

Eleven months into the year, demand for new heavy trucks continued to increase (+11.9%), with 267,987 new vehicles being registered in the EU. All major markets made a positive contribution to the overall upturn, especially the Italian (+41.9%) and French (+13.6%) ones with their double-digit increases.

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In November 2016, new truck registrations were up 12.8% compared to November last year. Overall, 31,555 new trucks were registered in the European Union. Among the major markets, results for trucks were similar to those of the heavy truck segment. Italian registrations more than doubled (+105.2%) in November, as the government stimulates fleet renewal (since last September). Spain (+23.0%), France (+15.0%) and the UK (+11.7%) also posted strong gains.

So far in 2016, 334,460 new trucks were registered in the EU, 10.9% more than in the same period last year. Italy (+43.7%), France (+13.4%) and Spain (+11.0%) made particularly significant contributions to this.

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In November 2016, new registrations in the bus and coach segment increased slightly (+0.4%) after they had been declining for five consecutive months, now totalling 3,577 units. Growth was mainly driven by Italy (+159.8%) and Spain (+91.7%), while France (-35.8%) and Germany (-3.5%) performed less well than in November 2015.

Over 11 months in 2016, the EU market for buses and coaches showed a modest increase (+2.0%), counting 36,170 new vehicles. During this period, most growth came from Spain (+21.9%), Italy (+12.7%) and Germany (+10.8%), while France (-8.6%) saw demand decline.

² Including light buses and coaches

³ Excluding heavy buses and coaches

⁴ Excluding buses and coaches

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 December 2016

PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	3,035	2,795	8.6%	33,383	30,274	10.3%
BELGIUM	5,145	4,479	14.9%	63,272	56,823	11.3%
BULGARIA	635	476	33.4%	4,451	4,140	7.5%
CROATIA	582	624	-6.7%	7,501	6,194	21.1%
CYPRUS	189	129	46.5%	1,745	1,319	32.3%
CZECH REPUBLIC	1,558	1,689	-7.8%	17,423	15,209	14.6%
DENMARK	2,934	2,923	0.4%	33,436	29,162	14.7%
ESTONIA	317	289	9.7%	3,663	3,360	9.0%
FINLAND	1,183	963	22.8%	12,173	10,409	16.9%
FRANCE	35,692	30,736	16.1%	367,472	337,972	8.7%
GERMANY	24,741	24,234	2.1%	234,626	215,475	8.9%
GREECE	533	454	17.4%	5,219	5,079	2.8%
HUNGARY	1,864	1,869	-0.3%	18,892	15,224	24.1%
IRELAND	664	620	7.1%	28,007	23,594	18.7%
ITALY	22,000	13,256	66.0%	171,102	118,156	44.8%
LATVIA	204	234	-12.8%	1,962	2,155	-9.0%
LITHUANIA	208	221	-5.9%	2,585	2,148	20.3%
LUXEMBOURG	394	386	2.1%	4,039	3,515	14.9%
NETHERLANDS	5,964	4,781	24.7%	66,904	54,295	23.2%
POLAND	4,974	5,016	-0.8%	53,981	46,936	15.0%
PORTUGAL	3,157	3,026	4.3%	30,323	27,130	11.8%
ROMANIA	1,394	1,156	20.6%	12,756	9,779	30.4%
SLOVAKIA	593	892	-33.5%	6,829	6,577	3.8%
SLOVENIA	1,065	723	47.3%	8,931	6,673	33.8%
SPAIN	15,431	13,796	11.9%	155,826	140,456	10.9%
SWEDEN	4,427	3,764	17.6%	46,549	40,297	15.5%
UNITED KINGDOM	29,784	29,051	2.5%	348,448	341,420	2.1%
EUROPEAN UNION	168,667	148,582	13.5%	1,741,498	1,553,771	12.1%
EU15 ³	155,084	135,264	14.7%	1,600,779	1,434,057	11.6%
EU12 ⁴	13,583	13,318	2.0%	140,719	119,714	17.5%
ICELAND	122	90	35.6%	1,647	1,171	40.6%
NORWAY	3,432	3,032	13.2%	30,676	28,789	6.6%
SWITZERLAND	2,443	2,664	-8.3%	27,544	28,412	-3.1%
EFTA	5,997	5,786	3.6%	59,867	58,372	2.6%
EU+EFTA	174,664	154,368	13.1%	1,801,365	1,612,143	11.7%
WESTERN EUROPE (EU15+EFTA)	161,081	141,050	14.2%	1,660,646	1,492,429	11.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

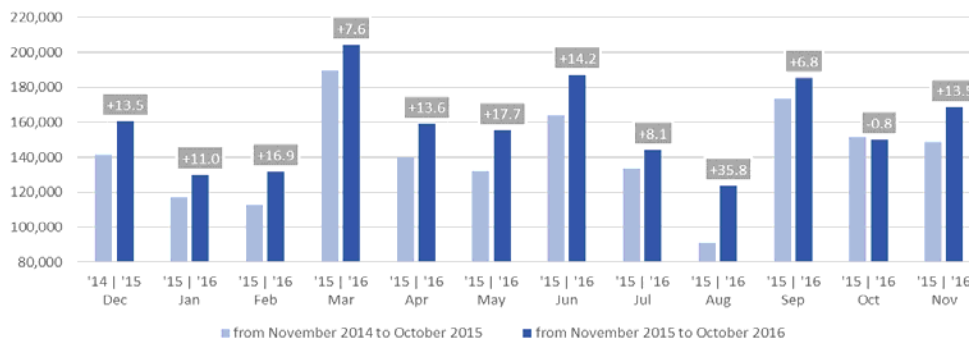
¹ Data for Malta unavailable

² Including Light Buses & Coaches

³ Member States before the 2004 enlargement

⁴ Member States having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

This information is available on the ACEA website: <http://www.acea.be>

Next press release on Commercial Vehicles to be issued on Wednesday 25 January 2017

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 December 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	580	476	21.8%	6,921	6,406	8.0%
BELGIUM	484	489	-1.0%	7,614	6,453	18.0%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	75	60	25.0%	995	728	36.7%
CYPRUS	0	0		36	20	80.0%
CZECH REPUBLIC ³	762	854	-10.8%	8,539	8,061	5.9%
DENMARK	393	365	7.7%	4,181	4,067	2.8%
ESTONIA	50	85	-41.2%	811	691	17.4%
FINLAND	212	143	48.3%	2,419	1,956	23.7%
FRANCE	3,646	3,186	14.4%	38,053	33,491	13.6%
GERMANY	4,778	4,836	-1.2%	59,442	56,868	4.5%
GREECE	10	27	-63.0%	185	224	-17.4%
HUNGARY	655	519	26.2%	4,465	4,586	-2.6%
IRELAND ⁴	39	54	-27.8%	2,082	1,482	40.5%
ITALY ⁵	1,959	1,027	90.7%	15,638	11,023	41.9%
LATVIA	125	132	-5.3%	1,410	1,264	11.6%
LITHUANIA ⁴	230	216	6.5%	5,558	3,379	64.5%
LUXEMBOURG ⁴	75	75	0.0%	1,092	963	13.4%
NETHERLANDS	936	854	9.6%	13,015	11,623	12.0%
POLAND	2,174	1,891	15.0%	22,260	18,252	22.0%
PORTUGAL	271	384	-29.4%	3,617	3,097	16.8%
ROMANIA	696	705	-1.3%	6,839	5,232	30.7%
SLOVAKIA	339	282	20.2%	3,827	3,830	-0.1%
SLOVENIA ⁴	172	168	2.4%	1,997	1,607	24.3%
SPAIN	2,592	2,072	25.1%	19,097	17,567	8.7%
SWEDEN	553	443	24.8%	5,274	4,313	22.3%
UNITED KINGDOM ⁴	3,350	3,088	8.5%	32,620	32,334	0.9%
EUROPEAN UNION	25,156	22,431	12.1%	267,987	239,517	11.9%
EU15	19,878	17,519	13.5%	211,250	191,867	10.1%
EU12	5,278	4,912	7.5%	56,737	47,650	19.1%
ICELAND	14	5	180.0%	139	104	33.7%
NORWAY ⁴	363	342	6.1%	4,012	3,677	9.1%
SWITZERLAND ³	220	241	-8.7%	2,916	2,872	1.5%
EFTA	597	588	1.5%	7,067	6,653	6.2%
EU+EFTA	25,753	23,019	11.9%	275,054	246,170	11.7%
WESTERN EUROPE (EU15+EFTA)	20,475	18,107	13.1%	218,317	198,520	10.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

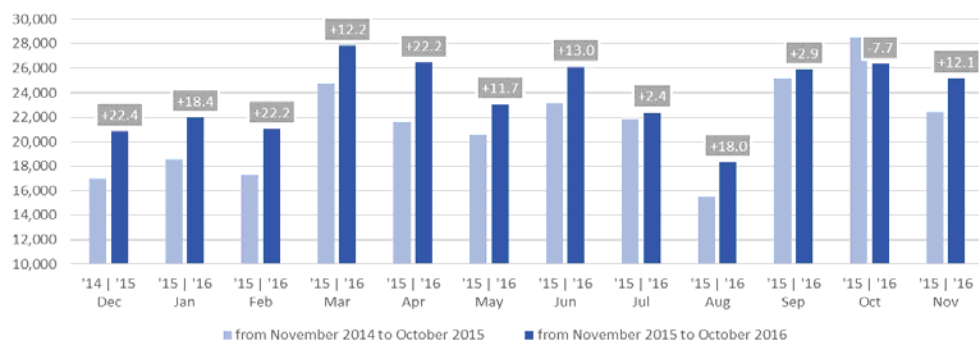
⁴ Estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

This information is available on the ACEA website: <http://www.acea.be>

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 December 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	629	519	21.2%	7,462	6,928	7.7%
BELGIUM	592	599	-1.2%	8,964	7,870	13.9%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	88	67	31.3%	1,260	949	32.8%
CYPRUS	0	0		52	40	30.0%
CZECH REPUBLIC	912	1,041	-12.4%	10,164	9,682	5.0%
DENMARK	429	381	12.6%	4,654	4,428	5.1%
ESTONIA	51	86	-40.7%	845	741	14.0%
FINLAND	287	187	53.5%	3,081	2,476	24.4%
FRANCE	4,200	3,651	15.0%	44,072	38,862	13.4%
GERMANY	7,539	7,446	1.2%	85,411	82,688	3.3%
GREECE	20	31	-35.5%	295	400	-26.3%
HUNGARY	708	560	26.4%	4,855	4,968	-2.3%
IRELAND	61	78	-21.8%	2,482	1,860	33.4%
ITALY ³	2,596	1,265	105.2%	20,156	14,030	43.7%
LATVIA	129	134	-3.7%	1,460	1,336	9.3%
LITHUANIA ⁴	234	223	4.9%	5,658	3,477	62.7%
LUXEMBOURG	87	84	3.6%	1,177	1,025	14.8%
NETHERLANDS	1,079	985	9.5%	14,441	12,915	11.8%
POLAND	2,384	2,072	15.1%	24,233	20,204	19.9%
PORTUGAL	315	467	-32.5%	4,182	3,619	15.6%
ROMANIA	721	728	-1.0%	7,172	5,480	30.9%
SLOVAKIA	373	317	17.7%	4,276	4,153	3.0%
SLOVENIA ⁴	177	179	-1.1%	2,136	1,750	22.1%
SPAIN	2,886	2,347	23.0%	22,749	20,496	11.0%
SWEDEN	603	528	14.2%	5,778	4,881	18.4%
UNITED KINGDOM ⁴	4,455	3,990	11.7%	47,445	46,412	2.2%
EUROPEAN UNION	31,555	27,965	12.8%	334,460	301,670	10.9%
EU15	25,778	22,558	14.3%	272,349	248,890	9.4%
EU12	5,777	5,407	6.8%	62,111	52,780	17.7%
ICELAND	28	12	133.3%	264	190	38.9%
NORWAY	463	406	14.0%	5,497	4,930	11.5%
SWITZERLAND	313	319	-1.9%	3,810	3,662	4.0%
EFTA	804	737	9.1%	9,571	8,782	9.0%
EU+EFTA	32,359	28,702	12.7%	344,031	310,452	10.8%
WESTERN EUROPE (EU15+EFTA)	26,582	23,295	14.1%	281,920	257,672	9.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

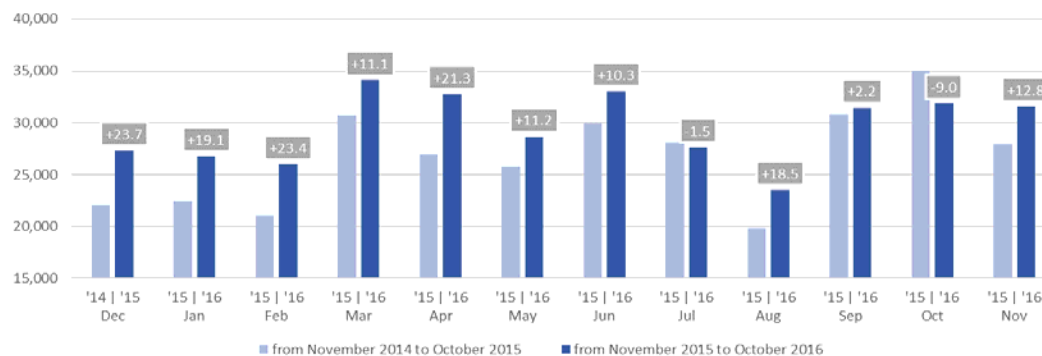
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 December 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	104	87	19.5%	942	801	17.6%
BELGIUM	62	84	-26.2%	650	892	-27.1%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	18	9	100.0%	182	116	56.9%
CYPRUS	N/A	N/A	N/A	N/A	N/A	N/A
CZECH REPUBLIC	127	226	-43.8%	923	1,180	-21.8%
DENMARK	96	108	-11.1%	676	452	49.6%
ESTONIA	8	14	-42.9%	171	195	-12.3%
FINLAND	26	27	-3.7%	521	489	6.5%
FRANCE	438	682	-35.8%	6,044	6,612	-8.6%
GERMANY	723	749	-3.5%	5,772	5,210	10.8%
GREECE	8	8	0.0%	183	121	51.2%
HUNGARY	26	48	-45.8%	356	455	-21.8%
IRELAND	10	0		362	281	28.8%
ITALY ²	330	127	159.8%	2,496	2,215	12.7%
LATVIA	23	2	1050.0%	146	197	-25.9%
LITHUANIA ³	22	2	1000.0%	259	185	40.0%
LUXEMBOURG	2	3	-33.3%	190	249	-23.7%
NETHERLANDS	173	5	3360.0%	523	319	63.9%
POLAND	133	209	-36.4%	1,669	1,527	9.3%
PORTUGAL	23	11	109.1%	334	243	37.4%
ROMANIA	102	126	-19.0%	1,038	2,181	-52.4%
SLOVAKIA	32	55	-41.8%	347	282	23.0%
SLOVENIA ³	10	10	0.0%	181	142	27.5%
SPAIN	301	157	91.7%	2,904	2,382	21.9%
SWEDEN	99	178	-44.4%	1,138	1,162	-2.1%
UNITED KINGDOM ³	681	637	6.9%	8,163	7,557	8.0%
EUROPEAN UNION	3,577	3,564	0.4%	36,170	35,445	2.0%
EU15	3,076	2,863	7.4%	30,898	28,985	6.6%
EU12	501	701	-28.5%	5,272	6,460	-18.4%
ICELAND	17	1	1600.0%	230	103	123.3%
NORWAY	31	48	-35.4%	1,288	776	66.0%
SWITZERLAND	89	97	-8.2%	601	658	-8.7%
EFTA	137	146	-6.2%	2,119	1,537	37.9%
EU+EFTA	3,714	3,710	0.1%	38,289	36,982	3.5%
WESTERN EUROPE (EU15+EFTA)	3,213	3,009	6.8%	33,017	30,522	8.2%

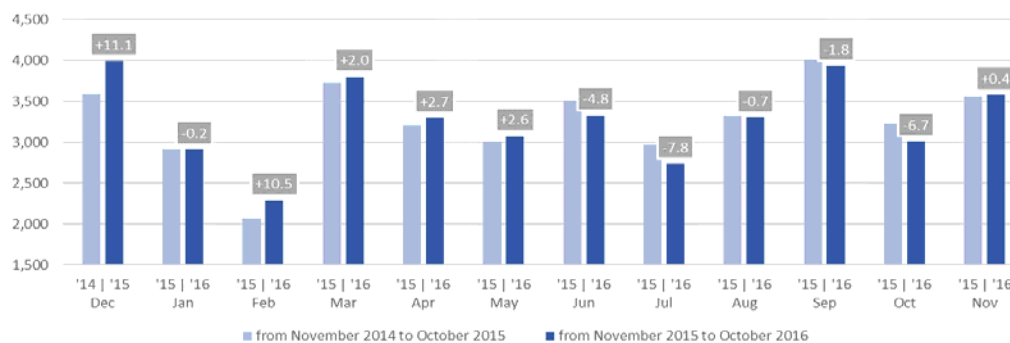
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

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PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 December 2016

PROVISIONAL EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

22/12/16

	November '16	November '15	% Change	Jan-Nov '16	Jan-Nov '15	% Change
AUSTRIA	3,768	3,401	10.8%	41,787	38,003	10.0%
BELGIUM	5,799	5,162	12.3%	72,886	65,585	11.1%
BULGARIA ³	635	476	33.4%	4,451	4,140	7.5%
CROATIA	688	700	-1.7%	8,943	7,259	23.2%
CYPRUS ⁴	189	129	46.5%	1,797	1,359	32.2%
CZECH REPUBLIC	2,597	2,956	-12.1%	28,510	26,071	9.4%
DENMARK	3,459	3,412	1.4%	38,766	34,042	13.9%
ESTONIA	376	389	-3.3%	4,679	4,296	8.9%
FINLAND	1,496	1,177	27.1%	15,775	13,374	18.0%
FRANCE	40,330	35,069	15.0%	417,588	383,446	8.9%
GERMANY	33,003	32,429	1.8%	325,809	303,373	7.4%
GREECE	561	493	13.8%	5,697	5,600	1.7%
HUNGARY	2,598	2,477	4.9%	24,103	20,647	16.7%
IRELAND	735	698	5.3%	30,851	25,735	19.9%
ITALY ⁵	24,926	14,648	70.2%	193,754	134,401	44.2%
LATVIA	356	370	-3.8%	3,568	3,688	-3.3%
LITHUANIA	464	446	4.0%	8,502	5,810	46.3%
LUXEMBOURG	483	473	2.1%	5,406	4,789	12.9%
NETHERLANDS	7,216	5,771	25.0%	81,868	67,529	21.2%
POLAND	7,491	7,297	2.7%	79,883	68,667	16.3%
PORTUGAL	3,495	3,504	-0.3%	34,839	30,992	12.4%
ROMANIA	2,217	2,010	10.3%	20,966	17,440	20.2%
SLOVAKIA	998	1,264	-21.0%	11,452	11,012	4.0%
SLOVENIA	1,252	912	37.3%	11,248	8,565	31.3%
SPAIN	18,618	16,300	14.2%	181,479	163,334	11.1%
SWEDEN	5,129	4,470	14.7%	53,465	46,340	15.4%
UNITED KINGDOM	34,920	33,678	3.7%	404,056	395,389	2.2%
EUROPEAN UNION	203,799	180,111	13.2%	2,112,128	1,890,886	11.7%
EU15	183,938	160,685	14.5%	1,904,026	1,711,932	11.2%
EU12	19,861	19,426	2.2%	208,102	178,954	16.3%
ICELAND	167	103	62.1%	2,141	1,464	46.2%
NORWAY	3,926	3,486	12.6%	37,461	34,495	8.6%
SWITZERLAND	2,845	3,080	-7.6%	31,955	32,732	-2.4%
EFTA	6,938	6,669	4.0%	71,557	68,691	4.2%
EU+EFTA	210,737	186,780	12.8%	2,183,685	1,959,577	11.4%
WESTERN EUROPE (EU15+EFTA)	190,876	167,354	14.1%	1,975,583	1,780,623	10.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

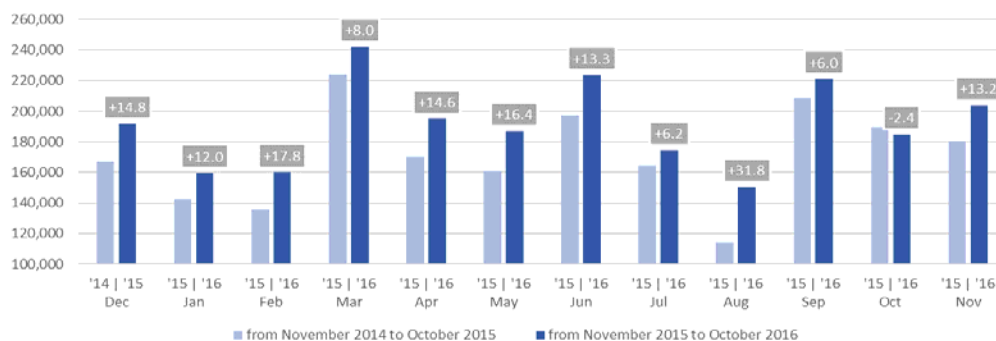
⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend



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