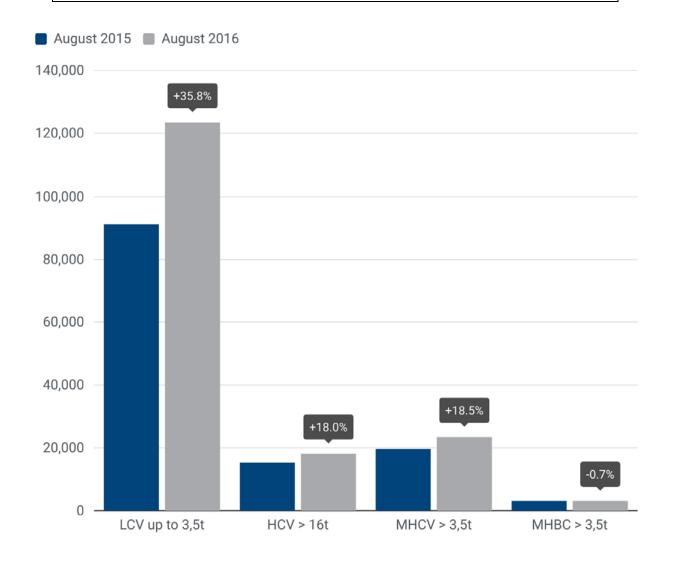


PRESS EMBARGO: 8.00 AM (6.00 AM GMT), 22 September 2016

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

August 2016



Next press release: Friday 21 October 2016

¹ Data for Malta unavailable



Commercial vehicle registrations: +14.3% over eight months; +31.8% in August

Total new commercial vehicles

In August 2016, demand for new commercial vehicles in the EU increased substantially (+31.8%) thanks to a strong uplift in the van segment, marking the 20th consecutive month of growth. Growth was sustained across all major markets, especially in Italy (+105.9%), Germany (+42.6%), Spain (+19.5%), and France (+16.8%). Overall, 150,425 new commercial vehicles were registered in the EU.

Over the first eight months of 2016, the EU market expanded by 14.3%, totalling about 1.5 million commercial vehicles. During that period, Italy (+39.4%), Spain (+12.9%), Germany (+12.1%), France (+11.8%) and the UK (+2.7%) all posted growth.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In August 2016, registrations of new vans totalled 123,594 units, up (+35.8%) compared to August 2015. This marked the 36th consecutive month of growth in the segment. Demand was mainly driven by the Italian (+117.8%) and German markets (+53.8%), followed by Spain (+18.5%) and France (+17.4%). The UK market also grew (+6.3%) last month, after seeing a slight decline in July.

From January to August 2016, 1,237,236 new light commercial vehicles were registered in the EU (+14.5%). Italy (+40.8%), Germany (+13.8%), Spain (+13.1%), France (+11.6%) and the UK (+2.9%) all contributed to the positive upturn over the first eight months of this year.

New heavy commercial vehicles (HCV) over 16 tonnes³

August 2016 results show a double-digit increase in registrations of new heavy trucks (+18.0%), which totalled 18,307 units. Italy (+58.1%) and Spain (+25.3%) largely contributed to this growth, followed by France (+17.4%), Germany (+13.7%) and the United Kingdom (+2.4%).

Eight months into the year, the EU market continued to grow (+15.7%), reaching a total of 189,462 heavy trucks registered. Italy (+37.8%), France (+17.0%), Spain (+8.7%), Germany (+8.3%) and the UK (+4.2%) all saw demand increase, contributing to the overall upturn of the EU market over the period.

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In August 2016, new trucks registered in the European Union were up again after the decline observed in July. Overall, 23,529 new trucks were registered, 18.5% more compare to August last year. Among the major markets results for trucks were similar to the heavy truck segment, with Italy (+62.2%), Spain (+21.5%), France (+21.3%) and Germany (+17.5%) all posting double-digit percentage gains.

From January to August 2016, all major markets posted growth. Italy (+36.1%), France (+16.2%) and Spain (+12.4%) made a particularly significant contribution to overall growth. In total, 234,070 new trucks (+14.3%) were registered in the EU.

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In August 2016, new bus and coach registrations remained stable (-0.7%) compared to August 2015, totalling 3,302 units. This marks the third consecutive month of decline after June and July 2016. Spain (+165.1%) posted the highest upturn, followed by Italy (+9.0%) and Germany (+7.1%), while the UK (-11.0%) and France (-0.1%) performed less well than in August 2015.

Over the first eight months of 2016, the EU market for buses and coaches showed modest growth (+1.0%), totalling 24,809 new vehicles. Demand was primarily driven by Germany (+14.5%) and Spain (+10.3%), while the UK (-6.8%), Italy (-5.5%) and France (-2.4%) saw demand decline over this period.

² Including light buses and coaches

³ Excluding heavy buses and coaches

⁴ Excluding buses and coaches

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

22/09/16

	August	August	%	lan Aug	lan Aug	22/09/16 %
	August '16	August '15	% Change	Jan-Aug '16	Jan-Aug '15	% Change
AUSTRIA	3,426	2,416	41.8%	24,801	21,556	15.1%
BELGIUM	5,420 5,178		30.9%	47,424	42,721	11.0%
BULGARIA	340	3,957 292	30.9% 16.4%	3,020	-	3.8%
CROATIA	652	304	114.5%	5,637	2,910 4,397	28.2%
CYPRUS	127	53	139.6%	1,212	4,397 837	28.2% 44.8%
CZECH REPUBLIC			139.6% 55.4%	,		
DENMARK	1,849	1,190	55.4% 43.6%	12,551	10,506	19.5% 21.5%
ESTONIA	3,803 381	2,648 263		25,163	20,715	
			44.9%	2,716	2,396	13.4%
FINLAND	1,311	954	37.4%	8,775	7,529	16.5%
FRANCE	20,025	17,060	17.4%	263,418	236,071	11.6%
GERMANY	23,066	15,002	53.8%	169,519	148,904	13.8%
GREECE	429	279	53.8%	3,814	3,829	-0.4%
HUNGARY	2,092	963	117.2%	13,804	10,456	32.0%
IRELAND	1,809	1,642	10.2%	24,538	20,188	21.5%
ITALY	12,200	5,602	117.8%	114,132	81,057	40.8%
LATVIA	205	173	18.5%	1,418	1,538	-7.8%
LITHUANIA	214	138	55.1%	1,956	1,503	30.1%
LUXEMBOURG	317	260	21.9%	2,993	2,488	20.3%
NETHERLANDS	4,621	3,688	25.3%	50,154	40,210	24.7%
POLAND	5,412	3,572	51.5%	39,643	32,207	23.1%
PORTUGAL	2,198	1,936	13.5%	21,615	18,770	15.2%
ROMANIA	1,203	764	57.5%	8,892	6,709	32.5%
SLOVAKIA	924	518	78.4%	5,221	4,275	22.1%
SLOVENIA	637	394	61.7%	6,322	4,664	35.5%
SPAIN	10,549	8,900	18.5%	113,163	100,099	13.1%
SWEDEN	5,241	3,548	47.7%	33,478	28,180	18.8%
UNITED KINGDOM	15,385	14,467	6.3%	231,857	225,417	2.9%
EUROPEAN UNION	123,594	90,983	35.8%	1,237,236	1,080,132	14.5%
EU15 ³	109,558	82,359	33.0%	1,134,844	997,734	13.7%
EU12 ⁴	14,036	8,624	62.8%	102,392	82,398	24.3%
ICELAND	115	81	42.0%	1,269	881	44.0%
NORWAY	3,556	2,554	39.2%	21,537	20,415	5.5%
SWITZERLAND	2,350	2,266	3.7%	20,393	20,756	-1.7%
EFTA	6,021	4,901	22.9%	43,199	42,052	2.7%
EU+EFTA	129,615	95,884	35.2%	1,280,435	1,122,184	14.1%
WESTERN EUROPE (EU15+EFTA)	115,579	87,260	32.5%	1,178,043	1,039,786	13.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New light commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable ² Including Light Buses & Coaches

³ Member States before the 2004 enlargement

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

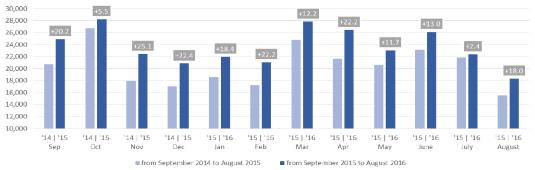
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/09/16

	August	August	%	Jan-Aug	Jan-Aug	%
	'16	'15	Change	'16	'15	Change
AUSTRIA	539	477	13.0%	5,212	4,700	10.9%
BELGIUM	608	427	42.4%	5,581	4,625	20.7%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	56	44	27.3%	762	537	41.9%
CYPRUS	2	0		25	16	56.3%
CZECH REPUBLIC ³	626	571	9.6%	6,061	5,386	12.5%
DENMARK	354	331	6.9%	2,930	2,792	4.9%
ESTONIA	48	33	45.5%	589	466	26.4%
FINLAND	197	186	5.9%	1,743	1,422	22.6%
FRANCE	1,778	1,515	17.4%	26,830	22,935	17.0%
GERMANY	4,598	4,045	13.7%	44,238	40,853	8.3%
GREECE	10	19	-47.4%	157	141	11.3%
HUNGARY	310	350	-11.4%	3,028	3,117	-2.9%
IRELAND⁴	132	120	10.0%	1,758	1,194	47.2%
ITALY ⁵	1,380	873	58.1%	10,926	7,929	37.8%
LATVIA	99	60	65.0%	982	852	15.3%
LITHUANIA⁴	488	303	61.1%	4,243	2,138	98.5%
LUXEMBOURG ⁴	73	61	19.7%	798	671	18.9%
NETHERLANDS	867	737	17.6%	9,906	8,556	15.8%
POLAND	1,624	1,280	26.9%	15,541	12,030	29.2%
PORTUGAL	177	228	-22.4%	2,369	1,958	21.0%
ROMANIA	502	375	33.9%	4,954	3,435	44.2%
SLOVAKIA	232	240	-3.3%	2,755	2,654	3.8%
SLOVENIA ⁴	165	113	46.0%	1,427	1,091	30.8%
SPAIN	1,101	879	25.3%	11,799	10,855	8.7%
SWEDEN	398	352	13.1%	3,596	2,940	22.3%
UNITED KINGDOM ⁴	1,943	1,897	2.4%	21,252	20,401	4.2%
EUROPEAN UNION	18,307	15,516	18.0%	189,462	163,694	15.7%
EU15	14,155	12,147	16.5%	149,095	131,972	13.0%
EU12	4,152	3,369	23.2%	40,367	31,722	27.3%
ICELAND	8	11	-27.3%	108	79	36.7%
NORWAY⁴	343	303	13.2%	2,851	2,604	9.5%
SWITZERLAND ³	245	250	-2.0%	2,227	2,148	3.7%
EFTA	596	564	5.7%	5,186	4,831	7.3%
EU+EFTA	18,903	16,080	17.6%	194,648	168,525	15.5%
WESTERN EUROPE (EU15+EFTA)	14,751	12,711	16.0%	154,281	136,803	12.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New heavy commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable ⁴ Estimates

² Excluding Heavy Buses & Coaches ⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

22/09/16

	August	August	%	Jan-Aug	Jan-Aug	%
	'16	'15	Change	'16	'15	Change
AUSTRIA	581	526	10.5%	5,598	5,058	10.7%
BELGIUM	686	535	28.2%	6,604	5,720	15.5%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	73	60	21.7%	992	736	34.8%
CYPRUS	6	4	50.0%	34	34	0.0%
CZECH REPUBLIC	743	662	12.2%	7,298	6,486	12.5%
DENMARK	387	356	8.7%	3,284	3,071	6.9%
ESTONIA	51	38	34.2%	614	507	21.1%
FINLAND	267	234	14.1%	2,214	1,799	23.1%
FRANCE	2,126	1,752	21.3%	31,371	27,008	16.2%
GERMANY	7,090	6,033	17.5%	62,489	58,197	7.4%
GREECE	19	25	-24.0%	245	216	13.4%
HUNGARY	335	380	-11.8%	3,308	3,384	-2.2%
IRELAND	218	152	43.4%	2,117	1,482	42.8%
ITALY ³	1,912	1,179	62.2%	13,946	10,250	36.1%
LATVIA	113	63	79.4%	1,028	908	13.2%
LITHUANIA ⁴	495	314	57.6%	4,311	2,201	95.9%
LUXEMBOURG	73	65	12.3%	839	712	17.8%
NETHERLANDS	903	815	10.8%	10,952	9,520	15.0%
POLAND	1,883	1,448	30.0%	16,879	13,398	26.0%
PORTUGAL	217	250	-13.2%	2,792	2,317	20.5%
ROMANIA	537	388	38.4%	5,204	3,612	44.1%
SLOVAKIA	272	278	-2.2%	3,100	2,868	8.1%
SLOVENIA ⁴	173	124	39.5%	1,536	1,194	28.6%
SPAIN	1,369	1,127	21.5%	14,669	13,054	12.4%
SWEDEN	437	394	10.9%	3,946	3,313	19.1%
UNITED KINGDOM⁴	2,563	2,650	-3.3%	28,700	27,745	3.4%
EUROPEAN UNION	23,529	19,852	18.5%	234,070	204,790	14.3%
EU15	18,848	16,093	17.1%	189,766	169,462	12.0%
EU12	4,681	3,759	24.5%	44,304	35,328	25.4%
ICELAND	23	18	27.8%	204	141	44.7%
NORWAY	472	417	13.2%	3,943	3,582	10.1%
SWITZERLAND	339	349	-2.9%	2,887	2,721	6.1%
EFTA	834	784	6.4%	7,034	6,444	9.2%
EU+EFTA	24,363	20,636	18.1%	241,104	211,234	14.1%
WESTERN EUROPE (EU15+EFTA)	19,682	16,877	16.6%	196,800	175,906	11.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

 $^{^3}$ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t ⁴ Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

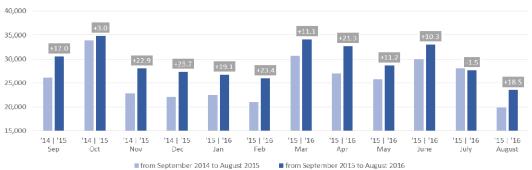
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

22/09/16

	August	August	%	Jan-Aug	Jan-Aug	%
	'16	'15	Change	'16	'15	Change
AUSTRIA	38	63	-39.7%	744	586	27.0%
BELGIUM	50	75	-33.3%	542	729	-25.7%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	6	1	500.0%	137	89	53.9%
CYPRUS	n/a	n/a	n/a	n/a	n/a	n/a
CZECH REPUBLIC	95	43	120.9%	620	671	-7.6%
DENMARK	83	42	97.6%	406	245	65.7%
ESTONIA	6	9	-33.3%	149	156	-4.5%
FINLAND	197	129	52.7%	428	385	11.2%
FRANCE	1,013	1,014	-0.1%	4,592	4,704	-2.4%
GERMANY	467	436	7.1%	4,089	3,571	14.5%
GREECE	21	5	320.0%	154	96	60.4%
HUNGARY	25	43	-41.9%	263	253	4.0%
IRELAND	33	17	94.1%	316	244	29.5%
ITALY ²	169	155	9.0%	1,610	1,703	-5.5%
LATVIA	8	13	-38.5%	66	180	-63.3%
LITHUANIA ³	94	34	176.5%	209	146	43.2%
LUXEMBOURG	15	30	-50.0%	149	190	-21.6%
NETHERLANDS	10	2	400.0%	279	292	-4.5%
POLAND	128	113	13.3%	1,331	1,116	19.3%
PORTUGAL	14	8	75.0%	266	201	32.3%
ROMANIA	110	411	-73.2%	757	1,278	-40.8%
SLOVAKIA	9	7	28.6%	262	197	33.0%
SLOVENIA ³	13	17	-23.5%	147	104	41.3%
SPAIN	114	43	165.1%	1,714	1,554	10.3%
SWEDEN	203	188	8.0%	845	803	5.2%
UNITED KINGDOM ³	381	428	-11.0%	4,734	5,077	-6.8%
EUROPEAN UNION	3,302	3,326	-0.7%	24,809	24,570	1.0%
EU15	2,808	2,635	6.6%	20,868	20,380	2.4%
EU12	494	691	-28.5%	3,941	4,190	-5.9%
ICELAND	25	10	150.0%	202	89	127.0%
NORWAY	53	44	20.5%	1,148	657	74.7%
SWITZERLAND	87	77	13.0%	411	422	-2.6%
EFTA	165	131	26.0%	1,761	1,168	50.8%
EU+EFTA	3,467	3,457	0.3%	26,570	25,738	3.2%
WESTERN EUROPE (EU15+EFTA)	2,973	2,766	7.5%	22,629	21,548	5.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

 $^{^{2}}$ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

22/09/16

	August	August	%	Jan-Aug	Jan-Aug	%
	'16	'15	Change	'16	'15	Change
AUSTRIA	4,045	3,005	34.6%	31,143	27,200	14.5%
BELGIUM	5,914	4,567	29.5%	54,570	49,170	11.0%
BULGARIA ³	340	292	16.4%	3,020	2,910	3.8%
CROATIA	731	365	100.3%	6,766	5,222	29.6%
CYPRUS ⁴	133	57	133.3%	1,246	871	43.1%
CZECH REPUBLIC	2,687	1,895	41.8%	20,469	17,663	15.9%
DENMARK	4,273	3,046	40.3%	28,853	24,031	20.1%
ESTONIA	438	310	41.3%	3,479	3,059	13.7%
FINLAND	1,775	1,317	34.8%	11,417	9,713	17.5%
FRANCE	23,164	19,826	16.8%	299,381	267,783	11.8%
GERMANY	30,623	21,471	42.6%	236,097	210,672	12.1%
GREECE	469	309	51.8%	4,213	4,141	1.7%
HUNGARY	2,452	1,386	76.9%	17,375	14,093	23.3%
IRELAND	2,060	1,811	13.7%	26,971	21,914	23.1%
ITALY ⁵	14,281	6,936	105.9%	129,688	93,010	39.4%
LATVIA	326	249	30.9%	2,512	2,626	-4.3%
LITHUANIA	803	486	65.2%	6,476	3,850	68.2%
LUXEMBOURG	405	355	14.1%	3,981	3,390	17.4%
NETHERLANDS	5,534	4,505	22.8%	61,385	50,022	22.7%
POLAND	7,423	5,133	44.6%	57,853	46,721	23.8%
PORTUGAL	2,429	2,194	10.7%	24,673	21,288	15.9%
ROMANIA	1,850	1,563	18.4%	14,853	11,599	28.1%
SLOVAKIA	1,205	803	50.1%	8,583	7,340	16.9%
SLOVENIA	823	535	53.8%	8,005	5,962	34.3%
SPAIN	12,032	10,070	19.5%	129,546	114,707	12.9%
SWEDEN	5,881	4,130	42.4%	38,269	32,296	18.5%
UNITED KINGDOM	18,329	17,545	4.5%	265,291	258,239	2.7%
EUROPEAN UNION	150,425	114,161	31.8%	1,496,115	1,309,492	14.3%
EU15	131,214	101,087	29.8%	1,345,478	1,187,576	13.3%
EU12	19,211	13,074	46.9%	150,637	121,916	23.6%
ICELAND	163	109	49.5%	1,675	1,111	50.8%
NORWAY	4,081	3,015	35.4%	26,628	24,654	8.0%
SWITZERLAND	2,776	2,692	3.1%	23,691	23,899	-0.9%
EFTA	7,020	5,816	20.7%	51,994	49,664	4.7%
EU+EFTA	157,445	119,977	31.2%	1,548,109	1,359,156	13.9%
WESTERN EUROPE (EU15+EFTA)	138,234	106,903	29.3%	1,397,472	1,237,240	13.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

 $^{^{5}\,{\}rm ANFIA}\,{\rm estimates}\,{\rm based}\,{\rm on}\,{\rm vehicle}\,{\rm registration}\,{\rm certificates}\,{\rm issued}\,{\rm by}\,{\rm the}\,{\rm Italian}\,{\rm Ministry}\,{\rm of}\,{\rm Transport}$

 $^{^{\}rm 3}$ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

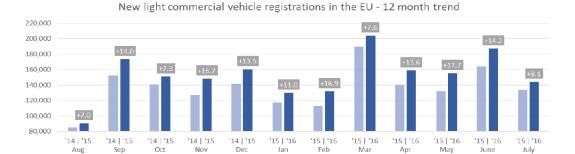
22/09/16

	July	July	%	Jan-Jul	Jan-Jul	22/09/16 %
	'16	'15	Change	'16	'15	Change
AUSTRIA	2,809	3,057	-8.1%	21,375	19,140	11.7%
BELGIUM	4,408	4,353	1.3%	42,246	38,764	9.0%
BULGARIA	380	360	5.6%	2,680	2,618	2.4%
CROATIA	915	720	27.1%	4,985	4,093	21.8%
CYPRUS	152	166	-8.4%	1,085	784	38.4%
CZECH REPUBLIC	1,346	1,237	8.8%	10,702	9,316	14.9%
DENMARK	2,247	1,953	15.1%	21,360	18,067	18.2%
ESTONIA	291	300	-3.0%	2,335	2,133	9.5%
FINLAND	778	744	4.6%	7,464	6,575	13.5%
FRANCE	28,258	27,559	2.5%	243,393	219,011	11.1%
GERMANY	20,193	20,089	0.5%	146,453	133,902	9.4%
GREECE	515	275	87.3%	3,385	3,550	-4.6%
HUNGARY	1,591	1,314	21.1%	11,714	9,493	23.4%
IRELAND	4,331	3,789	14.3%	22,729	18,546	22.6%
ITALY	18,000	11,995	50.1%	101,932	75,455	35.1%
LATVIA	192	163	17.8%	1,213	1,365	-11.1%
LITHUANIA	257	243	5.8%	1,742	1,365	27.6%
LUXEMBOURG	359	364	-1.4%	2,676	2,228	20.1%
NETHERLANDS	5,076	4,323	17.4%	45,533	36,522	24.7%
POLAND	4,420	4,344	1.7%	34,231	28,635	19.5%
PORTUGAL	2,804	2,541	10.4%	19,417	16,834	15.3%
ROMANIA	1,161	1,037	12.0%	7,689	5,945	29.3%
SLOVAKIA	459	545	-15.8%	4,297	3,757	14.4%
SLOVENIA	732	684	7.0%	5,685	4,270	33.1%
SPAIN	15,283	14,476	5.6%	102,614	91,199	12.5%
SWEDEN	2,756	2,273	21.2%	28,237	24,632	14.6%
UNITED KINGDOM	24,506	24,546	-0.2%	216,472	210,950	2.6%
EUROPEAN UNION	144,219	133,450	8.1%	1,113,644	989,149	12.6%
EU15 ³	132,323	122,337	8.2%	1,025,286	915,375	12.0%
EU12 ⁴	11,896	11,113	7.0%	88,358	73,774	19.8%
ICELAND	126	190	-33.7%	1,152	890	29.4%
NORWAY	2,201	2,085	5.6%	17,981	17,861	0.7%
SWITZERLAND	2,331	2,481	-6.0%	18,043	18,490	-2.4%
EFTA	4,658	4,756	-2.1%	37,176	37,241	-0.2%
EU+EFTA	148,877	138,206	7.7%	1,150,820	1,026,390	12.1%
WESTERN EUROPE (EU15+EFTA)	136,981	127,093	7.8%	1,062,462	952,616	11.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

■ from August 2015 to July 2016

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)



from August 2014 to July 2015

¹ Data for Malta unavailable

² Including Light Buses & Coaches

³ Member States before the 2004 enlargement

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

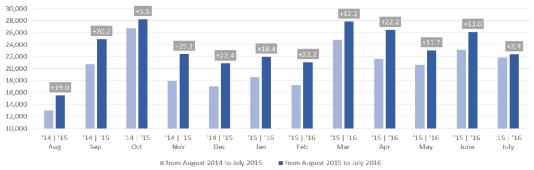
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/09/16

	July	July	%	Jan-Jul	Jan-Jul	%
	'16	'15	Change	'16	'15	Change
AUSTRIA	663	583	13.7%	4,673	4,223	10.7%
BELGIUM	590	522	13.0%	4,973	4,198	18.5%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	89	57	56.1%	706	493	43.2%
CYPRUS	6	2	200.0%	23	16	43.8%
CZECH REPUBLIC ³	646	667	-3.1%	5,435	4,815	12.9%
DENMARK	299	299	0.0%	2,576	2,461	4.7%
ESTONIA	62	60	3.3%	541	433	24.9%
FINLAND	229	170	34.7%	1,546	1,236	25.1%
FRANCE	3,441	3,112	10.6%	25,052	21,420	17.0%
GERMANY	5,529	5,711	-3.2%	39,640	36,808	7.7%
GREECE	14	21	-33.3%	147	122	20.5%
HUNGARY	320	407	-21.4%	2,718	2,767	-1.8%
IRELAND⁴	332	195	70.3%	1,626	1,074	51.4%
ITALY ⁵	1,520	1,168	30.1%	9,546	7,056	35.3%
LATVIA	172	135	27.4%	883	792	11.5%
LITHUANIA ⁴	380	243	56.4%	3,755	1,835	104.6%
LUXEMBOURG ⁴	97	89	9.0%	725	610	18.9%
NETHERLANDS	972	1,008	-3.6%	9,039	7,819	15.6%
POLAND	1,610	1,530	5.2%	13,917	10,750	29.5%
PORTUGAL	274	275	-0.4%	2,192	1,730	26.7%
ROMANIA	572	476	20.2%	4,452	3,060	45.5%
SLOVAKIA	352	251	40.2%	2,523	2,414	4.5%
SLOVENIA ⁴	144	125	15.2%	1,262	978	29.0%
SPAIN	1,382	1,644	-15.9%	10,698	9,976	7.2%
SWEDEN	331	243	36.2%	3,198	2,588	23.6%
UNITED KINGDOM ⁴	2,368	2,872	-17.5%	19,309	18,504	4.4%
EUROPEAN UNION	22,394	21,865	2.4%	171,155	148,178	15.5%
EU15	18,041	17,912	0.7%	134,940	119,825	12.6%
EU12	4,353	3,953	10.1%	36,215	28,353	27.7%
ICELAND	12	17	-29.4%	105	68	54.4%
NORWAY ⁴	242	243	-0.4%	2,508	2,301	9.0%
SWITZERLAND ³	284	273	4.0%	1,982	1,898	4.4%
EFTA	538	533	0.9%	4,595	4,267	7.7%
EU+EFTA	22,932	22,398	2.4%	175,750	152,445	15.3%
WESTERN EUROPE (EU15+EFTA)	18,579	18,445	0.7%	139,535	124,092	12.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New heavy commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable ⁴ Estimates

² Excluding Heavy Buses & Coaches ⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

22/09/16

	July	July	%	Jan-Jul	Jan-Jul	22/09/16 %
	'16	'15	Change	'16	'15	Change
AUSTRIA	747	612	22.1%	5,017	4,532	10.7%
BELGIUM	699	651	7.4%	5,918	5,185	14.1%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	148	77	92.2%	919	676	35.9%
CYPRUS	6	5	20.0%	28	30	-6.7%
CZECH REPUBLIC	757	816	-7.2%	6,555	5,824	12.6%
DENMARK	327	332	-1.5%	2,897	2,715	6.7%
ESTONIA	64	61	4.9%	563	469	20.0%
FINLAND	267	204	30.9%	1,947	1,565	24.4%
FRANCE	3,996	3,675	8.7%	29,245	25,256	15.8%
GERMANY	7,796	8,380	-7.0%	55,399	52,164	6.2%
GREECE	21	27	-22.2%	226	191	18.3%
HUNGARY	343	440	-22.0%	2,973	3,004	-1.0%
IRELAND	378	246	53.7%	1,899	1,330	42.8%
ITALY ³	1,918	1,498	28.0%	12,034	9,071	32.7%
LATVIA	178	144	23.6%	915	845	8.3%
LITHUANIA⁴	391	255	53.3%	3,816	1,887	102.2%
LUXEMBOURG	102	100	2.0%	766	647	18.4%
NETHERLANDS	1,115	1,152	-3.2%	10,049	8,705	15.4%
POLAND	1,746	1,759	-0.7%	14,996	11,950	25.5%
PORTUGAL	317	323	-1.9%	2,575	2,067	24.6%
ROMANIA	602	520	15.8%	4,667	3,224	44.8%
SLOVAKIA	394	278	41.7%	2,828	2,590	9.2%
SLOVENIA ⁴	162	131	23.7%	1,363	1,070	27.4%
SPAIN	1,791	2,009	-10.9%	13,300	11,927	11.5%
SWEDEN	354	268	32.1%	3,509	2,919	20.2%
UNITED KINGDOM⁴	3,016	4,094	-26.3%	26,137	25,095	4.2%
EUROPEAN UNION	27,635	28,057	-1.5%	210,541	184,938	13.8%
EU15	22,844	23,571	-3.1%	170,918	153,369	11.4%
EU12	4,791	4,486	6.8%	39,623	31,569	25.5%
ICELAND	25	26	-3.8%	182	123	48.0%
NORWAY	384	395	-2.8%	3,471	3,165	9.7%
SWITZERLAND	395	363	8.8%	2,548	2,372	7.4%
EFTA	804	784	2.6%	6,201	5,660	9.6%
EU+EFTA	28,439	28,841	-1.4%	216,742	190,598	13.7%
WESTERN EUROPE (EU15+EFTA)	23,648	24,355	-2.9%	177,119	159,029	11.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

 $^{^3}$ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t ⁴ Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

22/09/16

	July	July	%	Jan-Jul	Jan-Jul	%
	'16	'15	Change	'16	'15	Change
AUSTRIA	60	38	57.9%	706	523	35.0%
BELGIUM	42	53	-20.8%	492	654	-24.8%
BULGARIA	n/a	n/a	n/a	n/a	n/a	n/a
CROATIA	9	11	-18.2%	131	88	48.9%
CYPRUS	n/a	n/a	n/a	n/a	n/a	n/a
CZECH REPUBLIC	63	89	-29.2%	525	628	-16.4%
DENMARK	63	46	37.0%	323	203	59.1%
ESTONIA	10	12	-16.7%	143	147	-2.7%
FINLAND	48	72	-33.3%	231	256	-9.8%
FRANCE	561	720	-22.1%	3,579	3,690	-3.0%
GERMANY	491	426	15.3%	3,622	3,135	15.5%
GREECE	14	11	27.3%	133	91	46.2%
HUNGARY	14	5	180.0%	237	210	12.9%
IRELAND	17	45	-62.2%	283	227	24.7%
ITALY ²	180	183	-1.6%	1,441	1,548	-6.9%
LATVIA	4	22	-81.8%	58	167	-65.3%
LITHUANIA ³	3	7	-57.1%	115	112	2.7%
LUXEMBOURG	15	10	50.0%	134	160	-16.3%
NETHERLANDS	6	27	-77.8%	269	290	-7.2%
POLAND	261	90	190.0%	1,203	1,003	19.9%
PORTUGAL	11	15	-26.7%	252	193	30.6%
ROMANIA	77	157	-51.0%	647	867	-25.4%
SLOVAKIA	43	21	104.8%	253	190	33.2%
SLOVENIA ³	11	12	-8.3%	134	87	54.0%
SPAIN	158	190	-16.8%	1,600	1,511	5.9%
SWEDEN	120	96	25.0%	642	615	4.4%
UNITED KINGDOM ³	457	611	-25.2%	4,353	4,649	-6.4%
EUROPEAN UNION	2,738	2,969	-7.8%	21,506	21,244	1.2%
EU15	2,243	2,543	-11.8%	18,060	17,745	1.8%
EU12	495	426	16.2%	3,446	3,499	-1.5%
ICELAND	48	14	242.9%	175	79	121.5%
NORWAY	167	109	53.2%	1,095	613	78.6%
SWITZERLAND	72	67	7.5%	324	345	-6.1%
EFTA	287	190	51.1%	1,594	1,037	53.7%
EU+EFTA	3,025	3,159	-4.2%	23,100	22,281	3.7%
WESTERN EUROPE (EU15+EFTA)	2,530	2,733	-7.4%	19,654	18,782	4.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy buses & coaches registrations in the EU - 12 month trend



¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 22 September 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

22/09/16

	July	July	%	Jan-Jul	Jan-Jul	%
	'16	'15	Change	'16	'15	Change
AUSTRIA	3,616	3,707	-2.5%	27,098	24,195	12.0%
BELGIUM	5,149	5,057	1.8%	48,656	44,603	9.1%
BULGARIA ³	380	360	5.6%	2,680	2,618	2.4%
CROATIA	1,072	808	32.7%	6,035	4,857	24.3%
CYPRUS ⁴	158	171	-7.6%	1,113	814	36.7%
CZECH REPUBLIC	2,166	2,142	1.1%	17,782	15,768	12.8%
DENMARK	2,637	2,331	13.1%	24,580	20,985	17.1%
ESTONIA	365	373	-2.1%	3,041	2,749	10.6%
FINLAND	1,093	1,020	7.2%	9,642	8,396	14.8%
FRANCE	32,815	31,954	2.7%	276,217	247,957	11.4%
GERMANY	28,480	28,895	-1.4%	205,474	189,201	8.6%
GREECE	550	313	75.7%	3,744	3,832	-2.3%
HUNGARY	1,948	1,759	10.7%	14,924	12,707	17.4%
IRELAND	4,726	4,080	15.8%	24,911	20,103	23.9%
ITALY ⁵	20,098	13,676	47.0%	115,407	86,074	34.1%
LATVIA	374	329	13.7%	2,186	2,377	-8.0%
LITHUANIA	651	505	28.9%	5,673	3,364	68.6%
LUXEMBOURG	476	474	0.4%	3,576	3,035	17.8%
NETHERLANDS	6,197	5,502	12.6%	55,851	45,517	22.7%
POLAND	6,427	6,193	3.8%	50,430	41,588	21.3%
PORTUGAL	3,132	2,879	8.8%	22,244	19,094	16.5%
ROMANIA	1,840	1,714	7.4%	13,003	10,036	29.6%
SLOVAKIA	896	844	6.2%	7,378	6,537	12.9%
SLOVENIA	905	827	9.4%	7,182	5,427	32.3%
SPAIN	17,232	16,675	3.3%	117,514	104,637	12.3%
SWEDEN	3,230	2,637	22.5%	32,388	28,166	15.0%
UNITED KINGDOM	27,979	29,251	-4.3%	246,962	240,694	2.6%
EUROPEAN UNION	174,592	164,476	6.2%	1,345,691	1,195,331	12.6%
EU15	157,410	148,451	6.0%	1,214,264	1,086,489	11.8%
EU12	17,182	16,025	7.2%	131,427	108,842	20.8%
ICELAND	199	230	-13.5%	1,509	1,092	38.2%
NORWAY	2,752	2,589	6.3%	22,547	21,639	4.2%
SWITZERLAND	2,798	2,911	-3.9%	20,915	21,207	-1.4%
EFTA	5,749	5,730	0.3%	44,971	43,938	2.4%
EU+EFTA	180,341	170,206	6.0%	1,390,662	1,239,269	12.2%
WESTERN EUROPE (EU15+EFTA)	163,159	154,181	5.8%	1,259,235	1,130,427	11.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

 $^{^{5}\,{\}rm ANFIA}\,{\rm estimates}\,{\rm based}\,{\rm on}\,{\rm vehicle}\,{\rm registration}\,{\rm certificates}\,{\rm issued}\,{\rm by}\,{\rm the}\,{\rm Italian}\,{\rm Ministry}\,{\rm of}\,{\rm Transport}$

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable