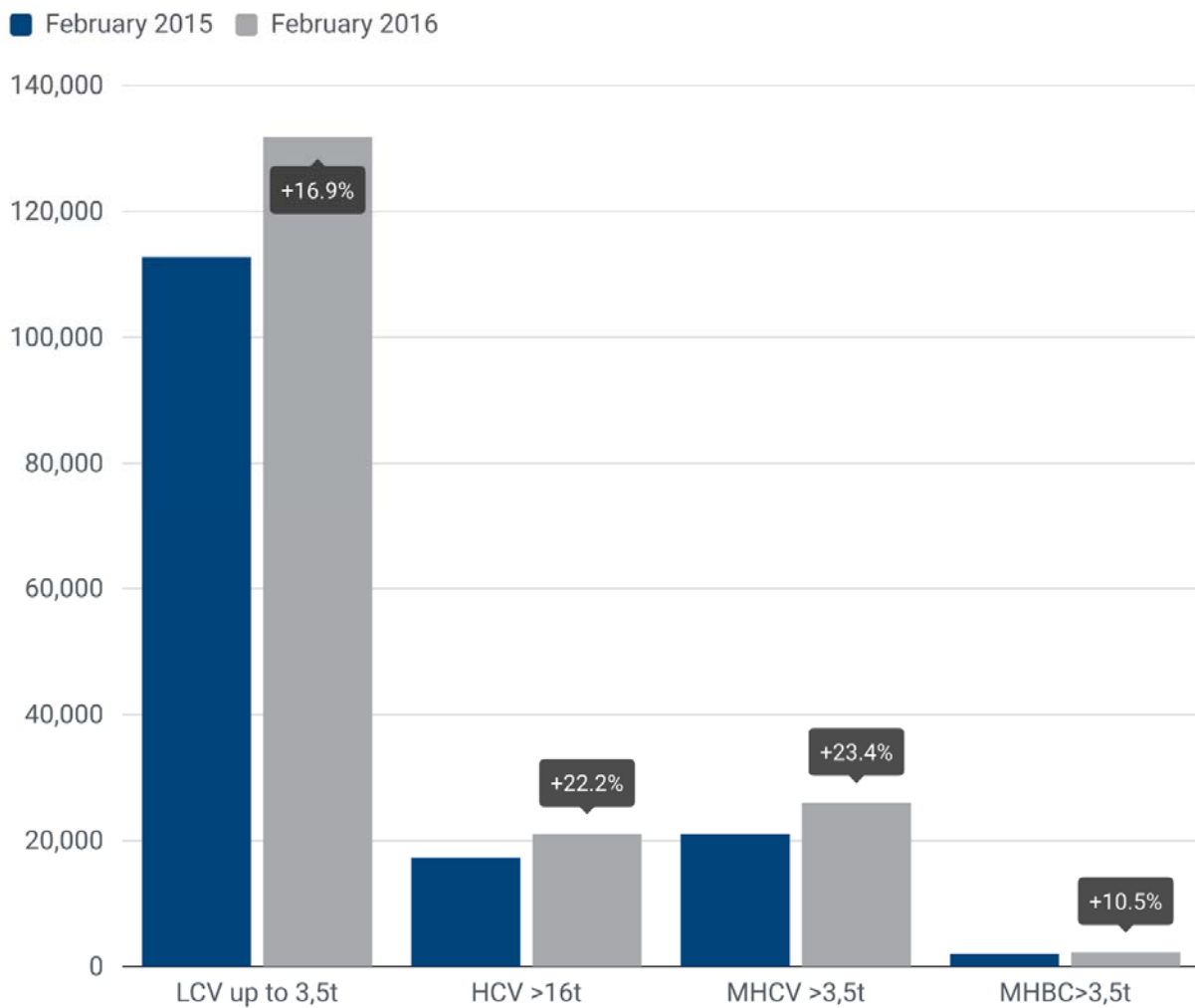


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 23 March 2016

**NEW COMMERCIAL VEHICLE REGISTRATIONS
EUROPEAN UNION¹
February 2016**



Next Press Release: Friday 22 April 2016

¹ Data for Malta unavailable

Commercial vehicle registrations: +14.5% first two months of the year; +17.8% in February

Total new commercial vehicles

In February 2016, demand for new commercial vehicles in the EU increased for the 14th consecutive month. Total commercial vehicle registrations grew by 17.8%, totalling 160,062 units. Growth was sustained across all segments of commercial vehicles. Looking at the largest markets, Italy recorded the highest upturn (+30.4%) followed by Spain (+17.6%), Germany (+16.2%), France (+13.9%) and the UK (+3.7%).

In the first two months of the year, the EU market expanded by 15.4%, totalling 320,833 commercial vehicles. During the same period, Italy (+27.1%), Spain (+19.1%), Germany (+13.9%) and France (+12.8%) all posted double-digit growth, while the UK (+0.6%) remained stable.

New light commercial vehicles (LCV) up to 3.5 tonnes

In February 2016, new registrations of light commercial vehicles totalled 131,799 units, or 16.9% more than in February 2015. This marked the 30th consecutive month of growth in the segment, which accounts for the majority of sales in the commercial vehicle market. Italy (+28.7%), Spain (+16.8%), Germany (+15.9%) and France (+13.0%) contributed positively to the upturn, while the UK market saw only a modest upturn (+0.4%).

From January to February 2016, 262,692 new vans were registered in the EU or 14.4% more than in the same period last year. The UK (-2.5%) was the only major market to post a decline, while Italy (+28.7%), Spain (+16.9%), Germany (+13.9%) and France (+12.6%) saw their demand for vans increase.

New heavy commercial vehicles (HCV) over 16 tonnes²

February 2016 results showed a large increase (+22.2%) in the heavy truck segment, which totalled 21,052 new registrations. This positive outcome was largely sustained by the significant growth recorded in Italy (+41.9%), the UK (+28.1%), France (+21.3%), Spain (+16.0%) and Germany (+13.1%). Noteworthy was the contribution of the new EU member states (+30.4%) to last month's positive outcome.

Two months into the year, the EU market grew by 21.8%, reaching 43,400 units. All major markets saw their demand for heavy trucks increase: the UK (+30.9%), Spain (+28.6%), Italy (+17.1%), France (+15.7%) and Germany (+12.9%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes³

In February 2016, results for trucks were similar to the heavy truck segment, with Italy (+44.4%), the UK (+32.3%), France (+21.8%), Spain (+22.7%) and Germany (+16.3%) all posting double-digit gains. Overall, the EU recorded 25,974 new trucks being registered, or 23.4% more than in February 2015.

From January to February 2016, 52,924 new trucks were registered in the EU, 22.0% more than in the same period last year. All major markets posted significant growth.

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In February 2016, new buses and coaches registrations increased (+10.5%) compared to February 2015. This was probably due to the significant growth observed in Italy (+39.5%), Germany (+27.6%), Spain (+25.9%) and France (+23.2%), while the UK (-19.8%) performed less well than in February 2015.

In the first two months of 2016, the EU bus and coach market increased by 5.4%, totalling 5,217 units. Demand declined only in the UK (-24.5%), while new buses and coaches registrations increased in Spain (+30.3%), Germany (+14.2%), France (+10.9%) and Italy (+9.1%).

² Excluding heavy buses and coaches

³ Excluding buses and coaches

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 March 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	2,843	2,116	34.4%	5,128	4,290	19.5%
BELGIUM	5,936	5,087	16.7%	11,973	10,679	12.1%
BULGARIA	395	298	32.6%	672	669	0.4%
CROATIA	567	470	20.6%	1,095	873	25.4%
CYPRUS	148	89	66.3%	263	148	77.7%
CZECH REPUBLIC	1,381	1,348	2.4%	2,577	2,405	7.2%
DENMARK	2,907	2,185	33.0%	5,747	4,483	28.2%
ESTONIA	264	240	10.0%	599	600	-0.2%
FINLAND	984	914	7.7%	2,133	1,873	13.9%
FRANCE	33,096	29,301	13.0%	61,058	54,207	12.6%
GERMANY	18,329	15,815	15.9%	35,298	30,992	13.9%
GREECE	258	732	-64.8%	775	1,393	-44.4%
HUNGARY	1,509	1,243	21.4%	2,820	2,597	8.6%
IRELAND	3,470	2,328	49.1%	10,030	7,237	38.6%
ITALY	12,600	9,793	28.7%	24,400	18,959	28.7%
LATVIA	174	149	16.8%	346	337	2.7%
LITHUANIA	211	119	77.3%	435	366	18.9%
LUXEMBOURG	335	262	27.9%	645	594	8.6%
NETHERLANDS	6,305	4,574	37.8%	13,712	10,980	24.9%
POLAND	4,620	3,907	18.2%	8,607	7,134	20.6%
PORTUGAL	2,213	2,142	3.3%	4,249	4,072	4.3%
ROMANIA	1,100	689	59.7%	2,123	1,260	68.5%
SLOVAKIA	585	457	28.0%	1,090	860	26.7%
SLOVENIA	748	453	65.1%	1,635	999	63.7%
SPAIN	12,720	10,890	16.8%	23,276	19,915	16.9%
SWEDEN	4,210	3,323	26.7%	7,013	5,836	20.2%
UNITED KINGDOM	13,891	13,832	0.4%	34,993	35,881	-2.5%
EUROPEAN UNION	131,799	112,756	16.9%	262,692	229,639	14.4%
EU15 ³	120,097	103,294	16.3%	240,430	211,391	13.7%
EU12 ⁴	11,702	9,462	23.7%	22,262	18,248	22.0%
ICELAND	138	85	62.4%	268	170	57.6%
NORWAY	2,486	2,468	0.7%	4,375	4,736	-7.6%
SWITZERLAND	2,388	2,344	1.9%	4,740	4,626	2.5%
EFTA	5,012	4,897	2.3%	9,383	9,532	-1.6%
EU+EFTA	136,811	117,653	16.3%	272,075	239,171	13.8%
WESTERN EUROPE (EU15+EFTA)	125,109	108,191	15.6%	249,813	220,923	13.1%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

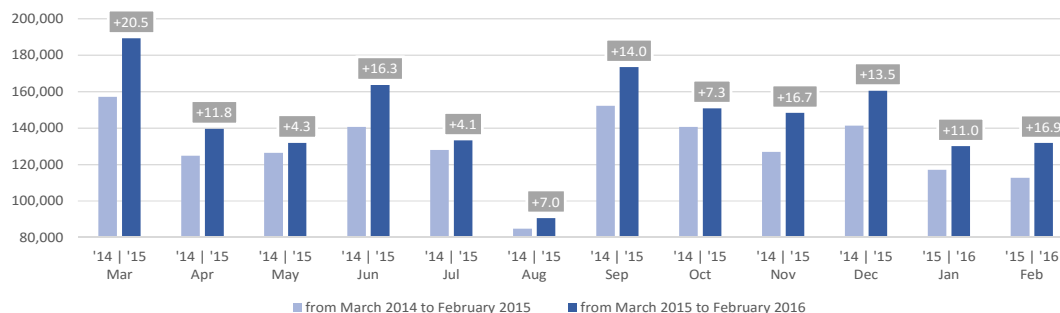
¹ Data for Malta unavailable

² Including Light Buses & Coaches

³ Member States before the 2004 enlargement

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

This information is available on the ACEA website: <http://www.acea.be>
Next press release on Commercial Vehicles to be issued on Friday 22 April 2016

PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 March 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	556	517	7.5%	1,082	1,030	5.0%
BELGIUM	604	592	2.0%	1,553	1,228	26.5%
BULGARIA	n.a	n.a	n.a	n.a	n.a	n.a
CROATIA	90	40	125.0%	216	108	100.0%
CYPRUS	2	2	0.0%	0	9	-100.0%
CZECH REPUBLIC ³	743	563	32.0%	1,489	1,200	24.1%
DENMARK	310	289	7.3%	653	589	10.9%
ESTONIA	75	46	63.0%	196	150	30.7%
FINLAND	199	128	55.5%	429	301	42.5%
FRANCE	3,046	2,512	21.3%	6,139	5,304	15.7%
GERMANY	4,788	4,232	13.1%	9,776	8,661	12.9%
GREECE	16	22	-27.3%	47	41	14.6%
HUNGARY	395	440	-10.2%	695	893	-22.2%
IRELAND ⁴	198	164	20.7%	569	317	79.5%
ITALY ⁵	1,276	899	41.9%	2,445	2,088	17.1%
LATVIA	98	69	42.0%	208	174	19.5%
LITHUANIA ⁴	283	257	10.1%	538	405	32.8%
LUXEMBOURG ⁴	95	72	31.9%	220	141	56.0%
NETHERLANDS	1,287	1,049	22.7%	2,750	2,238	22.9%
POLAND	2,086	1,428	46.1%	3,414	2,417	41.2%
PORTUGAL	322	197	63.5%	672	493	36.3%
ROMANIA	583	387	50.6%	1,092	517	111.2%
SLOVAKIA	324	356	-9.0%	647	710	-8.9%
SLOVENIA ⁴	145	110	31.8%	423	298	41.9%
SPAIN	1,393	1,201	16.0%	3,334	2,593	28.6%
SWEDEN	417	319	30.7%	785	642	22.3%
UNITED KINGDOM ⁴	1,721	1,343	28.1%	4,028	3,078	30.9%
EUROPEAN UNION	21,052	17,234	22.2%	43,400	35,625	21.8%
EU15	16,228	13,536	19.9%	34,482	28,744	20.0%
EU12	4,824	3,698	30.4%	8,918	6,881	29.6%
ICELAND	4	8	-50.0%	7	15	-53.3%
NORWAY ⁴	292	301	-3.0%	682	642	6.2%
SWITZERLAND ³	254	210	21.0%	494	433	14.1%
EFTA	550	519	6.0%	1,183	1,090	8.5%
EU+EFTA	21,602	17,753	21.7%	44,583	36,715	21.4%
WESTERN EUROPE (EU15+EFTA)	16,778	14,055	19.4%	35,665	29,834	19.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

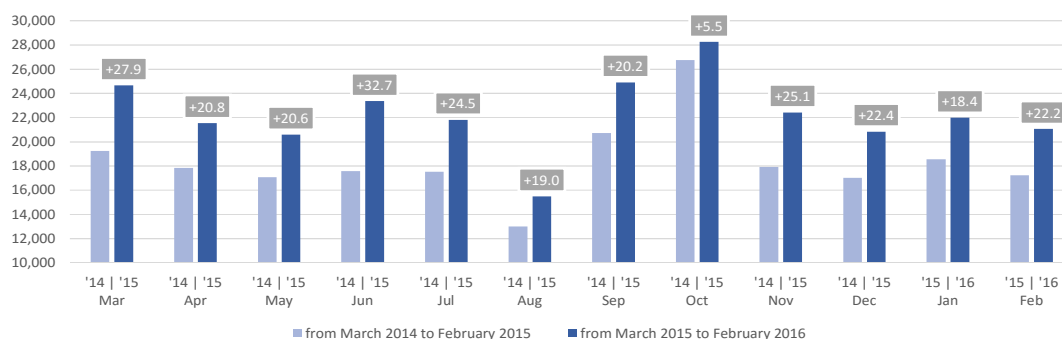
⁴ AAA estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 18t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

This information is available on the ACEA website: <http://www.acea.be>

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 March 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	612	537	14.0%	1,175	1,119	5.0%
BELGIUM	732	701	4.4%	1,851	1,503	23.2%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	94	48	95.8%	239	141	69.5%
CYPRUS	3	3	0.0%	4	9	-55.6%
CZECH REPUBLIC	882	666	32.4%	1,805	1,430	26.2%
DENMARK	344	329	4.6%	749	647	15.8%
ESTONIA	79	49	61.2%	202	159	27.0%
FINLAND	250	182	37.4%	535	388	37.9%
FRANCE	3,547	2,912	21.8%	7,097	6,182	14.8%
GERMANY	6,824	5,868	16.3%	13,528	11,887	13.8%
GREECE	22	60	-63.3%	67	82	-18.3%
HUNGARY	430	462	-6.9%	759	937	-19.0%
IRELAND	239	177	35.0%	663	346	91.6%
ITALY ³	1,611	1,116	44.4%	3,038	2,563	18.5%
LATVIA	104	74	40.5%	217	180	20.6%
LITHUANIA ⁴	287	264	8.7%	546	413	32.2%
LUXEMBOURG	120	80	50.0%	252	152	65.8%
NETHERLANDS	1,419	1,182	20.1%	3,010	2,473	21.7%
POLAND	2,237	1,566	42.8%	3,693	2,678	37.9%
PORTUGAL	357	230	55.2%	778	575	35.3%
ROMANIA	617	401	53.9%	1,168	561	108.2%
SLOVAKIA	357	384	-7.0%	721	757	-4.8%
SLOVENIA ⁴	156	125	24.8%	452	326	38.7%
SPAIN	1,745	1,422	22.7%	3,996	3,022	32.2%
SWEDEN	459	363	26.4%	877	714	22.8%
UNITED KINGDOM ⁴	2,447	1,849	32.3%	5,502	4,127	33.3%
EUROPEAN UNION	25,974	21,050	23.4%	52,924	43,371	22.0%
EU15	20,728	17,008	21.9%	43,118	35,780	20.5%
EU12	5,246	4,042	29.8%	9,806	7,591	29.2%
ICELAND	9	14	-35.7%	21	25	-16.0%
NORWAY	360	365	-1.4%	812	765	6.1%
SWITZERLAND	310	274	13.1%	601	562	6.9%
EFTA	679	653	4.0%	1,434	1,352	6.1%
EU+EFTA	26,653	21,703	22.8%	54,358	44,723	21.5%
WESTERN EUROPE (EU15+EFTA)	21,407	17,661	21.2%	44,552	37,132	20.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

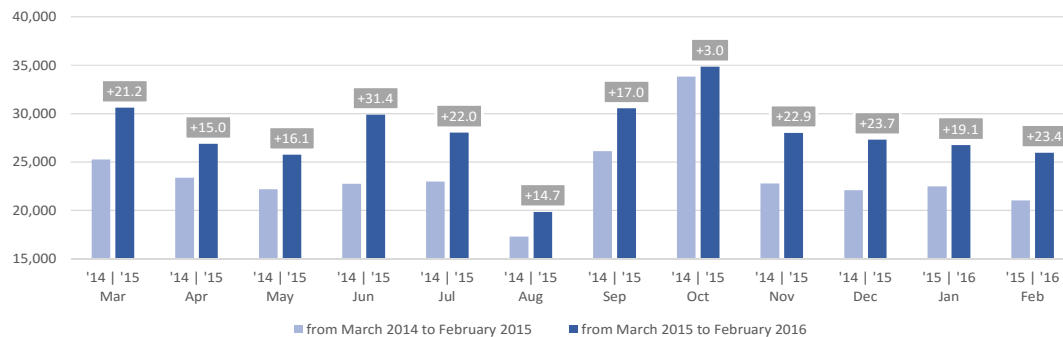
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ AAA estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 March 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	84	71	18.3%	211	164	28.7%
BELGIUM	45	59	-23.7%	134	167	-19.8%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	20	2	900.0%	32	5	540.0%
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	60	62	-3.2%	95	118	-19.5%
DENMARK	27	15	80.0%	71	51	39.2%
ESTONIA	35	24	45.8%	53	47	12.8%
FINLAND	24	22	9.1%	53	68	-22.1%
FRANCE	452	367	23.2%	985	888	10.9%
GERMANY	412	323	27.6%	870	762	14.2%
GREECE	10	1	900.0%	18	8	125.0%
HUNGARY	66	30	120.0%	122	44	177.3%
IRELAND	21	29	-27.6%	87	66	31.8%
ITALY ²	219	157	39.5%	445	408	9.1%
LATVIA	7	23	-69.6%	15	47	-68.1%
LITHUANIA ³	4	25	-84.0%	11	44	-75.0%
LUXEMBOURG	8	29	-72.4%	44	81	-45.7%
NETHERLANDS	14	18	-22.2%	40	37	8.1%
POLAND	110	80	37.5%	275	227	21.1%
PORTUGAL	41	43	-4.7%	126	93	35.5%
ROMANIA	87	76	14.5%	146	84	73.8%
SLOVAKIA	14	56	-75.0%	39	61	-36.1%
SLOVENIA ³	3	2	50.0%	31	14	121.4%
SPAIN	209	166	25.9%	486	373	30.3%
SWEDEN	58	69	-15.9%	105	136	-22.8%
UNITED KINGDOM ³	259	323	-19.8%	723	957	-24.5%
EUROPEAN UNION	2,289	2,072	10.5%	5,217	4,950	5.4%
EU15	1,883	1,692	11.3%	4,398	4,259	3.3%
EU12	406	380	6.8%	819	691	18.5%
ICELAND	3	7	-57.1%	14	11	27.3%
NORWAY	57	33	72.7%	96	93	3.2%
SWITZERLAND	17	33	-48.5%	53	76	-30.3%
EFTA	77	73	5.5%	163	180	-9.4%
EU+EFTA	2,366	2,145	10.3%	5,380	5,130	4.9%
WESTERN EUROPE (EU15+EFTA)	1,960	1,765	11.0%	4,561	4,439	2.7%

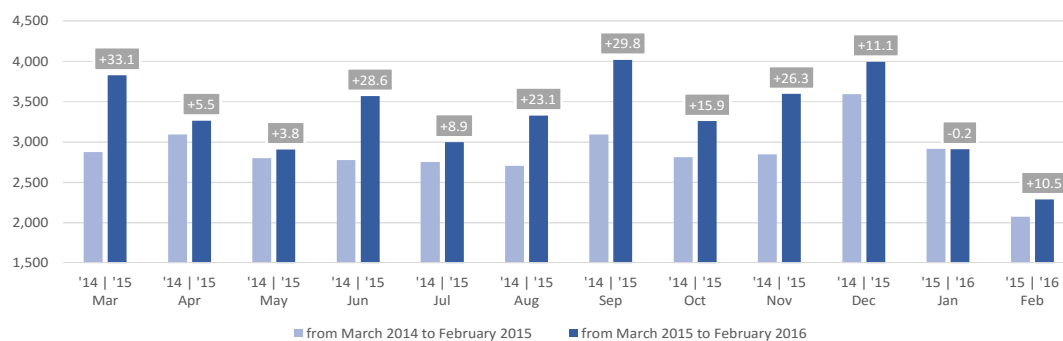
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ AAA estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

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PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 23 March 2016

PROVISIONAL
EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
TOTAL NEW COMMERCIAL VEHICLES²

23/03/16

	February '16	February '15	% Change	Jan-Feb '16	Jan-Feb '15	% Change
AUSTRIA	3,539	2,724	29.9%	6,514	5,573	16.9%
BELGIUM	6,713	5,847	14.8%	13,958	12,349	13.0%
BULGARIA ³	395	298	32.6%	672	669	0.4%
CROATIA	681	520	31.0%	1,366	1,019	34.1%
CYPRUS ⁴	151	92	64.1%	267	157	70.1%
CZECH REPUBLIC	2,323	2,076	11.9%	4,477	3,953	13.3%
DENMARK	3,278	2,529	29.6%	6,567	5,181	26.8%
ESTONIA	378	313	20.8%	854	806	6.0%
FINLAND	1,258	1,118	12.5%	2,721	2,329	16.8%
FRANCE	37,095	32,580	13.9%	69,140	61,277	12.8%
GERMANY	25,565	22,006	16.2%	49,696	43,641	13.9%
GREECE	290	793	-63.4%	860	1,483	-42.0%
HUNGARY	2,005	1,735	15.6%	3,701	3,578	3.4%
IRELAND	3,730	2,534	47.2%	10,780	7,649	40.9%
ITALY ⁵	14,430	11,066	30.4%	27,883	21,930	27.1%
LATVIA	285	246	15.9%	578	564	2.5%
LITHUANIA	502	408	23.0%	992	823	20.5%
LUXEMBOURG	463	371	24.8%	941	827	13.8%
NETHERLANDS	7,738	5,774	34.0%	16,762	13,490	24.3%
POLAND	6,967	5,553	25.5%	12,575	10,039	25.3%
PORTUGAL	2,611	2,415	8.1%	5,153	4,740	8.7%
ROMANIA	1,804	1,166	54.7%	3,437	1,905	80.4%
SLOVAKIA	956	897	6.6%	1,850	1,678	10.3%
SLOVENIA	907	580	56.4%	2,118	1,339	58.2%
SPAIN	14,674	12,478	17.6%	27,758	23,310	19.1%
SWEDEN	4,727	3,755	25.9%	7,995	6,686	19.6%
UNITED KINGDOM	16,597	16,004	3.7%	41,218	40,965	0.6%
EUROPEAN UNION	160,062	135,878	17.8%	320,833	277,960	15.4%
EU15	142,708	121,994	17.0%	287,946	251,430	14.5%
EU12	17,354	13,884	25.0%	32,887	26,530	24.0%
ICELAND	150	106	41.5%	303	206	47.1%
NORWAY	2,903	2,866	1.3%	5,283	5,594	-5.6%
SWITZERLAND	2,715	2,651	2.4%	5,394	5,264	2.5%
EFTA	5,768	5,623	2.6%	10,980	11,064	-0.8%
EU+EFTA	165,830	141,501	17.2%	331,813	289,024	14.8%
WESTERN EUROPE (EU15+EFTA)	148,476	127,617	16.3%	298,926	262,494	13.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

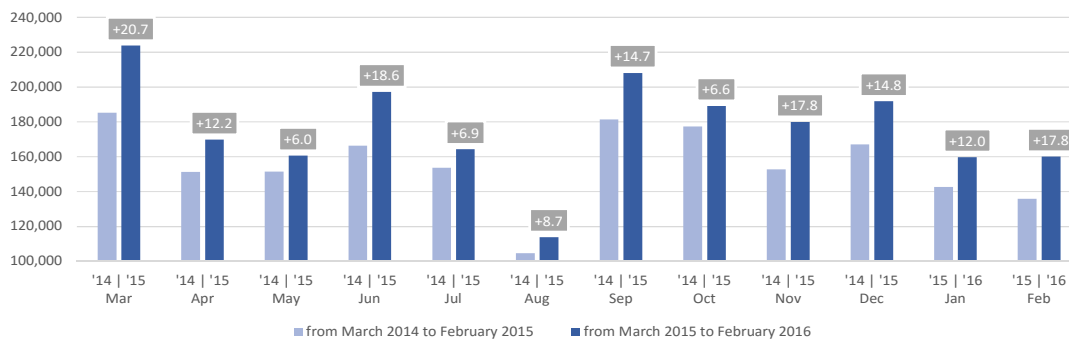
⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

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