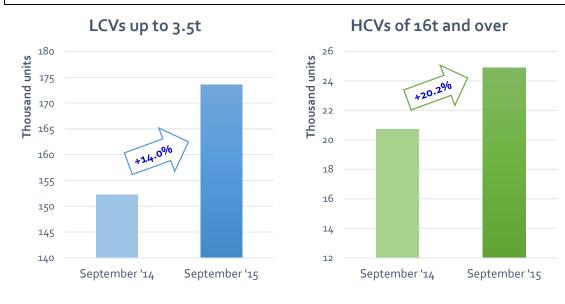


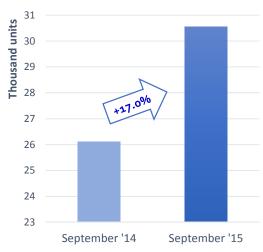
# PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 27 October 2015

# NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION<sup>1</sup>

# September 2015



Medium & heavy CVs over 3.5t



Buses & coaches over 3.5t



Next press release: Thursday 26 November 2015

<sup>&</sup>lt;sup>1</sup> Data for Malta unavailable



# Commercial vehicle registrations: +12.2% over nine months; +14.7% in September

#### Total new commercial vehicles

In September 2015, demand for new commercial vehicles in the EU increased (+14.7%) for the ninth consecutive month, totalling 208,077 units. Growth was sustained across all commercial vehicle segments. Spain (+53.2%) and the UK (+19.9%) confirmed the positive momentum posting double-digit percentage gains, followed by France (+9.7%) and Italy (+4.9%), while Germany remained stable (+0.6%).

Over nine months in 2015, the EU market expanded (+12.2%), totalling 1,517,247 commercial vehicles. During the same period, Spain (+38.6%), the UK (+19.2%), Italy (+10.0%), Germany (+2.2%) and France (+1.9%) all posted growth.

#### New light commercial vehicles up to 3.5t - vans

**In September 2015**, new registrations of light commercial vehicles totalled 173,515 units, up (+14.0%) compared to September 2014. This marked the 25th consecutive month of growth in the segment. Spain (+50.8%), the UK (+19.6%), France (+8.8%) and Italy (+2.0%) positively contributed to the upturn, while Germany showed a slight decline (-0.9%).

From January to September 2015, 1,253,009 new vans were registered in the EU (+11.2%). Spain (+37.0%), the UK (+17.4%), Italy (+8.5%) and Germany (+2.4%) saw demand for vans increase over this period, while France remained stable (+0.9%).

# New heavy commercial vehicles over 16t (excluding heavy buses & coaches) - heavy trucks

**September 2015** results show an increase in new heavy truck registrations (+20.2%), totalling 24,912 units. Spain (+79.3%), still benefiting from the government incentive programme, largely contributed to this positive outcome, followed by Italy (+56.4%), the UK (+26.7%) and France (+20.5%) which all posted double-digit growth.

Nine months into the year, the EU market grew (+20.6%), reaching 188,281 units. Spain (+55.7%), the UK (+44.0%), Italy (+26.7%), France (+11.3%) and Germany (+3.6%) saw demand for heavy trucks increase, contributing to the overall upturn of the EU market over the period.

#### New medium & heavy commercial vehicles over 3.5t (excluding buses & coaches) – trucks

In September 2015, 30,544 new trucks were registered in the EU, up (+17.0%) compared to September 2014. All major markets supported the overall expansion, with Spain (+75.0%), Italy (+39.7%), the UK (+17.7%), France (+17.5%) and Germany (+5.3%) posting growth.

From January to September 2015, 235,238 new trucks (+16.6%) were registered in the EU. In particular, Spain (+51.9%), the UK (+34.2%) and Italy (+22.1%) recorded significant increases over the period, followed by France (+8.8%) and Germany (+1.5%) which reported more modest growth.

#### New buses & coaches over 3.5t

In September 2015, new bus and coach registrations increased (+29.8%) compared to September 2014, totalling 4,018 units. The UK (+55.9%), Spain (+44.3%), Italy (+21.7%) and France (+15.5%) positively contributed to the overall expansion, while Germany (-13.2%) performed less well than in September 2014.

Over nine months in 2015, the EU market increased (+18.2%), totalling 29,000 new buses and coaches. Demand was primarily driven by Spain (+42.8%) and the UK (+30.0%), followed by France (+18.3%), Italy (+15.3%) and Germany (+7.0%).



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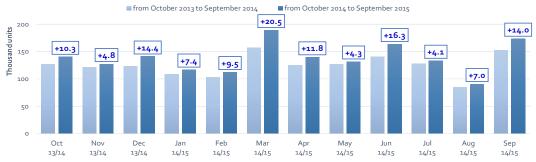
EU<sup>1</sup>+EFTA COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

27/10/15

	September	September	%	Jan-Sep	Jan-Sep	%
	'15	'14	Change	'15	'14	Change
AUSTRIA	2,989	2,610	14.5%	24,545	23,710	3.5%
BELGIUM	4,509	3,873	16.4%	47,230	41,099	14.9%
BULGARIA	411	376	9.3%	3,321	2,883	15.2%
CROATIA	533	287	85.7%	4,930	4,194	17.5%
CYPRUS	209	148	41.2%	1,046	873	19.8%
CZECH REPUBLIC	1,256	1,037	21.1%	11,762	9,185	28.1%
DENMARK	2,720	2,382	14.2%	23,435	19,988	17.2%
ESTONIA	364	271	34.3%	2,759	2,164	27.5%
FINLAND	957	932	2.7%	8,485	7,948	6.8%
FRANCE	36,077	33,161	8.8%	272,145	269,822	0.9%
GERMANY	19,196	19,362	-0.9%	168,100	164,193	2.4%
GREECE	364	308	18.2%	4,193	3,374	24.3%
HUNGARY	1,312	1,287	1.9%	11,766	10,918	7.8%
IRELAND	1,580	1,366	15.7%	21,642	14,563	48.6%
ITALY <sup>3</sup>	11,200	10,980	2.0%	92,078	84,833	8.5%
LATVIA	171	175	-2.3%	1,708	1,833	-6.8%
LITHUANIA	192	150	28.0%	1,695	1,478	14.7%
LUXEMBOURG	281	248	13.3%	2,769	2,809	-1.4%
NETHERLANDS	4,799	4,250	12.9%	44,682	40,544	10.2%
POLAND	4,762	4,049	17.6%	36,971	32,098	15.2%
PORTUGAL	2,555	1,938	31.8%	21,325	17,499	21.9%
ROMANIA	972	904	7.5%	7,681	6,833	12.4%
SLOVAKIA	639	459	39.2%	4,914	4,029	22.0%
SLOVENIA	617	507	21.7%	5,281	5,370	-1.7%
SPAIN	12,052	7,993	50.8%	112,151	81,880	37.0%
SWEDEN	4,054	4,061	-0.2%	32,234	30,240	6.6%
UNITED KINGDOM	58,744	49,123	19.6%	284,161	242,071	17.4%
EUROPEAN UNION <sup>1</sup>	173,515	152,237	14.0%	1,253,009	1,126,431	11.2%
EU15⁴	162,077	142,587	13.7%	1,159,175	1,044,573	11.0%
EU12 <sup>5</sup>	11,438	9,650	18.5%	93,834	81,858	14.6%
ICELAND	105	58	81.0%	1,070	633	69.0%
NORWAY	2,450	2,396	2.3%	22,865	21,658	5.6%
SWITZERLAND	2,543	2,093	21.5%	23,299	21,689	7.4%
EFTA	5,098	4,547	12.1%	47,234	43,980	7.4%
EU+EFTA	178,613	156,784	13.9%	1,300,243	1,170,411	11.1%
WESTERN EUROPE (EU15+EFTA)	167,175	147,134	13.6%	1,206,409	1,088,553	10.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

#### New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics & Communications Advisor - E-mail: fp@acea.be - Tel. (32) 27387355

<sup>&</sup>lt;sup>1</sup> Data for Malta unavailable

<sup>&</sup>lt;sup>2</sup> Including Light Buses & Coaches <sup>3</sup> ANFIA estimates

<sup>&</sup>lt;sup>4</sup> Member States before the 2004 enlargement

 $<sup>^{\</sup>rm 5}$  Member States having joined the EU since 2004 (data for Malta unavailable)



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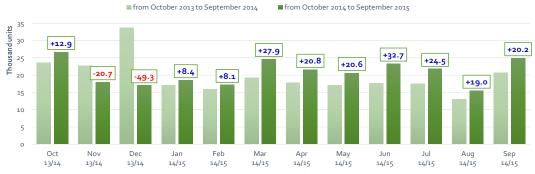
EU<sup>1</sup>+EFTA COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

27/10/15

	September	September	%	Jan-Sep	Jan-Sep	%
	'15	'14	Change	'15	'14	Change
AUSTRIA	583	510	14.3%	5,283	4,971	6.3%
BELGIUM	719	599	20.0%	5,344	4,935	8.3%
BULGARIA	n.a	n.a	n.a	n.a	n.a	n.a
CROATIA	64	53	20.8%	601	561	7.1%
CYPRUS	2	0		9	7	28.6%
CZECH REPUBLIC <sup>3</sup>	873	804	8.6%	6,259	5,371	16.5%
DENMARK	410	372	10.2%	3,201	2,345	36.5%
ESTONIA	81	54	50.0%	547	523	4.6%
FINLAND	184	190	-3.2%	1,605	1,467	9.4%
FRANCE	3,478	2,886	20.5%	26,413	23,740	11.3%
GERMANY	5,179	5,008	3.4%	46,032	44,436	3.6%
GREECE	12	14	-14.3%	153	149	2.7%
HUNGARY	417	398	4.8%	3,534	3,009	17.4%
IRELAND <sup>4</sup>	111	92	20.7%	1,305	1,253	4.2%
ITALY <sup>5</sup>	912	583	56.4%	8,862	6,996	26.7%
LATVIA	90	66	36.4%	963	766	25.7%
LITHUANIA <sup>4</sup>	396	281	40.9%	2,534	1,619	56.5%
LUXEMBOURG <sup>4</sup>	101	78	29.5%	772	752	2.7%
NETHERLANDS	1,100	1,050	4.8%	9,606	6,317	52.1%
POLAND	2,061	1,544	33.5%	14,089	10,832	30.1%
PORTUGAL	354	302	17.2%	2,312	1,491	55.1%
ROMANIA	475	342	38.9%	3,910	2,597	50.6%
SLOVAKIA	432	307	40.7%	3,041	2,288	32.9%
SLOVENIA <sup>4</sup>	138	125	10.4%	1,229	959	28.2%
SPAIN	1,535	856	79.3%	12,390	7,956	55.7%
SWEDEN	444	461	-3.7%	3,384	3,430	-1.3%
UNITED KINGDOM	4,761	3,757	26.7%	24,903	17,289	44.0%
EUROPEAN UNION <sup>1</sup>	24,912	20,732	20.2%	188,281	156,059	20.6%
EU15	19,883	16,758	18.6%	151,565	127,527	18.8%
EU12 <sup>1</sup>	5,029	3,974	26.5%	36,716	28,532	28.7%
ICELAND	14	0		90	53	69.8%
NORWAY⁴	363	374	-2.9%	2,967	3,083	-3.8%
SWITZERLAND <sup>3</sup>	251	282	-11.0%	2,399	2,628	-8.7%
EFTA	628	656	-4.3%	5,456	5,764	-5.3%
EU+EFTA	25,540	21,388	19.4%	193,737	161,823	19.7%
WESTERN EUROPE (EU15+EFTA)	20,511	17,414	17.8%	157,021	133,291	17.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

## New heavy commercial vehicle registrations in the EU - ${\tt 12}$ month trend



For further information, please contact: Ms Francesca Piazza - Statistics & Communications Advisor - E-mail: fp@acea.be - Tel. (32) 27387355

<sup>&</sup>lt;sup>1</sup> Data for Malta unavailable <sup>4</sup> AAA esimates

<sup>&</sup>lt;sup>2</sup> Excluding Heavy Buses & Coaches <sup>5</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>&</sup>lt;sup>3</sup> Heavy Commercial Vehicles of 18t and over



Manufacturers

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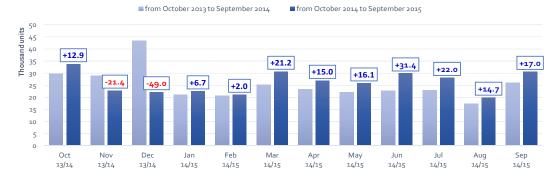
EU<sup>1</sup>+EFTA COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

27/10/15

	September	September	%	Jan-Sep	Jan-Sep	%
	'15	'14	Change	'15	'14	Change
AUSTRIA	641	594	7.9%	5,699	5,323	7.1%
BELGIUM	825	705	17.0%	6,545	6,093	7.4%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	73	58	25.9%	809	734	10.2%
CYPRUS	2	3	-33.3%	36	18	100.0%
CZECH REPUBLIC	1,032	917	12.5%	7,518	6,540	15.0%
DENMARK	443	422	5.0%	3,512	2,593	35.4%
ESTONIA	84	56	50.0%	591	572	3.3%
FINLAND	227	236	-3.8%	2,026	1,939	4.5%
FRANCE	3,834	3,262	17.5%	30,845	28,351	8.8%
GERMANY	7,735	7,346	5.3%	65,932	64,982	1.5%
GREECE	59	25	136.0%	275	256	7.4%
HUNGARY	455	426	6.8%	3,839	3,315	15.8%
IRELAND	162	120	35.0%	1,642	1,540	6.6%
ITALY <sup>3</sup>	1,137	814	39.7%	11,461	9,389	22.1%
LATVIA	93	71	31.0%	1,023	825	24.0%
LITHUANIA⁴	410	290	41.4%	2,611	1,721	51.7%
LUXEMBOURG	108	85	27.1%	820	915	-10.4%
NETHERLANDS	1,229	1,135	8.3%	10,681	7,147	49.4%
POLAND	2,266	1,769	28.1%	15,662	12,459	25.7%
PORTUGAL	392	335	17.0%	2,709	1,944	39.4%
ROMANIA	488	354	37.9%	4,100	2,797	46.6%
SLOVAKIA	466	366	27.3%	3,334	2,633	26.6%
SLOVENIA <sup>4</sup>	146	133	9.8%	1,340	1,065	25.8%
SPAIN	1,745	997	75.0%	14,799	9,743	51.9%
SWEDEN	493	495	-0.4%	3,806	3,786	0.5%
UNITED KINGDOM	5,999	5,096	17.7%	33,623	25,057	34.2%
EUROPEAN UNION <sup>1</sup>	30,544	26,110	17.0%	235,238	201,737	16.6%
EU15	25,029	21,667	15.5%	194,375	169,058	15.0%
EU12 <sup>1</sup>	5,515	4,443	24.1%	40,863	32,679	25.0%
ICELAND	21	10	110.0%	161	84	91.7%
NORWAY	467	462	1.1%	4,049	4,186	-3.3%
SWITZERLAND	319	358	-10.9%	3,040	3,302	-7.9%
EFTA	807	830	-2.8%	7,250	7,572	-4.3%
EU+EFTA	31,351	26,940	16.4%	242,488	209,309	15.9%
WESTERN EUROPE (EU15+EFTA)	25,836	22,497	14.8%	201,625	176,630	14.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium & heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics & Communications Advisor - E-mail: fp@acea.be - Tel. (32) 27387355

<sup>&</sup>lt;sup>1</sup> Data for Malta unavailable

 $<sup>^3</sup>$  ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport  $^4$  AAA estimates

<sup>&</sup>lt;sup>2</sup> Excluding total Buses & Coaches over 3.5t



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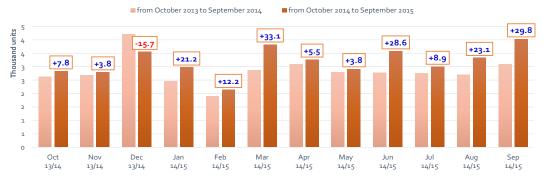
EU<sup>1</sup>+EFTA COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/10/15

	September	September	%	Jan-Sep	Jan-Sep	%
	'15	'14	Change	'15	'14	Change
AUSTRIA	78	58	34.5%	664	662	0.3%
BELGIUM	36	121	-70.2%	765	901	-15.1%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	9	3	200.0%	98	89	10.1%
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	106	40	165.0%	777	596	30.4%
DENMARK	71	54	31.5%	316	310	1.9%
ESTONIA	24	2	1100.0%	180	109	65.1%
FINLAND	46	33	39.4%	431	567	-24.0%
FRANCE	641	555	15.5%	5,345	4,518	18.3%
GERMANY	369	425	-13.2%	3,940	3,681	7.0%
GREECE	7	4	75.0%	103	160	-35.6%
HUNGARY	20	12	66.7%	273	280	-2.5%
IRELAND	22	32	-31.3%	266	174	52.9%
ITALY <sup>2</sup>	213	175	21.7%	1,917	1,662	15.3%
LATVIA	8	14	-42.9%	191	151	26.5%
LITHUANIA <sup>3</sup>	24	43	-44.2%	170	207	-17.9%
LUXEMBOURG	44	17	158.8%	234	143	63.6%
NETHERLANDS	13	34	-61.8%	305	359	-15.0%
POLAND	98	106	-7.5%	1,233	1,111	11.0%
PORTUGAL	18	13	38.5%	219	178	23.0%
ROMANIA	545	216	152.3%	1,823	798	128.4%
SLOVAKIA	12	18	-33.3%	209	290	-27.9%
SLOVENIA <sup>3</sup>	12	16	-25.0%	116	149	-22.1%
SPAIN	466	323	44.3%	2,020	1,415	42.8%
SWEDEN	71	99	-28.3%	874	1,005	-13.0%
UNITED KINGDOM	1,065	683	55.9%	6,531	5,025	30.0%
EUROPEAN UNION <sup>1</sup>	4,018	3,096	29.8%	29,000	24,540	18.2%
EU15	3,160	2,626	20.3%	23,930	20,760	15.3%
EU12 <sup>1</sup>	858	470	82.6%	5,070	3,780	34.1%
ICELAND	10	3	233.3%	91	62	46.8%
NORWAY	36	66	-45.5%	693	718	-3.5%
SWITZERLAND	57	39	46.2%	479	437	9.6%
EFTA	103	108	-4.6%	1,263	1,217	3.8%
EU+EFTA	4,121	3,204	28.6%	30,263	25,757	17.5%
WESTERN EUROPE (EU15+EFTA)	3,263	2,734	19.3%	25,193	21,977	14.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

#### New bus & coach registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics & Communications Advisor - E-mail: fp@acea.be - Tel.~(32) 27387355

<sup>&</sup>lt;sup>1</sup> Data for Malta unavailable

<sup>&</sup>lt;sup>2</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>&</sup>lt;sup>3</sup> AAA estimates



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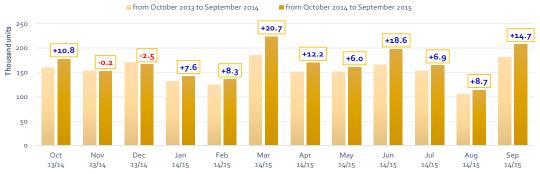
#### EU<sup>1</sup>+EFTA COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES<sup>2</sup>

27/10/15

	September	September	%	Jan-Sep	Jan-Sep	%
	'15	'14	Change	'15	'14	Change
AUSTRIA	3,708	3,262	13.7%	30,908	29,695	4.1%
BELGIUM	5,370	4,699	14.3%	54,540	48,093	13.4%
BULGARIA <sup>3</sup>	411	376	9.3%	3,321	2,883	15.2%
CROATIA	615	348	76.7%	5,837	5,017	16.3%
CYPRUS <sup>4</sup>	211	151	39.7%	1,082	891	21.4%
CZECH REPUBLIC	2,394	1,994	20.1%	20,057	16,321	22.9%
DENMARK	3,234	2,858	13.2%	27,263	22,891	19.1%
ESTONIA	472	329	43.5%	3,530	2,845	24.1%
FINLAND	1,230	1,201	2.4%	10,942	10,454	4.7%
FRANCE	40,552	36,978	9.7%	308,335	302,691	1.9%
GERMANY	27,300	27,133	0.6%	237,972	232,856	2.2%
GREECE	430	337	27.6%	4,571	3,790	20.6%
HUNGARY	1,787	1,725	3.6%	15,878	14,513	9.4%
IRELAND	1,764	1,518	16.2%	23,550	16,277	44.7%
ITALY <sup>5</sup>	12,550	11,969	4.9%	105,456	95,884	10.0%
LATVIA	272	260	4.6%	2,922	2,809	4.0%
LITHUANIA	626	483	29.6%	4,476	3,406	31.4%
LUXEMBOURG	433	350	23.7%	3,823	3,867	-1.1%
NETHERLANDS	6,041	5,419	11.5%	55,668	48,050	15.9%
POLAND	7,126	5,924	20.3%	53,866	45,668	18.0%
PORTUGAL	2,965	2,286	29.7%	24,253	19,621	23.6%
ROMANIA	2,005	1,474	36.0%	13,604	10,428	30.5%
SLOVAKIA	1,117	843	32.5%	8,457	6,952	21.6%
SLOVENIA	775	656	18.1%	6,737	6,584	2.3%
SPAIN	14,263	9,313	53.2%	128,970	93,038	38.6%
SWEDEN	4,618	4,655	-0.8%	36,914	35,031	5.4%
UNITED KINGDOM	65,808	54,902	19.9%	324,315	272,153	19.2%
EUROPEAN UNION <sup>1</sup>	208,077	181,443	14.7%	1,517,247	1,352,708	12.2%
EU15	190,266	166,880	14.0%	1,377,480	1,234,391	11.6%
EU12 <sup>1</sup>	17,811	14,563	22.3%	139,767	118,317	18.1%
ICELAND	136	71	91.5%	1,322	779	69.7%
NORWAY	2,953	2,924	1.0%	27,607	26,562	3.9%
SWITZERLAND	2,919	2,490	17.2%	26,818	25,428	5.5%
EFTA	6,008	5,485	9.5%	55,747	52,769	5.6%
EU+EFTA	214,085	186,928	14.5%	1,572,994	1,405,477	11.9%
WESTERN EUROPE (EU15+EFTA)	196,274	172,365	13.9%	1,433,227	1,287,160	11.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

## Total new commercial vehicle registrations in the EU - 12 month trend



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<sup>&</sup>lt;sup>1</sup> Data for Malta unavailable

<sup>&</sup>lt;sup>4</sup> Data for Buses & Coaches unavailable

<sup>&</sup>lt;sup>2</sup> Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

 $<sup>^{\</sup>rm 3}$  Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable