



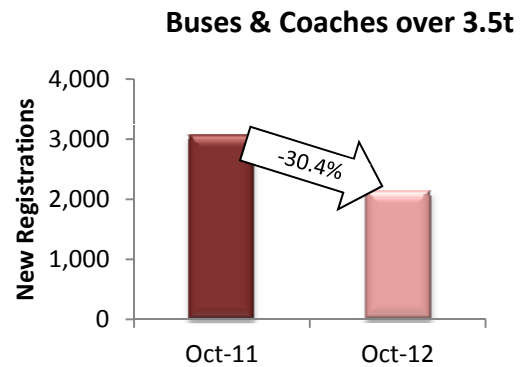
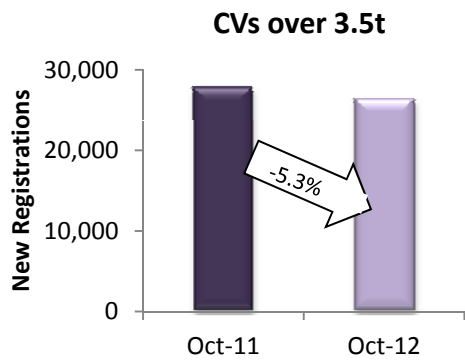
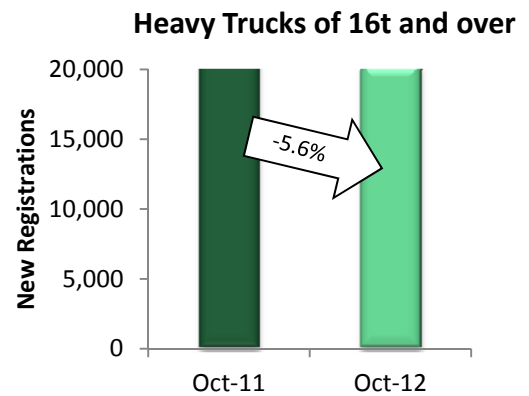
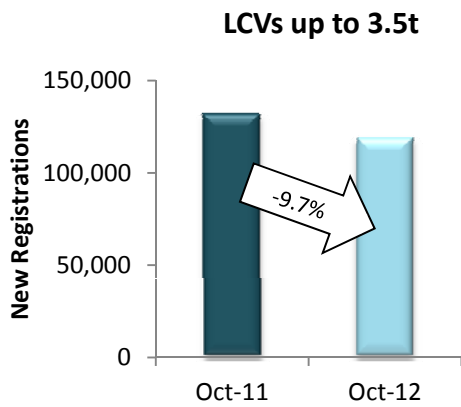
PRESS EMBARGO FOR ALL DATA:
November 27, 2012, 8.00 A.M. (7.00 A.M. GMT)

Press Release

NEW COMMERCIAL VEHICLE REGISTRATIONS

October 2012

EU Countries



Next Press Release: Thursday, December 20, 2012

COMMERCIAL VEHICLE registrations: -10.6% over ten months; -9.4% in October

In October, demand for new commercial vehicles were down by 9.4% in the EU*, compared to October last year, amounting to 147,211 units. All major markets shrank, by 3.8% in Germany, 8.6% in the UK, 9.8% in France, 16.4% in Italy and 20.4% in Spain. **Ten months into the year**, contraction also prevailed across all significant markets, leading to an overall 10.6% downturn in the region*. New registrations decreased by 3.6% in the UK, 4.1% in Germany, 8.0% in France, 25.2% in Spain and 33.0% in Italy. In total, 1,429,287 new vehicles were registered in the EU*.

New Light Commercial Vehicles up to 3.5t – "vans"

In October, new van registrations amounted to 118,723 units, or 9.7% less than in October 2011. Looking at the major markets, Germany saw its market decline by 3.5%, the UK by 8.1%, France by 9.5%, Italy by 16.0% and Spain by 24.3%. **From January to October**, the EU* registered 1,159,579 new vans, or 11.5% less than in the same period a year earlier. Germany, the UK and France experienced a contraction of 2.9%, 6.5% and 8.2% respectively, while Spain (-25.7%) and Italy (-33.4%) faced a more severe downturn.

New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"

In October, the EU* totaled 20,294 new heavy trucks, or 5.6% less than in the same month last year. Downturn prevailed across major markets as Spain (-2.8%), Germany (-4.1%), France (-5.0%), the UK (-9.7%) and Italy (-19.6%) all saw their demand for new trucks decline. **From January to October**, among the most significant markets, the UK was the only one to perform better than in the first ten months of last year (+3.8%). The German (-6.5%), French (-7.0%), Spanish (-18.3%) and Italian (-28.8%) were down, leading to an overall 7.4% depression of the EU* market which totaled 182,646 vehicles.

New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"

October results in the segment of trucks fell by 5.3% compared to October last year, with a total of 26,354 new registrations. Downturn in the major markets ranged from 2.6% in Spain to 3.6% in France, 4.3% in Germany, 6.2% in the UK and 20.1% in Italy. **In the first ten months of the year**, 243,457 new trucks were registered, or 7.1% less than in the same period in 2011. The UK market expanded (+9.2%), while markets in France (-5.6%), Germany (-7.4%), Spain (-19.5%) and Italy (-29.6%) contracted.

New Buses & Coaches over 3.5t

Registrations of new buses and coaches in October recorded the sharpest fall across segments (-30.4%), totaling 2,134 units. All major markets faced a double-digit downturn, from -11.6% in Germany to -18.1% in Italy, -31.4% in Spain, -36.4% in the UK and -49.9% in France. **From January to October**, results were diverse as the German market remained stable (+0.8%), while the UK expanded by 42.4% and France (-13.2%), Italy (-30.8%) and Spain (-36.6%) saw their demand decline. Overall, new bus and coach registrations slipped by 0.3%, amounting to 26,251 vehicles.



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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), November 27, 2012**

PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

27/11/12

	October '12	October '11	% Change	Jan-Oct '12	Jan-Oct '11	% Change
AUSTRIA	2,630	2,676	-1.7%	26,983	26,349	2.4%
BELGIUM	5,023	4,675	7.4%	47,729	53,364	-10.6%
BULGARIA ⁴	318	225	41.3%	2,338	1,899	23.1%
CYPRUS	105	228	-53.9%	1,105	1,983	-44.3%
CZECH REPUBLIC	1,052	1,221	-13.8%	9,338	10,420	-10.4%
DENMARK	2,115	1,826	15.8%	19,498	18,871	3.3%
ESTONIA	195	195	0.0%	1,720	1,637	5.1%
FINLAND	862	1,200	-28.2%	9,929	11,381	-12.8%
FRANCE	34,878	38,531	-9.5%	319,690	348,081	-8.2%
GERMANY	19,729	20,439	-3.5%	181,555	186,889	-2.9%
GREECE	342	396	-13.6%	2,937	5,548	-47.1%
HUNGARY	843	934	-9.7%	8,914	8,447	5.5%
IRELAND	537	602	-10.8%	10,533	10,865	-3.1%
ITALY ³	11,000	13,088	-16.0%	96,928	145,604	-33.4%
LATVIA	201	180	11.7%	1,861	1,332	39.7%
LITHUANIA	127	171	-25.7%	1,209	1,481	-18.4%
LUXEMBURG	310	292	6.2%	2,836	2,892	-1.9%
NETHERLANDS	4,369	5,036	-13.2%	51,001	51,472	-0.9%
POLAND	3,343	3,477	-3.9%	31,264	32,995	-5.2%
PORTUGAL	1,278	2,333	-45.2%	12,127	26,440	-54.1%
ROMANIA	717	878	-18.3%	8,136	7,690	5.8%
SLOVAKIA	501	538	-6.9%	4,217	4,747	-11.2%
SLOVENIA	547	582	-6.0%	5,283	5,419	-2.5%
SPAIN	6,267	8,284	-24.3%	65,036	87,580	-25.7%
SWEDEN	3,640	4,161	-12.5%	32,551	37,596	-13.4%
UNITED KINGDOM	17,794	19,370	-8.1%	204,861	219,054	-6.5%
EUROPEAN UNION¹	118,723	131,538	-9.7%	1,159,579	1,310,036	-11.5%
EU 15	110,774	122,909	-9.9%	1,084,194	1,231,986	-12.0%
EU 10	7,949	8,629	-7.9%	75,385	78,050	-3.4%
ICELAND	40	35	14.3%	353	240	47.1%
NORWAY	2,880	2,900	-0.7%	26,554	27,977	-5.1%
SWITZERLAND	2,781	2,288	21.5%	26,054	23,408	11.3%
EFTA	5,701	5,223	9.2%	52,961	51,625	2.6%
EU27 + EFTA	124,424	136,761	-9.0%	1,212,540	1,361,661	-11.0%
EU15 + EFTA	116,475	128,132	-9.1%	1,137,155	1,283,611	-11.4%

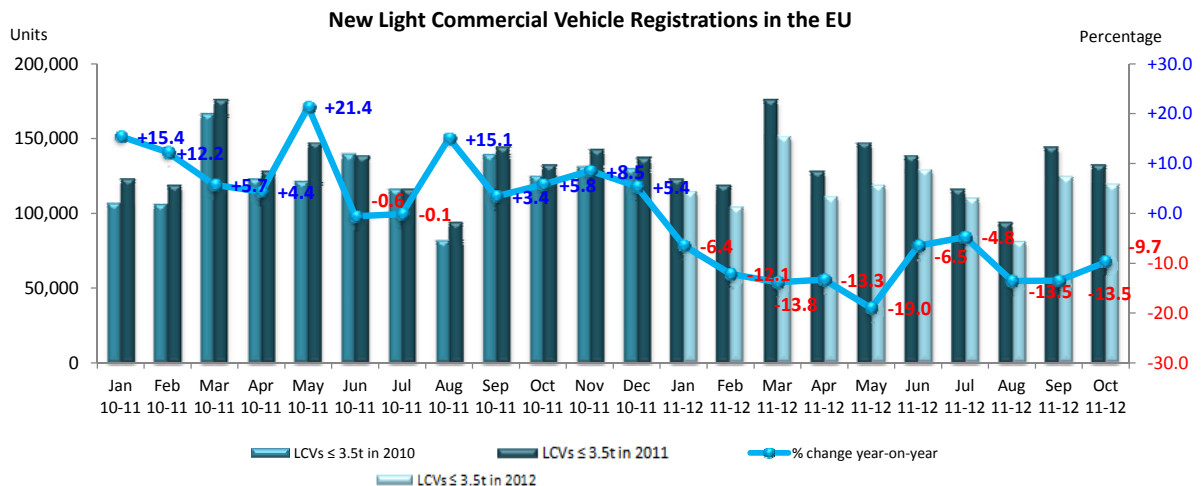
(¹) EU27: data for Malta currently not available.

(³) ANFIA estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Director Economics & Statistics - Tel. + 32 2 738 73 55

(²) including Buses & Coaches

(⁴) estimate





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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), November 27, 2012**

PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

27/11/12

	October '12	October '11	% Change	Jan-Oct '12	Jan-Oct '11	% Change
AUSTRIA	549	502	9.4%	5,333	5,702	-6.5%
BELGIUM	587	648	-9.4%	6,152	7,061	-12.9%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	1	7	-85.7%	51	54	-5.6%
CZECH REPUBLIC ³	636	658	-3.3%	4,714	5,108	-7.7%
DENMARK	256	261	-1.9%	2,918	2,748	6.2%
ESTONIA	113	65	73.8%	521	536	-2.8%
FINLAND	232	221	5.0%	2,088	1,950	7.1%
FRANCE	3,419	3,600	-5.0%	30,967	33,286	-7.0%
GERMANY	4,490	4,682	-4.1%	47,075	50,335	-6.5%
GREECE	9	12	-25.0%	97	222	-56.3%
HUNGARY	275	368	-25.3%	3,187	3,177	0.3%
IRELAND	48	59	-18.6%	864	737	17.2%
ITALY ⁴	888	1,105	-19.6%	8,664	12,165	-28.8%
LATVIA	336	298	12.8%	1,378	1,253	10.0%
LITHUANIA ⁵	239	206	16.0%	2,408	2,364	1.9%
LUXEMBURG ⁵	91	116	-21.6%	789	993	-20.5%
NETHERLANDS	844	966	-12.6%	8,746	9,720	-10.0%
POLAND	1,292	1,436	-10.0%	11,743	12,019	-2.3%
PORTUGAL	200	183	9.3%	1,282	1,867	-31.3%
ROMANIA	244	295	-17.3%	2,256	2,737	-17.6%
SLOVAKIA	374	306	22.2%	2,616	2,632	-0.6%
SLOVENIA ⁵	103	114	-9.6%	828	1,072	-22.8%
SPAIN	1,846	1,900	-2.8%	10,353	12,668	-18.3%
SWEDEN	496	471	5.3%	4,003	4,173	-4.1%
UNITED KINGDOM	2,726	3,018	-9.7%	23,613	22,749	3.8%
EUROPEAN UNION¹	20,294	21,497	-5.6%	182,646	197,328	-7.4%
EUROPEAN UNION (EU15)	16,681	17,744	-6.0%	152,944	166,376	-8.1%
EU (New Members)	3,613	3,753	-3.7%	29,702	30,952	-4.0%
ICELAND	6	5	20.0%	52	29	79.3%
NORWAY ⁵	417	309	35.0%	3,324	2,693	23.4%
SWITZERLAND ³	254	260	-2.3%	2,576	2,846	-9.5%
EFTA	677	574	17.9%	5,952	5,568	6.9%
TOTAL EUROPE (EU+EFTA)	20,971	22,071	-5.0%	188,598	202,896	-7.0%
EU15+EFTA	17,358	18,318	-5.2%	158,896	171,944	-7.6%

(¹) EU27; data for Malta and Bulgaria currently not available.

(²) Excluding Buses and Coaches

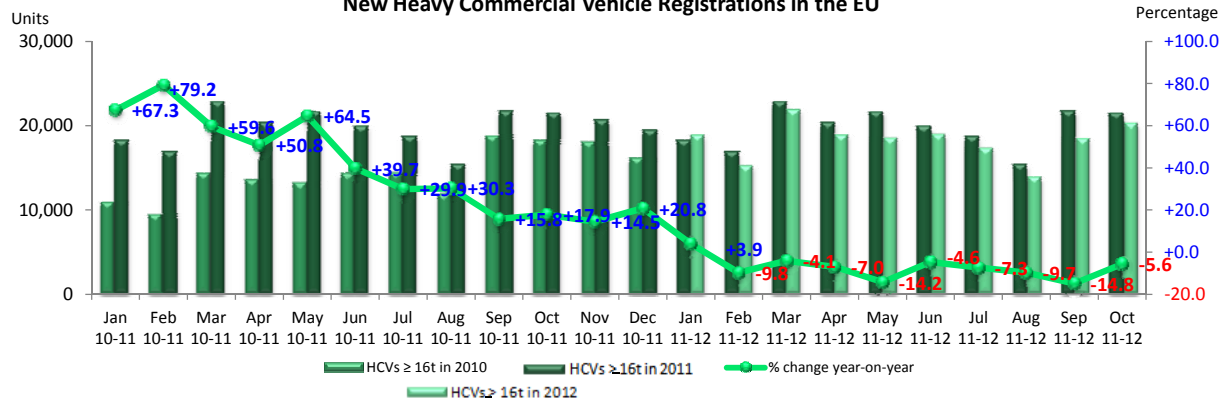
(³) CV ≥ 18t

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

(⁵) estimates

For further information, please call: Ms. Quynh-Nhu Huynh - Director Economics & Statistics - Tel. + 32 2 738 73 55

New Heavy Commercial Vehicle Registrations in the EU



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Press Release

**PRESS EMBARGO FOR ALL DATA :
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PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

27/11/12

	October '12	October '11	% Change	Jan-Oct '12	Jan-Oct '11	% Change
AUSTRIA	582	562	3.6%	5,782	6,270	-7.8%
BELGIUM	774	798	-3.0%	7,702	8,780	-12.3%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	1	14	-92.9%	69	143	-51.7%
CZECH REPUBLIC	771	781	-1.3%	6,028	6,437	-6.4%
DENMARK	289	297	-2.7%	3,221	3,074	4.8%
ESTONIA	116	67	73.1%	583	591	-1.4%
FINLAND	330	328	0.6%	2,806	2,853	-1.6%
FRANCE	4,151	4,305	-3.6%	38,810	41,096	-5.6%
GERMANY	7,445	7,783	-4.3%	74,649	80,602	-7.4%
GREECE	15	17	-11.8%	169	440	-61.6%
HUNGARY	299	421	-29.0%	3,517	3,482	1.0%
IRELAND	59	68	-13.2%	1,059	1,046	1.2%
ITALY ⁴	1,152	1,441	-20.1%	12,004	17,058	-29.6%
LATVIA	342	314	8.9%	1,468	1,334	10.0%
LITHUANIA ³	243	217	12.0%	2,476	2,464	0.5%
LUXEMBURG	70	126	-44.4%	846	1,102	-23.2%
NETHERLANDS	989	1,137	-13.0%	10,116	11,176	-9.5%
POLAND	1,506	1,673	-10.0%	13,604	14,053	-3.2%
PORTUGAL	229	222	3.2%	1,548	2,414	-35.9%
ROMANIA	267	314	-15.0%	2,454	3,045	-19.4%
SLOVAKIA	426	354	20.3%	3,101	3,098	0.1%
SLOVENIA ³	117	129	-9.3%	973	1,212	-19.7%
SPAIN	1,898	1,948	-2.6%	10,783	13,389	-19.5%
SWEDEN	576	570	1.1%	4,571	4,795	-4.7%
UNITED KINGDOM	3,707	3,952	-6.2%	35,118	32,173	9.2%
EUROPEAN UNION¹	26,354	27,838	-5.3%	243,457	262,127	-7.1%
EUROPEAN UNION (EU15)	22,266	23,554	-5.5%	209,184	226,268	-7.6%
EU (New Members)	4,088	4,284	-4.6%	34,273	35,859	-4.4%
ICELAND	13	5	160.0%	73	41	78.0%
NORWAY	539	446	20.9%	4,992	4,360	14.5%
SWITZERLAND	319	331	-3.6%	3,394	3,701	-8.3%
EFTA	871	782	11.4%	8,459	8,102	4.4%
TOTAL EUROPE (EU+EFTA)	27,225	28,620	-4.9%	251,916	270,229	-6.8%
EU15+EFTA	23,137	24,336	-4.9%	217,643	234,370	-7.1%

(¹) EU27; data for Malta and Bulgaria currently not available.

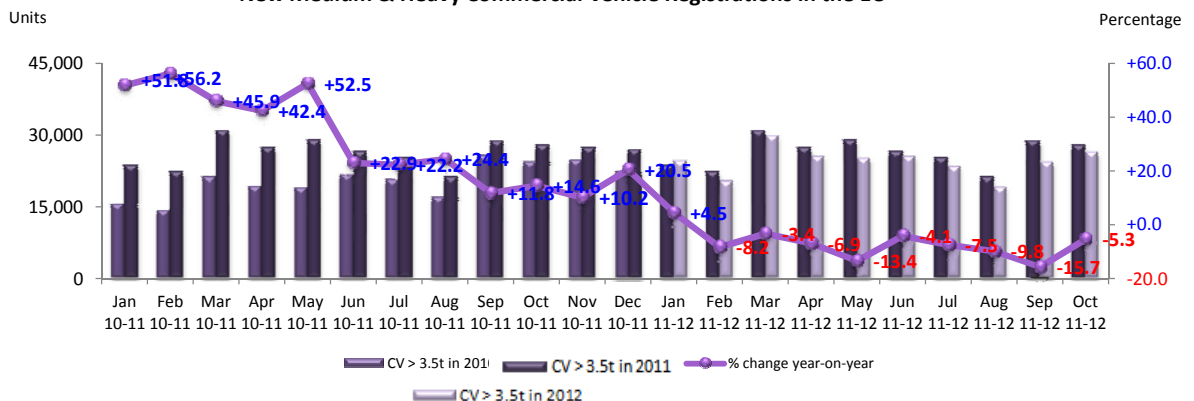
(²) Excluding Buses and Coaches

(³) estimates

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

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New Medium & Heavy Commercial Vehicle Registrations in the EU



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Press Release

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PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/11/12

	October '12	October '11	% Change	Jan-Oct '12	Jan-Oct '11	% Change
AUSTRIA	39	35	11.4%	584	461	26.7%
BELGIUM	43	42	2.4%	651	678	-4.0%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	35	123	-71.5%	573	624	-8.2%
DENMARK	54	97	-44.3%	421	371	13.5%
ESTONIA	1	6	-83.3%	114	40	185.0%
FINLAND	24	51	-52.9%	417	354	17.8%
FRANCE	470	939	-49.9%	5,179	5,968	-13.2%
GERMANY	344	389	-11.6%	3,858	3,827	0.8%
GREECE	4	3	33.3%	115	71	62.0%
HUNGARY	2	2	0.0%	38	132	-71.2%
IRELAND	40	3	1233.3%	236	78	202.6%
ITALY ³	177	216	-18.1%	1,872	2,705	-30.8%
LATVIA	11	4	175.0%	77	161	-52.2%
LITHUANIA ²	6	1	500.0%	114	86	32.6%
LUXEMBURG	4	5	-20.0%	135	169	-20.1%
NETHERLANDS	9	39	-76.9%	267	358	-25.4%
POLAND	93	107	-13.1%	1,017	1,135	-10.4%
PORTUGAL	11	27	-59.3%	212	308	-31.2%
ROMANIA	127	40	217.5%	789	126	526.2%
SLOVAKIA	27	42	-35.7%	216	219	-1.4%
SLOVENIA ²	12	8	50.0%	89	98	-9.2%
SPAIN	116	169	-31.4%	1,478	2,332	-36.6%
SWEDEN	87	94	-7.4%	1,313	1,463	-10.3%
UNITED KINGDOM	398	626	-36.4%	6,486	4,555	42.4%
EUROPEAN UNION¹	2,134	3,068	-30.4%	26,251	26,319	-0.3%
EUROPEAN UNION (EU15)	1,820	2,735	-33.5%	23,224	23,698	-2.0%
EU (New Members)	314	333	-5.7%	3,027	2,621	15.5%
ICELAND	0	2	-100.0%	63	31	103.2%
NORWAY	82	52	57.7%	1,132	1,004	12.7%
SWITZERLAND	40	78	-48.7%	406	458	-11.4%
EFTA	122	132	-7.6%	1,601	1,493	7.2%
TOTAL EUROPE (EU+EFTA)	2,256	3,200	-29.5%	27,852	27,812	0.1%
EU15+EFTA	1,942	2,867	-32.3%	24,825	25,191	-1.5%

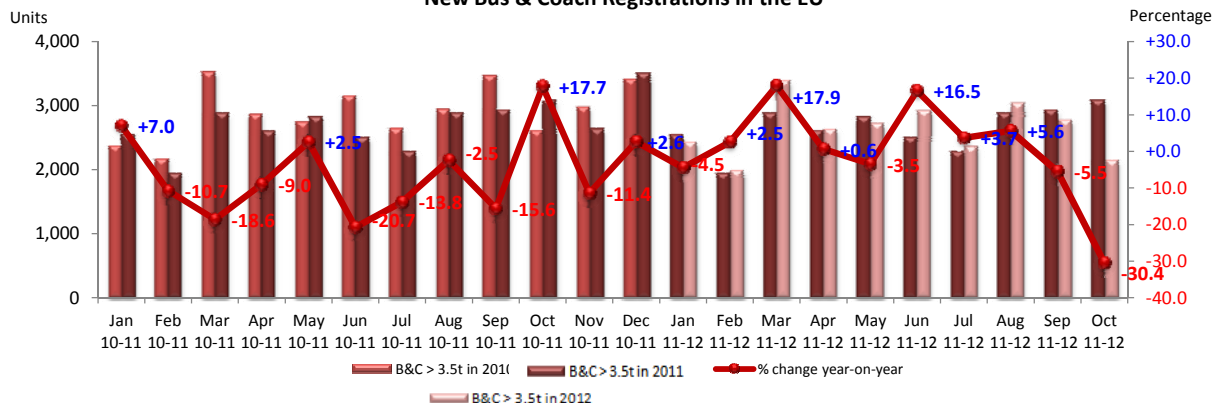
(¹) EU27; data for Bulgaria, Malta and Cyprus currently not available.

(²) estimates

(³) ANFIA estimate, based on data of the Italian Ministry of Transport

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New Bus & Coach Registrations in the EU



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Press Release

**PRESS EMBARGO FOR ALL DATA :
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PROVISIONAL

EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

27/11/12

	October '12	October '11	% Change	Jan-Oct '12	Jan-Oct '11	% Change
AUSTRIA	3,251	3,273	-0.7%	33,349	33,080	0.8%
BELGIUM	5,840	5,515	5.9%	56,082	62,822	-10.7%
BULGARIA ⁴	318	225	41.3%	2,338	1,899	23.1%
CYPRUS ⁵	106	242	-56.2%	1,174	2,126	-44.8%
CZECH REPUBLIC	1,858	2,125	-12.6%	15,939	17,481	-8.8%
DENMARK	2,458	2,220	10.7%	23,140	22,316	3.7%
ESTONIA	312	268	16.4%	2,417	2,268	6.6%
FINLAND	1,216	1,579	-23.0%	13,152	14,588	-9.8%
FRANCE	39,499	43,775	-9.8%	363,679	395,145	-8.0%
GERMANY	27,518	28,611	-3.8%	260,062	271,318	-4.1%
GREECE	361	416	-13.2%	3,221	6,059	-46.8%
HUNGARY	1,144	1,357	-15.7%	12,469	12,061	3.4%
IRELAND	636	673	-5.5%	11,828	11,989	-1.3%
ITALY ²	12,329	14,745	-16.4%	110,804	165,367	-33.0%
LATVIA	554	498	11.2%	3,406	2,827	20.5%
LITHUANIA	376	389	-3.3%	3,799	4,031	-5.8%
LUXEMBURG	384	423	-9.2%	3,817	4,163	-8.3%
NETHERLANDS	5,367	6,212	-13.6%	61,384	63,006	-2.6%
POLAND	4,942	5,257	-6.0%	45,885	48,183	-4.8%
PORTUGAL	1,518	2,582	-41.2%	13,887	29,162	-52.4%
ROMANIA	1,111	1,232	-9.8%	11,379	10,861	4.8%
SLOVAKIA	954	934	2.1%	7,534	8,064	-6.6%
SLOVENIA	676	719	-6.0%	6,345	6,729	-5.7%
SPAIN	8,281	10,401	-20.4%	77,297	103,301	-25.2%
SWEDEN	4,303	4,825	-10.8%	38,435	43,854	-12.4%
UNITED KINGDOM	21,899	23,948	-8.6%	246,465	255,782	-3.6%
EUROPEAN UNION¹	147,211	162,444	-9.4%	1,429,287	1,598,482	-10.6%
EUROPEAN UNION (EU15)	134,860	149,198	-9.6%	1,316,602	1,481,952	-11.2%
EU (New Members)	12,351	13,246	-6.8%	112,685	116,530	-3.3%
ICELAND	53	42	26.2%	489	312	56.7%
NORWAY	3,501	3,398	3.0%	32,678	33,341	-2.0%
SWITZERLAND	3,140	2,697	16.4%	29,854	27,567	8.3%
EFTA	6,694	6,137	9.1%	63,021	61,220	2.9%
TOTAL EUROPE (EU+EFTA)	153,905	168,581	-8.7%	1,492,308	1,659,702	-10.1%
EU15+EFTA	141,554	155,335	-8.9%	1,379,623	1,543,172	-10.6%

(¹) EU27; data for Malta currently not available.

(³) estimates

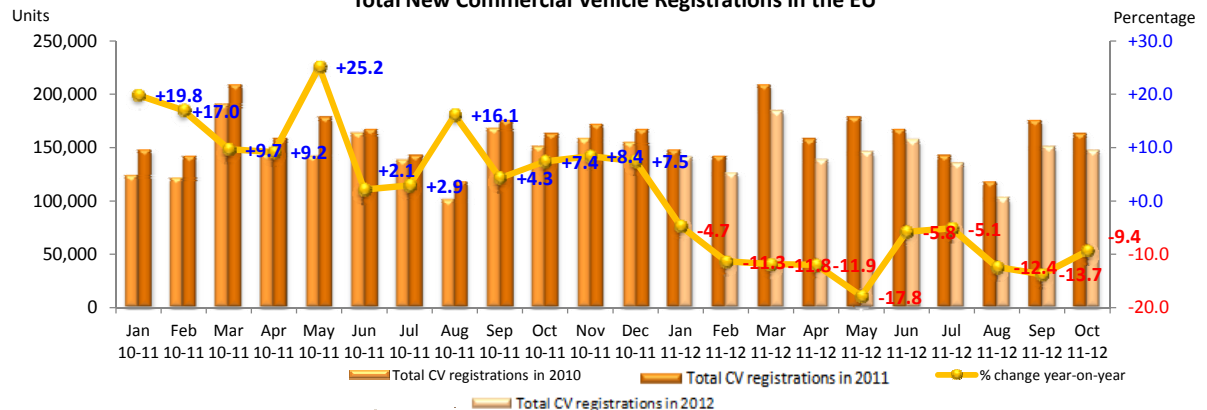
(⁵) data for B&C n.a.

(²) ANFIA estimate, based on data of the Italian Ministry of Transport

(⁴) data for MCV+HCV and MBC+HBC n.a.

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Total New Commercial Vehicle Registrations in the EU



This information is available on the ACEA website:

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