



**PRESS EMBARGO FOR ALL DATA:**  
**September 28, 2012, 8.00 A.M. (6.00 A.M. GMT)**

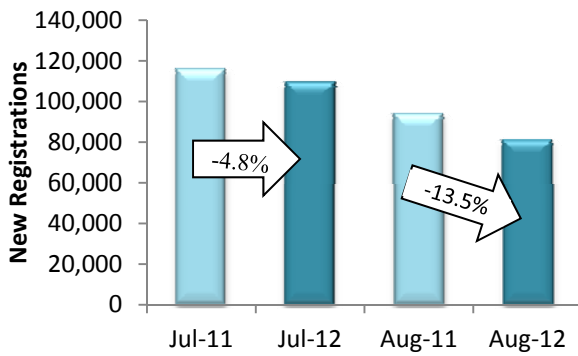
# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

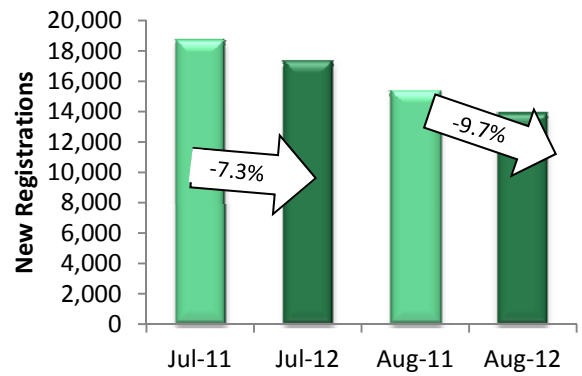
### July & August 2012

#### EU Countries

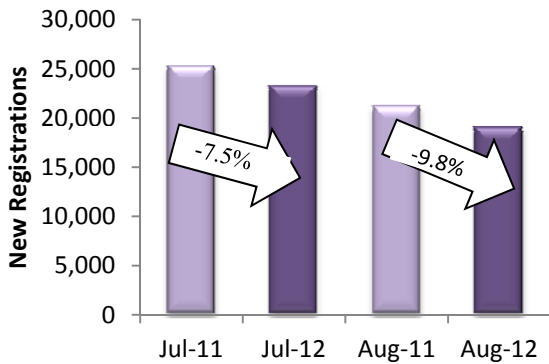
**LCVs up to 3.5t**



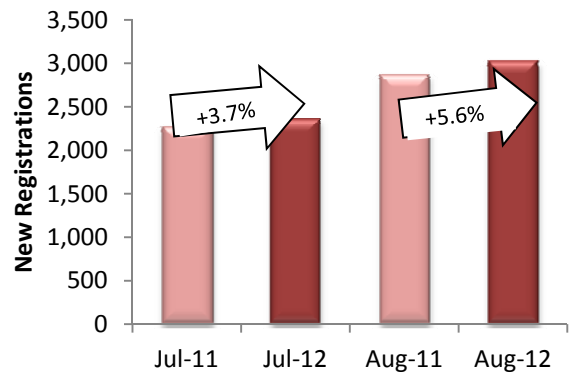
**Heavy Trucks over 16t**



**CVs over 3.5t**



**Buses & Coaches over 3.5t**



**Next Press Release: Friday, October 26, 2012**

## COMMERCIAL VEHICLE registrations: -10.3% over eight months; -12.4% in August

**In July**, demand for new commercial vehicles was down 5.1% in the EU\*, following the downward trend commenced in January. While the French (+0.7%) and British (+8.5%) markets expanded, Germany (-2.9%), Spain (-21.4%) and Italy (-28.4%) all recorded negative results. **In August**, demand further declined (-12.4%), totaling 102,877 units, as downturn prevailed across the major markets, ranging from -6.0% in Germany to -11.5% in the UK, -15.5% in France, -25.0% in Spain and -27.2% in Italy. **From January to August**, the EU\* recorded 1,131,238 new vehicles, or 10.3% less than in the same period a year earlier. Germany (-2.5%), the UK (-4.0%), France (-7.0%), Spain (-24.9%) and Italy (-35.3%) all saw their markets contract.

### New Light Commercial Vehicles up to 3.5t – "vans"

**In July**, 109,698 new vans were registered in the EU\*, or 4.8% less than in the same month a year ago. France (+1.2%) and the UK (+10.2%) performed better, while Germany (-0.4%), Spain (-21.8%) and Italy (-28.8%) saw demand for new vans drop. **In August**, new van registrations fell by 13.5%, resulting from the negative figures recorded in Germany (-4.4%), the UK (-12.5%), France (-16.9%), Spain (-24.5%) and Italy (-25.7%). In total, 80,814 new vans were registered in the EU\*. **Eight months into the year**, demand for new vans decreased by 11.5%, totaling 916,981 units. Germany (-1.2%), France (-7.4%), the UK (-8.1%), Spain (-25.0%) and Italy (-36.0%) were all affected by the downturn.

### New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"

**In July**, the segment of heavy trucks went down by 7.3%, amounting to 17,336 new registrations. All significant markets contracted, from -6.8% in Germany to -8.4% in France, -10.4% in the UK, -12.3% in Spain and -24.3% in Italy. **In August**, markets contracted more severely, leading to an overall 9.7% downturn. Looking at the most significant ones, only the UK posted a slight growth (+0.7%), while Germany (-10.8%), France (-14.0%), Spain (-17.8%) and Italy (-36.8%) faced a double-digit downturn. **From January to August**, the EU\* registered 143,830 new heavy trucks, or 6.7% less than in the first eight months of 2011. The UK recorded positive results (+8.3%), while Germany (-4.4%) and France (-5.7%) performed less well than last year. The Spanish (-20%) and Italian (-29.3%) markets experienced a harsher contraction.

### New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"

Truck registrations **in July** amounted to 23,294 units, or 7.5% less than in July 2011. All major markets shrank, from -4.2% in France to -6.8% in the UK, -8.9% in Germany, -13.8% in Spain and -24.4% in Italy. **In August**, the decrease was more important, reaching -9.8% with a total of 19,042 new trucks registered in the EU\*. Downturn prevailed in the region, ranging from -3.5% in the UK to -10.6% in Germany, -13.3% in France, -21.2% in Spain and -31.2% in Italy. **Over eight months**, performances were diverse across countries, resulting in an overall 6.2% contraction of the EU\* market. The UK registered 14.9% more trucks than in the same period last year, while France (-4.1%), Germany (-5.9%), Spain (-21.2%) and Italy (-30.2%) all saw their markets decline.

### New Buses & Coaches over 3.5t

The segment of buses and coaches was the only one to expand, both **in July** (+3.7%) **and August** (+5.6%). Demand was sustained in July by mainly France (+8.3%) and the UK (+82.5%), and in August by France (+10.9%) and Germany (+11.9%). Results **from January to August** show a 56.8% growth in the UK and a 6.7% increase in Germany, while France declined by 3.6%. Italy (-32.5%) and Spain (-42.4%) faced a sharper downturn.



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

28/09/12

	August '12	August '11	% Change	Jan-Aug '12	Jan-Aug '11	% Change
AUSTRIA	2,397	2,423	-1.1%	22,032	21,210	3.9%
BELGIUM	3,783	4,202	-10.0%	38,886	44,008	-11.6%
BULGARIA <sup>4</sup>	238	233	2.1%	2,011	1,873	7.4%
CYPRUS	59	156	-62.2%	907	1,612	-43.7%
CZECH REPUBLIC	878	1,196	-26.6%	7,301	8,032	-9.1%
DENMARK	2,101	2,173	-3.3%	15,634	14,715	6.2%
ESTONIA	162	214	-24.3%	1,360	1,229	10.7%
FINLAND	905	1,098	-17.6%	8,242	8,991	-8.3%
FRANCE	18,984	22,849	-16.9%	254,879	275,362	-7.4%
GERMANY	16,826	17,608	-4.4%	145,244	147,034	-1.2%
GREECE	225	451	-50.1%	2,371	4,691	-49.5%
HUNGARY	910	1,012	-10.1%	7,227	6,572	10.0%
IRELAND	712	704	1.1%	9,317	9,558	-2.5%
ITALY <sup>3</sup>	5,000	6,725	-25.7%	77,211	120,635	-36.0%
LATVIA	178	166	7.2%	1,499	971	54.4%
LITHUANIA	120	192	-37.5%	1,013	1,109	-8.7%
LUXEMBURG	258	254	1.6%	2,330	2,316	0.6%
NETHERLANDS	4,547	4,104	10.8%	42,795	41,841	2.3%
POLAND	2,675	3,168	-15.6%	25,374	26,060	-2.6%
PORTUGAL	785	1,878	-58.2%	9,704	21,671	-55.2%
ROMANIA	1,135	901	26.0%	6,706	6,066	10.6%
SLOVAKIA	392	537	-27.0%	3,233	3,768	-14.2%
SLOVENIA	394	446	-11.7%	4,253	4,335	-1.9%
SPAIN	4,610	6,103	-24.5%	53,770	71,684	-25.0%
SWEDEN	3,232	4,040	-20.0%	25,675	29,247	-12.2%
UNITED KINGDOM	9,308	10,640	-12.5%	148,007	161,040	-8.1%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>80,814</b>	<b>93,473</b>	<b>-13.5%</b>	<b>916,981</b>	<b>1,035,630</b>	<b>-11.5%</b>
<b>EU 15</b>	<b>73,673</b>	<b>85,252</b>	<b>-13.6%</b>	<b>856,097</b>	<b>974,003</b>	<b>-12.1%</b>
<b>EU 10</b>	<b>7,141</b>	<b>8,221</b>	<b>-13.1%</b>	<b>60,884</b>	<b>61,627</b>	<b>-1.2%</b>
ICELAND	44	29	51.7%	277	184	50.5%
NORWAY	3,083	2,893	6.6%	21,112	22,141	-4.6%
SWITZERLAND	2,302	2,085	10.4%	21,064	18,879	11.6%
<b>EFTA</b>	<b>5,429</b>	<b>5,007</b>	<b>8.4%</b>	<b>42,453</b>	<b>41,204</b>	<b>3.0%</b>
<b>EU27 + EFTA</b>	<b>86,243</b>	<b>98,480</b>	<b>-12.4%</b>	<b>959,434</b>	<b>1,076,834</b>	<b>-10.9%</b>
<b>EU15 + EFTA</b>	<b>79,102</b>	<b>90,259</b>	<b>-12.4%</b>	<b>898,550</b>	<b>1,015,207</b>	<b>-11.5%</b>

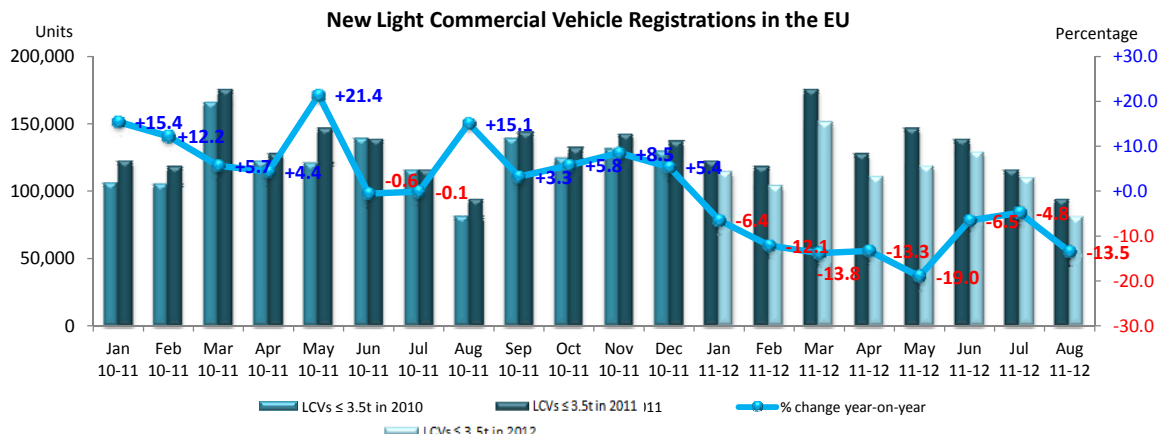
(<sup>1</sup>) EU27; data for Malta currently not available.

(<sup>2</sup>) ANFIA estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

(<sup>3</sup>) including Buses & Coaches

(<sup>4</sup>) estimate



This information is available on the ACEA website:

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**Next Press Release on Commercial Vehicles to be issued on October 26, 2012**



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8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

28/09/12

	August '12	August '11	% Change	Jan-Aug '12	Jan-Aug '11	% Change
AUSTRIA	383	479	-20.0%	4,321	4,626	-6.6%
BELGIUM	430	510	-15.7%	4,876	5,659	-13.8%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	5	4	25.0%	48	46	4.3%
CZECH REPUBLIC <sup>3</sup>	331	397	-16.6%	3,397	3,826	-11.2%
DENMARK	301	256	17.6%	2,430	2,177	11.6%
ESTONIA	31	45	-31.1%	348	422	-17.5%
FINLAND	175	146	19.9%	1,670	1,523	9.7%
FRANCE	1,659	1,930	-14.0%	24,795	26,303	-5.7%
GERMANY	4,034	4,520	-10.8%	38,157	39,912	-4.4%
GREECE	7	7	0.0%	79	199	-60.3%
HUNGARY	299	348	-14.1%	2,552	2,425	5.2%
IRELAND	64	59	8.5%	739	596	24.0%
ITALY <sup>4</sup>	739	1,169	-36.8%	7,079	10,007	-29.3%
LATVIA	101	94	7.4%	898	837	7.3%
LITHUANIA <sup>5</sup>	156	196	-20.4%	1,788	1,874	-4.6%
LUXEMBURG <sup>5</sup>	36	83	-56.6%	621	783	-20.7%
NETHERLANDS	775	741	4.6%	6,919	7,660	-9.7%
POLAND	1,148	888	29.3%	9,137	9,210	-0.8%
PORTUGAL	87	137	-36.5%	906	1,562	-42.0%
ROMANIA	253	306	-17.3%	1,853	2,170	-14.6%
SLOVAKIA	181	180	0.6%	1,967	2,094	-6.1%
SLOVENIA <sup>5</sup>	63	78	-19.2%	622	854	-27.2%
SPAIN	729	887	-17.8%	7,610	9,512	-20.0%
SWEDEN	320	347	-7.8%	3,110	3,280	-5.2%
UNITED KINGDOM	1,564	1,553	0.7%	17,907	16,537	8.3%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>13,871</b>	<b>15,360</b>	<b>-9.7%</b>	<b>143,829</b>	<b>154,094</b>	<b>-6.7%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>11,303</b>	<b>12,824</b>	<b>-11.9%</b>	<b>121,219</b>	<b>130,336</b>	<b>-7.0%</b>
<b>EU (New Members)</b>	<b>2,568</b>	<b>2,536</b>	<b>1.3%</b>	<b>22,610</b>	<b>23,758</b>	<b>-4.8%</b>
ICELAND	3	4	-25.0%	42	20	110.0%
NORWAY <sup>5</sup>	286	223	28.3%	2,540	2,088	21.6%
SWITZERLAND <sup>3</sup>	276	297	-7.1%	2,120	2,343	-9.5%
EFTA	565	524	7.8%	4,702	4,451	5.6%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>14,436</b>	<b>15,884</b>	<b>-9.1%</b>	<b>148,531</b>	<b>158,545</b>	<b>-6.3%</b>
<b>EU15+EFTA</b>	<b>11,868</b>	<b>13,348</b>	<b>-11.1%</b>	<b>125,921</b>	<b>134,787</b>	<b>-6.6%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

(<sup>2</sup>) Excluding Buses and Coaches

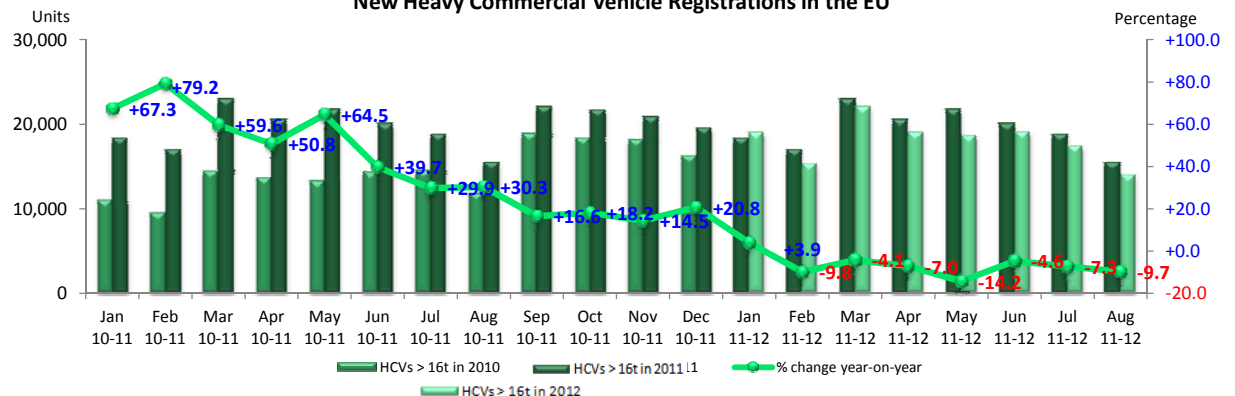
(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) estimates

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### New Heavy Commercial Vehicle Registrations in the EU



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## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

28/09/12

	August '12	August '11	% Change	Jan-Aug '12	Jan-Aug '11	% Change
AUSTRIA	435	546	-20.3%	4,701	5,094	-7.7%
BELGIUM	535	659	-18.8%	6,099	7,062	-13.6%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	8	12	-33.3%	67	123	-45.5%
CZECH REPUBLIC	463	517	-10.4%	4,427	4,893	-9.5%
DENMARK	344	287	19.9%	2,682	2,437	10.1%
ESTONIA	35	48	-27.1%	401	470	-14.7%
FINLAND	248	239	3.8%	2,232	2,212	0.9%
FRANCE	2,111	2,436	-13.3%	31,466	32,814	-4.1%
GERMANY	6,627	7,413	-10.6%	59,990	63,753	-5.9%
GREECE	15	29	-48.3%	135	383	-64.8%
HUNGARY	325	375	-13.3%	2,833	2,652	6.8%
IRELAND	81	102	-20.6%	915	866	5.7%
ITALY <sup>4</sup>	1,098	1,595	-31.2%	9,911	14,190	-30.2%
LATVIA	116	101	14.9%	974	888	9.7%
LITHUANIA <sup>3</sup>	163	210	-22.4%	1,851	1,951	-5.1%
LUXEMBURG	42	93	-54.8%	694	870	-20.2%
NETHERLANDS	883	864	2.2%	8,030	8,789	-8.6%
POLAND	1,414	1,056	33.9%	10,612	10,787	-1.6%
PORTUGAL	122	168	-27.4%	1,124	2,023	-44.4%
ROMANIA	264	340	-22.4%	2,011	2,434	-17.4%
SLOVAKIA	237	219	8.2%	2,356	2,459	-4.2%
SLOVENIA <sup>3</sup>	75	86	-12.8%	741	962	-23.0%
SPAIN	753	954	-21.1%	7,964	10,113	-21.2%
SWEDEN	364	392	-7.1%	3,540	3,739	-5.3%
UNITED KINGDOM	2,284	2,367	-3.5%	27,142	23,618	14.9%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>19,042</b>	<b>21,108</b>	<b>-9.8%</b>	<b>192,898</b>	<b>205,582</b>	<b>-6.2%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>15,942</b>	<b>18,144</b>	<b>-12.1%</b>	<b>166,625</b>	<b>177,963</b>	<b>-6.4%</b>
<b>EU (New Members)</b>	<b>3,100</b>	<b>2,964</b>	<b>4.6%</b>	<b>26,273</b>	<b>27,619</b>	<b>-4.9%</b>
ICELAND	4	4	0.0%	51	30	70.0%
NORWAY	433	350	23.7%	3,952	3,504	12.8%
SWITZERLAND	362	385	-6.0%	2,793	3,042	-8.2%
<b>EFTA</b>	<b>799</b>	<b>739</b>	<b>8.1%</b>	<b>6,796</b>	<b>6,576</b>	<b>3.3%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>19,841</b>	<b>21,847</b>	<b>-9.2%</b>	<b>199,694</b>	<b>212,158</b>	<b>-5.9%</b>
<b>EU15+EFTA</b>	<b>16,741</b>	<b>18,883</b>	<b>-11.3%</b>	<b>173,421</b>	<b>184,539</b>	<b>-6.0%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

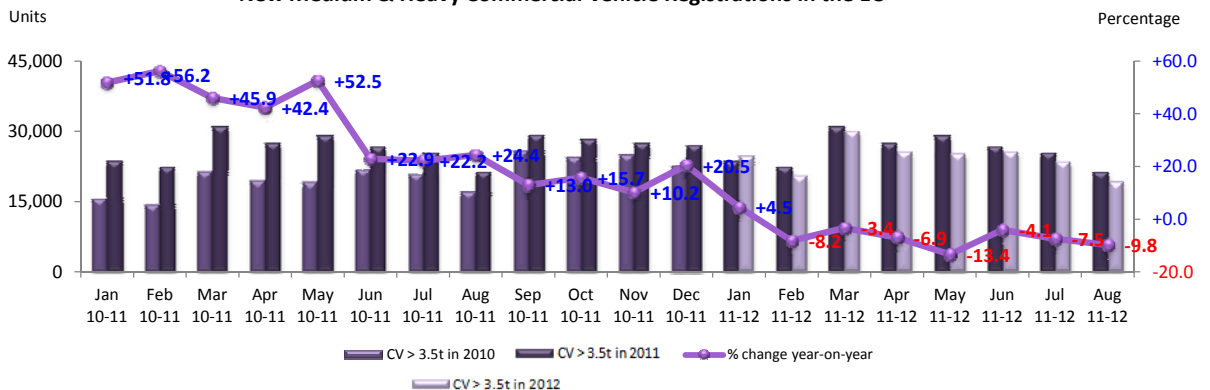
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) estimates

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### New Medium & Heavy Commercial Vehicle Registrations in the EU



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### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

28/09/12

	August '12	August '11	% Change	Jan-Aug '12	Jan-Aug '11	% Change
AUSTRIA	49	29	69.0%	477	379	25.9%
BELGIUM	91	73	24.7%	562	560	0.4%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	53	44	20.5%	472	436	8.3%
DENMARK	43	50	-14.0%	315	248	27.0%
ESTONIA	23	3	666.7%	111	32	246.9%
FINLAND	147	63	133.3%	370	268	38.1%
FRANCE	1,174	1,059	10.9%	4,144	4,298	-3.6%
GERMANY	405	362	11.9%	3,172	2,974	6.7%
GREECE	6	1	500.0%	107	63	69.8%
HUNGARY	0	11	-100.0%	33	120	-72.5%
IRELAND	22	1	2100.0%	169	74	128.4%
ITALY <sup>3</sup>	106	204	-48.0%	1,487	2,203	-32.5%
LATVIA	8	11	-27.3%	57	147	-61.2%
LITHUANIA <sup>2</sup>	37	44	-15.9%	108	75	44.0%
LUXEMBURG	6	13	-53.8%	119	153	-22.2%
NETHERLANDS	18	12	50.0%	248	292	-15.1%
POLAND	65	98	-33.7%	864	864	0.0%
PORTUGAL	1	17	-94.1%	178	259	-31.3%
ROMANIA	82	6	1266.7%	569	82	593.9%
SLOVAKIA	24	7	242.9%	179	132	35.6%
SLOVENIA <sup>2</sup>	14	13	7.7%	67	79	-15.2%
SPAIN	43	147	-70.7%	1,105	1,919	-42.4%
SWEDEN	328	187	75.4%	1,122	1,283	-12.5%
UNITED KINGDOM	276	405	-31.9%	5,324	3,396	56.8%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>3,021</b>	<b>2,860</b>	<b>5.6%</b>	<b>21,359</b>	<b>20,336</b>	<b>5.0%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,715</b>	<b>2,623</b>	<b>3.5%</b>	<b>18,899</b>	<b>18,369</b>	<b>2.9%</b>
<b>EU (New Members)</b>	<b>306</b>	<b>237</b>	<b>29.1%</b>	<b>2,460</b>	<b>1,967</b>	<b>25.1%</b>
ICELAND	7	0		60	23	160.9%
NORWAY	65	233	-72.1%	930	777	19.7%
SWITZERLAND	48	56	-14.3%	344	324	6.2%
<b>EFTA</b>	<b>120</b>	<b>289</b>	<b>-58.5%</b>	<b>1,334</b>	<b>1,124</b>	<b>18.7%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,141</b>	<b>3,149</b>	<b>-0.3%</b>	<b>22,693</b>	<b>21,460</b>	<b>5.7%</b>
<b>EU15+EFTA</b>	<b>2,835</b>	<b>2,912</b>	<b>-2.6%</b>	<b>20,233</b>	<b>19,493</b>	<b>3.8%</b>

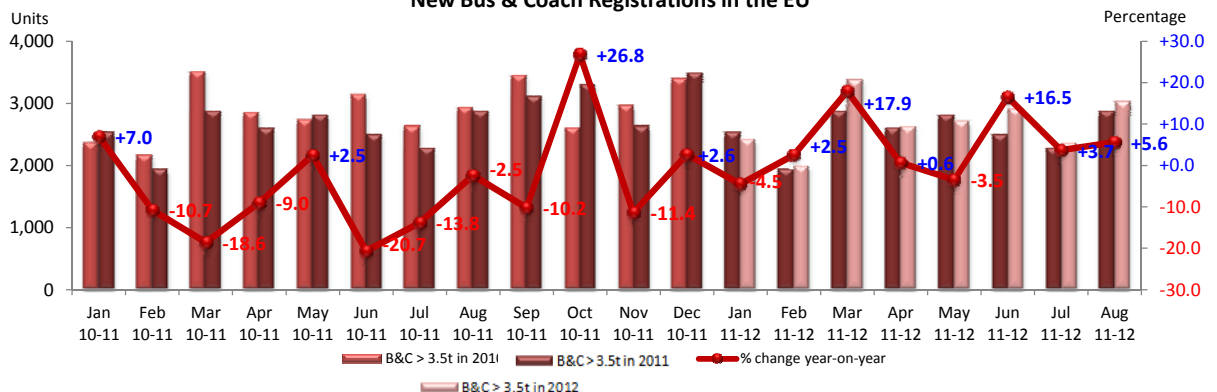
(<sup>1</sup>) EU27; data for Bulgaria, Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

(<sup>3</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

#### New Bus & Coach Registrations in the EU



This information is available on the ACEA website:

<http://www.acea.be>



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

28/09/12

	August '12	August '11	% Change	Jan-Aug '12	Jan-Aug '11	% Change
AUSTRIA	2,881	2,998	-3.9%	27,210	26,683	2.0%
BELGIUM	4,409	4,934	-10.6%	45,547	51,630	-11.8%
BULGARIA <sup>4</sup>	238	233	2.1%	2,011	1,873	7.4%
CYPRUS <sup>5</sup>	67	168	-60.1%	974	1,735	-43.9%
CZECH REPUBLIC	1,394	1,757	-20.7%	12,200	13,361	-8.7%
DENMARK	2,488	2,510	-0.9%	18,631	17,400	7.1%
ESTONIA	220	265	-17.0%	1,872	1,731	8.1%
FINLAND	1,300	1,400	-7.1%	10,844	11,471	-5.5%
FRANCE	22,269	26,344	-15.5%	290,489	312,474	-7.0%
GERMANY	23,858	25,383	-6.0%	208,406	213,761	-2.5%
GREECE	246	481	-48.9%	2,613	5,137	-49.1%
HUNGARY	1,235	1,398	-11.7%	10,093	9,344	8.0%
IRELAND	815	807	1.0%	10,401	10,498	-0.9%
ITALY <sup>2</sup>	6,204	8,524	-27.2%	88,609	137,028	-35.3%
LATVIA	302	278	8.6%	2,530	2,006	26.1%
LITHUANIA	320	446	-28.3%	2,972	3,135	-5.2%
LUXEMBURG	306	360	-15.0%	3,143	3,339	-5.9%
NETHERLANDS	5,448	4,980	9.4%	51,073	50,922	0.3%
POLAND	4,154	4,322	-3.9%	36,850	37,711	-2.3%
PORTUGAL	908	2,063	-56.0%	11,006	23,953	-54.1%
ROMANIA	1,481	1,247	18.8%	9,286	8,582	8.2%
SLOVAKIA	653	763	-14.4%	5,768	6,359	-9.3%
SLOVENIA	483	545	-11.4%	5,061	5,376	-5.9%
SPAIN	5,406	7,204	-25.0%	62,839	83,716	-24.9%
SWEDEN	3,924	4,619	-15.0%	30,337	34,269	-11.5%
UNITED KINGDOM	11,868	13,412	-11.5%	180,473	188,054	-4.0%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>102,877</b>	<b>117,441</b>	<b>-12.4%</b>	<b>1,131,238</b>	<b>1,261,548</b>	<b>-10.3%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>92,330</b>	<b>106,019</b>	<b>-12.9%</b>	<b>1,041,621</b>	<b>1,170,335</b>	<b>-11.0%</b>
<b>EU (New Members)</b>	<b>10,547</b>	<b>11,422</b>	<b>-7.7%</b>	<b>89,617</b>	<b>91,213</b>	<b>-1.7%</b>
ICELAND	55	33	66.7%	388	237	63.7%
NORWAY	3,581	3,476	3.0%	25,994	26,422	-1.6%
SWITZERLAND	2,712	2,526	7.4%	24,201	22,245	8.8%
<b>EFTA</b>	<b>6,348</b>	<b>6,035</b>	<b>5.2%</b>	<b>50,583</b>	<b>48,904</b>	<b>3.4%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>109,225</b>	<b>123,476</b>	<b>-11.5%</b>	<b>1,181,821</b>	<b>1,310,452</b>	<b>-9.8%</b>
<b>EU15+EFTA</b>	<b>98,678</b>	<b>112,054</b>	<b>-11.9%</b>	<b>1,092,204</b>	<b>1,219,239</b>	<b>-10.4%</b>

(<sup>1</sup>) EU27; data for Malta currently not available.

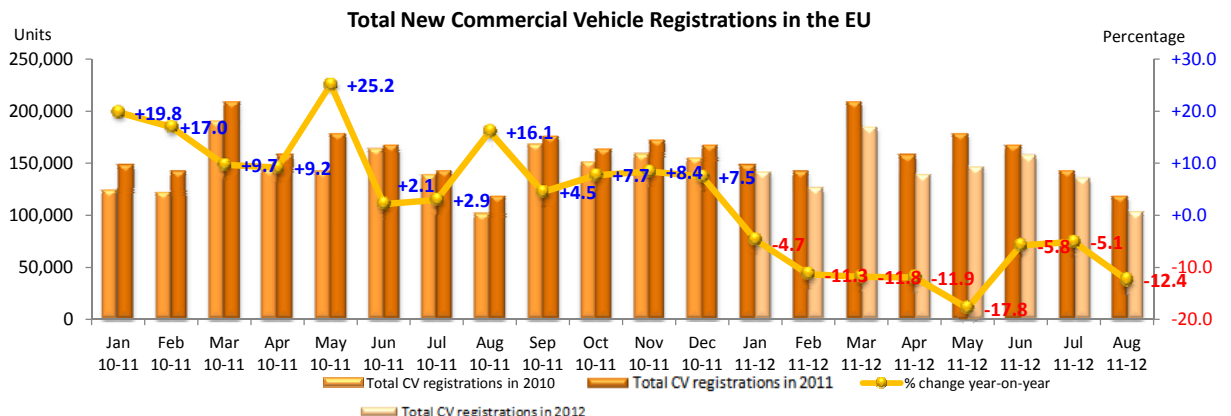
(<sup>2</sup>) estimates

(<sup>3</sup>) data for B&C n.a.

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) data for MCV+HCV and MBC+HBC n.a.

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



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ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

28/09/12

	July '12	July '11	% Change	Jan-Jul '12	Jan-Jul '11	% Change
AUSTRIA	2,852	2,628	8.5%	19,635	18,787	4.5%
BELGIUM	3,972	4,049	-1.9%	35,103	39,806	-11.8%
BULGARIA <sup>4</sup>	247	234	5.6%	1,773	1,640	8.1%
CYPRUS	86	203	-57.6%	848	1,456	-41.8%
CZECH REPUBLIC	644	855	-24.7%	6,423	6,836	-6.0%
DENMARK	1,758	1,457	20.7%	13,533	12,542	7.9%
ESTONIA	201	123	63.4%	1,198	1,015	18.0%
FINLAND	645	874	-26.2%	7,337	7,893	-7.0%
FRANCE	30,158	29,798	1.2%	235,895	252,513	-6.6%
GERMANY	19,047	19,120	-0.4%	128,418	129,426	-0.8%
GREECE	305	577	-47.1%	2,146	4,240	-49.4%
HUNGARY	933	756	23.4%	6,317	5,560	13.6%
IRELAND	835	691	20.8%	8,620	8,854	-2.6%
ITALY <sup>3</sup>	9,300	13,055	-28.8%	72,211	113,910	-36.6%
LATVIA	222	168	32.1%	1,321	805	64.1%
LITHUANIA	149	119	25.2%	893	917	-2.6%
LUXEMBURG	263	283	-7.1%	2,072	2,062	0.5%
NETHERLANDS	4,290	4,142	3.6%	38,245	37,737	1.3%
POLAND	2,861	3,448	-17.0%	22,699	22,892	-0.8%
PORTUGAL	1,113	2,463	-54.8%	8,919	19,793	-54.9%
ROMANIA	968	954	1.5%	5,571	5,165	7.9%
SLOVAKIA	393	456	-13.8%	2,841	3,231	-12.1%
SLOVENIA	496	453	9.5%	3,859	3,889	-0.8%
SPAIN	6,850	8,762	-21.8%	49,160	65,581	-25.0%
SWEDEN	2,197	2,380	-7.7%	22,442	25,207	-11.0%
UNITED KINGDOM	18,913	17,162	10.2%	138,699	150,400	-7.8%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>109,698</b>	<b>115,210</b>	<b>-4.8%</b>	<b>836,178</b>	<b>942,157</b>	<b>-11.2%</b>
<b>EU 15</b>	<b>102,498</b>	<b>107,441</b>	<b>-4.6%</b>	<b>782,435</b>	<b>888,751</b>	<b>-12.0%</b>
<b>EU 10</b>	<b>7,200</b>	<b>7,769</b>	<b>-7.3%</b>	<b>53,743</b>	<b>53,406</b>	<b>0.6%</b>
ICELAND	33	19	73.7%	233	155	50.3%
NORWAY	2,143	2,318	-7.5%	18,029	19,248	-6.3%
SWITZERLAND	2,465	2,191	12.5%	18,762	16,794	11.7%
EFTA	4,641	4,528	2.5%	37,024	36,197	2.3%
<b>EU27 + EFTA</b>	<b>114,339</b>	<b>119,738</b>	<b>-4.5%</b>	<b>873,202</b>	<b>978,354</b>	<b>-10.7%</b>
<b>EU15 + EFTA</b>	<b>107,139</b>	<b>111,969</b>	<b>-4.3%</b>	<b>819,459</b>	<b>924,948</b>	<b>-11.4%</b>

(<sup>1</sup>) EU27; data for Malta currently not available.

(<sup>2</sup>) ANFIA estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

(<sup>3</sup>) including Buses & Coaches

(<sup>4</sup>) estimate

This information is available on the ACEA website:

<http://www.acea.be>

**Next Press Release on Commercial Vehicles to be issued on October 26, 2012**





ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

28/09/12

	July '12	July '11	% Change	Jan-Jul '12	Jan-Jul '11	% Change
AUSTRIA	502	578	-13.1%	3,938	4,147	-5.0%
BELGIUM	564	493	14.4%	4,446	5,149	-13.7%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	1	8	-87.5%	43	42	2.4%
CZECH REPUBLIC <sup>3</sup>	245	429	-42.9%	3,066	3,429	-10.6%
DENMARK	266	190	40.0%	2,129	1,921	10.8%
ESTONIA	43	38	13.2%	317	377	-15.9%
FINLAND	279	162	72.2%	1,495	1,377	8.6%
FRANCE	2,985	3,258	-8.4%	23,136	24,373	-5.1%
GERMANY	4,749	5,097	-6.8%	34,123	35,392	-3.6%
GREECE	17	36	-52.8%	72	192	-62.5%
HUNGARY	374	316	18.4%	2,253	2,077	8.5%
IRELAND	70	67	4.5%	682	537	27.0%
ITALY <sup>4</sup>	947	1,251	-24.3%	6,340	8,838	-28.3%
LATVIA	135	116	16.4%	797	743	7.3%
LITHUANIA <sup>5</sup>	197	201	-2.0%	1,632	1,678	-2.7%
LUXEMBURG <sup>5</sup>	63	115	-45.2%	585	700	-16.4%
NETHERLANDS	706	794	-11.1%	6,144	6,910	-11.1%
POLAND	1,260	1,034	21.9%	7,989	8,322	-4.0%
PORTUGAL	136	137	-0.7%	819	1,425	-42.5%
ROMANIA	190	316	-39.9%	1,600	1,864	-14.2%
SLOVAKIA	223	184	21.2%	1,786	1,914	-6.7%
SLOVENIA <sup>5</sup>	53	74	-28.4%	559	776	-28.0%
SPAIN	973	1,110	-12.3%	6,881	8,625	-20.2%
SWEDEN	242	332	-27.1%	2,790	2,933	-4.9%
UNITED KINGDOM	2,116	2,362	-10.4%	16,343	14,984	9.1%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>17,336</b>	<b>18,698</b>	<b>-7.3%</b>	<b>129,965</b>	<b>138,725</b>	<b>-6.3%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>14,615</b>	<b>15,982</b>	<b>-8.6%</b>	<b>109,923</b>	<b>117,503</b>	<b>-6.5%</b>
<b>EU (New Members)</b>	<b>2,721</b>	<b>2,716</b>	<b>0.2%</b>	<b>20,042</b>	<b>21,222</b>	<b>-5.6%</b>
ICELAND	15	5	200.0%	39	16	143.8%
NORWAY <sup>5</sup>	269	233	15.5%	2,254	1,865	20.9%
SWITZERLAND <sup>3</sup>	249	276	-9.8%	1,844	2,046	-9.9%
EFTA	533	514	3.7%	4,137	3,927	5.3%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>17,869</b>	<b>19,212</b>	<b>-7.0%</b>	<b>134,102</b>	<b>142,652</b>	<b>-6.0%</b>
<b>EU15+EFTA</b>	<b>15,148</b>	<b>16,496</b>	<b>-8.2%</b>	<b>114,060</b>	<b>121,430</b>	<b>-6.1%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) estimates

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Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

28/09/12

	July '12	July '11	% Change	Jan-Jul '12	Jan-Jul '11	% Change
AUSTRIA	574	629	-8.7%	4,266	4,548	-6.2%
BELGIUM	715	634	12.8%	5,564	6,403	-13.1%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	1	21	-95.2%	58	111	-47.7%
CZECH REPUBLIC	352	552	-36.2%	3,964	4,376	-9.4%
DENMARK	286	214	33.6%	2,338	2,150	8.7%
ESTONIA	47	43	9.3%	366	422	-13.3%
FINLAND	213	243	-12.3%	1,983	1,973	0.5%
FRANCE	3,909	4,082	-4.2%	29,355	30,378	-3.4%
GERMANY	7,471	8,200	-8.9%	53,363	56,340	-5.3%
GREECE	20	56	-64.3%	120	354	-66.1%
HUNGARY	394	356	10.7%	2,508	2,277	10.1%
IRELAND	93	94	-1.1%	841	764	10.1%
ITALY <sup>4</sup>	1,263	1,670	-24.4%	8,813	12,595	-30.0%
LATVIA	157	124	26.6%	858	787	9.0%
LITHUANIA <sup>3</sup>	204	220	-7.3%	1,688	1,741	-3.0%
LUXEMBURG	78	131	-40.5%	652	777	-16.1%
NETHERLANDS	855	906	-5.6%	7,147	7,925	-9.8%
POLAND	1,466	1,210	21.2%	9,198	9,731	-5.5%
PORTUGAL	168	180	-6.7%	1,002	1,855	-46.0%
ROMANIA	208	340	-38.8%	1,747	2,094	-16.6%
SLOVAKIA	257	213	20.7%	2,119	2,240	-5.4%
SLOVENIA <sup>3</sup>	65	80	-18.8%	666	876	-24.0%
SPAIN	1,012	1,174	-13.8%	7,211	9,159	-21.3%
SWEDEN	290	382	-24.1%	3,176	3,347	-5.1%
UNITED KINGDOM	3,196	3,429	-6.8%	24,858	21,251	17.0%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>23,294</b>	<b>25,183</b>	<b>-7.5%</b>	<b>173,861</b>	<b>184,474</b>	<b>-5.8%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>20,143</b>	<b>22,024</b>	<b>-8.5%</b>	<b>150,689</b>	<b>159,819</b>	<b>-5.7%</b>
<b>EU (New Members)</b>	<b>3,151</b>	<b>3,159</b>	<b>-0.3%</b>	<b>23,172</b>	<b>24,655</b>	<b>-6.0%</b>
ICELAND	16	7	128.6%	47	26	80.8%
NORWAY	461	452	2.0%	3,519	3,154	11.6%
SWITZERLAND	331	393	-15.8%	2,431	2,657	-8.5%
EFTA	808	852	-5.2%	5,997	5,837	2.7%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>24,102</b>	<b>26,035</b>	<b>-7.4%</b>	<b>179,858</b>	<b>190,311</b>	<b>-5.5%</b>
<b>EU15+EFTA</b>	<b>20,951</b>	<b>22,876</b>	<b>-8.4%</b>	<b>156,686</b>	<b>165,656</b>	<b>-5.4%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) estimates

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

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Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

28/09/12

	July '12	July '11	% Change	Jan-Jul '12	Jan-Jul '11	% Change
AUSTRIA	29	42	-31.0%	428	350	22.3%
BELGIUM	76	28	171.4%	471	487	-3.3%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	33	54	-38.9%	419	392	6.9%
DENMARK	41	30	36.7%	272	198	37.4%
ESTONIA	6	2	200.0%	88	29	203.4%
FINLAND	15	33	-54.5%	223	205	8.8%
FRANCE	615	568	8.3%	2,970	3,239	-8.3%
GERMANY	358	362	-1.1%	2,767	2,612	5.9%
GREECE	13	11	18.2%	101	62	62.9%
HUNGARY	4	26	-84.6%	33	109	-69.7%
IRELAND	3	3	0.0%	147	73	101.4%
ITALY <sup>3</sup>	145	233	-37.8%	1,381	1,999	-30.9%
LATVIA	14	23	-39.1%	49	136	-64.0%
LITHUANIA <sup>2</sup>	8	1	700.0%	71	31	129.0%
LUXEMBURG	4	14	-71.4%	113	140	-19.3%
NETHERLANDS	18	47	-61.7%	230	280	-17.9%
POLAND	69	78	-11.5%	799	766	4.3%
PORTUGAL	12	22	-45.5%	177	242	-26.9%
ROMANIA	125	19	557.9%	487	76	540.8%
SLOVAKIA	27	28	-3.6%	155	125	24.0%
SLOVENIA <sup>2</sup>	4	5	-20.0%	53	66	-19.7%
SPAIN	72	154	-53.2%	1,062	1,772	-40.1%
SWEDEN	86	171	-49.7%	795	1,096	-27.5%
UNITED KINGDOM	575	315	82.5%	5,048	2,991	68.8%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>2,352</b>	<b>2,269</b>	<b>3.7%</b>	<b>18,339</b>	<b>17,476</b>	<b>4.9%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,062</b>	<b>2,033</b>	<b>1.4%</b>	<b>16,185</b>	<b>15,746</b>	<b>2.8%</b>
<b>EU (New Members)</b>	<b>290</b>	<b>236</b>	<b>22.9%</b>	<b>2,154</b>	<b>1,730</b>	<b>24.5%</b>
ICELAND	6	1	500.0%	53	23	130.4%
NORWAY	99	91	8.8%	865	544	59.0%
SWITZERLAND	62	49	26.5%	296	268	10.4%
<b>EFTA</b>	<b>167</b>	<b>141</b>	<b>18.4%</b>	<b>1,214</b>	<b>835</b>	<b>45.4%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>2,519</b>	<b>2,410</b>	<b>4.5%</b>	<b>19,553</b>	<b>18,311</b>	<b>6.8%</b>
<b>EU15+EFTA</b>	<b>2,229</b>	<b>2,174</b>	<b>2.5%</b>	<b>17,399</b>	<b>16,581</b>	<b>4.9%</b>

(<sup>1</sup>) EU27; data for Bulgaria, Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

(<sup>3</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

This information is available on the ACEA website:

<http://www.acea.be>



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), September 28, 2012**

## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

28/09/12

	July '12	July '11	% Change	Jan-Jul '12	Jan-Jul '11	% Change
AUSTRIA	3,455	3,299	4.7%	24,329	23,685	2.7%
BELGIUM	4,763	4,711	1.1%	41,138	46,696	-11.9%
BULGARIA <sup>4</sup>	247	234	5.6%	1,773	1,640	8.1%
CYPRUS <sup>5</sup>	87	224	-61.2%	906	1,567	-42.2%
CZECH REPUBLIC	1,029	1,461	-29.6%	10,806	11,604	-6.9%
DENMARK	2,085	1,701	22.6%	16,143	14,890	8.4%
ESTONIA	254	168	51.2%	1,652	1,466	12.7%
FINLAND	873	1,150	-24.1%	9,543	10,071	-5.2%
FRANCE	34,682	34,448	0.7%	268,220	286,130	-6.3%
GERMANY	26,876	27,682	-2.9%	184,548	188,378	-2.0%
GREECE	338	644	-47.5%	2,367	4,656	-49.2%
HUNGARY	1,331	1,138	17.0%	8,858	7,946	11.5%
IRELAND	931	788	18.1%	9,608	9,691	-0.9%
ITALY <sup>2</sup>	10,708	14,958	-28.4%	82,405	128,504	-35.9%
LATVIA	393	315	24.8%	2,228	1,728	28.9%
LITHUANIA	361	340	6.2%	2,652	2,689	-1.4%
LUXEMBURG	345	428	-19.4%	2,837	2,979	-4.8%
NETHERLANDS	5,163	5,095	1.3%	45,622	45,942	-0.7%
POLAND	4,396	4,736	-7.2%	32,696	33,389	-2.1%
PORTUGAL	1,293	2,665	-51.5%	10,098	21,890	-53.9%
ROMANIA	1,301	1,313	-0.9%	7,805	7,335	6.4%
SLOVAKIA	677	697	-2.9%	5,115	5,596	-8.6%
SLOVENIA	565	538	5.0%	4,578	4,831	-5.2%
SPAIN	7,934	10,090	-21.4%	57,433	76,512	-24.9%
SWEDEN	2,573	2,933	-12.3%	26,413	29,650	-10.9%
UNITED KINGDOM	22,684	20,906	8.5%	168,605	174,642	-3.5%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>135,344</b>	<b>142,662</b>	<b>-5.1%</b>	<b>1,028,378</b>	<b>1,144,107</b>	<b>-10.1%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>124,703</b>	<b>131,498</b>	<b>-5.2%</b>	<b>949,309</b>	<b>1,064,316</b>	<b>-10.8%</b>
<b>EU (New Members)</b>	<b>10,641</b>	<b>11,164</b>	<b>-4.7%</b>	<b>79,069</b>	<b>79,791</b>	<b>-0.9%</b>
ICELAND	55	27	103.7%	333	204	63.2%
NORWAY	2,703	2,861	-5.5%	22,413	22,946	-2.3%
SWITZERLAND	2,858	2,633	8.5%	21,489	19,719	9.0%
EFTA	5,616	5,521	1.7%	44,235	42,869	3.2%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>140,960</b>	<b>148,183</b>	<b>-4.9%</b>	<b>1,072,613</b>	<b>1,186,976</b>	<b>-9.6%</b>
<b>EU15+EFTA</b>	<b>130,319</b>	<b>137,019</b>	<b>-4.9%</b>	<b>993,544</b>	<b>1,107,185</b>	<b>-10.3%</b>

(<sup>1</sup>) EU27; data for Malta currently not available.

(<sup>2</sup>) estimates

(<sup>3</sup>) data for B&C n.a.

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) data for MCV+HCV and MBC+HBC n.a.

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