



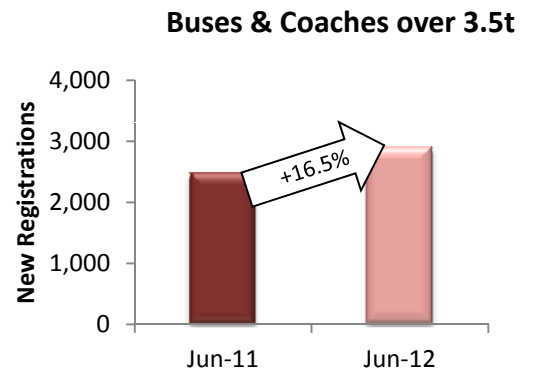
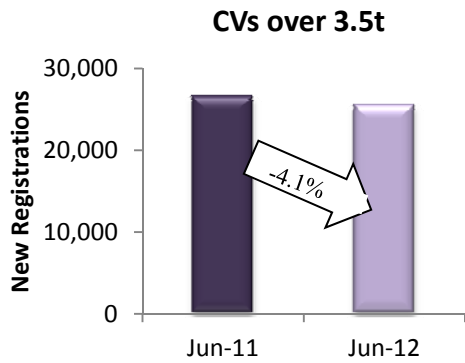
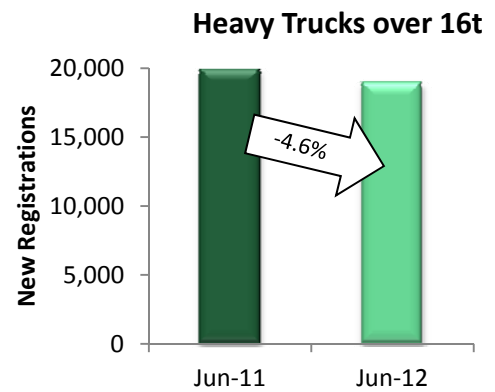
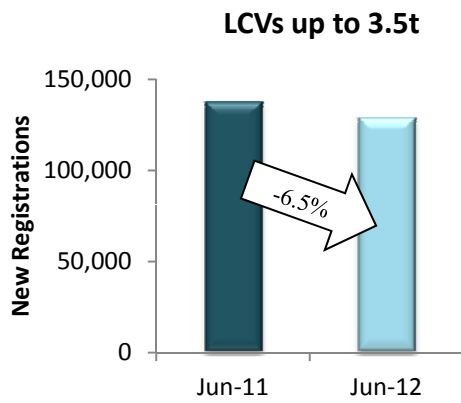
**PRESS EMBARGO FOR ALL DATA:  
July 26, 2012, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### June 2012

### *EU Countries*



**Next Press Release: Friday, September 28, 2012**

## COMMERCIAL VEHICLE registrations: -10.8% in first half-year; -5.8% in June

**In June**, new commercial vehicle registrations dropped for the fifth consecutive month, falling by 5.8% compared to June last year, as a total of 157,232 units were recorded in the EU\*. Italy (-29.8%) and Spain (-28.7%) faced a double-digit downturn, while France (-0.8%) and the UK (+0.2%) remained relatively stable. Germany was the only major market to post growth (+8.8%). **From January to June**, demand was down 10.8%, compared to the first half-year of 2011, amounting to 892,850 units. Decline prevailed in all major markets, from -1.9% in Germany to -5.1% in the UK, -7.2% in France, -25.5% in Spain and -37% in Italy.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

**In June**, 128,871 new vans were registered in the EU\*, or 6.5% less than in the same month last year. Germany was the only significant market to post growth (+12.3%), while all others contracted. The French shrank by 0.8%, the British by 2.5%, the Italian by 30.3% and the Spanish by 30.9%. **Six months into the year**, results were negative across major markets, leading to an overall 12.2% downturn. Germany saw its demand go down 0.8%, France 7.6%, the UK 10.1%, Spain 25.5% and Italy 37.8%. In total, the EU recorded 726,284 new vehicles.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

**In June**, the heavy truck segment shrank by 4.6%, totaling 19,012 units. Germany (+2.5%) and the UK (+1.6%) saw their markets expand, while France (-5.8%), Spain (-11.3%) and Italy (-33.7%) performed less well than in the same month a year ago. **In the first half-year**, the EU\* registered 112,762 new trucks, or 6.1% less than in the first six months of 2011. The UK was the only important market to post growth (+12.7%). Germany (-3.0%) and France (-4.6%) contracted, while Spain (-21.4%) and Italy (-28.9%) faced a more severe downturn.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

Demand for new trucks was down 4.1% **in June**, with 25,459 new registrations in the EU\*. The UK (+6.6%) was the only market to perform better than in the same month last year. Germany performed somewhat similarly (-0.8%), while France (-3.3%), Spain (-12.3%) and Italy (-26.0%) recorded negative results. **Six months into the year**, the EU\* totaled 150,568 new trucks, or 5.5% less than in the same period a year earlier. While the UK posted a strong 21.5% growth, the French (-3.2%), German (4.7%), Spanish (22.4%) and Italian (-30.9%) markets all shrank.

### **New Buses & Coaches over 3.5t**

**In June**, new bus and coach registrations increased by 16.5%, boosted by the good performance recorded in the UK (+97.9%), Germany (+39.0%) and France (+24.5%). The Spanish (-15.4%) and Italian (-21.5%) markets declined. **From January to June**, the segment of buses and coaches was the only one to expand (+5.2%), driven by the upturn in the UK (+67.2%) and Germany (+7.1%). Results in France (-11.8%), Italy (-30.0%) and Spain (-38.8%) were negative.

\* Data for Malta unavailable



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), July 26, 2012**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

26/07/12

	June '12	June '11	% Change	Jan-Jun '12	Jan-Jun '11	% Change
AUSTRIA	2,930	2,710	8.1%	16,783	16,159	3.9%
BELGIUM	5,207	5,199	0.2%	31,131	35,757	-12.9%
BULGARIA <sup>4</sup>	294	230	27.8%	1,526	1,406	8.5%
CYPRUS	128	253	-49.4%	762	1,253	-39.2%
CZECH REPUBLIC	1,120	1,188	-5.7%	5,779	5,981	-3.4%
DENMARK	1,924	2,011	-4.3%	11,775	11,085	6.2%
ESTONIA	180	134	34.3%	997	892	11.8%
FINLAND	646	1,242	-48.0%	6,692	7,019	-4.7%
FRANCE	37,949	38,243	-0.8%	205,737	222,715	-7.6%
GERMANY	21,222	18,901	12.3%	109,371	110,306	-0.8%
GREECE	319	664	-52.0%	1,841	3,663	-49.7%
HUNGARY	1,020	837	21.9%	5,374	4,804	11.9%
IRELAND	863	822	5.0%	7,789	8,163	-4.6%
ITALY <sup>3</sup>	10,000	14,354	-30.3%	62,719	100,859	-37.8%
LATVIA	237	157	51.0%	1,099	637	72.5%
LITHUANIA	110	130	-15.4%	744	798	-6.8%
LUXEMBURG	335	336	-0.3%	1,809	1,779	1.7%
NETHERLANDS	5,324	4,903	8.6%	33,955	33,595	1.1%
POLAND	3,137	3,608	-13.1%	19,838	19,444	2.0%
PORTUGAL	1,314	2,820	-53.4%	7,807	17,330	-55.0%
ROMANIA	852	1,006	-15.3%	4,603	4,211	9.3%
SLOVAKIA	399	569	-29.9%	2,448	2,775	-11.8%
SLOVENIA	565	610	-7.4%	3,363	3,436	-2.1%
SPAIN	7,146	10,343	-30.9%	42,310	56,819	-25.5%
SWEDEN	3,363	3,746	-10.2%	20,246	22,827	-11.3%
UNITED KINGDOM	22,287	22,850	-2.5%	119,786	133,238	-10.1%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>128,871</b>	<b>137,866</b>	<b>-6.5%</b>	<b>726,284</b>	<b>826,951</b>	<b>-12.2%</b>
<b>EU 15</b>	<b>120,829</b>	<b>129,144</b>	<b>-6.4%</b>	<b>679,751</b>	<b>781,314</b>	<b>-13.0%</b>
<b>EU 10</b>	<b>8,042</b>	<b>8,722</b>	<b>-7.8%</b>	<b>46,533</b>	<b>45,637</b>	<b>2.0%</b>
ICELAND	52	40	30.0%	173	136	27.2%
NORWAY	2,467	2,741	-10.0%	15,886	16,930	-6.2%
SWITZERLAND	3,109	2,440	27.4%	16,297	14,603	11.6%
<b>EFTA</b>	<b>5,628</b>	<b>5,221</b>	<b>7.8%</b>	<b>32,356</b>	<b>31,669</b>	<b>2.2%</b>
<b>EU27 + EFTA</b>	<b>134,499</b>	<b>143,087</b>	<b>-6.0%</b>	<b>758,640</b>	<b>858,620</b>	<b>-11.6%</b>
<b>EU15 + EFTA</b>	<b>126,457</b>	<b>134,365</b>	<b>-5.9%</b>	<b>712,107</b>	<b>812,983</b>	<b>-12.4%</b>

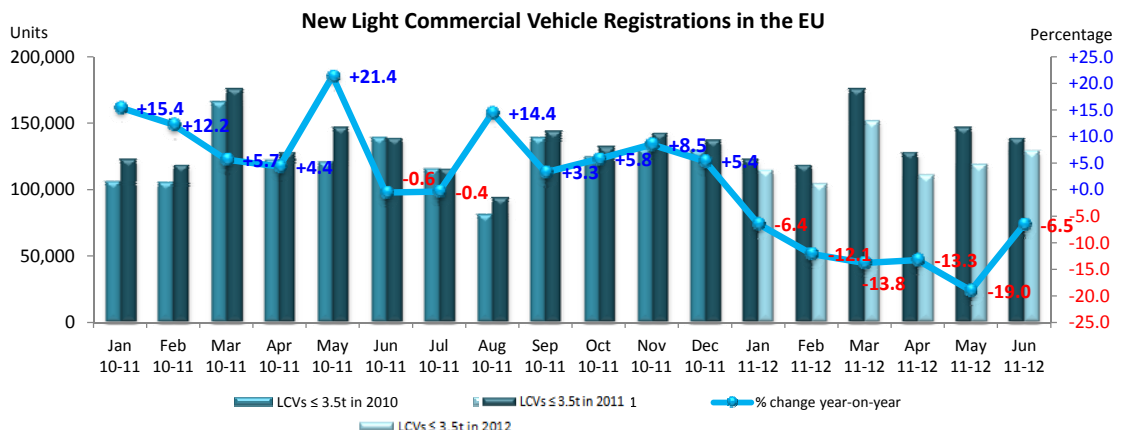
(<sup>1</sup>) EU27; data for Malta currently not available.

(<sup>2</sup>) ANFIA estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

(<sup>3</sup>) including Buses & Coaches

(<sup>4</sup>) estimate



This information is available on the ACEA website:

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**Next Press Release on Commercial Vehicles to be issued on September 28, 2012**



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

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B-1040 Bruxelles

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## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

26/07/12

	June '12	June '11	% Change	Jan-Jun '12	Jan-Jun '11	% Change
AUSTRIA	581	589	-1.4%	3,436	3,569	-3.7%
BELGIUM	651	660	-1.4%	3,882	4,656	-16.6%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	1	4	-75.0%	42	34	23.5%
CZECH REPUBLIC <sup>3</sup>	553	610	-9.3%	2,821	3,000	-6.0%
DENMARK	243	253	-4.0%	1,862	1,731	7.6%
ESTONIA	44	53	-17.0%	274	339	-19.2%
FINLAND	244	224	8.9%	1,330	1,216	9.4%
FRANCE	3,639	3,862	-5.8%	20,151	21,115	-4.6%
GERMANY	4,814	4,698	2.5%	29,374	30,295	-3.0%
GREECE	9	20	-55.0%	55	156	-64.7%
HUNGARY	451	282	59.9%	1,879	1,761	6.7%
IRELAND	81	74	9.5%	599	470	27.4%
ITALY <sup>4</sup>	907	1,369	-33.7%	5,392	7,587	-28.9%
LATVIA	109	86	26.7%	662	627	5.6%
LITHUANIA <sup>5</sup>	247	252	-2.0%	1,435	1,477	-2.8%
LUXEMBURG <sup>5</sup>	72	85	-15.3%	515	585	-12.0%
NETHERLANDS	806	917	-12.1%	5,438	6,116	-11.1%
POLAND	1,246	1,380	-9.7%	6,732	7,288	-7.6%
PORTUGAL	92	149	-38.3%	683	1,289	-47.0%
ROMANIA	248	232	6.9%	1,410	1,548	-8.9%
SLOVAKIA	305	309	-1.3%	1,563	1,730	-9.7%
SLOVENIA <sup>5</sup>	110	121	-9.1%	544	702	-22.5%
SPAIN	1,037	1,169	-11.3%	5,908	7,515	-21.4%
SWEDEN	399	448	-10.9%	2,548	2,601	-2.0%
UNITED KINGDOM	2,123	2,090	1.6%	14,227	12,622	12.7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>19,012</b>	<b>19,936</b>	<b>-4.6%</b>	<b>112,762</b>	<b>120,029</b>	<b>-6.1%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>15,698</b>	<b>16,607</b>	<b>-5.5%</b>	<b>95,400</b>	<b>101,523</b>	<b>-6.0%</b>
<b>EU (New Members)</b>	<b>3,314</b>	<b>3,329</b>	<b>-0.5%</b>	<b>17,362</b>	<b>18,506</b>	<b>-6.2%</b>
ICELAND	4	4	0.0%	15	11	36.4%
NORWAY <sup>5</sup>	353	290	21.7%	1,946	1,632	19.2%
SWITZERLAND <sup>3</sup>	277	295	-6.1%	1,595	1,770	-9.9%
<b>EFTA</b>	<b>634</b>	<b>589</b>	<b>7.6%</b>	<b>3,556</b>	<b>3,413</b>	<b>4.2%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>19,646</b>	<b>20,525</b>	<b>-4.3%</b>	<b>116,318</b>	<b>123,442</b>	<b>-5.8%</b>
<b>EU15+EFTA</b>	<b>16,332</b>	<b>17,196</b>	<b>-5.0%</b>	<b>98,956</b>	<b>104,936</b>	<b>-5.7%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

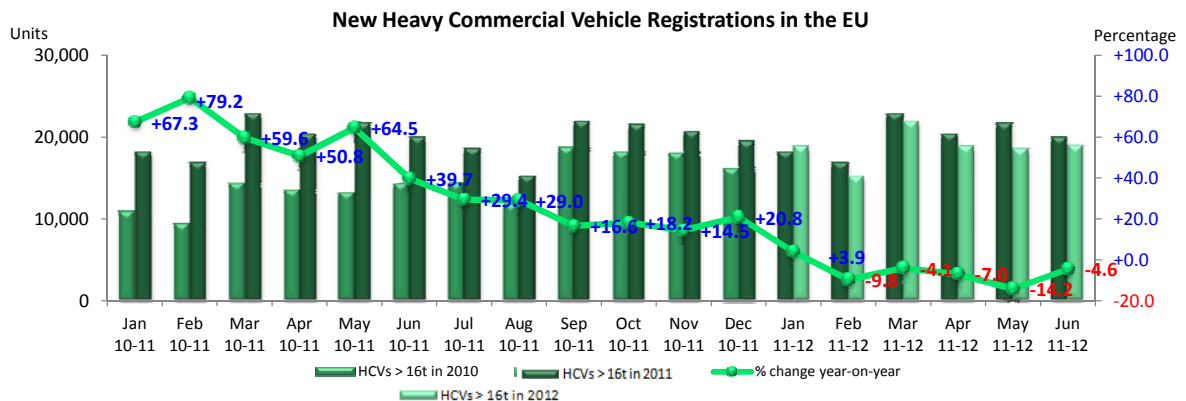
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) estimates

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# Press Release

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## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

26/07/12

	June '12	June '11	% Change	Jan-Jun '12	Jan-Jun '11	% Change
AUSTRIA	621	657	-5.5%	3,692	3,919	-5.8%
BELGIUM	841	858	-2.0%	4,852	5,769	-15.9%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	4	14	-71.4%	57	90	-36.7%
CZECH REPUBLIC	728	777	-6.3%	3,612	3,824	-5.5%
DENMARK	276	293	-5.8%	2,051	1,936	5.9%
ESTONIA	55	67	-17.9%	318	379	-16.1%
FINLAND	323	328	-1.5%	1,770	1,730	2.3%
FRANCE	4,620	4,776	-3.3%	25,446	26,296	-3.2%
GERMANY	7,605	7,670	-0.8%	45,892	48,140	-4.7%
GREECE	11	41	-73.2%	100	298	-66.4%
HUNGARY	501	312	60.6%	2,114	1,921	10.0%
IRELAND	97	116	-16.4%	724	670	8.1%
ITALY <sup>4</sup>	1,315	1,776	-26.0%	7,549	10,925	-30.9%
LATVIA	118	94	25.5%	701	663	5.7%
LITHUANIA <sup>3</sup>	266	261	1.9%	1,484	1,522	-2.5%
LUXEMBURG	87	102	-14.7%	574	646	-11.1%
NETHERLANDS	928	1,051	-11.7%	6,292	7,019	-10.4%
POLAND	1,469	1,646	-10.8%	7,736	8,521	-9.2%
PORTUGAL	111	192	-42.2%	834	1,676	-50.2%
ROMANIA	262	262	0.0%	1,539	1,754	-12.3%
SLOVAKIA	343	346	-0.9%	1,862	2,027	-8.1%
SLOVENIA <sup>3</sup>	122	138	-11.6%	622	797	-22.0%
SPAIN	1,088	1,241	-12.3%	6,199	7,985	-22.4%
SWEDEN	455	511	-11.0%	2,886	2,965	-2.7%
UNITED KINGDOM	3,213	3,015	6.6%	21,662	17,822	21.5%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>25,459</b>	<b>26,544</b>	<b>-4.1%</b>	<b>150,568</b>	<b>159,294</b>	<b>-5.5%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>21,591</b>	<b>22,627</b>	<b>-4.6%</b>	<b>130,523</b>	<b>137,796</b>	<b>-5.3%</b>
<b>EU (New Members)</b>	<b>3,868</b>	<b>3,917</b>	<b>-1.3%</b>	<b>20,045</b>	<b>21,498</b>	<b>-6.8%</b>
ICELAND	7	7	0.0%	23	19	21.1%
NORWAY	623	511	21.9%	3,058	2,702	13.2%
SWITZERLAND	369	377	-2.1%	2,100	2,264	-7.2%
<b>EFTA</b>	<b>999</b>	<b>895</b>	<b>11.6%</b>	<b>5,181</b>	<b>4,985</b>	<b>3.9%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>26,458</b>	<b>27,439</b>	<b>-3.6%</b>	<b>155,749</b>	<b>164,279</b>	<b>-5.2%</b>
<b>EU15+EFTA</b>	<b>22,590</b>	<b>23,522</b>	<b>-4.0%</b>	<b>135,704</b>	<b>142,781</b>	<b>-5.0%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

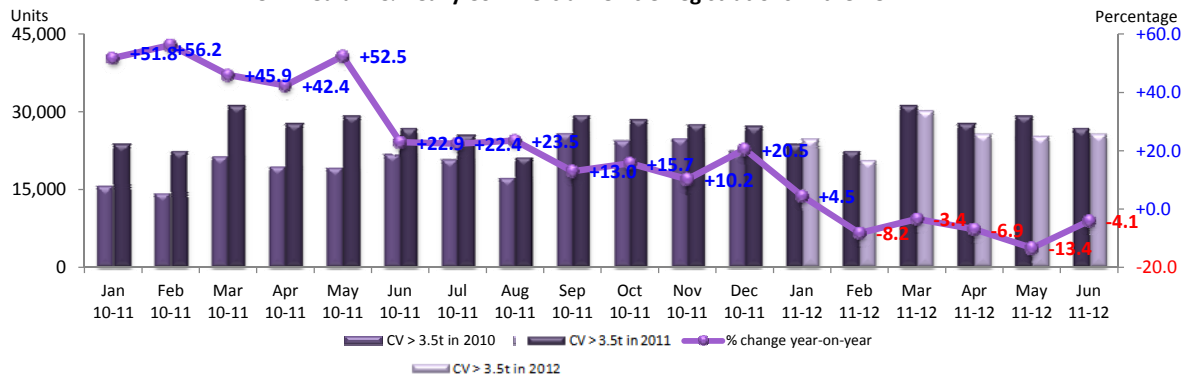
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) estimates

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

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### New Medium & Heavy Commercial Vehicle Registrations in the EU



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### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

26/07/12

	June '12	June '11	% Change	Jan-Jun '12	Jan-Jun '11	% Change
AUSTRIA	60	31	93.5%	399	308	29.5%
BELGIUM	47	70	-32.9%	395	459	-13.9%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	82	81	1.2%	386	338	14.2%
DENMARK	44	33	33.3%	231	168	37.5%
ESTONIA	12	13	-7.7%	82	27	203.7%
FINLAND	31	28	10.7%	208	172	20.9%
FRANCE	543	436	24.5%	2,355	2,671	-11.8%
GERMANY	385	277	39.0%	2,409	2,250	7.1%
GREECE	14	7	100.0%	88	51	72.5%
HUNGARY	5	10	-50.0%	29	83	-65.1%
IRELAND	5	7	-28.6%	144	70	105.7%
ITALY <sup>3</sup>	135	172	-21.5%	1,236	1,766	-30.0%
LATVIA	12	28	-57.1%	35	113	-69.0%
LITHUANIA <sup>2</sup>	18	19	-5.3%	63	30	110.0%
LUXEMBURG	11	8	37.5%	109	126	-13.5%
NETHERLANDS	19	34	-44.1%	212	233	-9.0%
POLAND	106	137	-22.6%	730	688	6.1%
PORTUGAL	11	20	-45.0%	166	219	-24.2%
ROMANIA	80	19	321.1%	362	57	535.1%
SLOVAKIA	14	27	-48.1%	128	97	32.0%
SLOVENIA <sup>2</sup>	14	9	55.6%	60	61	-1.6%
SPAIN	187	221	-15.4%	990	1,618	-38.8%
SWEDEN	202	367	-45.0%	708	925	-23.5%
UNITED KINGDOM	865	437	97.9%	4,473	2,676	67.2%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>2,902</b>	<b>2,491</b>	<b>16.5%</b>	<b>15,998</b>	<b>15,206</b>	<b>5.2%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,559</b>	<b>2,148</b>	<b>19.1%</b>	<b>14,123</b>	<b>13,712</b>	<b>3.0%</b>
<b>EU (New Members)</b>	<b>343</b>	<b>343</b>	<b>0.0%</b>	<b>1,875</b>	<b>1,494</b>	<b>25.5%</b>
ICELAND	10	8	25.0%	45	22	104.5%
NORWAY	216	71	204.2%	766	453	69.1%
SWITZERLAND	36	51	-29.4%	234	219	6.8%
<b>EFTA</b>	<b>262</b>	<b>130</b>	<b>101.5%</b>	<b>1,045</b>	<b>694</b>	<b>50.6%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,164</b>	<b>2,621</b>	<b>20.7%</b>	<b>17,043</b>	<b>15,900</b>	<b>7.2%</b>
<b>EU15+EFTA</b>	<b>2,821</b>	<b>2,278</b>	<b>23.8%</b>	<b>15,168</b>	<b>14,406</b>	<b>5.3%</b>

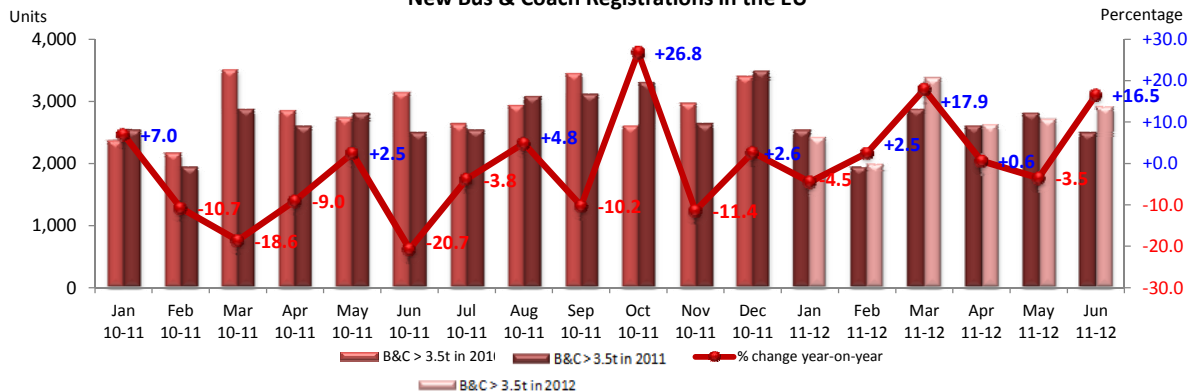
(<sup>1</sup>) EU27; data for Bulgaria, Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

(<sup>3</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

#### New Bus & Coach Registrations in the EU



This information is available on the ACEA website:

<http://www.acea.be>



ACEA

Association des  
Constructeurs  
Européens  
d'Automobiles

Av. des Nerviens 85  
B-1040 Bruxelles

Tel (32 2) 732 55 50  
Fax (32 2) 738 73 10  
(32 2) 738 73 11

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), July 26, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

26/07/12

	June '12	June '11	% Change	Jan-Jun '12	Jan-Jun '11	% Change
AUSTRIA	3,611	3,398	6.3%	20,874	20,386	2.4%
BELGIUM	6,095	6,127	-0.5%	36,378	41,985	-13.4%
BULGARIA <sup>4</sup>	294	230	27.8%	1,526	1,406	8.5%
CYPRUS <sup>5</sup>	132	267	-50.6%	819	1,343	-39.0%
CZECH REPUBLIC	1,930	2,046	-5.7%	9,777	10,143	-3.6%
DENMARK	2,244	2,337	-4.0%	14,057	13,189	6.6%
ESTONIA	247	214	15.4%	1,397	1,298	7.6%
FINLAND	1,000	1,598	-37.4%	8,670	8,921	-2.8%
FRANCE	43,112	43,455	-0.8%	233,538	251,682	-7.2%
GERMANY	29,212	26,848	8.8%	157,672	160,696	-1.9%
GREECE	344	712	-51.7%	2,029	4,012	-49.4%
HUNGARY	1,526	1,159	31.7%	7,517	6,808	10.4%
IRELAND	965	945	2.1%	8,657	8,903	-2.8%
ITALY <sup>2</sup>	11,450	16,302	-29.8%	71,504	113,550	-37.0%
LATVIA	367	279	31.5%	1,835	1,413	29.9%
LITHUANIA	394	410	-3.9%	2,291	2,350	-2.5%
LUXEMBURG	433	446	-2.9%	2,492	2,551	-2.3%
NETHERLANDS	6,271	5,988	4.7%	40,459	40,847	-0.9%
POLAND	4,712	5,391	-12.6%	28,304	28,653	-1.2%
PORTUGAL	1,436	3,032	-52.6%	8,807	19,225	-54.2%
ROMANIA	1,194	1,287	-7.2%	6,504	6,022	8.0%
SLOVAKIA	756	942	-19.7%	4,438	4,899	-9.4%
SLOVENIA	701	757	-7.4%	4,045	4,294	-5.8%
SPAIN	8,421	11,805	-28.7%	49,499	66,422	-25.5%
SWEDEN	4,020	4,624	-13.1%	23,840	26,717	-10.8%
UNITED KINGDOM	26,365	26,302	0.2%	145,921	153,736	-5.1%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>157,232</b>	<b>166,901</b>	<b>-5.8%</b>	<b>892,850</b>	<b>1,001,451</b>	<b>-10.8%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>144,979</b>	<b>153,919</b>	<b>-5.8%</b>	<b>824,397</b>	<b>932,822</b>	<b>-11.6%</b>
<b>EU (New Members)</b>	<b>12,253</b>	<b>12,982</b>	<b>-5.6%</b>	<b>68,453</b>	<b>68,629</b>	<b>-0.3%</b>
ICELAND	69	55	25.5%	241	177	36.2%
NORWAY	3,306	3,323	-0.5%	19,710	20,085	-1.9%
SWITZERLAND	3,514	2,868	22.5%	18,631	17,086	9.0%
<b>EFTA</b>	<b>6,889</b>	<b>6,246</b>	<b>10.3%</b>	<b>38,582</b>	<b>37,348</b>	<b>3.3%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>164,121</b>	<b>173,147</b>	<b>-5.2%</b>	<b>931,432</b>	<b>1,038,799</b>	<b>-10.3%</b>
<b>EU15+EFTA</b>	<b>151,868</b>	<b>160,165</b>	<b>-5.2%</b>	<b>862,979</b>	<b>970,170</b>	<b>-11.0%</b>

(<sup>1</sup>) EU27; data for Malta currently not available.

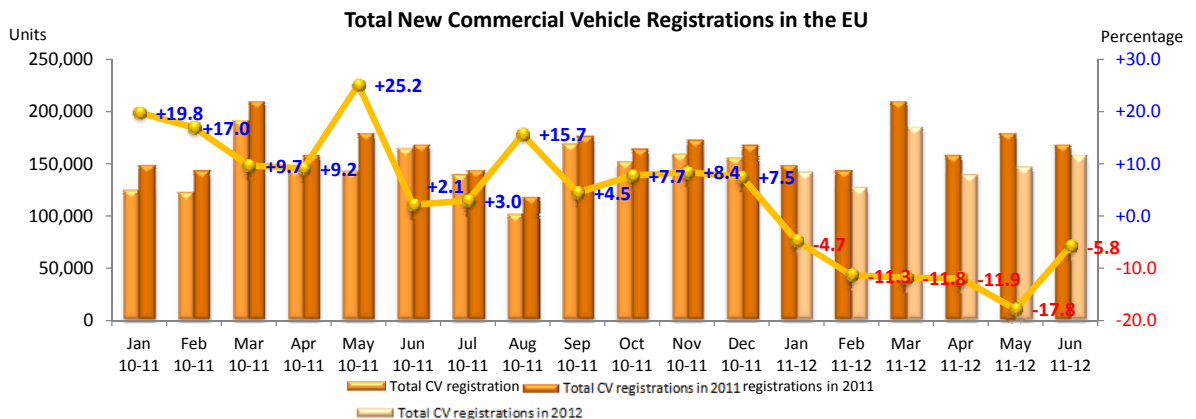
(<sup>2</sup>) estimates

(<sup>3</sup>) data for B&C n.a.

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) data for MCV+HCV and MBC+HBC n.a.

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