



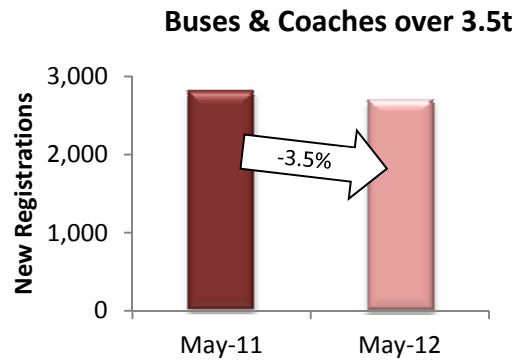
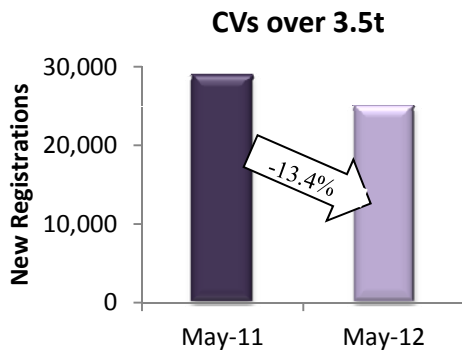
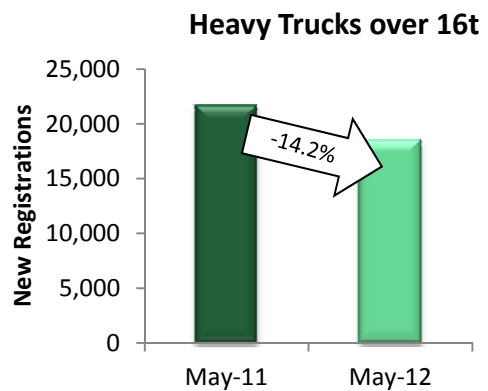
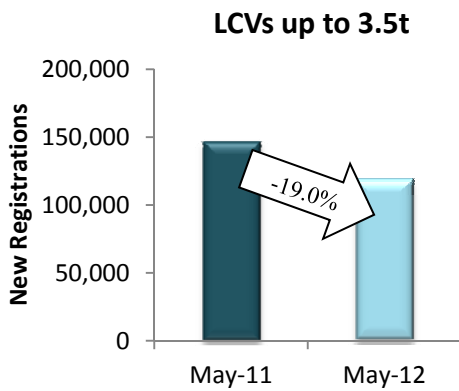
**PRESS EMBARGO FOR ALL DATA:**  
**June 28, 2012, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### May 2012

### *EU Countries*



**Next Press Release: Thursday, July 26, 2012**

## COMMERCIAL VEHICLE registrations: -11.8% over five months; -17.8% in May

**In May**, new commercial vehicle registrations continued the downward trend commenced in January, facing the sharpest decrease since 2009 (-17.8%, compared to May 2011). The UK was the only market to post growth in the month (+10.0%), while Germany (-13.6%), France (-22.1%), Spain (-27.4%) and Italy (-42.4%) all recorded double-digit downturns. **From January to May**, the EU\* market shrank by 11.8%, compared to the first five months of 2011. The decline ranged from -4.0% in Germany to -6.2% in the UK, -8.5% in France, -24.8% in Spain and -37.9% in Italy. In total, 735,993 new vehicles were recorded throughout the period.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

**In May**, the EU\* recorded 118,477 new vans, or 19.0% less than in May last year. Looking at the major markets, the UK was the only one to expand (+6.7%), while Germany (-13.9%), France (-22.7%), Spain (-26.4%) and Italy (-41.9%) all contracted. **Five months into the year**, downturn prevailed across markets, ranging from -3.6% in Germany to -9.0% in France, -11.7% in the UK, -24.3% in Spain and -38.7% in Italy. In total, new van registrations were down 13.3%, amounting to 597,740 units.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

**In May**, demand for heavy trucks fell by 14.2%, as 18,562 new units were registered in the EU\*. The UK performed better than in the same month last year (+15.8%), while the other major markets registered fewer new trucks: -13.8% in Germany, -14.4% in France, -36.1% in Spain and -41.8% in Italy. **From January to May**, the EU\* totaled 93,757 new heavy trucks, or 6.3% less than in the same period last year. Germany (-4.1%) and France (-4.3%) performed similarly, while Spain (-23.2%) and Italy (-27.9%) posted double-digit downturns. The UK saw its demand increase by 14.9%.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

The segment of trucks grew by 13.4% **in May**, totaling 25,034 units. Results were negative in Germany (-12.9%), France (-14.4%), Spain (-35.2%) and Italy (-43.9%), while the British market expanded by 20.8%. **From January to May**, new truck registrations were down 5.7% in the EU\*. Among the major markets, the British was the only one to post growth (+24.6%), while the French (-3.2%), German (-5.4%), Spanish (-24.2%) and Italian (-31.9%) all contracted. In total, 125,145 new trucks were registered.

### **New Buses & Coaches over 3.5t**

**In May**, new bus and coach registrations were down 3.5%, despite the good performance of the British market (+109%), which remained the largest. **From January to May**, the positive results in the UK (+61.1%) and Germany (+2.6%), the two largest markets, counterbalanced the downturn recorded in France (-18.9%), Italy (-30.9%) and Spain (-42.5%), leading to an overall 3.1% increase of the EU\* market.

\* Data for Malta unavailable



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), June 28, 2012**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

28/06/12

	May '12	May '11	% Change	Jan-May '12	Jan-May '11	% Change
AUSTRIA	3,123	3,145	-0.7%	13,853	13,449	3.0%
BELGIUM	4,380	6,494	-32.6%	25,924	30,558	-15.2%
BULGARIA <sup>4</sup>	229	276	-17.0%	1,232	1,176	4.8%
CYPRUS	125	174	-28.2%	634	1,000	-36.6%
CZECH REPUBLIC	989	1,115	-11.3%	4,659	4,793	-2.8%
DENMARK	2,572	2,053	25.3%	9,851	9,074	8.6%
ESTONIA	240	193	24.4%	817	758	7.8%
FINLAND	625	1,179	-47.0%	6,045	5,777	4.6%
FRANCE	31,592	40,862	-22.7%	167,788	184,472	-9.0%
GERMANY	18,346	21,304	-13.9%	88,149	91,405	-3.6%
GREECE	233	642	-63.7%	1,522	2,999	-49.2%
HUNGARY	831	872	-4.7%	4,353	3,967	9.7%
IRELAND	950	1,281	-25.8%	6,927	7,341	-5.6%
ITALY <sup>3</sup>	10,400	17,907	-41.9%	53,048	86,502	-38.7%
LATVIA	173	109	58.7%	862	480	79.6%
LITHUANIA	131	161	-18.6%	634	668	-5.1%
LUXEMBURG	287	317	-9.5%	1,474	1,443	2.1%
NETHERLANDS	4,615	4,990	-7.5%	28,631	28,692	-0.2%
POLAND	3,186	3,754	-15.1%	16,701	15,836	5.5%
PORTUGAL	1,323	3,003	-55.9%	6,493	14,510	-55.3%
ROMANIA	1,027	890	15.4%	3,751	3,205	17.0%
SLOVAKIA	416	516	-19.4%	2,049	2,206	-7.1%
SLOVENIA	559	577	-3.1%	2,798	2,826	-1.0%
SPAIN	7,116	9,668	-26.4%	35,163	46,476	-24.3%
SWEDEN	3,706	4,791	-22.6%	16,883	19,081	-11.5%
UNITED KINGDOM	21,303	19,966	6.7%	97,499	110,388	-11.7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>118,477</b>	<b>146,239</b>	<b>-19.0%</b>	<b>597,740</b>	<b>689,082</b>	<b>-13.3%</b>
<b>EU 15</b>	<b>110,571</b>	<b>137,602</b>	<b>-19.6%</b>	<b>559,250</b>	<b>652,167</b>	<b>-14.2%</b>
<b>EU 10</b>	<b>7,906</b>	<b>8,637</b>	<b>-8.5%</b>	<b>38,490</b>	<b>36,915</b>	<b>4.3%</b>
ICELAND	33	19	73.7%	121	96	26.0%
NORWAY	2,738	3,297	-17.0%	13,419	14,189	-5.4%
SWITZERLAND	2,809	2,732	2.8%	13,188	12,163	8.4%
EFTA	5,580	6,048	-7.7%	26,728	26,448	1.1%
<b>EU27 + EFTA</b>	<b>124,057</b>	<b>152,287</b>	<b>-18.5%</b>	<b>624,468</b>	<b>715,530</b>	<b>-12.7%</b>
<b>EU15 + EFTA</b>	<b>116,151</b>	<b>143,650</b>	<b>-19.1%</b>	<b>585,978</b>	<b>678,615</b>	<b>-13.7%</b>

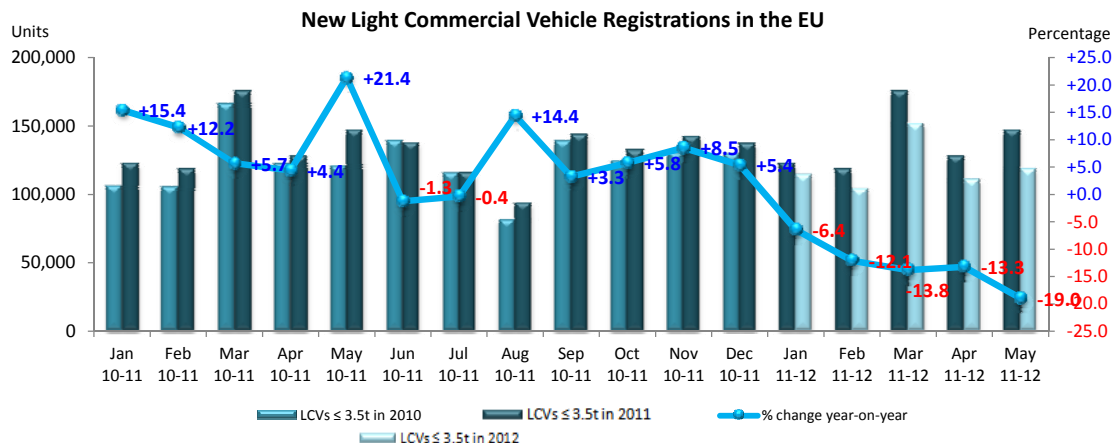
(<sup>1</sup>) EU27; data for Malta currently not available.

(<sup>2</sup>) ANFIA estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

(<sup>3</sup>) including Buses & Coaches

(<sup>4</sup>) estimate



This information is available on the ACEA website:

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**Next Press Release on Commercial Vehicles to be issued on July 26, 2012**



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8.00 A.M.(6.00 A.M. GMT), June 28, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

28/06/12

	May '12	May '11	% Change	Jan-May '12	Jan-May '11	% Change
AUSTRIA	523	680	-23.1%	2,855	2,980	-4.2%
BELGIUM	448	814	-45.0%	3,234	3,996	-19.1%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	1	5	-80.0%	41	30	36.7%
CZECH REPUBLIC <sup>3</sup>	564	598	-5.7%	2,268	2,390	-5.1%
DENMARK	371	303	22.4%	1,619	1,478	9.5%
ESTONIA	59	59	0.0%	230	286	-19.6%
FINLAND	212	216	-1.9%	1,086	992	9.5%
FRANCE	3,325	3,884	-14.4%	16,512	17,253	-4.3%
GERMANY	4,944	5,737	-13.8%	24,560	25,597	-4.1%
GREECE	7	18	-61.1%	46	136	-66.2%
HUNGARY	458	382	19.9%	1,428	1,479	-3.4%
IRELAND	56	50	12.0%	515	396	30.1%
ITALY <sup>4</sup>	821	1,410	-41.8%	4,485	6,218	-27.9%
LATVIA	122	168	-27.4%	553	541	2.2%
LITHUANIA <sup>5</sup>	261	277	-5.8%	1,211	1,225	-1.1%
LUXEMBURG <sup>5</sup>	73	88	-17.0%	441	500	-11.8%
NETHERLANDS	828	912	-9.2%	4,632	5,199	-10.9%
POLAND	1,133	1,283	-11.7%	5,491	5,906	-7.0%
PORTUGAL	141	179	-21.2%	591	1,140	-48.2%
ROMANIA	259	313	-17.3%	1,162	1,316	-11.7%
SLOVAKIA	278	360	-22.8%	1,258	1,421	-11.5%
SLOVENIA <sup>5</sup>	86	108	-20.4%	415	581	-28.6%
SPAIN	833	1,303	-36.1%	4,871	6,346	-23.2%
SWEDEN	455	510	-10.8%	2,149	2,153	-0.2%
UNITED KINGDOM	2,304	1,989	15.8%	12,104	10,532	14.9%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>18,562</b>	<b>21,646</b>	<b>-14.2%</b>	<b>93,757</b>	<b>100,091</b>	<b>-6.3%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>15,341</b>	<b>18,093</b>	<b>-15.2%</b>	<b>79,700</b>	<b>84,916</b>	<b>-6.1%</b>
<b>EU (New Members)</b>	<b>3,221</b>	<b>3,553</b>	<b>-9.3%</b>	<b>14,057</b>	<b>15,175</b>	<b>-7.4%</b>
ICELAND	4	3	33.3%	11	7	57.1%
NORWAY <sup>5</sup>	349	328	6.4%	1,593	1,342	18.7%
SWITZERLAND <sup>3</sup>	251	352	-28.7%	1,318	1,475	-10.6%
EFTA	604	683	-11.6%	2,922	2,824	3.5%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>19,166</b>	<b>22,329</b>	<b>-14.2%</b>	<b>96,679</b>	<b>102,915</b>	<b>-6.1%</b>
<b>EU15+EFTA</b>	<b>15,945</b>	<b>18,776</b>	<b>-15.1%</b>	<b>82,622</b>	<b>87,740</b>	<b>-5.8%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

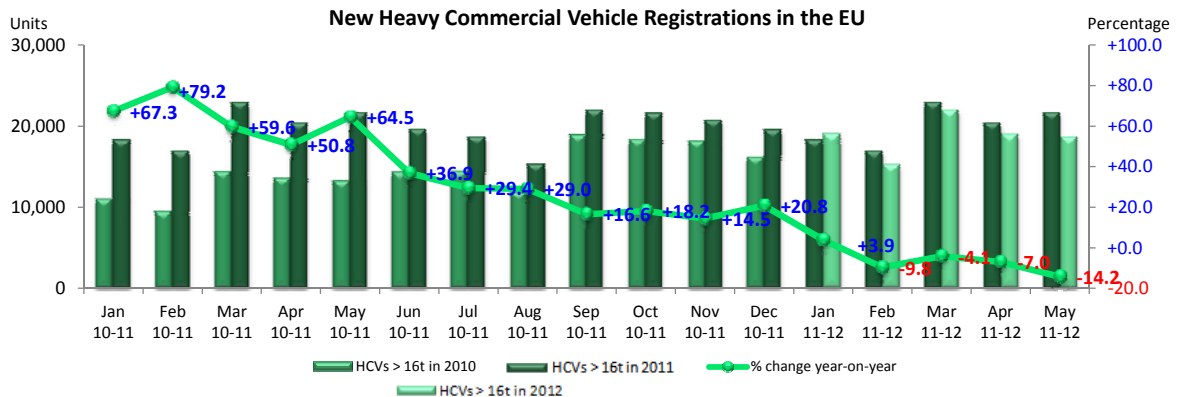
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) estimates

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## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

28/06/12

	May '12	May '11	% Change	Jan-May '12	Jan-May '11	% Change
AUSTRIA	564	753	-25.1%	3,070	3,262	-5.9%
BELGIUM	549	1,005	-45.4%	4,011	4,911	-18.3%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	1	19	-94.7%	49	76	-35.5%
CZECH REPUBLIC	685	763	-10.2%	2,884	3,047	-5.3%
DENMARK	398	351	13.4%	1,775	1,643	8.0%
ESTONIA	65	65	0.0%	263	312	-15.7%
FINLAND	303	281	7.8%	1,447	1,402	3.2%
FRANCE	4,124	4,819	-14.4%	20,826	21,520	-3.2%
GERMANY	7,911	9,081	-12.9%	38,287	40,470	-5.4%
GREECE	16	46	-65.2%	89	257	-65.4%
HUNGARY	544	416	30.8%	1,614	1,609	0.3%
IRELAND	86	62	38.7%	627	554	13.2%
ITALY <sup>4</sup>	1,172	2,090	-43.9%	6,234	9,149	-31.9%
LATVIA	131	175	-25.1%	583	569	2.5%
LITHUANIA <sup>3</sup>	262	285	-8.1%	1,230	1,261	-2.5%
LUXEMBURG	87	98	-11.2%	487	544	-10.5%
NETHERLANDS	965	1,071	-9.9%	5,364	5,968	-10.1%
POLAND	1,341	1,519	-11.7%	6,323	6,875	-8.0%
PORTUGAL	172	243	-29.2%	723	1,484	-51.3%
ROMANIA	289	352	-17.9%	1,277	1,402	-8.9%
SLOVAKIA	325	406	-20.0%	1,519	1,681	-9.6%
SLOVENIA <sup>3</sup>	94	127	-26.0%	471	659	-28.5%
SPAIN	881	1,360	-35.2%	5,111	6,744	-24.2%
SWEDEN	538	590	-8.8%	2,431	2,454	-0.9%
UNITED KINGDOM	3,531	2,923	20.8%	18,449	14,807	24.6%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>25,034</b>	<b>28,900</b>	<b>-13.4%</b>	<b>125,144</b>	<b>132,660</b>	<b>-5.7%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>21,297</b>	<b>24,773</b>	<b>-14.0%</b>	<b>108,931</b>	<b>115,169</b>	<b>-5.4%</b>
<b>EU (New Members)</b>	<b>3,737</b>	<b>4,127</b>	<b>-9.4%</b>	<b>16,213</b>	<b>17,491</b>	<b>-7.3%</b>
ICELAND	5	3	66.7%	16	12	33.3%
NORWAY	592	597	-0.8%	2,435	2,191	11.1%
SWITZERLAND	330	459	-28.1%	1,731	1,887	-8.3%
EFTA	927	1,059	-12.5%	4,182	4,090	2.2%
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>25,961</b>	<b>29,959</b>	<b>-13.3%</b>	<b>129,326</b>	<b>136,750</b>	<b>-5.4%</b>
<b>EU15+EFTA</b>	<b>22,224</b>	<b>25,832</b>	<b>-14.0%</b>	<b>113,113</b>	<b>119,259</b>	<b>-5.2%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

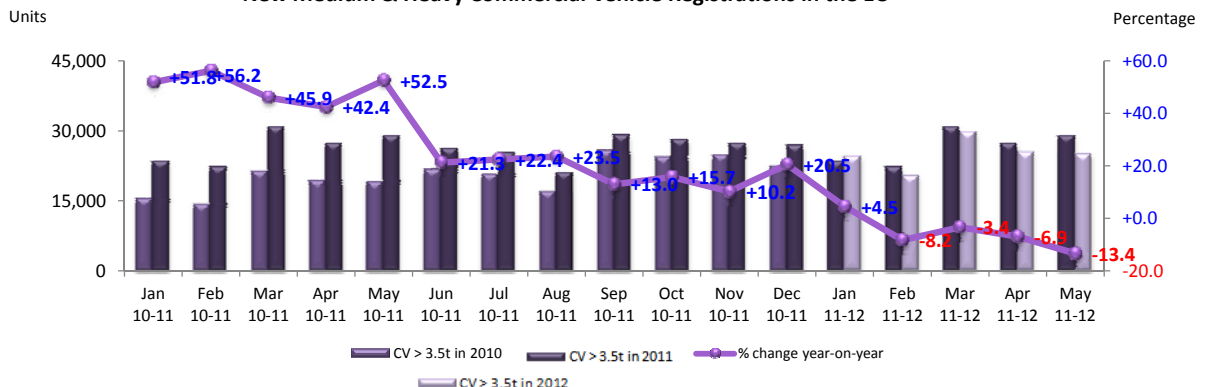
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(<sup>3</sup>) estimates

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### New Medium & Heavy Commercial Vehicle Registrations in the EU



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## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

28/06/12

	May '12	May '11	% Change	Jan-May '12	Jan-May '11	% Change
AUSTRIA	68	56	21.4%	339	277	22.4%
BELGIUM	50	66	-24.2%	348	389	-10.5%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	43	77	-44.2%	304	257	18.3%
DENMARK	30	35	-14.3%	187	135	38.5%
ESTONIA	20	6	233.3%	70	14	400.0%
FINLAND	40	40	0.0%	177	144	22.9%
FRANCE	347	605	-42.6%	1,812	2,235	-18.9%
GERMANY	391	443	-11.7%	2,024	1,973	2.6%
GREECE	20	8	150.0%	74	44	68.2%
HUNGARY	7	14	-50.0%	23	73	-68.5%
IRELAND	10	10	0.0%	139	63	120.6%
ITALY <sup>3</sup>	198	429	-53.8%	1,101	1,594	-30.9%
LATVIA	12	20	-40.0%	23	85	-72.9%
LITHUANIA <sup>2</sup>	7	1	600.0%	46	11	318.2%
LUXEMBURG	9	19	-52.6%	98	118	-16.9%
NETHERLANDS	35	41	-14.6%	193	199	-3.0%
POLAND	108	121	-10.7%	624	551	13.2%
PORTUGAL	16	32	-50.0%	155	199	-22.1%
ROMANIA	65	7	828.6%	282	38	642.1%
SLOVAKIA	26	24	8.3%	114	70	62.9%
SLOVENIA <sup>2</sup>	16	12	33.3%	58	52	11.5%
SPAIN	194	259	-25.1%	803	1,397	-42.5%
SWEDEN	247	120	105.8%	506	558	-9.3%
UNITED KINGDOM	742	355	109.0%	3,608	2,239	61.1%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>2,701</b>	<b>2,800</b>	<b>-3.5%</b>	<b>13,108</b>	<b>12,715</b>	<b>3.1%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,397</b>	<b>2,518</b>	<b>-4.8%</b>	<b>11,564</b>	<b>11,564</b>	<b>0.0%</b>
<b>EU (New Members)</b>	<b>304</b>	<b>282</b>	<b>7.8%</b>	<b>1,544</b>	<b>1,151</b>	<b>34.1%</b>
ICELAND	14	3	366.7%	35	14	150.0%
NORWAY	185	97	90.7%	550	382	44.0%
SWITZERLAND	42	36	16.7%	198	168	17.9%
<b>EFTA</b>	<b>241</b>	<b>136</b>	<b>77.2%</b>	<b>783</b>	<b>564</b>	<b>38.8%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>2,942</b>	<b>2,936</b>	<b>0.2%</b>	<b>13,891</b>	<b>13,279</b>	<b>4.6%</b>
<b>EU15+EFTA</b>	<b>2,638</b>	<b>2,654</b>	<b>-0.6%</b>	<b>12,347</b>	<b>12,128</b>	<b>1.8%</b>

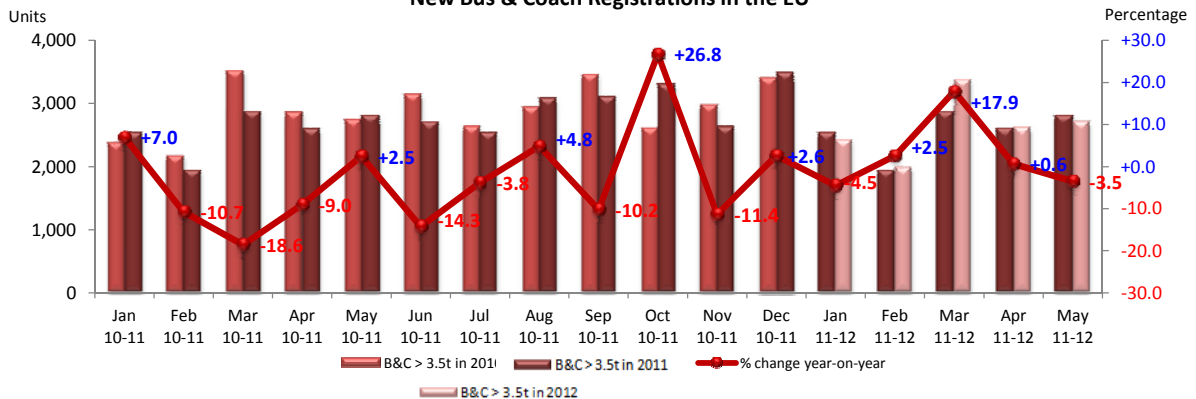
(<sup>1</sup>) EU27; data for Bulgaria, Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

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#### New Bus & Coach Registrations in the EU



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), June 28, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

28/06/12

	May '12	May '11	% Change	Jan-May '12	Jan-May '11	% Change
AUSTRIA	3,755	3,954	-5.0%	17,262	16,988	1.6%
BELGIUM	4,979	7,565	-34.2%	30,283	35,858	-15.5%
BULGARIA <sup>4</sup>	229	276	-17.0%	1,232	1,176	4.8%
CYPRUS <sup>5</sup>	126	193	-34.7%	683	1,076	-36.5%
CZECH REPUBLIC	1,717	1,955	-12.2%	7,847	8,097	-3.1%
DENMARK	3,000	2,439	23.0%	11,813	10,852	8.9%
ESTONIA	325	264	23.1%	1,150	1,084	6.1%
FINLAND	968	1,500	-35.5%	7,669	7,323	4.7%
FRANCE	36,063	46,286	-22.1%	190,426	208,227	-8.5%
GERMANY	26,648	30,828	-13.6%	128,460	133,848	-4.0%
GREECE	269	696	-61.4%	1,685	3,300	-48.9%
HUNGARY	1,382	1,302	6.1%	5,990	5,649	6.0%
IRELAND	1,046	1,353	-22.7%	7,693	7,958	-3.3%
ITALY <sup>2</sup>	11,770	20,426	-42.4%	60,383	97,245	-37.9%
LATVIA	316	304	3.9%	1,468	1,134	29.5%
LITHUANIA	400	447	-10.5%	1,910	1,940	-1.5%
LUXEMBURG	383	434	-11.8%	2,059	2,105	-2.2%
NETHERLANDS	5,615	6,102	-8.0%	34,188	34,859	-1.9%
POLAND	4,635	5,394	-14.1%	23,648	23,262	1.7%
PORTUGAL	1,511	3,278	-53.9%	7,371	16,193	-54.5%
ROMANIA	1,381	1,249	10.6%	5,310	4,645	14.3%
SLOVAKIA	767	946	-18.9%	3,682	3,957	-6.9%
SLOVENIA	669	716	-6.6%	3,327	3,537	-5.9%
SPAIN	8,191	11,287	-27.4%	41,077	54,617	-24.8%
SWEDEN	4,491	5,501	-18.4%	19,820	22,093	-10.3%
UNITED KINGDOM	25,576	23,244	10.0%	119,556	127,434	-6.2%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>146,212</b>	<b>177,939</b>	<b>-17.8%</b>	<b>735,992</b>	<b>834,457</b>	<b>-11.8%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>134,265</b>	<b>164,893</b>	<b>-18.6%</b>	<b>679,745</b>	<b>778,900</b>	<b>-12.7%</b>
<b>EU (New Members)</b>	<b>11,947</b>	<b>13,046</b>	<b>-8.4%</b>	<b>56,247</b>	<b>55,557</b>	<b>1.2%</b>
ICELAND	52	25	108.0%	172	122	41.0%
NORWAY	3,515	3,991	-11.9%	16,404	16,762	-2.1%
SWITZERLAND	3,181	3,227	-1.4%	15,117	14,218	6.3%
<b>EFTA</b>	<b>6,748</b>	<b>7,243</b>	<b>-6.8%</b>	<b>31,693</b>	<b>31,102</b>	<b>1.9%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>152,960</b>	<b>185,182</b>	<b>-17.4%</b>	<b>767,685</b>	<b>865,559</b>	<b>-11.3%</b>
<b>EU15+EFTA</b>	<b>141,013</b>	<b>172,136</b>	<b>-18.1%</b>	<b>711,438</b>	<b>810,002</b>	<b>-12.2%</b>

(<sup>1</sup>) EU27; data for Malta currently not available.

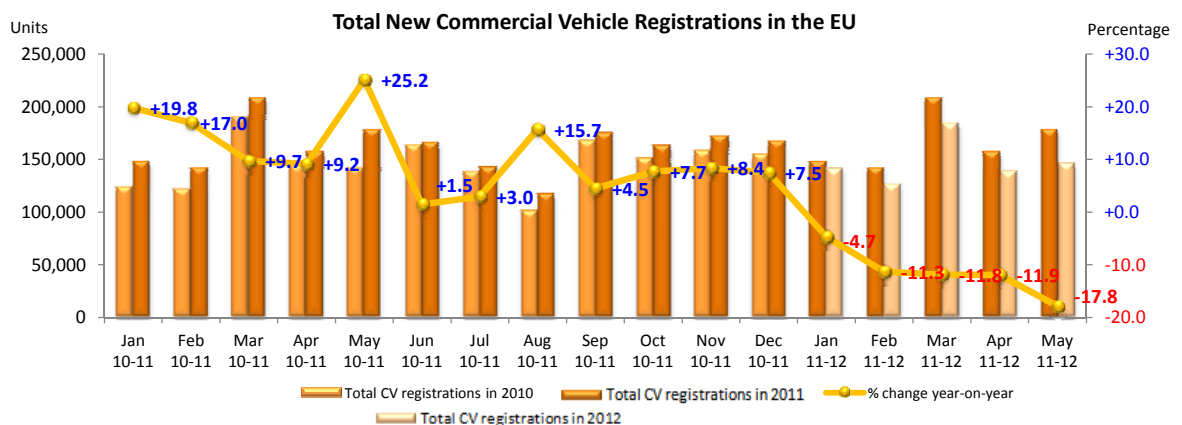
(<sup>2</sup>) estimates

(<sup>3</sup>) data for B&C n.a.

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) data for MCV+HCV and MBC+HBC n.a.

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This information is available on the ACEA website:

<http://www.acea.be>