



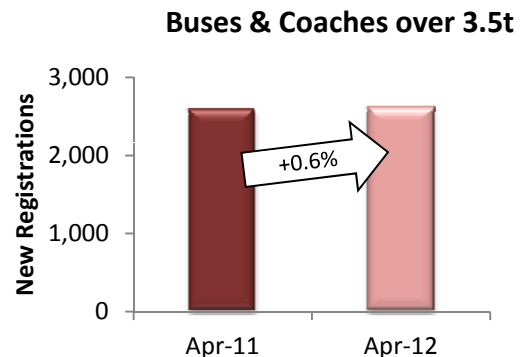
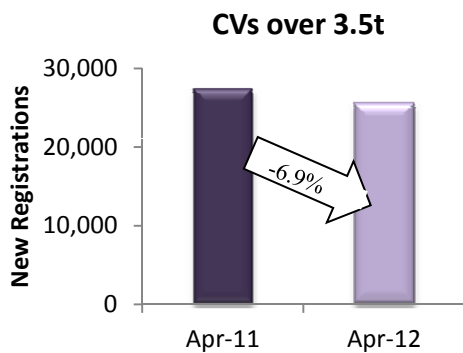
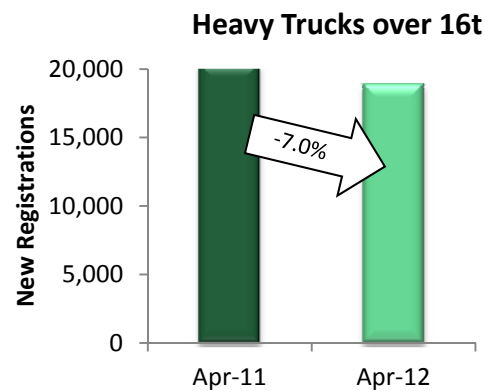
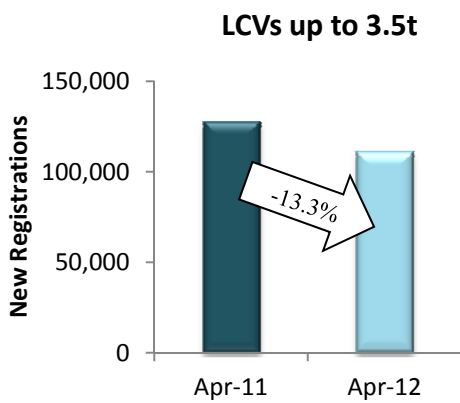
**PRESS EMBARGO FOR ALL DATA:  
May 30, 2012, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### April 2012

### EU Countries



**Next Press Release: Thursday, June 28, 2012**

## COMMERCIAL VEHICLES registrations: -10.1% over four months; -11.9% in April

**In April**, demand for new commercial vehicles decreased by 11.9% in the EU\*, dropping in most markets. New registrations fell by 1.2% in France, 1.6% in Germany, 13.3% in the UK, 28.9% in Spain and 38.6% in Italy. **Four months into the year**, downturn continued its course (-10.1%) as all major markets shrank. France remained the largest market, despite a 4.7% contraction, followed by Germany (-1.2%) and the UK (-9.8%). Spain (-24.1%) and Italy (-36.7%) recorded more severe drops. In total, 589,987 vehicles were registered throughout the period.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

**In April**, the segment of vans recorded the largest decrease (-13.3%), with a total of 110,573 units. While the French market remained stable (-0.5%) and the German slipped by 1.9%, the British (-19.8%), Spanish (-30.4%) and Italian (-38.3%) faced a double-digit downturn. **From January to April**, the EU\* registered 479,456 new vans, or 11.7% less than in the same period a year ago. Looking at the major markets, downturn ranged from 0.4% in Germany to 5.2% in France, 15.7% in the UK, 23.8% in Spain and 37.8% in Italy.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

**In April**, 18,930 new heavy trucks were registered, or 7.0% less than in the same month last year. Performances varied across countries as Germany (+3.5%) and the UK (+11.8%) posted growth, whereas France (-6.8%), Spain (-13.6%) and Italy (-41.1%) saw their demand decline. **Four months into the year**, new heavy truck registrations were down 4.2%, amounting to 75,189 units. The largest markets, Germany (-1.2%) and France (-1.4%) contracted the least. Spain (-19.9%) and Italy (-23.8%) experienced more considerable downturns, while the UK was the only market to post growth (+14.7%).

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

Results in the truck segment varied in **April**, as Italy (-44.4%), Spain (-13.9%) and France (-5.8%) performed less well than last year, while the German market remained stable and the British expanded (+17.2%). In total, 25,447 new trucks were registered, or 6.9% less than in April 2011. **Cumulative results from January to April** were also contrasted, leading to an overall 3.6% decline in the EU\* which totaled 100,133 new trucks. The French market stayed unchanged, while the German slightly declined (-3.2%) although remaining the largest. Spain (-21.4%) and Italy (-28.3%) contracted more sharply.

### **New Buses & Coaches over 3.5t**

**In April**, buses and coaches were once again the only segment to record somewhat positive results (+0.6%), mainly driven by the British market (+13.3%). **From January to April**, it posted a strong 52.1% upturn, while all others declined, except for the German (+6.7%). Both markets contributed to sustaining demand, leading to an overall 4.9% growth of the segment which totaled 10,398 units.

\* Data for Malta unavailable



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), May 30, 2012**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

30/05/12

	April '12	April '11	% Change	Jan-Apr '12	Jan-Apr '11	% Change
AUSTRIA	3,067	2,695	13.8%	10,730	10,304	4.1%
BELGIUM	5,165	5,941	-13.1%	21,544	24,064	-10.5%
BULGARIA <sup>4</sup>	250	274	-8.8%	1,003	900	11.4%
CYPRUS	108	170	-36.5%	509	826	-38.4%
CZECH REPUBLIC	837	995	-15.9%	3,670	3,678	-0.2%
DENMARK	1,686	1,641	2.7%	7,277	7,021	3.6%
ESTONIA	152	182	-16.5%	577	565	2.1%
FINLAND	225	1,085	-79.3%	5,419	4,598	17.9%
FRANCE	33,746	33,917	-0.5%	136,196	143,610	-5.2%
GERMANY	17,461	17,804	-1.9%	69,803	70,101	-0.4%
GREECE	282	458	-38.4%	1,289	2,357	-45.3%
HUNGARY	921	754	22.1%	3,722	3,095	20.3%
IRELAND	946	1,105	-14.4%	5,978	6,046	-1.1%
ITALY <sup>3</sup>	10,298	16,685	-38.3%	42,648	68,592	-37.8%
LATVIA	203	72	181.9%	689	371	85.7%
LITHUANIA	151	163	-7.4%	503	507	-0.8%
LUXEMBURG	288	260	10.8%	1,187	1,126	5.4%
NETHERLANDS	4,219	4,778	-11.7%	24,016	23,702	1.3%
POLAND	3,382	3,208	5.4%	13,515	12,082	11.9%
PORTUGAL	1,025	2,791	-63.3%	5,165	11,507	-55.1%
ROMANIA	684	601	13.8%	2,724	2,315	17.7%
SLOVAKIA	409	460	-11.1%	1,633	1,690	-3.4%
SLOVENIA	584	575	1.6%	2,239	2,249	-0.4%
SPAIN	6,262	8,993	-30.4%	28,047	36,808	-23.8%
SWEDEN	3,714	3,806	-2.4%	13,177	14,290	-7.8%
UNITED KINGDOM	14,508	18,081	-19.8%	76,196	90,422	-15.7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>110,573</b>	<b>127,494</b>	<b>-13.3%</b>	<b>479,456</b>	<b>542,826</b>	<b>-11.7%</b>
<b>EU 15</b>	<b>102,892</b>	<b>120,040</b>	<b>-14.3%</b>	<b>448,672</b>	<b>514,548</b>	<b>-12.8%</b>
<b>EU 10</b>	<b>7,681</b>	<b>7,454</b>	<b>3.0%</b>	<b>30,784</b>	<b>28,278</b>	<b>8.9%</b>
ICELAND	27	25	8.0%	88	77	14.3%
NORWAY	2,509	2,592	-3.2%	10,681	10,892	-1.9%
SWITZERLAND	2,655	2,424	9.5%	10,379	9,431	10.1%
EFTA	5,191	5,041	3.0%	21,148	20,400	3.7%
<b>EU27 + EFTA</b>	<b>115,764</b>	<b>132,535</b>	<b>-12.7%</b>	<b>500,604</b>	<b>563,226</b>	<b>-11.1%</b>
<b>EU15 + EFTA</b>	<b>108,083</b>	<b>125,081</b>	<b>-13.6%</b>	<b>469,820</b>	<b>534,948</b>	<b>-12.2%</b>

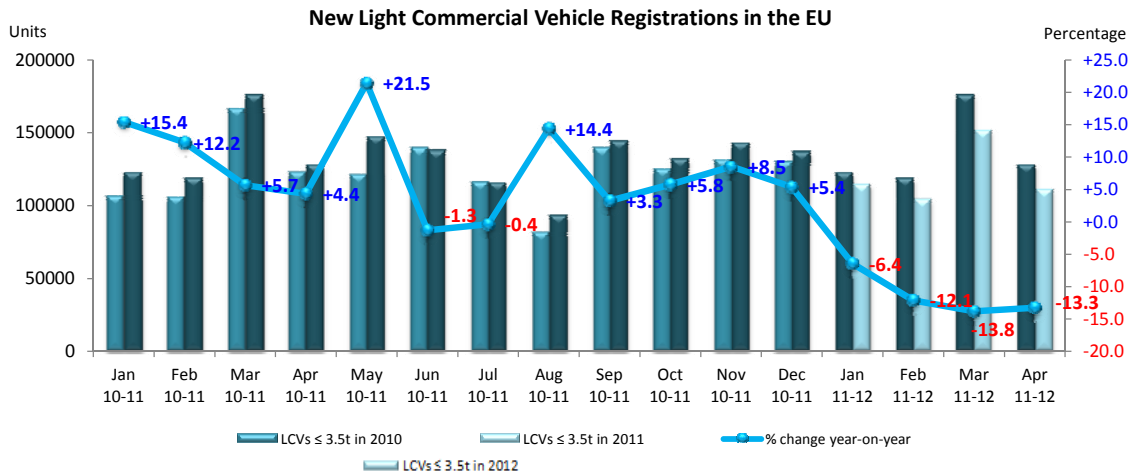
(<sup>1</sup>) EU27; data for Malta currently not available.

(<sup>2</sup>) ANFIA estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

(<sup>3</sup>) including Buses & Coaches

(<sup>4</sup>) estimate



<http://www.acea.be>

**Next Press Release on Commercial Vehicles to be issued on June 28, 2012**



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8.00 A.M.(6.00 A.M. GMT), May 30, 2012**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

30/05/12

	April '12	April '11	% Change	Jan-Apr '12	Jan-Apr '11	% Change
AUSTRIA	657	692	-5.1%	2,332	2,300	1.4%
BELGIUM	662	687	-3.6%	2,786	3,182	-12.4%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	4	1	300.0%	40	25	60.0%
CZECH REPUBLIC <sup>3</sup>	497	551	-9.8%	1,704	1,792	-4.9%
DENMARK	251	315	-20.3%	1,247	1,175	6.1%
ESTONIA	41	59	-30.5%	171	227	-24.7%
FINLAND	38	49	-22.4%	874	776	12.6%
FRANCE	3,224	3,460	-6.8%	13,187	13,369	-1.4%
GERMANY	5,468	5,283	3.5%	19,616	19,860	-1.2%
GREECE	15	31	-51.6%	39	118	-66.9%
HUNGARY	316	224	41.1%	970	1,097	-11.6%
IRELAND	80	78	2.6%	409	346	18.2%
ITALY <sup>4</sup>	712	1,209	-41.1%	3,664	4,808	-23.8%
LATVIA	146	77	89.6%	431	373	15.5%
LITHUANIA <sup>5</sup>	253	231	9.5%	991	948	4.5%
LUXEMBURG <sup>5</sup>	106	127	-16.5%	376	412	-8.7%
NETHERLANDS	727	1,186	-38.7%	3,804	4,287	-11.3%
POLAND	1,115	1,215	-8.2%	4,359	4,623	-5.7%
PORTUGAL	63	247	-74.5%	447	961	-53.5%
ROMANIA	216	327	-33.9%	903	1,003	-10.0%
SLOVAKIA	194	226	-14.2%	980	1,061	-7.6%
SLOVENIA <sup>5</sup>	78	117	-33.3%	327	473	-30.9%
SPAIN	975	1,129	-13.6%	4,038	5,043	-19.9%
SWEDEN	453	481	-5.8%	1,694	1,643	3.1%
UNITED KINGDOM	2,639	2,361	11.8%	9,800	8,543	14.7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>18,930</b>	<b>20,363</b>	<b>-7.0%</b>	<b>75,189</b>	<b>78,445</b>	<b>-4.2%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>16,070</b>	<b>17,335</b>	<b>-7.3%</b>	<b>64,313</b>	<b>66,823</b>	<b>-3.8%</b>
<b>EU (New Members)</b>	<b>2,860</b>	<b>3,028</b>	<b>-5.5%</b>	<b>10,876</b>	<b>11,622</b>	<b>-6.4%</b>
ICELAND	1	1	0.0%	7	4	75.0%
NORWAY <sup>5</sup>	249	225	10.7%	1,250	1,014	23.3%
SWITZERLAND <sup>3</sup>	278	276	0.7%	1,067	1,123	-5.0%
<b>EFTA</b>	<b>528</b>	<b>502</b>	<b>5.2%</b>	<b>2,324</b>	<b>2,141</b>	<b>8.5%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>19,458</b>	<b>20,865</b>	<b>-6.7%</b>	<b>77,513</b>	<b>80,586</b>	<b>-3.8%</b>
<b>EU15+EFTA</b>	<b>16,598</b>	<b>17,837</b>	<b>-6.9%</b>	<b>66,637</b>	<b>68,964</b>	<b>-3.4%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

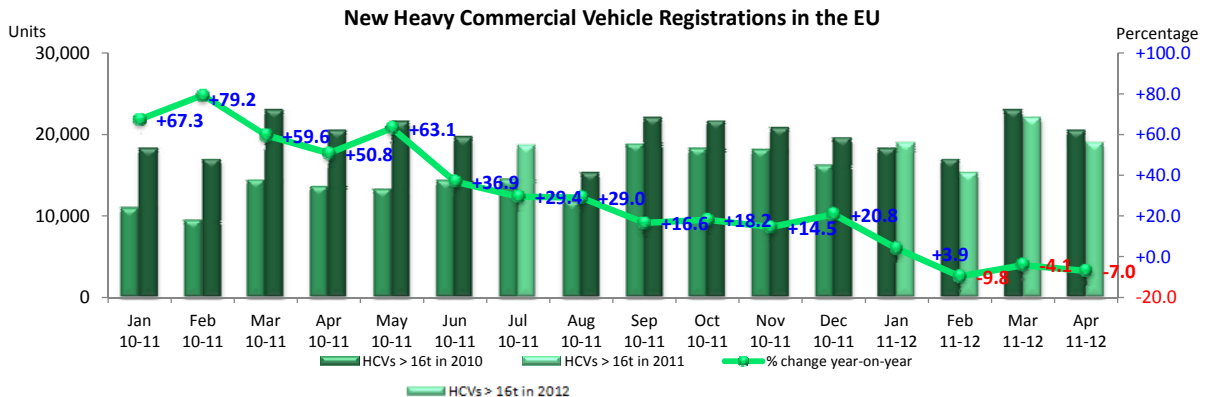
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) estimates

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



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# Press Release

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## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

30/05/12

	April '12	April '11	% Change	Jan-Apr '12	Jan-Apr '11	% Change
AUSTRIA	686	725	-5.4%	2,506	2,509	-0.1%
BELGIUM	807	864	-6.6%	3,472	3,906	-11.1%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	5	6	-16.7%	49	57	-14.0%
CZECH REPUBLIC	641	658	-2.6%	2,199	2,284	-3.7%
DENMARK	277	350	-20.9%	1,376	1,292	6.5%
ESTONIA	49	67	-26.9%	198	247	-19.8%
FINLAND	273	267	2.2%	1,144	1,121	2.1%
FRANCE	4,178	4,436	-5.8%	16,702	16,701	0.0%
GERMANY	8,300	8,296	0.0%	30,376	31,389	-3.2%
GREECE	25	55	-54.5%	73	211	-65.4%
HUNGARY	352	256	37.5%	1,070	1,193	-10.3%
IRELAND	141	130	8.5%	540	488	10.7%
ITALY <sup>4</sup>	1,020	1,833	-44.4%	5,062	7,059	-28.3%
LATVIA	154	87	77.0%	452	394	14.7%
LITHUANIA <sup>3</sup>	253	240	5.4%	1,005	976	3.0%
LUXEMBURG	109	139	-21.6%	400	446	-10.3%
NETHERLANDS	860	1,345	-36.1%	4,399	4,897	-10.2%
POLAND	1,283	1,465	-12.4%	4,982	5,356	-7.0%
PORTUGAL	80	330	-75.8%	547	1,241	-55.9%
ROMANIA	225	351	-35.9%	988	1,140	-13.3%
SLOVAKIA	240	264	-9.1%	1,194	1,275	-6.4%
SLOVENIA <sup>3</sup>	83	134	-38.1%	358	532	-32.7%
SPAIN	1,020	1,185	-13.9%	4,230	5,384	-21.4%
SWEDEN	520	555	-6.3%	1,893	1,864	1.6%
UNITED KINGDOM	3,866	3,298	17.2%	14,918	11,884	25.5%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>25,447</b>	<b>27,336</b>	<b>-6.9%</b>	<b>100,133</b>	<b>103,846</b>	<b>-3.6%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>22,162</b>	<b>23,808</b>	<b>-6.9%</b>	<b>87,638</b>	<b>90,392</b>	<b>-3.0%</b>
<b>EU (New Members)</b>	<b>3,285</b>	<b>3,528</b>	<b>-6.9%</b>	<b>12,495</b>	<b>13,454</b>	<b>-7.1%</b>
ICELAND	1	4	-75.0%	10	9	11.1%
NORWAY	455	443	2.7%	1,843	1,594	15.6%
SWITZERLAND	372	359	3.6%	1,401	1,428	-1.9%
<b>EFTA</b>	<b>828</b>	<b>806</b>	<b>2.7%</b>	<b>3,254</b>	<b>3,031</b>	<b>7.4%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>26,275</b>	<b>28,142</b>	<b>-6.6%</b>	<b>103,387</b>	<b>106,877</b>	<b>-3.3%</b>
<b>EU15+EFTA</b>	<b>22,990</b>	<b>24,614</b>	<b>-6.6%</b>	<b>90,892</b>	<b>93,423</b>	<b>-2.7%</b>

(<sup>1</sup>) EU27; data for Malta and Bulgaria currently not available.

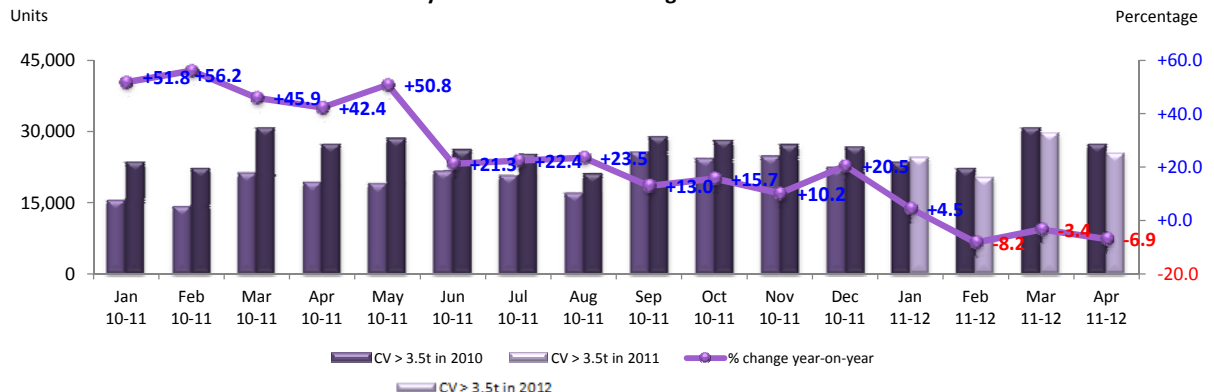
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) estimates

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### New Medium & Heavy Commercial Vehicle Registrations in the EU



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## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

30/05/12

	April '12	April '11	% Change	Jan-Apr '12	Jan-Apr '11	% Change
AUSTRIA	107	81	32.1%	271	221	22.6%
BELGIUM	62	80	-22.5%	298	323	-7.7%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	85	56	51.8%	261	180	45.0%
DENMARK	21	30	-30.0%	157	100	57.0%
ESTONIA	3	0	#DIV/0!	50	8	525.0%
FINLAND	52	26	100.0%	137	104	31.7%
FRANCE	346	366	-5.5%	1,465	1,630	-10.1%
GERMANY	402	494	-18.6%	1,633	1,530	6.7%
GREECE	16	6	166.7%	54	36	50.0%
HUNGARY	6	17	-64.7%	16	59	-72.9%
IRELAND	19	12	58.3%	129	55	134.5%
ITALY <sup>3</sup>	200	229	-12.7%	905	1,165	-22.3%
LATVIA	3	15	-80.0%	11	65	-83.1%
LITHUANIA <sup>2</sup>	7	4	75.0%	37	10	270.0%
LUXEMBURG	16	24	-33.3%	89	99	-10.1%
NETHERLANDS	58	24	141.7%	158	158	0.0%
POLAND	161	89	80.9%	516	430	20.0%
PORTUGAL	29	32	-9.4%	139	167	-16.8%
ROMANIA	33	5	560.0%	217	31	600.0%
SLOVAKIA	31	20	55.0%	88	46	91.3%
SLOVENIA <sup>2</sup>	10	11	-9.1%	33	40	-17.5%
SPAIN	159	282	-43.6%	609	1,138	-46.5%
SWEDEN	110	96	14.6%	259	438	-40.9%
UNITED KINGDOM	674	595	13.3%	2,866	1,884	52.1%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>2,610</b>	<b>2,594</b>	<b>0.6%</b>	<b>10,398</b>	<b>9,917</b>	<b>4.9%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>2,271</b>	<b>2,377</b>	<b>-4.5%</b>	<b>9,169</b>	<b>9,048</b>	<b>1.3%</b>
<b>EU (New Members)</b>	<b>339</b>	<b>217</b>	<b>56.2%</b>	<b>1,229</b>	<b>869</b>	<b>41.4%</b>
ICELAND	11	6	83.3%	21	11	90.9%
NORWAY	62	56	10.7%	365	285	28.1%
SWITZERLAND	44	36	22.2%	156	132	18.2%
<b>EFTA</b>	<b>117</b>	<b>98</b>	<b>19.4%</b>	<b>542</b>	<b>428</b>	<b>26.6%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>2,727</b>	<b>2,692</b>	<b>1.3%</b>	<b>10,940</b>	<b>10,345</b>	<b>5.8%</b>
<b>EU15+EFTA</b>	<b>2,388</b>	<b>2,475</b>	<b>-3.5%</b>	<b>9,711</b>	<b>9,476</b>	<b>2.5%</b>

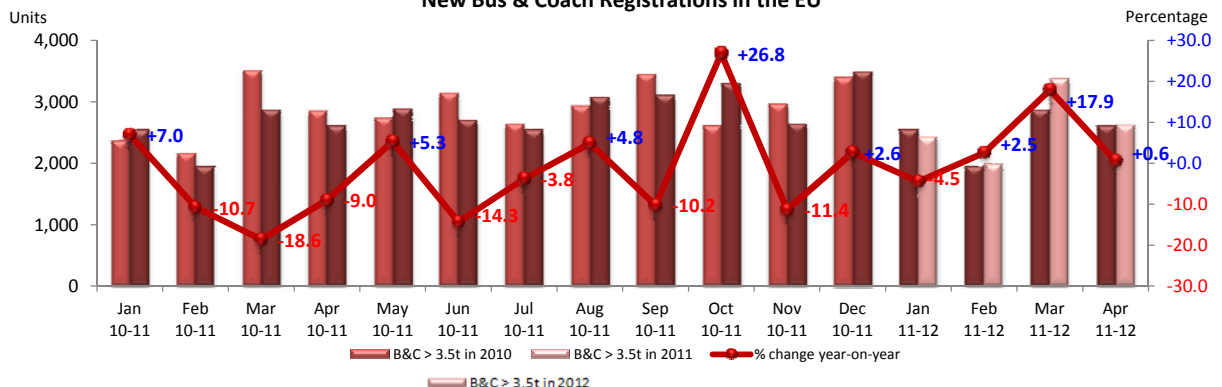
(<sup>1</sup>) EU27; data for Bulgaria, Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

(<sup>3</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

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#### New Bus & Coach Registrations in the EU



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), May 30, 2012**

## PROVISIONAL

### EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

30/05/12

	April '12	April '11	% Change	Jan-Apr '12	Jan-Apr '11	% Change
AUSTRIA	3,860	3,501	10.3%	13,507	13,034	3.6%
BELGIUM	6,034	6,885	-12.4%	25,314	28,293	-10.5%
BULGARIA <sup>4</sup>	250	274	-8.8%	1,003	900	11.4%
CYPRUS <sup>5</sup>	113	176	-35.8%	558	883	-36.8%
CZECH REPUBLIC	1,563	1,709	-8.5%	6,130	6,142	-0.2%
DENMARK	1,984	2,021	-1.8%	8,810	8,413	4.7%
ESTONIA	204	249	-18.1%	825	820	0.6%
FINLAND	550	1,378	-60.1%	6,700	5,823	15.1%
FRANCE	38,270	38,719	-1.2%	154,363	161,941	-4.7%
GERMANY	26,163	26,594	-1.6%	101,812	103,020	-1.2%
GREECE	323	519	-37.8%	1,416	2,604	-45.6%
HUNGARY	1,279	1,027	24.5%	4,808	4,347	10.6%
IRELAND	1,106	1,247	-11.3%	6,647	6,589	0.9%
ITALY <sup>2</sup>	11,518	18,747	-38.6%	48,615	76,816	-36.7%
LATVIA	360	174	106.9%	1,152	830	38.8%
LITHUANIA	411	407	1.0%	1,545	1,493	3.5%
LUXEMBURG	413	423	-2.4%	1,676	1,671	0.3%
NETHERLANDS	5,137	6,147	-16.4%	28,573	28,757	-0.6%
POLAND	4,826	4,762	1.3%	19,013	17,868	6.4%
PORTUGAL	1,134	3,153	-64.0%	5,851	12,915	-54.7%
ROMANIA	942	957	-1.6%	3,929	3,486	12.7%
SLOVAKIA	680	744	-8.6%	2,915	3,011	-3.2%
SLOVENIA	677	720	-6.0%	2,630	2,821	-6.8%
SPAIN	7,441	10,460	-28.9%	32,886	43,330	-24.1%
SWEDEN	4,344	4,457	-2.5%	15,329	16,592	-7.6%
UNITED KINGDOM	19,048	21,974	-13.3%	93,980	104,190	-9.8%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>138,630</b>	<b>157,424</b>	<b>-11.9%</b>	<b>589,987</b>	<b>656,589</b>	<b>-10.1%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>127,325</b>	<b>146,225</b>	<b>-12.9%</b>	<b>545,479</b>	<b>613,988</b>	<b>-11.2%</b>
<b>EU (New Members)</b>	<b>11,305</b>	<b>11,199</b>	<b>0.9%</b>	<b>44,508</b>	<b>42,601</b>	<b>4.5%</b>
ICELAND	39	35	11.4%	119	97	22.7%
NORWAY	3,026	3,091	-2.1%	12,889	12,771	0.9%
SWITZERLAND	3,071	2,819	8.9%	11,936	10,991	8.6%
<b>EFTA</b>	<b>6,136</b>	<b>5,945</b>	<b>3.2%</b>	<b>24,944</b>	<b>23,859</b>	<b>4.5%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>144,766</b>	<b>163,369</b>	<b>-11.4%</b>	<b>614,931</b>	<b>680,448</b>	<b>-9.6%</b>
<b>EU15+EFTA</b>	<b>133,461</b>	<b>152,170</b>	<b>-12.3%</b>	<b>570,423</b>	<b>637,847</b>	<b>-10.6%</b>

(<sup>1</sup>) EU27; data for Malta currently not available.

(<sup>2</sup>) estimates

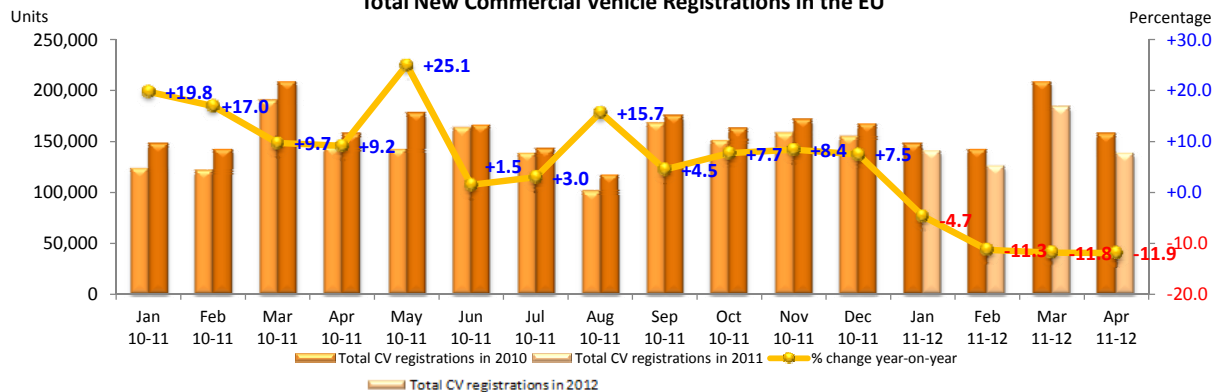
(<sup>3</sup>) data for B&C n.a.

(<sup>4</sup>) ANFIA estimate, based on data of the Italian Ministry of Transport

(<sup>5</sup>) data for MCV+HCV and MBC+HBC n.a.

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### Total New Commercial Vehicle Registrations in the EU



This information is available on the ACEA website:

<http://www.acea.be>