



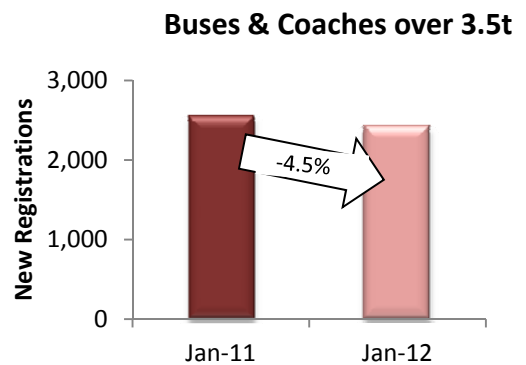
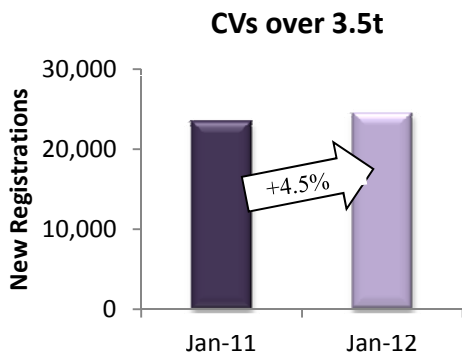
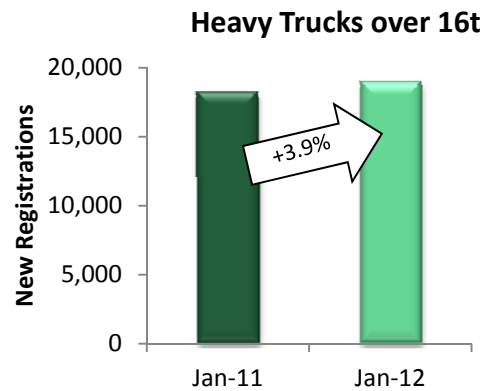
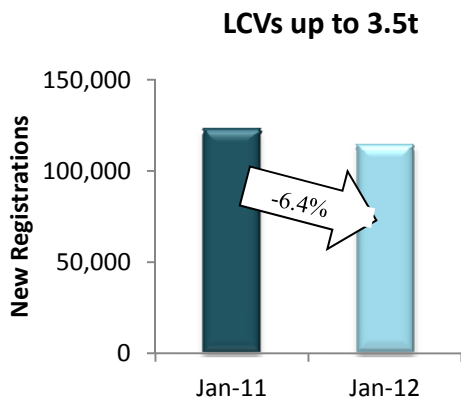
PRESS EMBARGO FOR ALL DATA:
February 28, 2012, 8.00 A.M. (7.00 A.M. GMT)

Press Release

NEW COMMERCIAL VEHICLE REGISTRATIONS

January 2012

EU Countries



Next Press Release: Tuesday, March 27, 2012



COMMERCIAL VEHICLES: registrations down 4.7% in January

Demand for new commercial vehicles in the EU* decreased in January by 4.7% compared to the same month last year, amounting to 141,120 units. Germany was the only major market to post growth (+3.1%), while France (-1.8%), the UK (-8.1%), Spain (-21.1%) and Italy (-31.2%) all contracted. The month counted on average one more working day across the region than January 2011.

New Light Commercial Vehicles up to 3.5t – "vans"

In January, new van registrations were down 6.4%, totaling 114,164 units. France remained the largest market despite a 2.6% drop, followed by Germany which was the only significant market to grow. The UK (-16.4%), Spain (-19.8%) and Italy (-32.8%) faced double-digit downturns.

New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"

The segment of heavy trucks expanded in January (+3.9%) with 18,949 new registrations in the EU*. Results were diverse across countries as the UK posted a strong growth (+35.8%), while France grew more moderately (+3.3%), Germany slipped by 1.6%, and Spain (-12.6%) and Italy (-13.5%) contracted more significantly.

New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"

The EU* registered 4.5% more trucks in January this year, compared with January 2011, recording 24,538 vehicles in total. Germany was the largest market, although shrinking by 2.3%, followed by France (+6.3%) and the UK, which posted the strongest growth among the major markets (+48.3%). Spain (-16.2%) and Italy (-14.6%) ranked fourth and fifth.

New Buses & Coaches over 3.5t

January saw a 4.5% decrease in new bus and coach registrations in the EU*. Germany (+18.9%), the UK (+24.0%) and France (-10.9%) recorded the most vehicles, while Italy (-35.2%) and Spain (-63.5%) contracted sharply.

** Data for Malta unavailable*



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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), February 28, 2012**

PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

28/02/12

| | January '12 | January '11 | % Change | Jan- '12 | Jan- '11 | % Change |
|-----------------------------------|----------------|----------------|--------------|----------------|----------------|--------------|
| AUSTRIA | 2,352 | 2,161 | 8.8% | 2,352 | 2,161 | 8.8% |
| BELGIUM | 5,690 | 5,787 | -1.7% | 5,690 | 5,787 | -1.7% |
| BULGARIA ⁴ | 250 | 197 | 26.9% | 250 | 197 | 26.9% |
| CYPRUS | 155 | 190 | -18.4% | 155 | 190 | -18.4% |
| CZECH REPUBLIC | 957 | 785 | 21.9% | 957 | 785 | 21.9% |
| DENMARK | 1,717 | 1,613 | 6.4% | 1,717 | 1,613 | 6.4% |
| ESTONIA | 146 | 162 | -9.9% | 146 | 162 | -9.9% |
| FINLAND | 1,263 | 1,205 | 4.8% | 1,263 | 1,205 | 4.8% |
| FRANCE | 32,528 | 33,412 | -2.6% | 32,528 | 33,412 | -2.6% |
| GERMANY | 16,560 | 15,771 | 5.0% | 16,560 | 15,771 | 5.0% |
| GREECE | 412 | 762 | -45.9% | 412 | 762 | -45.9% |
| HUNGARY | 880 | 729 | 20.7% | 880 | 729 | 20.7% |
| IRELAND | 2,247 | 1,926 | 16.7% | 2,247 | 1,926 | 16.7% |
| ITALY ³ | 10,800 | 16,075 | -32.8% | 10,800 | 16,075 | -32.8% |
| LATVIA | 154 | 64 | 140.6% | 154 | 64 | 140.6% |
| LITHUANIA | 127 | 106 | 19.8% | 127 | 106 | 19.8% |
| LUXEMBURG | 299 | 247 | 21.1% | 299 | 247 | 21.1% |
| NETHERLANDS | 8,382 | 7,780 | 7.7% | 8,382 | 7,780 | 7.7% |
| POLAND | 2,893 | 2,439 | 18.6% | 2,893 | 2,439 | 18.6% |
| PORTUGAL | 2,112 | 2,458 | -14.1% | 2,112 | 2,458 | -14.1% |
| ROMANIA | 655 | 322 | 103.4% | 655 | 322 | 103.4% |
| SLOVAKIA | 305 | 358 | -14.8% | 305 | 358 | -14.8% |
| SLOVENIA | 624 | 510 | 22.4% | 624 | 510 | 22.4% |
| SPAIN | 5,654 | 7,052 | -19.8% | 5,654 | 7,052 | -19.8% |
| SWEDEN | 2,664 | 2,770 | -3.8% | 2,664 | 2,770 | -3.8% |
| UNITED KINGDOM | 14,338 | 17,154 | -16.4% | 14,338 | 17,154 | -16.4% |
| EUROPEAN UNION¹ | 114,164 | 122,035 | -6.4% | 114,164 | 122,035 | -6.4% |
| EU 15 | 107,018 | 116,173 | -7.9% | 107,018 | 116,173 | -7.9% |
| EU 10 | 7,146 | 5,862 | 21.9% | 7,146 | 5,862 | 21.9% |
| ICELAND | 19 | 21 | -9.5% | 19 | 21 | -9.5% |
| NORWAY | 2,302 | 2,590 | -11.1% | 2,302 | 2,590 | -11.1% |
| SWITZERLAND | 2,449 | 2,084 | 17.5% | 2,449 | 2,084 | 17.5% |
| EFTA | 4,770 | 4,695 | 1.6% | 4,770 | 4,695 | 1.6% |
| EU27 + EFTA | 118,934 | 126,730 | -6.2% | 118,934 | 126,730 | -6.2% |
| EU15 + EFTA | 111,788 | 120,868 | -7.5% | 111,788 | 120,868 | -7.5% |

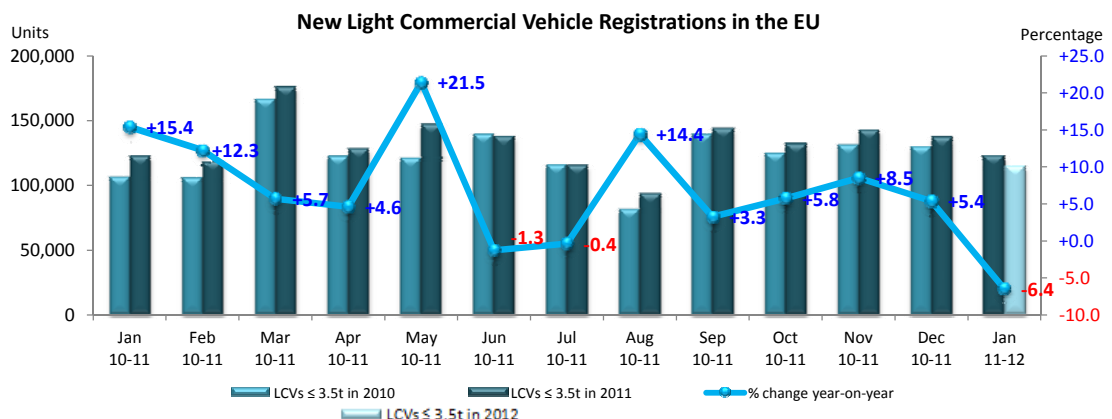
(¹) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(²) including Buses & Coaches

(³) ANFIA estimate

(⁴) estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



This information is available on the ACEA website:

<http://www.acea.be>

Next Press Release on Commercial Vehicles to be issued on March 27, 2012



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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), February 28, 2012**

PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

28/02/12

| | January '12 | January '11 | % Change | Jan- '12 | Jan- '11 | % Change |
|-----------------------------------|----------------|----------------|--------------|---------------|---------------|--------------|
| AUSTRIA | 524 | 454 | 15.4% | 524 | 454 | 15.4% |
| BELGIUM | 933 | 924 | 1.0% | 933 | 924 | 1.0% |
| BULGARIA | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| CYPRUS | 32 | 7 | 357.1% | 32 | 7 | 357.1% |
| CZECH REPUBLIC ³ | 420 | 346 | 21.4% | 420 | 346 | 21.4% |
| DENMARK | 393 | 293 | 34.1% | 393 | 293 | 34.1% |
| ESTONIA | 58 | 58 | 0.0% | 58 | 58 | 0.0% |
| FINLAND | 245 | 210 | 16.7% | 245 | 210 | 16.7% |
| FRANCE | 3,468 | 3,357 | 3.3% | 3,468 | 3,357 | 3.3% |
| GERMANY | 4,261 | 4,332 | -1.6% | 4,261 | 4,332 | -1.6% |
| GREECE | 38 | 28 | 35.7% | 38 | 28 | 35.7% |
| HUNGARY | 144 | 376 | -61.7% | 144 | 376 | -61.7% |
| IRELAND | 108 | 88 | 22.7% | 108 | 88 | 22.7% |
| ITALY ⁴ | 1,036 | 1,197 | -13.5% | 1,036 | 1,197 | -13.5% |
| LATVIA | 85 | 81 | 4.9% | 85 | 81 | 4.9% |
| LITHUANIA ⁵ | 209 | 215 | -2.8% | 209 | 215 | -2.8% |
| LUXEMBURG ⁵ | 129 | 93 | 38.7% | 129 | 93 | 38.7% |
| NETHERLANDS | 1,228 | 1,236 | -0.6% | 1,228 | 1,236 | -0.6% |
| POLAND | 963 | 692 | 39.2% | 963 | 692 | 39.2% |
| PORTUGAL | 176 | 301 | -41.5% | 176 | 301 | -41.5% |
| ROMANIA | 204 | 213 | -4.2% | 204 | 213 | -4.2% |
| SLOVAKIA | 310 | 200 | 55.0% | 310 | 200 | 55.0% |
| SLOVENIA ⁵ | 78 | 129 | -39.5% | 78 | 129 | -39.5% |
| SPAIN | 1,160 | 1,327 | -12.6% | 1,160 | 1,327 | -12.6% |
| SWEDEN | 371 | 325 | 14.2% | 371 | 325 | 14.2% |
| UNITED KINGDOM | 2,376 | 1,749 | 35.8% | 2,376 | 1,749 | 35.8% |
| EUROPEAN UNION¹ | 18,949 | 18,231 | 3.9% | 18,949 | 18,231 | 3.9% |
| EUROPEAN UNION (EU15) | 16,446 | 15,914 | 3.3% | 16,446 | 15,914 | 3.3% |
| EU (New Members) | 2,503 | 2,317 | 8.0% | 2,503 | 2,317 | 8.0% |
| ICELAND | 2 | 1 | 100.0% | 2 | 1 | 100.0% |
| NORWAY ⁵ | 219 | 267 | -18.0% | 219 | 267 | -18.0% |
| SWITZERLAND ³ | 272 | 267 | 1.9% | 272 | 267 | 1.9% |
| EFTA | 493 | 535 | -7.9% | 493 | 535 | -7.9% |
| TOTAL EUROPE (EU+EFTA) | 19,442 | 18,766 | 3.6% | 19,442 | 18,766 | 3.6% |
| EU15+EFTA | 16,939 | 16,449 | 3.0% | 16,939 | 16,449 | 3.0% |

(¹) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

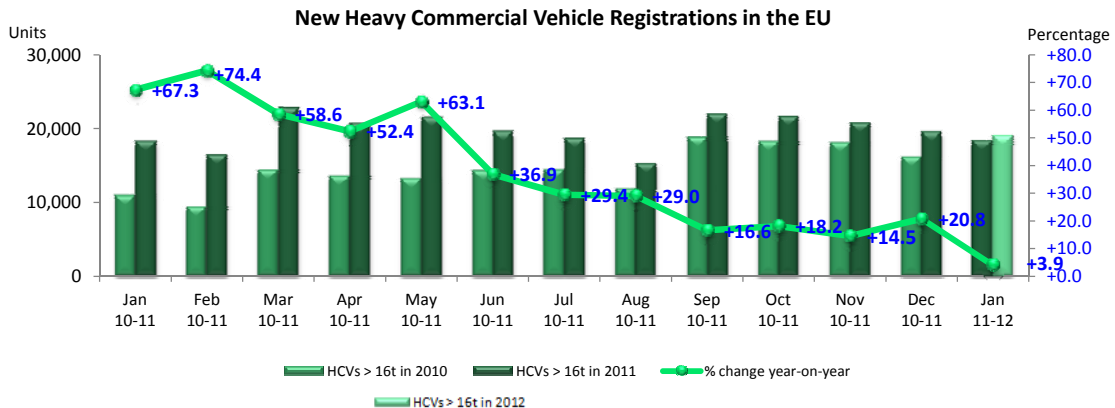
(²) Excluding Buses and Coaches

(³) CV ≥ 18t

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

(⁵) estimates

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), February 28, 2012**

PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

28/02/12

| | January '12 | January '11 | % Change | Jan- '12 | Jan- '11 | % Change |
|-----------------------------------|----------------|----------------|--------------|---------------|---------------|--------------|
| AUSTRIA | 568 | 486 | 16.9% | 568 | 486 | 16.9% |
| BELGIUM | 1,129 | 1,129 | 0.0% | 1,129 | 1,129 | 0.0% |
| BULGARIA | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| CYPRUS | 35 | 12 | 191.7% | 35 | 12 | 191.7% |
| CZECH REPUBLIC | 551 | 453 | 21.6% | 551 | 453 | 21.6% |
| DENMARK | 428 | 320 | 33.8% | 428 | 320 | 33.8% |
| ESTONIA | 60 | 61 | -1.6% | 60 | 61 | -1.6% |
| FINLAND | 317 | 300 | 5.7% | 317 | 300 | 5.7% |
| FRANCE | 4,308 | 4,051 | 6.3% | 4,308 | 4,051 | 6.3% |
| GERMANY | 6,500 | 6,651 | -2.3% | 6,500 | 6,651 | -2.3% |
| GREECE | 60 | 46 | 30.4% | 60 | 46 | 30.4% |
| HUNGARY | 161 | 390 | -58.7% | 161 | 390 | -58.7% |
| IRELAND | 208 | 127 | 63.8% | 208 | 127 | 63.8% |
| ITALY ⁴ | 1,385 | 1,622 | -14.6% | 1,385 | 1,622 | -14.6% |
| LATVIA | 88 | 83 | 6.0% | 88 | 83 | 6.0% |
| LITHUANIA ³ | 220 | 222 | -0.9% | 220 | 222 | -0.9% |
| LUXEMBURG | 129 | 98 | 31.6% | 129 | 98 | 31.6% |
| NETHERLANDS | 1,382 | 1,412 | -2.1% | 1,382 | 1,412 | -2.1% |
| POLAND | 1,079 | 838 | 28.8% | 1,079 | 838 | 28.8% |
| PORTUGAL | 213 | 363 | -41.3% | 213 | 363 | -41.3% |
| ROMANIA | 223 | 254 | -12.2% | 223 | 254 | -12.2% |
| SLOVAKIA | 363 | 302 | 20.2% | 363 | 302 | 20.2% |
| SLOVENIA ³ | 87 | 138 | -37.0% | 87 | 138 | -37.0% |
| SPAIN | 1,202 | 1,434 | -16.2% | 1,202 | 1,434 | -16.2% |
| SWEDEN | 408 | 369 | 10.6% | 408 | 369 | 10.6% |
| UNITED KINGDOM | 3,434 | 2,316 | 48.3% | 3,434 | 2,316 | 48.3% |
| EUROPEAN UNION¹ | 24,538 | 23,477 | 4.5% | 24,538 | 23,477 | 4.5% |
| EUROPEAN UNION (EU15) | 21,671 | 20,724 | 4.6% | 21,671 | 20,724 | 4.6% |
| EU (New Members) | 2,867 | 2,753 | 4.1% | 2,867 | 2,753 | 4.1% |
| ICELAND | 2 | 1 | 100.0% | 2 | 1 | 100.0% |
| NORWAY | 418 | 343 | 21.9% | 418 | 343 | 21.9% |
| SWITZERLAND | 344 | 342 | 0.6% | 344 | 342 | 0.6% |
| EFTA | 764 | 686 | 11.4% | 764 | 686 | 11.4% |
| TOTAL EUROPE (EU+EFTA) | 25,302 | 24,163 | 4.7% | 25,302 | 24,163 | 4.7% |
| EU15+EFTA | 22,435 | 21,410 | 4.8% | 22,435 | 21,410 | 4.8% |

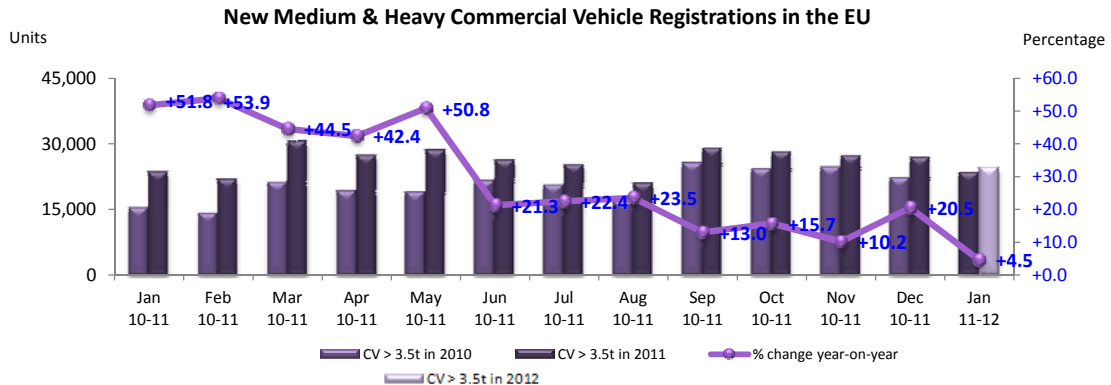
(¹) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(²) Excluding Buses and Coaches

(³) estimates

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

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Press Release

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8.00 A.M.(7.00 A.M. GMT), February 28, 2012**

PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

28/02/12

| | January '12 | January '11 | % Change | Jan- '12 | Jan- '11 | % Change |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| AUSTRIA | 84 | 54 | 55.6% | 84 | 54 | 55.6% |
| BELGIUM | 108 | 70 | 54.3% | 108 | 70 | 54.3% |
| BULGARIA | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| CYPRUS | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| CZECH REPUBLIC | 45 | 20 | 125.0% | 45 | 20 | 125.0% |
| DENMARK | 35 | 41 | -14.6% | 35 | 41 | -14.6% |
| ESTONIA | 42 | 1 | ++ | 42 | 1 | ++ |
| FINLAND | 21 | 20 | 5.0% | 21 | 20 | 5.0% |
| FRANCE | 408 | 458 | -10.9% | 408 | 458 | -10.9% |
| GERMANY | 498 | 419 | 18.9% | 498 | 419 | 18.9% |
| GREECE | 9 | 6 | 50.0% | 9 | 6 | 50.0% |
| HUNGARY | 3 | 8 | -62.5% | 3 | 8 | -62.5% |
| IRELAND | 49 | 22 | 122.7% | 49 | 22 | 122.7% |
| ITALY ³ | 208 | 321 | -35.2% | 208 | 321 | -35.2% |
| LATVIA | 4 | 24 | -83.3% | 4 | 24 | -83.3% |
| LITHUANIA ² | 3 | 4 | -25.0% | 3 | 4 | -25.0% |
| LUXEMBURG | 54 | 52 | 3.8% | 54 | 52 | 3.8% |
| NETHERLANDS | 16 | 36 | -55.6% | 16 | 36 | -55.6% |
| POLAND | 106 | 64 | 65.6% | 106 | 64 | 65.6% |
| PORTUGAL | 53 | 63 | -15.9% | 53 | 63 | -15.9% |
| ROMANIA | 15 | 11 | 36.4% | 15 | 11 | 36.4% |
| SLOVAKIA | 4 | 0 | ++ | 4 | 0 | ++ |
| SLOVENIA ² | 13 | 7 | 85.7% | 13 | 7 | 85.7% |
| SPAIN | 137 | 375 | -63.5% | 137 | 375 | -63.5% |
| SWEDEN | 53 | 93 | -43.0% | 53 | 93 | -43.0% |
| UNITED KINGDOM | 450 | 363 | 24.0% | 450 | 363 | 24.0% |
| EUROPEAN UNION¹ | 2,418 | 2,532 | -4.5% | 2,418 | 2,532 | -4.5% |
| EUROPEAN UNION (EU15) | 2,183 | 2,393 | -8.8% | 2,183 | 2,393 | -8.8% |
| EU (New Members) | 235 | 139 | 69.1% | 235 | 139 | 69.1% |
| ICELAND | 2 | 1 | 100.0% | 2 | 1 | 100.0% |
| NORWAY | 177 | 124 | 42.7% | 177 | 124 | 42.7% |
| SWITZERLAND | 28 | 26 | 7.7% | 28 | 26 | 7.7% |
| EFTA | 207 | 151 | 37.1% | 207 | 151 | 37.1% |
| TOTAL EUROPE (EU+EFTA) | 2,625 | 2,683 | -2.2% | 2,625 | 2,683 | -2.2% |
| EU15+EFTA | 2,390 | 2,544 | -6.1% | 2,390 | 2,544 | -6.1% |

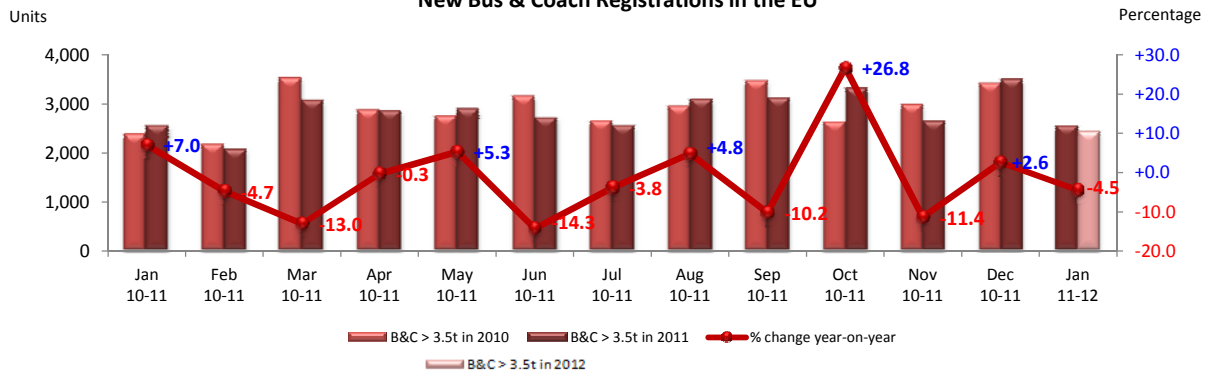
(¹) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(²) estimates

(³) ANFIA estimate, based on data of the Italian Ministry of Transport

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New Bus & Coach Registrations in the EU



This information is available on the ACEA website:

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Press Release

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PROVISIONAL

EU' + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

28/02/12

| | January '12 | January '11 | % Change | Jan- '12 | Jan- '11 | % Change |
|-----------------------------------|----------------|----------------|--------------|----------------|----------------|--------------|
| AUSTRIA | 3,004 | 2,701 | 11.2% | 3,004 | 2,701 | 11.2% |
| BELGIUM | 6,927 | 6,986 | -0.8% | 6,927 | 6,986 | -0.8% |
| BULGARIA ⁴ | 250 | 197 | 26.9% | 250 | 197 | 26.9% |
| CYPRUS ⁵ | 190 | 202 | -5.9% | 190 | 202 | -5.9% |
| CZECH REPUBLIC | 1,553 | 1,258 | 23.4% | 1,553 | 1,258 | 23.4% |
| DENMARK | 2,180 | 1,974 | 10.4% | 2,180 | 1,974 | 10.4% |
| ESTONIA | 248 | 224 | 10.7% | 248 | 224 | 10.7% |
| FINLAND | 1,601 | 1,525 | 5.0% | 1,601 | 1,525 | 5.0% |
| FRANCE | 37,244 | 37,921 | -1.8% | 37,244 | 37,921 | -1.8% |
| GERMANY | 23,558 | 22,841 | 3.1% | 23,558 | 22,841 | 3.1% |
| GREECE | 481 | 814 | -40.9% | 481 | 814 | -40.9% |
| HUNGARY | 1,044 | 1,127 | -7.4% | 1,044 | 1,127 | -7.4% |
| IRELAND | 2,504 | 2,075 | 20.7% | 2,504 | 2,075 | 20.7% |
| ITALY ² | 12,393 | 18,018 | -31.2% | 12,393 | 18,018 | -31.2% |
| LATVIA | 246 | 171 | 43.9% | 246 | 171 | 43.9% |
| LITHUANIA | 350 | 332 | 5.4% | 350 | 332 | 5.4% |
| LUXEMBURG | 482 | 397 | 21.4% | 482 | 397 | 21.4% |
| NETHERLANDS | 9,780 | 9,228 | 6.0% | 9,780 | 9,228 | 6.0% |
| POLAND | 4,078 | 3,341 | 22.1% | 4,078 | 3,341 | 22.1% |
| PORTUGAL | 2,378 | 2,884 | -17.5% | 2,378 | 2,884 | -17.5% |
| ROMANIA | 893 | 587 | 52.1% | 893 | 587 | 52.1% |
| SLOVAKIA | 672 | 660 | 1.8% | 672 | 660 | 1.8% |
| SLOVENIA | 724 | 655 | 10.5% | 724 | 655 | 10.5% |
| SPAIN | 6,993 | 8,861 | -21.1% | 6,993 | 8,861 | -21.1% |
| SWEDEN | 3,125 | 3,232 | -3.3% | 3,125 | 3,232 | -3.3% |
| UNITED KINGDOM | 18,222 | 19,833 | -8.1% | 18,222 | 19,833 | -8.1% |
| EUROPEAN UNION¹ | 141,120 | 148,044 | -4.7% | 141,120 | 148,044 | -4.7% |
| EUROPEAN UNION (EU15) | 130,872 | 139,290 | -6.0% | 130,872 | 139,290 | -6.0% |
| EU (New Members) | 10,248 | 8,754 | 17.1% | 10,248 | 8,754 | 17.1% |
| ICELAND | 23 | 23 | 0.0% | 23 | 23 | 0.0% |
| NORWAY | 2,897 | 3,057 | -5.2% | 2,897 | 3,057 | -5.2% |
| SWITZERLAND | 2,821 | 2,452 | 15.0% | 2,821 | 2,452 | 15.0% |
| EFTA | 5,741 | 5,532 | 3.8% | 5,741 | 5,532 | 3.8% |
| TOTAL EUROPE (EU+EFTA) | 146,861 | 153,576 | -4.4% | 146,861 | 153,576 | -4.4% |
| EU15+EFTA | 136,613 | 144,822 | -5.7% | 136,613 | 144,822 | -5.7% |

(¹) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(²) estimates

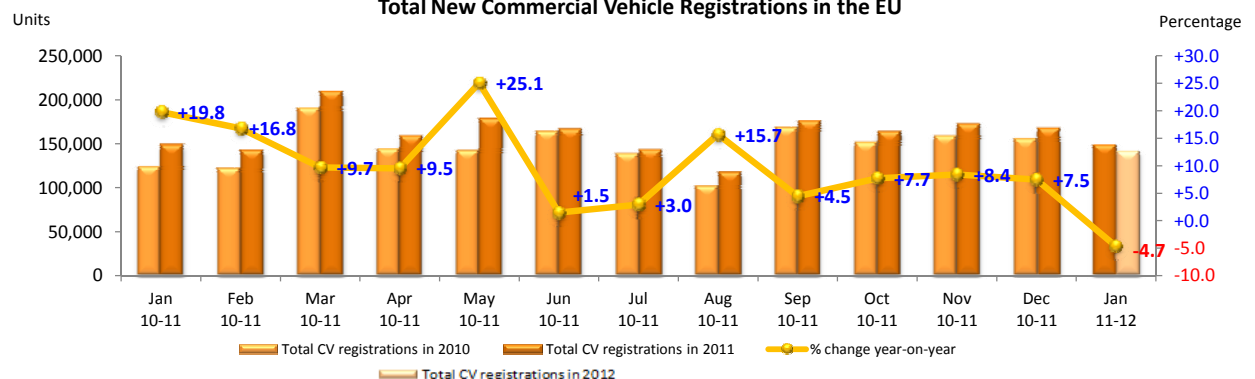
(³) data for B&C n.a.

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

(⁵) data for MCV+HCV and MBC+HBC n.a.

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Total New Commercial Vehicle Registrations in the EU



This information is available on the ACEA website:

<http://www.acea.be>