

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment A		YTD		SEPTEMBER '19	
Make:	Range:	Total 14.005	Market Share 15,10%	Total 663	Market Share 11,24%
		Volume:	%	Volume:	%
FIAT	PANDA	3.443	24,58%	104	15,69%
HYUNDAI	i 10	2.147	15,33%	123	18,55%
TOYOTA	AYGO	1.569	11,20%	139	20,97%
PEUGEOT	108	1.290	9,21%	41	6,18%
KIA MOTORS	PICANTO	1.192	8,51%	69	10,41%
CITROEN	C1	783	5,59%	64	9,65%
FIAT	500	782	5,58%	30	4,52%
SKODA	CITIGO	644	4,60%	4	0,60%
VOLKSWAGEN	UP!	602	4,30%	27	4,07%
SUZUKI	CELERIO	463	3,31%	12	1,81%
SEAT	MII	440	3,14%	7	1,06%
SMART	FORTWO	273	1,95%	26	3,92%
RENAULT	NEW TWINGO	149	1,06%	13	1,96%
OPEL	ADAM	106	0,76%		
SMART	FORFOUR	94	0,67%	4	0,60%
ABARTH	500	27	0,19%		
TOYOTA	IQ	1	0,01%		
Segment A-SUV		YTD		SEPTEMBER '19	
Make:	Range:	Total 1.311	Market Share 1,41%	Total 95	Market Share 1,61%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	1.045	79,71%	66	69,47%
SUZUKI	JIMNY	266	20,29%	29	30,53%
Segment A TOTAL		YTD		SEPTEMBER '19	
Make:	Range:	Total 15.316	Market Share 16,51%	Total 758	Market Share 12,85%
		Volume:	%	Volume:	%
FIAT	PANDA	3.443	22,48%	104	13,72%
HYUNDAI	i 10	2.147	14,02%	123	16,23%
TOYOTA	AYGO	1.569	10,24%	139	18,34%
PEUGEOT	108	1.290	8,42%	41	5,41%
KIA MOTORS	PICANTO	1.192	7,78%	69	9,10%
SUZUKI	IGNIS	1.045	6,82%	66	8,71%
CITROEN	C1	783	5,11%	64	8,44%
FIAT	500	782	5,11%	30	3,96%
SKODA	CITIGO	644	4,20%	4	0,53%
VOLKSWAGEN	UP!	602	3,93%	27	3,56%
SUZUKI	CELERIO	463	3,02%	12	1,58%
SEAT	MII	440	2,87%	7	0,92%
SMART	FORTWO	273	1,78%	26	3,43%
SUZUKI	JIMNY	266	1,74%	29	3,83%
RENAULT	NEW TWINGO	149	0,97%	13	1,72%
OPEL	ADAM	106	0,69%		
SMART	FORFOUR	94	0,61%	4	0,53%
ABARTH	500	27	0,18%		
TOYOTA	IQ	1	0,01%		
Segment B		YTD		SEPTEMBER '19	
Make:	Range:	Total 31.650	Market Share 34,12%	Total 1.926	Market Share 32,65%
		Volume:	%	Volume:	%
TOYOTA	YARIS	5.579	17,63%	505	26,22%
OPEL	CORSA	3.510	11,09%	205	10,64%
VOLKSWAGEN	POLO	3.245	10,25%	215	11,16%
PEUGEOT	208	3.087	9,75%	123	6,39%
CITROEN	C3	3.014	9,52%	223	11,58%
RENAULT	CLIO	2.533	8,00%	87	4,52%
HYUNDAI	i 20	2.089	6,60%	86	4,47%
NISSAN	MICRA	1.853	5,85%	88	4,57%
SUZUKI	SWIFT	1.442	4,56%	83	4,31%
FORD	FIESTA	1.087	3,43%	85	4,41%
SUZUKI	BALENO	995	3,14%	15	0,78%

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SEAT	IBIZA	994	3,14%	29	1,51%
AUDI	A1	514	1,62%	21	1,09%
MINI	MINI	512	1,62%	68	3,53%
SKODA	FABIA	488	1,54%	19	0,99%
FORD	KA	195	0,62%	16	0,83%
MITSUBISHI	SPACE STAR	166	0,52%	29	1,51%
KIA MOTORS	RIO	141	0,45%	11	0,57%
MAZDA	2-SERIES	77	0,24%	7	0,36%
HONDA	JAZZ	49	0,15%	7	0,36%
BMW	I3	42	0,13%	3	0,16%
CITROEN	DS3	30	0,09%	1	0,05%
ALFA ROMEO	MITO	4	0,01%		
FIAT	GRANDE PUNTO	3	0,01%		
HYUNDAI	GETZ	1	0,00%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
B-SUV		11.131	12,00%	885	15,00%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	1.346	12,09%	50	5,65%
VOLKSWAGEN	T-ROC	1.146	10,30%	48	5,42%
HYUNDAI	KONA	1.108	9,95%	106	11,98%
PEUGEOT	2008	1.008	9,06%	41	4,63%
AUDI	Q2	809	7,27%	18	2,03%
CITROEN	C3 AIRCROSS	715	6,42%	65	7,34%
SEAT	ARONA	712	6,40%	85	9,60%
RENAULT	CAPTUR	554	4,98%	17	1,92%
KIA MOTORS	STONIC	534	4,80%	91	10,28%
OPEL	CROSSLAND X	510	4,58%	61	6,89%
FORD	ECOSPORT	506	4,55%	28	3,16%
VOLKSWAGEN	T-CROSS	505	4,54%	130	14,69%
FIAT	500X	444	3,99%	25	2,82%
DACIA	SANDERO	326	2,93%	30	3,39%
CITROEN	C4 CACTUS	323	2,90%	38	4,29%
JEEP	RENEGADE	260	2,34%	27	3,05%
OPEL	MOKKA X	149	1,34%	6	0,68%
NISSAN	JUKE	107	0,96%	14	1,58%
MAZDA	CX-3	26	0,23%	1	0,11%
CITROEN	DS3 CROSSBACK	20	0,18%	3	0,34%
SSANGYONG	TIVOLI	12	0,11%		
KIA MOTORS	SOUL	9	0,08%		
MINI	COUNTRYMAN	2	0,02%	1	0,11%
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
B TOTAL		42.781	46,11%	2.811	47,65%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	5.579	13,04%	505	17,97%
OPEL	CORSA	3.510	8,20%	205	7,29%
VOLKSWAGEN	POLO	3.245	7,59%	215	7,65%
PEUGEOT	208	3.087	7,22%	123	4,38%
CITROEN	C3	3.014	7,05%	223	7,93%
RENAULT	CLIO	2.533	5,92%	87	3,09%
HYUNDAI	i 20	2.089	4,88%	86	3,06%
NISSAN	MICRA	1.853	4,33%	88	3,13%
SUZUKI	SWIFT	1.442	3,37%	83	2,95%
SUZUKI	VITARA	1.346	3,15%	50	1,78%
VOLKSWAGEN	T-ROC	1.146	2,68%	48	1,71%
HYUNDAI	KONA	1.108	2,59%	106	3,77%
FORD	FIESTA	1.087	2,54%	85	3,02%
PEUGEOT	2008	1.008	2,36%	41	1,46%
SUZUKI	BALENO	995	2,33%	15	0,53%
SEAT	IBIZA	994	2,32%	29	1,03%
AUDI	Q2	809	1,89%	18	0,64%
CITROEN	C3 AIRCROSS	715	1,67%	65	2,31%
SEAT	ARONA	712	1,66%	85	3,02%
RENAULT	CAPTUR	554	1,29%	17	0,60%
KIA MOTORS	STONIC	534	1,25%	91	3,24%
AUDI	A1	514	1,20%	21	0,75%

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MINI	MINI	512	1,20%	68	2,42%
OPEL	CROSSLAND X	510	1,19%	61	2,17%
FORD	ECOSPORT	506	1,18%	28	1,00%
VOLKSWAGEN	T-CROSS	505	1,18%	130	4,62%
SKODA	FABIA	488	1,14%	19	0,68%
FIAT	500X	444	1,04%	25	0,89%
DACIA	SANDERO	326	0,76%	30	1,07%
CITROEN	C4 CACTUS	323	0,76%	38	1,35%
JEEP	RENEGADE	260	0,61%	27	0,96%
FORD	KA	195	0,46%	16	0,57%
MITSUBISHI	SPACE STAR	166	0,39%	29	1,03%
OPEL	MOKKA X	149	0,35%	6	0,21%
KIA MOTORS	RIO	141	0,33%	11	0,39%
NISSAN	JUKE	107	0,25%	14	0,50%
MAZDA	2-SERIES	77	0,18%	7	0,25%
HONDA	JAZZ	49	0,11%	7	0,25%
BMW	I3	42	0,10%	3	0,11%
CITROEN	DS3	30	0,07%	1	0,04%
MAZDA	CX-3	26	0,06%	1	0,04%
CITROEN	DS3 CROSSBACK	20	0,05%	3	0,11%
SSANGYONG	TIVOLI	12	0,03%		
KIA MOTORS	SOUL	9	0,02%		
ALFA ROMEO	MITO	4	0,01%		
FIAT	GRANDE PUNTO	3	0,01%		
MINI	COUNTRYMAN	2	0,00%	1	0,04%
HYUNDAI	GETZ	1	0,00%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
C		12.387	13,35%	864	14,65%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	1.507	12,17%	159	18,40%
MERCEDES	A-SERIES	1.434	11,58%	158	18,29%
FIAT	TIPO	1.428	11,53%	45	5,21%
AUDI	A3	1.068	8,62%	8	0,93%
HYUNDAI	i 30	892	7,20%	59	6,83%
TOYOTA	COROLLA	862	6,96%	145	16,78%
VOLKSWAGEN	GOLF	807	6,51%	50	5,79%
FORD	FOCUS	664	5,36%	71	8,22%
PEUGEOT	308	662	5,34%	6	0,69%
PEUGEOT	301	404	3,26%	6	0,69%
SEAT	LEON	313	2,53%	9	1,04%
TOYOTA	AURIS	281	2,27%		
KIA MOTORS	CEED	272	2,20%	10	1,16%
HONDA	CIVIC	261	2,11%	29	3,36%
BMW	1-SERIES	223	1,80%	20	2,31%
VOLVO	V40	223	1,80%	17	1,97%
ALFA ROMEO	GIULIETTA	201	1,62%	8	0,93%
SKODA	SCALA	194	1,57%	34	3,94%
CITROEN	C-ELYSEE	160	1,29%		
MERCEDES	B-SERIES	140	1,13%	5	0,58%
NISSAN	PULSAR	133	1,07%		
BMW	2-SERIES	99	0,80%	9	1,04%
SKODA	RAPID	53	0,43%		
MINI	CLUBMAN	38	0,31%	7	0,81%
NISSAN	LEAF	28	0,23%		
RENAULT	MEGANE	23	0,19%	8	0,93%
MAZDA	3-SERIES	7	0,06%	1	0,12%
SUBARU	IMPREZA	4	0,03%		
LEXUS	CT-SERIES	3	0,02%		
CITROEN	C4	1	0,01%		
CITROEN	DS4	1	0,01%		
HYUNDAI	IONIQ	1	0,01%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
C-SUV		16.171	17,43%	1.100	18,65%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.746	16,98%	205	18,64%

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TOYOTA	C-HR	1.521	9,41%	109	9,91%
PEUGEOT	3008	1.286	7,95%	72	6,55%
DACIA	DUSTER	1.068	6,60%	62	5,64%
BMW	X1-SERIES	923	5,71%	77	7,00%
VOLKSWAGEN	TIGUAN	880	5,44%	42	3,82%
MERCEDES	GLA-SERIES	854	5,28%	81	7,36%
AUDI	Q3	854	5,28%	8	0,73%
BMW	X2-SERIES	793	4,90%	94	8,55%
VOLVO	XC40	706	4,37%	54	4,91%
SKODA	KAROQ	662	4,09%	22	2,00%
MINI	COUNTRYMAN (NEW)	622	3,85%	38	3,45%
HYUNDAI	TUCSON	460	2,84%	38	3,45%
FORD	KUGA	415	2,57%	28	2,55%
KIA MOTORS	NEW SPORTAGE	358	2,21%	34	3,09%
OPEL	GRANDLAND X	348	2,15%	15	1,36%
SUZUKI	SX4	284	1,76%	9	0,82%
CITROEN	C5 AIRCROSS	245	1,52%	32	2,91%
RENAULT	KADJAR	208	1,29%	17	1,55%
JEEP	COMPASS	150	0,93%	7	0,64%
CITROEN	DS7 CROSSBACK	138	0,85%	11	1,00%
MITSUBISHI	ASX	137	0,85%	12	1,09%
MITSUBISHI	ECLIPSE CROSS	106	0,66%	5	0,45%
HONDA	HR-V	103	0,64%	7	0,64%
SEAT	ATECA	98	0,61%	5	0,45%
LAND ROVER	RANGE ROVER EVOQUE	75	0,46%	7	0,64%
JAGUAR	E-PACE	58	0,36%	2	0,18%
LEXUS	UX-SERIES	34	0,21%	5	0,45%
SUBARU	XV	30	0,19%		
MAZDA	CX-5	6	0,04%	2	0,18%
SSANGYONG	XLV	2	0,01%		
KIA MOTORS	NIRO	1	0,01%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
C TOTAL		28.558	30,78%	1.964	33,29%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.746	9,62%	205	10,44%
TOYOTA	C-HR	1.521	5,33%	109	5,55%
OPEL	ASTRA	1.507	5,28%	159	8,10%
MERCEDES	A-SERIES	1.434	5,02%	158	8,04%
FIAT	TIPO	1.428	5,00%	45	2,29%
PEUGEOT	3008	1.286	4,50%	72	3,67%
DACIA	DUSTER	1.068	3,74%	62	3,16%
AUDI	A3	1.068	3,74%	8	0,41%
BMW	X1-SERIES	923	3,23%	77	3,92%
HYUNDAI	i 30	892	3,12%	59	3,00%
VOLKSWAGEN	TIGUAN	880	3,08%	42	2,14%
TOYOTA	COROLLA	862	3,02%	145	7,38%
MERCEDES	GLA-SERIES	854	2,99%	81	4,12%
AUDI	Q3	854	2,99%	8	0,41%
VOLKSWAGEN	GOLF	807	2,83%	50	2,55%
BMW	X2-SERIES	793	2,78%	94	4,79%
VOLVO	XC40	706	2,47%	54	2,75%
FORD	FOCUS	664	2,33%	71	3,62%
SKODA	KAROQ	662	2,32%	22	1,12%
PEUGEOT	308	662	2,32%	6	0,31%
MINI	COUNTRYMAN (NEW)	622	2,18%	38	1,93%
HYUNDAI	TUCSON	460	1,61%	38	1,93%
FORD	KUGA	415	1,45%	28	1,43%
PEUGEOT	301	404	1,41%	6	0,31%
KIA MOTORS	NEW SPORTAGE	358	1,25%	34	1,73%
OPEL	GRANDLAND X	348	1,22%	15	0,76%
SEAT	LEON	313	1,10%	9	0,46%
SUZUKI	SX4	284	0,99%	9	0,46%
TOYOTA	AURIS	281	0,98%		
KIA MOTORS	CEED	272	0,95%	10	0,51%
HONDA	CIVIC	261	0,91%	29	1,48%
CITROEN	C5 AIRCROSS	245	0,86%	32	1,63%

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BMW	1-SERIES	223	0,78%	20	1,02%
VOLVO	V40	223	0,78%	17	0,87%
RENAULT	KADJAR	208	0,73%	17	0,87%
ALFA ROMEO	GIULIETTA	201	0,70%	8	0,41%
SKODA	SCALA	194	0,68%	34	1,73%
CITROEN	C-ELYSEE	160	0,56%		
JEEP	COMPASS	150	0,53%	7	0,36%
MERCEDES	B-SERIES	140	0,49%	5	0,25%
CITROEN	DS7 CROSSBACK	138	0,48%	11	0,56%
MINI	ASX	137	0,48%	12	0,61%
NISSAN	PULSAR	133	0,47%		
MINI	ECLIPSE CROSS	106	0,37%	5	0,25%
HONDA	HR-V	103	0,36%	7	0,36%
BMW	2-SERIES	99	0,35%	9	0,46%
SEAT	ATECA	98	0,34%	5	0,25%
LAND ROVER	RANGE ROVER EVOQUE	75	0,26%	7	0,36%
JAGUAR	E-PACE	58	0,20%	2	0,10%
SKODA	RAPID	53	0,19%		
MINI	CLUBMAN	38	0,13%	7	0,36%
LEXUS	UX-SERIES	34	0,12%	5	0,25%
SUBARU	XV	30	0,11%		
NISSAN	LEAF	28	0,10%		
RENAULT	MEGANE	23	0,08%	8	0,41%
MAZDA	3-SERIES	7	0,02%	1	0,05%
MAZDA	CX-5	6	0,02%	2	0,10%
SUBARU	IMPREZA	4	0,01%		
LEXUS	CT-SERIES	3	0,01%		
SSANGYONG	XLV	2	0,01%		
HYUNDAI	IONIQ	1	0,00%		
CITROEN	C4	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
CITROEN	DS4	1	0,00%		
		YTD		SEPTEMBER '19	
Segment D		Total	Market Share	Total	Market Share
		1.329	1,43%	89	1,51%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	462	34,76%	16	17,98%
MERCEDES	C-SERIES	215	16,18%	24	26,97%
MERCEDES	CLA-SERIES	169	12,72%	18	20,22%
AUDI	A4	110	8,28%	1	1,12%
VOLKSWAGEN	PASSAT	73	5,49%	6	6,74%
OPEL	INSIGNIA	63	4,74%	2	2,25%
BMW	3-SERIES	60	4,51%	12	13,48%
PEUGEOT	508	59	4,44%	6	6,74%
AUDI	A5	39	2,93%	1	1,12%
ALFA ROMEO	GIULIA	28	2,11%		
VOLVO	V60	21	1,58%	2	2,25%
BMW	4-SERIES	13	0,98%		
FORD	MONDEO	4	0,30%		
TOYOTA	PRIUS	3	0,23%	1	1,12%
JAGUAR	XE-TYPE	3	0,23%		
VOLVO	S60	3	0,23%		
TOYOTA	AVENSIS	2	0,15%		
KIA MOTORS	STINGER	1	0,08%		
MAZDA	6-SERIES	1	0,08%		
		YTD		SEPTEMBER '19	
Segment D-SUV		Total	Market Share	Total	Market Share
		1.953	2,11%	155	2,63%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	421	21,56%	7	4,52%
VOLVO	XC60	257	13,16%	26	16,77%
NISSAN	X-TRAIL	232	11,88%	21	13,55%
PEUGEOT	5008	206	10,55%	5	3,23%
MERCEDES	GLC-SERIES	149	7,63%	23	14,84%
TOYOTA	RAV4	124	6,35%	25	16,13%
BMW	X3-SERIES	89	4,56%	8	5,16%
HONDA	CR-V	85	4,35%	8	5,16%

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AUDI	Q5	74	3,79%	6	3,87%
BMW	X4-SERIES	44	2,25%	7	4,52%
LAND ROVER	RANGE ROVER VELAR	43	2,20%	3	1,94%
SEAT	TARRACO	38	1,95%		
PORSCHE	MACAN	29	1,48%	2	1,29%
JAGUAR	F-PACE	26	1,33%	2	1,29%
JAGUAR	I-PACE	24	1,23%	2	1,29%
LAND ROVER	DISCOVERY SPORT	21	1,08%	1	0,65%
MERCEDES	GLE-SERIES	19	0,97%	2	1,29%
SUBARU	FORESTER	13	0,67%		
ALFA ROMEO	STELVIO	12	0,61%		
JEEP	WRANGLER	11	0,56%	1	0,65%
LEXUS	RX-SERIES	9	0,46%	1	0,65%
VOLKSWAGEN	TOUAREG	9	0,46%	1	0,65%
MERCEDES	G-SERIES	7	0,36%		
MERCEDES	EQC	4	0,20%	4	2,58%
TOYOTA	LAND CRUISER	3	0,15%		
MITSUBISHI	OUTLANDER	3	0,15%		
JEEP	GRAND CHEROKEE	1	0,05%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
D TOTAL		3.282	3,54%	244	4,14%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	462	14,08%	16	6,56%
SKODA	KODIAQ	421	12,83%	7	2,87%
VOLVO	XC60	257	7,83%	26	10,66%
NISSAN	X-TRAIL	232	7,07%	21	8,61%
MERCEDES	C-SERIES	215	6,55%	24	9,84%
PEUGEOT	508	206	6,28%	5	2,05%
MERCEDES	CLA-SERIES	169	5,15%	18	7,38%
MERCEDES	GLC-SERIES	149	4,54%	23	9,43%
TOYOTA	RAV4	124	3,78%	25	10,25%
AUDI	A4	110	3,35%	1	0,41%
BMW	X3-SERIES	89	2,71%	8	3,28%
HONDA	CR-V	85	2,59%	8	3,28%
AUDI	Q5	74	2,25%	6	2,46%
VOLKSWAGEN	PASSAT	73	2,22%	6	2,46%
OPEL	INSIGNIA	63	1,92%	2	0,82%
BMW	3-SERIES	60	1,83%	12	4,92%
PEUGEOT	508	59	1,80%	6	2,46%
BMW	X4-SERIES	44	1,34%	7	2,87%
LAND ROVER	RANGE ROVER VELAR	43	1,31%	3	1,23%
AUDI	A5	39	1,19%	1	0,41%
SEAT	TARRACO	38	1,16%		
PORSCHE	MACAN	29	0,88%	2	0,82%
ALFA ROMEO	GIULIA	28	0,85%		
JAGUAR	F-PACE	26	0,79%	2	0,82%
JAGUAR	I-PACE	24	0,73%	2	0,82%
VOLVO	V60	21	0,64%	2	0,82%
LAND ROVER	DISCOVERY SPORT	21	0,64%	1	0,41%
MERCEDES	GLE-SERIES	19	0,58%	2	0,82%
SUBARU	FORESTER	13	0,40%		
BMW	4-SERIES	13	0,40%		
ALFA ROMEO	STELVIO	12	0,37%		
JEEP	WRANGLER	11	0,34%	1	0,41%
LEXUS	RX-SERIES	9	0,27%	1	0,41%
VOLKSWAGEN	TOUAREG	9	0,27%	1	0,41%
MERCEDES	G-SERIES	7	0,21%		
MERCEDES	EQC	4	0,12%	4	1,64%
FORD	MONDEO	4	0,12%		
TOYOTA	PRIUS	3	0,09%	1	0,41%
TOYOTA	LAND CRUISER	3	0,09%		
JAGUAR	XE-TYPE	3	0,09%		
VOLVO	S60	3	0,09%		
MITSUBISHI	OUTLANDER	3	0,09%		
TOYOTA	AVENSIS	2	0,06%		
MAZDA	6-SERIES	1	0,03%		

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KIA MOTORS	STINGER	1	0,03%		
JEEP	GRAND CHEROKEE	1	0,03%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
E		228	0,25%	7	0,12%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	E-SERIES	65	28,51%	2	28,57%
SKODA	SUPERB	51	22,37%	1	14,29%
BMW	5-SERIES	44	19,30%	2	28,57%
VOLKSWAGEN	ARTEON	21	9,21%		
VOLVO	V90	17	7,46%	1	14,29%
AUDI	A6	17	7,46%		
VOLVO	S90	9	3,95%		
MERCEDES	CLS-SERIES	4	1,75%	1	14,29%
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
E-SUV		193	0,21%	18	0,31%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	84	43,52%	8	44,44%
BMW	X5-SERIES	71	36,79%	8	44,44%
LEXUS	NX-SERIES	26	13,47%	1	5,56%
BMW	X6-SERIES	7	3,63%	1	5,56%
AUDI	E-TRON	4	2,07%		
PORSCHE	CAYENNE	1	0,52%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
E TOTAL		421	0,45%	25	0,42%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	84	19,95%	8	32,00%
BMW	X5-SERIES	71	16,86%	8	32,00%
MERCEDES	E-SERIES	65	15,44%	2	8,00%
SKODA	SUPERB	51	12,11%	1	4,00%
BMW	5-SERIES	44	10,45%	2	8,00%
LEXUS	NX-SERIES	26	6,18%	1	4,00%
VOLKSWAGEN	ARTEON	21	4,99%		
VOLVO	V90	17	4,04%	1	4,00%
AUDI	A6	17	4,04%		
VOLVO	S90	9	2,14%		
BMW	X6-SERIES	7	1,66%	1	4,00%
MERCEDES	CLS-SERIES	4	0,95%	1	4,00%
AUDI	E-TRON	4	0,95%		
PORSCHE	CAYENNE	1	0,24%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
F-G		43	0,05%	6	0,10%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	17	39,53%	4	66,67%
MERCEDES	S-SERIES	11	25,58%		
BMW	7-SERIES	9	20,93%	2	33,33%
AUDI	A7	4	9,30%		
JAGUAR	XF-TYPE	1	2,33%		
MASERATI	GHIBLI	1	2,33%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
F-G-SUV		138	0,15%	12	0,20%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	86	62,32%	8	66,67%
AUDI	Q8	28	20,29%	2	16,67%
LAND ROVER	DISCOVERY	10	7,25%	1	8,33%
AUDI	Q7	7	5,07%		
BMW	X7-SERIES	6	4,35%	1	8,33%
MERCEDES	GLS-SERIES	1	0,72%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
F-G TOTAL		181	0,20%	18	0,31%
Make:	Range:	Volume:	%	Volume:	%

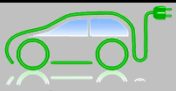
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LAND ROVER	RANGE ROVER	86	47,51%	8	44,44%
AUDI	Q8	28	15,47%	2	11,11%
PORSCHE	PANAMERA	17	9,39%	4	22,22%
MERCEDES	S-SERIES	11	6,08%		
LAND ROVER	DISCOVERY	10	5,52%	1	5,56%
BMW	7-SERIES	9	4,97%	2	11,11%
AUDI	Q7	7	3,87%		
BMW	X7-SERIES	6	3,31%	1	5,56%
AUDI	A7	4	2,21%		
MASERATI	GHIBLI	1	0,55%		
JAGUAR	XF-TYPE	1	0,55%		
MERCEDES	GLS-SERIES	1	0,55%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
SUV		30.897	33,30%	2.265	38,40%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.746	8,89%	205	9,05%
TOYOTA	C-HR	1.521	4,92%	109	4,81%
SUZUKI	VITARA	1.346	4,36%	50	2,21%
PEUGEOT	3008	1.286	4,16%	72	3,18%
VOLKSWAGEN	T-ROC	1.146	3,71%	48	2,12%
HYUNDAI	KONA	1.108	3,59%	106	4,68%
DACIA	DUSTER	1.068	3,46%	62	2,74%
SUZUKI	IGNIS	1.045	3,38%	66	2,91%
PEUGEOT	2008	1.008	3,26%	41	1,81%
BMW	X1-SERIES	923	2,99%	77	3,40%
VOLKSWAGEN	TIGUAN	880	2,85%	42	1,85%
MERCEDES	GLA-SERIES	854	2,76%	81	3,58%
AUDI	Q3	854	2,76%	8	0,35%
AUDI	Q2	809	2,62%	18	0,79%
BMW	X2-SERIES	793	2,57%	94	4,15%
CITROEN	C3 AIRCROSS	715	2,31%	65	2,87%
SEAT	ARONA	712	2,30%	85	3,75%
VOLVO	XC40	706	2,29%	54	2,38%
SKODA	KAROQ	662	2,14%	22	0,97%
MINI	COUNTRYMAN (NEW)	622	2,01%	38	1,68%
RENAULT	CAPTUR	554	1,79%	17	0,75%
KIA MOTORS	STONIC	534	1,73%	91	4,02%
OPEL	CROSSLAND X	510	1,65%	61	2,69%
FORD	ECOSPORT	506	1,64%	28	1,24%
VOLKSWAGEN	T-CROSS	505	1,63%	130	5,74%
HYUNDAI	TUCSON	460	1,49%	38	1,68%
FIAT	500X	444	1,44%	25	1,10%
SKODA	KODIAQ	421	1,36%	7	0,31%
FORD	KUGA	415	1,34%	28	1,24%
KIA MOTORS	NEW SPORTAGE	358	1,16%	34	1,50%
OPEL	GRANDLAND X	348	1,13%	15	0,66%
DACIA	SANDERO	326	1,06%	30	1,32%
CITROEN	C4 CACTUS	323	1,05%	38	1,68%
SUZUKI	SX4	284	0,92%	9	0,40%
SUZUKI	JIMNY	266	0,86%	29	1,28%
JEEP	RENEGADE	260	0,84%	27	1,19%
VOLVO	XC60	257	0,83%	26	1,15%
CITROEN	C5 AIRCROSS	245	0,79%	32	1,41%
NISSAN	X-TRAIL	232	0,75%	21	0,93%
RENAULT	KADJAR	208	0,67%	17	0,75%
PEUGEOT	5008	206	0,67%	5	0,22%
JEEP	COMPASS	150	0,49%	7	0,31%
MERCEDES	GLC-SERIES	149	0,48%	23	1,02%
OPEL	MOKKA X	149	0,48%	6	0,26%
CITROEN	DS7 CROSSBACK	138	0,45%	11	0,49%
MITSUBISHI	ASX	137	0,44%	12	0,53%
TOYOTA	RAV4	124	0,40%	25	1,10%
NISSAN	JUKE	107	0,35%	14	0,62%
MITSUBISHI	ECLIPSE CROSS	106	0,34%	5	0,22%
HONDA	HR-V	103	0,33%	7	0,31%
SEAT	ATECA	98	0,32%	5	0,22%

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BMW	X3-SERIES	89	0,29%	8	0,35%
LAND ROVER	RANGE ROVER	86	0,28%	8	0,35%
HONDA	CR-V	85	0,28%	8	0,35%
VOLVO	XC90	84	0,27%	8	0,35%
LAND ROVER	RANGE ROVER EVOQUE	75	0,24%	7	0,31%
AUDI	Q5	74	0,24%	6	0,26%
BMW	X5-SERIES	71	0,23%	8	0,35%
JAGUAR	E-PACE	58	0,19%	2	0,09%
BMW	X4-SERIES	44	0,14%	7	0,31%
LAND ROVER	RANGE ROVER VELAR	43	0,14%	3	0,13%
SEAT	TARRACO	38	0,12%		
LEXUS	UX-SERIES	34	0,11%	5	0,22%
SUBARU	XV	30	0,10%		
PORSCHE	MACAN	29	0,09%	2	0,09%
AUDI	Q8	28	0,09%	2	0,09%
JAGUAR	F-PACE	26	0,08%	2	0,09%
MAZDA	CX-3	26	0,08%	1	0,04%
LEXUS	NX-SERIES	26	0,08%	1	0,04%
JAGUAR	I-PACE	24	0,08%	2	0,09%
LAND ROVER	DISCOVERY SPORT	21	0,07%	1	0,04%
CITROEN	DS3 CROSSBACK	20	0,06%	3	0,13%
MERCEDES	GLE-SERIES	19	0,06%	2	0,09%
SUBARU	FORESTER	13	0,04%		
SSANGYONG	TIVOLI	12	0,04%		
ALFA ROMEO	STELVIO	12	0,04%		
JEEP	WRANGLER	11	0,04%	1	0,04%
LAND ROVER	DISCOVERY	10	0,03%	1	0,04%
VOLKSWAGEN	TOUAREG	9	0,03%	1	0,04%
LEXUS	RX-SERIES	9	0,03%	1	0,04%
KIA MOTORS	SOUL	9	0,03%		
BMW	X6-SERIES	7	0,02%	1	0,04%
MERCEDES	G-SERIES	7	0,02%		
AUDI	Q7	7	0,02%		
MAZDA	CX-5	6	0,02%	2	0,09%
BMW	X7-SERIES	6	0,02%	1	0,04%
MERCEDES	EQC	4	0,01%	4	0,18%
AUDI	E-TRON	4	0,01%		
MINI	COUNTRYMAN	3	0,01%	1	0,04%
SSANGYONG	XLV	2	0,01%		
PORSCHE	CAYENNE	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
JEEP	GRAND CHEROKEE	1	0,00%		
MERCEDES	GLS-SERIES	1	0,00%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
MPV		225	0,24%	16	0,27%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	121	53,78%	3	18,75%
VOLKSWAGEN	TOURAN	45	20,00%	1	6,25%
CITROEN	C4 SPACE TOURER	42	18,67%	6	37,50%
OPEL	ZAFIRA	6	2,67%	6	37,50%
CITROEN	C4 PICASSO	4	1,78%		
FORD	GRAND C-MAX	3	1,33%		
SEAT	ALHAMBRA	1	0,44%		
OPEL	MERIVA	1	0,44%		
SKODA	ROOMSTER	1	0,44%		
DACIA	LODGY	1	0,44%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		1.827	1,97%	41	0,70%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	EXPERT TRAVELLER	252	13,79%	6	14,63%
MERCEDES	V-SERIES	237	12,97%	5	12,20%
FIAT	DOBLO	182	9,96%	4	9,76%
OPEL	COMBO	152	8,32%	6	14,63%

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PEUGEOT	RIFTER	144	7,88%	5	12,20%
VOLKSWAGEN	CADDY	135	7,39%	3	7,32%
FIAT	TALENTO	126	6,90%		
NISSAN	NV300	101	5,53%		
CITROEN	JUMPY SPACE TOURER	93	5,09%		
CITROEN	BERLINGO	76	4,16%	4	9,76%
NISSAN	NV200	56	3,07%		
OPEL	VIVARO	51	2,79%		
TOYOTA	PROACE	50	2,74%	1	2,44%
MERCEDES	CITAN	37	2,03%		
FORD	TOURNEO COURIER	30	1,64%	2	4,88%
VOLKSWAGEN	TRANSPORTER	26	1,42%		
FIAT	QUBO	26	1,42%		
FORD	TRANSIT/TOURNEO	19	1,04%		
FORD	TOURNEO CONNECT	13	0,71%	5	12,20%
MERCEDES	SPRINTER	8	0,44%		
PEUGEOT	BOXER	6	0,33%		
RENAULT	TRAFIC	3	0,16%		
FIAT	DUCATO	2	0,11%		
VOLKSWAGEN	MULTIVAN	1	0,05%		
CITROEN	JUMPER	1	0,05%		
		YTD		SEPTEMBER '19	
Segment		Total	Market Share	Total	Market Share
SPORTS		178	0,19%	20	0,34%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	101	56,74%	6	30,00%
FORD	MUSTANG	18	10,11%	4	20,00%
BMW	Z4-SERIES	10	5,62%		
MAZDA	MX-5	9	5,06%	5	25,00%
PORSCHE	BOXSTER	8	4,49%		
PORSCHE	911	6	3,37%	2	10,00%
PORSCHE	CAYMAN	5	2,81%	1	5,00%
OPEL	CASCADA	5	2,81%		
MERCEDES	SLC-SERIES	3	1,69%	1	5,00%
BMW	8-SERIES	2	1,12%	1	5,00%
BMW	I8	2	1,12%		
FIAT	124 SPIDER	2	1,12%		
BMW	6-SERIES	2	1,12%		
TOYOTA	GT86	1	0,56%		
MERCEDES	GT-SERIES	1	0,56%		
AUDI	R8	1	0,56%		
NISSAN	GT-R	1	0,56%		
JAGUAR	F-TYPE	1	0,56%		
		YTD		SEPTEMBER '19	
Rechargeable Vehicles		Total	Market Share	Total	Market Share
		341	0,37%	34	0,58%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER PHEV	72	21,11%	7	20,59%
VOLVO	XC60 PHEV	48	14,08%	7	20,59%
BMW	I3 BEV	42	12,32%	3	8,82%
NISSAN	LEAF BEV	28	8,21%		
JAGUAR	I-PACE BEV	24	7,04%	2	5,88%
SMART	FORTWO BEV	22	6,45%		
PORSCHE	PANAMERA PHEV	16	4,69%	4	11,76%
MINI	COUNTRYMAN (NEW) PHEV	14	4,11%	1	2,94%
VOLKSWAGEN	GOLF BEV	14	4,11%	1	2,94%
VOLVO	XC90 PHEV	13	3,81%	2	5,88%
VOLKSWAGEN	UP! BEV	9	2,64%		
BMW	5-SERIES PHEV	8	2,35%	1	2,94%
BMW	7-SERIES PHEV	6	1,76%	1	2,94%
MERCEDES	EQC BEV	4	1,17%	4	11,76%
SMART	FORFOUR BEV	4	1,17%		
AUDI	E-TRON BEV	4	1,17%		
MITSUBISHI	OUTLANDER PHEV	3	0,88%		
BMW	I8 PHEV	2	0,59%		
MERCEDES	E-SERIES PHEV	2	0,59%		
BMW	3-SERIES PHEV	1	0,29%	1	2,94%

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BMW	2-SERIES PHEV	1	0,29%
AUDI	Q7 PHEV	1	0,29%
KIA MOTORS	NIRO PHEV	1	0,29%
NISSAN	NV200 BEV	1	0,29%
VOLVO	V60 PHEV	1	0,29%