

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		AUGUST '19	
A		Total	Market Share	Total	Market Share
Make: Range:		13.342	15,36%	786	8,19%
		Volume:	%	Volume:	%
FIAT	PANDA	3.339	25,03%	113	14,38%
HYUNDAI	i 10	2.024	15,17%	181	23,03%
TOYOTA	AYGO	1.430	10,72%	105	13,36%
PEUGEOT	108	1.249	9,36%	39	4,96%
KIA MOTORS	PICANTO	1.123	8,42%	91	11,58%
FIAT	500	752	5,64%	38	4,83%
CITROEN	C1	719	5,39%	42	5,34%
SKODA	CITIGO	640	4,80%	13	1,65%
VOLKSWAGEN	UP!	575	4,31%	42	5,34%
SUZUKI	CELERIO	451	3,38%	18	2,29%
SEAT	MII	433	3,25%	21	2,67%
SMART	FORTWO	247	1,85%	22	2,80%
RENAULT	NEW TWINGO	136	1,02%	43	5,47%
OPEL	ADAM	106	0,79%	7	0,89%
SMART	FORFOUR	90	0,67%	8	1,02%
ABARTH	500	27	0,20%	3	0,38%
TOYOTA	IQ	1	0,01%		

Segment		YTD		AUGUST '19	
A-SUV		Total	Market Share	Total	Market Share
Make: Range:		1.216	1,40%	99	1,03%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	979	80,51%	76	76,77%
SUZUKI	JIMNY	237	19,49%	23	23,23%

Segment		YTD		AUGUST '19	
A TOTAL		Total	Market Share	Total	Market Share
Make: Range:		14.558	16,76%	885	9,22%
		Volume:	%	Volume:	%
FIAT	PANDA	3.339	22,94%	113	12,77%
HYUNDAI	i 10	2.024	13,90%	181	20,45%
TOYOTA	AYGO	1.430	9,82%	105	11,86%
PEUGEOT	108	1.249	8,58%	39	4,41%
KIA MOTORS	PICANTO	1.123	7,71%	91	10,28%
SUZUKI	IGNIS	979	6,72%	76	8,59%
FIAT	500	752	5,17%	38	4,29%
CITROEN	C1	719	4,94%	42	4,75%
SKODA	CITIGO	640	4,40%	13	1,47%
VOLKSWAGEN	UP!	575	3,95%	42	4,75%
SUZUKI	CELERIO	451	3,10%	18	2,03%
SEAT	MII	433	2,97%	21	2,37%
SMART	FORTWO	247	1,70%	22	2,49%
SUZUKI	JIMNY	237	1,63%	23	2,60%
RENAULT	NEW TWINGO	136	0,93%	43	4,86%
OPEL	ADAM	106	0,73%	7	0,79%
SMART	FORFOUR	90	0,62%	8	0,90%
ABARTH	500	27	0,19%	3	0,34%
TOYOTA	IQ	1	0,01%		

Segment		YTD		AUGUST '19	
B		Total	Market Share	Total	Market Share
Make: Range:		29.735	34,23%	3.159	32,93%
		Volume:	%	Volume:	%
TOYOTA	YARIS	5.074	17,06%	603	19,09%
OPEL	CORSA	3.305	11,11%	251	7,95%
VOLKSWAGEN	POLO	3.030	10,19%	274	8,67%
PEUGEOT	208	2.964	9,97%	487	15,42%
CITROEN	C3	2.791	9,39%	236	7,47%
RENAULT	CLIO	2.446	8,23%	281	8,90%
HYUNDAI	i 20	2.003	6,74%	194	6,14%
NISSAN	MICRA	1.765	5,94%	96	3,04%
SUZUKI	SWIFT	1.359	4,57%	104	3,29%
FORD	FIESTA	1.002	3,37%	145	4,59%
SUZUKI	BALENO	980	3,30%	38	1,20%

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SEAT	IBIZA	965	3,25%	193	6,11%
AUDI	A1	493	1,66%	85	2,69%
SKODA	FABIA	469	1,58%	17	0,54%
MINI	MINI	455	1,53%	54	1,71%
FORD	KA	179	0,60%	28	0,89%
mitsubishi	SPACE STAR	137	0,46%		
KIA MOTORS	RIO	130	0,44%	12	0,38%
MAZDA	2-SERIES	70	0,24%	33	1,04%
HONDA	JAZZ	42	0,14%	7	0,22%
BMW	I3	39	0,13%	5	0,16%
CITROEN	DS3	29	0,10%	14	0,44%
ALFA ROMEO	MITO	4	0,01%	2	0,06%
FIAT	GRANDE PUNTO	3	0,01%		
HYUNDAI	GETZ	1	0,00%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
B-SUV		10.246	11,79%	1.456	15,18%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	1.296	12,65%	173	11,88%
VOLKSWAGEN	T-ROC	1.098	10,72%	157	10,78%
HYUNDAI	KONA	1.002	9,78%	111	7,62%
PEUGEOT	2008	967	9,44%	83	5,70%
AUDI	Q2	791	7,72%	198	13,60%
CITROEN	C3 AIRCROSS	650	6,34%	68	4,67%
SEAT	ARONA	627	6,12%	126	8,65%
RENAULT	CAPTUR	537	5,24%	55	3,78%
FORD	ECOSPORT	478	4,67%	73	5,01%
OPEL	CROSSLAND X	449	4,38%	49	3,37%
KIA MOTORS	STONIC	443	4,32%	73	5,01%
FIAT	500X	419	4,09%	66	4,53%
VOLKSWAGEN	T-CROSS	375	3,66%	81	5,56%
DACIA	SANDERO	296	2,89%	31	2,13%
CITROEN	C4 CACTUS	285	2,78%	26	1,79%
JEEP	RENEGADE	233	2,27%	38	2,61%
OPEL	MOKKA X	143	1,40%	18	1,24%
NISSAN	JUKE	93	0,91%	14	0,96%
MAZDA	CX-3	25	0,24%	9	0,62%
CITROEN	DS3 CROSSBACK	17	0,17%	1	0,07%
SSANGYONG	TIVOLI	12	0,12%	6	0,41%
KIA MOTORS	SOUL	9	0,09%		
MINI	COUNTRYMAN	1	0,01%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
B TOTAL		39.981	46,02%	4.615	48,10%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	5.074	12,69%	603	13,07%
OPEL	CORSA	3.305	8,27%	251	5,44%
VOLKSWAGEN	POLO	3.030	7,58%	274	5,94%
PEUGEOT	208	2.964	7,41%	487	10,55%
CITROEN	C3	2.791	6,98%	236	5,11%
RENAULT	CLIO	2.446	6,12%	281	6,09%
HYUNDAI	i 20	2.003	5,01%	194	4,20%
NISSAN	MICRA	1.765	4,41%	96	2,08%
SUZUKI	SWIFT	1.359	3,40%	104	2,25%
SUZUKI	VITARA	1.296	3,24%	173	3,75%
VOLKSWAGEN	T-ROC	1.098	2,75%	157	3,40%
FORD	FIESTA	1.002	2,51%	145	3,14%
HYUNDAI	KONA	1.002	2,51%	111	2,41%
SUZUKI	BALENO	980	2,45%	38	0,82%
PEUGEOT	2008	967	2,42%	83	1,80%
SEAT	IBIZA	965	2,41%	193	4,18%
AUDI	Q2	791	1,98%	198	4,29%
CITROEN	C3 AIRCROSS	650	1,63%	68	1,47%
SEAT	ARONA	627	1,57%	126	2,73%
RENAULT	CAPTUR	537	1,34%	55	1,19%
AUDI	A1	493	1,23%	85	1,84%
FORD	ECOSPORT	478	1,20%	73	1,58%

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SKODA	FABIA	469	1,17%	17	0,37%
MINI	MINI	455	1,14%	54	1,17%
OPEL	CROSSLAND X	449	1,12%	49	1,06%
KIA MOTORS	STONIC	443	1,11%	73	1,58%
FIAT	500X	419	1,05%	66	1,43%
VOLKSWAGEN	T-CROSS	375	0,94%	81	1,76%
DACIA	SANDERO	296	0,74%	31	0,67%
CITROEN	C4 CACTUS	285	0,71%	26	0,56%
JEEP	RENEGADE	233	0,58%	38	0,82%
FORD	KA	179	0,45%	28	0,61%
OPEL	MOKKA X	143	0,36%	18	0,39%
MITSUBISHI	SPACE STAR	137	0,34%		
KIA MOTORS	RIO	130	0,33%	12	0,26%
NISSAN	JUKE	93	0,23%	14	0,30%
MAZDA	2-SERIES	70	0,18%	33	0,72%
HONDA	JAZZ	42	0,11%	7	0,15%
BMW	I3	39	0,10%	5	0,11%
CITROEN	DS3	29	0,07%	14	0,30%
MAZDA	CX-3	25	0,06%	9	0,20%
CITROEN	DS3 CROSSBACK	17	0,04%	1	0,02%
SSANGYONG	TIVOLI	12	0,03%	6	0,13%
KIA MOTORS	SOUL	9	0,02%		
ALFA ROMEO	MITO	4	0,01%	2	0,04%
FIAT	GRANDE PUNTO	3	0,01%		
MINI	COUNTRYMAN	1	0,00%		
HYUNDAI	GETZ	1	0,00%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
C		11.523	13,26%	1.408	14,68%
Make:	Range:	Volume:	%	Volume:	%
FIAT	TIPO	1.383	12,00%	59	4,19%
OPEL	ASTRA	1.348	11,70%	140	9,94%
MERCEDES	A-SERIES	1.276	11,07%	217	15,41%
AUDI	A3	1.060	9,20%	227	16,12%
HYUNDAI	i 30	833	7,23%	62	4,40%
VOLKSWAGEN	GOLF	757	6,57%	63	4,47%
TOYOTA	COROLLA	717	6,22%	112	7,95%
PEUGEOT	308	656	5,69%	75	5,33%
FORD	FOCUS	593	5,15%	85	6,04%
PEUGEOT	301	398	3,45%	12	0,85%
SEAT	LEON	304	2,64%	56	3,98%
TOYOTA	AURIS	281	2,44%	9	0,64%
KIA MOTORS	CEED	262	2,27%	38	2,70%
HONDA	CIVIC	232	2,01%	24	1,70%
VOLVO	V40	206	1,79%	24	1,70%
BMW	1-SERIES	203	1,76%	34	2,41%
ALFA ROMEO	GIULIETTA	193	1,67%	37	2,63%
SKODA	SCALA	160	1,39%	62	4,40%
CITROEN	C-ELYSEE	160	1,39%	10	0,71%
MERCEDES	B-SERIES	135	1,17%	10	0,71%
NISSAN	PULSAR	133	1,15%		
BMW	2-SERIES	90	0,78%	17	1,21%
SKODA	RAPID	53	0,46%	9	0,64%
MINI	CLUBMAN	31	0,27%	9	0,64%
NISSAN	LEAF	28	0,24%	6	0,43%
RENAULT	MEGANE	15	0,13%	7	0,50%
MAZDA	3-SERIES	6	0,05%	1	0,07%
SUBARU	IMPREZA	4	0,03%		
LEXUS	CT-SERIES	3	0,03%	1	0,07%
CITROEN	DS4	1	0,01%	1	0,07%
CITROEN	C4	1	0,01%	1	0,07%
HYUNDAI	IONIQ	1	0,01%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
C-SUV		15.071	17,35%	1.923	20,04%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.541	16,86%	387	20,12%

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TOYOTA	C-HR	1.412	9,37%	133	6,92%
PEUGEOT	3008	1.214	8,06%	163	8,48%
DACIA	DUSTER	1.006	6,68%	85	4,42%
AUDI	Q3	846	5,61%	288	14,98%
BMW	X1-SERIES	846	5,61%	74	3,85%
VOLKSWAGEN	TIGUAN	838	5,56%	107	5,56%
MERCEDES	GLA-SERIES	773	5,13%	73	3,80%
BMW	X2-SERIES	699	4,64%	74	3,85%
VOLVO	XC40	652	4,33%	91	4,73%
SKODA	KAROQ	640	4,25%	67	3,48%
MINI	COUNTRYMAN (NEW)	584	3,87%	70	3,64%
HYUNDAI	TUCSON	422	2,80%	43	2,24%
FORD	KUGA	387	2,57%	27	1,40%
OPEL	GRANDLAND X	333	2,21%	25	1,30%
KIA MOTORS	NEW SPORTAGE	324	2,15%	32	1,66%
SUZUKI	SX4	275	1,82%	32	1,66%
CITROEN	C5 AIRCROSS	213	1,41%	44	2,29%
RENAULT	KADJAR	191	1,27%	14	0,73%
JEEP	COMPASS	143	0,95%	13	0,68%
CITROEN	DS7 CROSSBACK	127	0,84%	18	0,94%
MITSUBISHI	ASX	125	0,83%	7	0,36%
MITSUBISHI	ECLIPSE CROSS	101	0,67%	14	0,73%
HONDA	HR-V	96	0,64%	3	0,16%
SEAT	ATECA	93	0,62%	6	0,31%
LAND ROVER	RANGE ROVER EVOQUE	68	0,45%	6	0,31%
JAGUAR	E-PACE	56	0,37%	14	0,73%
SUBARU	XV	30	0,20%	8	0,42%
LEXUS	UX-SERIES	29	0,19%	5	0,26%
MAZDA	CX-5	4	0,03%		
SSANGYONG	XLV	2	0,01%		
KIA MOTORS	NIRO	1	0,01%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
C TOTAL		26.594	30,61%	3.331	34,72%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.541	9,55%	387	11,62%
TOYOTA	C-HR	1.412	5,31%	133	3,99%
FIAT	TIPO	1.383	5,20%	59	1,77%
OPEL	ASTRA	1.348	5,07%	140	4,20%
MERCEDES	A-SERIES	1.276	4,80%	217	6,51%
PEUGEOT	3008	1.214	4,56%	163	4,89%
AUDI	A3	1.060	3,99%	227	6,81%
DACIA	DUSTER	1.006	3,78%	85	2,55%
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VOLKSWAGEN	TIGUAN	838	3,15%	107	3,21%
HYUNDAI	i 30	833	3,13%	62	1,86%
MERCEDES	GLA-SERIES	773	2,91%	73	2,19%
VOLKSWAGEN	GOLF	757	2,85%	63	1,89%
TOYOTA	COROLLA	717	2,70%	112	3,36%
BMW	X2-SERIES	699	2,63%	74	2,22%
PEUGEOT	308	656	2,47%	75	2,25%
VOLVO	XC40	652	2,45%	91	2,73%
SKODA	KAROQ	640	2,41%	67	2,01%
FORD	FOCUS	593	2,23%	85	2,55%
MINI	COUNTRYMAN (NEW)	584	2,20%	70	2,10%
HYUNDAI	TUCSON	422	1,59%	43	1,29%
PEUGEOT	301	398	1,50%	12	0,36%
FORD	KUGA	387	1,46%	27	0,81%
OPEL	GRANDLAND X	333	1,25%	25	0,75%
KIA MOTORS	NEW SPORTAGE	324	1,22%	32	0,96%
SEAT	LEON	304	1,14%	56	1,68%
TOYOTA	AURIS	281	1,06%	9	0,27%
SUZUKI	SX4	275	1,03%	32	0,96%
KIA MOTORS	CEED	262	0,99%	38	1,14%
HONDA	CIVIC	232	0,87%	24	0,72%
CITROEN	C5 AIRCROSS	213	0,80%	44	1,32%

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VOLVO	V40	206	0,77%	24	0,72%
BMW	1-SERIES	203	0,76%	34	1,02%
ALFA ROMEO	GIULIETTA	193	0,73%	37	1,11%
RENAULT	KADJAR	191	0,72%	14	0,42%
SKODA	SCALA	160	0,60%	62	1,86%
CITROEN	C-ELYSEE	160	0,60%	10	0,30%
JEEP	COMPASS	143	0,54%	13	0,39%
MERCEDES	B-SERIES	135	0,51%	10	0,30%
NISSAN	PULSAR	133	0,50%		
CITROEN	DS7 CROSSBACK	127	0,48%	18	0,54%
MITSUBISHI	ASX	125	0,47%	7	0,21%
MITSUBISHI	ECLIPSE CROSS	101	0,38%	14	0,42%
HONDA	HR-V	96	0,36%	3	0,09%
SEAT	ATECA	93	0,35%	6	0,18%
BMW	2-SERIES	90	0,34%	17	0,51%
LAND ROVER	RANGE ROVER EVOQUE	68	0,26%	6	0,18%
JAGUAR	E-PACE	56	0,21%	14	0,42%
SKODA	RAPID	53	0,20%	9	0,27%
MINI	CLUBMAN	31	0,12%	9	0,27%
SUBARU	XV	30	0,11%	8	0,24%
LEXUS	UX-SERIES	29	0,11%	5	0,15%
NISSAN	LEAF	28	0,11%	6	0,18%
RENAULT	MEGANE	15	0,06%	7	0,21%
MAZDA	3-SERIES	6	0,02%	1	0,03%
MAZDA	CX-5	4	0,02%		
SUBARU	IMPREZA	4	0,02%		
LEXUS	CT-SERIES	3	0,01%	1	0,03%
SSANGYONG	XLV	2	0,01%		
CITROEN	DS4	1	0,00%	1	0,03%
CITROEN	C4	1	0,00%	1	0,03%
KIA MOTORS	NIRO	1	0,00%		
HYUNDAI	IONIQ	1	0,00%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
D		1.240	1,43%	160	1,67%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	446	35,97%	37	23,13%
MERCEDES	C-SERIES	191	15,40%	42	26,25%
MERCEDES	CLA-SERIES	151	12,18%	25	15,63%
AUDI	A4	109	8,79%	8	5,00%
VOLKSWAGEN	PASSAT	67	5,40%	17	10,63%
OPEL	INSIGNIA	61	4,92%	5	3,13%
PEUGEOT	508	53	4,27%	2	1,25%
BMW	3-SERIES	48	3,87%	3	1,88%
AUDI	A5	38	3,06%	4	2,50%
ALFA ROMEO	GIULIA	28	2,26%	12	7,50%
VOLVO	V60	19	1,53%	1	0,63%
BMW	4-SERIES	13	1,05%	2	1,25%
FORD	MONDEO	4	0,32%		
JAGUAR	XE-TYPE	3	0,24%	2	1,25%
VOLVO	S60	3	0,24%		
TOYOTA	AVENSIS	2	0,16%		
TOYOTA	PRIUS	2	0,16%		
MAZDA	6-SERIES	1	0,08%		
KIA MOTORS	STINGER	1	0,08%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
D-SUV		1.798	2,07%	290	3,02%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	414	23,03%	44	15,17%
VOLVO	XC60	231	12,85%	22	7,59%
NISSAN	X-TRAIL	211	11,74%	69	23,79%
PEUGEOT	5008	201	11,18%	22	7,59%
MERCEDES	GLC-SERIES	126	7,01%	25	8,62%
TOYOTA	RAV4	99	5,51%	21	7,24%
BMW	X3-SERIES	81	4,51%	17	5,86%
HONDA	CR-V	77	4,28%	4	1,38%

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AUDI	Q5	68	3,78%	8	2,76%
LAND ROVER	RANGE ROVER VELAR	40	2,22%	3	1,03%
SEAT	TARRACO	38	2,11%	6	2,07%
BMW	X4-SERIES	37	2,06%	12	4,14%
PORSCHE	MACAN	27	1,50%	2	0,69%
JAGUAR	F-PACE	24	1,33%	10	3,45%
JAGUAR	I-PACE	22	1,22%	5	1,72%
LAND ROVER	DISCOVERY SPORT	20	1,11%	7	2,41%
MERCEDES	GLE-SERIES	17	0,95%	6	2,07%
SUBARU	FORESTER	13	0,72%		
ALFA ROMEO	STELVIO	12	0,67%	1	0,34%
JEEP	WRANGLER	10	0,56%	1	0,34%
LEXUS	RX-SERIES	8	0,44%	2	0,69%
VOLKSWAGEN	TOUAREG	8	0,44%		
MERCEDES	G-SERIES	7	0,39%		
TOYOTA	LAND CRUISER	3	0,17%	2	0,69%
MITSUBISHI	OUTLANDER	3	0,17%		
JEEP	GRAND CHEROKEE	1	0,06%	1	0,34%
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
D TOTAL		3.038	3,50%	450	4,69%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	446	14,68%	37	8,22%
SKODA	KODIAQ	414	13,63%	44	9,78%
VOLVO	XC60	231	7,60%	22	4,89%
NISSAN	X-TRAIL	211	6,95%	69	15,33%
PEUGEOT	5008	201	6,62%	22	4,89%
MERCEDES	C-SERIES	191	6,29%	42	9,33%
MERCEDES	CLA-SERIES	151	4,97%	25	5,56%
MERCEDES	GLC-SERIES	126	4,15%	25	5,56%
AUDI	A4	109	3,59%	8	1,78%
TOYOTA	RAV4	99	3,26%	21	4,67%
BMW	X3-SERIES	81	2,67%	17	3,78%
HONDA	CR-V	77	2,53%	4	0,89%
AUDI	Q5	68	2,24%	8	1,78%
VOLKSWAGEN	PASSAT	67	2,21%	17	3,78%
OPEL	INSIGNIA	61	2,01%	5	1,11%
PEUGEOT	508	53	1,74%	2	0,44%
BMW	3-SERIES	48	1,58%	3	0,67%
LAND ROVER	RANGE ROVER VELAR	40	1,32%	3	0,67%
SEAT	TARRACO	38	1,25%	6	1,33%
AUDI	A5	38	1,25%	4	0,89%
BMW	X4-SERIES	37	1,22%	12	2,67%
ALFA ROMEO	GIULIA	28	0,92%	12	2,67%
PORSCHE	MACAN	27	0,89%	2	0,44%
JAGUAR	F-PACE	24	0,79%	10	2,22%
JAGUAR	I-PACE	22	0,72%	5	1,11%
LAND ROVER	DISCOVERY SPORT	20	0,66%	7	1,56%
VOLVO	V60	19	0,63%	1	0,22%
MERCEDES	GLE-SERIES	17	0,56%	6	1,33%
BMW	4-SERIES	13	0,43%	2	0,44%
SUBARU	FORESTER	13	0,43%		
ALFA ROMEO	STELVIO	12	0,39%	1	0,22%
JEEP	WRANGLER	10	0,33%	1	0,22%
LEXUS	RX-SERIES	8	0,26%	2	0,44%
VOLKSWAGEN	TOUAREG	8	0,26%		
MERCEDES	G-SERIES	7	0,23%		
FORD	MONDEO	4	0,13%		
JAGUAR	XE-TYPE	3	0,10%	2	0,44%
TOYOTA	LAND CRUISER	3	0,10%	2	0,44%
VOLVO	S60	3	0,10%		
MITSUBISHI	OUTLANDER	3	0,10%		
TOYOTA	AVENSIS	2	0,07%		
TOYOTA	PRIUS	2	0,07%		
JEEP	GRAND CHEROKEE	1	0,03%	1	0,22%
MAZDA	6-SERIES	1	0,03%		
KIA MOTORS	STINGER	1	0,03%		

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Segment		YTD		AUGUST '19	
E		Total	Market Share	Total	Market Share
Make:	Range:	221	0,25%	32	0,33%
		Volume:	%	Volume:	%
MERCEDES	E-SERIES	63	28,51%	7	21,88%
SKODA	SUPERB	50	22,62%	12	37,50%
BMW	5-SERIES	42	19,00%	4	12,50%
VOLKSWAGEN	ARTEON	21	9,50%	5	15,63%
AUDI	A6	17	7,69%		
VOLVO	V90	16	7,24%	3	9,38%
VOLVO	S90	9	4,07%	1	3,13%
MERCEDES	CLS-SERIES	3	1,36%		
Segment		YTD		AUGUST '19	
E-SUV		Total	Market Share	Total	Market Share
Make:	Range:	175	0,20%	19	0,20%
		Volume:	%	Volume:	%
VOLVO	XC90	76	43,43%	10	52,63%
BMW	X5-SERIES	63	36,00%	6	31,58%
LEXUS	NX-SERIES	25	14,29%	2	10,53%
BMW	X6-SERIES	6	3,43%	1	5,26%
AUDI	E-TRON	4	2,29%		
PORSCHE	CAYENNE	1	0,57%		
Segment		YTD		AUGUST '19	
E TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	396	0,46%	51	0,53%
		Volume:	%	Volume:	%
VOLVO	XC90	76	19,19%	10	19,61%
MERCEDES	E-SERIES	63	15,91%	7	13,73%
BMW	X5-SERIES	63	15,91%	6	11,76%
SKODA	SUPERB	50	12,63%	12	23,53%
BMW	5-SERIES	42	10,61%	4	7,84%
LEXUS	NX-SERIES	25	6,31%	2	3,92%
VOLKSWAGEN	ARTEON	21	5,30%	5	9,80%
AUDI	A6	17	4,29%		
VOLVO	V90	16	4,04%	3	5,88%
VOLVO	S90	9	2,27%	1	1,96%
BMW	X6-SERIES	6	1,52%	1	1,96%
AUDI	E-TRON	4	1,01%		
MERCEDES	CLS-SERIES	3	0,76%		
PORSCHE	CAYENNE	1	0,25%		
Segment		YTD		AUGUST '19	
F-G		Total	Market Share	Total	Market Share
Make:	Range:	37	0,04%	8	0,08%
		Volume:	%	Volume:	%
PORSCHE	PANAMERA	13	35,14%		
MERCEDES	S-SERIES	11	29,73%	5	62,50%
BMW	7-SERIES	7	18,92%	1	12,50%
AUDI	A7	4	10,81%	1	12,50%
JAGUAR	XF-TYPE	1	2,70%	1	12,50%
MASERATI	GHIBLI	1	2,70%		
Segment		YTD		AUGUST '19	
F-G-SUV		Total	Market Share	Total	Market Share
Make:	Range:	126	0,15%	23	0,24%
		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	78	61,90%	10	43,48%
AUDI	Q8	26	20,63%	4	17,39%
LAND ROVER	DISCOVERY	9	7,14%	3	13,04%
AUDI	Q7	7	5,56%	4	17,39%
BMW	X7-SERIES	5	3,97%	1	4,35%
MERCEDES	GLS-SERIES	1	0,79%	1	4,35%
Segment		YTD		AUGUST '19	
F-G TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	163	0,19%	31	0,32%
		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	78	47,85%	10	32,26%
AUDI	Q8	26	15,95%	4	12,90%

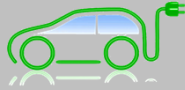
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PORSCHE	PANAMERA	13	7,98%		
MERCEDES	S-SERIES	11	6,75%	5	16,13%
LAND ROVER	DISCOVERY	9	5,52%	3	9,68%
AUDI	Q7	7	4,29%	4	12,90%
BMW	7-SERIES	7	4,29%	1	3,23%
BMW	X7-SERIES	5	3,07%	1	3,23%
AUDI	A7	4	2,45%	1	3,23%
MERCEDES	GLS-SERIES	1	0,61%	1	3,23%
JAGUAR	XF-TYPE	1	0,61%	1	3,23%
MASERATI	GHIBLI	1	0,61%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
SUV		28.632	32,96%	3.810	39,71%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.541	8,87%	387	10,16%
TOYOTA	C-HR	1.412	4,93%	133	3,49%
SUZUKI	VITARA	1.296	4,53%	173	4,54%
PEUGEOT	3008	1.214	4,24%	163	4,28%
VOLKSWAGEN	T-ROC	1.098	3,83%	157	4,12%
DACIA	DUSTER	1.006	3,51%	85	2,23%
HYUNDAI	KONA	1.002	3,50%	111	2,91%
SUZUKI	IGNIS	979	3,42%	76	1,99%
PEUGEOT	2008	967	3,38%	83	2,18%
AUDI	Q3	846	2,95%	288	7,56%
BMW	X1-SERIES	846	2,95%	74	1,94%
VOLKSWAGEN	TIGUAN	838	2,93%	107	2,81%
AUDI	Q2	791	2,76%	198	5,20%
MERCEDES	GLA-SERIES	773	2,70%	73	1,92%
BMW	X2-SERIES	699	2,44%	74	1,94%
VOLVO	XC40	652	2,28%	91	2,39%
CITROEN	C3 AIRCROSS	650	2,27%	68	1,78%
SKODA	KAROQ	640	2,24%	67	1,76%
SEAT	ARONA	627	2,19%	126	3,31%
MINI	COUNTRYMAN (NEW)	584	2,04%	70	1,84%
RENAULT	CAPTUR	537	1,88%	55	1,44%
FORD	ECOSPORT	478	1,67%	73	1,92%
OPEL	CROSSLAND X	449	1,57%	49	1,29%
KIA MOTORS	STONIC	443	1,55%	73	1,92%
HYUNDAI	TUCSON	422	1,47%	43	1,13%
FIAT	500X	419	1,46%	66	1,73%
SKODA	KODIAQ	414	1,45%	44	1,15%
FORD	KUGA	387	1,35%	27	0,71%
VOLKSWAGEN	T-CROSS	375	1,31%	81	2,13%
OPEL	GRANDLAND X	333	1,16%	25	0,66%
KIA MOTORS	NEW SPORTAGE	324	1,13%	32	0,84%
DACIA	SANDERO	296	1,03%	31	0,81%
CITROEN	C4 CACTUS	285	1,00%	26	0,68%
SUZUKI	SX4	275	0,96%	32	0,84%
SUZUKI	JIMNY	237	0,83%	23	0,60%
JEEP	RENEGADE	233	0,81%	38	1,00%
VOLVO	XC60	231	0,81%	22	0,58%
CITROEN	C5 AIRCROSS	213	0,74%	44	1,15%
NISSAN	X-TRAIL	211	0,74%	69	1,81%
PEUGEOT	5008	201	0,70%	22	0,58%
RENAULT	KADJAR	191	0,67%	14	0,37%
OPEL	MOKKA X	143	0,50%	18	0,47%
JEEP	COMPASS	143	0,50%	13	0,34%
CITROEN	DS7 CROSSBACK	127	0,44%	18	0,47%
MERCEDES	GLC-SERIES	126	0,44%	25	0,66%
MITSUBISHI	ASX	125	0,44%	7	0,18%
MITSUBISHI	ECLIPSE CROSS	101	0,35%	14	0,37%
TOYOTA	RAV4	99	0,35%	21	0,55%
HONDA	HR-V	96	0,34%	3	0,08%
NISSAN	JUKE	93	0,32%	14	0,37%
SEAT	ATECA	93	0,32%	6	0,16%
BMW	X3-SERIES	81	0,28%	17	0,45%
LAND ROVER	RANGE ROVER	78	0,27%	10	0,26%

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HONDA	CR-V	77	0,27%	4	0,10%
VOLVO	XC90	76	0,27%	10	0,26%
AUDI	Q5	68	0,24%	8	0,21%
LAND ROVER	RANGE ROVER EVOQUE	68	0,24%	6	0,16%
BMW	X5-SERIES	63	0,22%	6	0,16%
JAGUAR	E-PACE	56	0,20%	14	0,37%
LAND ROVER	RANGE ROVER VELAR	40	0,14%	3	0,08%
SEAT	TARRACO	38	0,13%	6	0,16%
BMW	X4-SERIES	37	0,13%	12	0,31%
SUBARU	XV	30	0,10%	8	0,21%
LEXUS	UX-SERIES	29	0,10%	5	0,13%
PORSCHE	MACAN	27	0,09%	2	0,05%
AUDI	Q8	26	0,09%	4	0,10%
MAZDA	CX-3	25	0,09%	9	0,24%
LEXUS	NX-SERIES	25	0,09%	2	0,05%
JAGUAR	F-PACE	24	0,08%	10	0,26%
JAGUAR	I-PACE	22	0,08%	5	0,13%
LAND ROVER	DISCOVERY SPORT	20	0,07%	7	0,18%
MERCEDES	GLE-SERIES	17	0,06%	6	0,16%
CITROEN	DS3 CROSSBACK	17	0,06%	1	0,03%
SUBARU	FORESTER	13	0,05%		
SSANGYONG	TIVOLI	12	0,04%	6	0,16%
ALFA ROMEO	STELVIO	12	0,04%	1	0,03%
JEEP	WRANGLER	10	0,03%	1	0,03%
LAND ROVER	DISCOVERY	9	0,03%	3	0,08%
KIA MOTORS	SOUL	9	0,03%		
LEXUS	RX-SERIES	8	0,03%	2	0,05%
VOLKSWAGEN	TOUAREG	8	0,03%		
AUDI	Q7	7	0,02%	4	0,10%
MERCEDES	G-SERIES	7	0,02%		
BMW	X6-SERIES	6	0,02%	1	0,03%
BMW	X7-SERIES	5	0,02%	1	0,03%
MAZDA	CX-5	4	0,01%		
AUDI	E-TRON	4	0,01%		
TOYOTA	LAND CRUISER	3	0,01%	2	0,05%
MITSUBISHI	OUTLANDER	3	0,01%		
SSANGYONG	XLV	2	0,01%		
JEEP	GRAND CHEROKEE	1	0,00%	1	0,03%
MERCEDES	GLS-SERIES	1	0,00%	1	0,03%
MINI	COUNTRYMAN	1	0,00%		
PORSCHE	CAYENNE	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
MPV		209	0,24%	19	0,20%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	118	56,46%	3	15,79%
VOLKSWAGEN	TOURAN	44	21,05%	4	21,05%
CITROEN	C4 SPACE TOURER	36	17,22%	9	47,37%
CITROEN	C4 PICASSO	4	1,91%	2	10,53%
FORD	GRAND C-MAX	3	1,44%		
OPEL	MERIVA	1	0,48%	1	5,26%
SKODA	ROOMSTER	1	0,48%		
DACIA	LODGY	1	0,48%		
SEAT	ALHAMBRA	1	0,48%		
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		1.786	2,06%	201	2,10%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	EXPERT TRAVELLER	246	13,77%	13	6,47%
MERCEDES	V-SERIES	232	12,99%	6	2,99%
FIAT	DOBLO	178	9,97%	112	55,72%
OPEL	COMBO	146	8,17%	13	6,47%
PEUGEOT	RIFTER	139	7,78%	17	8,46%
VOLKSWAGEN	CADDY	132	7,39%	8	3,98%
FIAT	TALENTO	126	7,05%	2	1,00%
NISSAN	NV300	101	5,66%	1	0,50%

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CITROEN	JUMPY SPACE TOURER	93	5,21%	1	0,50%
CITROEN	BERLINGO	72	4,03%	8	3,98%
NISSAN	NV200	56	3,14%		
OPEL	VIVARO	51	2,86%		
TOYOTA	PROACE	49	2,74%	1	0,50%
MERCEDES	CITAN	37	2,07%	7	3,48%
FORD	TOURNEO COURIER	28	1,57%	3	1,49%
FIAT	QUBO	26	1,46%	3	1,49%
VOLKSWAGEN	TRANSPORTER	26	1,46%		
FORD	TRANSIT/TOURNEO	19	1,06%	1	0,50%
FORD	TOURNEO CONNECT	8	0,45%	1	0,50%
MERCEDES	SPRINTER	8	0,45%		
PEUGEOT	BOXER	6	0,34%		
RENAULT	TRAFIC	3	0,17%	2	1,00%
FIAT	DUCATO	2	0,11%		
CITROEN	JUMPER	1	0,06%	1	0,50%
VOLKSWAGEN	MULTIVAN	1	0,06%	1	0,50%
		YTD		AUGUST '19	
Segment		Total	Market Share	Total	Market Share
SPORTS		147	0,17%	11	0,11%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	84	57,14%	2	18,18%
FORD	MUSTANG	14	9,52%	1	9,09%
BMW	Z4-SERIES	10	6,80%	2	18,18%
PORSCHE	BOXSTER	8	5,44%	1	9,09%
OPEL	CASCADA	5	3,40%		
PORSCHE	CAYMAN	4	2,72%	2	18,18%
MAZDA	MX-5	4	2,72%	1	9,09%
PORSCHE	911	4	2,72%		
FIAT	124 SPIDER	2	1,36%	1	9,09%
BMW	I8	2	1,36%		
BMW	6-SERIES	2	1,36%		
MERCEDES	SLC-SERIES	2	1,36%		
AUDI	R8	1	0,68%	1	9,09%
TOYOTA	GT86	1	0,68%		
NISSAN	GT-R	1	0,68%		
JAGUAR	F-TYPE	1	0,68%		
BMW	8-SERIES	1	0,68%		
MERCEDES	GT-SERIES	1	0,68%		
		YTD		AUGUST '19	
Rechargeable Vehicles		Total	Market Share	Total	Market Share
		289	0,33%	36	0,38%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER PHEV	47	16,26%	9	25,00%
VOLVO	XC60 PHEV	41	14,19%	2	5,56%
BMW	I3 BEV	39	13,49%	5	13,89%
NISSAN	LEAF BEV	28	9,69%	6	16,67%
JAGUAR	I-PACE BEV	22	7,61%	5	13,89%
SMART	FORTWO BEV	22	7,61%	2	5,56%
VOLKSWAGEN	GOLF BEV	13	4,50%	1	2,78%
MINI	COUNTRYMAN (NEW) PHEV	13	4,50%		
PORSCHE	PANAMERA PHEV	12	4,15%		
VOLVO	XC90 PHEV	11	3,81%	2	5,56%
VOLKSWAGEN	UP! BEV	9	3,11%	1	2,78%
BMW	5-SERIES PHEV	7	2,42%	1	2,78%
BMW	7-SERIES PHEV	5	1,73%		
SMART	FORFOUR BEV	4	1,38%	1	2,78%
AUDI	E-TRON BEV	4	1,38%		
MITSUBISHI	OUTLANDER PHEV	3	1,04%		
BMW	I8 PHEV	2	0,69%		
MERCEDES	E-SERIES PHEV	2	0,69%	1	2,78%
KIA MOTORS	NIRO PHEV	1	0,35%		
NISSAN	NV200 BEV	1	0,35%		
VOLVO	V60 PHEV	1	0,35%		
BMW	2-SERIES PHEV	1	0,35%		
AUDI	Q7 PHEV	1	0,35%		