

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment A		YTD		MARCH '19	
Make:	Range:	Total 3.375	Market Share 12,84%	Total 1.432	Market Share 15,05%
Make:	Range:	Volume:	%	Volume:	%
FIAT	PANDA	1.008	29,87%	494	34,50%
HYUNDAI	i 10	481	14,25%	110	7,68%
TOYOTA	AYGO	441	13,07%	128	8,94%
PEUGEOT	108	260	7,70%	128	8,94%
FIAT	500	243	7,20%	117	8,17%
CITROEN	C1	198	5,87%	91	6,35%
VOLKSWAGEN	UP!	156	4,62%	81	5,66%
KIA MOTORS	PICANTO	150	4,44%	45	3,14%
SKODA	CITIGO	106	3,14%	48	3,35%
SUZUKI	CELERIO	96	2,84%	71	4,96%
SMART	FORTWO	75	2,22%	22	1,54%
SEAT	MII	71	2,10%	54	3,77%
OPEL	ADAM	35	1,04%	7	0,49%
RENAULT	NEW TWINGO	34	1,01%	29	2,03%
SMART	FORFOUR	11	0,33%	3	0,21%
ABARTH	500	10	0,30%	4	0,28%

Segment A-SUV		YTD		MARCH '19	
Make:	Range:	Total 429	Market Share 1,63%	Total 119	Market Share 1,25%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	IGNIS	322	75,06%	95	79,83%
SUZUKI	JIMNY	107	24,94%	24	20,17%

Segment A TOTAL		YTD		MARCH '19	
Make:	Range:	Total 3.804	Market Share 14,47%	Total 1.551	Market Share 16,30%
Make:	Range:	Volume:	%	Volume:	%
FIAT	PANDA	1.008	26,50%	494	31,85%
HYUNDAI	i 10	481	12,64%	110	7,09%
TOYOTA	AYGO	441	11,59%	128	8,25%
SUZUKI	IGNIS	322	8,46%	95	6,13%
PEUGEOT	108	260	6,83%	128	8,25%
FIAT	500	243	6,39%	117	7,54%
CITROEN	C1	198	5,21%	91	5,87%
VOLKSWAGEN	UP!	156	4,10%	81	5,22%
KIA MOTORS	PICANTO	150	3,94%	45	2,90%
SUZUKI	JIMNY	107	2,81%	24	1,55%
SKODA	CITIGO	106	2,79%	48	3,09%
SUZUKI	CELERIO	96	2,52%	71	4,58%
SMART	FORTWO	75	1,97%	22	1,42%
SEAT	MII	71	1,87%	54	3,48%
OPEL	ADAM	35	0,92%	7	0,45%
RENAULT	NEW TWINGO	34	0,89%	29	1,87%
SMART	FORFOUR	11	0,29%	3	0,19%
ABARTH	500	10	0,26%	4	0,26%

Segment B		YTD		MARCH '19	
Make:	Range:	Total 9.002	Market Share 34,24%	Total 3.384	Market Share 35,55%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	1.460	16,22%	380	11,23%
OPEL	CORSA	1.252	13,91%	369	10,90%
PEUGEOT	208	1.083	12,03%	434	12,83%
CITROEN	C3	961	10,68%	433	12,80%
VOLKSWAGEN	POLO	901	10,01%	345	10,20%
RENAULT	CLIO	576	6,40%	189	5,59%
HYUNDAI	i 20	474	5,27%	148	4,37%
NISSAN	MICRA	472	5,24%	254	7,51%
SUZUKI	SWIFT	366	4,07%	163	4,82%
FORD	FIESTA	347	3,85%	131	3,87%
SUZUKI	BALENO	241	2,68%	149	4,40%

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SEAT	IBIZA	188	2,09%	111	3,28%
MINI	MINI	174	1,93%	101	2,98%
AUDI	A1	152	1,69%	33	0,98%
SKODA	FABIA	104	1,16%	55	1,63%
KIA MOTORS	RIO	87	0,97%	21	0,62%
MITSUBISHI	SPACE STAR	67	0,74%	35	1,03%
FORD	KA	66	0,73%	22	0,65%
HONDA	JAZZ	14	0,16%	5	0,15%
CITROEN	DS3	8	0,09%	2	0,06%
BMW	I3	5	0,06%	1	0,03%
FIAT	GRANDE PUNTO	3	0,03%	3	0,09%
ALFA ROMEO	MITO	1	0,01%		

Segment	B-SUV	YTD		MARCH '19	
		Total	Market Share	Total	Market Share
		3.064	11,66%	1.032	10,84%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	T-ROC	412	13,45%	175	16,96%
SUZUKI	VITARA	332	10,84%	109	10,56%
HYUNDAI	KONA	319	10,41%	109	10,56%
PEUGEOT	2008	293	9,56%	95	9,21%
AUDI	Q2	205	6,69%	61	5,91%
CITROEN	C3 AIRCROSS	189	6,17%	70	6,78%
OPEL	CROSSLAND X	165	5,39%	70	6,78%
FIAT	500X	163	5,32%	63	6,10%
FORD	ECOSPORT	151	4,93%	47	4,55%
CITROEN	C4 CACTUS	141	4,60%	63	6,10%
KIA MOTORS	STONIC	137	4,47%	27	2,62%
SEAT	ARONA	134	4,37%	41	3,97%
JEEP	RENEGADE	121	3,95%	30	2,91%
RENAULT	CAPTUR	121	3,95%	23	2,23%
DACIA	SANDERO	79	2,58%	15	1,45%
OPEL	MOKKA X	65	2,12%	16	1,55%
NISSAN	JUKE	24	0,78%	9	0,87%
VOLKSWAGEN	T-CROSS	9	0,29%	9	0,87%
KIA MOTORS	SOUL	4	0,13%		

Segment	B TOTAL	YTD		MARCH '19	
		Total	Market Share	Total	Market Share
		12.066	45,90%	4.416	46,40%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	1.460	12,10%	380	8,61%
OPEL	CORSA	1.252	10,38%	369	8,36%
PEUGEOT	208	1.083	8,98%	434	9,83%
CITROEN	C3	961	7,96%	433	9,81%
VOLKSWAGEN	POLO	901	7,47%	345	7,81%
RENAULT	CLIO	576	4,77%	189	4,28%
HYUNDAI	i 20	474	3,93%	148	3,35%
NISSAN	MICRA	472	3,91%	254	5,75%
VOLKSWAGEN	T-ROC	412	3,41%	175	3,96%
SUZUKI	SWIFT	366	3,03%	163	3,69%
FORD	FIESTA	347	2,88%	131	2,97%
SUZUKI	VITARA	332	2,75%	109	2,47%
HYUNDAI	KONA	319	2,64%	109	2,47%
PEUGEOT	2008	293	2,43%	95	2,15%
SUZUKI	BALENO	241	2,00%	149	3,37%
AUDI	Q2	205	1,70%	61	1,38%
CITROEN	C3 AIRCROSS	189	1,57%	70	1,59%
SEAT	IBIZA	188	1,56%	111	2,51%
MINI	MINI	174	1,44%	101	2,29%
OPEL	CROSSLAND X	165	1,37%	70	1,59%
FIAT	500X	163	1,35%	63	1,43%
AUDI	A1	152	1,26%	33	0,75%
FORD	ECOSPORT	151	1,25%	47	1,06%
CITROEN	C4 CACTUS	141	1,17%	63	1,43%
KIA MOTORS	STONIC	137	1,14%	27	0,61%

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SEAT	ARONA	134	1,11%	41	0,93%
JEEP	RENEGADE	121	1,00%	30	0,68%
RENAULT	CAPTUR	121	1,00%	23	0,52%
SKODA	FABIA	104	0,86%	55	1,25%
KIA MOTORS	RIO	87	0,72%	21	0,48%
DACIA	SANDERO	79	0,65%	15	0,34%
MITSUBISHI	SPACE STAR	67	0,56%	35	0,79%
FORD	KA	66	0,55%	22	0,50%
OPEL	MOKKA X	65	0,54%	16	0,36%
NISSAN	JUKE	24	0,20%	9	0,20%
HONDA	JAZZ	14	0,12%	5	0,11%
VOLKSWAGEN	T-CROSS	9	0,07%	9	0,20%
CITROEN	DS3	8	0,07%	2	0,05%
BMW	I3	5	0,04%	1	0,02%
KIA MOTORS	SOUL	4	0,03%		
FIAT	GRANDE PUNTO	3	0,02%	3	0,07%
ALFA ROMEO	MITO	1	0,01%		

Segment C	Make:	Range:	YTD		MARCH '19	
			Total 3.723	Market Share 14,16%	Total 1.204	Market Share 12,65%
			Volume:	%	Volume:	%

FIAT	TIPO	546	14,67%	232	19,27%
PEUGEOT	308	384	10,31%	53	4,40%
MERCEDES	A-SERIES	356	9,56%	101	8,39%
OPEL	ASTRA	327	8,78%	80	6,64%
VOLKSWAGEN	GOLF	302	8,11%	95	7,89%
AUDI	A3	288	7,74%	67	5,56%
HYUNDAI	i 30	242	6,50%	60	4,98%
FORD	FOCUS	218	5,86%	90	7,48%
TOYOTA	AURIS	194	5,21%	86	7,14%
NISSAN	PULSAR	109	2,93%	45	3,74%
HONDA	CIVIC	104	2,79%	42	3,49%
TOYOTA	COROLLA	91	2,44%	62	5,15%
KIA MOTORS	CEED	86	2,31%	16	1,33%
PEUGEOT	301	84	2,26%	41	3,41%
VOLVO	V40	78	2,10%	19	1,58%
ALFA ROMEO	GIULIETTA	75	2,01%	23	1,91%
SEAT	LEON	63	1,69%	20	1,66%
MERCEDES	B-SERIES	61	1,64%	26	2,16%
CITROEN	C-ELYSEE	27	0,73%	14	1,16%
BMW	2-SERIES	23	0,62%	10	0,83%
BMW	1-SERIES	20	0,54%	8	0,66%
SKODA	RAPID	17	0,46%	8	0,66%
NISSAN	LEAF	9	0,24%	4	0,33%
MINI	CLUBMAN	8	0,21%	1	0,08%
RENAULT	MEGANE	6	0,16%	1	0,08%
SUBARU	IMPREZA	4	0,11%		
HYUNDAI	IONIQ	1	0,03%		

Segment C-SUV	Make:	Range:	YTD		MARCH '19	
			Total 5.069	Market Share 19,28%	Total 1.711	Market Share 17,98%
			Volume:	%	Volume:	%

NISSAN	QASHQAI	902	17,79%	288	16,83%
TOYOTA	C-HR	519	10,24%	156	9,12%
PEUGEOT	3008	424	8,36%	111	6,49%
DACIA	DUSTER	375	7,40%	79	4,62%
BMW	X1-SERIES	330	6,51%	150	8,77%
VOLKSWAGEN	TIGUAN	295	5,82%	132	7,71%
SKODA	KAROQ	259	5,11%	65	3,80%
VOLVO	XC40	213	4,20%	77	4,50%
MERCEDES	GLA-SERIES	209	4,12%	58	3,39%
HYUNDAI	TUCSON	175	3,45%	65	3,80%
BMW	X2-SERIES	169	3,33%	92	5,38%
MINI	COUNTRYMAN (NEW)	167	3,29%	94	5,49%

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FORD	KUGA	164	3,24%	55	3,21%
AUDI	Q3	120	2,37%	46	2,69%
JEEP	COMPASS	117	2,31%	23	1,34%
RENAULT	KADJAR	98	1,93%	26	1,52%
KIA MOTORS	NEW SPORTAGE	97	1,91%	26	1,52%
SUZUKI	SX4	96	1,89%	33	1,93%
OPEL	GRANDLAND X	81	1,60%	34	1,99%
HONDA	HR-V	46	0,91%	13	0,76%
MITSUBISHI	ECLIPSE CROSS	43	0,85%	24	1,40%
MITSUBISHI	ASX	36	0,71%	7	0,41%
SEAT	ATECA	34	0,67%	9	0,53%
CITROEN	DS7 CROSSBACK	31	0,61%	18	1,05%
CITROEN	C5 AIRCROSS	28	0,55%	12	0,70%
JAGUAR	E-PACE	18	0,36%	7	0,41%
LAND ROVER	RANGE ROVER EVOQUE	9	0,18%	4	0,23%
SUBARU	XV	9	0,18%	2	0,12%
LEXUS	UX-SERIES	4	0,08%	4	0,23%
KIA MOTORS	NIRO	1	0,02%	1	0,06%
		YTD		MARCH '19	
Segment		Total	Market Share	Total	Market Share
C TOTAL		8.792	33,44%	2.915	30,63%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	902	10,26%	288	9,88%
FIAT	TIPO	546	6,21%	232	7,96%
TOYOTA	C-HR	519	5,90%	156	5,35%
PEUGEOT	3008	424	4,82%	111	3,81%
PEUGEOT	308	384	4,37%	53	1,82%
DACIA	DUSTER	375	4,27%	79	2,71%
MERCEDES	A-SERIES	356	4,05%	101	3,46%
BMW	X1-SERIES	330	3,75%	150	5,15%
OPEL	ASTRA	327	3,72%	80	2,74%
VOLKSWAGEN	GOLF	302	3,43%	95	3,26%
VOLKSWAGEN	TIGUAN	295	3,36%	132	4,53%
AUDI	A3	288	3,28%	67	2,30%
SKODA	KAROQ	259	2,95%	65	2,23%
HYUNDAI	i 30	242	2,75%	60	2,06%
FORD	FOCUS	218	2,48%	90	3,09%
VOLVO	XC40	213	2,42%	77	2,64%
MERCEDES	GLA-SERIES	209	2,38%	58	1,99%
TOYOTA	AURIS	194	2,21%	86	2,95%
HYUNDAI	TUCSON	175	1,99%	65	2,23%
BMW	X2-SERIES	169	1,92%	92	3,16%
MINI	COUNTRYMAN (NEW)	167	1,90%	94	3,22%
FORD	KUGA	164	1,87%	55	1,89%
AUDI	Q3	120	1,36%	46	1,58%
JEEP	COMPASS	117	1,33%	23	0,79%
NISSAN	PULSAR	109	1,24%	45	1,54%
HONDA	CIVIC	104	1,18%	42	1,44%
RENAULT	KADJAR	98	1,11%	26	0,89%
KIA MOTORS	NEW SPORTAGE	97	1,10%	26	0,89%
SUZUKI	SX4	96	1,09%	33	1,13%
TOYOTA	COROLLA	91	1,04%	62	2,13%
KIA MOTORS	CEED	86	0,98%	16	0,55%
PEUGEOT	301	84	0,96%	41	1,41%
OPEL	GRANDLAND X	81	0,92%	34	1,17%
VOLVO	V40	78	0,89%	19	0,65%
ALFA ROMEO	GIULIETTA	75	0,85%	23	0,79%
SEAT	LEON	63	0,72%	20	0,69%
MERCEDES	B-SERIES	61	0,69%	26	0,89%
HONDA	HR-V	46	0,52%	13	0,45%
MITSUBISHI	ECLIPSE CROSS	43	0,49%	24	0,82%
MITSUBISHI	ASX	36	0,41%	7	0,24%
SEAT	ATECA	34	0,39%	9	0,31%
CITROEN	DS7 CROSSBACK	31	0,35%	18	0,62%

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CITROEN	C5 AIRCROSS	28	0,32%	12	0,41%
CITROEN	C-ELYSEE	27	0,31%	14	0,48%
BMW	2-SERIES	23	0,26%	10	0,34%
BMW	1-SERIES	20	0,23%	8	0,27%
JAGUAR	E-PACE	18	0,20%	7	0,24%
SKODA	RAPID	17	0,19%	8	0,27%
NISSAN	LEAF	9	0,10%	4	0,14%
LAND ROVER	RANGE ROVER EVOQUE	9	0,10%	4	0,14%
SUBARU	XV	9	0,10%	2	0,07%
MINI	CLUBMAN	8	0,09%	1	0,03%
RENAULT	MEGANE	6	0,07%	1	0,03%
LEXUS	UX-SERIES	4	0,05%	4	0,14%
SUBARU	IMPREZA	4	0,05%		
KIA MOTORS	NIRO	1	0,01%	1	0,03%
HYUNDAI	IONIQ	1	0,01%		

Segment D	Total 380	YTD		MARCH '19	
		Market Share 1,45%	Total 126	Market Share 1,32%	
Make:	Range:	Volume:	%	Volume:	%

SKODA	OCTAVIA	153	40,26%	71	56,35%
MERCEDES	C-SERIES	42	11,05%	6	4,76%
MERCEDES	CLA-SERIES	42	11,05%	5	3,97%
PEUGEOT	508	31	8,16%	5	3,97%
VOLKSWAGEN	PASSAT	23	6,05%	11	8,73%
OPEL	INSIGNIA	21	5,53%	8	6,35%
AUDI	A5	19	5,00%	3	2,38%
BMW	3-SERIES	13	3,42%	5	3,97%
AUDI	A4	11	2,89%	2	1,59%
VOLVO	V60	7	1,84%	1	0,79%
BMW	4-SERIES	5	1,32%	2	1,59%
ALFA ROMEO	GIULIA	4	1,05%	3	2,38%
FORD	MONDEO	2	0,53%	2	1,59%
TOYOTA	AVENSIS	2	0,53%	1	0,79%
VOLVO	S60	2	0,53%		
TOYOTA	PRIUS	1	0,26%	1	0,79%
JAGUAR	XE-TYPE	1	0,26%		
KIA MOTORS	STINGER	1	0,26%		

Segment D-SUV	Total 499	YTD		MARCH '19	
		Market Share 1,90%	Total 148	Market Share 1,55%	
Make:	Range:	Volume:	%	Volume:	%

SKODA	KODIAQ	118	23,65%	41	27,70%
VOLVO	XC60	82	16,43%	24	16,22%
MERCEDES	GLC-SERIES	57	11,42%	20	13,51%
PEUGEOT	5008	49	9,82%	13	8,78%
HONDA	CR-V	35	7,01%	7	4,73%
LAND ROVER	RANGE ROVER VELAR	22	4,41%	4	2,70%
TOYOTA	RAV4	21	4,21%	10	6,76%
AUDI	Q5	19	3,81%	3	2,03%
BMW	X3-SERIES	18	3,61%	6	4,05%
BMW	X4-SERIES	13	2,61%	2	1,35%
PORSCHE	MACAN	11	2,20%	2	1,35%
NISSAN	X-TRAIL	9	1,80%	3	2,03%
JEEP	WRANGLER	8	1,60%	3	2,03%
SUBARU	FORESTER	8	1,60%	1	0,68%
JAGUAR	F-PACE	8	1,60%	1	0,68%
LAND ROVER	DISCOVERY SPORT	6	1,20%	2	1,35%
MERCEDES	GLE-SERIES	4	0,80%	2	1,35%
LEXUS	RX-SERIES	4	0,80%	2	1,35%
VOLKSWAGEN	TOUAREG	3	0,60%	1	0,68%
MERCEDES	G-SERIES	2	0,40%	1	0,68%
ALFA ROMEO	STELVIO	2	0,40%		

Segment	Total	YTD		MARCH '19	
		Market Share	Total	Market Share	

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D TOTAL		879	3,34%	274	2,88%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	153	17,41%	71	25,91%
SKODA	KODIAQ	118	13,42%	41	14,96%
VOLVO	XC60	82	9,33%	24	8,76%
MERCEDES	GLC-SERIES	57	6,48%	20	7,30%
PEUGEOT	5008	49	5,57%	13	4,74%
MERCEDES	C-SERIES	42	4,78%	6	2,19%
MERCEDES	CLA-SERIES	42	4,78%	5	1,82%
HONDA	CR-V	35	3,98%	7	2,55%
PEUGEOT	508	31	3,53%	5	1,82%
VOLKSWAGEN	PASSAT	23	2,62%	11	4,01%
LAND ROVER	RANGE ROVER VELAR	22	2,50%	4	1,46%
TOYOTA	RAV4	21	2,39%	10	3,65%
OPEL	INSIGNIA	21	2,39%	8	2,92%
AUDI	A5	19	2,16%	3	1,09%
AUDI	Q5	19	2,16%	3	1,09%
BMW	X3-SERIES	18	2,05%	6	2,19%
BMW	3-SERIES	13	1,48%	5	1,82%
BMW	X4-SERIES	13	1,48%	2	0,73%
PORSCHE	MACAN	11	1,25%	2	0,73%
AUDI	A4	11	1,25%	2	0,73%
NISSAN	X-TRAIL	9	1,02%	3	1,09%
JEEP	WRANGLER	8	0,91%	3	1,09%
JAGUAR	F-PACE	8	0,91%	1	0,36%
SUBARU	FORESTER	8	0,91%	1	0,36%
VOLVO	V60	7	0,80%	1	0,36%
LAND ROVER	DISCOVERY SPORT	6	0,68%	2	0,73%
BMW	4-SERIES	5	0,57%	2	0,73%
ALFA ROMEO	GIULIA	4	0,46%	3	1,09%
LEXUS	RX-SERIES	4	0,46%	2	0,73%
MERCEDES	GLE-SERIES	4	0,46%	2	0,73%
VOLKSWAGEN	TOUAREG	3	0,34%	1	0,36%
FORD	MONDEO	2	0,23%	2	0,73%
MERCEDES	G-SERIES	2	0,23%	1	0,36%
TOYOTA	AVENSIS	2	0,23%	1	0,36%
VOLVO	S60	2	0,23%		
ALFA ROMEO	STELVIO	2	0,23%		
TOYOTA	PRIUS	1	0,11%	1	0,36%
JAGUAR	XE-TYPE	1	0,11%		
KIA MOTORS	STINGER	1	0,11%		
Segment E		YTD		MARCH '19	
Make:	Range:	Total	Market Share	Total	Market Share
		66	0,25%	22	0,23%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	17	25,76%	5	22,73%
BMW	5-SERIES	16	24,24%	9	40,91%
MERCEDES	E-SERIES	16	24,24%	3	13,64%
AUDI	A6	6	9,09%	2	9,09%
VOLVO	V90	5	7,58%	2	9,09%
VOLKSWAGEN	ARTEON	3	4,55%		
MERCEDES	CLS-SERIES	2	3,03%	1	4,55%
VOLVO	S90	1	1,52%		
Segment E-SUV		YTD		MARCH '19	
Make:	Range:	Total	Market Share	Total	Market Share
		80	0,30%	27	0,28%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	38	47,50%	11	40,74%
BMW	X5-SERIES	27	33,75%	10	37,04%
LEXUS	NX-SERIES	12	15,00%	5	18,52%
BMW	X6-SERIES	2	2,50%	1	3,70%
PORSCHE	CAYENNE	1	1,25%		
Segment		YTD		MARCH '19	
Make:	Range:	Total	Market Share	Total	Market Share

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E TOTAL		146	0,56%	49	0,51%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	38	26,03%	11	22,45%
BMW	X5-SERIES	27	18,49%	10	20,41%
SKODA	SUPERB	17	11,64%	5	10,20%
BMW	5-SERIES	16	10,96%	9	18,37%
MERCEDES	E-SERIES	16	10,96%	3	6,12%
LEXUS	NX-SERIES	12	8,22%	5	10,20%
AUDI	A6	6	4,11%	2	4,08%
VOLVO	V90	5	3,42%	2	4,08%
VOLKSWAGEN	ARTEON	3	2,05%		
BMW	X6-SERIES	2	1,37%	1	2,04%
MERCEDES	CLS-SERIES	2	1,37%	1	2,04%
PORSCHE	CAYENNE	1	0,68%		
VOLVO	S90	1	0,68%		
Segment		YTD		MARCH '19	
F-G		Total	Market Share	Total	Market Share
		7	0,03%	0	0,00%
Make:	Range:	Volume:	%	Volume:	%
BMW	7-SERIES	2	28,57%		
PORSCHE	PANAMERA	2	28,57%		
MERCEDES	S-SERIES	2	28,57%		
AUDI	A7	1	14,29%		
Segment		YTD		MARCH '19	
F-G-SUV		Total	Market Share	Total	Market Share
		34	0,13%	19	0,20%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	22	64,71%	13	68,42%
AUDI	Q8	7	20,59%	2	10,53%
BMW	X7-SERIES	2	5,88%	2	10,53%
LAND ROVER	DISCOVERY	2	5,88%	2	10,53%
AUDI	Q7	1	2,94%		
Segment		YTD		MARCH '19	
F-G TOTAL		Total	Market Share	Total	Market Share
		41	0,16%	19	0,20%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	22	53,66%	13	68,42%
AUDI	Q8	7	17,07%	2	10,53%
LAND ROVER	DISCOVERY	2	4,88%	2	10,53%
BMW	X7-SERIES	2	4,88%	2	10,53%
PORSCHE	PANAMERA	2	4,88%		
BMW	7-SERIES	2	4,88%		
MERCEDES	S-SERIES	2	4,88%		
AUDI	A7	1	2,44%		
AUDI	Q7	1	2,44%		
Segment		YTD		MARCH '19	
SUV		Total	Market Share	Total	Market Share
		9.175	34,90%	3.056	32,11%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	902	9,83%	288	9,42%
TOYOTA	C-HR	519	5,66%	156	5,10%
PEUGEOT	3008	424	4,62%	111	3,63%
VOLKSWAGEN	T-ROC	412	4,49%	175	5,73%
DACIA	DUSTER	375	4,09%	79	2,59%
SUZUKI	VITARA	332	3,62%	109	3,57%
BMW	X1-SERIES	330	3,60%	150	4,91%
SUZUKI	IGNIS	322	3,51%	95	3,11%
HYUNDAI	KONA	319	3,48%	109	3,57%
VOLKSWAGEN	TIGUAN	295	3,22%	132	4,32%
PEUGEOT	2008	293	3,19%	95	3,11%
SKODA	KAROQ	259	2,82%	65	2,13%
VOLVO	XC40	213	2,32%	77	2,52%
MERCEDES	GLA-SERIES	209	2,28%	58	1,90%
AUDI	Q2	205	2,23%	61	2,00%

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CITROEN	C3 AIRCROSS	189	2,06%	70	2,29%
HYUNDAI	TUCSON	175	1,91%	65	2,13%
BMW	X2-SERIES	169	1,84%	92	3,01%
MINI	COUNTRYMAN (NEW)	167	1,82%	94	3,08%
OPEL	CROSSLAND X	165	1,80%	70	2,29%
FORD	KUGA	164	1,79%	55	1,80%
FIAT	500X	163	1,78%	63	2,06%
FORD	ECOSPORT	151	1,65%	47	1,54%
CITROEN	C4 CACTUS	141	1,54%	63	2,06%
KIA MOTORS	STONIC	137	1,49%	27	0,88%
SEAT	ARONA	134	1,46%	41	1,34%
JEEP	RENEGADE	121	1,32%	30	0,98%
RENAULT	CAPTUR	121	1,32%	23	0,75%
AUDI	Q3	120	1,31%	46	1,51%
SKODA	KODIAQ	118	1,29%	41	1,34%
JEEP	COMPASS	117	1,28%	23	0,75%
SUZUKI	JIMNY	107	1,17%	24	0,79%
RENAULT	KADJAR	98	1,07%	26	0,85%
KIA MOTORS	NEW SPORTAGE	97	1,06%	26	0,85%
SUZUKI	SX4	96	1,05%	33	1,08%
VOLVO	XC60	82	0,89%	24	0,79%
OPEL	GRANDLAND X	81	0,88%	34	1,11%
DACIA	SANDERO	79	0,86%	15	0,49%
OPEL	MOKKA X	65	0,71%	16	0,52%
MERCEDES	GLC-SERIES	57	0,62%	20	0,65%
PEUGEOT	5008	49	0,53%	13	0,43%
HONDA	HR-V	46	0,50%	13	0,43%
MITSUBISHI	ECLIPSE CROSS	43	0,47%	24	0,79%
VOLVO	XC90	38	0,41%	11	0,36%
MITSUBISHI	ASX	36	0,39%	7	0,23%
HONDA	CR-V	35	0,38%	7	0,23%
SEAT	ATECA	34	0,37%	9	0,29%
CITROEN	DS7 CROSSBACK	31	0,34%	18	0,59%
CITROEN	C5 AIRCROSS	28	0,31%	12	0,39%
BMW	X5-SERIES	27	0,29%	10	0,33%
NISSAN	JUKE	24	0,26%	9	0,29%
LAND ROVER	RANGE ROVER	22	0,24%	13	0,43%
LAND ROVER	RANGE ROVER VELAR	22	0,24%	4	0,13%
TOYOTA	RAV4	21	0,23%	10	0,33%
AUDI	Q5	19	0,21%	3	0,10%
JAGUAR	E-PACE	18	0,20%	7	0,23%
BMW	X3-SERIES	18	0,20%	6	0,20%
BMW	X4-SERIES	13	0,14%	2	0,07%
LEXUS	NX-SERIES	12	0,13%	5	0,16%
PORSCHE	MACAN	11	0,12%	2	0,07%
VOLKSWAGEN	T-CROSS	9	0,10%	9	0,29%
LAND ROVER	RANGE ROVER EVOQUE	9	0,10%	4	0,13%
NISSAN	X-TRAIL	9	0,10%	3	0,10%
SUBARU	XV	9	0,10%	2	0,07%
JEEP	WRANGLER	8	0,09%	3	0,10%
JAGUAR	F-PACE	8	0,09%	1	0,03%
SUBARU	FORESTER	8	0,09%	1	0,03%
AUDI	Q8	7	0,08%	2	0,07%
LAND ROVER	DISCOVERY SPORT	6	0,07%	2	0,07%
LEXUS	UX-SERIES	4	0,04%	4	0,13%
LEXUS	RX-SERIES	4	0,04%	2	0,07%
MERCEDES	GLE-SERIES	4	0,04%	2	0,07%
KIA MOTORS	SOUL	4	0,04%		
VOLKSWAGEN	TOUAREG	3	0,03%	1	0,03%
BMW	X7-SERIES	2	0,02%	2	0,07%
LAND ROVER	DISCOVERY	2	0,02%	2	0,07%
BMW	X6-SERIES	2	0,02%	1	0,03%
MERCEDES	G-SERIES	2	0,02%	1	0,03%
ALFA ROMEO	STELVIO	2	0,02%		

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KIA MOTORS	NIRO	1	0,01%	1	0,03%
PORSCHE	CAYENNE	1	0,01%		
AUDI	Q7	1	0,01%		
		YTD		MARCH '19	
Segment		Total	Market Share	Total	Market Share
MPV		85	0,32%	37	0,39%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	51	60,00%	21	56,76%
VOLKSWAGEN	TOURAN	20	23,53%	11	29,73%
CITROEN	C4 SPACE TOURER	12	14,12%	4	10,81%
FORD	GRAND C-MAX	1	1,18%	1	2,70%
CITROEN	C4 PICASSO	1	1,18%		
		YTD		MARCH '19	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		447	1,70%	243	2,55%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	V-SERIES	98	21,92%	61	25,10%
FIAT	TALENTO	62	13,87%	37	15,23%
NISSAN	NV200	50	11,19%	39	16,05%
PEUGEOT	EXPERT TRAVELLER	46	10,29%	23	9,47%
OPEL	VIVARO	37	8,28%	9	3,70%
NISSAN	NV300	31	6,94%	20	8,23%
CITROEN	JUMPY SPACE TOURER	26	5,82%	12	4,94%
PEUGEOT	RIFTER	22	4,92%	17	7,00%
FORD	TOURNEO COURIER	12	2,68%	9	3,70%
TOYOTA	PROACE	10	2,24%	5	2,06%
MERCEDES	CITAN	8	1,79%	1	0,41%
FIAT	QUBO	7	1,57%	3	1,23%
OPEL	COMBO	6	1,34%	2	0,82%
FIAT	DOBLO	6	1,34%	1	0,41%
FORD	TRANSIT/TOURNEO	5	1,12%	1	0,41%
VOLKSWAGEN	CADDY	4	0,89%	1	0,41%
CITROEN	BERLINGO	4	0,89%		
PEUGEOT	BOXER	4	0,89%		
FORD	TOURNEO CONNECT	3	0,67%		
MERCEDES	SPRINTER	2	0,45%	2	0,82%
FIAT	DUCATO	2	0,45%		
VOLKSWAGEN	TRANSPORTER	1	0,22%		
RENAULT	TRAFIC	1	0,22%		
		YTD		MARCH '19	
Segment		Total	Market Share	Total	Market Share
SPORTS		29	0,11%	14	0,15%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	9	31,03%	6	42,86%
FORD	MUSTANG	6	20,69%	2	14,29%
PORSCHE	BOXSTER	4	13,79%	2	14,29%
BMW	Z4-SERIES	3	10,34%	1	7,14%
MERCEDES	SLC-SERIES	2	6,90%	1	7,14%
BMW	6-SERIES	1	3,45%	1	7,14%
BMW	I8	1	3,45%	1	7,14%
PORSCHE	CAYMAN	1	3,45%		
BMW	8-SERIES	1	3,45%		
NISSAN	GT-R	1	3,45%		