

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		DECEMBER '19	
A		Total	Market Share	Total	Market Share
		16.078	14,09%	705	10,69%
Make:	Range:	Volume:	%	Volume:	%
FIAT	PANDA	3.764	23,41%	119	16,88%
HYUNDAI	i 10	2.476	15,40%	98	13,90%
TOYOTA	AYGO	1.937	12,05%	122	17,30%
PEUGEOT	108	1.412	8,78%	32	4,54%
KIA MOTORS	PICANTO	1.314	8,17%	22	3,12%
FIAT	500	903	5,62%	53	7,52%
CITROEN	C1	880	5,47%	25	3,55%
VOLKSWAGEN	UP!	719	4,47%	27	3,83%
SKODA	CITIGO	663	4,12%	4	0,57%
SMART	FORTWO	643	4,00%	181	25,67%
SUZUKI	CELERIO	464	2,89%		
SEAT	Mii	449	2,79%		
RENAULT	NEW TWINGO	188	1,17%	15	2,13%
SMART	FORFOUR	123	0,77%	6	0,85%
OPEL	ADAM	106	0,66%		
ABARTH	500	36	0,22%	1	0,14%
TOYOTA	IQ	1	0,01%		
Segment		YTD		DECEMBER '19	
A-SUV		Total	Market Share	Total	Market Share
		1.481	1,30%	28	0,42%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	IGNIS	1.184	79,95%	25	89,29%
SUZUKI	JIMNY	297	20,05%	3	10,71%
Segment		YTD		DECEMBER '19	
A TOTAL		Total	Market Share	Total	Market Share
		17.559	15,39%	733	11,11%
Make:	Range:	Volume:	%	Volume:	%
FIAT	PANDA	3.764	21,44%	119	16,23%
HYUNDAI	i 10	2.476	14,10%	98	13,37%
TOYOTA	AYGO	1.937	11,03%	122	16,64%
PEUGEOT	108	1.412	8,04%	32	4,37%
KIA MOTORS	PICANTO	1.314	7,48%	22	3,00%
SUZUKI	IGNIS	1.184	6,74%	25	3,41%
FIAT	500	903	5,14%	53	7,23%
CITROEN	C1	880	5,01%	25	3,41%
VOLKSWAGEN	UP!	719	4,09%	27	3,68%
SKODA	CITIGO	663	3,78%	4	0,55%
SMART	FORTWO	643	3,66%	181	24,69%
SUZUKI	CELERIO	464	2,64%		
SEAT	Mii	449	2,56%		
SUZUKI	JIMNY	297	1,69%	3	0,41%
RENAULT	NEW TWINGO	188	1,07%	15	2,05%
SMART	FORFOUR	123	0,70%	6	0,82%
OPEL	ADAM	106	0,60%		
ABARTH	500	36	0,21%	1	0,14%
TOYOTA	IQ	1	0,01%		
Segment		YTD		DECEMBER '19	
B		Total	Market Share	Total	Market Share
		37.598	32,95%	1.428	21,65%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	6.992	18,60%	269	18,84%
OPEL	CORSA	3.891	10,35%	34	2,38%
VOLKSWAGEN	POLO	3.822	10,17%	128	8,96%
CITROEN	C3	3.764	10,01%	184	12,89%
PEUGEOT	208	3.508	9,33%	62	4,34%
RENAULT	CLIO	3.000	7,98%	272	19,05%
HYUNDAI	i 20	2.459	6,54%	57	3,99%
NISSAN	MICRA	2.106	5,60%	38	2,66%
SUZUKI	SWIFT	1.669	4,44%	35	2,45%
FORD	FIESTA	1.480	3,94%	123	8,61%
SEAT	IBIZA	1.153	3,07%	47	3,29%

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SUZUKI	BALENO	1.014	2,70%	1	0,07%
MINI	MINI	678	1,80%	67	4,69%
AUDI	A1	620	1,65%	18	1,26%
SKODA	FABIA	527	1,40%	14	0,98%
MITSUBISHI	SPACE STAR	225	0,60%	8	0,56%
FORD	KA	215	0,57%	9	0,63%
KIA MOTORS	RIO	168	0,45%	3	0,21%
MAZDA	2-SERIES	145	0,39%	53	3,71%
HONDA	JAZZ	62	0,16%	3	0,21%
BMW	I3	61	0,16%	3	0,21%
CITROEN	DS3	30	0,08%		
ALFA ROMEO	MITO	4	0,01%		
FIAT	GRANDE PUNTO	3	0,01%		
HYUNDAI	GETZ	2	0,01%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
B-SUV		14.537	12,74%	1.219	18,48%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	T-ROC	1.699	11,69%	150	12,31%
SUZUKI	VITARA	1.553	10,68%	49	4,02%
HYUNDAI	KONA	1.372	9,44%	74	6,07%
PEUGEOT	2008	1.227	8,44%	52	4,27%
AUDI	Q2	1.001	6,89%	51	4,18%
SEAT	ARONA	981	6,75%	57	4,68%
KIA MOTORS	STONIC	893	6,14%	193	15,83%
VOLKSWAGEN	T-CROSS	871	5,99%	80	6,56%
CITROEN	C3 AIRCROSS	857	5,90%	40	3,28%
OPEL	CROSSLAND X	713	4,90%	44	3,61%
RENAULT	CAPTUR	696	4,79%	83	6,81%
FORD	ECOSPORT	692	4,76%	63	5,17%
FIAT	500X	551	3,79%	36	2,95%
DACIA	SANDERO	438	3,01%	83	6,81%
JEEP	RENEGADE	402	2,77%	22	1,80%
SKODA	KAMIQ	181	1,25%	99	8,12%
OPEL	MOKKA X	155	1,07%		
NISSAN	JUKE	126	0,87%	3	0,25%
MAZDA	CX-3	63	0,43%	33	2,71%
CITROEN	DS3 CROSSBACK	43	0,30%	7	0,57%
SSANGYONG	TIVOLI	12	0,08%		
KIA MOTORS	SOUL	9	0,06%		
MINI	COUNTRYMAN	2	0,01%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
B TOTAL		52.135	45,69%	2.647	40,12%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	6.992	13,41%	269	10,16%
OPEL	CORSA	3.891	7,46%	34	1,28%
VOLKSWAGEN	POLO	3.822	7,33%	128	4,84%
CITROEN	C3	3.764	7,22%	184	6,95%
PEUGEOT	208	3.508	6,73%	62	2,34%
RENAULT	CLIO	3.000	5,75%	272	10,28%
HYUNDAI	i 20	2.459	4,72%	57	2,15%
NISSAN	MICRA	2.106	4,04%	38	1,44%
VOLKSWAGEN	T-ROC	1.699	3,26%	150	5,67%
SUZUKI	SWIFT	1.669	3,20%	35	1,32%
SUZUKI	VITARA	1.553	2,98%	49	1,85%
FORD	FIESTA	1.480	2,84%	123	4,65%
HYUNDAI	KONA	1.372	2,63%	74	2,80%
PEUGEOT	2008	1.227	2,35%	52	1,96%
SEAT	IBIZA	1.153	2,21%	47	1,78%
SUZUKI	BALENO	1.014	1,94%	1	0,04%
AUDI	Q2	1.001	1,92%	51	1,93%
SEAT	ARONA	981	1,88%	57	2,15%
KIA MOTORS	STONIC	893	1,71%	193	7,29%
VOLKSWAGEN	T-CROSS	871	1,67%	80	3,02%
CITROEN	C3 AIRCROSS	857	1,64%	40	1,51%

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OPEL	CROSSLAND X	713	1,37%	44	1,66%
RENAULT	CAPTUR	696	1,33%	83	3,14%
FORD	ECOSPORT	692	1,33%	63	2,38%
MINI	MINI	678	1,30%	67	2,53%
AUDI	A1	620	1,19%	18	0,68%
FIAT	500X	551	1,06%	36	1,36%
SKODA	FABIA	527	1,01%	14	0,53%
DACIA	SANDERO	438	0,84%	83	3,14%
JEEP	RENEGADE	402	0,77%	22	0,83%
MITSUBISHI	SPACE STAR	225	0,43%	8	0,30%
FORD	KA	215	0,41%	9	0,34%
SKODA	KAMIQ	181	0,35%	99	3,74%
KIA MOTORS	RIO	168	0,32%	3	0,11%
OPEL	MOKKA X	155	0,30%		
MAZDA	2-SERIES	145	0,28%	53	2,00%
NISSAN	JUKE	126	0,24%	3	0,11%
MAZDA	CX-3	63	0,12%	33	1,25%
HONDA	JAZZ	62	0,12%	3	0,11%
BMW	I3	61	0,12%	3	0,11%
CITROEN	DS3 CROSSBACK	43	0,08%	7	0,26%
CITROEN	DS3	30	0,06%		
SSANGYONG	TIVOLI	12	0,02%		
KIA MOTORS	SOUL	9	0,02%		
ALFA ROMEO	MITO	4	0,01%		
FIAT	GRANDE PUNTO	3	0,01%		
MINI	COUNTRYMAN	2	0,00%		
HYUNDAI	GETZ	2	0,00%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
C		15.816	13,86%	1.020	15,46%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	A-SERIES	1.992	12,59%	217	21,27%
OPEL	ASTRA	1.806	11,42%	29	2,84%
FIAT	TIPO	1.576	9,96%	98	9,61%
TOYOTA	COROLLA	1.284	8,12%	118	11,57%
AUDI	A3	1.144	7,23%	19	1,86%
HYUNDAI	i 30	1.045	6,61%	21	2,06%
VOLKSWAGEN	GOLF	957	6,05%	48	4,71%
PEUGEOT	308	775	4,90%	34	3,33%
FORD	FOCUS	755	4,77%	33	3,24%
BMW	1-SERIES	540	3,41%	140	13,73%
PEUGEOT	301	445	2,81%	7	0,69%
CITROEN	C4 CACTUS	406	2,57%	11	1,08%
SEAT	LEON	405	2,56%	35	3,43%
HONDA	CIVIC	346	2,19%	35	3,43%
SKODA	SCALA	323	2,04%	49	4,80%
KIA MOTORS	CEED	301	1,90%	7	0,69%
TOYOTA	AURIS	281	1,78%		
VOLVO	V40	255	1,61%	10	0,98%
ALFA ROMEO	GIULIETTA	248	1,57%	11	1,08%
CITROEN	C-ELYSEE	225	1,42%	7	0,69%
MERCEDES	B-SERIES	166	1,05%	6	0,59%
NISSAN	PULSAR	133	0,84%		
BMW	2-SERIES	118	0,75%	3	0,29%
RENAULT	MEGANE	73	0,46%	32	3,14%
MAZDA	3-SERIES	66	0,42%	47	4,61%
MINI	CLUBMAN	54	0,34%	3	0,29%
SKODA	RAPID	53	0,34%		
NISSAN	LEAF	33	0,21%		
SUBARU	IMPREZA	5	0,03%		
LEXUS	CT-SERIES	3	0,02%		
CITROEN	C4	1	0,01%		
HYUNDAI	IONIQ	1	0,01%		
CITROEN	DS4	1	0,01%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
C-SUV		20.823	18,25%	1.571	23,81%

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Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.442	16,53%	197	12,54%
TOYOTA	C-HR	1.840	8,84%	114	7,26%
PEUGEOT	3008	1.685	8,09%	122	7,77%
DACIA	DUSTER	1.395	6,70%	147	9,36%
BMW	X1-SERIES	1.187	5,70%	59	3,76%
MERCEDES	GLA-SERIES	1.102	5,29%	66	4,20%
VOLKSWAGEN	TIGUAN	1.060	5,09%	55	3,50%
VOLVO	XC40	1.046	5,02%	86	5,47%
BMW	X2-SERIES	1.038	4,98%	75	4,77%
AUDI	Q3	944	4,53%	17	1,08%
MINI	COUNTRYMAN (NEW)	922	4,43%	146	9,29%
SKODA	KAROQ	857	4,12%	67	4,26%
FORD	KUGA	643	3,09%	154	9,80%
HYUNDAI	TUCSON	566	2,72%	17	1,08%
KIA MOTORS	NEW SPORTAGE	474	2,28%	20	1,27%
OPEL	GRANDLAND X	416	2,00%	16	1,02%
CITROEN	C5 AIRCROSS	339	1,63%	38	2,42%
SUZUKI	SX4	322	1,55%	10	0,64%
RENAULT	KADJAR	319	1,53%	90	5,73%
CITROEN	DS7 CROSSBACK	181	0,87%	16	1,02%
JEEP	COMPASS	177	0,85%	8	0,51%
MITSUBISHI	ASX	153	0,73%	1	0,06%
LAND ROVER	RANGE ROVER EVOQUE	132	0,63%	12	0,76%
MITSUBISHI	ECLIPSE CROSS	124	0,60%	8	0,51%
HONDA	HR-V	123	0,59%	4	0,25%
SEAT	ATECA	110	0,53%	1	0,06%
JAGUAR	E-PACE	64	0,31%	2	0,13%
KIA MOTORS	XCEED	54	0,26%	8	0,51%
LEXUS	UX-SERIES	45	0,22%	5	0,32%
SUBARU	XV	40	0,19%	5	0,32%
MAZDA	CX-30	11	0,05%	3	0,19%
MAZDA	CX-5	9	0,04%	2	0,13%
SSANGYONG	XLV	2	0,01%		
KIA MOTORS	NIRO	1	0,00%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
C TOTAL		36.639	32,11%	2.591	39,28%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.442	9,39%	197	7,60%
MERCEDES	A-SERIES	1.992	5,44%	217	8,38%
TOYOTA	C-HR	1.840	5,02%	114	4,40%
OPEL	ASTRA	1.806	4,93%	29	1,12%
PEUGEOT	3008	1.685	4,60%	122	4,71%
FIAT	TIPO	1.576	4,30%	98	3,78%
DACIA	DUSTER	1.395	3,81%	147	5,67%
TOYOTA	COROLLA	1.284	3,50%	118	4,55%
BMW	X1-SERIES	1.187	3,24%	59	2,28%
AUDI	A3	1.144	3,12%	19	0,73%
MERCEDES	GLA-SERIES	1.102	3,01%	66	2,55%
VOLKSWAGEN	TIGUAN	1.060	2,89%	55	2,12%
VOLVO	XC40	1.046	2,85%	86	3,32%
HYUNDAI	i 30	1.045	2,85%	21	0,81%
BMW	X2-SERIES	1.038	2,83%	75	2,89%
VOLKSWAGEN	GOLF	957	2,61%	48	1,85%
AUDI	Q3	944	2,58%	17	0,66%
MINI	COUNTRYMAN (NEW)	922	2,52%	146	5,63%
SKODA	KAROQ	857	2,34%	67	2,59%
PEUGEOT	308	775	2,12%	34	1,31%
FORD	FOCUS	755	2,06%	33	1,27%
FORD	KUGA	643	1,75%	154	5,94%
HYUNDAI	TUCSON	566	1,54%	17	0,66%
BMW	1-SERIES	540	1,47%	140	5,40%
KIA MOTORS	NEW SPORTAGE	474	1,29%	20	0,77%
PEUGEOT	301	445	1,21%	7	0,27%
OPEL	GRANDLAND X	416	1,14%	16	0,62%
CITROEN	C4 CACTUS	406	1,11%	11	0,42%

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SEAT	LEON	405	1,11%	35	1,35%
HONDA	CIVIC	346	0,94%	35	1,35%
CITROEN	C5 AIRCROSS	339	0,93%	38	1,47%
SKODA	SCALA	323	0,88%	49	1,89%
SUZUKI	SX4	322	0,88%	10	0,39%
RENAULT	KADJAR	319	0,87%	90	3,47%
KIA MOTORS	CEED	301	0,82%	7	0,27%
TOYOTA	AURIS	281	0,77%		
VOLVO	V40	255	0,70%	10	0,39%
ALFA ROMEO	GIULIETTA	248	0,68%	11	0,42%
CITROEN	C-ELYSEE	225	0,61%	7	0,27%
CITROEN	DS7 CROSSBACK	181	0,49%	16	0,62%
JEEP	COMPASS	177	0,48%	8	0,31%
MERCEDES	B-SERIES	166	0,45%	6	0,23%
MITSUBISHI	ASX	153	0,42%	1	0,04%
NISSAN	PULSAR	133	0,36%		
LAND ROVER	RANGE ROVER EVOQUE	132	0,36%	12	0,46%
MITSUBISHI	ECLIPSE CROSS	124	0,34%	8	0,31%
HONDA	HR-V	123	0,34%	4	0,15%
BMW	2-SERIES	118	0,32%	3	0,12%
SEAT	ATECA	110	0,30%	1	0,04%
RENAULT	MEGANE	73	0,20%	32	1,24%
MAZDA	3-SERIES	66	0,18%	47	1,81%
JAGUAR	E-PACE	64	0,17%	2	0,08%
KIA MOTORS	XCEED	54	0,15%	8	0,31%
MINI	CLUBMAN	54	0,15%	3	0,12%
SKODA	RAPID	53	0,14%		
LEXUS	UX-SERIES	45	0,12%	5	0,19%
SUBARU	XV	40	0,11%	5	0,19%
NISSAN	LEAF	33	0,09%		
MAZDA	CX-30	11	0,03%	3	0,12%
MAZDA	CX-5	9	0,02%	2	0,08%
SUBARU	IMPREZA	5	0,01%		
LEXUS	CT-SERIES	3	0,01%		
SSANGYONG	XLV	2	0,01%		
CITROEN	DS4	1	0,00%		
HYUNDAI	IONIQ	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
CITROEN	C4	1	0,00%		

Segment	D	YTD		DECEMBER '19	
		Total	Market Share	Total	Market Share
		1.726	1,51%	135	2,05%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	603	34,94%	39	28,89%
MERCEDES	C-SERIES	284	16,45%	24	17,78%
MERCEDES	CLA-SERIES	274	15,87%	43	31,85%
AUDI	A4	116	6,72%	4	2,96%
BMW	3-SERIES	84	4,87%	11	8,15%
VOLKSWAGEN	PASSAT	81	4,69%	2	1,48%
OPEL	INSIGNIA	76	4,40%	5	3,70%
PEUGEOT	508	74	4,29%	3	2,22%
AUDI	A5	42	2,43%	1	0,74%
ALFA ROMEO	GIULIA	29	1,68%	1	0,74%
VOLVO	V60	25	1,45%		
BMW	4-SERIES	14	0,81%		
FORD	MONDEO	5	0,29%		
MAZDA	6-SERIES	4	0,23%	2	1,48%
TOYOTA	PRIUS	4	0,23%		
VOLVO	S60	3	0,17%		
JAGUAR	XE-TYPE	3	0,17%		
TESLA	MODEL 3	2	0,12%		
TOYOTA	AVENSIS	2	0,12%		
KIA MOTORS	STINGER	1	0,06%		
Segment	D-SUV	YTD		DECEMBER '19	
		Total	Market Share	Total	Market Share
		2.808	2,46%	349	5,29%
Make:	Range:	Volume:	%	Volume:	%

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SKODA	KODIAQ	731	26,03%	171	49,00%
VOLVO	XC60	371	13,21%	52	14,90%
NISSAN	X-TRAIL	320	11,40%	14	4,01%
MERCEDES	GLC-SERIES	258	9,19%	27	7,74%
PEUGEOT	5008	258	9,19%	13	3,72%
TOYOTA	RAV4	173	6,16%	20	5,73%
HONDA	CR-V	120	4,27%	22	6,30%
BMW	X3-SERIES	105	3,74%	2	0,57%
AUDI	Q5	84	2,99%	2	0,57%
BMW	X4-SERIES	60	2,14%	5	1,43%
LAND ROVER	RANGE ROVER VELAR	54	1,92%	4	1,15%
SEAT	TARRACO	43	1,53%	1	0,29%
PORSCHE	MACAN	38	1,35%	2	0,57%
JAGUAR	F-PACE	31	1,10%	3	0,86%
LAND ROVER	DISCOVERY SPORT	26	0,93%	3	0,86%
JAGUAR	I-PACE	26	0,93%		
MERCEDES	GLE-SERIES	24	0,85%	1	0,29%
SUBARU	FORESTER	14	0,50%	1	0,29%
JEEP	WRANGLER	12	0,43%	1	0,29%
ALFA ROMEO	STELVIO	12	0,43%		
VOLKSWAGEN	TOUAREG	10	0,36%		
LEXUS	RX-SERIES	10	0,36%		
MERCEDES	G-SERIES	8	0,28%		
TOYOTA	LAND CRUISER	6	0,21%	1	0,29%
MERCEDES	EQC	5	0,18%	1	0,29%
FORD	EDGE	4	0,14%	3	0,86%
MITSUBISHI	OUTLANDER	3	0,11%		
JEEP	GRAND CHEROKEE	1	0,04%		
JEEP	CHEROKEE	1	0,04%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
D TOTAL		4.534	3,97%	484	7,34%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	731	16,12%	171	35,33%
SKODA	OCTAVIA	603	13,30%	39	8,06%
VOLVO	XC60	371	8,18%	52	10,74%
NISSAN	X-TRAIL	320	7,06%	14	2,89%
MERCEDES	C-SERIES	284	6,26%	24	4,96%
MERCEDES	CLA-SERIES	274	6,04%	43	8,88%
MERCEDES	GLC-SERIES	258	5,69%	27	5,58%
PEUGEOT	5008	258	5,69%	13	2,69%
TOYOTA	RAV4	173	3,82%	20	4,13%
HONDA	CR-V	120	2,65%	22	4,55%
AUDI	A4	116	2,56%	4	0,83%
BMW	X3-SERIES	105	2,32%	2	0,41%
BMW	3-SERIES	84	1,85%	11	2,27%
AUDI	Q5	84	1,85%	2	0,41%
VOLKSWAGEN	PASSAT	81	1,79%	2	0,41%
OPEL	INSIGNIA	76	1,68%	5	1,03%
PEUGEOT	508	74	1,63%	3	0,62%
BMW	X4-SERIES	60	1,32%	5	1,03%
LAND ROVER	RANGE ROVER VELAR	54	1,19%	4	0,83%
SEAT	TARRACO	43	0,95%	1	0,21%
AUDI	A5	42	0,93%	1	0,21%
PORSCHE	MACAN	38	0,84%	2	0,41%
JAGUAR	F-PACE	31	0,68%	3	0,62%
ALFA ROMEO	GIULIA	29	0,64%	1	0,21%
LAND ROVER	DISCOVERY SPORT	26	0,57%	3	0,62%
JAGUAR	I-PACE	26	0,57%		
VOLVO	V60	25	0,55%		
MERCEDES	GLE-SERIES	24	0,53%	1	0,21%
SUBARU	FORESTER	14	0,31%	1	0,21%
BMW	4-SERIES	14	0,31%		
JEEP	WRANGLER	12	0,26%	1	0,21%
ALFA ROMEO	STELVIO	12	0,26%		
VOLKSWAGEN	TOUAREG	10	0,22%		
LEXUS	RX-SERIES	10	0,22%		

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

MERCEDES	G-SERIES	8	0,18%		
TOYOTA	LAND CRUISER	6	0,13%	1	0,21%
MERCEDES	EQC	5	0,11%	1	0,21%
FORD	MONDEO	5	0,11%		
FORD	EDGE	4	0,09%	3	0,62%
MAZDA	6-SERIES	4	0,09%	2	0,41%
TOYOTA	PRIUS	4	0,09%		
VOLVO	S60	3	0,07%		
JAGUAR	XE-TYPE	3	0,07%		
MITSUBISHI	OUTLANDER	3	0,07%		
TESLA	MODEL 3	2	0,04%		
TOYOTA	AVENSIS	2	0,04%		
JEEP	CHEROKEE	1	0,02%		
JEEP	GRAND CHEROKEE	1	0,02%		
KIA MOTORS	STINGER	1	0,02%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
E		265	0,23%	10	0,15%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	E-SERIES	84	31,70%	3	30,00%
SKODA	SUPERB	54	20,38%	1	10,00%
BMW	5-SERIES	53	20,00%	3	30,00%
VOLKSWAGEN	ARTEON	21	7,92%		
VOLVO	V90	19	7,17%	2	20,00%
AUDI	A6	18	6,79%		
VOLVO	S90	9	3,40%		
MERCEDES	CLS-SERIES	7	2,64%	1	10,00%
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
E-SUV		285	0,25%	31	0,47%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	123	43,16%	11	35,48%
BMW	X5-SERIES	85	29,82%	7	22,58%
LEXUS	NX-SERIES	33	11,58%	2	6,45%
PORSCHE	CAYENNE	29	10,18%	10	32,26%
BMW	X6-SERIES	10	3,51%	1	3,23%
AUDI	E-TRON	5	1,75%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
E TOTAL		550	0,48%	41	0,62%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	123	22,36%	11	26,83%
BMW	X5-SERIES	85	15,45%	7	17,07%
MERCEDES	E-SERIES	84	15,27%	3	7,32%
SKODA	SUPERB	54	9,82%	1	2,44%
BMW	5-SERIES	53	9,64%	3	7,32%
LEXUS	NX-SERIES	33	6,00%	2	4,88%
PORSCHE	CAYENNE	29	5,27%	10	24,39%
VOLKSWAGEN	ARTEON	21	3,82%		
VOLVO	V90	19	3,45%	2	4,88%
AUDI	A6	18	3,27%		
BMW	X6-SERIES	10	1,82%	1	2,44%
VOLVO	S90	9	1,64%		
MERCEDES	CLS-SERIES	7	1,27%	1	2,44%
AUDI	E-TRON	5	0,91%		
		YTD		DECEMBER '19	
Segment		Total	Market Share	Total	Market Share
F-G		55	0,05%	3	0,05%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	19	34,55%	2	66,67%
MERCEDES	S-SERIES	16	29,09%		
BMW	7-SERIES	11	20,00%		
AUDI	A7	5	9,09%	1	33,33%
MERCEDES	GT-SERIES	2	3,64%		
MASERATI	Ghibli	1	1,82%		
JAGUAR	XF-TYPE	1	1,82%		
		YTD		DECEMBER '19	

**NEW PC REGISTRATIONS BY SEGMENT**  
**ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		Total	Market Share	Total	Market Share
F-G-SUV		158	0,14%	8	0,12%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	94	59,49%	4	50,00%
AUDI	Q8	33	20,89%	3	37,50%
LAND ROVER	DISCOVERY	13	8,23%		
BMW	X7-SERIES	8	5,06%		
AUDI	Q7	7	4,43%		
MERCEDES	GLS-SERIES	2	1,27%	1	12,50%
MASERATI	LEVANTE	1	0,63%		
Segment		YTD Total	YTD Market Share	DECEMBER '19 Total	DECEMBER '19 Market Share
F-G TOTAL		213	0,19%	11	0,17%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	94	44,13%	4	36,36%
AUDI	Q8	33	15,49%	3	27,27%
PORSCHE	PANAMERA	19	8,92%	2	18,18%
MERCEDES	S-SERIES	16	7,51%		
LAND ROVER	DISCOVERY	13	6,10%		
BMW	7-SERIES	11	5,16%		
BMW	X7-SERIES	8	3,76%		
AUDI	Q7	7	3,29%		
AUDI	A7	5	2,35%	1	9,09%
MERCEDES	GLS-SERIES	2	0,94%	1	9,09%
MERCEDES	GT-SERIES	2	0,94%		
MASERATI	LEVANTE	1	0,47%		
JAGUAR	XF-TYPE	1	0,47%		
MASERATI	GHIBLI	1	0,47%		
Segment		YTD Total	YTD Market Share	DECEMBER '19 Total	DECEMBER '19 Market Share
SUV		40.092	35,13%	3.206	48,60%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.442	8,59%	197	6,14%
TOYOTA	C-HR	1.840	4,59%	114	3,56%
VOLKSWAGEN	T-ROC	1.699	4,24%	150	4,68%
PEUGEOT	3008	1.685	4,20%	122	3,81%
SUZUKI	VITARA	1.553	3,87%	49	1,53%
DACIA	DUSTER	1.395	3,48%	147	4,59%
HYUNDAI	KONA	1.372	3,42%	74	2,31%
PEUGEOT	2008	1.227	3,06%	52	1,62%
BMW	X1-SERIES	1.187	2,96%	59	1,84%
SUZUKI	IGNIS	1.184	2,95%	25	0,78%
MERCEDES	GLA-SERIES	1.102	2,75%	66	2,06%
VOLKSWAGEN	TIGUAN	1.060	2,64%	55	1,72%
VOLVO	XC40	1.046	2,61%	86	2,68%
BMW	X2-SERIES	1.038	2,59%	75	2,34%
AUDI	Q2	1.001	2,50%	51	1,59%
SEAT	ARONA	981	2,45%	57	1,78%
AUDI	Q3	944	2,35%	17	0,53%
MINI	COUNTRYMAN (NEW)	922	2,30%	146	4,55%
KIA MOTORS	STONIC	893	2,23%	193	6,02%
VOLKSWAGEN	T-CROSS	871	2,17%	80	2,50%
SKODA	KAROQ	857	2,14%	67	2,09%
CITROEN	C3 AIRCROSS	857	2,14%	40	1,25%
SKODA	KODIAQ	731	1,82%	171	5,33%
OPEL	CROSSLAND X	713	1,78%	44	1,37%
RENAULT	CAPTUR	696	1,74%	83	2,59%
FORD	ECOSPORT	692	1,73%	63	1,97%
FORD	KUGA	643	1,60%	154	4,80%
HYUNDAI	TUCSON	566	1,41%	17	0,53%
FIAT	500X	551	1,37%	36	1,12%
KIA MOTORS	NEW SPORTAGE	474	1,18%	20	0,62%
DACIA	SANDERO	438	1,09%	83	2,59%
OPEL	GRANDLAND X	416	1,04%	16	0,50%
JEEP	RENEGADE	402	1,00%	22	0,69%
VOLVO	XC60	371	0,93%	52	1,62%
CITROEN	C5 AIRCROSS	339	0,85%	38	1,19%



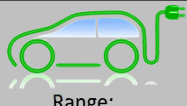
**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

SUZUKI	SX4	322	0,80%	10	0,31%
NISSAN	X-TRAIL	320	0,80%	14	0,44%
RENAULT	KADJAR	319	0,80%	90	2,81%
SUZUKI	JIMNY	297	0,74%	3	0,09%
MERCEDES	GLC-SERIES	258	0,64%	27	0,84%
PEUGEOT	5008	258	0,64%	13	0,41%
SKODA	KAMIQ	181	0,45%	99	3,09%
CITROEN	DS7 CROSSBACK	181	0,45%	16	0,50%
JEEP	COMPASS	177	0,44%	8	0,25%
TOYOTA	RAV4	173	0,43%	20	0,62%
OPEL	MOKKA X	155	0,39%		
MITSUBISHI	ASX	153	0,38%	1	0,03%
LAND ROVER	RANGE ROVER EVOQUE	132	0,33%	12	0,37%
NISSAN	JUKE	126	0,31%	3	0,09%
MITSUBISHI	ECLIPSE CROSS	124	0,31%	8	0,25%
VOLVO	XC90	123	0,31%	11	0,34%
HONDA	HR-V	123	0,31%	4	0,12%
HONDA	CR-V	120	0,30%	22	0,69%
SEAT	ATECA	110	0,27%	1	0,03%
BMW	X3-SERIES	105	0,26%	2	0,06%
LAND ROVER	RANGE ROVER	94	0,23%	4	0,12%
BMW	X5-SERIES	85	0,21%	7	0,22%
AUDI	Q5	84	0,21%	2	0,06%
JAGUAR	E-PACE	64	0,16%	2	0,06%
MAZDA	CX-3	63	0,16%	33	1,03%
BMW	X4-SERIES	60	0,15%	5	0,16%
KIA MOTORS	XCEED	54	0,13%	8	0,25%
LAND ROVER	RANGE ROVER VELAR	54	0,13%	4	0,12%
LEXUS	UX-SERIES	45	0,11%	5	0,16%
CITROEN	DS3 CROSSBACK	43	0,11%	7	0,22%
SEAT	TARRACO	43	0,11%	1	0,03%
SUBARU	XV	40	0,10%	5	0,16%
PORSCHE	MACAN	38	0,09%	2	0,06%
AUDI	Q8	33	0,08%	3	0,09%
LEXUS	NX-SERIES	33	0,08%	2	0,06%
JAGUAR	F-PACE	31	0,08%	3	0,09%
PORSCHE	CAYENNE	29	0,07%	10	0,31%
LAND ROVER	DISCOVERY SPORT	26	0,06%	3	0,09%
JAGUAR	I-PACE	26	0,06%		
MERCEDES	GLE-SERIES	24	0,06%	1	0,03%
SUBARU	FORESTER	14	0,03%	1	0,03%
LAND ROVER	DISCOVERY	13	0,03%		
JEEP	WRANGLER	12	0,03%	1	0,03%
SSANGYONG	TIVOLI	12	0,03%		
ALFA ROMEO	STELVIO	12	0,03%		
MAZDA	CX-30	11	0,03%	3	0,09%
BMW	X6-SERIES	10	0,02%	1	0,03%
VOLKSWAGEN	TOUAREG	10	0,02%		
LEXUS	RX-SERIES	10	0,02%		
MAZDA	CX-5	9	0,02%	2	0,06%
KIA MOTORS	SOUL	9	0,02%		
BMW	X7-SERIES	8	0,02%		
MERCEDES	G-SERIES	8	0,02%		
AUDI	Q7	7	0,02%		
TOYOTA	LAND CRUISER	6	0,01%	1	0,03%
MERCEDES	EQC	5	0,01%	1	0,03%
AUDI	E-TRON	5	0,01%		
FORD	EDGE	4	0,01%	3	0,09%
MITSUBISHI	OUTLANDER	3	0,01%		
MERCEDES	GLS-SERIES	2	0,00%	1	0,03%
MINI	COUNTRYMAN	2	0,00%		
SSANGYONG	XLV	2	0,00%		
MASERATI	LEVANTE	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
JEEP	GRAND CHEROKEE	1	0,00%		
JEEP	CHEROKEE	1	0,00%		
YTD				DECEMBER '19	

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		Total	Market Share	Total	Market Share
MPV		277	0,24%	15	0,23%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	144	51,99%	10	66,67%
VOLKSWAGEN	TOURAN	51	18,41%		
CITROEN	C4 SPACE TOURER	49	17,69%		
OPEL	ZAFIRA	20	7,22%	3	20,00%
FORD	GRAND C-MAX	4	1,44%	1	6,67%
CITROEN	C4 PICASSO	4	1,44%		
SEAT	ALHAMBRA	2	0,72%	1	6,67%
SKODA	ROOMSTER	1	0,36%		
DACIA	LODGY	1	0,36%		
OPEL	MERIVA	1	0,36%		
Segment		YTD		DECEMBER '19	
MPV-M/COMBI		1.987	1,74%	57	0,86%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	EXPERT TRAVELLER	260	13,09%	2	3,51%
MERCEDES	V-SERIES	249	12,53%	1	1,75%
FIAT	DOBLO	207	10,42%	20	35,09%
PEUGEOT	RIFTER	175	8,81%	9	15,79%
OPEL	COMBO	173	8,71%	6	10,53%
VOLKSWAGEN	CADDY	138	6,95%		
FIAT	TALENTO	128	6,44%	2	3,51%
NISSAN	NV300	101	5,08%		
CITROEN	JUMPY SPACE TOURER	95	4,78%		
CITROEN	BERLINGO	86	4,33%		
TOYOTA	PROACE	60	3,02%	6	10,53%
NISSAN	NV200	60	3,02%	2	3,51%
OPEL	VIVARO	51	2,57%		
FIAT	QUBO	39	1,96%	3	5,26%
MERCEDES	CITAN	37	1,86%		
VOLKSWAGEN	TRANSPORTER	33	1,66%		
FORD	TOURNEO COURIER	32	1,61%	1	1,75%
FORD	TRANSIT/TOURNEO	23	1,16%	2	3,51%
FORD	TOURNEO CONNECT	15	0,75%	2	3,51%
MERCEDES	SPRINTER	10	0,50%	1	1,75%
PEUGEOT	BOXER	8	0,40%		
RENAULT	TRAFIC	3	0,15%		
FIAT	DUCATO	2	0,10%		
CITROEN	JUMPER	1	0,05%		
VOLKSWAGEN	MULTIVAN	1	0,05%		
Segment		YTD		DECEMBER '19	
SPORTS		212	0,19%	18	0,27%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	111	52,36%	6	33,33%
MAZDA	MX-5	26	12,26%	11	61,11%
FORD	MUSTANG	18	8,49%		
BMW	Z4-SERIES	12	5,66%	1	5,56%
PORSCHE	911	9	4,25%		
PORSCHE	BOXSTER	8	3,77%		
PORSCHE	CAYMAN	5	2,36%		
OPEL	CASCADA	5	2,36%		
BMW	8-SERIES	4	1,89%		
MERCEDES	SLC-SERIES	3	1,42%		
BMW	6-SERIES	2	0,94%		
BMW	I8	2	0,94%		
FIAT	124 SPIDER	2	0,94%		
JAGUAR	F-TYPE	1	0,47%		
NISSAN	GT-R	1	0,47%		
SUBARU	BRZ	1	0,47%		
TOYOTA	GT86	1	0,47%		
AUDI	R8	1	0,47%		

**NEW PC REGISTRATIONS BY SEGMENT**  
**ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Rechargeable Vehicles Make:	 Range:	YTD		DECEMBER '19	
		Total 478	Market Share 0,42%	Total 49	Market Share 0,74%
		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER PHEV	80	16,70%	4	8,16%
VOLVO	XC60 PHEV	72	15,03%	8	16,33%
BMW	I3 BEV	61	12,73%	3	6,12%
NISSAN	LEAF BEV	33	6,89%		
MINI	COUNTRYMAN (NEW) PHEV	29	6,05%	8	16,33%
JAGUAR	I-PACE BEV	26	5,43%		
SMART	FORTWO BEV	24	5,01%		
PORSCHE	CAYENNE PHEV	23	4,80%	9	18,37%
VOLVO	XC90 PHEV	21	4,38%	6	12,24%
PORSCHE	PANAMERA PHEV	18	3,76%	2	4,08%
VOLKSWAGEN	GOLF BEV	15	3,13%		
BMW	5-SERIES PHEV	11	2,30%		
VOLKSWAGEN	UP! BEV	9	1,88%		
BMW	7-SERIES PHEV	7	1,46%		
BMW	X5-SERIES PHEV	6	1,25%	3	6,12%
BMW	3-SERIES PHEV	6	1,25%	2	4,08%
NISSAN	NV200 BEV	5	1,04%	2	4,08%
MERCEDES	EQC BEV	5	1,04%	1	2,04%
AUDI	E-TRON BEV	5	1,04%		
SMART	FORFOUR BEV	5	1,04%		
MERCEDES	E-SERIES PHEV	5	1,04%	1	2,04%
mitsubishi	OUTLANDER PHEV	3	0,63%		
BMW	I8 PHEV	2	0,42%		
TESLA	MODEL 3 BEV	2	0,42%		
MERCEDES	S-SERIES PHEV	2	0,42%		
KIA MOTORS	NIRO PHEV	1	0,21%		
VOLVO	V60 PHEV	1	0,21%		
BMW	2-SERIES PHEV	1	0,21%		
AUDI	Q7 PHEV	1	0,21%		