

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		NOVEMBER '19	
A		Total	Market Share	Total	Market Share
Make: Range:		15.373	14,30%	661	8,86%
		Volume:	%	Volume:	%
FIAT	PANDA	3.645	23,71%	98	14,83%
HYUNDAI	i 10	2.378	15,47%	113	17,10%
TOYOTA	AYGO	1.815	11,81%	108	16,34%
PEUGEOT	108	1.380	8,98%	22	3,33%
KIA MOTORS	PICANTO	1.292	8,40%	43	6,51%
CITROEN	C1	855	5,56%	37	5,60%
FIAT	500	850	5,53%	37	5,60%
VOLKSWAGEN	UP!	692	4,50%	41	6,20%
SKODA	CITIGO	659	4,29%	3	0,45%
SUZUKI	CELERIO	464	3,02%		
SMART	FORTWO	462	3,01%	128	19,36%
SEAT	MII	449	2,92%	5	0,76%
RENAULT	NEW TWINGO	173	1,13%	14	2,12%
SMART	FORFOUR	117	0,76%	8	1,21%
OPEL	ADAM	106	0,69%		
ABARTH	500	35	0,23%	4	0,61%
TOYOTA	IQ	1	0,01%		

Segment		YTD		NOVEMBER '19	
A-SUV		Total	Market Share	Total	Market Share
Make: Range:		1.453	1,35%	60	0,80%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	1.159	79,77%	49	81,67%
SUZUKI	JIMNY	294	20,23%	11	18,33%

Segment		YTD		NOVEMBER '19	
A TOTAL		Total	Market Share	Total	Market Share
Make: Range:		16.826	15,65%	721	9,66%
		Volume:	%	Volume:	%
FIAT	PANDA	3.645	21,66%	98	13,59%
HYUNDAI	i 10	2.378	14,13%	113	15,67%
TOYOTA	AYGO	1.815	10,79%	108	14,98%
PEUGEOT	108	1.380	8,20%	22	3,05%
KIA MOTORS	PICANTO	1.292	7,68%	43	5,96%
SUZUKI	IGNIS	1.159	6,89%	49	6,80%
CITROEN	C1	855	5,08%	37	5,13%
FIAT	500	850	5,05%	37	5,13%
VOLKSWAGEN	UP!	692	4,11%	41	5,69%
SKODA	CITIGO	659	3,92%	3	0,42%
SUZUKI	CELERIO	464	2,76%		
SMART	FORTWO	462	2,75%	128	17,75%
SEAT	MII	449	2,67%	5	0,69%
SUZUKI	JIMNY	294	1,75%	11	1,53%
RENAULT	NEW TWINGO	173	1,03%	14	1,94%
SMART	FORFOUR	117	0,70%	8	1,11%
OPEL	ADAM	106	0,63%		
ABARTH	500	35	0,21%	4	0,55%
TOYOTA	IQ	1	0,01%		

Segment		YTD		NOVEMBER '19	
B		Total	Market Share	Total	Market Share
Make: Range:		36.170	33,64%	2.185	29,27%
		Volume:	%	Volume:	%
TOYOTA	YARIS	6.723	18,59%	559	25,58%
OPEL	CORSA	3.857	10,66%	171	7,83%
VOLKSWAGEN	POLO	3.694	10,21%	196	8,97%
CITROEN	C3	3.580	9,90%	276	12,63%
PEUGEOT	208	3.446	9,53%	171	7,83%
RENAULT	CLIO	2.728	7,54%	100	4,58%
HYUNDAI	i 20	2.402	6,64%	143	6,54%
NISSAN	MICRA	2.068	5,72%	91	4,16%
SUZUKI	SWIFT	1.634	4,52%	112	5,13%
FORD	FIESTA	1.357	3,75%	136	6,22%
SEAT	IBIZA	1.106	3,06%	74	3,39%

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SUZUKI	BALENO	1.013	2,80%	4	0,18%
MINI	MINI	611	1,69%	54	2,47%
AUDI	A1	602	1,66%	35	1,60%
SKODA	FABIA	513	1,42%	14	0,64%
MITSUBISHI	SPACE STAR	217	0,60%	22	1,01%
FORD	KA	206	0,57%	3	0,14%
KIA MOTORS	RIO	165	0,46%	7	0,32%
MAZDA	2-SERIES	92	0,25%	6	0,27%
HONDA	JAZZ	59	0,16%	5	0,23%
BMW	I3	58	0,16%	5	0,23%
CITROEN	DS3	30	0,08%		
ALFA ROMEO	MITO	4	0,01%		
FIAT	GRANDE PUNTO	3	0,01%		
HYUNDAI	GETZ	2	0,01%	1	0,05%
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
B-SUV		13.713	12,75%	1.411	18,90%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	T-ROC	1.549	11,30%	194	13,75%
SUZUKI	VITARA	1.504	10,97%	94	6,66%
HYUNDAI	KONA	1.298	9,47%	79	5,60%
PEUGEOT	2008	1.175	8,57%	100	7,09%
AUDI	Q2	950	6,93%	117	8,29%
SEAT	ARONA	924	6,74%	98	6,95%
CITROEN	C3 AIRCROSS	817	5,96%	57	4,04%
VOLKSWAGEN	T-CROSS	791	5,77%	153	10,84%
KIA MOTORS	STONIC	700	5,10%	99	7,02%
OPEL	CROSSLAND X	669	4,88%	86	6,09%
FORD	ECOSPORT	629	4,59%	74	5,24%
RENAULT	CAPTUR	613	4,47%	34	2,41%
FIAT	500X	515	3,76%	31	2,20%
CITROEN	C4 CACTUS	395	2,88%	34	2,41%
JEEP	RENEGADE	380	2,77%	56	3,97%
DACIA	SANDERO	355	2,59%	14	0,99%
OPEL	MOKKA X	155	1,13%	5	0,35%
NISSAN	JUKE	123	0,90%	8	0,57%
SKODA	KAMIQ	82	0,60%	72	5,10%
CITROEN	DS3 CROSSBACK	36	0,26%	5	0,35%
MAZDA	CX-3	30	0,22%	1	0,07%
SSANGYONG	TIVOLI	12	0,09%		
KIA MOTORS	SOUL	9	0,07%		
MINI	COUNTRYMAN	2	0,01%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
B TOTAL		49.883	46,40%	3.596	48,18%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	6.723	13,48%	559	15,55%
OPEL	CORSA	3.857	7,73%	171	4,76%
VOLKSWAGEN	POLO	3.694	7,41%	196	5,45%
CITROEN	C3	3.580	7,18%	276	7,68%
PEUGEOT	208	3.446	6,91%	171	4,76%
RENAULT	CLIO	2.728	5,47%	100	2,78%
HYUNDAI	i 20	2.402	4,82%	143	3,98%
NISSAN	MICRA	2.068	4,15%	91	2,53%
SUZUKI	SWIFT	1.634	3,28%	112	3,11%
VOLKSWAGEN	T-ROC	1.549	3,11%	194	5,39%
SUZUKI	VITARA	1.504	3,02%	94	2,61%
FORD	FIESTA	1.357	2,72%	136	3,78%
HYUNDAI	KONA	1.298	2,60%	79	2,20%
PEUGEOT	2008	1.175	2,36%	100	2,78%
SEAT	IBIZA	1.106	2,22%	74	2,06%
SUZUKI	BALENO	1.013	2,03%	4	0,11%
AUDI	Q2	950	1,90%	117	3,25%
SEAT	ARONA	924	1,85%	98	2,73%
CITROEN	C3 AIRCROSS	817	1,64%	57	1,59%
VOLKSWAGEN	T-CROSS	791	1,59%	153	4,25%
KIA MOTORS	STONIC	700	1,40%	99	2,75%

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OPEL	CROSSLAND X	669	1,34%	86	2,39%
FORD	ECOSPORT	629	1,26%	74	2,06%
RENAULT	CAPTUR	613	1,23%	34	0,95%
MINI	MINI	611	1,22%	54	1,50%
AUDI	A1	602	1,21%	35	0,97%
FIAT	500X	515	1,03%	31	0,86%
SKODA	FABIA	513	1,03%	14	0,39%
CITROEN	C4 CACTUS	395	0,79%	34	0,95%
JEEP	RENEGADE	380	0,76%	56	1,56%
DACIA	SANDERO	355	0,71%	14	0,39%
MITSUBISHI	SPACE STAR	217	0,44%	22	0,61%
FORD	KA	206	0,41%	3	0,08%
KIA MOTORS	RIO	165	0,33%	7	0,19%
OPEL	MOKKA X	155	0,31%	5	0,14%
NISSAN	JUKE	123	0,25%	8	0,22%
MAZDA	2-SERIES	92	0,18%	6	0,17%
SKODA	KAMIQ	82	0,16%	72	2,00%
HONDA	JAZZ	59	0,12%	5	0,14%
BMW	I3	58	0,12%	5	0,14%
CITROEN	DS3 CROSSBACK	36	0,07%	5	0,14%
MAZDA	CX-3	30	0,06%	1	0,03%
CITROEN	DS3	30	0,06%		
SSANGYONG	TIVOLI	12	0,02%		
KIA MOTORS	SOUL	9	0,02%		
ALFA ROMEO	MITO	4	0,01%		
FIAT	GRANDE PUNTO	3	0,01%		
HYUNDAI	GETZ	2	0,00%	1	0,03%
MINI	COUNTRYMAN	2	0,00%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
C		14.401	13,39%	1.005	13,46%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	1.777	12,34%	136	13,53%
MERCEDES	A-SERIES	1.775	12,33%	166	16,52%
FIAT	TIPO	1.478	10,26%	24	2,39%
TOYOTA	COROLLA	1.166	8,10%	157	15,62%
AUDI	A3	1.125	7,81%	30	2,99%
HYUNDAI	i 30	1.024	7,11%	32	3,18%
VOLKSWAGEN	GOLF	909	6,31%	58	5,77%
PEUGEOT	308	741	5,15%	60	5,97%
FORD	FOCUS	722	5,01%	18	1,79%
PEUGEOT	301	438	3,04%	1	0,10%
BMW	1-SERIES	400	2,78%	109	10,85%
SEAT	LEON	370	2,57%	31	3,08%
HONDA	CIVIC	311	2,16%	24	2,39%
KIA MOTORS	CEED	294	2,04%	12	1,19%
TOYOTA	AURIS	281	1,95%		
SKODA	SCALA	274	1,90%	49	4,88%
VOLVO	V40	245	1,70%	11	1,09%
ALFA ROMEO	GIULIETTA	237	1,65%	27	2,69%
CITROEN	C-ELYSEE	218	1,51%	14	1,39%
MERCEDES	B-SERIES	160	1,11%	13	1,29%
NISSAN	PULSAR	133	0,92%		
BMW	2-SERIES	115	0,80%	5	0,50%
SKODA	RAPID	53	0,37%		
MINI	CLUBMAN	51	0,35%	7	0,70%
RENAULT	MEGANE	41	0,28%	8	0,80%
NISSAN	LEAF	33	0,23%	3	0,30%
MAZDA	3-SERIES	19	0,13%	9	0,90%
SUBARU	IMPREZA	5	0,03%	1	0,10%
LEXUS	CT-SERIES	3	0,02%		
HYUNDAI	IONIQ	1	0,01%		
CITROEN	C4	1	0,01%		
CITROEN	DS4	1	0,01%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
C-SUV		19.252	17,91%	1.601	21,45%

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Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.245	16,86%	230	14,37%
TOYOTA	C-HR	1.726	8,97%	103	6,43%
PEUGEOT	3008	1.563	8,12%	178	11,12%
DACIA	DUSTER	1.248	6,48%	87	5,43%
BMW	X1-SERIES	1.128	5,86%	103	6,43%
MERCEDES	GLA-SERIES	1.036	5,38%	108	6,75%
VOLKSWAGEN	TIGUAN	1.005	5,22%	60	3,75%
BMW	X2-SERIES	963	5,00%	89	5,56%
VOLVO	XC40	960	4,99%	143	8,93%
AUDI	Q3	927	4,82%	63	3,94%
SKODA	KAROQ	790	4,10%	67	4,18%
MINI	COUNTRYMAN (NEW)	776	4,03%	62	3,87%
HYUNDAI	TUCSON	549	2,85%	39	2,44%
FORD	KUGA	489	2,54%	38	2,37%
KIA MOTORS	NEW SPORTAGE	454	2,36%	43	2,69%
OPEL	GRANDLAND X	400	2,08%	26	1,62%
SUZUKI	SX4	312	1,62%	15	0,94%
CITROEN	C5 AIRCROSS	301	1,56%	30	1,87%
RENAULT	KADJAR	229	1,19%	13	0,81%
JEEP	COMPASS	169	0,88%	13	0,81%
CITROEN	DS7 CROSSBACK	165	0,86%	19	1,19%
MITSUBISHI	ASX	152	0,79%	7	0,44%
LAND ROVER	RANGE ROVER EVOQUE	120	0,62%	15	0,94%
HONDA	HR-V	119	0,62%	10	0,62%
MITSUBISHI	ECLIPSE CROSS	116	0,60%	4	0,25%
SEAT	ATECA	109	0,57%	6	0,37%
JAGUAR	E-PACE	62	0,32%	4	0,25%
KIA MOTORS	XCEED	46	0,24%	14	0,87%
LEXUS	UX-SERIES	40	0,21%	4	0,25%
SUBARU	XV	35	0,18%	3	0,19%
MAZDA	CX-30	8	0,04%	5	0,31%
MAZDA	CX-5	7	0,04%		
SSANGYONG	XLV	2	0,01%		
KIA MOTORS	NIRO	1	0,01%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
C TOTAL		33.653	31,30%	2.606	34,91%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.245	9,64%	230	8,83%
OPEL	ASTRA	1.777	5,28%	136	5,22%
MERCEDES	A-SERIES	1.775	5,27%	166	6,37%
TOYOTA	C-HR	1.726	5,13%	103	3,95%
PEUGEOT	3008	1.563	4,64%	178	6,83%
FIAT	TIPO	1.478	4,39%	24	0,92%
DACIA	DUSTER	1.248	3,71%	87	3,34%
TOYOTA	COROLLA	1.166	3,46%	157	6,02%
BMW	X1-SERIES	1.128	3,35%	103	3,95%
AUDI	A3	1.125	3,34%	30	1,15%
MERCEDES	GLA-SERIES	1.036	3,08%	108	4,14%
HYUNDAI	i 30	1.024	3,04%	32	1,23%
VOLKSWAGEN	TIGUAN	1.005	2,99%	60	2,30%
BMW	X2-SERIES	963	2,86%	89	3,42%
VOLVO	XC40	960	2,85%	143	5,49%
AUDI	Q3	927	2,75%	63	2,42%
VOLKSWAGEN	GOLF	909	2,70%	58	2,23%
SKODA	KAROQ	790	2,35%	67	2,57%
MINI	COUNTRYMAN (NEW)	776	2,31%	62	2,38%
PEUGEOT	308	741	2,20%	60	2,30%
FORD	FOCUS	722	2,15%	18	0,69%
HYUNDAI	TUCSON	549	1,63%	39	1,50%
FORD	KUGA	489	1,45%	38	1,46%
KIA MOTORS	NEW SPORTAGE	454	1,35%	43	1,65%
PEUGEOT	301	438	1,30%	1	0,04%
BMW	1-SERIES	400	1,19%	109	4,18%
OPEL	GRANDLAND X	400	1,19%	26	1,00%
SEAT	LEON	370	1,10%	31	1,19%

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SUZUKI	SX4	312	0,93%	15	0,58%
HONDA	CIVIC	311	0,92%	24	0,92%
CITROEN	C5 AIRCROSS	301	0,89%	30	1,15%
KIA MOTORS	CEED	294	0,87%	12	0,46%
TOYOTA	AURIS	281	0,83%		
SKODA	SCALA	274	0,81%	49	1,88%
VOLVO	V40	245	0,73%	11	0,42%
ALFA ROMEO	GIULIETTA	237	0,70%	27	1,04%
RENAULT	KADJAR	229	0,68%	13	0,50%
CITROEN	C-ELYSEE	218	0,65%	14	0,54%
JEEP	COMPASS	169	0,50%	13	0,50%
CITROEN	DS7 CROSSBACK	165	0,49%	19	0,73%
MERCEDES	B-SERIES	160	0,48%	13	0,50%
MINI	ASX	152	0,45%	7	0,27%
NISSAN	PULSAR	133	0,40%		
LAND ROVER	RANGE ROVER EVOQUE	120	0,36%	15	0,58%
HONDA	HR-V	119	0,35%	10	0,38%
MINI	ECLIPSE CROSS	116	0,34%	4	0,15%
BMW	2-SERIES	115	0,34%	5	0,19%
SEAT	ATECA	109	0,32%	6	0,23%
JAGUAR	E-PACE	62	0,18%	4	0,15%
SKODA	RAPID	53	0,16%		
MINI	CLUBMAN	51	0,15%	7	0,27%
KIA MOTORS	XCEED	46	0,14%	14	0,54%
RENAULT	MEGANE	41	0,12%	8	0,31%
LEXUS	UX-SERIES	40	0,12%	4	0,15%
SUBARU	XV	35	0,10%	3	0,12%
NISSAN	LEAF	33	0,10%	3	0,12%
MAZDA	3-SERIES	19	0,06%	9	0,35%
MAZDA	CX-30	8	0,02%	5	0,19%
MAZDA	CX-5	7	0,02%		
SUBARU	IMPREZA	5	0,01%	1	0,04%
LEXUS	CT-SERIES	3	0,01%		
SSANGYONG	XLV	2	0,01%		
HYUNDAI	IONIQ	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
CITROEN	C4	1	0,00%		
CITROEN	DS4	1	0,00%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
D		1.591	1,48%	127	1,70%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	564	35,45%	51	40,16%
MERCEDES	C-SERIES	260	16,34%	21	16,54%
MERCEDES	CLA-SERIES	231	14,52%	33	25,98%
AUDI	A4	112	7,04%	1	0,79%
VOLKSWAGEN	PASSAT	79	4,97%	3	2,36%
BMW	3-SERIES	73	4,59%	6	4,72%
PEUGEOT	508	71	4,46%	4	3,15%
OPEL	INSIGNIA	71	4,46%	2	1,57%
AUDI	A5	41	2,58%	1	0,79%
ALFA ROMEO	GIULIA	28	1,76%		
VOLVO	V60	25	1,57%	3	2,36%
BMW	4-SERIES	14	0,88%	1	0,79%
FORD	MONDEO	5	0,31%	1	0,79%
TOYOTA	PRIUS	4	0,25%		
JAGUAR	XE-TYPE	3	0,19%		
VOLVO	S60	3	0,19%		
TESLA	MODEL 3	2	0,13%		
MAZDA	6-SERIES	2	0,13%		
TOYOTA	AVENSIS	2	0,13%		
KIA MOTORS	STINGER	1	0,06%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
D-SUV		2.459	2,29%	273	3,66%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	560	22,77%	85	31,14%

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VOLVO	XC60	319	12,97%	39	14,29%
NISSAN	X-TRAIL	306	12,44%	41	15,02%
PEUGEOT	5008	245	9,96%	23	8,42%
MERCEDES	GLC-SERIES	231	9,39%	30	10,99%
TOYOTA	RAV4	153	6,22%	17	6,23%
BMW	X3-SERIES	103	4,19%	3	1,10%
HONDA	CR-V	98	3,99%	5	1,83%
AUDI	Q5	82	3,33%	6	2,20%
BMW	X4-SERIES	55	2,24%	8	2,93%
LAND ROVER	RANGE ROVER VELAR	50	2,03%	3	1,10%
SEAT	TARRACO	42	1,71%	2	0,73%
PORSCHE	MACAN	36	1,46%	3	1,10%
JAGUAR	F-PACE	28	1,14%	1	0,37%
JAGUAR	I-PACE	26	1,06%	1	0,37%
LAND ROVER	DISCOVERY SPORT	23	0,94%	2	0,73%
MERCEDES	GLE-SERIES	23	0,94%	1	0,37%
SUBARU	FORESTER	13	0,53%		
ALFA ROMEO	STELVIO	12	0,49%		
JEEP	WRANGLER	11	0,45%		
LEXUS	RX-SERIES	10	0,41%	1	0,37%
VOLKSWAGEN	TOUAREG	10	0,41%	1	0,37%
MERCEDES	G-SERIES	8	0,33%		
TOYOTA	LAND CRUISER	5	0,20%		
MERCEDES	EQC	4	0,16%		
MITSUBISHI	OUTLANDER	3	0,12%		
FORD	EDGE	1	0,04%	1	0,37%
JEEP	CHEROKEE	1	0,04%		
JEEP	GRAND CHEROKEE	1	0,04%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
D TOTAL		4.050	3,77%	400	5,36%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	564	13,93%	51	12,75%
SKODA	KODIAQ	560	13,83%	85	21,25%
VOLVO	XC60	319	7,88%	39	9,75%
NISSAN	X-TRAIL	306	7,56%	41	10,25%
MERCEDES	C-SERIES	260	6,42%	21	5,25%
PEUGEOT	5008	245	6,05%	23	5,75%
MERCEDES	CLA-SERIES	231	5,70%	33	8,25%
MERCEDES	GLC-SERIES	231	5,70%	30	7,50%
TOYOTA	RAV4	153	3,78%	17	4,25%
AUDI	A4	112	2,77%	1	0,25%
BMW	X3-SERIES	103	2,54%	3	0,75%
HONDA	CR-V	98	2,42%	5	1,25%
AUDI	Q5	82	2,02%	6	1,50%
VOLKSWAGEN	PASSAT	79	1,95%	3	0,75%
BMW	3-SERIES	73	1,80%	6	1,50%
PEUGEOT	508	71	1,75%	4	1,00%
OPEL	INSIGNIA	71	1,75%	2	0,50%
BMW	X4-SERIES	55	1,36%	8	2,00%
LAND ROVER	RANGE ROVER VELAR	50	1,23%	3	0,75%
SEAT	TARRACO	42	1,04%	2	0,50%
AUDI	A5	41	1,01%	1	0,25%
PORSCHE	MACAN	36	0,89%	3	0,75%
JAGUAR	F-PACE	28	0,69%	1	0,25%
ALFA ROMEO	GIULIA	28	0,69%		
JAGUAR	I-PACE	26	0,64%	1	0,25%
VOLVO	V60	25	0,62%	3	0,75%
LAND ROVER	DISCOVERY SPORT	23	0,57%	2	0,50%
MERCEDES	GLE-SERIES	23	0,57%	1	0,25%
BMW	4-SERIES	14	0,35%	1	0,25%
SUBARU	FORESTER	13	0,32%		
ALFA ROMEO	STELVIO	12	0,30%		
JEEP	WRANGLER	11	0,27%		
VOLKSWAGEN	TOUAREG	10	0,25%	1	0,25%
LEXUS	RX-SERIES	10	0,25%	1	0,25%
MERCEDES	G-SERIES	8	0,20%		

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

FORD	MONDEO	5	0,12%	1	0,25%
TOYOTA	LAND CRUISER	5	0,12%		
MERCEDES	EQC	4	0,10%		
TOYOTA	PRIUS	4	0,10%		
VOLVO	S60	3	0,07%		
MITSUBISHI	OUTLANDER	3	0,07%		
JAGUAR	XE-TYPE	3	0,07%		
MAZDA	6-SERIES	2	0,05%		
TOYOTA	AVENSIS	2	0,05%		
TESLA	MODEL 3	2	0,05%		
FORD	EDGE	1	0,02%	1	0,25%
JEEP	CHEROKEE	1	0,02%		
JEEP	GRAND CHEROKEE	1	0,02%		
KIA MOTORS	STINGER	1	0,02%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
E		255	0,24%	12	0,16%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	E-SERIES	81	31,76%	6	50,00%
SKODA	SUPERB	53	20,78%	2	16,67%
BMW	5-SERIES	50	19,61%	2	16,67%
VOLKSWAGEN	ARTEON	21	8,24%		
AUDI	A6	18	7,06%	1	8,33%
VOLVO	V90	17	6,67%		
VOLVO	S90	9	3,53%		
MERCEDES	CLS-SERIES	6	2,35%	1	8,33%
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
E-SUV		254	0,24%	32	0,43%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	112	44,09%	16	50,00%
BMW	X5-SERIES	78	30,71%	4	12,50%
LEXUS	NX-SERIES	31	12,20%	2	6,25%
PORSCHE	CAYENNE	19	7,48%	10	31,25%
BMW	X6-SERIES	9	3,54%		
AUDI	E-TRON	5	1,97%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
E TOTAL		509	0,47%	44	0,59%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	112	22,00%	16	36,36%
MERCEDES	E-SERIES	81	15,91%	6	13,64%
BMW	X5-SERIES	78	15,32%	4	9,09%
SKODA	SUPERB	53	10,41%	2	4,55%
BMW	5-SERIES	50	9,82%	2	4,55%
LEXUS	NX-SERIES	31	6,09%	2	4,55%
VOLKSWAGEN	ARTEON	21	4,13%		
PORSCHE	CAYENNE	19	3,73%	10	22,73%
AUDI	A6	18	3,54%	1	2,27%
VOLVO	V90	17	3,34%		
BMW	X6-SERIES	9	1,77%		
VOLVO	S90	9	1,77%		
MERCEDES	CLS-SERIES	6	1,18%	1	2,27%
AUDI	E-TRON	5	0,98%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share
F-G		52	0,05%	5	0,07%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	17	32,69%		
MERCEDES	S-SERIES	16	30,77%	2	40,00%
BMW	7-SERIES	11	21,15%	2	40,00%
AUDI	A7	4	7,69%		
MERCEDES	GT-SERIES	2	3,85%	1	20,00%
MASERATI	GHIBLI	1	1,92%		
JAGUAR	XF-TYPE	1	1,92%		
		YTD		NOVEMBER '19	
Segment		Total	Market Share	Total	Market Share

**NEW PC REGISTRATIONS BY SEGMENT  
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F-G-SUV		150	0,14%	7	0,09%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	90	60,00%	3	42,86%
AUDI	Q8	30	20,00%		
LAND ROVER	DISCOVERY	13	8,67%	1	14,29%
BMW	X7-SERIES	8	5,33%	2	28,57%
AUDI	Q7	7	4,67%		
MASERATI	LEVANTE	1	0,67%	1	14,29%
MERCEDES	GLS-SERIES	1	0,67%		

Segment		YTD		NOVEMBER '19	
F-G TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	202	0,19%	12	0,16%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	90	44,55%	3	25,00%
AUDI	Q8	30	14,85%		
PORSCHE	PANAMERA	17	8,42%		
MERCEDES	S-SERIES	16	7,92%	2	16,67%
LAND ROVER	DISCOVERY	13	6,44%	1	8,33%
BMW	7-SERIES	11	5,45%	2	16,67%
BMW	X7-SERIES	8	3,96%	2	16,67%
AUDI	Q7	7	3,47%		
AUDI	A7	4	1,98%		
MERCEDES	GT-SERIES	2	0,99%	1	8,33%
MASERATI	LEVANTE	1	0,50%	1	8,33%
MERCEDES	GLS-SERIES	1	0,50%		
MASERATI	GHIBLI	1	0,50%		
JAGUAR	XF-TYPE	1	0,50%		

Segment		YTD		NOVEMBER '19	
SUV		Total	Market Share	Total	Market Share
Make:	Range:	37.281	34,68%	3.384	45,34%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.245	8,70%	230	6,80%
TOYOTA	C-HR	1.726	4,63%	103	3,04%
PEUGEOT	3008	1.563	4,19%	178	5,26%
VOLKSWAGEN	T-ROC	1.549	4,15%	194	5,73%
SUZUKI	VITARA	1.504	4,03%	94	2,78%
HYUNDAI	KONA	1.298	3,48%	79	2,33%
DACIA	DUSTER	1.248	3,35%	87	2,57%
PEUGEOT	2008	1.175	3,15%	100	2,96%
SUZUKI	IGNIS	1.159	3,11%	49	1,45%
BMW	X1-SERIES	1.128	3,03%	103	3,04%
MERCEDES	GLA-SERIES	1.036	2,78%	108	3,19%
VOLKSWAGEN	TIGUAN	1.005	2,70%	60	1,77%
BMW	X2-SERIES	963	2,58%	89	2,63%
VOLVO	XC40	960	2,58%	143	4,23%
AUDI	Q2	950	2,55%	117	3,46%
AUDI	Q3	927	2,49%	63	1,86%
SEAT	ARONA	924	2,48%	98	2,90%
CITROEN	C3 AIRCROSS	817	2,19%	57	1,68%
VOLKSWAGEN	T-CROSS	791	2,12%	153	4,52%
SKODA	KAROQ	790	2,12%	67	1,98%
MINI	COUNTRYMAN (NEW)	776	2,08%	62	1,83%
KIA MOTORS	STONIC	700	1,88%	99	2,93%
OPEL	CROSSLAND X	669	1,79%	86	2,54%
FORD	ECOSPORT	629	1,69%	74	2,19%
RENAULT	CAPTUR	613	1,64%	34	1,00%
SKODA	KODIAQ	560	1,50%	85	2,51%
HYUNDAI	TUCSON	549	1,47%	39	1,15%
FIAT	500X	515	1,38%	31	0,92%
FORD	KUGA	489	1,31%	38	1,12%
KIA MOTORS	NEW SPORTAGE	454	1,22%	43	1,27%
OPEL	GRANDLAND X	400	1,07%	26	0,77%
CITROEN	C4 CACTUS	395	1,06%	34	1,00%
JEEP	RENEGADE	380	1,02%	56	1,65%
DACIA	SANDERO	355	0,95%	14	0,41%
VOLVO	XC60	319	0,86%	39	1,15%
SUZUKI	SX4	312	0,84%	15	0,44%



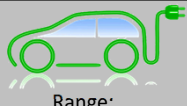
**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

NISSAN	X-TRAIL	306	0,82%	41	1,21%
CITROEN	C5 AIRCROSS	301	0,81%	30	0,89%
SUZUKI	JIMNY	294	0,79%	11	0,33%
PEUGEOT	5008	245	0,66%	23	0,68%
MERCEDES	GLC-SERIES	231	0,62%	30	0,89%
RENAULT	KADJAR	229	0,61%	13	0,38%
JEEP	COMPASS	169	0,45%	13	0,38%
CITROEN	DS7 CROSSBACK	165	0,44%	19	0,56%
OPEL	MOKKA X	155	0,42%	5	0,15%
TOYOTA	RAV4	153	0,41%	17	0,50%
MITSUBISHI	ASX	152	0,41%	7	0,21%
NISSAN	JUKE	123	0,33%	8	0,24%
LAND ROVER	RANGE ROVER EVOQUE	120	0,32%	15	0,44%
HONDA	HR-V	119	0,32%	10	0,30%
MITSUBISHI	ECLIPSE CROSS	116	0,31%	4	0,12%
VOLVO	XC90	112	0,30%	16	0,47%
SEAT	ATECA	109	0,29%	6	0,18%
BMW	X3-SERIES	103	0,28%	3	0,09%
HONDA	CR-V	98	0,26%	5	0,15%
LAND ROVER	RANGE ROVER	90	0,24%	3	0,09%
SKODA	KAMIQ	82	0,22%	72	2,13%
AUDI	Q5	82	0,22%	6	0,18%
BMW	X5-SERIES	78	0,21%	4	0,12%
JAGUAR	E-PACE	62	0,17%	4	0,12%
BMW	X4-SERIES	55	0,15%	8	0,24%
LAND ROVER	RANGE ROVER VELAR	50	0,13%	3	0,09%
KIA MOTORS	XCEED	46	0,12%	14	0,41%
SEAT	TARRACO	42	0,11%	2	0,06%
LEXUS	UX-SERIES	40	0,11%	4	0,12%
CITROEN	DS3 CROSSBACK	36	0,10%	5	0,15%
PORSCHE	MACAN	36	0,10%	3	0,09%
SUBARU	XV	35	0,09%	3	0,09%
LEXUS	NX-SERIES	31	0,08%	2	0,06%
MAZDA	CX-3	30	0,08%	1	0,03%
AUDI	Q8	30	0,08%		
JAGUAR	F-PACE	28	0,08%	1	0,03%
JAGUAR	I-PACE	26	0,07%	1	0,03%
LAND ROVER	DISCOVERY SPORT	23	0,06%	2	0,06%
MERCEDES	GLE-SERIES	23	0,06%	1	0,03%
PORSCHE	CAYENNE	19	0,05%	10	0,30%
LAND ROVER	DISCOVERY	13	0,03%	1	0,03%
SUBARU	FORESTER	13	0,03%		
SSANGYONG	TIVOLI	12	0,03%		
ALFA ROMEO	STELVIO	12	0,03%		
JEEP	WRANGLER	11	0,03%		
VOLKSWAGEN	TOUAREG	10	0,03%	1	0,03%
LEXUS	RX-SERIES	10	0,03%	1	0,03%
KIA MOTORS	SOUL	9	0,02%		
BMW	X6-SERIES	9	0,02%		
MAZDA	CX-30	8	0,02%	5	0,15%
BMW	X7-SERIES	8	0,02%	2	0,06%
MERCEDES	G-SERIES	8	0,02%		
MAZDA	CX-5	7	0,02%		
AUDI	Q7	7	0,02%		
TOYOTA	LAND CRUISER	5	0,01%		
AUDI	E-TRON	5	0,01%		
MERCEDES	EQC	4	0,01%		
MITSUBISHI	OUTLANDER	3	0,01%		
MINI	COUNTRYMAN	2	0,01%		
SSANGYONG	XLV	2	0,01%		
MASERATI	LEVANTE	1	0,00%	1	0,03%
FORD	EDGE	1	0,00%	1	0,03%
JEEP	CHEROKEE	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
JEEP	GRAND CHEROKEE	1	0,00%		
MERCEDES	GLS-SERIES	1	0,00%		
YTD				NOVEMBER '19	

**NEW PC REGISTRATIONS BY SEGMENT  
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Segment		Total	Market Share	Total	Market Share
MPV		262	0,24%	19	0,25%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	134	51,15%	7	36,84%
VOLKSWAGEN	TOURAN	51	19,47%	5	26,32%
CITROEN	C4 SPACE TOURER	49	18,70%	2	10,53%
OPEL	ZAFIRA	17	6,49%	5	26,32%
CITROEN	C4 PICASSO	4	1,53%		
FORD	GRAND C-MAX	3	1,15%		
DACIA	LODGY	1	0,38%		
OPEL	MERIVA	1	0,38%		
SKODA	ROOMSTER	1	0,38%		
SEAT	ALHAMBRA	1	0,38%		
Segment		YTD		NOVEMBER '19	
MPV-M/COMBI		Total	Market Share	Total	Market Share
		1.930	1,80%	58	0,78%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	EXPERT TRAVELLER	258	13,37%	6	10,34%
MERCEDES	V-SERIES	248	12,85%	5	8,62%
FIAT	DOBLO	187	9,69%	3	5,17%
OPEL	COMBO	167	8,65%	6	10,34%
PEUGEOT	RIFTER	166	8,60%	7	12,07%
VOLKSWAGEN	CADDY	138	7,15%	1	1,72%
FIAT	TALENTO	126	6,53%		
NISSAN	NV300	101	5,23%		
CITROEN	JUMPY SPACE TOURER	95	4,92%	2	3,45%
CITROEN	BERLINGO	86	4,46%	9	15,52%
NISSAN	NV200	58	3,01%		
TOYOTA	PROACE	54	2,80%	4	6,90%
OPEL	VIVARO	51	2,64%		
MERCEDES	CITAN	37	1,92%		
FIAT	QUBO	36	1,87%	7	12,07%
VOLKSWAGEN	TRANSPORTER	33	1,71%	5	8,62%
FORD	TOURNEO COURIER	31	1,61%	1	1,72%
FORD	TRANSIT/TOURNEO	21	1,09%	2	3,45%
FORD	TOURNEO CONNECT	13	0,67%		
MERCEDES	SPRINTER	9	0,47%		
PEUGEOT	BOXER	8	0,41%		
RENAULT	TRAFIC	3	0,16%		
FIAT	DUCATO	2	0,10%		
CITROEN	JUMPER	1	0,05%		
VOLKSWAGEN	MULTIVAN	1	0,05%		
Segment		YTD		NOVEMBER '19	
SPORTS		Total	Market Share	Total	Market Share
		194	0,18%	8	0,11%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	105	54,12%	4	50,00%
FORD	MUSTANG	18	9,28%		
MAZDA	MX-5	15	7,73%	2	25,00%
BMW	Z4-SERIES	11	5,67%	1	12,50%
PORSCHE	911	9	4,64%		
PORSCHE	BOXSTER	8	4,12%		
PORSCHE	CAYMAN	5	2,58%		
OPEL	CASCADA	5	2,58%		
BMW	8-SERIES	4	2,06%		
MERCEDES	SLC-SERIES	3	1,55%		
BMW	6-SERIES	2	1,03%		
BMW	I8	2	1,03%		
FIAT	124 SPIDER	2	1,03%		
SUBARU	BRZ	1	0,52%	1	12,50%
JAGUAR	F-TYPE	1	0,52%		
NISSAN	GT-R	1	0,52%		
TOYOTA	GT86	1	0,52%		
AUDI	R8	1	0,52%		

**NEW PC REGISTRATIONS BY SEGMENT**  
**ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Rechargeable Vehicles Make:	 Range:	YTD		NOVEMBER '19	
		Total 429 Volume:	Market Share 0,40% %	Total 41 Volume:	Market Share 0,55% %
LAND ROVER	RANGE ROVER	76	17,67%	3	7,32%
VOLVO	XC60	64	14,88%	9	21,95%
BMW	I3	58	13,49%	5	12,20%
NISSAN	LEAF	33	7,67%	3	7,32%
JAGUAR	I-PACE	26	6,05%	1	2,44%
SMART	FORTWO	24	5,58%	1	2,44%
MINI	COUNTRYMAN (NEW)	21	4,88%	3	7,32%
PORSCHE	PANAMERA	16	3,72%		
VOLVO	XC90	15	3,49%	1	2,44%
VOLKSWAGEN	GOLF	15	3,49%	1	2,44%
PORSCHE	CAYENNE	14	3,26%	6	14,63%
BMW	5-SERIES	11	2,56%	1	2,44%
VOLKSWAGEN	UP!	9	2,09%		
BMW	7-SERIES	7	1,63%	1	2,44%
SMART	FORFOUR	5	1,16%	1	2,44%
AUDI	E-TRON	5	1,16%		
MERCEDES	EQC	4	0,93%		
BMW	3-SERIES	4	0,93%		
BMW	X5-SERIES	3	0,70%	2	4,88%
MERCEDES	E-SERIES	4	0,93%	1	2,44%
NISSAN	NV200	3	0,70%		
MITSUBISHI	OUTLANDER	3	0,70%		
MERCEDES	S-SERIES	2	0,47%	2	4,88%
BMW	I8	2	0,47%		
TESLA	MODEL 3	2	0,47%		
KIA MOTORS	NIRO	1	0,23%		
VOLVO	V60	1	0,23%		
BMW	2-SERIES	1	0,23%		
AUDI	Q7	1	0,23%		