

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

| Segment      |            | YTD     |              | OCTOBER '19 |              |
|--------------|------------|---------|--------------|-------------|--------------|
| A            |            | Total   | Market Share | Total       | Market Share |
| Make: Range: |            | 14.712  | 14,70%       | 707         | 9,72%        |
|              |            | Volume: | %            | Volume:     | %            |
| FIAT         | PANDA      | 3.547   | 24,11%       | 104         | 14,71%       |
| HYUNDAI      | i 10       | 2.265   | 15,40%       | 118         | 16,69%       |
| TOYOTA       | AYGO       | 1.707   | 11,60%       | 138         | 19,52%       |
| PEUGEOT      | 108        | 1.358   | 9,23%        | 68          | 9,62%        |
| KIA MOTORS   | PICANTO    | 1.249   | 8,49%        | 57          | 8,06%        |
| CITROEN      | C1         | 818     | 5,56%        | 35          | 4,95%        |
| FIAT         | 500        | 813     | 5,53%        | 31          | 4,38%        |
| SKODA        | CITIGO     | 656     | 4,46%        | 12          | 1,70%        |
| VOLKSWAGEN   | UP!        | 651     | 4,42%        | 49          | 6,93%        |
| SUZUKI       | CELERIO    | 464     | 3,15%        | 1           | 0,14%        |
| SEAT         | MII        | 444     | 3,02%        | 4           | 0,57%        |
| SMART        | FORTWO     | 334     | 2,27%        | 61          | 8,63%        |
| RENAULT      | NEW TWINGO | 159     | 1,08%        | 10          | 1,41%        |
| SMART        | FORFOUR    | 109     | 0,74%        | 15          | 2,12%        |
| OPEL         | ADAM       | 106     | 0,72%        |             |              |
| ABARTH       | 500        | 31      | 0,21%        | 4           | 0,57%        |
| TOYOTA       | IQ         | 1       | 0,01%        |             |              |

| Segment      |       | YTD     |              | OCTOBER '19 |              |
|--------------|-------|---------|--------------|-------------|--------------|
| A-SUV        |       | Total   | Market Share | Total       | Market Share |
| Make: Range: |       | 1.393   | 1,39%        | 82          | 1,13%        |
|              |       | Volume: | %            | Volume:     | %            |
| SUZUKI       | IGNIS | 1.110   | 79,68%       | 65          | 79,27%       |
| SUZUKI       | JIMNY | 283     | 20,32%       | 17          | 20,73%       |

| Segment      |            | YTD     |              | OCTOBER '19 |              |
|--------------|------------|---------|--------------|-------------|--------------|
| A TOTAL      |            | Total   | Market Share | Total       | Market Share |
| Make: Range: |            | 16.105  | 16,10%       | 789         | 10,84%       |
|              |            | Volume: | %            | Volume:     | %            |
| FIAT         | PANDA      | 3.547   | 22,02%       | 104         | 13,18%       |
| HYUNDAI      | i 10       | 2.265   | 14,06%       | 118         | 14,96%       |
| TOYOTA       | AYGO       | 1.707   | 10,60%       | 138         | 17,49%       |
| PEUGEOT      | 108        | 1.358   | 8,43%        | 68          | 8,62%        |
| KIA MOTORS   | PICANTO    | 1.249   | 7,76%        | 57          | 7,22%        |
| SUZUKI       | IGNIS      | 1.110   | 6,89%        | 65          | 8,24%        |
| CITROEN      | C1         | 818     | 5,08%        | 35          | 4,44%        |
| FIAT         | 500        | 813     | 5,05%        | 31          | 3,93%        |
| SKODA        | CITIGO     | 656     | 4,07%        | 12          | 1,52%        |
| VOLKSWAGEN   | UP!        | 651     | 4,04%        | 49          | 6,21%        |
| SUZUKI       | CELERIO    | 464     | 2,88%        | 1           | 0,13%        |
| SEAT         | MII        | 444     | 2,76%        | 4           | 0,51%        |
| SMART        | FORTWO     | 334     | 2,07%        | 61          | 7,73%        |
| SUZUKI       | JIMNY      | 283     | 1,76%        | 17          | 2,15%        |
| RENAULT      | NEW TWINGO | 159     | 0,99%        | 10          | 1,27%        |
| SMART        | FORFOUR    | 109     | 0,68%        | 15          | 1,90%        |
| OPEL         | ADAM       | 106     | 0,66%        |             |              |
| ABARTH       | 500        | 31      | 0,19%        | 4           | 0,51%        |
| TOYOTA       | IQ         | 1       | 0,01%        |             |              |

| Segment      |        | YTD     |              | OCTOBER '19 |              |
|--------------|--------|---------|--------------|-------------|--------------|
| B            |        | Total   | Market Share | Total       | Market Share |
| Make: Range: |        | 33.985  | 33,97%       | 2.335       | 32,09%       |
|              |        | Volume: | %            | Volume:     | %            |
| TOYOTA       | YARIS  | 6.164   | 18,14%       | 585         | 25,05%       |
| OPEL         | CORSA  | 3.686   | 10,85%       | 176         | 7,54%        |
| VOLKSWAGEN   | POLO   | 3.498   | 10,29%       | 253         | 10,84%       |
| CITROEN      | C3     | 3.304   | 9,72%        | 290         | 12,42%       |
| PEUGEOT      | 208    | 3.275   | 9,64%        | 188         | 8,05%        |
| RENAULT      | CLIO   | 2.628   | 7,73%        | 95          | 4,07%        |
| HYUNDAI      | i 20   | 2.259   | 6,65%        | 170         | 7,28%        |
| NISSAN       | MICRA  | 1.977   | 5,82%        | 124         | 5,31%        |
| SUZUKI       | SWIFT  | 1.522   | 4,48%        | 80          | 3,43%        |
| FORD         | FIESTA | 1.221   | 3,59%        | 134         | 5,74%        |
| SEAT         | IBIZA  | 1.032   | 3,04%        | 38          | 1,63%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |               |         |              |             |              |
|------------|---------------|---------|--------------|-------------|--------------|
| SUZUKI     | BALENO        | 1.009   | 2,97%        | 14          | 0,60%        |
| AUDI       | A1            | 567     | 1,67%        | 53          | 2,27%        |
| MINI       | MINI          | 557     | 1,64%        | 45          | 1,93%        |
| SKODA      | FABIA         | 499     | 1,47%        | 11          | 0,47%        |
| FORD       | KA            | 203     | 0,60%        | 8           | 0,34%        |
| MITSUBISHI | SPACE STAR    | 195     | 0,57%        | 29          | 1,24%        |
| KIA MOTORS | RIO           | 158     | 0,46%        | 17          | 0,73%        |
| MAZDA      | 2-SERIES      | 86      | 0,25%        | 9           | 0,39%        |
| HONDA      | JAZZ          | 54      | 0,16%        | 5           | 0,21%        |
| BMW        | I3            | 53      | 0,16%        | 11          | 0,47%        |
| CITROEN    | DS3           | 30      | 0,09%        |             |              |
| ALFA ROMEO | MITO          | 4       | 0,01%        |             |              |
| FIAT       | GRANDE PUNTO  | 3       | 0,01%        |             |              |
| HYUNDAI    | GETZ          | 1       | 0,00%        |             |              |
|            |               | YTD     |              | OCTOBER '19 |              |
| Segment    |               | Total   | Market Share | Total       | Market Share |
| B-SUV      |               | 12.302  | 12,30%       | 1.171       | 16,09%       |
| Make:      | Range:        | Volume: | %            | Volume:     | %            |
| SUZUKI     | VITARA        | 1.410   | 11,46%       | 64          | 5,47%        |
| VOLKSWAGEN | T-ROC         | 1.355   | 11,01%       | 209         | 17,85%       |
| HYUNDAI    | KONA          | 1.219   | 9,91%        | 111         | 9,48%        |
| PEUGEOT    | 2008          | 1.075   | 8,74%        | 67          | 5,72%        |
| AUDI       | Q2            | 833     | 6,77%        | 24          | 2,05%        |
| SEAT       | ARONA         | 826     | 6,71%        | 114         | 9,74%        |
| CITROEN    | C3 AIRCROSS   | 760     | 6,18%        | 45          | 3,84%        |
| VOLKSWAGEN | T-CROSS       | 638     | 5,19%        | 133         | 11,36%       |
| KIA MOTORS | STONIC        | 601     | 4,89%        | 67          | 5,72%        |
| OPEL       | CROSSLAND X   | 583     | 4,74%        | 73          | 6,23%        |
| RENAULT    | CAPTUR        | 579     | 4,71%        | 25          | 2,13%        |
| FORD       | ECOSPORT      | 555     | 4,51%        | 49          | 4,18%        |
| FIAT       | 500X          | 484     | 3,93%        | 40          | 3,42%        |
| CITROEN    | C4 CACTUS     | 361     | 2,93%        | 38          | 3,25%        |
| DACIA      | SANDERO       | 341     | 2,77%        | 15          | 1,28%        |
| JEEP       | RENEGADE      | 324     | 2,63%        | 64          | 5,47%        |
| OPEL       | MOKKA X       | 150     | 1,22%        | 1           | 0,09%        |
| NISSAN     | JUKE          | 115     | 0,93%        | 8           | 0,68%        |
| CITROEN    | DS3 CROSSBACK | 31      | 0,25%        | 11          | 0,94%        |
| MAZDA      | CX-3          | 29      | 0,24%        | 3           | 0,26%        |
| SSANGYONG  | TIVOLI        | 12      | 0,10%        |             |              |
| SKODA      | KAMIQ         | 10      | 0,08%        | 10          | 0,85%        |
| KIA MOTORS | SOUL          | 9       | 0,07%        |             |              |
| MINI       | COUNTRYMAN    | 2       | 0,02%        |             |              |
|            |               | YTD     |              | OCTOBER '19 |              |
| Segment    |               | Total   | Market Share | Total       | Market Share |
| B TOTAL    |               | 46.287  | 46,26%       | 3.506       | 48,19%       |
| Make:      | Range:        | Volume: | %            | Volume:     | %            |
| TOYOTA     | YARIS         | 6.164   | 13,32%       | 585         | 16,69%       |
| OPEL       | CORSA         | 3.686   | 7,96%        | 176         | 5,02%        |
| VOLKSWAGEN | POLO          | 3.498   | 7,56%        | 253         | 7,22%        |
| CITROEN    | C3            | 3.304   | 7,14%        | 290         | 8,27%        |
| PEUGEOT    | 208           | 3.275   | 7,08%        | 188         | 5,36%        |
| RENAULT    | CLIO          | 2.628   | 5,68%        | 95          | 2,71%        |
| HYUNDAI    | i 20          | 2.259   | 4,88%        | 170         | 4,85%        |
| NISSAN     | MICRA         | 1.977   | 4,27%        | 124         | 3,54%        |
| SUZUKI     | SWIFT         | 1.522   | 3,29%        | 80          | 2,28%        |
| SUZUKI     | VITARA        | 1.410   | 3,05%        | 64          | 1,83%        |
| VOLKSWAGEN | T-ROC         | 1.355   | 2,93%        | 209         | 5,96%        |
| FORD       | FIESTA        | 1.221   | 2,64%        | 134         | 3,82%        |
| HYUNDAI    | KONA          | 1.219   | 2,63%        | 111         | 3,17%        |
| PEUGEOT    | 2008          | 1.075   | 2,32%        | 67          | 1,91%        |
| SEAT       | IBIZA         | 1.032   | 2,23%        | 38          | 1,08%        |
| SUZUKI     | BALENO        | 1.009   | 2,18%        | 14          | 0,40%        |
| AUDI       | Q2            | 833     | 1,80%        | 24          | 0,68%        |
| SEAT       | ARONA         | 826     | 1,78%        | 114         | 3,25%        |
| CITROEN    | C3 AIRCROSS   | 760     | 1,64%        | 45          | 1,28%        |
| VOLKSWAGEN | T-CROSS       | 638     | 1,38%        | 133         | 3,79%        |
| KIA MOTORS | STONIC        | 601     | 1,30%        | 67          | 1,91%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |               |         |              |             |              |
|------------|---------------|---------|--------------|-------------|--------------|
| OPEL       | CROSSLAND X   | 583     | 1,26%        | 73          | 2,08%        |
| RENAULT    | CAPTUR        | 579     | 1,25%        | 25          | 0,71%        |
| AUDI       | A1            | 567     | 1,22%        | 53          | 1,51%        |
| MINI       | MINI          | 557     | 1,20%        | 45          | 1,28%        |
| FORD       | ECOSPORT      | 555     | 1,20%        | 49          | 1,40%        |
| SKODA      | FABIA         | 499     | 1,08%        | 11          | 0,31%        |
| FIAT       | 500X          | 484     | 1,05%        | 40          | 1,14%        |
| CITROEN    | C4 CACTUS     | 361     | 0,78%        | 38          | 1,08%        |
| DACIA      | SANDERO       | 341     | 0,74%        | 15          | 0,43%        |
| JEEP       | RENEGADE      | 324     | 0,70%        | 64          | 1,83%        |
| FORD       | KA            | 203     | 0,44%        | 8           | 0,23%        |
| MITSUBISHI | SPACE STAR    | 195     | 0,42%        | 29          | 0,83%        |
| KIA MOTORS | RIO           | 158     | 0,34%        | 17          | 0,48%        |
| OPEL       | MOKKA X       | 150     | 0,32%        | 1           | 0,03%        |
| NISSAN     | JUKE          | 115     | 0,25%        | 8           | 0,23%        |
| MAZDA      | 2-SERIES      | 86      | 0,19%        | 9           | 0,26%        |
| HONDA      | JAZZ          | 54      | 0,12%        | 5           | 0,14%        |
| BMW        | I3            | 53      | 0,11%        | 11          | 0,31%        |
| CITROEN    | DS3 CROSSBACK | 31      | 0,07%        | 11          | 0,31%        |
| CITROEN    | DS3           | 30      | 0,06%        |             |              |
| MAZDA      | CX-3          | 29      | 0,06%        | 3           | 0,09%        |
| SSANGYONG  | TIVOLI        | 12      | 0,03%        |             |              |
| SKODA      | KAMIQ         | 10      | 0,02%        | 10          | 0,29%        |
| KIA MOTORS | SOUL          | 9       | 0,02%        |             |              |
| ALFA ROMEO | MITO          | 4       | 0,01%        |             |              |
| FIAT       | GRANDE PUNTO  | 3       | 0,01%        |             |              |
| MINI       | COUNTRYMAN    | 2       | 0,00%        |             |              |
| HYUNDAI    | GETZ          | 1       | 0,00%        |             |              |
|            |               | YTD     |              | OCTOBER '19 |              |
| Segment    |               | Total   | Market Share | Total       | Market Share |
| C          |               | 13.396  | 13,39%       | 1.009       | 13,87%       |
| Make:      | Range:        | Volume: | %            | Volume:     | %            |
| OPEL       | ASTRA         | 1.641   | 12,25%       | 134         | 13,28%       |
| MERCEDES   | A-SERIES      | 1.609   | 12,01%       | 175         | 17,34%       |
| FIAT       | TIPO          | 1.454   | 10,85%       | 26          | 2,58%        |
| AUDI       | A3            | 1.095   | 8,17%        | 27          | 2,68%        |
| TOYOTA     | COROLLA       | 1.009   | 7,53%        | 147         | 14,57%       |
| HYUNDAI    | i 30          | 992     | 7,41%        | 100         | 9,91%        |
| VOLKSWAGEN | GOLF          | 851     | 6,35%        | 44          | 4,36%        |
| FORD       | FOCUS         | 704     | 5,26%        | 40          | 3,96%        |
| PEUGEOT    | 308           | 681     | 5,08%        | 19          | 1,88%        |
| PEUGEOT    | 301           | 437     | 3,26%        | 33          | 3,27%        |
| SEAT       | LEON          | 339     | 2,53%        | 26          | 2,58%        |
| BMW        | 1-SERIES      | 291     | 2,17%        | 68          | 6,74%        |
| HONDA      | CIVIC         | 287     | 2,14%        | 26          | 2,58%        |
| KIA MOTORS | CEED          | 282     | 2,11%        | 10          | 0,99%        |
| TOYOTA     | AURIS         | 281     | 2,10%        |             |              |
| VOLVO      | V40           | 234     | 1,75%        | 11          | 1,09%        |
| SKODA      | SCALA         | 225     | 1,68%        | 31          | 3,07%        |
| ALFA ROMEO | GIULIETTA     | 210     | 1,57%        | 9           | 0,89%        |
| CITROEN    | C-ELYSEE      | 204     | 1,52%        | 44          | 4,36%        |
| MERCEDES   | B-SERIES      | 147     | 1,10%        | 7           | 0,69%        |
| NISSAN     | PULSAR        | 133     | 0,99%        |             |              |
| BMW        | 2-SERIES      | 110     | 0,82%        | 11          | 1,09%        |
| SKODA      | RAPID         | 53      | 0,40%        |             |              |
| MINI       | CLUBMAN       | 44      | 0,33%        | 6           | 0,59%        |
| RENAULT    | MEGANE        | 33      | 0,25%        | 10          | 0,99%        |
| NISSAN     | LEAF          | 30      | 0,22%        | 2           | 0,20%        |
| MAZDA      | 3-SERIES      | 10      | 0,07%        | 3           | 0,30%        |
| SUBARU     | IMPREZA       | 4       | 0,03%        |             |              |
| LEXUS      | CT-SERIES     | 3       | 0,02%        |             |              |
| CITROEN    | DS4           | 1       | 0,01%        |             |              |
| CITROEN    | C4            | 1       | 0,01%        |             |              |
| HYUNDAI    | IONIQ         | 1       | 0,01%        |             |              |
|            |               | YTD     |              | OCTOBER '19 |              |
| Segment    |               | Total   | Market Share | Total       | Market Share |
| C-SUV      |               | 17.651  | 17,64%       | 1.480       | 20,34%       |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

| Make:      | Range:             | Volume: | %            | Volume:     | %            |
|------------|--------------------|---------|--------------|-------------|--------------|
| NISSAN     | QASHQAI            | 3.015   | 17,08%       | 269         | 18,18%       |
| TOYOTA     | C-HR               | 1.623   | 9,19%        | 102         | 6,89%        |
| PEUGEOT    | 3008               | 1.385   | 7,85%        | 99          | 6,69%        |
| DACIA      | DUSTER             | 1.161   | 6,58%        | 93          | 6,28%        |
| BMW        | X1-SERIES          | 1.025   | 5,81%        | 102         | 6,89%        |
| VOLKSWAGEN | TIGUAN             | 945     | 5,35%        | 65          | 4,39%        |
| MERCEDES   | GLA-SERIES         | 928     | 5,26%        | 74          | 5,00%        |
| BMW        | X2-SERIES          | 874     | 4,95%        | 81          | 5,47%        |
| AUDI       | Q3                 | 864     | 4,89%        | 10          | 0,68%        |
| VOLVO      | XC40               | 817     | 4,63%        | 111         | 7,50%        |
| SKODA      | KAROQ              | 723     | 4,10%        | 61          | 4,12%        |
| MINI       | COUNTRYMAN (NEW)   | 714     | 4,05%        | 92          | 6,22%        |
| HYUNDAI    | TUCSON             | 510     | 2,89%        | 50          | 3,38%        |
| FORD       | KUGA               | 451     | 2,56%        | 36          | 2,43%        |
| KIA MOTORS | NEW SPORTAGE       | 411     | 2,33%        | 53          | 3,58%        |
| OPEL       | GRANDLAND X        | 374     | 2,12%        | 26          | 1,76%        |
| SUZUKI     | SX4                | 297     | 1,68%        | 13          | 0,88%        |
| CITROEN    | C5 AIRCROSS        | 271     | 1,54%        | 26          | 1,76%        |
| RENAULT    | KADJAR             | 216     | 1,22%        | 8           | 0,54%        |
| JEEP       | COMPASS            | 156     | 0,88%        | 6           | 0,41%        |
| CITROEN    | DS7 CROSSBACK      | 146     | 0,83%        | 8           | 0,54%        |
| MITSUBISHI | ASX                | 145     | 0,82%        | 8           | 0,54%        |
| MITSUBISHI | ECLIPSE CROSS      | 112     | 0,63%        | 6           | 0,41%        |
| HONDA      | HR-V               | 109     | 0,62%        | 6           | 0,41%        |
| LAND ROVER | RANGE ROVER EVOQUE | 105     | 0,59%        | 30          | 2,03%        |
| SEAT       | ATECA              | 103     | 0,58%        | 5           | 0,34%        |
| JAGUAR     | E-PACE             | 58      | 0,33%        |             |              |
| LEXUS      | UX-SERIES          | 36      | 0,20%        | 2           | 0,14%        |
| KIA MOTORS | XCEED              | 32      | 0,18%        | 32          | 2,16%        |
| SUBARU     | XV                 | 32      | 0,18%        | 2           | 0,14%        |
| MAZDA      | CX-5               | 7       | 0,04%        | 1           | 0,07%        |
| MAZDA      | CX-30              | 3       | 0,02%        | 3           | 0,20%        |
| SSANGYONG  | XLV                | 2       | 0,01%        |             |              |
| KIA MOTORS | NIRO               | 1       | 0,01%        |             |              |
|            |                    | YTD     |              | OCTOBER '19 |              |
| Segment    |                    | Total   | Market Share | Total       | Market Share |
| C TOTAL    |                    | 31.047  | 31,03%       | 2.489       | 34,21%       |
| Make:      | Range:             | Volume: | %            | Volume:     | %            |
| NISSAN     | QASHQAI            | 3.015   | 9,71%        | 269         | 10,81%       |
| OPEL       | ASTRA              | 1.641   | 5,29%        | 134         | 5,38%        |
| TOYOTA     | C-HR               | 1.623   | 5,23%        | 102         | 4,10%        |
| MERCEDES   | A-SERIES           | 1.609   | 5,18%        | 175         | 7,03%        |
| FIAT       | TIPO               | 1.454   | 4,68%        | 26          | 1,04%        |
| PEUGEOT    | 3008               | 1.385   | 4,46%        | 99          | 3,98%        |
| DACIA      | DUSTER             | 1.161   | 3,74%        | 93          | 3,74%        |
| AUDI       | A3                 | 1.095   | 3,53%        | 27          | 1,08%        |
| BMW        | X1-SERIES          | 1.025   | 3,30%        | 102         | 4,10%        |
| TOYOTA     | COROLLA            | 1.009   | 3,25%        | 147         | 5,91%        |
| HYUNDAI    | i 30               | 992     | 3,20%        | 100         | 4,02%        |
| VOLKSWAGEN | TIGUAN             | 945     | 3,04%        | 65          | 2,61%        |
| MERCEDES   | GLA-SERIES         | 928     | 2,99%        | 74          | 2,97%        |
| BMW        | X2-SERIES          | 874     | 2,82%        | 81          | 3,25%        |
| AUDI       | Q3                 | 864     | 2,78%        | 10          | 0,40%        |
| VOLKSWAGEN | GOLF               | 851     | 2,74%        | 44          | 1,77%        |
| VOLVO      | XC40               | 817     | 2,63%        | 111         | 4,46%        |
| SKODA      | KAROQ              | 723     | 2,33%        | 61          | 2,45%        |
| MINI       | COUNTRYMAN (NEW)   | 714     | 2,30%        | 92          | 3,70%        |
| FORD       | FOCUS              | 704     | 2,27%        | 40          | 1,61%        |
| PEUGEOT    | 308                | 681     | 2,19%        | 19          | 0,76%        |
| HYUNDAI    | TUCSON             | 510     | 1,64%        | 50          | 2,01%        |
| FORD       | KUGA               | 451     | 1,45%        | 36          | 1,45%        |
| PEUGEOT    | 301                | 437     | 1,41%        | 33          | 1,33%        |
| KIA MOTORS | NEW SPORTAGE       | 411     | 1,32%        | 53          | 2,13%        |
| OPEL       | GRANDLAND X        | 374     | 1,20%        | 26          | 1,04%        |
| SEAT       | LEON               | 339     | 1,09%        | 26          | 1,04%        |
| SUZUKI     | SX4                | 297     | 0,96%        | 13          | 0,52%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|               |                    |         |              |             |              |
|---------------|--------------------|---------|--------------|-------------|--------------|
| BMW           | 1-SERIES           | 291     | 0,94%        | 68          | 2,73%        |
| HONDA         | CIVIC              | 287     | 0,92%        | 26          | 1,04%        |
| KIA MOTORS    | CEED               | 282     | 0,91%        | 10          | 0,40%        |
| TOYOTA        | AURIS              | 281     | 0,91%        |             |              |
| CITROEN       | C5 AIRCROSS        | 271     | 0,87%        | 26          | 1,04%        |
| VOLVO         | V40                | 234     | 0,75%        | 11          | 0,44%        |
| SKODA         | SCALA              | 225     | 0,72%        | 31          | 1,25%        |
| RENAULT       | KADJAR             | 216     | 0,70%        | 8           | 0,32%        |
| ALFA ROMEO    | GIULIETTA          | 210     | 0,68%        | 9           | 0,36%        |
| CITROEN       | C-ELYSEE           | 204     | 0,66%        | 44          | 1,77%        |
| JEEP          | COMPASS            | 156     | 0,50%        | 6           | 0,24%        |
| MERCEDES      | B-SERIES           | 147     | 0,47%        | 7           | 0,28%        |
| CITROEN       | DS7 CROSSBACK      | 146     | 0,47%        | 8           | 0,32%        |
| MINISUBISHI   | ASX                | 145     | 0,47%        | 8           | 0,32%        |
| NISSAN        | PULSAR             | 133     | 0,43%        |             |              |
| MINISUBISHI   | ECLIPSE CROSS      | 112     | 0,36%        | 6           | 0,24%        |
| BMW           | 2-SERIES           | 110     | 0,35%        | 11          | 0,44%        |
| HONDA         | HR-V               | 109     | 0,35%        | 6           | 0,24%        |
| LAND ROVER    | RANGE ROVER EVOQUE | 105     | 0,34%        | 30          | 1,21%        |
| SEAT          | ATECA              | 103     | 0,33%        | 5           | 0,20%        |
| JAGUAR        | E-PACE             | 58      | 0,19%        |             |              |
| SKODA         | RAPID              | 53      | 0,17%        |             |              |
| MINI          | CLUBMAN            | 44      | 0,14%        | 6           | 0,24%        |
| LEXUS         | UX-SERIES          | 36      | 0,12%        | 2           | 0,08%        |
| RENAULT       | MEGANE             | 33      | 0,11%        | 10          | 0,40%        |
| KIA MOTORS    | XCEED              | 32      | 0,10%        | 32          | 1,29%        |
| SUBARU        | XV                 | 32      | 0,10%        | 2           | 0,08%        |
| NISSAN        | LEAF               | 30      | 0,10%        | 2           | 0,08%        |
| MAZDA         | 3-SERIES           | 10      | 0,03%        | 3           | 0,12%        |
| MAZDA         | CX-5               | 7       | 0,02%        | 1           | 0,04%        |
| SUBARU        | IMPREZA            | 4       | 0,01%        |             |              |
| MAZDA         | CX-30              | 3       | 0,01%        | 3           | 0,12%        |
| LEXUS         | CT-SERIES          | 3       | 0,01%        |             |              |
| SSANGYONG     | XLV                | 2       | 0,01%        |             |              |
| HYUNDAI       | IONIQ              | 1       | 0,00%        |             |              |
| CITROEN       | C4                 | 1       | 0,00%        |             |              |
| KIA MOTORS    | NIRO               | 1       | 0,00%        |             |              |
| CITROEN       | DS4                | 1       | 0,00%        |             |              |
|               |                    | YTD     |              | OCTOBER '19 |              |
| Segment D     |                    | Total   | Market Share | Total       | Market Share |
|               |                    | 1.464   | 1,46%        | 135         | 1,86%        |
| Make:         | Range:             | Volume: | %            | Volume:     | %            |
| SKODA         | OCTAVIA            | 513     | 35,04%       | 51          | 37,78%       |
| MERCEDES      | C-SERIES           | 239     | 16,33%       | 24          | 17,78%       |
| MERCEDES      | CLA-SERIES         | 198     | 13,52%       | 29          | 21,48%       |
| AUDI          | A4                 | 111     | 7,58%        | 1           | 0,74%        |
| VOLKSWAGEN    | PASSAT             | 76      | 5,19%        | 3           | 2,22%        |
| OPEL          | INSIGNIA           | 69      | 4,71%        | 6           | 4,44%        |
| PEUGEOT       | 508                | 67      | 4,58%        | 8           | 5,93%        |
| BMW           | 3-SERIES           | 67      | 4,58%        | 7           | 5,19%        |
| AUDI          | A5                 | 40      | 2,73%        | 1           | 0,74%        |
| ALFA ROMEO    | GIULIA             | 28      | 1,91%        |             |              |
| VOLVO         | V60                | 22      | 1,50%        | 1           | 0,74%        |
| BMW           | 4-SERIES           | 13      | 0,89%        |             |              |
| TOYOTA        | PRIUS              | 4       | 0,27%        | 1           | 0,74%        |
| FORD          | MONDEO             | 4       | 0,27%        |             |              |
| VOLVO         | S60                | 3       | 0,20%        |             |              |
| JAGUAR        | XE-TYPE            | 3       | 0,20%        |             |              |
| TESLA         | MODEL 3            | 2       | 0,14%        | 2           | 1,48%        |
| MAZDA         | 6-SERIES           | 2       | 0,14%        | 1           | 0,74%        |
| TOYOTA        | AVENSIS            | 2       | 0,14%        |             |              |
| KIA MOTORS    | STINGER            | 1       | 0,07%        |             |              |
|               |                    | YTD     |              | OCTOBER '19 |              |
| Segment D-SUV |                    | Total   | Market Share | Total       | Market Share |
|               |                    | 2.186   | 2,18%        | 233         | 3,20%        |
| Make:         | Range:             | Volume: | %            | Volume:     | %            |
| SKODA         | KODIAQ             | 475     | 21,73%       | 54          | 23,18%       |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                   |         |              |             |              |
|------------|-------------------|---------|--------------|-------------|--------------|
| VOLVO      | XC60              | 280     | 12,81%       | 23          | 9,87%        |
| NISSAN     | X-TRAIL           | 265     | 12,12%       | 33          | 14,16%       |
| PEUGEOT    | 5008              | 222     | 10,16%       | 16          | 6,87%        |
| MERCEDES   | GLC-SERIES        | 201     | 9,19%        | 52          | 22,32%       |
| TOYOTA     | RAV4              | 136     | 6,22%        | 12          | 5,15%        |
| BMW        | X3-SERIES         | 100     | 4,57%        | 11          | 4,72%        |
| HONDA      | CR-V              | 93      | 4,25%        | 8           | 3,43%        |
| AUDI       | Q5                | 76      | 3,48%        | 2           | 0,86%        |
| LAND ROVER | RANGE ROVER VELAR | 47      | 2,15%        | 4           | 1,72%        |
| BMW        | X4-SERIES         | 47      | 2,15%        | 3           | 1,29%        |
| SEAT       | TARRACO           | 40      | 1,83%        | 2           | 0,86%        |
| PORSCHE    | MACAN             | 33      | 1,51%        | 4           | 1,72%        |
| JAGUAR     | F-PACE            | 27      | 1,24%        | 1           | 0,43%        |
| JAGUAR     | I-PACE            | 25      | 1,14%        | 1           | 0,43%        |
| MERCEDES   | GLE-SERIES        | 22      | 1,01%        | 3           | 1,29%        |
| LAND ROVER | DISCOVERY SPORT   | 21      | 0,96%        |             |              |
| SUBARU     | FORESTER          | 13      | 0,59%        |             |              |
| ALFA ROMEO | STELVIO           | 12      | 0,55%        |             |              |
| JEEP       | WRANGLER          | 11      | 0,50%        |             |              |
| LEXUS      | RX-SERIES         | 9       | 0,41%        |             |              |
| VOLKSWAGEN | TOUAREG           | 9       | 0,41%        |             |              |
| MERCEDES   | G-SERIES          | 8       | 0,37%        | 1           | 0,43%        |
| TOYOTA     | LAND CRUISER      | 5       | 0,23%        | 2           | 0,86%        |
| MERCEDES   | EQC               | 4       | 0,18%        |             |              |
| MITSUBISHI | OUTLANDER         | 3       | 0,14%        |             |              |
| JEEP       | CHEROKEE          | 1       | 0,05%        | 1           | 0,43%        |
| JEEP       | GRAND CHEROKEE    | 1       | 0,05%        |             |              |
|            |                   | YTD     |              | OCTOBER '19 |              |
| Segment    |                   | Total   | Market Share | Total       | Market Share |
| D TOTAL    |                   | 3.650   | 3,65%        | 368         | 5,06%        |
| Make:      | Range:            | Volume: | %            | Volume:     | %            |
| SKODA      | OCTAVIA           | 513     | 14,05%       | 51          | 13,86%       |
| SKODA      | KODIAQ            | 475     | 13,01%       | 54          | 14,67%       |
| VOLVO      | XC60              | 280     | 7,67%        | 23          | 6,25%        |
| NISSAN     | X-TRAIL           | 265     | 7,26%        | 33          | 8,97%        |
| MERCEDES   | C-SERIES          | 239     | 6,55%        | 24          | 6,52%        |
| PEUGEOT    | 5008              | 222     | 6,08%        | 16          | 4,35%        |
| MERCEDES   | GLC-SERIES        | 201     | 5,51%        | 52          | 14,13%       |
| MERCEDES   | CLA-SERIES        | 198     | 5,42%        | 29          | 7,88%        |
| TOYOTA     | RAV4              | 136     | 3,73%        | 12          | 3,26%        |
| AUDI       | A4                | 111     | 3,04%        | 1           | 0,27%        |
| BMW        | X3-SERIES         | 100     | 2,74%        | 11          | 2,99%        |
| HONDA      | CR-V              | 93      | 2,55%        | 8           | 2,17%        |
| VOLKSWAGEN | PASSAT            | 76      | 2,08%        | 3           | 0,82%        |
| AUDI       | Q5                | 76      | 2,08%        | 2           | 0,54%        |
| OPEL       | INSIGNIA          | 69      | 1,89%        | 6           | 1,63%        |
| PEUGEOT    | 508               | 67      | 1,84%        | 8           | 2,17%        |
| BMW        | 3-SERIES          | 67      | 1,84%        | 7           | 1,90%        |
| LAND ROVER | RANGE ROVER VELAR | 47      | 1,29%        | 4           | 1,09%        |
| BMW        | X4-SERIES         | 47      | 1,29%        | 3           | 0,82%        |
| SEAT       | TARRACO           | 40      | 1,10%        | 2           | 0,54%        |
| AUDI       | A5                | 40      | 1,10%        | 1           | 0,27%        |
| PORSCHE    | MACAN             | 33      | 0,90%        | 4           | 1,09%        |
| ALFA ROMEO | GIULIA            | 28      | 0,77%        |             |              |
| JAGUAR     | F-PACE            | 27      | 0,74%        | 1           | 0,27%        |
| JAGUAR     | I-PACE            | 25      | 0,68%        | 1           | 0,27%        |
| MERCEDES   | GLE-SERIES        | 22      | 0,60%        | 3           | 0,82%        |
| VOLVO      | V60               | 22      | 0,60%        | 1           | 0,27%        |
| LAND ROVER | DISCOVERY SPORT   | 21      | 0,58%        |             |              |
| SUBARU     | FORESTER          | 13      | 0,36%        |             |              |
| BMW        | 4-SERIES          | 13      | 0,36%        |             |              |
| ALFA ROMEO | STELVIO           | 12      | 0,33%        |             |              |
| JEEP       | WRANGLER          | 11      | 0,30%        |             |              |
| VOLKSWAGEN | TOUAREG           | 9       | 0,25%        |             |              |
| LEXUS      | RX-SERIES         | 9       | 0,25%        |             |              |
| MERCEDES   | G-SERIES          | 8       | 0,22%        | 1           | 0,27%        |
| TOYOTA     | LAND CRUISER      | 5       | 0,14%        | 2           | 0,54%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                |         |              |             |              |
|------------|----------------|---------|--------------|-------------|--------------|
| TOYOTA     | PRIUS          | 4       | 0,11%        | 1           | 0,27%        |
| MERCEDES   | EQC            | 4       | 0,11%        |             |              |
| FORD       | MONDEO         | 4       | 0,11%        |             |              |
| VOLVO      | S60            | 3       | 0,08%        |             |              |
| MITSUBISHI | OUTLANDER      | 3       | 0,08%        |             |              |
| JAGUAR     | XE-TYPE        | 3       | 0,08%        |             |              |
| TESLA      | MODEL 3        | 2       | 0,05%        | 2           | 0,54%        |
| MAZDA      | 6-SERIES       | 2       | 0,05%        | 1           | 0,27%        |
| TOYOTA     | AVENSIS        | 2       | 0,05%        |             |              |
| JEEP       | CHEROKEE       | 1       | 0,03%        | 1           | 0,27%        |
| KIA MOTORS | STINGER        | 1       | 0,03%        |             |              |
| JEEP       | GRAND CHEROKEE | 1       | 0,03%        |             |              |
|            |                | YTD     |              | OCTOBER '19 |              |
| Segment    |                | Total   | Market Share | Total       | Market Share |
| E          |                | 243     | 0,24%        | 15          | 0,21%        |
| Make:      | Range:         | Volume: | %            | Volume:     | %            |
| MERCEDES   | E-SERIES       | 75      | 30,86%       | 10          | 66,67%       |
| SKODA      | SUPERB         | 51      | 20,99%       |             |              |
| BMW        | 5-SERIES       | 48      | 19,75%       | 4           | 26,67%       |
| VOLKSWAGEN | ARTEON         | 21      | 8,64%        |             |              |
| VOLVO      | V90            | 17      | 7,00%        |             |              |
| AUDI       | A6             | 17      | 7,00%        |             |              |
| VOLVO      | S90            | 9       | 3,70%        |             |              |
| MERCEDES   | CLS-SERIES     | 5       | 2,06%        | 1           | 6,67%        |
|            |                | YTD     |              | OCTOBER '19 |              |
| Segment    |                | Total   | Market Share | Total       | Market Share |
| E-SUV      |                | 222     | 0,22%        | 29          | 0,40%        |
| Make:      | Range:         | Volume: | %            | Volume:     | %            |
| VOLVO      | XC90           | 96      | 43,24%       | 12          | 41,38%       |
| BMW        | X5-SERIES      | 74      | 33,33%       | 3           | 10,34%       |
| LEXUS      | NX-SERIES      | 29      | 13,06%       | 3           | 10,34%       |
| PORSCHE    | CAYENNE        | 9       | 4,05%        | 8           | 27,59%       |
| BMW        | X6-SERIES      | 9       | 4,05%        | 2           | 6,90%        |
| AUDI       | E-TRON         | 5       | 2,25%        | 1           | 3,45%        |
|            |                | YTD     |              | OCTOBER '19 |              |
| Segment    |                | Total   | Market Share | Total       | Market Share |
| E TOTAL    |                | 465     | 0,46%        | 44          | 0,60%        |
| Make:      | Range:         | Volume: | %            | Volume:     | %            |
| VOLVO      | XC90           | 96      | 20,65%       | 12          | 27,27%       |
| MERCEDES   | E-SERIES       | 75      | 16,13%       | 10          | 22,73%       |
| BMW        | X5-SERIES      | 74      | 15,91%       | 3           | 6,82%        |
| SKODA      | SUPERB         | 51      | 10,97%       |             |              |
| BMW        | 5-SERIES       | 48      | 10,32%       | 4           | 9,09%        |
| LEXUS      | NX-SERIES      | 29      | 6,24%        | 3           | 6,82%        |
| VOLKSWAGEN | ARTEON         | 21      | 4,52%        |             |              |
| AUDI       | A6             | 17      | 3,66%        |             |              |
| VOLVO      | V90            | 17      | 3,66%        |             |              |
| PORSCHE    | CAYENNE        | 9       | 1,94%        | 8           | 18,18%       |
| BMW        | X6-SERIES      | 9       | 1,94%        | 2           | 4,55%        |
| VOLVO      | S90            | 9       | 1,94%        |             |              |
| AUDI       | E-TRON         | 5       | 1,08%        | 1           | 2,27%        |
| MERCEDES   | CLS-SERIES     | 5       | 1,08%        | 1           | 2,27%        |
|            |                | YTD     |              | OCTOBER '19 |              |
| Segment    |                | Total   | Market Share | Total       | Market Share |
| F-G        |                | 47      | 0,05%        | 3           | 0,04%        |
| Make:      | Range:         | Volume: | %            | Volume:     | %            |
| PORSCHE    | PANAMERA       | 17      | 36,17%       |             |              |
| MERCEDES   | S-SERIES       | 14      | 29,79%       | 3           | 100,00%      |
| BMW        | 7-SERIES       | 9       | 19,15%       |             |              |
| AUDI       | A7             | 4       | 8,51%        |             |              |
| MASERATI   | GHIBLI         | 1       | 2,13%        |             |              |
| JAGUAR     | XF-TYPE        | 1       | 2,13%        |             |              |
| MERCEDES   | GT-SERIES      | 1       | 2,13%        |             |              |
|            |                | YTD     |              | OCTOBER '19 |              |
| Segment    |                | Total   | Market Share | Total       | Market Share |
| F-G-SUV    |                | 143     | 0,14%        | 5           | 0,07%        |
| Make:      | Range:         | Volume: | %            | Volume:     | %            |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**


|            |                  |         |              |             |              |
|------------|------------------|---------|--------------|-------------|--------------|
| LAND ROVER | RANGE ROVER      | 87      | 60,84%       | 1           | 20,00%       |
| AUDI       | Q8               | 30      | 20,98%       | 2           | 40,00%       |
| LAND ROVER | DISCOVERY        | 12      | 8,39%        | 2           | 40,00%       |
| AUDI       | Q7               | 7       | 4,90%        |             |              |
| BMW        | X7-SERIES        | 6       | 4,20%        |             |              |
| MERCEDES   | GLS-SERIES       | 1       | 0,70%        |             |              |
|            |                  | YTD     |              | OCTOBER '19 |              |
| Segment    |                  | Total   | Market Share | Total       | Market Share |
| F-G TOTAL  |                  | 190     | 0,19%        | 8           | 0,11%        |
| Make:      | Range:           | Volume: | %            | Volume:     | %            |
| LAND ROVER | RANGE ROVER      | 87      | 45,79%       | 1           | 12,50%       |
| AUDI       | Q8               | 30      | 15,79%       | 2           | 25,00%       |
| PORSCHE    | PANAMERA         | 17      | 8,95%        |             |              |
| MERCEDES   | S-SERIES         | 14      | 7,37%        | 3           | 37,50%       |
| LAND ROVER | DISCOVERY        | 12      | 6,32%        | 2           | 25,00%       |
| BMW        | 7-SERIES         | 9       | 4,74%        |             |              |
| AUDI       | Q7               | 7       | 3,68%        |             |              |
| BMW        | X7-SERIES        | 6       | 3,16%        |             |              |
| AUDI       | A7               | 4       | 2,11%        |             |              |
| MERCEDES   | GT-SERIES        | 1       | 0,53%        |             |              |
| MERCEDES   | GLS-SERIES       | 1       | 0,53%        |             |              |
| MASERATI   | GHIBLI           | 1       | 0,53%        |             |              |
| JAGUAR     | XF-TYPE          | 1       | 0,53%        |             |              |
|            |                  | YTD     |              | OCTOBER '19 |              |
| Segment    |                  | Total   | Market Share | Total       | Market Share |
| SUV        |                  | 33.897  | 33,88%       | 3.000       | 41,23%       |
| Make:      | Range:           | Volume: | %            | Volume:     | %            |
| NISSAN     | QASHQAI          | 3.015   | 8,89%        | 269         | 8,97%        |
| TOYOTA     | C-HR             | 1.623   | 4,79%        | 102         | 3,40%        |
| SUZUKI     | VITARA           | 1.410   | 4,16%        | 64          | 2,13%        |
| PEUGEOT    | 3008             | 1.385   | 4,09%        | 99          | 3,30%        |
| VOLKSWAGEN | T-ROC            | 1.355   | 4,00%        | 209         | 6,97%        |
| HYUNDAI    | KONA             | 1.219   | 3,60%        | 111         | 3,70%        |
| DACIA      | DUSTER           | 1.161   | 3,43%        | 93          | 3,10%        |
| SUZUKI     | IGNIS            | 1.110   | 3,27%        | 65          | 2,17%        |
| PEUGEOT    | 2008             | 1.075   | 3,17%        | 67          | 2,23%        |
| BMW        | X1-SERIES        | 1.025   | 3,02%        | 102         | 3,40%        |
| VOLKSWAGEN | TIGUAN           | 945     | 2,79%        | 65          | 2,17%        |
| MERCEDES   | GLA-SERIES       | 928     | 2,74%        | 74          | 2,47%        |
| BMW        | X2-SERIES        | 874     | 2,58%        | 81          | 2,70%        |
| AUDI       | Q3               | 864     | 2,55%        | 10          | 0,33%        |
| AUDI       | Q2               | 833     | 2,46%        | 24          | 0,80%        |
| SEAT       | ARONA            | 826     | 2,44%        | 114         | 3,80%        |
| VOLVO      | XC40             | 817     | 2,41%        | 111         | 3,70%        |
| CITROEN    | C3 AIRCROSS      | 760     | 2,24%        | 45          | 1,50%        |
| SKODA      | KAROQ            | 723     | 2,13%        | 61          | 2,03%        |
| MINI       | COUNTRYMAN (NEW) | 714     | 2,11%        | 92          | 3,07%        |
| VOLKSWAGEN | T-CROSS          | 638     | 1,88%        | 133         | 4,43%        |
| KIA MOTORS | STONIC           | 601     | 1,77%        | 67          | 2,23%        |
| OPEL       | CROSSLAND X      | 583     | 1,72%        | 73          | 2,43%        |
| RENAULT    | CAPTUR           | 579     | 1,71%        | 25          | 0,83%        |
| FORD       | ECOSPORT         | 555     | 1,64%        | 49          | 1,63%        |
| HYUNDAI    | TUCSON           | 510     | 1,50%        | 50          | 1,67%        |
| FIAT       | 500X             | 484     | 1,43%        | 40          | 1,33%        |
| SKODA      | KODIAQ           | 475     | 1,40%        | 54          | 1,80%        |
| FORD       | KUGA             | 451     | 1,33%        | 36          | 1,20%        |
| KIA MOTORS | NEW SPORTAGE     | 411     | 1,21%        | 53          | 1,77%        |
| OPEL       | GRANDLAND X      | 374     | 1,10%        | 26          | 0,87%        |
| CITROEN    | C4 CACTUS        | 361     | 1,06%        | 38          | 1,27%        |
| DACIA      | SANDERO          | 341     | 1,01%        | 15          | 0,50%        |
| JEEP       | RENEGADE         | 324     | 0,96%        | 64          | 2,13%        |
| SUZUKI     | SX4              | 297     | 0,88%        | 13          | 0,43%        |
| SUZUKI     | JIMNY            | 283     | 0,83%        | 17          | 0,57%        |
| VOLVO      | XC60             | 280     | 0,83%        | 23          | 0,77%        |
| CITROEN    | C5 AIRCROSS      | 271     | 0,80%        | 26          | 0,87%        |
| NISSAN     | X-TRAIL          | 265     | 0,78%        | 33          | 1,10%        |
| PEUGEOT    | 5008             | 222     | 0,65%        | 16          | 0,53%        |



**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                    |         |              |             |              |
|------------|--------------------|---------|--------------|-------------|--------------|
| RENAULT    | KADJAR             | 216     | 0,64%        | 8           | 0,27%        |
| MERCEDES   | GLC-SERIES         | 201     | 0,59%        | 52          | 1,73%        |
| JEEP       | COMPASS            | 156     | 0,46%        | 6           | 0,20%        |
| OPEL       | MOKKA X            | 150     | 0,44%        | 1           | 0,03%        |
| CITROEN    | DS7 CROSSBACK      | 146     | 0,43%        | 8           | 0,27%        |
| MINI       | COOPER             | 145     | 0,43%        | 8           | 0,27%        |
| TOYOTA     | RAV4               | 136     | 0,40%        | 12          | 0,40%        |
| NISSAN     | JUKE               | 115     | 0,34%        | 8           | 0,27%        |
| MINI       | COOPER S           | 112     | 0,33%        | 6           | 0,20%        |
| HONDA      | HR-V               | 109     | 0,32%        | 6           | 0,20%        |
| LAND ROVER | RANGE ROVER EVOQUE | 105     | 0,31%        | 30          | 1,00%        |
| SEAT       | ATECA              | 103     | 0,30%        | 5           | 0,17%        |
| BMW        | X3-SERIES          | 100     | 0,30%        | 11          | 0,37%        |
| VOLVO      | XC90               | 96      | 0,28%        | 12          | 0,40%        |
| HONDA      | CR-V               | 93      | 0,27%        | 8           | 0,27%        |
| LAND ROVER | RANGE ROVER        | 87      | 0,26%        | 1           | 0,03%        |
| AUDI       | Q5                 | 76      | 0,22%        | 2           | 0,07%        |
| BMW        | X5-SERIES          | 74      | 0,22%        | 3           | 0,10%        |
| JAGUAR     | E-PACE             | 58      | 0,17%        |             |              |
| LAND ROVER | RANGE ROVER VELAR  | 47      | 0,14%        | 4           | 0,13%        |
| BMW        | X4-SERIES          | 47      | 0,14%        | 3           | 0,10%        |
| SEAT       | TARRACO            | 40      | 0,12%        | 2           | 0,07%        |
| LEXUS      | UX-SERIES          | 36      | 0,11%        | 2           | 0,07%        |
| PORSCHE    | MACAN              | 33      | 0,10%        | 4           | 0,13%        |
| KIA MOTORS | XCEED              | 32      | 0,09%        | 32          | 1,07%        |
| SUBARU     | XV                 | 32      | 0,09%        | 2           | 0,07%        |
| CITROEN    | DS3 CROSSBACK      | 31      | 0,09%        | 11          | 0,37%        |
| AUDI       | Q8                 | 30      | 0,09%        | 2           | 0,07%        |
| LEXUS      | NX-SERIES          | 29      | 0,09%        | 3           | 0,10%        |
| MAZDA      | CX-3               | 29      | 0,09%        | 3           | 0,10%        |
| JAGUAR     | F-PACE             | 27      | 0,08%        | 1           | 0,03%        |
| JAGUAR     | I-PACE             | 25      | 0,07%        | 1           | 0,03%        |
| MERCEDES   | GLE-SERIES         | 22      | 0,06%        | 3           | 0,10%        |
| LAND ROVER | DISCOVERY SPORT    | 21      | 0,06%        |             |              |
| SUBARU     | FORESTER           | 13      | 0,04%        |             |              |
| LAND ROVER | DISCOVERY          | 12      | 0,04%        | 2           | 0,07%        |
| ALFA ROMEO | STELVIO            | 12      | 0,04%        |             |              |
| SSANGYONG  | TIVOLI             | 12      | 0,04%        |             |              |
| JEEP       | WRANGLER           | 11      | 0,03%        |             |              |
| SKODA      | KAMIQ              | 10      | 0,03%        | 10          | 0,33%        |
| PORSCHE    | CAYENNE            | 9       | 0,03%        | 8           | 0,27%        |
| BMW        | X6-SERIES          | 9       | 0,03%        | 2           | 0,07%        |
| KIA MOTORS | SOUL               | 9       | 0,03%        |             |              |
| LEXUS      | RX-SERIES          | 9       | 0,03%        |             |              |
| VOLKSWAGEN | TOUAREG            | 9       | 0,03%        |             |              |
| MERCEDES   | G-SERIES           | 8       | 0,02%        | 1           | 0,03%        |
| MAZDA      | CX-5               | 7       | 0,02%        | 1           | 0,03%        |
| AUDI       | Q7                 | 7       | 0,02%        |             |              |
| BMW        | X7-SERIES          | 6       | 0,02%        |             |              |
| TOYOTA     | LAND CRUISER       | 5       | 0,01%        | 2           | 0,07%        |
| AUDI       | E-TRON             | 5       | 0,01%        | 1           | 0,03%        |
| MERCEDES   | EQC                | 4       | 0,01%        |             |              |
| MAZDA      | CX-30              | 3       | 0,01%        | 3           | 0,10%        |
| MINI       | COOPER SE          | 3       | 0,01%        |             |              |
| MINI       | COUNTRYMAN         | 2       | 0,01%        |             |              |
| SSANGYONG  | XLV                | 2       | 0,01%        |             |              |
| JEEP       | CHEROKEE           | 1       | 0,00%        | 1           | 0,03%        |
| KIA MOTORS | NIRO               | 1       | 0,00%        |             |              |
| JEEP       | GRAND CHEROKEE     | 1       | 0,00%        |             |              |
| MERCEDES   | GLS-SERIES         | 1       | 0,00%        |             |              |
|            |                    | YTD     |              | OCTOBER '19 |              |
| Segment    |                    | Total   | Market Share | Total       | Market Share |
| MPV        |                    | 243     | 0,24%        | 18          | 0,25%        |
| Make:      | Range:             | Volume: | %            | Volume:     | %            |
| FIAT       | 500L               | 127     | 52,26%       | 6           | 33,33%       |
| CITROEN    | C4 SPACE TOURER    | 47      | 19,34%       | 5           | 27,78%       |
| VOLKSWAGEN | TOURAN             | 46      | 18,93%       | 1           | 5,56%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|                       |   |         |              |             |              |
|-----------------------|---|---------|--------------|-------------|--------------|
| OPEL                  | ZAFIRA  | 12      | 4,94%        | 6           | 33,33%       |
| CITROEN               | C4 PICASSO  | 4       | 1,65%        |             |              |
| FORD                  | GRAND C-MAX   | 3       | 1,23%        |             |              |
| OPEL                  | MERIVA  | 1       | 0,41%        |             |              |
| DACIA                 | LODGY   | 1       | 0,41%        |             |              |
| SEAT                  | ALHAMBRA  | 1       | 0,41%        |             |              |
| SKODA                 | ROOMSTER  | 1       | 0,41%        |             |              |
|                       |   | YTD     |              | OCTOBER '19 |              |
| Segment               |   | Total   | Market Share | Total       | Market Share |
| MPV-M/COMBI           |   | 1.872   | 1,87%        | 45          | 0,62%        |
| Make:                 | Range:  | Volume: | %            | Volume:     | %            |
| PEUGEOT               | EXPERT TRAVELLER  | 252     | 13,46%       |             |              |
| MERCEDES              | V-SERIES  | 243     | 12,98%       | 6           | 13,33%       |
| FIAT                  | DOBLO   | 184     | 9,83%        | 2           | 4,44%        |
| OPEL                  | COMBO   | 161     | 8,60%        | 9           | 20,00%       |
| PEUGEOT               | RIFTER  | 159     | 8,49%        | 15          | 33,33%       |
| VOLKSWAGEN            | CADDY   | 137     | 7,32%        | 2           | 4,44%        |
| FIAT                  | TALENTO   | 126     | 6,73%        |             |              |
| NISSAN                | NV300   | 101     | 5,40%        |             |              |
| CITROEN               | JUMPY SPACE TOURER  | 93      | 4,97%        |             |              |
| CITROEN               | BERLINGO  | 77      | 4,11%        | 1           | 2,22%        |
| NISSAN                | NV200   | 58      | 3,10%        | 2           | 4,44%        |
| OPEL                  | VIVARO  | 51      | 2,72%        |             |              |
| TOYOTA                | PROACE  | 50      | 2,67%        |             |              |
| MERCEDES              | CITAN   | 37      | 1,98%        |             |              |
| FORD                  | TOURNEO COURIER   | 30      | 1,60%        |             |              |
| FIAT                  | QUBO  | 29      | 1,55%        | 3           | 6,67%        |
| VOLKSWAGEN            | TRANSPORTER   | 28      | 1,50%        | 2           | 4,44%        |
| FORD                  | TRANSIT/TOURNEO   | 19      | 1,01%        |             |              |
| FORD                  | TOURNEO CONNECT   | 13      | 0,69%        |             |              |
| MERCEDES              | SPRINTER  | 9       | 0,48%        | 1           | 2,22%        |
| PEUGEOT               | BOXER   | 8       | 0,43%        | 2           | 4,44%        |
| RENAULT               | TRAFIC  | 3       | 0,16%        |             |              |
| FIAT                  | DUCATO  | 2       | 0,11%        |             |              |
| VOLKSWAGEN            | MULTIVAN  | 1       | 0,05%        |             |              |
| CITROEN               | JUMPER  | 1       | 0,05%        |             |              |
|                       |   | YTD     |              | OCTOBER '19 |              |
| Segment               |   | Total   | Market Share | Total       | Market Share |
| SPORTS                |   | 186     | 0,19%        | 9           | 0,12%        |
| Make:                 | Range:  | Volume: | %            | Volume:     | %            |
| MINI                  | MINI CABRIO   | 101     | 54,30%       |             |              |
| FORD                  | MUSTANG   | 18      | 9,68%        |             |              |
| MAZDA                 | MX-5  | 13      | 6,99%        | 4           | 44,44%       |
| BMW                   | Z4-SERIES   | 10      | 5,38%        |             |              |
| PORSCHE               | 911   | 9       | 4,84%        | 3           | 33,33%       |
| PORSCHE               | BOXSTER   | 8       | 4,30%        |             |              |
| PORSCHE               | CAYMAN  | 5       | 2,69%        |             |              |
| OPEL                  | CASCADA   | 5       | 2,69%        |             |              |
| BMW                   | 8-SERIES  | 4       | 2,15%        | 2           | 22,22%       |
| MERCEDES              | SLC-SERIES  | 3       | 1,61%        |             |              |
| FIAT                  | 124 SPIDER  | 2       | 1,08%        |             |              |
| BMW                   | 6-SERIES  | 2       | 1,08%        |             |              |
| BMW                   | I8  | 2       | 1,08%        |             |              |
| NISSAN                | GT-R  | 1       | 0,54%        |             |              |
| AUDI                  | R8  | 1       | 0,54%        |             |              |
| TOYOTA                | GT86  | 1       | 0,54%        |             |              |
| JAGUAR                | F-TYPE  | 1       | 0,54%        |             |              |
|                       |   | YTD     |              | OCTOBER '19 |              |
| Rechargeable Vehicles |  | Total   | Market Share | Total       | Market Share |
|                       |   | 389     | 0,39%        | 48          | 0,66%        |
| Make:                 | Range:  | Volume: | %            | Volume:     | %            |
| LAND ROVER            | RANGE ROVER PHEV  | 73      | 18,77%       | 1           | 2,08%        |
| VOLVO                 | XC60 PHEV   | 55      | 14,14%       | 7           | 14,58%       |
| BMW                   | I3 BEV  | 53      | 13,62%       | 11          | 22,92%       |
| NISSAN                | LEAF BEV  | 30      | 7,71%        | 2           | 4,17%        |
| JAGUAR                | I-PACE BEV  | 25      | 6,43%        | 1           | 2,08%        |
| SMART                 | FORTWO BEV  | 23      | 5,91%        | 1           | 2,08%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                       |    |       |   |        |
|------------|-----------------------|----|-------|---|--------|
| MINI       | COUNTRYMAN (NEW) PHEV | 18 | 4,63% | 4 | 8,33%  |
| PORSCHE    | PANAMERA PHEV         | 16 | 4,11% |   |        |
| VOLVO      | XC90 PHEV             | 14 | 3,60% | 1 | 2,08%  |
| VOLKSWAGEN | GOLF BEV              | 14 | 3,60% |   |        |
| BMW        | 5-SERIES PHEV         | 10 | 2,57% | 2 | 4,17%  |
| VOLKSWAGEN | UP! BEV               | 9  | 2,31% |   |        |
| PORSCHE    | CAYENNE PHEV          | 8  | 2,06% | 8 | 16,67% |
| BMW        | 7-SERIES PHEV         | 6  | 1,54% |   |        |
| AUDI       | E-TRON BEV            | 5  | 1,29% | 1 | 2,08%  |
| BMW        | 3-SERIES PHEV         | 4  | 1,03% | 3 | 6,25%  |
| SMART      | FORFOUR BEV           | 4  | 1,03% |   |        |
| MERCEDES   | EQC BEV               | 4  | 1,03% |   |        |
| NISSAN     | NV200 BEV             | 3  | 0,77% | 2 | 4,17%  |
| MERCEDES   | E-SERIES PHEV         | 3  | 0,77% | 1 | 2,08%  |
| MITSUBISHI | OUTLANDER PHEV        | 3  | 0,77% |   |        |
| TESLA      | MODEL 3 BEV           | 2  | 0,51% | 2 | 4,17%  |
| BMW        | I8 PHEV               | 2  | 0,51% |   |        |
| BMW        | X5-SERIES PHEV        | 1  | 0,26% | 1 | 2,08%  |
| KIA MOTORS | NIRO PHEV             | 1  | 0,26% |   |        |
| VOLVO      | V60 PHEV              | 1  | 0,26% |   |        |
| BMW        | 2-SERIES PHEV         | 1  | 0,26% |   |        |
| AUDI       | Q7 PHEV               | 1  | 0,26% |   |        |