

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		SEPTEMBER '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	12.958	15,41%	631	12,82%
		Volume:	%	Volume:	%
FIAT	PANDA	3.257	25,14%	134	21,24%
HYUNDAI	i 10	1.658	12,80%	79	12,52%
TOYOTA	AYGO	1.374	10,60%	117	18,54%
KIA MOTORS	PICANTO	1.259	9,72%	35	5,55%
PEUGEOT	108	919	7,09%	57	9,03%
VOLKSWAGEN	UP!	808	6,24%	29	4,60%
SUZUKI	CELERIO	790	6,10%	25	3,96%
CITROEN	C1	738	5,70%	51	8,08%
FIAT	500	707	5,46%	32	5,07%
SKODA	CITIGO	378	2,92%	20	3,17%
SEAT	MII	372	2,87%	5	0,79%
SMART	FORTWO	314	2,42%	28	4,44%
SMART	FORFOUR	147	1,13%	8	1,27%
RENAULT	NEW TWINGO	114	0,88%	1	0,16%
OPEL	ADAM	97	0,75%	9	1,43%
ABARTH	500	23	0,18%		
CHEVROLET	SPARK	2	0,02%	1	0,16%
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		SEPTEMBER '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	1.015	1,21%	113	2,30%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	965	95,07%	89	78,76%
SUZUKI	JIMNY	50	4,93%	24	21,24%
Segment		YTD		SEPTEMBER '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	13.973	16,62%	744	15,12%
		Volume:	%	Volume:	%
FIAT	PANDA	3.257	23,31%	134	18,01%
HYUNDAI	i 10	1.658	11,87%	79	10,62%
TOYOTA	AYGO	1.374	9,83%	117	15,73%
KIA MOTORS	PICANTO	1.259	9,01%	35	4,70%
SUZUKI	IGNIS	965	6,91%	89	11,96%
PEUGEOT	108	919	6,58%	57	7,66%
VOLKSWAGEN	UP!	808	5,78%	29	3,90%
SUZUKI	CELERIO	790	5,65%	25	3,36%
CITROEN	C1	738	5,28%	51	6,85%
FIAT	500	707	5,06%	32	4,30%
SKODA	CITIGO	378	2,71%	20	2,69%
SEAT	MII	372	2,66%	5	0,67%
SMART	FORTWO	314	2,25%	28	3,76%
SMART	FORFOUR	147	1,05%	8	1,08%
RENAULT	NEW TWINGO	114	0,82%	1	0,13%
OPEL	ADAM	97	0,69%	9	1,21%
SUZUKI	JIMNY	50	0,36%	24	3,23%
ABARTH	500	23	0,16%		
CHEVROLET	SPARK	2	0,01%	1	0,13%
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		SEPTEMBER '18	
B		Total	Market Share	Total	Market Share
Make:	Range:	30.106	35,81%	1.851	37,61%
		Volume:	%	Volume:	%
TOYOTA	YARIS	4.831	16,05%	353	19,07%
VOLKSWAGEN	POLO	3.182	10,57%	123	6,65%
PEUGEOT	208	3.071	10,20%	247	13,34%
OPEL	CORSA	2.852	9,47%	230	12,43%

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NISSAN	MICRA	2.628	8,73%	84	4,54%
RENAULT	CLIO	2.415	8,02%	127	6,86%
CITROEN	C3	2.273	7,55%	202	10,91%
HYUNDAI	i 20	1.957	6,50%	74	4,00%
FORD	FIESTA	1.471	4,89%	126	6,81%
SEAT	IBIZA	1.116	3,71%	30	1,62%
SUZUKI	SWIFT	1.077	3,58%	85	4,59%
SKODA	FABIA	788	2,62%	25	1,35%
SUZUKI	BALENO	768	2,55%	31	1,67%
MINI	MINI	559	1,86%	56	3,03%
AUDI	A1	340	1,13%	1	0,05%
KIA MOTORS	RIO	243	0,81%	8	0,43%
FORD	KA	143	0,47%	24	1,30%
MITSUBISHI	SPACE STAR	128	0,43%	12	0,65%
FIAT	GRANDE PUNTO	86	0,29%		
HONDA	JAZZ	72	0,24%	6	0,32%
ALFA ROMEO	MITO	52	0,17%	4	0,22%
CITROEN	DS3	37	0,12%	2	0,11%
BMW	I3	17	0,06%	1	0,05%
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
B-SUV		7.846	9,33%	548	11,13%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	958	12,21%	75	13,69%
VOLKSWAGEN	T-ROC	873	11,13%	26	4,74%
PEUGEOT	2008	740	9,43%	44	8,03%
CITROEN	C3 AIRCROSS	489	6,23%	56	10,22%
AUDI	Q2	478	6,09%	23	4,20%
KIA MOTORS	STONIC	477	6,08%	32	5,84%
JEEP	RENEGADE	475	6,05%	13	2,37%
SEAT	ARONA	459	5,85%	23	4,20%
FORD	ECOSPORT	456	5,81%	80	14,60%
DACIA	SANDERO	446	5,68%	45	8,21%
FIAT	500X	420	5,35%	15	2,74%
RENAULT	CAPTUR	329	4,19%	26	4,74%
OPEL	MOKKA X	310	3,95%	18	3,28%
OPEL	CROSSLAND X	293	3,73%	29	5,29%
CITROEN	C4 CACTUS	247	3,15%	10	1,82%
NISSAN	JUKE	222	2,83%	13	2,37%
HYUNDAI	KONA	133	1,70%	19	3,47%
KIA MOTORS	SOUL	28	0,36%	1	0,18%
SSANGYONG	TIVOLI	12	0,15%		
SKODA	YETI	1	0,01%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
B TOTAL		37.952	45,14%	2.399	48,74%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	4.831	12,73%	353	14,71%
VOLKSWAGEN	POLO	3.182	8,38%	123	5,13%
PEUGEOT	208	3.071	8,09%	247	10,30%
OPEL	CORSA	2.852	7,51%	230	9,59%
NISSAN	MICRA	2.628	6,92%	84	3,50%
RENAULT	CLIO	2.415	6,36%	127	5,29%
CITROEN	C3	2.273	5,99%	202	8,42%
HYUNDAI	i 20	1.957	5,16%	74	3,08%
FORD	FIESTA	1.471	3,88%	126	5,25%
SEAT	IBIZA	1.116	2,94%	30	1,25%
SUZUKI	SWIFT	1.077	2,84%	85	3,54%
SUZUKI	VITARA	958	2,52%	75	3,13%
VOLKSWAGEN	T-ROC	873	2,30%	26	1,08%

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SKODA	FABIA	788	2,08%	25	1,04%
SUZUKI	BALENO	768	2,02%	31	1,29%
PEUGEOT	2008	740	1,95%	44	1,83%
MINI	MINI	559	1,47%	56	2,33%
CITROEN	C3 AIRCROSS	489	1,29%	56	2,33%
AUDI	Q2	478	1,26%	23	0,96%
KIA MOTORS	STONIC	477	1,26%	32	1,33%
JEEP	RENEGADE	475	1,25%	13	0,54%
SEAT	ARONA	459	1,21%	23	0,96%
FORD	ECOSPORT	456	1,20%	80	3,33%
DACIA	SANDERO	446	1,18%	45	1,88%
FIAT	500X	420	1,11%	15	0,63%
AUDI	A1	340	0,90%	1	0,04%
RENAULT	CAPTUR	329	0,87%	26	1,08%
OPEL	MOKKA X	310	0,82%	18	0,75%
OPEL	CROSSLAND X	293	0,77%	29	1,21%
CITROEN	C4 CACTUS	247	0,65%	10	0,42%
KIA MOTORS	RIO	243	0,64%	8	0,33%
NISSAN	JUKE	222	0,58%	13	0,54%
FORD	KA	143	0,38%	24	1,00%
HYUNDAI	KONA	133	0,35%	19	0,79%
MITSUBISHI	SPACE STAR	128	0,34%	12	0,50%
FIAT	GRANDE PUNTO	86	0,23%		
HONDA	JAZZ	72	0,19%	6	0,25%
ALFA ROMEO	MITO	52	0,14%	4	0,17%
CITROEN	DS3	37	0,10%	2	0,08%
KIA MOTORS	SOUL	28	0,07%	1	0,04%
BMW	I3	17	0,04%	1	0,04%
SSANGYONG	TIVOLI	12	0,03%		
SKODA	YETI	1	0,00%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
C		13.152	15,64%	741	15,05%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	1.662	12,64%	139	18,76%
VOLKSWAGEN	GOLF	1.176	8,94%	39	5,26%
FIAT	TIPO	1.109	8,43%	21	2,83%
TOYOTA	AURIS	1.103	8,39%	83	11,20%
MERCEDES	A-SERIES	1.018	7,74%	48	6,48%
NISSAN	PULSAR	994	7,56%	41	5,53%
HYUNDAI	i 30	813	6,18%	33	4,45%
AUDI	A3	687	5,22%	10	1,35%
PEUGEOT	308	521	3,96%	22	2,97%
BMW	1-SERIES	451	3,43%	84	11,34%
TOYOTA	COROLLA	412	3,13%	15	2,02%
RENAULT	MEGANE	396	3,01%	16	2,16%
FORD	FOCUS	368	2,80%	56	7,56%
SEAT	LEON	353	2,68%	8	1,08%
PEUGEOT	301	322	2,45%	11	1,48%
ALFA ROMEO	GIULIETTA	297	2,26%	19	2,56%
VOLVO	V40	288	2,19%	9	1,21%
HONDA	CIVIC	283	2,15%	40	5,40%
CITROEN	C-ELYSEE	196	1,49%	3	0,40%
SKODA	RAPID	178	1,35%	6	0,81%
KIA MOTORS	CEED	169	1,28%	18	2,43%
MERCEDES	B-SERIES	150	1,14%	5	0,67%
BMW	2-SERIES	118	0,90%	11	1,48%
MINI	CLUBMAN	36	0,27%	2	0,27%
SEAT	TOLEDO	18	0,14%		
VOLKSWAGEN	BEETLE	10	0,08%		

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CITROEN	DS4	6	0,05%		
NISSAN	LEAF	5	0,04%	1	0,13%
LEXUS	CT-SERIES	5	0,04%	1	0,13%
CITROEN	C4	3	0,02%		
SUBARU	IMPREZA	3	0,02%		
MAZDA	3-SERIES	2	0,02%		
Segment		YTD		SEPTEMBER '18	
C-SUV		Total	Market Share	Total	Market Share
Make:		12.601	14,99%	722	14,67%
Range:		Volume:	%	Volume:	%
NISSAN	QASHQAI	2.474	19,63%	79	10,94%
VOLKSWAGEN	TIGUAN	1.152	9,14%	44	6,09%
TOYOTA	C-HR	1.118	8,87%	95	13,16%
BMW	X1-SERIES	1.052	8,35%	84	11,63%
MERCEDES	GLA-SERIES	800	6,35%	42	5,82%
PEUGEOT	3008	755	5,99%	40	5,54%
FORD	KUGA	654	5,19%	39	5,40%
DACIA	DUSTER	646	5,13%	28	3,88%
SKODA	KAROQ	485	3,85%	22	3,05%
MINI	COUNTRYMAN (NEW)	470	3,73%	31	4,29%
JEEP	COMPASS	455	3,61%	39	5,40%
AUDI	Q3	399	3,17%	4	0,55%
SUZUKI	SX4	341	2,71%	19	2,63%
VOLVO	XC40	299	2,37%	55	7,62%
KIA MOTORS	NEW SPORTAGE	288	2,29%	6	0,83%
HYUNDAI	TUCSON	246	1,95%	12	1,66%
OPEL	GRANDLAND X	230	1,83%	14	1,94%
RENAULT	KADJAR	161	1,28%	16	2,22%
BMW	X2-SERIES	160	1,27%	18	2,49%
HONDA	HR-V	122	0,97%	13	1,80%
MITSUBISHI	ASX	55	0,44%	5	0,69%
MITSUBISHI	ECLIPSE CROSS	52	0,41%	8	1,11%
JAGUAR	E-PACE	52	0,41%	2	0,28%
SEAT	ATECA	49	0,39%	1	0,14%
LAND ROVER	RANGE ROVER EVOQUE	47	0,37%	2	0,28%
SUBARU	XV	22	0,17%	3	0,42%
SSANGYONG	XLV	14	0,11%		
CITROEN	DS7 CROSSBACK	3	0,02%	1	0,14%
Segment		YTD		SEPTEMBER '18	
C TOTAL		Total	Market Share	Total	Market Share
Make:		25.753	30,63%	1.463	29,72%
Range:		Volume:	%	Volume:	%
NISSAN	QASHQAI	2.474	9,61%	79	5,40%
OPEL	ASTRA	1.662	6,45%	139	9,50%
VOLKSWAGEN	GOLF	1.176	4,57%	39	2,67%
VOLKSWAGEN	TIGUAN	1.152	4,47%	44	3,01%
TOYOTA	C-HR	1.118	4,34%	95	6,49%
FIAT	TIPO	1.109	4,31%	21	1,44%
TOYOTA	AURIS	1.103	4,28%	83	5,67%
BMW	X1-SERIES	1.052	4,08%	84	5,74%
MERCEDES	A-SERIES	1.018	3,95%	48	3,28%
NISSAN	PULSAR	994	3,86%	41	2,80%
HYUNDAI	i 30	813	3,16%	33	2,26%
MERCEDES	GLA-SERIES	800	3,11%	42	2,87%
PEUGEOT	3008	755	2,93%	40	2,73%
AUDI	A3	687	2,67%	10	0,68%
FORD	KUGA	654	2,54%	39	2,67%
DACIA	DUSTER	646	2,51%	28	1,91%
PEUGEOT	308	521	2,02%	22	1,50%
SKODA	KAROQ	485	1,88%	22	1,50%

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MINI	COUNTRYMAN (NEW)	470	1,83%	31	2,12%
JEEP	COMPASS	455	1,77%	39	2,67%
BMW	1-SERIES	451	1,75%	84	5,74%
TOYOTA	COROLLA	412	1,60%	15	1,03%
AUDI	Q3	399	1,55%	4	0,27%
RENAULT	MEGANE	396	1,54%	16	1,09%
FORD	FOCUS	368	1,43%	56	3,83%
SEAT	LEON	353	1,37%	8	0,55%
SUZUKI	SX4	341	1,32%	19	1,30%
PEUGEOT	301	322	1,25%	11	0,75%
VOLVO	XC40	299	1,16%	55	3,76%
ALFA ROMEO	GIULIETTA	297	1,15%	19	1,30%
VOLVO	V40	288	1,12%	9	0,62%
KIA MOTORS	NEW SPORTAGE	288	1,12%	6	0,41%
HONDA	CIVIC	283	1,10%	40	2,73%
HYUNDAI	TUCSON	246	0,96%	12	0,82%
OPEL	GRANDLAND X	230	0,89%	14	0,96%
CITROEN	C-ELYSEE	196	0,76%	3	0,21%
SKODA	RAPID	178	0,69%	6	0,41%
KIA MOTORS	CEED	169	0,66%	18	1,23%
RENAULT	KADJAR	161	0,63%	16	1,09%
BMW	X2-SERIES	160	0,62%	18	1,23%
MERCEDES	B-SERIES	150	0,58%	5	0,34%
HONDA	HR-V	122	0,47%	13	0,89%
BMW	2-SERIES	118	0,46%	11	0,75%
MITSUBISHI	ASX	55	0,21%	5	0,34%
MITSUBISHI	ECLIPSE CROSS	52	0,20%	8	0,55%
JAGUAR	E-PACE	52	0,20%	2	0,14%
SEAT	ATECA	49	0,19%	1	0,07%
LAND ROVER	RANGE ROVER EVOQUE	47	0,18%	2	0,14%
MINI	CLUBMAN	36	0,14%	2	0,14%
SUBARU	XV	22	0,09%	3	0,21%
SEAT	TOLEDO	18	0,07%		
SSANGYONG	XLV	14	0,05%		
VOLKSWAGEN	BEETLE	10	0,04%		
CITROEN	DS4	6	0,02%		
LEXUS	CT-SERIES	5	0,02%	1	0,07%
NISSAN	LEAF	5	0,02%	1	0,07%
CITROEN	DS7 CROSSBACK	3	0,01%	1	0,07%
CITROEN	C4	3	0,01%		
SUBARU	IMPREZA	3	0,01%		
MAZDA	3-SERIES	2	0,01%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
D		1.663	1,98%	112	2,28%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	683	41,07%	59	52,68%
VOLKSWAGEN	PASSAT	201	12,09%	5	4,46%
MERCEDES	CLA-SERIES	141	8,48%	8	7,14%
AUDI	A4	115	6,92%		
MERCEDES	C-SERIES	98	5,89%	16	14,29%
VOLVO	S60	87	5,23%	9	8,04%
VOLVO	V60	67	4,03%	8	7,14%
OPEL	INSIGNIA	64	3,85%		
TOYOTA	AVENSIS	52	3,13%	2	1,79%
AUDI	A5	50	3,01%	1	0,89%
BMW	4-SERIES	36	2,16%	1	0,89%
ALFA ROMEO	GIULIA	23	1,38%	1	0,89%
BMW	3-SERIES	22	1,32%	2	1,79%
FORD	MONDEO	9	0,54%		

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TOYOTA	PRIUS	8	0,48%		
JAGUAR	XE-TYPE	3	0,18%		
CITROEN	D55	2	0,12%		
SUBARU	LEVORG	1	0,06%		
LEXUS	IS-SERIES	1	0,06%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
D-SUV		1.856	2,21%	100	2,03%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	349	18,80%	8	8,00%
SKODA	KODIAQ	342	18,43%	4	4,00%
VOLVO	XC60	305	16,43%	16	16,00%
MERCEDES	GLC-SERIES	204	10,99%	12	12,00%
PEUGEOT	5008	142	7,65%	12	12,00%
AUDI	Q5	99	5,33%	1	1,00%
BMW	X3-SERIES	91	4,90%	4	4,00%
TOYOTA	RAV4	70	3,77%	8	8,00%
HONDA	CR-V	54	2,91%	8	8,00%
LAND ROVER	RANGE ROVER VELAR	35	1,89%	4	4,00%
BMW	X4-SERIES	28	1,51%	12	12,00%
MERCEDES	GLE-SERIES	28	1,51%	3	3,00%
JAGUAR	F-PACE	26	1,40%	3	3,00%
JEEP	WRANGLER	18	0,97%		
SUBARU	FORESTER	16	0,86%		
PORSCHE	MACAN	14	0,75%		
ALFA ROMEO	STELVIO	12	0,65%	1	1,00%
LEXUS	RX-SERIES	7	0,38%	3	3,00%
LAND ROVER	DISCOVERY SPORT	7	0,38%		
TOYOTA	LAND CRUISER	4	0,22%	1	1,00%
VOLKSWAGEN	TOUAREG	3	0,16%		
SUBARU	OUTBACK	1	0,05%		
JEEP	GRAND CHEROKEE	1	0,05%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		3.519	4,19%	212	4,31%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	683	19,41%	59	27,83%
NISSAN	X-TRAIL	349	9,92%	8	3,77%
SKODA	KODIAQ	342	9,72%	4	1,89%
VOLVO	XC60	305	8,67%	16	7,55%
MERCEDES	GLC-SERIES	204	5,80%	12	5,66%
VOLKSWAGEN	PASSAT	201	5,71%	5	2,36%
PEUGEOT	5008	142	4,04%	12	5,66%
MERCEDES	CLA-SERIES	141	4,01%	8	3,77%
AUDI	A4	115	3,27%		
AUDI	Q5	99	2,81%	1	0,47%
MERCEDES	C-SERIES	98	2,78%	16	7,55%
BMW	X3-SERIES	91	2,59%	4	1,89%
VOLVO	S60	87	2,47%	9	4,25%
TOYOTA	RAV4	70	1,99%	8	3,77%
VOLVO	V60	67	1,90%	8	3,77%
OPEL	INSIGNIA	64	1,82%		
HONDA	CR-V	54	1,53%	8	3,77%
TOYOTA	AVENSIS	52	1,48%	2	0,94%
AUDI	A5	50	1,42%	1	0,47%
BMW	4-SERIES	36	1,02%	1	0,47%
LAND ROVER	RANGE ROVER VELAR	35	0,99%	4	1,89%
BMW	X4-SERIES	28	0,80%	12	5,66%
MERCEDES	GLE-SERIES	28	0,80%	3	1,42%
JAGUAR	F-PACE	26	0,74%	3	1,42%

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ALFA ROMEO	GIULIA	23	0,65%	1	0,47%
BMW	3-SERIES	22	0,63%	2	0,94%
JEEP	WRANGLER	18	0,51%		
SUBARU	FORESTER	16	0,45%		
PORSCHE	MACAN	14	0,40%		
ALFA ROMEO	STELVIO	12	0,34%	1	0,47%
FORD	MONDEO	9	0,26%		
TOYOTA	PRIUS	8	0,23%		
LEXUS	RX-SERIES	7	0,20%	3	1,42%
LAND ROVER	DISCOVERY SPORT	7	0,20%		
TOYOTA	LAND CRUISER	4	0,11%	1	0,47%
VOLKSWAGEN	TOUAREG	3	0,09%		
JAGUAR	XE-TYPE	3	0,09%		
CITROEN	D55	2	0,06%		
SUBARU	LEVORG	1	0,03%		
LEXUS	IS-SERIES	1	0,03%		
SUBARU	OUTBACK	1	0,03%		
JEEP	GRAND CHEROKEE	1	0,03%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
E		278	0,33%	15	0,30%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	90	32,37%	2	13,33%
MERCEDES	E-SERIES	78	28,06%	6	40,00%
BMW	5-SERIES	40	14,39%	1	6,67%
VOLVO	V90	24	8,63%	2	13,33%
VOLVO	S90	20	7,19%	2	13,33%
AUDI	A6	12	4,32%		
VOLKSWAGEN	ARTEON	9	3,24%		
MERCEDES	CLS-SERIES	5	1,80%	2	13,33%
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
E-SUV		193	0,23%	9	0,18%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	88	45,60%	3	33,33%
BMW	X5-SERIES	37	19,17%	2	22,22%
LEXUS	NX-SERIES	32	16,58%	3	33,33%
PORSCHE	CAYENNE	21	10,88%	1	11,11%
BMW	X6-SERIES	14	7,25%		
MITSUBISHI	PAJERO	1	0,52%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
E TOTAL		471	0,56%	24	0,49%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	90	19,11%	2	8,33%
VOLVO	XC90	88	18,68%	3	12,50%
MERCEDES	E-SERIES	78	16,56%	6	25,00%
BMW	5-SERIES	40	8,49%	1	4,17%
BMW	X5-SERIES	37	7,86%	2	8,33%
LEXUS	NX-SERIES	32	6,79%	3	12,50%
VOLVO	V90	24	5,10%	2	8,33%
PORSCHE	CAYENNE	21	4,46%	1	4,17%
VOLVO	S90	20	4,25%	2	8,33%
BMW	X6-SERIES	14	2,97%		
AUDI	A6	12	2,55%		
VOLKSWAGEN	ARTEON	9	1,91%		
MERCEDES	CLS-SERIES	5	1,06%	2	8,33%
MITSUBISHI	PAJERO	1	0,21%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share

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F-G		33	0,04%	1	0,02%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	17	51,52%	1	100,00%
MERCEDES	S-SERIES	6	18,18%		
BMW	7-SERIES	3	9,09%		
AUDI	A7	2	6,06%		
MASERATI	GHIBLI	2	6,06%		
JAGUAR	XF-TYPE	1	3,03%		
JAGUAR	XJ-TYPE	1	3,03%		
AUDI	A8	1	3,03%		
Segment		YTD		SEPTEMBER '18	
F-G-SUV		Total	Market Share	Total	Market Share
Make:	Range:	66	0,08%	11	0,22%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	37	56,06%	5	45,45%
LAND ROVER	DISCOVERY	11	16,67%	1	9,09%
AUDI	Q7	6	9,09%		
MASERATI	LEVANTE	5	7,58%	1	9,09%
AUDI	Q8	4	6,06%	4	36,36%
TESLA	MODEL X	2	3,03%		
MERCEDES	GLS-SERIES	1	1,52%		
Segment		YTD		SEPTEMBER '18	
F-G TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	99	0,12%	12	0,24%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	37	37,37%	5	41,67%
PORSCHE	PANAMERA	17	17,17%	1	8,33%
LAND ROVER	DISCOVERY	11	11,11%	1	8,33%
AUDI	Q7	6	6,06%		
MERCEDES	S-SERIES	6	6,06%		
MASERATI	LEVANTE	5	5,05%	1	8,33%
AUDI	Q8	4	4,04%	4	33,33%
BMW	7-SERIES	3	3,03%		
TESLA	MODEL X	2	2,02%		
AUDI	A7	2	2,02%		
MASERATI	GHIBLI	2	2,02%		
JAGUAR	XF-TYPE	1	1,01%		
JAGUAR	XJ-TYPE	1	1,01%		
AUDI	A8	1	1,01%		
MERCEDES	GLS-SERIES	1	1,01%		
Segment		YTD		SEPTEMBER '18	
SUV		Total	Market Share	Total	Market Share
Make:	Range:	23.577	28,04%	1.503	30,54%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.474	10,49%	79	5,26%
VOLKSWAGEN	TIGUAN	1.152	4,89%	44	2,93%
TOYOTA	C-HR	1.118	4,74%	95	6,32%
BMW	X1-SERIES	1.052	4,46%	84	5,59%
SUZUKI	IGNIS	965	4,09%	89	5,92%
SUZUKI	VITARA	958	4,06%	75	4,99%
VOLKSWAGEN	T-ROC	873	3,70%	26	1,73%
MERCEDES	GLA-SERIES	800	3,39%	42	2,79%
PEUGEOT	3008	755	3,20%	40	2,66%
PEUGEOT	2008	740	3,14%	44	2,93%
FORD	KUGA	654	2,77%	39	2,59%
DACIA	DUSTER	646	2,74%	28	1,86%
CITROEN	C3 AIRCROSS	489	2,07%	56	3,73%
SKODA	KAROQ	485	2,06%	22	1,46%
AUDI	Q2	478	2,03%	23	1,53%
KIA MOTORS	STONIC	477	2,02%	32	2,13%

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JEEP	RENEGADE	475	2,01%	13	0,86%
MINI	COUNTRYMAN (NEW)	470	1,99%	31	2,06%
SEAT	ARONA	459	1,95%	23	1,53%
FORD	ECOSPORT	456	1,93%	80	5,32%
JEEP	COMPASS	455	1,93%	39	2,59%
DACIA	SANDERO	446	1,89%	45	2,99%
FIAT	500X	420	1,78%	15	1,00%
AUDI	Q3	399	1,69%	4	0,27%
NISSAN	X-TRAIL	349	1,48%	8	0,53%
SKODA	KODIAQ	342	1,45%	4	0,27%
SUZUKI	SX4	341	1,45%	19	1,26%
RENAULT	CAPTUR	329	1,40%	26	1,73%
OPEL	MOKKA X	310	1,31%	18	1,20%
VOLVO	XC60	305	1,29%	16	1,06%
VOLVO	XC40	299	1,27%	55	3,66%
OPEL	CROSSLAND X	293	1,24%	29	1,93%
KIA MOTORS	NEW SPORTAGE	288	1,22%	6	0,40%
CITROEN	C4 CACTUS	247	1,05%	10	0,67%
HYUNDAI	TUCSON	246	1,04%	12	0,80%
OPEL	GRANDLAND X	230	0,98%	14	0,93%
NISSAN	JUKE	222	0,94%	13	0,86%
MERCEDES	GLC-SERIES	204	0,87%	12	0,80%
RENAULT	KADJAR	161	0,68%	16	1,06%
BMW	X2-SERIES	160	0,68%	18	1,20%
PEUGEOT	5008	142	0,60%	12	0,80%
HYUNDAI	KONA	133	0,56%	19	1,26%
HONDA	HR-V	122	0,52%	13	0,86%
AUDI	Q5	99	0,42%	1	0,07%
BMW	X3-SERIES	91	0,39%	4	0,27%
VOLVO	XC90	88	0,37%	3	0,20%
TOYOTA	RAV4	70	0,30%	8	0,53%
MITSUBISHI	ASX	55	0,23%	5	0,33%
HONDA	CR-V	54	0,23%	8	0,53%
MITSUBISHI	ECLIPSE CROSS	52	0,22%	8	0,53%
JAGUAR	E-PACE	52	0,22%	2	0,13%
SUZUKI	JIMNY	50	0,21%	24	1,60%
SEAT	ATECA	49	0,21%	1	0,07%
LAND ROVER	RANGE ROVER EVOQUE	47	0,20%	2	0,13%
LAND ROVER	RANGE ROVER	37	0,16%	5	0,33%
BMW	X5-SERIES	37	0,16%	2	0,13%
LAND ROVER	RANGE ROVER VELAR	35	0,15%	4	0,27%
LEXUS	NX-SERIES	32	0,14%	3	0,20%
BMW	X4-SERIES	28	0,12%	12	0,80%
MERCEDES	GLE-SERIES	28	0,12%	3	0,20%
KIA MOTORS	SOUL	28	0,12%	1	0,07%
JAGUAR	F-PACE	26	0,11%	3	0,20%
SUBARU	XV	22	0,09%	3	0,20%
PORSCHE	CAYENNE	21	0,09%	1	0,07%
JEEP	WRANGLER	18	0,08%		
SUBARU	FORESTER	16	0,07%		
SSANGYONG	XLV	14	0,06%		
BMW	X6-SERIES	14	0,06%		
PORSCHE	MACAN	14	0,06%		
ALFA ROMEO	STELVIO	12	0,05%	1	0,07%
SSANGYONG	TIVOLI	12	0,05%		
LAND ROVER	DISCOVERY	11	0,05%	1	0,07%
LEXUS	RX-SERIES	7	0,03%	3	0,20%
LAND ROVER	DISCOVERY SPORT	7	0,03%		
AUDI	Q7	6	0,03%		
MASERATI	LEVANTE	5	0,02%	1	0,07%

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AUDI	Q8	4	0,02%	4	0,27%
TOYOTA	LAND CRUISER	4	0,02%	1	0,07%
CITROEN	DS7 CROSSBACK	3	0,01%	1	0,07%
VOLKSWAGEN	TOUAREG	3	0,01%		
TESLA	MODEL X	2	0,01%		
JEEP	GRAND CHEROKEE	1	0,00%		
SKODA	YETI	1	0,00%		
SUBARU	OUTBACK	1	0,00%		
MERCEDES	GLS-SERIES	1	0,00%		
mitsubishi	PAJERO	1	0,00%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
MPV		257	0,31%	22	0,45%
Make:	Range:	Volume:	%	Volume:	%
CITROEN	C4 PICASSO	86	33,46%	8	36,36%
FIAT	500L	80	31,13%	9	40,91%
VOLKSWAGEN	TOURAN	68	26,46%	3	13,64%
FORD	GRAND C-MAX	5	1,95%		
CITROEN	C4 SPACE TOURER	3	1,17%	1	4,55%
OPEL	ZAFIRA	3	1,17%		
FORD	GALAXY	3	1,17%		
FORD	S-MAX	3	1,17%		
DACIA	LODGY	2	0,78%	1	4,55%
TOYOTA	COROLLA VERSO	1	0,39%		
OPEL	MERIVA	1	0,39%		
SEAT	ALHAMBRA	1	0,39%		
TOYOTA	YARIS VERSO	1	0,39%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		1.907	2,27%	41	0,83%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	V-SERIES	230	12,06%	5	12,20%
PEUGEOT	EXPERT TRAVELLER	218	11,43%	3	7,32%
FIAT	DOBLO	214	11,22%	4	9,76%
NISSAN	NV200	150	7,87%	2	4,88%
FIAT	TALENTO	144	7,55%	7	17,07%
VOLKSWAGEN	CADDY	144	7,55%		
NISSAN	NV300	128	6,71%	1	2,44%
PEUGEOT	BOXER	119	6,24%		
PEUGEOT	PARTNER	107	5,61%	2	4,88%
OPEL	VIVARO	98	5,14%	4	9,76%
CITROEN	JUMPY SPACE TOURER	83	4,35%	4	9,76%
RENAULT	TRAFIC	51	2,67%		
CITROEN	BERLINGO	49	2,57%	4	9,76%
MERCEDES	SPRINTER	36	1,89%	1	2,44%
TOYOTA	PROACE	32	1,68%	1	2,44%
VOLKSWAGEN	TRANSPORTER	25	1,31%		
FORD	TOURNEO CONNECT	22	1,15%		
FIAT	QUBO	17	0,89%		
MERCEDES	CITAN	15	0,79%		
FORD	TRANSIT/TOURNEO	12	0,63%	1	2,44%
FORD	TOURNEO COURIER	6	0,31%	1	2,44%
FIAT	DUCATO	3	0,16%	1	2,44%
NISSAN	PRIMASTAR	3	0,16%		
CITROEN	JUMPER	1	0,05%		
		YTD		SEPTEMBER '18	
Segment		Total	Market Share	Total	Market Share
SPORTS		138	0,16%	5	0,10%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	92	66,67%	3	60,00%

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FORD	MUSTANG	10	7,25%		
BMW	6-SERIES	5	3,62%		
PORSCHE	CAYMAN	5	3,62%		
JAGUAR	F-TYPE	4	2,90%		
BMW	I8	3	2,17%	1	20,00%
PORSCHE	BOXSTER	3	2,17%		
BENTLEY	CONTINENTAL	3	2,17%		
MERCEDES	SLC-SERIES	3	2,17%		
AUDI	TT	2	1,45%		
VOLKSWAGEN	SCIROCCO	2	1,45%		
SUBARU	BRZ	1	0,72%	1	20,00%
NISSAN	GT-R	1	0,72%		
TOYOTA	GT86	1	0,72%		
PORSCHE	911	1	0,72%		
ASTON MARTIN	DB11	1	0,72%		
FIAT	124 SPIDER	1	0,72%		