

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

| Segment    | A          | YTD     |              | JULY '18 |              |
|------------|------------|---------|--------------|----------|--------------|
|            |            | Total   | Market Share | Total    | Market Share |
| Make:      | Range:     | 11.473  | 16,06%       | 1.360    | 14,91%       |
|            |            | Volume: | %            | Volume:  | %            |
| FIAT       | PANDA      | 2.903   | 25,30%       | 409      | 30,07%       |
| HYUNDAI    | i 10       | 1.410   | 12,29%       | 197      | 14,49%       |
| TOYOTA     | AYGO       | 1.161   | 10,12%       | 106      | 7,79%        |
| KIA MOTORS | PICANTO    | 1.152   | 10,04%       | 110      | 8,09%        |
| PEUGEOT    | 108        | 823     | 7,17%        | 136      | 10,00%       |
| SUZUKI     | CELERIO    | 746     | 6,50%        | 66       | 4,85%        |
| VOLKSWAGEN | UP!        | 697     | 6,08%        | 92       | 6,76%        |
| CITROEN    | C1         | 657     | 5,73%        | 56       | 4,12%        |
| FIAT       | 500        | 633     | 5,52%        | 64       | 4,71%        |
| SEAT       | MII        | 357     | 3,11%        | 30       | 2,21%        |
| SKODA      | CITIGO     | 334     | 2,91%        | 35       | 2,57%        |
| SMART      | FORTWO     | 256     | 2,23%        | 21       | 1,54%        |
| SMART      | FORFOUR    | 128     | 1,12%        | 17       | 1,25%        |
| RENAULT    | NEW TWINGO | 109     | 0,95%        | 6        | 0,44%        |
| OPEL       | ADAM       | 83      | 0,72%        | 9        | 0,66%        |
| ABARTH     | 500        | 22      | 0,19%        | 4        | 0,29%        |
| CHEVROLET  | SPARK      | 1       | 0,01%        | 1        | 0,07%        |
| HYUNDAI    | ATOS       | 1       | 0,01%        | 1        | 0,07%        |
| Segment    | A-SUV      | YTD     |              | JULY '18 |              |
| Make:      | Range:     | Total   | Market Share | Total    | Market Share |
|            |            | 815     | 1,14%        | 101      | 1,11%        |
|            |            | Volume: | %            | Volume:  | %            |
| SUZUKI     | IGNIS      | 789     | 96,81%       | 101      | 100,00%      |
| SUZUKI     | JIMNY      | 26      | 3,19%        |          |              |
| Segment    | A TOTAL    | YTD     |              | JULY '18 |              |
| Make:      | Range:     | Total   | Market Share | Total    | Market Share |
|            |            | 12.288  | 17,20%       | 1.461    | 16,01%       |
|            |            | Volume: | %            | Volume:  | %            |
| FIAT       | PANDA      | 2.903   | 23,62%       | 409      | 27,99%       |
| HYUNDAI    | i 10       | 1.410   | 11,47%       | 197      | 13,48%       |
| TOYOTA     | AYGO       | 1.161   | 9,45%        | 106      | 7,26%        |
| KIA MOTORS | PICANTO    | 1.152   | 9,38%        | 110      | 7,53%        |
| PEUGEOT    | 108        | 823     | 6,70%        | 136      | 9,31%        |
| SUZUKI     | IGNIS      | 789     | 6,42%        | 101      | 6,91%        |
| SUZUKI     | CELERIO    | 746     | 6,07%        | 66       | 4,52%        |
| VOLKSWAGEN | UP!        | 697     | 5,67%        | 92       | 6,30%        |
| CITROEN    | C1         | 657     | 5,35%        | 56       | 3,83%        |
| FIAT       | 500        | 633     | 5,15%        | 64       | 4,38%        |
| SEAT       | MII        | 357     | 2,91%        | 30       | 2,05%        |
| SKODA      | CITIGO     | 334     | 2,72%        | 35       | 2,40%        |
| SMART      | FORTWO     | 256     | 2,08%        | 21       | 1,44%        |
| SMART      | FORFOUR    | 128     | 1,04%        | 17       | 1,16%        |
| RENAULT    | NEW TWINGO | 109     | 0,89%        | 6        | 0,41%        |
| OPEL       | ADAM       | 83      | 0,68%        | 9        | 0,62%        |

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|            |              |            |              |                 |              |        |
|------------|--------------|------------|--------------|-----------------|--------------|--------|
| SUZUKI     | JIMNY        |            | 26           | 0,21%           |              |        |
| ABARTH     | 500          |            | 22           | 0,18%           | 4            | 0,27%  |
| CHEVROLET  | SPARK        |            | 1            | 0,01%           | 1            | 0,07%  |
| HYUNDAI    | ATOS         |            | 1            | 0,01%           | 1            | 0,07%  |
|            |              | <b>YTD</b> |              | <b>JULY '18</b> |              |        |
| Segment    |              | Total      | Market Share | Total           | Market Share |        |
| B          |              | 25.444     | 35,62%       | 2.910           | 31,89%       |        |
| Make:      | Range:       | Volume:    | %            | Volume:         | %            |        |
| TOYOTA     | YARIS        |            | 3.884        | 15,26%          | 527          | 18,11% |
| PEUGEOT    | 208          |            | 2.731        | 10,73%          | 271          | 9,31%  |
| VOLKSWAGEN | POLO         |            | 2.707        | 10,64%          | 392          | 13,47% |
| OPEL       | CORSA        |            | 2.373        | 9,33%           | 300          | 10,31% |
| NISSAN     | MICRA        |            | 2.358        | 9,27%           | 115          | 3,95%  |
| RENAULT    | CLIO         |            | 2.075        | 8,16%           | 301          | 10,34% |
| CITROEN    | C3           |            | 1.932        | 7,59%           | 253          | 8,69%  |
| HYUNDAI    | i 20         |            | 1.661        | 6,53%           | 188          | 6,46%  |
| FORD       | FIESTA       |            | 1.223        | 4,81%           | 93           | 3,20%  |
| SEAT       | IBIZA        |            | 1.023        | 4,02%           | 97           | 3,33%  |
| SUZUKI     | SWIFT        |            | 913          | 3,59%           | 98           | 3,37%  |
| SUZUKI     | BALENO       |            | 698          | 2,74%           | 72           | 2,47%  |
| SKODA      | FABIA        |            | 477          | 1,87%           | 50           | 1,72%  |
| MINI       | MINI         |            | 469          | 1,84%           | 48           | 1,65%  |
| AUDI       | A1           |            | 267          | 1,05%           | 25           | 0,86%  |
| KIA MOTORS | RIO          |            | 217          | 0,85%           | 33           | 1,13%  |
| MITSUBISHI | SPACE STAR   |            | 105          | 0,41%           | 11           | 0,38%  |
| FORD       | KA           |            | 98           | 0,39%           | 8            | 0,27%  |
| FIAT       | GRANDE PUNTO |            | 85           | 0,33%           | 10           | 0,34%  |
| HONDA      | JAZZ         |            | 59           | 0,23%           | 11           | 0,38%  |
| ALFA ROMEO | MITO         |            | 42           | 0,17%           | 3            | 0,10%  |
| CITROEN    | DS3          |            | 34           | 0,13%           | 2            | 0,07%  |
| BMW        | I3           |            | 13           | 0,05%           | 2            | 0,07%  |
|            |              | <b>YTD</b> |              | <b>JULY '18</b> |              |        |
| Segment    |              | Total      | Market Share | Total           | Market Share |        |
| B-SUV      |              | 6.437      | 9,01%        | 973             | 10,66%       |        |
| Make:      | Range:       | Volume:    | %            | Volume:         | %            |        |
| SUZUKI     | VITARA       |            | 788          | 12,24%          | 110          | 11,31% |
| VOLKSWAGEN | T-ROC        |            | 743          | 11,54%          | 148          | 15,21% |
| PEUGEOT    | 2008         |            | 641          | 9,96%           | 66           | 6,78%  |
| JEEP       | RENEGADE     |            | 432          | 6,71%           | 37           | 3,80%  |
| SEAT       | ARONA        |            | 390          | 6,06%           | 59           | 6,06%  |
| FIAT       | 500X         |            | 385          | 5,98%           | 41           | 4,21%  |
| KIA MOTORS | STONIC       |            | 382          | 5,93%           | 40           | 4,11%  |
| AUDI       | Q2           |            | 363          | 5,64%           | 52           | 5,34%  |
| DACIA      | SANDERO      |            | 358          | 5,56%           | 85           | 8,74%  |
| CITROEN    | C3 AIRCROSS  |            | 354          | 5,50%           | 64           | 6,58%  |
| FORD       | ECOSPORT     |            | 330          | 5,13%           | 49           | 5,04%  |
| RENAULT    | CAPTUR       |            | 272          | 4,23%           | 44           | 4,52%  |
| OPEL       | MOKKA X      |            | 266          | 4,13%           | 32           | 3,29%  |
| OPEL       | CROSSLAND X  |            | 254          | 3,95%           | 38           | 3,91%  |
| CITROEN    | C4 CACTUS    |            | 233          | 3,62%           | 32           | 3,29%  |
| NISSAN     | JUKE         |            | 143          | 2,22%           | 23           | 2,36%  |
| HYUNDAI    | KONA         |            | 66           | 1,03%           | 43           | 4,42%  |
| KIA MOTORS | SOUL         |            | 24           | 0,37%           | 2            | 0,21%  |
| SSANGYONG  | TIVOLI       |            | 12           | 0,19%           | 8            | 0,82%  |
| SKODA      | YETI         |            | 1            | 0,02%           |              |        |

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| Segment    | B TOTAL      | YTD     |              | JULY '18 |              |
|------------|--------------|---------|--------------|----------|--------------|
|            |              | Total   | Market Share | Total    | Market Share |
| Make:      | Range:       | Volume: | %            | Volume:  | %            |
| TOYOTA     | YARIS        | 3.884   | 12,18%       | 527      | 13,57%       |
| PEUGEOT    | 208          | 2.731   | 8,57%        | 271      | 6,98%        |
| VOLKSWAGEN | POLO         | 2.707   | 8,49%        | 392      | 10,10%       |
| OPEL       | CORSA        | 2.373   | 7,44%        | 300      | 7,73%        |
| NISSAN     | MICRA        | 2.358   | 7,40%        | 115      | 2,96%        |
| RENAULT    | CLIO         | 2.075   | 6,51%        | 301      | 7,75%        |
| CITROEN    | C3           | 1.932   | 6,06%        | 253      | 6,52%        |
| HYUNDAI    | i 20         | 1.661   | 5,21%        | 188      | 4,84%        |
| FORD       | FIESTA       | 1.223   | 3,84%        | 93       | 2,40%        |
| SEAT       | IBIZA        | 1.023   | 3,21%        | 97       | 2,50%        |
| SUZUKI     | SWIFT        | 913     | 2,86%        | 98       | 2,52%        |
| SUZUKI     | VITARA       | 788     | 2,47%        | 110      | 2,83%        |
| VOLKSWAGEN | T-ROC        | 743     | 2,33%        | 148      | 3,81%        |
| SUZUKI     | BALENO       | 698     | 2,19%        | 72       | 1,85%        |
| PEUGEOT    | 2008         | 641     | 2,01%        | 66       | 1,70%        |
| SKODA      | FABIA        | 477     | 1,50%        | 50       | 1,29%        |
| MINI       | MINI         | 469     | 1,47%        | 48       | 1,24%        |
| JEEP       | RENEGADE     | 432     | 1,36%        | 37       | 0,95%        |
| SEAT       | ARONA        | 390     | 1,22%        | 59       | 1,52%        |
| FIAT       | 500X         | 385     | 1,21%        | 41       | 1,06%        |
| KIA MOTORS | STONIC       | 382     | 1,20%        | 40       | 1,03%        |
| AUDI       | Q2           | 363     | 1,14%        | 52       | 1,34%        |
| DACIA      | SANDERO      | 358     | 1,12%        | 85       | 2,19%        |
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| FORD       | ECOSPORT     | 330     | 1,04%        | 49       | 1,26%        |
| RENAULT    | CAPTUR       | 272     | 0,85%        | 44       | 1,13%        |
| AUDI       | A1           | 267     | 0,84%        | 25       | 0,64%        |
| OPEL       | MOKKA X      | 266     | 0,83%        | 32       | 0,82%        |
| OPEL       | CROSSLAND X  | 254     | 0,80%        | 38       | 0,98%        |
| CITROEN    | C4 CACTUS    | 233     | 0,73%        | 32       | 0,82%        |
| KIA MOTORS | RIO          | 217     | 0,68%        | 33       | 0,85%        |
| NISSAN     | JUKE         | 143     | 0,45%        | 23       | 0,59%        |
| MITSUBISHI | SPACE STAR   | 105     | 0,33%        | 11       | 0,28%        |
| FORD       | KA           | 98      | 0,31%        | 8        | 0,21%        |
| FIAT       | GRANDE PUNTO | 85      | 0,27%        | 10       | 0,26%        |
| HYUNDAI    | KONA         | 66      | 0,21%        | 43       | 1,11%        |
| HONDA      | JAZZ         | 59      | 0,19%        | 11       | 0,28%        |
| ALFA ROMEO | MITO         | 42      | 0,13%        | 3        | 0,08%        |
| CITROEN    | DS3          | 34      | 0,11%        | 2        | 0,05%        |
| KIA MOTORS | SOUL         | 24      | 0,08%        | 2        | 0,05%        |
| BMW        | I3           | 13      | 0,04%        | 2        | 0,05%        |
| SSANGYONG  | TIVOLI       | 12      | 0,04%        | 8        | 0,21%        |
| SKODA      | YETI         | 1       | 0,00%        |          |              |

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| Segment<br>C     | Make:            | Range: | YTD                        |                             | JULY '18                  |                             |
|------------------|------------------|--------|----------------------------|-----------------------------|---------------------------|-----------------------------|
|                  |                  |        | Total<br>11.281<br>Volume: | Market Share<br>15,79%<br>% | Total<br>1.510<br>Volume: | Market Share<br>16,55%<br>% |
| OPEL             | ASTRA            |        | 1.321                      | 11,71%                      | 137                       | 9,07%                       |
| FIAT             | TIPO             |        | 1.023                      | 9,07%                       | 120                       | 7,95%                       |
| VOLKSWAGEN       | GOLF             |        | 931                        | 8,25%                       | 193                       | 12,78%                      |
| MERCEDES         | A-SERIES         |        | 923                        | 8,18%                       | 135                       | 8,94%                       |
| TOYOTA           | AURIS            |        | 913                        | 8,09%                       | 75                        | 4,97%                       |
| NISSAN           | PULSAR           |        | 830                        | 7,36%                       | 98                        | 6,49%                       |
| HYUNDAI          | i 30             |        | 731                        | 6,48%                       | 182                       | 12,05%                      |
| AUDI             | A3               |        | 619                        | 5,49%                       | 130                       | 8,61%                       |
| PEUGEOT          | 308              |        | 448                        | 3,97%                       | 21                        | 1,39%                       |
| TOYOTA           | COROLLA          |        | 370                        | 3,28%                       | 37                        | 2,45%                       |
| RENAULT          | MEGANE           |        | 348                        | 3,08%                       | 73                        | 4,83%                       |
| BMW              | 1-SERIES         |        | 348                        | 3,08%                       | 24                        | 1,59%                       |
| SEAT             | LEON             |        | 323                        | 2,86%                       | 36                        | 2,38%                       |
| FORD             | FOCUS            |        | 308                        | 2,73%                       | 5                         | 0,33%                       |
| PEUGEOT          | 301              |        | 297                        | 2,63%                       | 63                        | 4,17%                       |
| VOLVO            | V40              |        | 266                        | 2,36%                       | 37                        | 2,45%                       |
| ALFA ROMEO       | GIULIETTA        |        | 265                        | 2,35%                       | 19                        | 1,26%                       |
| HONDA            | CIVIC            |        | 212                        | 1,88%                       | 60                        | 3,97%                       |
| CITROEN          | C-ELYSEE         |        | 191                        | 1,69%                       | 14                        | 0,93%                       |
| SKODA            | RAPID            |        | 163                        | 1,44%                       | 11                        | 0,73%                       |
| KIA MOTORS       | CEED             |        | 144                        | 1,28%                       | 19                        | 1,26%                       |
| MERCEDES         | B-SERIES         |        | 138                        | 1,22%                       | 11                        | 0,73%                       |
| BMW              | 2-SERIES         |        | 98                         | 0,87%                       | 7                         | 0,46%                       |
| MINI             | CLUBMAN          |        | 28                         | 0,25%                       | 1                         | 0,07%                       |
| SEAT             | TOLEDO           |        | 16                         | 0,14%                       |                           |                             |
| VOLKSWAGEN       | BEETLE           |        | 8                          | 0,07%                       | 2                         | 0,13%                       |
| CITROEN          | DS4              |        | 6                          | 0,05%                       |                           |                             |
| LEXUS            | CT-SERIES        |        | 3                          | 0,03%                       |                           |                             |
| NISSAN           | LEAF             |        | 3                          | 0,03%                       |                           |                             |
| CITROEN          | C4               |        | 3                          | 0,03%                       |                           |                             |
| MAZDA            | 3-SERIES         |        | 2                          | 0,02%                       |                           |                             |
| SUBARU           | IMPREZA          |        | 2                          | 0,02%                       |                           |                             |
| Segment<br>C-SUV | Make:            | Range: | YTD                        |                             | JULY '18                  |                             |
|                  |                  |        | Total<br>10.333<br>Volume: | Market Share<br>14,46%<br>% | Total<br>1.599<br>Volume: | Market Share<br>17,53%<br>% |
| NISSAN           | QASHQAI          |        | 1.930                      | 18,68%                      | 385                       | 24,08%                      |
| BMW              | X1-SERIES        |        | 903                        | 8,74%                       | 86                        | 5,38%                       |
| TOYOTA           | C-HR             |        | 884                        | 8,56%                       | 106                       | 6,63%                       |
| VOLKSWAGEN       | TIGUAN           |        | 849                        | 8,22%                       | 164                       | 10,26%                      |
| MERCEDES         | GLA-SERIES       |        | 706                        | 6,83%                       | 160                       | 10,01%                      |
| PEUGEOT          | 3008             |        | 648                        | 6,27%                       | 72                        | 4,50%                       |
| DACIA            | DUSTER           |        | 593                        | 5,74%                       | 74                        | 4,63%                       |
| FORD             | KUGA             |        | 573                        | 5,55%                       | 55                        | 3,44%                       |
| SKODA            | KAROQ            |        | 453                        | 4,38%                       | 39                        | 2,44%                       |
| MINI             | COUNTRYMAN (NEW) |        | 415                        | 4,02%                       | 33                        | 2,06%                       |
| JEEP             | COMPASS          |        | 352                        | 3,41%                       | 79                        | 4,94%                       |
| AUDI             | Q3               |        | 301                        | 2,91%                       | 42                        | 2,63%                       |

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|            |                    |         |              |          |              |
|------------|--------------------|---------|--------------|----------|--------------|
| SUZUKI     | SX4                | 293     | 2,84%        | 55       | 3,44%        |
| KIA MOTORS | NEW SPORTAGE       | 244     | 2,36%        | 33       | 2,06%        |
| HYUNDAI    | TUCSON             | 221     | 2,14%        | 13       | 0,81%        |
| OPEL       | GRANDLAND X        | 203     | 1,96%        | 24       | 1,50%        |
| VOLVO      | XC40               | 188     | 1,82%        | 74       | 4,63%        |
| BMW        | X2-SERIES          | 126     | 1,22%        | 29       | 1,81%        |
| RENAULT    | KADJAR             | 124     | 1,20%        | 21       | 1,31%        |
| HONDA      | HR-V               | 102     | 0,99%        | 16       | 1,00%        |
| SEAT       | ATECA              | 47      | 0,45%        |          |              |
| JAGUAR     | E-PACE             | 43      | 0,42%        | 6        | 0,38%        |
| LAND ROVER | RANGE ROVER EVOQUE | 41      | 0,40%        | 7        | 0,44%        |
| MITSUBISHI | ASX                | 34      | 0,33%        | 7        | 0,44%        |
| MITSUBISHI | ECLIPSE CROSS      | 31      | 0,30%        | 6        | 0,38%        |
| SUBARU     | XV                 | 15      | 0,15%        | 4        | 0,25%        |
| SSANGYONG  | XLV                | 14      | 0,14%        | 9        | 0,56%        |
|            |                    | YTD     |              | JULY '18 |              |
| Segment    |                    | Total   | Market Share | Total    | Market Share |
| C TOTAL    |                    | 21.614  | 30,26%       | 3.109    | 34,07%       |
| Make:      | Range:             | Volume: | %            | Volume:  | %            |
| NISSAN     | QASHQAI            | 1.930   | 8,93%        | 385      | 12,38%       |
| OPEL       | ASTRA              | 1.321   | 6,11%        | 137      | 4,41%        |
| FIAT       | TIPO               | 1.023   | 4,73%        | 120      | 3,86%        |
| VOLKSWAGEN | GOLF               | 931     | 4,31%        | 193      | 6,21%        |
| MERCEDES   | A-SERIES           | 923     | 4,27%        | 135      | 4,34%        |
| TOYOTA     | AURIS              | 913     | 4,22%        | 75       | 2,41%        |
| BMW        | X1-SERIES          | 903     | 4,18%        | 86       | 2,77%        |
| TOYOTA     | C-HR               | 884     | 4,09%        | 106      | 3,41%        |
| VOLKSWAGEN | TIGUAN             | 849     | 3,93%        | 164      | 5,28%        |
| NISSAN     | PULSAR             | 830     | 3,84%        | 98       | 3,15%        |
| HYUNDAI    | i 30               | 731     | 3,38%        | 182      | 5,85%        |
| MERCEDES   | GLA-SERIES         | 706     | 3,27%        | 160      | 5,15%        |
| PEUGEOT    | 3008               | 648     | 3,00%        | 72       | 2,32%        |
| AUDI       | A3                 | 619     | 2,86%        | 130      | 4,18%        |
| DACIA      | DUSTER             | 593     | 2,74%        | 74       | 2,38%        |
| FORD       | KUGA               | 573     | 2,65%        | 55       | 1,77%        |
| SKODA      | KAROQ              | 453     | 2,10%        | 39       | 1,25%        |
| PEUGEOT    | 308                | 448     | 2,07%        | 21       | 0,68%        |
| MINI       | COUNTRYMAN (NEW)   | 415     | 1,92%        | 33       | 1,06%        |
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| RENAULT    | MEGANE             | 348     | 1,61%        | 73       | 2,35%        |
| BMW        | 1-SERIES           | 348     | 1,61%        | 24       | 0,77%        |
| SEAT       | LEON               | 323     | 1,49%        | 36       | 1,16%        |
| FORD       | FOCUS              | 308     | 1,43%        | 5        | 0,16%        |
| AUDI       | Q3                 | 301     | 1,39%        | 42       | 1,35%        |
| PEUGEOT    | 301                | 297     | 1,37%        | 63       | 2,03%        |
| SUZUKI     | SX4                | 293     | 1,36%        | 55       | 1,77%        |
| VOLVO      | V40                | 266     | 1,23%        | 37       | 1,19%        |
| ALFA ROMEO | GIULIETTA          | 265     | 1,23%        | 19       | 0,61%        |
| KIA MOTORS | NEW SPORTAGE       | 244     | 1,13%        | 33       | 1,06%        |
| HYUNDAI    | TUCSON             | 221     | 1,02%        | 13       | 0,42%        |
| HONDA      | CIVIC              | 212     | 0,98%        | 60       | 1,93%        |
| OPEL       | GRANDLAND X        | 203     | 0,94%        | 24       | 0,77%        |
| CITROEN    | C-ELYSEE           | 191     | 0,88%        | 14       | 0,45%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                    |         |              |          |              |
|------------|--------------------|---------|--------------|----------|--------------|
| VOLVO      | XC40               | 188     | 0,87%        | 74       | 2,38%        |
| SKODA      | RAPID              | 163     | 0,75%        | 11       | 0,35%        |
| KIA MOTORS | CEED               | 144     | 0,67%        | 19       | 0,61%        |
| MERCEDES   | B-SERIES           | 138     | 0,64%        | 11       | 0,35%        |
| BMW        | X2-SERIES          | 126     | 0,58%        | 29       | 0,93%        |
| RENAULT    | KADJAR             | 124     | 0,57%        | 21       | 0,68%        |
| HONDA      | HR-V               | 102     | 0,47%        | 16       | 0,51%        |
| BMW        | 2-SERIES           | 98      | 0,45%        | 7        | 0,23%        |
| SEAT       | ATECA              | 47      | 0,22%        |          |              |
| JAGUAR     | E-PACE             | 43      | 0,20%        | 6        | 0,19%        |
| LAND ROVER | RANGE ROVER EVOQUE | 41      | 0,19%        | 7        | 0,23%        |
| MITSUBISHI | ASX                | 34      | 0,16%        | 7        | 0,23%        |
| MITSUBISHI | ECLIPSE CROSS      | 31      | 0,14%        | 6        | 0,19%        |
| MINI       | CLUBMAN            | 28      | 0,13%        | 1        | 0,03%        |
| SEAT       | TOLEDO             | 16      | 0,07%        |          |              |
| SUBARU     | XV                 | 15      | 0,07%        | 4        | 0,13%        |
| SSANGYONG  | XLV                | 14      | 0,06%        | 9        | 0,29%        |
| VOLKSWAGEN | BEETLE             | 8       | 0,04%        | 2        | 0,06%        |
| CITROEN    | DS4                | 6       | 0,03%        |          |              |
| LEXUS      | CT-SERIES          | 3       | 0,01%        |          |              |
| CITROEN    | C4                 | 3       | 0,01%        |          |              |
| NISSAN     | LEAF               | 3       | 0,01%        |          |              |
| MAZDA      | 3-SERIES           | 2       | 0,01%        |          |              |
| SUBARU     | IMPREZA            | 2       | 0,01%        |          |              |
|            |                    | YTD     |              | JULY '18 |              |
| Segment    |                    | Total   | Market Share | Total    | Market Share |
| D          |                    | 1.441   | 2,02%        | 164      | 1,80%        |
| Make:      | Range:             | Volume: | %            | Volume:  | %            |
| SKODA      | OCTAVIA            | 598     | 41,50%       | 33       | 20,12%       |
| VOLKSWAGEN | PASSAT             | 160     | 11,10%       | 33       | 20,12%       |
| MERCEDES   | CLA-SERIES         | 121     | 8,40%        | 30       | 18,29%       |
| AUDI       | A4                 | 112     | 7,77%        | 20       | 12,20%       |
| MERCEDES   | C-SERIES           | 80      | 5,55%        | 15       | 9,15%        |
| VOLVO      | S60                | 73      | 5,07%        | 7        | 4,27%        |
| OPEL       | INSIGNIA           | 61      | 4,23%        | 7        | 4,27%        |
| TOYOTA     | AVENSIS            | 50      | 3,47%        | 3        | 1,83%        |
| VOLVO      | V60                | 49      | 3,40%        | 3        | 1,83%        |
| AUDI       | A5                 | 47      | 3,26%        | 6        | 3,66%        |
| BMW        | 4-SERIES           | 30      | 2,08%        | 4        | 2,44%        |
| ALFA ROMEO | GIULIA             | 22      | 1,53%        | 1        | 0,61%        |
| BMW        | 3-SERIES           | 19      | 1,32%        |          |              |
| TOYOTA     | PRIUS              | 7       | 0,49%        | 1        | 0,61%        |
| FORD       | MONDEO             | 6       | 0,42%        |          |              |
| JAGUAR     | XE-TYPE            | 2       | 0,14%        | 1        | 0,61%        |
| CITROEN    | DS5                | 2       | 0,14%        |          |              |
| LEXUS      | IS-SERIES          | 1       | 0,07%        |          |              |
| SUBARU     | LEVORG             | 1       | 0,07%        |          |              |
|            |                    | YTD     |              | JULY '18 |              |
| Segment    |                    | Total   | Market Share | Total    | Market Share |
| D-SUV      |                    | 1.631   | 2,28%        | 211      | 2,31%        |
| Make:      | Range:             | Volume: | %            | Volume:  | %            |
| SKODA      | KODIAQ             | 335     | 20,54%       | 9        | 4,27%        |
| NISSAN     | X-TRAIL            | 301     | 18,45%       | 61       | 28,91%       |
| VOLVO      | XC60               | 278     | 17,04%       | 39       | 18,48%       |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                   |         |              |          |              |
|------------|-------------------|---------|--------------|----------|--------------|
| MERCEDES   | GLC-SERIES        | 174     | 10,67%       | 32       | 15,17%       |
| PEUGEOT    | 5008              | 120     | 7,36%        | 18       | 8,53%        |
| AUDI       | Q5                | 85      | 5,21%        | 3        | 1,42%        |
| BMW        | X3-SERIES         | 82      | 5,03%        | 16       | 7,58%        |
| TOYOTA     | RAV4              | 56      | 3,43%        | 5        | 2,37%        |
| HONDA      | CR-V              | 44      | 2,70%        | 5        | 2,37%        |
| LAND ROVER | RANGE ROVER VELAR | 31      | 1,90%        | 1        | 0,47%        |
| JAGUAR     | F-PACE            | 23      | 1,41%        | 4        | 1,90%        |
| MERCEDES   | GLE-SERIES        | 20      | 1,23%        | 3        | 1,42%        |
| JEEP       | WRANGLER          | 17      | 1,04%        | 3        | 1,42%        |
| PORSCHE    | MACAN             | 14      | 0,86%        | 1        | 0,47%        |
| SUBARU     | FORESTER          | 13      | 0,80%        | 2        | 0,95%        |
| BMW        | X4-SERIES         | 10      | 0,61%        | 2        | 0,95%        |
| ALFA ROMEO | STELVIO           | 9       | 0,55%        | 2        | 0,95%        |
| LAND ROVER | DISCOVERY SPORT   | 7       | 0,43%        | 1        | 0,47%        |
| LEXUS      | RX-SERIES         | 4       | 0,25%        |          |              |
| VOLKSWAGEN | TOUAREG           | 3       | 0,18%        | 3        | 1,42%        |
| TOYOTA     | LAND CRUISER      | 3       | 0,18%        | 1        | 0,47%        |
| JEEP       | GRAND CHEROKEE    | 1       | 0,06%        |          |              |
| SUBARU     | OUTBACK           | 1       | 0,06%        |          |              |
|            |                   | YTD     |              | JULY '18 |              |
| Segment    |                   | Total   | Market Share | Total    | Market Share |
| D TOTAL    |                   | 3.072   | 4,30%        | 375      | 4,11%        |
| Make:      | Range:            | Volume: | %            | Volume:  | %            |
| SKODA      | OCTAVIA           | 598     | 19,47%       | 33       | 8,80%        |
| SKODA      | KODIAQ            | 335     | 10,90%       | 9        | 2,40%        |
| NISSAN     | X-TRAIL           | 301     | 9,80%        | 61       | 16,27%       |
| VOLVO      | XC60              | 278     | 9,05%        | 39       | 10,40%       |
| MERCEDES   | GLC-SERIES        | 174     | 5,66%        | 32       | 8,53%        |
| VOLKSWAGEN | PASSAT            | 160     | 5,21%        | 33       | 8,80%        |
| MERCEDES   | CLA-SERIES        | 121     | 3,94%        | 30       | 8,00%        |
| PEUGEOT    | 5008              | 120     | 3,91%        | 18       | 4,80%        |
| AUDI       | A4                | 112     | 3,65%        | 20       | 5,33%        |
| AUDI       | Q5                | 85      | 2,77%        | 3        | 0,80%        |
| BMW        | X3-SERIES         | 82      | 2,67%        | 16       | 4,27%        |
| MERCEDES   | C-SERIES          | 80      | 2,60%        | 15       | 4,00%        |
| VOLVO      | S60               | 73      | 2,38%        | 7        | 1,87%        |
| OPEL       | INSIGNIA          | 61      | 1,99%        | 7        | 1,87%        |
| TOYOTA     | RAV4              | 56      | 1,82%        | 5        | 1,33%        |
| TOYOTA     | AVENSIS           | 50      | 1,63%        | 3        | 0,80%        |
| VOLVO      | V60               | 49      | 1,60%        | 3        | 0,80%        |
| AUDI       | A5                | 47      | 1,53%        | 6        | 1,60%        |
| HONDA      | CR-V              | 44      | 1,43%        | 5        | 1,33%        |
| LAND ROVER | RANGE ROVER VELAR | 31      | 1,01%        | 1        | 0,27%        |
| BMW        | 4-SERIES          | 30      | 0,98%        | 4        | 1,07%        |
| JAGUAR     | F-PACE            | 23      | 0,75%        | 4        | 1,07%        |
| ALFA ROMEO | GIULIA            | 22      | 0,72%        | 1        | 0,27%        |
| MERCEDES   | GLE-SERIES        | 20      | 0,65%        | 3        | 0,80%        |
| BMW        | 3-SERIES          | 19      | 0,62%        |          |              |
| JEEP       | WRANGLER          | 17      | 0,55%        | 3        | 0,80%        |
| PORSCHE    | MACAN             | 14      | 0,46%        | 1        | 0,27%        |
| SUBARU     | FORESTER          | 13      | 0,42%        | 2        | 0,53%        |
| BMW        | X4-SERIES         | 10      | 0,33%        | 2        | 0,53%        |
| ALFA ROMEO | STELVIO           | 9       | 0,29%        | 2        | 0,53%        |
| TOYOTA     | PRIUS             | 7       | 0,23%        | 1        | 0,27%        |
| LAND ROVER | DISCOVERY SPORT   | 7       | 0,23%        | 1        | 0,27%        |
| FORD       | MONDEO            | 6       | 0,20%        |          |              |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                |         |              |          |              |
|------------|----------------|---------|--------------|----------|--------------|
| LEXUS      | RX-SERIES      | 4       | 0,13%        |          |              |
| VOLKSWAGEN | TOUAREG        | 3       | 0,10%        | 3        | 0,80%        |
| TOYOTA     | LAND CRUISER   | 3       | 0,10%        | 1        | 0,27%        |
| JAGUAR     | XE-TYPE        | 2       | 0,07%        | 1        | 0,27%        |
| CITROEN    | DS5            | 2       | 0,07%        |          |              |
| SUBARU     | OUTBACK        | 1       | 0,03%        |          |              |
| SUBARU     | LEVORG         | 1       | 0,03%        |          |              |
| JEEP       | GRAND CHEROKEE | 1       | 0,03%        |          |              |
| LEXUS      | IS-SERIES      | 1       | 0,03%        |          |              |
|            |                | YTD     |              | JULY '18 |              |
| Segment    |                | Total   | Market Share | Total    | Market Share |
| E          |                | 240     | 0,34%        | 35       | 0,38%        |
| Make:      | Range:         | Volume: | %            | Volume:  | %            |
| SKODA      | SUPERB         | 79      | 32,92%       | 19       | 54,29%       |
| MERCEDES   | E-SERIES       | 66      | 27,50%       | 5        | 14,29%       |
| BMW        | 5-SERIES       | 35      | 14,58%       |          |              |
| VOLVO      | V90            | 20      | 8,33%        | 5        | 14,29%       |
| VOLVO      | S90            | 17      | 7,08%        | 2        | 5,71%        |
| AUDI       | A6             | 12      | 5,00%        | 1        | 2,86%        |
| VOLKSWAGEN | ARTEON         | 9       | 3,75%        | 2        | 5,71%        |
| MERCEDES   | CLS-SERIES     | 2       | 0,83%        | 1        | 2,86%        |
|            |                | YTD     |              | JULY '18 |              |
| Segment    |                | Total   | Market Share | Total    | Market Share |
| E-SUV      |                | 162     | 0,23%        | 19       | 0,21%        |
| Make:      | Range:         | Volume: | %            | Volume:  | %            |
| VOLVO      | XC90           | 77      | 47,53%       | 10       | 52,63%       |
| BMW        | X5-SERIES      | 30      | 18,52%       | 3        | 15,79%       |
| LEXUS      | NX-SERIES      | 24      | 14,81%       | 2        | 10,53%       |
| PORSCHE    | CAYENNE        | 16      | 9,88%        | 4        | 21,05%       |
| BMW        | X6-SERIES      | 14      | 8,64%        |          |              |
| MITSUBISHI | PAJERO         | 1       | 0,62%        |          |              |
|            |                | YTD     |              | JULY '18 |              |
| Segment    |                | Total   | Market Share | Total    | Market Share |
| E TOTAL    |                | 402     | 0,56%        | 54       | 0,59%        |
| Make:      | Range:         | Volume: | %            | Volume:  | %            |
| SKODA      | SUPERB         | 79      | 19,65%       | 19       | 35,19%       |
| VOLVO      | XC90           | 77      | 19,15%       | 10       | 18,52%       |
| MERCEDES   | E-SERIES       | 66      | 16,42%       | 5        | 9,26%        |
| BMW        | 5-SERIES       | 35      | 8,71%        |          |              |
| BMW        | X5-SERIES      | 30      | 7,46%        | 3        | 5,56%        |
| LEXUS      | NX-SERIES      | 24      | 5,97%        | 2        | 3,70%        |
| VOLVO      | V90            | 20      | 4,98%        | 5        | 9,26%        |
| VOLVO      | S90            | 17      | 4,23%        | 2        | 3,70%        |
| PORSCHE    | CAYENNE        | 16      | 3,98%        | 4        | 7,41%        |
| BMW        | X6-SERIES      | 14      | 3,48%        |          |              |
| AUDI       | A6             | 12      | 2,99%        | 1        | 1,85%        |
| VOLKSWAGEN | ARTEON         | 9       | 2,24%        | 2        | 3,70%        |
| MERCEDES   | CLS-SERIES     | 2       | 0,50%        | 1        | 1,85%        |
| MITSUBISHI | PAJERO         | 1       | 0,25%        |          |              |
|            |                | YTD     |              | JULY '18 |              |
| Segment    |                | Total   | Market Share | Total    | Market Share |
| F-G        |                | 29      | 0,04%        | 5        | 0,05%        |
| Make:      | Range:         | Volume: | %            | Volume:  | %            |
| PORSCHE    | PANAMERA       | 15      | 51,72%       | 2        | 40,00%       |
| MERCEDES   | S-SERIES       | 6       | 20,69%       |          |              |
| MASERATI   | GHIBLI         | 2       | 6,90%        | 2        | 40,00%       |
| BMW        | 7-SERIES       | 2       | 6,90%        |          |              |
| JAGUAR     | XJ-TYPE        | 1       | 3,45%        | 1        | 20,00%       |
| AUDI       | A8             | 1       | 3,45%        |          |              |



**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                  |         |              |          |              |
|------------|------------------|---------|--------------|----------|--------------|
| JAGUAR     | XF-TYPE          | 1       | 3,45%        |          |              |
| AUDI       | A7               | 1       | 3,45%        |          |              |
|            |                  | YTD     |              | JULY '18 |              |
| Segment    |                  | Total   | Market Share | Total    | Market Share |
| F-G-SUV    |                  | 51      | 0,07%        | 8        | 0,09%        |
| Make:      | Range:           | Volume: | %            | Volume:  | %            |
| LAND ROVER | RANGE ROVER      | 31      | 60,78%       | 4        | 50,00%       |
| LAND ROVER | DISCOVERY        | 8       | 15,69%       | 2        | 25,00%       |
| AUDI       | Q7               | 6       | 11,76%       | 2        | 25,00%       |
| MASERATI   | LEVANTE          | 3       | 5,88%        |          |              |
| TESLA      | MODEL X          | 2       | 3,92%        |          |              |
| MERCEDES   | GLS-SERIES       | 1       | 1,96%        |          |              |
|            |                  | YTD     |              | JULY '18 |              |
| Segment    |                  | Total   | Market Share | Total    | Market Share |
| F-G TOTAL  |                  | 80      | 0,11%        | 13       | 0,14%        |
| Make:      | Range:           | Volume: | %            | Volume:  | %            |
| LAND ROVER | RANGE ROVER      | 31      | 38,75%       | 4        | 30,77%       |
| PORSCHE    | PANAMERA         | 15      | 18,75%       | 2        | 15,38%       |
| LAND ROVER | DISCOVERY        | 8       | 10,00%       | 2        | 15,38%       |
| AUDI       | Q7               | 6       | 7,50%        | 2        | 15,38%       |
| MERCEDES   | S-SERIES         | 6       | 7,50%        |          |              |
| MASERATI   | LEVANTE          | 3       | 3,75%        |          |              |
| MASERATI   | GHIBLI           | 2       | 2,50%        | 2        | 15,38%       |
| TESLA      | MODEL X          | 2       | 2,50%        |          |              |
| BMW        | 7-SERIES         | 2       | 2,50%        |          |              |
| JAGUAR     | XJ-TYPE          | 1       | 1,25%        | 1        | 7,69%        |
| AUDI       | A7               | 1       | 1,25%        |          |              |
| AUDI       | A8               | 1       | 1,25%        |          |              |
| JAGUAR     | XF-TYPE          | 1       | 1,25%        |          |              |
| MERCEDES   | GLS-SERIES       | 1       | 1,25%        |          |              |
|            |                  | YTD     |              | JULY '18 |              |
| Segment    |                  | Total   | Market Share | Total    | Market Share |
| SUV        |                  | 19.429  | 27,20%       | 2.911    | 31,90%       |
| Make:      | Range:           | Volume: | %            | Volume:  | %            |
| NISSAN     | QASHQAI          | 1.930   | 9,93%        | 385      | 13,23%       |
| BMW        | X1-SERIES        | 903     | 4,65%        | 86       | 2,95%        |
| TOYOTA     | C-HR             | 884     | 4,55%        | 106      | 3,64%        |
| VOLKSWAGEN | TIGUAN           | 849     | 4,37%        | 164      | 5,63%        |
| SUZUKI     | IGNIS            | 789     | 4,06%        | 101      | 3,47%        |
| SUZUKI     | VITARA           | 788     | 4,06%        | 110      | 3,78%        |
| VOLKSWAGEN | T-ROC            | 743     | 3,82%        | 148      | 5,08%        |
| MERCEDES   | GLA-SERIES       | 706     | 3,63%        | 160      | 5,50%        |
| PEUGEOT    | 3008             | 648     | 3,34%        | 72       | 2,47%        |
| PEUGEOT    | 2008             | 641     | 3,30%        | 66       | 2,27%        |
| DACIA      | DUSTER           | 593     | 3,05%        | 74       | 2,54%        |
| FORD       | KUGA             | 573     | 2,95%        | 55       | 1,89%        |
| SKODA      | KAROQ            | 453     | 2,33%        | 39       | 1,34%        |
| JEEP       | RENEGADE         | 432     | 2,22%        | 37       | 1,27%        |
| MINI       | COUNTRYMAN (NEW) | 415     | 2,14%        | 33       | 1,13%        |
| SEAT       | ARONA            | 390     | 2,01%        | 59       | 2,03%        |
| FIAT       | 500X             | 385     | 1,98%        | 41       | 1,41%        |
| KIA MOTORS | STONIC           | 382     | 1,97%        | 40       | 1,37%        |
| AUDI       | Q2               | 363     | 1,87%        | 52       | 1,79%        |
| DACIA      | SANDERO          | 358     | 1,84%        | 85       | 2,92%        |
| CITROEN    | C3 AIRCROSS      | 354     | 1,82%        | 64       | 2,20%        |
| JEEP       | COMPASS          | 352     | 1,81%        | 79       | 2,71%        |
| SKODA      | KODIAQ           | 335     | 1,72%        | 9        | 0,31%        |
| FORD       | ECOSPORT         | 330     | 1,70%        | 49       | 1,68%        |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

|            |                    |     |       |    |       |
|------------|--------------------|-----|-------|----|-------|
| NISSAN     | X-TRAIL            | 301 | 1,55% | 61 | 2,10% |
| AUDI       | Q3                 | 301 | 1,55% | 42 | 1,44% |
| SUZUKI     | SX4                | 293 | 1,51% | 55 | 1,89% |
| VOLVO      | XC60               | 278 | 1,43% | 39 | 1,34% |
| RENAULT    | CAPTUR             | 272 | 1,40% | 44 | 1,51% |
| OPEL       | MOKKA X            | 266 | 1,37% | 32 | 1,10% |
| OPEL       | CROSSLAND X        | 254 | 1,31% | 38 | 1,31% |
| KIA MOTORS | NEW SPORTAGE       | 244 | 1,26% | 33 | 1,13% |
| CITROEN    | C4 CACTUS          | 233 | 1,20% | 32 | 1,10% |
| HYUNDAI    | TUCSON             | 221 | 1,14% | 13 | 0,45% |
| OPEL       | GRANDLAND X        | 203 | 1,04% | 24 | 0,82% |
| VOLVO      | XC40               | 188 | 0,97% | 74 | 2,54% |
| MERCEDES   | GLC-SERIES         | 174 | 0,90% | 32 | 1,10% |
| NISSAN     | JUKE               | 143 | 0,74% | 23 | 0,79% |
| BMW        | X2-SERIES          | 126 | 0,65% | 29 | 1,00% |
| RENAULT    | KADJAR             | 124 | 0,64% | 21 | 0,72% |
| PEUGEOT    | 5008               | 120 | 0,62% | 18 | 0,62% |
| HONDA      | HR-V               | 102 | 0,52% | 16 | 0,55% |
| AUDI       | Q5                 | 85  | 0,44% | 3  | 0,10% |
| BMW        | X3-SERIES          | 82  | 0,42% | 16 | 0,55% |
| VOLVO      | XC90               | 77  | 0,40% | 10 | 0,34% |
| HYUNDAI    | KONA               | 66  | 0,34% | 43 | 1,48% |
| TOYOTA     | RAV4               | 56  | 0,29% | 5  | 0,17% |
| SEAT       | ATECA              | 47  | 0,24% |    |       |
| HONDA      | CR-V               | 44  | 0,23% | 5  | 0,17% |
| JAGUAR     | E-PACE             | 43  | 0,22% | 6  | 0,21% |
| LAND ROVER | RANGE ROVER EVOQUE | 41  | 0,21% | 7  | 0,24% |
| MITSUBISHI | ASX                | 34  | 0,17% | 7  | 0,24% |
| MITSUBISHI | ECLIPSE CROSS      | 31  | 0,16% | 6  | 0,21% |
| LAND ROVER | RANGE ROVER        | 31  | 0,16% | 4  | 0,14% |
| LAND ROVER | RANGE ROVER VELAR  | 31  | 0,16% | 1  | 0,03% |
| BMW        | X5-SERIES          | 30  | 0,15% | 3  | 0,10% |
| SUZUKI     | JIMNY              | 26  | 0,13% |    |       |
| KIA MOTORS | SOUL               | 24  | 0,12% | 2  | 0,07% |
| LEXUS      | NX-SERIES          | 24  | 0,12% | 2  | 0,07% |
| JAGUAR     | F-PACE             | 23  | 0,12% | 4  | 0,14% |
| MERCEDES   | GLE-SERIES         | 20  | 0,10% | 3  | 0,10% |
| JEEP       | WRANGLER           | 17  | 0,09% | 3  | 0,10% |
| PORSCHE    | CAYENNE            | 16  | 0,08% | 4  | 0,14% |
| SUBARU     | XV                 | 15  | 0,08% | 4  | 0,14% |
| SSANGYONG  | XLV                | 14  | 0,07% | 9  | 0,31% |
| PORSCHE    | MACAN              | 14  | 0,07% | 1  | 0,03% |
| BMW        | X6-SERIES          | 14  | 0,07% |    |       |
| SUBARU     | FORESTER           | 13  | 0,07% | 2  | 0,07% |
| SSANGYONG  | TIVOLI             | 12  | 0,06% | 8  | 0,27% |
| BMW        | X4-SERIES          | 10  | 0,05% | 2  | 0,07% |
| ALFA ROMEO | STELVIO            | 9   | 0,05% | 2  | 0,07% |
| LAND ROVER | DISCOVERY          | 8   | 0,04% | 2  | 0,07% |
| LAND ROVER | DISCOVERY SPORT    | 7   | 0,04% | 1  | 0,03% |
| AUDI       | Q7                 | 6   | 0,03% | 2  | 0,07% |
| LEXUS      | RX-SERIES          | 4   | 0,02% |    |       |
| VOLKSWAGEN | TOUAREG            | 3   | 0,02% | 3  | 0,10% |
| TOYOTA     | LAND CRUISER       | 3   | 0,02% | 1  | 0,03% |
| MASERATI   | LEVANTE            | 3   | 0,02% |    |       |
| TESLA      | MODEL X            | 2   | 0,01% |    |       |
| MITSUBISHI | PAJERO             | 1   | 0,01% |    |       |
| JEEP       | GRAND CHEROKEE     | 1   | 0,01% |    |       |
| MERCEDES   | GLS-SERIES         | 1   | 0,01% |    |       |
| SUBARU     | OUTBACK            | 1   | 0,01% |    |       |
| SKODA      | YETI               | 1   | 0,01% |    |       |

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

| Segment    |                 | YTD     |              | JULY '18 |              |
|------------|-----------------|---------|--------------|----------|--------------|
| MPV        |                 | Total   | Market Share | Total    | Market Share |
| 196        |                 |         | 0,27%        | 37       | 0,41%        |
| Make:      | Range:          | Volume: | %            | Volume:  | %            |
| FIAT       | 500L            | 69      | 35,20%       | 16       | 43,24%       |
| VOLKSWAGEN | TOURAN          | 58      | 29,59%       | 11       | 29,73%       |
| CITROEN    | C4 PICASSO      | 50      | 25,51%       | 6        | 16,22%       |
| FORD       | GRAND C-MAX     | 5       | 2,55%        | 1        | 2,70%        |
| OPEL       | ZAFIRA          | 3       | 1,53%        |          |              |
| FORD       | GALAXY          | 3       | 1,53%        |          |              |
| FORD       | S-MAX           | 3       | 1,53%        |          |              |
| OPEL       | MERIVA          | 1       | 0,51%        | 1        | 2,70%        |
| CITROEN    | C4 SPACE TOURER | 1       | 0,51%        | 1        | 2,70%        |
| SEAT       | ALHAMBRA        | 1       | 0,51%        | 1        | 2,70%        |
| TOYOTA     | YARIS VERSO     | 1       | 0,51%        |          |              |
| DACIA      | LODGY           | 1       | 0,51%        |          |              |

  

| Segment     |                    | YTD     |              | JULY '18 |              |
|-------------|--------------------|---------|--------------|----------|--------------|
| MPV-M/COMBI |                    | Total   | Market Share | Total    | Market Share |
| 1.775       |                    |         | 2,48%        | 179      | 1,96%        |
| Make:       | Range:             | Volume: | %            | Volume:  | %            |
| MERCEDES    | V-SERIES           | 213     | 12,00%       | 1        | 0,56%        |
| PEUGEOT     | EXPERT TRAVELLER   | 205     | 11,55%       | 21       | 11,73%       |
| FIAT        | DOBLO              | 202     | 11,38%       | 31       | 17,32%       |
| NISSAN      | NV200              | 144     | 8,11%        | 17       | 9,50%        |
| VOLKSWAGEN  | CADDY              | 136     | 7,66%        | 21       | 11,73%       |
| FIAT        | TALENTO            | 128     | 7,21%        | 14       | 7,82%        |
| NISSAN      | NV300              | 119     | 6,70%        | 15       | 8,38%        |
| PEUGEOT     | BOXER              | 118     | 6,65%        | 1        | 0,56%        |
| PEUGEOT     | PARTNER            | 101     | 5,69%        | 14       | 7,82%        |
| OPEL        | VIVARO             | 89      | 5,01%        | 14       | 7,82%        |
| CITROEN     | JUMPY SPACE TOURER | 74      | 4,17%        | 9        | 5,03%        |
| RENAULT     | TRAFIC             | 49      | 2,76%        | 6        | 3,35%        |
| CITROEN     | BERLINGO           | 43      | 2,42%        | 5        | 2,79%        |
| MERCEDES    | SPRINTER           | 31      | 1,75%        | 1        | 0,56%        |
| TOYOTA      | PROACE             | 28      | 1,58%        | 5        | 2,79%        |
| VOLKSWAGEN  | TRANSPORTER        | 23      | 1,30%        | 3        | 1,68%        |
| FORD        | TOURNEO CONNECT    | 22      | 1,24%        |          |              |
| FIAT        | QUBO               | 17      | 0,96%        | 1        | 0,56%        |
| MERCEDES    | CITAN              | 15      | 0,85%        |          |              |
| FORD        | TRANSIT/TOURNEO    | 11      | 0,62%        |          |              |
| NISSAN      | PRIMASTAR          | 3       | 0,17%        |          |              |
| FORD        | TOURNEO COURIER    | 3       | 0,17%        |          |              |
| FIAT        | DUCATO             | 1       | 0,06%        |          |              |

  

| Segment      |             | YTD     |              | JULY '18 |              |
|--------------|-------------|---------|--------------|----------|--------------|
| SPORTS       |             | Total   | Market Share | Total    | Market Share |
| 121          |             |         | 0,17%        | 12       | 0,13%        |
| Make:        | Range:      | Volume: | %            | Volume:  | %            |
| MINI         | MINI CABRIO | 83      | 68,60%       | 10       | 83,33%       |
| FORD         | MUSTANG     | 8       | 6,61%        |          |              |
| PORSCHE      | CAYMAN      | 5       | 4,13%        | 1        | 8,33%        |
| BMW          | 6-SERIES    | 5       | 4,13%        |          |              |
| JAGUAR       | F-TYPE      | 4       | 3,31%        |          |              |
| MERCEDES     | SLC-SERIES  | 3       | 2,48%        |          |              |
| BMW          | I8          | 2       | 1,65%        | 1        | 8,33%        |
| VOLKSWAGEN   | SCIROCCO    | 2       | 1,65%        |          |              |
| AUDI         | TT          | 2       | 1,65%        |          |              |
| PORSCHE      | BOXSTER     | 2       | 1,65%        |          |              |
| ASTON MARTIN | DB11        | 1       | 0,83%        |          |              |
| TOYOTA       | GT86        | 1       | 0,83%        |          |              |
| FIAT         | 124 SPIDER  | 1       | 0,83%        |          |              |
| PORSCHE      | 911         | 1       | 0,83%        |          |              |
| BENTLEY      | CONTINENTAL | 1       | 0,83%        |          |              |