

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		JUNE '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	10.113	16,23%	2.300	18,30%
		Volume:	%	Volume:	%
FIAT	PANDA	2.494	24,66%	359	15,61%
HYUNDAI	i 10	1.213	11,99%	416	18,09%
TOYOTA	AYGO	1.055	10,43%	245	10,65%
KIA MOTORS	PICANTO	1.042	10,30%	345	15,00%
PEUGEOT	108	687	6,79%	140	6,09%
SUZUKI	CELERIO	680	6,72%	232	10,09%
VOLKSWAGEN	UP!	605	5,98%	161	7,00%
CITROEN	C1	601	5,94%	59	2,57%
FIAT	500	569	5,63%	105	4,57%
SEAT	MII	327	3,23%	76	3,30%
SKODA	CITIGO	299	2,96%	66	2,87%
SMART	FORTWO	235	2,32%	54	2,35%
SMART	FORFOUR	111	1,10%	14	0,61%
RENAULT	NEW TWINGO	103	1,02%	19	0,83%
OPEL	ADAM	74	0,73%	7	0,30%
ABARTH	500	18	0,18%	2	0,09%

  

Segment		YTD		JUNE '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	714	1,15%	179	1,42%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	688	96,36%	179	100,00%
SUZUKI	JIMNY	26	3,64%		

  

Segment		YTD		JUNE '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	10.827	17,38%	2.479	19,72%
		Volume:	%	Volume:	%
FIAT	PANDA	2.494	23,04%	359	14,48%
HYUNDAI	i 10	1.213	11,20%	416	16,78%
TOYOTA	AYGO	1.055	9,74%	245	9,88%
KIA MOTORS	PICANTO	1.042	9,62%	345	13,92%
SUZUKI	IGNIS	688	6,35%	179	7,22%
PEUGEOT	108	687	6,35%	140	5,65%
SUZUKI	CELERIO	680	6,28%	232	9,36%
VOLKSWAGEN	UP!	605	5,59%	161	6,49%
CITROEN	C1	601	5,55%	59	2,38%
FIAT	500	569	5,26%	105	4,24%
SEAT	MII	327	3,02%	76	3,07%
SKODA	CITIGO	299	2,76%	66	2,66%
SMART	FORTWO	235	2,17%	54	2,18%
SMART	FORFOUR	111	1,03%	14	0,56%
RENAULT	NEW TWINGO	103	0,95%	19	0,77%
OPEL	ADAM	74	0,68%	7	0,28%
SUZUKI	JIMNY	26	0,24%		
ABARTH	500	18	0,17%	2	0,08%

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		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
B		22.534	36,16%	4.320	34,36%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	3.357	14,90%	577	13,36%
PEUGEOT	208	2.460	10,92%	275	6,37%
VOLKSWAGEN	POLO	2.315	10,27%	569	13,17%
NISSAN	MICRA	2.243	9,95%	532	12,31%
OPEL	CORSA	2.073	9,20%	335	7,75%
RENAULT	CLIO	1.774	7,87%	279	6,46%
CITROEN	C3	1.679	7,45%	316	7,31%
HYUNDAI	i 20	1.473	6,54%	287	6,64%
FORD	FIESTA	1.130	5,01%	148	3,43%
SEAT	IBIZA	926	4,11%	257	5,95%
SUZUKI	SWIFT	815	3,62%	228	5,28%
SUZUKI	BALENO	626	2,78%	174	4,03%
SKODA	FABIA	427	1,89%	100	2,31%
MINI	MINI	421	1,87%	89	2,06%
AUDI	A1	242	1,07%	62	1,44%
KIA MOTORS	RIO	184	0,82%	30	0,69%
MITSUBISHI	SPACE STAR	94	0,42%	15	0,35%
FORD	KA	90	0,40%	6	0,14%
FIAT	GRANDE PUNTO	75	0,33%	4	0,09%
HONDA	JAZZ	48	0,21%	21	0,49%
ALFA ROMEO	MITO	39	0,17%	8	0,19%
CITROEN	DS3	32	0,14%	5	0,12%
BMW	I3	11	0,05%	3	0,07%

  

		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
B-SUV		5.464	8,77%	1.211	9,63%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	678	12,41%	152	12,55%
VOLKSWAGEN	T-ROC	595	10,89%	165	13,63%
PEUGEOT	2008	575	10,52%	137	11,31%
JEEP	RENEGADE	395	7,23%	57	4,71%
FIAT	500X	344	6,30%	97	8,01%
KIA MOTORS	STONIC	342	6,26%	62	5,12%
SEAT	ARONA	331	6,06%	95	7,84%
AUDI	Q2	311	5,69%	64	5,28%
CITROEN	C3 AIRCROSS	290	5,31%	50	4,13%
FORD	ECOSPORT	281	5,14%	26	2,15%
DACIA	SANDERO	273	5,00%	51	4,21%
OPEL	MOKKA X	234	4,28%	50	4,13%
RENAULT	CAPTUR	228	4,17%	37	3,06%
OPEL	CROSSLAND X	216	3,95%	30	2,48%
CITROEN	C4 CACTUS	201	3,68%	72	5,95%
NISSAN	JUKE	120	2,20%	39	3,22%
HYUNDAI	KONA	23	0,42%	23	1,90%
KIA MOTORS	SOUL	22	0,40%	4	0,33%
SSANGYONG	TIVOLI	4	0,07%		
SKODA	YETI	1	0,02%		

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Segment	B TOTAL	YTD		JUNE '18	
		Total	Market Share	Total	Market Share
		27.998	44,93%	5.531	44,00%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	3.357	11,99%	577	10,43%
PEUGEOT	208	2.460	8,79%	275	4,97%
VOLKSWAGEN	POLO	2.315	8,27%	569	10,29%
NISSAN	MICRA	2.243	8,01%	532	9,62%
OPEL	CORSA	2.073	7,40%	335	6,06%
RENAULT	CLIO	1.774	6,34%	279	5,04%
CITROEN	C3	1.679	6,00%	316	5,71%
HYUNDAI	i 20	1.473	5,26%	287	5,19%
FORD	FIESTA	1.130	4,04%	148	2,68%
SEAT	IBIZA	926	3,31%	257	4,65%
SUZUKI	SWIFT	815	2,91%	228	4,12%
SUZUKI	VITARA	678	2,42%	152	2,75%
SUZUKI	BALENO	626	2,24%	174	3,15%
VOLKSWAGEN	T-ROC	595	2,13%	165	2,98%
PEUGEOT	2008	575	2,05%	137	2,48%
SKODA	FABIA	427	1,53%	100	1,81%
MINI	MINI	421	1,50%	89	1,61%
JEEP	RENEGADE	395	1,41%	57	1,03%
FIAT	500X	344	1,23%	97	1,75%
KIA MOTORS	STONIC	342	1,22%	62	1,12%
SEAT	ARONA	331	1,18%	95	1,72%
AUDI	Q2	311	1,11%	64	1,16%
CITROEN	C3 AIRCROSS	290	1,04%	50	0,90%
FORD	ECOSPORT	281	1,00%	26	0,47%
DACIA	SANDERO	273	0,98%	51	0,92%
AUDI	A1	242	0,86%	62	1,12%
OPEL	MOKKA X	234	0,84%	50	0,90%
RENAULT	CAPTUR	228	0,81%	37	0,67%
OPEL	CROSSLAND X	216	0,77%	30	0,54%
CITROEN	C4 CACTUS	201	0,72%	72	1,30%
KIA MOTORS	RIO	184	0,66%	30	0,54%
NISSAN	JUKE	120	0,43%	39	0,71%
MITSUBISHI	SPACE STAR	94	0,34%	15	0,27%
FORD	KA	90	0,32%	6	0,11%
FIAT	GRANDE PUNTO	75	0,27%	4	0,07%
HONDA	JAZZ	48	0,17%	21	0,38%
ALFA ROMEO	MITO	39	0,14%	8	0,14%
CITROEN	DS3	32	0,11%	5	0,09%
HYUNDAI	KONA	23	0,08%	23	0,42%
KIA MOTORS	SOUL	22	0,08%	4	0,07%
BMW	I3	11	0,04%	3	0,05%
SSANGYONG	TIVOLI	4	0,01%		
SKODA	YETI	1	0,00%		

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Segment		YTD		JUNE '18	
C		Total	Market Share	Total	Market Share
		9.771	15,68%	1.991	15,84%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	1.184	12,12%	189	9,49%
FIAT	TIPO	903	9,24%	144	7,23%
TOYOTA	AURIS	838	8,58%	194	9,74%
MERCEDES	A-SERIES	788	8,06%	106	5,32%
VOLKSWAGEN	GOLF	738	7,55%	122	6,13%
NISSAN	PULSAR	732	7,49%	193	9,69%
HYUNDAI	i 30	549	5,62%	156	7,84%
AUDI	A3	489	5,00%	83	4,17%
PEUGEOT	308	427	4,37%	196	9,84%
TOYOTA	COROLLA	333	3,41%	82	4,12%
BMW	1-SERIES	324	3,32%	48	2,41%
FORD	FOCUS	303	3,10%	37	1,86%
SEAT	LEON	287	2,94%	48	2,41%
RENAULT	MEGANE	275	2,81%	33	1,66%
ALFA ROMEO	GIULIETTA	246	2,52%	39	1,96%
PEUGEOT	301	234	2,39%	74	3,72%
VOLVO	V40	229	2,34%	63	3,16%
CITROEN	C-ELYSEE	177	1,81%	48	2,41%
SKODA	RAPID	152	1,56%	27	1,36%
HONDA	CIVIC	152	1,56%	11	0,55%
MERCEDES	B-SERIES	127	1,30%	45	2,26%
KIA MOTORS	CEED	125	1,28%	18	0,90%
BMW	2-SERIES	91	0,93%	11	0,55%
MINI	CLUBMAN	27	0,28%	15	0,75%
SEAT	TOLEDO	16	0,16%		
VOLKSWAGEN	BEETLE	6	0,06%	6	0,30%
CITROEN	DS4	6	0,06%	1	0,05%
NISSAN	LEAF	3	0,03%	1	0,05%
CITROEN	C4	3	0,03%	1	0,05%
LEXUS	CT-SERIES	3	0,03%		
MAZDA	3-SERIES	2	0,02%		
SUBARU	IMPREZA	2	0,02%		

  

Segment		YTD		JUNE '18	
C-SUV		Total	Market Share	Total	Market Share
		8.734	14,02%	1.692	13,46%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.545	17,69%	228	13,48%
BMW	X1-SERIES	817	9,35%	169	9,99%
TOYOTA	C-HR	778	8,91%	115	6,80%
VOLKSWAGEN	TIGUAN	685	7,84%	116	6,86%
PEUGEOT	3008	576	6,59%	92	5,44%
MERCEDES	GLA-SERIES	546	6,25%	88	5,20%
DACIA	DUSTER	519	5,94%	193	11,41%
FORD	KUGA	518	5,93%	95	5,61%
SKODA	KAROQ	414	4,74%	93	5,50%
MINI	COUNTRYMAN (NEW)	382	4,37%	74	4,37%
JEEP	COMPASS	273	3,13%	66	3,90%
AUDI	Q3	259	2,97%	52	3,07%

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SUZUKI	SX4	238	2,72%	48	2,84%
KIA MOTORS	NEW SPORTAGE	211	2,42%	27	1,60%
HYUNDAI	TUCSON	208	2,38%	15	0,89%
OPEL	GRANDLAND X	179	2,05%	31	1,83%
VOLVO	XC40	114	1,31%	68	4,02%
RENAULT	KADJAR	103	1,18%	23	1,36%
BMW	X2-SERIES	97	1,11%	43	2,54%
HONDA	HR-V	86	0,98%	21	1,24%
SEAT	ATECA	47	0,54%	1	0,06%
JAGUAR	E-PACE	37	0,42%	8	0,47%
LAND ROVER	RANGE ROVER EVOQUE	34	0,39%	14	0,83%
MITSUBISHI	ASX	27	0,31%		
MITSUBISHI	ECLIPSE CROSS	25	0,29%	7	0,41%
SUBARU	XV	11	0,13%	1	0,06%
SSANGYONG	XLV	5	0,06%	4	0,24%
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		18.505	29,70%	3.683	29,30%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.545	8,35%	228	6,19%
OPEL	ASTRA	1.184	6,40%	189	5,13%
FIAT	TIPO	903	4,88%	144	3,91%
TOYOTA	AURIS	838	4,53%	194	5,27%
BMW	X1-SERIES	817	4,42%	169	4,59%
MERCEDES	A-SERIES	788	4,26%	106	2,88%
TOYOTA	C-HR	778	4,20%	115	3,12%
VOLKSWAGEN	GOLF	738	3,99%	122	3,31%
NISSAN	PULSAR	732	3,96%	193	5,24%
VOLKSWAGEN	TIGUAN	685	3,70%	116	3,15%
PEUGEOT	3008	576	3,11%	92	2,50%
HYUNDAI	i 30	549	2,97%	156	4,24%
MERCEDES	GLA-SERIES	546	2,95%	88	2,39%
DACIA	DUSTER	519	2,80%	193	5,24%
FORD	KUGA	518	2,80%	95	2,58%
AUDI	A3	489	2,64%	83	2,25%
PEUGEOT	308	427	2,31%	196	5,32%
SKODA	KAROQ	414	2,24%	93	2,53%
MINI	COUNTRYMAN (NEW)	382	2,06%	74	2,01%
TOYOTA	COROLLA	333	1,80%	82	2,23%
BMW	1-SERIES	324	1,75%	48	1,30%
FORD	FOCUS	303	1,64%	37	1,00%
SEAT	LEON	287	1,55%	48	1,30%
RENAULT	MEGANE	275	1,49%	33	0,90%
JEEP	COMPASS	273	1,48%	66	1,79%
AUDI	Q3	259	1,40%	52	1,41%
ALFA ROMEO	GIULIETTA	246	1,33%	39	1,06%
SUZUKI	SX4	238	1,29%	48	1,30%
PEUGEOT	301	234	1,26%	74	2,01%
VOLVO	V40	229	1,24%	63	1,71%
KIA MOTORS	NEW SPORTAGE	211	1,14%	27	0,73%
HYUNDAI	TUCSON	208	1,12%	15	0,41%
OPEL	GRANDLAND X	179	0,97%	31	0,84%
CITROEN	C-ELYSEE	177	0,96%	48	1,30%
SKODA	RAPID	152	0,82%	27	0,73%

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HONDA	CIVIC	152	0,82%	11	0,30%
MERCEDES	B-SERIES	127	0,69%	45	1,22%
KIA MOTORS	CEED	125	0,68%	18	0,49%
VOLVO	XC40	114	0,62%	68	1,85%
RENAULT	KADJAR	103	0,56%	23	0,62%
BMW	X2-SERIES	97	0,52%	43	1,17%
BMW	2-SERIES	91	0,49%	11	0,30%
HONDA	HR-V	86	0,46%	21	0,57%
SEAT	ATECA	47	0,25%	1	0,03%
JAGUAR	E-PACE	37	0,20%	8	0,22%
LAND ROVER	RANGE ROVER EVOQUE	34	0,18%	14	0,38%
MINI	CLUBMAN	27	0,15%	15	0,41%
MINI	ASX	27	0,15%		
MINI	ECLIPSE CROSS	25	0,14%	7	0,19%
SEAT	TOLEDO	16	0,09%		
SUBARU	XV	11	0,06%	1	0,03%
VOLKSWAGEN	BEETLE	6	0,03%	6	0,16%
CITROEN	DS4	6	0,03%	1	0,03%
SSANGYONG	XLV	5	0,03%	4	0,11%
NISSAN	LEAF	3	0,02%	1	0,03%
CITROEN	C4	3	0,02%	1	0,03%
LEXUS	CT-SERIES	3	0,02%		
SUBARU	IMPREZA	2	0,01%		
MAZDA	3-SERIES	2	0,01%		
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
D		1.277	2,05%	225	1,79%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	565	44,24%	77	34,22%
VOLKSWAGEN	PASSAT	127	9,95%	46	20,44%
AUDI	A4	92	7,20%	19	8,44%
MERCEDES	CLA-SERIES	91	7,13%	18	8,00%
VOLVO	S60	66	5,17%	16	7,11%
MERCEDES	C-SERIES	65	5,09%	8	3,56%
OPEL	INSIGNIA	54	4,23%	9	4,00%
TOYOTA	AVENSIS	47	3,68%	6	2,67%
VOLVO	V60	46	3,60%	12	5,33%
AUDI	A5	41	3,21%	4	1,78%
BMW	4-SERIES	26	2,04%	1	0,44%
ALFA ROMEO	GIULIA	21	1,64%	2	0,89%
BMW	3-SERIES	19	1,49%	5	2,22%
TOYOTA	PRIUS	6	0,47%	1	0,44%
FORD	MONDEO	6	0,47%		
CITROEN	DS5	2	0,16%		
JAGUAR	XE-TYPE	1	0,08%	1	0,44%
LEXUS	IS-SERIES	1	0,08%		
SUBARU	LEVORG	1	0,08%		
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
D-SUV		1.420	2,28%	241	1,92%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	326	22,96%	33	13,69%
NISSAN	X-TRAIL	240	16,90%	57	23,65%
VOLVO	XC60	239	16,83%	57	23,65%
MERCEDES	GLC-SERIES	142	10,00%	28	11,62%
PEUGEOT	5008	102	7,18%	18	7,47%

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AUDI	Q5	82	5,77%	11	4,56%
BMW	X3-SERIES	66	4,65%	8	3,32%
TOYOTA	RAV4	51	3,59%	1	0,41%
HONDA	CR-V	39	2,75%	2	0,83%
LAND ROVER	RANGE ROVER VELAR	30	2,11%	6	2,49%
JAGUAR	F-PACE	19	1,34%	4	1,66%
MERCEDES	GLE-SERIES	17	1,20%	3	1,24%
JEEP	WRANGLER	14	0,99%	5	2,07%
PORSCHE	MACAN	13	0,92%	2	0,83%
SUBARU	FORESTER	11	0,77%	2	0,83%
BMW	X4-SERIES	8	0,56%		
ALFA ROMEO	STELVIO	7	0,49%	2	0,83%
LAND ROVER	DISCOVERY SPORT	6	0,42%		
LEXUS	RX-SERIES	4	0,28%	2	0,83%
TOYOTA	LAND CRUISER	2	0,14%		
JEEP	GRAND CHEROKEE	1	0,07%		
SUBARU	OUTBACK	1	0,07%		
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		2.697	4,33%	466	3,71%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	565	20,95%	77	16,52%
SKODA	KODIAQ	326	12,09%	33	7,08%
NISSAN	X-TRAIL	240	8,90%	57	12,23%
VOLVO	XC60	239	8,86%	57	12,23%
MERCEDES	GLC-SERIES	142	5,27%	28	6,01%
VOLKSWAGEN	PASSAT	127	4,71%	46	9,87%
PEUGEOT	5008	102	3,78%	18	3,86%
AUDI	A4	92	3,41%	19	4,08%
MERCEDES	CLA-SERIES	91	3,37%	18	3,86%
AUDI	Q5	82	3,04%	11	2,36%
VOLVO	S60	66	2,45%	16	3,43%
BMW	X3-SERIES	66	2,45%	8	1,72%
MERCEDES	C-SERIES	65	2,41%	8	1,72%
OPEL	INSIGNIA	54	2,00%	9	1,93%
TOYOTA	RAV4	51	1,89%	1	0,21%
TOYOTA	AVENSIS	47	1,74%	6	1,29%
VOLVO	V60	46	1,71%	12	2,58%
AUDI	A5	41	1,52%	4	0,86%
HONDA	CR-V	39	1,45%	2	0,43%
LAND ROVER	RANGE ROVER VELAR	30	1,11%	6	1,29%
BMW	4-SERIES	26	0,96%	1	0,21%
ALFA ROMEO	GIULIA	21	0,78%	2	0,43%
BMW	3-SERIES	19	0,70%	5	1,07%
JAGUAR	F-PACE	19	0,70%	4	0,86%
MERCEDES	GLE-SERIES	17	0,63%	3	0,64%
JEEP	WRANGLER	14	0,52%	5	1,07%
PORSCHE	MACAN	13	0,48%	2	0,43%
SUBARU	FORESTER	11	0,41%	2	0,43%
BMW	X4-SERIES	8	0,30%		
ALFA ROMEO	STELVIO	7	0,26%	2	0,43%
TOYOTA	PRIUS	6	0,22%	1	0,21%
LAND ROVER	DISCOVERY SPORT	6	0,22%		
FORD	MONDEO	6	0,22%		
LEXUS	RX-SERIES	4	0,15%	2	0,43%
TOYOTA	LAND CRUISER	2	0,07%		

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CITROEN	DS5	2	0,07%		
JAGUAR	XE-TYPE	1	0,04%	1	0,21%
SUBARU	LEVORG	1	0,04%		
LEXUS	IS-SERIES	1	0,04%		
JEEP	GRAND CHEROKEE	1	0,04%		
SUBARU	OUTBACK	1	0,04%		
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
E		205	0,33%	45	0,36%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	E-SERIES	61	29,76%	10	22,22%
SKODA	SUPERB	60	29,27%	15	33,33%
BMW	5-SERIES	35	17,07%	7	15,56%
VOLVO	S90	15	7,32%	7	15,56%
VOLVO	V90	15	7,32%	2	4,44%
AUDI	A6	11	5,37%	1	2,22%
VOLKSWAGEN	ARTEON	7	3,41%	3	6,67%
MERCEDES	CLS-SERIES	1	0,49%		
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
E-SUV		143	0,23%	21	0,17%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	67	46,85%	8	38,10%
BMW	X5-SERIES	27	18,88%	5	23,81%
LEXUS	NX-SERIES	22	15,38%	2	9,52%
BMW	X6-SERIES	14	9,79%	5	23,81%
PORSCHE	CAYENNE	12	8,39%	1	4,76%
MITSUBISHI	PAJERO	1	0,70%		
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
E TOTAL		348	0,56%	66	0,53%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	67	19,25%	8	12,12%
MERCEDES	E-SERIES	61	17,53%	10	15,15%
SKODA	SUPERB	60	17,24%	15	22,73%
BMW	5-SERIES	35	10,06%	7	10,61%
BMW	X5-SERIES	27	7,76%	5	7,58%
LEXUS	NX-SERIES	22	6,32%	2	3,03%
VOLVO	S90	15	4,31%	7	10,61%
VOLVO	V90	15	4,31%	2	3,03%
BMW	X6-SERIES	14	4,02%	5	7,58%
PORSCHE	CAYENNE	12	3,45%	1	1,52%
AUDI	A6	11	3,16%	1	1,52%
VOLKSWAGEN	ARTEON	7	2,01%	3	4,55%
MERCEDES	CLS-SERIES	1	0,29%		
MITSUBISHI	PAJERO	1	0,29%		
		YTD		JUNE '18	
Segment		Total	Market Share	Total	Market Share
F-G		24	0,04%	2	0,02%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	13	54,17%		
MERCEDES	S-SERIES	6	25,00%	1	50,00%
BMW	7-SERIES	2	8,33%	1	50,00%
AUDI	A8	1	4,17%		
AUDI	A7	1	4,17%		
JAGUAR	XF-TYPE	1	4,17%		



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Segment		YTD		JUNE '18	
F-G-SUV		Total	Market Share	Total	Market Share
Make: Range:		43	0,07%	11	0,09%
Make: Range:		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	27	62,79%	6	54,55%
LAND ROVER	DISCOVERY	6	13,95%	2	18,18%
AUDI	Q7	4	9,30%		
MASERATI	LEVANTE	3	6,98%	1	9,09%
TESLA	MODEL X	2	4,65%	1	9,09%
MERCEDES	GLS-SERIES	1	2,33%	1	9,09%
Segment		YTD		JUNE '18	
F-G TOTAL		Total	Market Share	Total	Market Share
Make: Range:		67	0,11%	13	0,10%
Make: Range:		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	27	40,30%	6	46,15%
PORSCHE	PANAMERA	13	19,40%		
LAND ROVER	DISCOVERY	6	8,96%	2	15,38%
MERCEDES	S-SERIES	6	8,96%	1	7,69%
AUDI	Q7	4	5,97%		
MASERATI	LEVANTE	3	4,48%	1	7,69%
BMW	7-SERIES	2	2,99%	1	7,69%
TESLA	MODEL X	2	2,99%	1	7,69%
MERCEDES	GLS-SERIES	1	1,49%	1	7,69%
AUDI	A7	1	1,49%		
JAGUAR	XF-TYPE	1	1,49%		
AUDI	A8	1	1,49%		
Segment		YTD		JUNE '18	
SUV		Total	Market Share	Total	Market Share
Make: Range:		16.518	26,51%	3.355	26,69%
Make: Range:		Volume:	%	Volume:	%
NISSAN	QASHQAI	1.545	9,35%	228	6,80%
BMW	X1-SERIES	817	4,95%	169	5,04%
TOYOTA	C-HR	778	4,71%	115	3,43%
SUZUKI	IGNIS	688	4,17%	179	5,34%
VOLKSWAGEN	TIGUAN	685	4,15%	116	3,46%
SUZUKI	VITARA	678	4,10%	152	4,53%
VOLKSWAGEN	T-ROC	595	3,60%	165	4,92%
PEUGEOT	3008	576	3,49%	92	2,74%
PEUGEOT	2008	575	3,48%	137	4,08%
MERCEDES	GLA-SERIES	546	3,31%	88	2,62%
DACIA	DUSTER	519	3,14%	193	5,75%
FORD	KUGA	518	3,14%	95	2,83%
SKODA	KAROQ	414	2,51%	93	2,77%
JEEP	RENEGADE	395	2,39%	57	1,70%
MINI	COUNTRYMAN (NEW)	382	2,31%	74	2,21%
FIAT	500X	344	2,08%	97	2,89%
KIA MOTORS	STONIC	342	2,07%	62	1,85%
SEAT	ARONA	331	2,00%	95	2,83%
SKODA	KODIAQ	326	1,97%	33	0,98%
AUDI	Q2	311	1,88%	64	1,91%
CITROEN	C3 AIRCROSS	290	1,76%	50	1,49%
FORD	ECOSPORT	281	1,70%	26	0,77%
JEEP	COMPASS	273	1,65%	66	1,97%
DACIA	SANDERO	273	1,65%	51	1,52%
AUDI	Q3	259	1,57%	52	1,55%
NISSAN	X-TRAIL	240	1,45%	57	1,70%

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VOLVO	XC60	239	1,45%	57	1,70%
SUZUKI	SX4	238	1,44%	48	1,43%
OPEL	MOKKA X	234	1,42%	50	1,49%
RENAULT	CAPTUR	228	1,38%	37	1,10%
OPEL	CROSSLAND X	216	1,31%	30	0,89%
KIA MOTORS	NEW SPORTAGE	211	1,28%	27	0,80%
HYUNDAI	TUCSON	208	1,26%	15	0,45%
CITROEN	C4 CACTUS	201	1,22%	72	2,15%
OPEL	GRANDLAND X	179	1,08%	31	0,92%
MERCEDES	GLC-SERIES	142	0,86%	28	0,83%
NISSAN	JUKE	120	0,73%	39	1,16%
VOLVO	XC40	114	0,69%	68	2,03%
RENAULT	KADJAR	103	0,62%	23	0,69%
PEUGEOT	5008	102	0,62%	18	0,54%
BMW	X2-SERIES	97	0,59%	43	1,28%
HONDA	HR-V	86	0,52%	21	0,63%
AUDI	Q5	82	0,50%	11	0,33%
VOLVO	XC90	67	0,41%	8	0,24%
BMW	X3-SERIES	66	0,40%	8	0,24%
TOYOTA	RAV4	51	0,31%	1	0,03%
SEAT	ATECA	47	0,28%	1	0,03%
HONDA	CR-V	39	0,24%	2	0,06%
JAGUAR	E-PACE	37	0,22%	8	0,24%
LAND ROVER	RANGE ROVER EVOQUE	34	0,21%	14	0,42%
LAND ROVER	RANGE ROVER VELAR	30	0,18%	6	0,18%
LAND ROVER	RANGE ROVER	27	0,16%	6	0,18%
BMW	X5-SERIES	27	0,16%	5	0,15%
MITSUBISHI	ASX	27	0,16%		
SUZUKI	JIMNY	26	0,16%		
MITSUBISHI	ECLIPSE CROSS	25	0,15%	7	0,21%
HYUNDAI	KONA	23	0,14%	23	0,69%
KIA MOTORS	SOUL	22	0,13%	4	0,12%
LEXUS	NX-SERIES	22	0,13%	2	0,06%
JAGUAR	F-PACE	19	0,12%	4	0,12%
MERCEDES	GLE-SERIES	17	0,10%	3	0,09%
BMW	X6-SERIES	14	0,08%	5	0,15%
JEEP	WRANGLER	14	0,08%	5	0,15%
PORSCHE	MACAN	13	0,08%	2	0,06%
PORSCHE	CAYENNE	12	0,07%	1	0,03%
SUBARU	FORESTER	11	0,07%	2	0,06%
SUBARU	XV	11	0,07%	1	0,03%
BMW	X4-SERIES	8	0,05%		
ALFA ROMEO	STELVIO	7	0,04%	2	0,06%
LAND ROVER	DISCOVERY	6	0,04%	2	0,06%
LAND ROVER	DISCOVERY SPORT	6	0,04%		
SSANGYONG	XLV	5	0,03%	4	0,12%
LEXUS	RX-SERIES	4	0,02%	2	0,06%
AUDI	Q7	4	0,02%		
SSANGYONG	TIVOLI	4	0,02%		
MASERATI	LEVANTE	3	0,02%	1	0,03%
TESLA	MODEL X	2	0,01%	1	0,03%
TOYOTA	LAND CRUISER	2	0,01%		
MERCEDES	GLS-SERIES	1	0,01%	1	0,03%
SKODA	YETI	1	0,01%		
JEEP	GRAND CHEROKEE	1	0,01%		
SUBARU	OUTBACK	1	0,01%		
MITSUBISHI	PAJERO	1	0,01%		

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Segment		YTD		JUNE '18	
MPV		Total	Market Share	Total	Market Share
Make:	Range:	159	0,26%	42	0,33%
		Volume:	%	Volume:	%
FIAT	500L	53	33,33%	16	38,10%
VOLKSWAGEN	TOURAN	47	29,56%	14	33,33%
CITROEN	C4 PICASSO	44	27,67%	9	21,43%
FORD	GRAND C-MAX	4	2,52%	1	2,38%
FORD	GALAXY	3	1,89%	1	2,38%
FORD	S-MAX	3	1,89%		
OPEL	ZAFIRA	3	1,89%		
DACIA	LODGY	1	0,63%	1	2,38%
TOYOTA	YARIS VERSO	1	0,63%		

  

Segment		YTD		JUNE '18	
MPV-M/COMBI		Total	Market Share	Total	Market Share
Make:	Range:	1.596	2,56%	257	2,04%
		Volume:	%	Volume:	%
MERCEDES	V-SERIES	212	13,28%	31	12,06%
PEUGEOT	EXPERT TRAVELLER	184	11,53%	42	16,34%
FIAT	DOBLO	171	10,71%	18	7,00%
NISSAN	NV200	127	7,96%	29	11,28%
PEUGEOT	BOXER	117	7,33%		
VOLKSWAGEN	CADDY	115	7,21%	14	5,45%
FIAT	TALENTO	114	7,14%	27	10,51%
NISSAN	NV300	104	6,52%	22	8,56%
PEUGEOT	PARTNER	87	5,45%	18	7,00%
OPEL	VIVARO	75	4,70%	7	2,72%
CITROEN	JUMPY SPACE TOURER	65	4,07%	13	5,06%
RENAULT	TRAFIC	43	2,69%	11	4,28%
CITROEN	BERLINGO	38	2,38%	7	2,72%
MERCEDES	SPRINTER	30	1,88%	1	0,39%
TOYOTA	PROACE	23	1,44%	4	1,56%
FORD	TOURNEO CONNECT	22	1,38%	2	0,78%
VOLKSWAGEN	TRANSPORTER	20	1,25%	4	1,56%
FIAT	QUBO	16	1,00%	4	1,56%
MERCEDES	CITAN	15	0,94%	2	0,78%
FORD	TRANSIT/TOURNEO	11	0,69%	1	0,39%
NISSAN	PRIMASTAR	3	0,19%		
FORD	TOURNEO COURIER	3	0,19%		
FIAT	DUCATO	1	0,06%		

  

Segment		YTD		JUNE '18	
SPORTS		Total	Market Share	Total	Market Share
Make:	Range:	109	0,17%	33	0,26%
		Volume:	%	Volume:	%
MINI	MINI CABRIO	73	66,97%	22	66,67%
FORD	MUSTANG	8	7,34%	5	15,15%
BMW	6-SERIES	5	4,59%		
PORSCHE	CAYMAN	4	3,67%	2	6,06%
JAGUAR	F-TYPE	4	3,67%	1	3,03%
MERCEDES	SLC-SERIES	3	2,75%		
VOLKSWAGEN	SCIROCCO	2	1,83%	1	3,03%
AUDI	TT	2	1,83%		
PORSCHE	BOXSTER	2	1,83%		
ASTON MARTIN	DB11	1	0,92%	1	3,03%
BMW	I8	1	0,92%	1	3,03%
FIAT	124 SPIDER	1	0,92%		
TOYOTA	GT86	1	0,92%		
BENTLEY	CONTINENTAL	1	0,92%		
PORSCHE	911	1	0,92%		