

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		MAY '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	7.813	15,71%	2.598	20,84%
		Volume:	%	Volume:	%
FIAT	PANDA	2.135	27,33%	821	31,60%
TOYOTA	AYGO	810	10,37%	181	6,97%
HYUNDAI	i 10	797	10,20%	264	10,16%
KIA MOTORS	PICANTO	697	8,92%	346	13,32%
PEUGEOT	108	547	7,00%	183	7,04%
CITROEN	C1	542	6,94%	209	8,04%
FIAT	500	464	5,94%	110	4,23%
SUZUKI	CELERIO	448	5,73%	92	3,54%
VOLKSWAGEN	UP!	444	5,68%	113	4,35%
SEAT	MII	251	3,21%	82	3,16%
SKODA	CITIGO	233	2,98%	58	2,23%
SMART	FORTWO	181	2,32%	77	2,96%
SMART	FORFOUR	97	1,24%	12	0,46%
RENAULT	NEW TWINGO	84	1,08%	21	0,81%
OPEL	ADAM	67	0,86%	24	0,92%
ABARTH	500	16	0,20%	5	0,19%
Segment		YTD		MAY '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	535	1,08%	89	0,71%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	509	95,14%	89	100,00%
SUZUKI	JIMNY	26	4,86%		
Segment		YTD		MAY '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	8.348	16,78%	2.687	21,55%
		Volume:	%	Volume:	%
FIAT	PANDA	2.135	25,57%	821	30,55%
TOYOTA	AYGO	810	9,70%	181	6,74%
HYUNDAI	i 10	797	9,55%	264	9,83%
KIA MOTORS	PICANTO	697	8,35%	346	12,88%
PEUGEOT	108	547	6,55%	183	6,81%
CITROEN	C1	542	6,49%	209	7,78%
SUZUKI	IGNIS	509	6,10%	89	3,31%
FIAT	500	464	5,56%	110	4,09%
SUZUKI	CELERIO	448	5,37%	92	3,42%
VOLKSWAGEN	UP!	444	5,32%	113	4,21%
SEAT	MII	251	3,01%	82	3,05%
SKODA	CITIGO	233	2,79%	58	2,16%
SMART	FORTWO	181	2,17%	77	2,87%
SMART	FORFOUR	97	1,16%	12	0,45%
RENAULT	NEW TWINGO	84	1,01%	21	0,78%
OPEL	ADAM	67	0,80%	24	0,89%
SUZUKI	JIMNY	26	0,31%		
ABARTH	500	16	0,19%	5	0,19%

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Segment B	Make:	Range:	YTD		MAY '18	
			Total 18.214	Market Share 36,62%	Total 4.128	Market Share 33,11%
			Volume:	%	Volume:	%
TOYOTA	YARIS		2.780	15,26%	513	12,43%
PEUGEOT	208		2.185	12,00%	394	9,54%
VOLKSWAGEN	POLO		1.746	9,59%	420	10,17%
OPEL	CORSA		1.738	9,54%	456	11,05%
NISSAN	MICRA		1.711	9,39%	255	6,18%
RENAULT	CLIO		1.495	8,21%	440	10,66%
CITROEN	C3		1.363	7,48%	406	9,84%
HYUNDAI	i 20		1.186	6,51%	367	8,89%
FORD	FIESTA		982	5,39%	157	3,80%
SEAT	IBIZA		669	3,67%	217	5,26%
SUZUKI	SWIFT		587	3,22%	70	1,70%
SUZUKI	BALENO		452	2,48%	125	3,03%
MINI	MINI		332	1,82%	147	3,56%
SKODA	FABIA		327	1,80%	34	0,82%
AUDI	A1		180	0,99%	16	0,39%
KIA MOTORS	RIO		154	0,85%	32	0,78%
FORD	KA		84	0,46%	27	0,65%
MITSUBISHI	SPACE STAR		79	0,43%	9	0,22%
FIAT	GRANDE PUNTO		71	0,39%	15	0,36%
ALFA ROMEO	MITO		31	0,17%	4	0,10%
CITROEN	DS3		27	0,15%	16	0,39%
HONDA	JAZZ		27	0,15%	6	0,15%
BMW	I3		8	0,04%	2	0,05%

Segment B-SUV	Make:	Range:	YTD		MAY '18	
			Total 4.253	Market Share 8,55%	Total 1.151	Market Share 9,23%
			Volume:	%	Volume:	%
SUZUKI	VITARA		526	12,37%	120	10,43%
PEUGEOT	2008		438	10,30%	122	10,60%
VOLKSWAGEN	T-ROC		430	10,11%	106	9,21%
JEEP	RENEGADE		338	7,95%	143	12,42%
KIA MOTORS	STONIC		280	6,58%	46	4,00%
FORD	ECOSPORT		255	6,00%	64	5,56%
FIAT	500X		247	5,81%	107	9,30%
AUDI	Q2		247	5,81%	59	5,13%
CITROEN	C3 AIRCROSS		240	5,64%	43	3,74%
SEAT	ARONA		236	5,55%	58	5,04%
DACIA	SANDERO		222	5,22%	48	4,17%
RENAULT	CAPTUR		191	4,49%	75	6,52%
OPEL	CROSSLAND X		186	4,37%	36	3,13%
OPEL	MOKKA X		184	4,33%	31	2,69%
CITROEN	C4 CACTUS		129	3,03%	43	3,74%
NISSAN	JUKE		81	1,90%	49	4,26%
KIA MOTORS	SOUL		18	0,42%	1	0,09%
SSANGYONG	TIVOLI		4	0,09%		
SKODA	YETI		1	0,02%		

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Segment	B TOTAL	Make:	Range:	YTD		MAY '18	
				Total 22.467	Market Share 45,17%	Total 5.279	Market Share 42,34%
			Volume:	%	Volume:	%	
TOYOTA	YARIS		2.780	12,37%	513	9,72%	
PEUGEOT	208		2.185	9,73%	394	7,46%	
VOLKSWAGEN	POLO		1.746	7,77%	420	7,96%	
OPEL	CORSA		1.738	7,74%	456	8,64%	
NISSAN	MICRA		1.711	7,62%	255	4,83%	
RENAULT	CLIO		1.495	6,65%	440	8,33%	
CITROEN	C3		1.363	6,07%	406	7,69%	
HYUNDAI	i 20		1.186	5,28%	367	6,95%	
FORD	FIESTA		982	4,37%	157	2,97%	
SEAT	IBIZA		669	2,98%	217	4,11%	
SUZUKI	SWIFT		587	2,61%	70	1,33%	
SUZUKI	VITARA		526	2,34%	120	2,27%	
SUZUKI	BALENO		452	2,01%	125	2,37%	
PEUGEOT	2008		438	1,95%	122	2,31%	
VOLKSWAGEN	T-ROC		430	1,91%	106	2,01%	
JEEP	RENEGADE		338	1,50%	143	2,71%	
MINI	MINI		332	1,48%	147	2,78%	
SKODA	FABIA		327	1,46%	34	0,64%	
KIA MOTORS	STONIC		280	1,25%	46	0,87%	
FORD	ECOSPORT		255	1,13%	64	1,21%	
FIAT	500X		247	1,10%	107	2,03%	
AUDI	Q2		247	1,10%	59	1,12%	
CITROEN	C3 AIRCROSS		240	1,07%	43	0,81%	
SEAT	ARONA		236	1,05%	58	1,10%	
DACIA	SANDERO		222	0,99%	48	0,91%	
RENAULT	CAPTUR		191	0,85%	75	1,42%	
OPEL	CROSSLAND X		186	0,83%	36	0,68%	
OPEL	MOKKA X		184	0,82%	31	0,59%	
AUDI	A1		180	0,80%	16	0,30%	
KIA MOTORS	RIO		154	0,69%	32	0,61%	
CITROEN	C4 CACTUS		129	0,57%	43	0,81%	
FORD	KA		84	0,37%	27	0,51%	
NISSAN	JUKE		81	0,36%	49	0,93%	
MITSUBISHI	SPACE STAR		79	0,35%	9	0,17%	
FIAT	GRANDE PUNTO		71	0,32%	15	0,28%	
ALFA ROMEO	MITO		31	0,14%	4	0,08%	
CITROEN	DS3		27	0,12%	16	0,30%	
HONDA	JAZZ		27	0,12%	6	0,11%	
KIA MOTORS	SOUL		18	0,08%	1	0,02%	
BMW	I3		8	0,04%	2	0,04%	
SSANGYONG	TIVOLI		4	0,02%			
SKODA	YETI		1	0,00%			

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Segment C	Make:	Range:	YTD		MAY '18	
			Total	Market Share	Total	Market Share
			7.780	15,64%	1.765	14,16%
		Volume:	%	Volume:	%	
OPEL	ASTRA		995	12,79%	214	12,12%
FIAT	TIPO		759	9,76%	247	13,99%
MERCEDES	A-SERIES		682	8,77%	130	7,37%
TOYOTA	AURIS		644	8,28%	140	7,93%
VOLKSWAGEN	GOLF		616	7,92%	127	7,20%
NISSAN	PULSAR		539	6,93%	148	8,39%
AUDI	A3		406	5,22%	124	7,03%
HYUNDAI	i 30		393	5,05%	27	1,53%
BMW	1-SERIES		276	3,55%	32	1,81%
FORD	FOCUS		266	3,42%	60	3,40%
TOYOTA	COROLLA		251	3,23%	35	1,98%
RENAULT	MEGANE		242	3,11%	48	2,72%
SEAT	LEON		239	3,07%	53	3,00%
PEUGEOT	308		231	2,97%	72	4,08%
ALFA ROMEO	GIULIETTA		207	2,66%	54	3,06%
VOLVO	V40		166	2,13%	24	1,36%
PEUGEOT	301		160	2,06%	40	2,27%
HONDA	CIVIC		141	1,81%	17	0,96%
CITROEN	C-ELYSEE		129	1,66%	34	1,93%
SKODA	RAPID		125	1,61%	40	2,27%
KIA MOTORS	CEED		107	1,38%	12	0,68%
MERCEDES	B-SERIES		82	1,05%	61	3,46%
BMW	2-SERIES		80	1,03%	18	1,02%
SEAT	TOLEDO		16	0,21%	1	0,06%
MINI	CLUBMAN		12	0,15%	1	0,06%
CITROEN	DS4		5	0,06%	2	0,11%
LEXUS	CT-SERIES		3	0,04%	1	0,06%
NISSAN	LEAF		2	0,03%	2	0,11%
MAZDA	3-SERIES		2	0,03%	1	0,06%
CITROEN	C4		2	0,03%		
SUBARU	IMPREZA		2	0,03%		

Segment C-SUV	Make:	Range:	YTD		MAY '18	
			Total	Market Share	Total	Market Share
			7.042	14,16%	1.583	12,70%
		Volume:	%	Volume:	%	
NISSAN	QASHQAI		1.317	18,70%	238	15,03%
TOYOTA	C-HR		663	9,41%	146	9,22%
BMW	X1-SERIES		648	9,20%	206	13,01%
VOLKSWAGEN	TIGUAN		569	8,08%	104	6,57%
PEUGEOT	3008		484	6,87%	92	5,81%
MERCEDES	GLA-SERIES		458	6,50%	80	5,05%
FORD	KUGA		423	6,01%	91	5,75%
DACIA	DUSTER		326	4,63%	99	6,25%
SKODA	KAROQ		321	4,56%	102	6,44%
MINI	COUNTRYMAN (NEW)		308	4,37%	83	5,24%
AUDI	Q3		207	2,94%	39	2,46%
JEEP	COMPASS		207	2,94%	25	1,58%
HYUNDAI	TUCSON		193	2,74%	36	2,27%
SUZUKI	SX4		190	2,70%	49	3,10%
KIA MOTORS	NEW SPORTAGE		184	2,61%	38	2,40%

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OPEL	GRANDLAND X	148	2,10%	26	1,64%
RENAULT	KADJAR	80	1,14%	12	0,76%
HONDA	HR-V	65	0,92%	11	0,69%
BMW	X2-SERIES	54	0,77%	25	1,58%
SEAT	ATECA	46	0,65%	32	2,02%
VOLVO	XC40	46	0,65%	24	1,52%
JAGUAR	E-PACE	29	0,41%	11	0,69%
MITSUBISHI	ASX	27	0,38%	1	0,06%
LAND ROVER	RANGE ROVER EVOQUE	20	0,28%	3	0,19%
MITSUBISHI	ECLIPSE CROSS	18	0,26%	6	0,38%
SUBARU	XV	10	0,14%	3	0,19%
SSANGYONG	XLV	1	0,01%	1	0,06%
		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		14.822	29,80%	3.348	26,85%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.317	8,89%	238	7,11%
OPEL	ASTRA	995	6,71%	214	6,39%
FIAT	TIPO	759	5,12%	247	7,38%
MERCEDES	A-SERIES	682	4,60%	130	3,88%
TOYOTA	C-HR	663	4,47%	146	4,36%
BMW	X1-SERIES	648	4,37%	206	6,15%
TOYOTA	AURIS	644	4,34%	140	4,18%
VOLKSWAGEN	GOLF	616	4,16%	127	3,79%
VOLKSWAGEN	TIGUAN	569	3,84%	104	3,11%
NISSAN	PULSAR	539	3,64%	148	4,42%
PEUGEOT	3008	484	3,27%	92	2,75%
MERCEDES	GLA-SERIES	458	3,09%	80	2,39%
FORD	KUGA	423	2,85%	91	2,72%
AUDI	A3	406	2,74%	124	3,70%
HYUNDAI	i 30	393	2,65%	27	0,81%
DACIA	DUSTER	326	2,20%	99	2,96%
SKODA	KAROQ	321	2,17%	102	3,05%
MINI	COUNTRYMAN (NEW)	308	2,08%	83	2,48%
BMW	1-SERIES	276	1,86%	32	0,96%
FORD	FOCUS	266	1,79%	60	1,79%
TOYOTA	COROLLA	251	1,69%	35	1,05%
RENAULT	MEGANE	242	1,63%	48	1,43%
SEAT	LEON	239	1,61%	53	1,58%
PEUGEOT	308	231	1,56%	72	2,15%
ALFA ROMEO	GIULIETTA	207	1,40%	54	1,61%
AUDI	Q3	207	1,40%	39	1,16%
JEEP	COMPASS	207	1,40%	25	0,75%
HYUNDAI	TUCSON	193	1,30%	36	1,08%
SUZUKI	SX4	190	1,28%	49	1,46%
KIA MOTORS	NEW SPORTAGE	184	1,24%	38	1,14%
VOLVO	V40	166	1,12%	24	0,72%
PEUGEOT	301	160	1,08%	40	1,19%
OPEL	GRANDLAND X	148	1,00%	26	0,78%
HONDA	CIVIC	141	0,95%	17	0,51%
CITROEN	C-ELYSEE	129	0,87%	34	1,02%
SKODA	RAPID	125	0,84%	40	1,19%
KIA MOTORS	CEED	107	0,72%	12	0,36%
MERCEDES	B-SERIES	82	0,55%	61	1,82%

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BMW	2-SERIES	80	0,54%	18	0,54%
RENAULT	KADJAR	80	0,54%	12	0,36%
HONDA	HR-V	65	0,44%	11	0,33%
BMW	X2-SERIES	54	0,36%	25	0,75%
SEAT	ATECA	46	0,31%	32	0,96%
VOLVO	XC40	46	0,31%	24	0,72%
JAGUAR	E-PACE	29	0,20%	11	0,33%
MITSUBISHI	ASX	27	0,18%	1	0,03%
LAND ROVER	RANGE ROVER EVOQUE	20	0,13%	3	0,09%
MITSUBISHI	ECLIPSE CROSS	18	0,12%	6	0,18%
SEAT	TOLEDO	16	0,11%	1	0,03%
MINI	CLUBMAN	12	0,08%	1	0,03%
SUBARU	XV	10	0,07%	3	0,09%
CITROEN	DS4	5	0,03%	2	0,06%
LEXUS	CT-SERIES	3	0,02%	1	0,03%
NISSAN	LEAF	2	0,01%	2	0,06%
MAZDA	3-SERIES	2	0,01%	1	0,03%
SUBARU	IMPREZA	2	0,01%		
CITROEN	C4	2	0,01%		
SSANGYONG	XLV	1	0,01%	1	0,03%

		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
D		1.052	2,11%	231	1,85%
Make:	Range:	Volume:	%	Volume:	%

SKODA	OCTAVIA	488	46,39%	123	53,25%
VOLKSWAGEN	PASSAT	81	7,70%	3	1,30%
AUDI	A4	73	6,94%	19	8,23%
MERCEDES	CLA-SERIES	73	6,94%	13	5,63%
MERCEDES	C-SERIES	57	5,42%	8	3,46%
VOLVO	S60	50	4,75%	10	4,33%
OPEL	INSIGNIA	45	4,28%	10	4,33%
TOYOTA	AVENSIS	41	3,90%	9	3,90%
AUDI	A5	37	3,52%	4	1,73%
VOLVO	V60	34	3,23%	6	2,60%
BMW	4-SERIES	25	2,38%	8	3,46%
ALFA ROMEO	GIULIA	19	1,81%	9	3,90%
BMW	3-SERIES	14	1,33%	5	2,16%
FORD	MONDEO	6	0,57%	1	0,43%
TOYOTA	PRIUS	5	0,48%	1	0,43%
CITROEN	DS5	2	0,19%	1	0,43%
SUBARU	LEVORG	1	0,10%	1	0,43%
LEXUS	IS-SERIES	1	0,10%		

		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
D-SUV		1.179	2,37%	277	2,22%
Make:	Range:	Volume:	%	Volume:	%

SKODA	KODIAQ	293	24,85%	51	18,41%
NISSAN	X-TRAIL	183	15,52%	60	21,66%
VOLVO	XC60	182	15,44%	47	16,97%
MERCEDES	GLC-SERIES	114	9,67%	32	11,55%
PEUGEOT	5008	84	7,12%	13	4,69%
AUDI	Q5	71	6,02%	13	4,69%
BMW	X3-SERIES	58	4,92%	18	6,50%
TOYOTA	RAV4	50	4,24%	21	7,58%
HONDA	CR-V	37	3,14%	1	0,36%

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LAND ROVER	RANGE ROVER VELAR	24	2,04%	6	2,17%
JAGUAR	F-PACE	15	1,27%	2	0,72%
MERCEDES	GLE-SERIES	14	1,19%	5	1,81%
PORSCHE	MACAN	11	0,93%	2	0,72%
JEEP	WRANGLER	9	0,76%	2	0,72%
SUBARU	FORESTER	9	0,76%	1	0,36%
BMW	X4-SERIES	8	0,68%	1	0,36%
LAND ROVER	DISCOVERY SPORT	6	0,51%	1	0,36%
ALFA ROMEO	STELVIO	5	0,42%	1	0,36%
TOYOTA	LAND CRUISER	2	0,17%		
LEXUS	RX-SERIES	2	0,17%		
SUBARU	OUTBACK	1	0,08%		
JEEP	GRAND CHEROKEE	1	0,08%		
		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		2.231	4,49%	508	4,07%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	488	21,87%	123	24,21%
SKODA	KODIAQ	293	13,13%	51	10,04%
NISSAN	X-TRAIL	183	8,20%	60	11,81%
VOLVO	XC60	182	8,16%	47	9,25%
MERCEDES	GLC-SERIES	114	5,11%	32	6,30%
PEUGEOT	5008	84	3,77%	13	2,56%
VOLKSWAGEN	PASSAT	81	3,63%	3	0,59%
AUDI	A4	73	3,27%	19	3,74%
MERCEDES	CLA-SERIES	73	3,27%	13	2,56%
AUDI	Q5	71	3,18%	13	2,56%
BMW	X3-SERIES	58	2,60%	18	3,54%
MERCEDES	C-SERIES	57	2,55%	8	1,57%
TOYOTA	RAV4	50	2,24%	21	4,13%
VOLVO	S60	50	2,24%	10	1,97%
OPEL	INSIGNIA	45	2,02%	10	1,97%
TOYOTA	AVENSIS	41	1,84%	9	1,77%
AUDI	A5	37	1,66%	4	0,79%
HONDA	CR-V	37	1,66%	1	0,20%
VOLVO	V60	34	1,52%	6	1,18%
BMW	4-SERIES	25	1,12%	8	1,57%
LAND ROVER	RANGE ROVER VELAR	24	1,08%	6	1,18%
ALFA ROMEO	GIULIA	19	0,85%	9	1,77%
JAGUAR	F-PACE	15	0,67%	2	0,39%
MERCEDES	GLE-SERIES	14	0,63%	5	0,98%
BMW	3-SERIES	14	0,63%	5	0,98%
PORSCHE	MACAN	11	0,49%	2	0,39%
JEEP	WRANGLER	9	0,40%	2	0,39%
SUBARU	FORESTER	9	0,40%	1	0,20%
BMW	X4-SERIES	8	0,36%	1	0,20%
FORD	MONDEO	6	0,27%	1	0,20%
LAND ROVER	DISCOVERY SPORT	6	0,27%	1	0,20%
TOYOTA	PRIUS	5	0,22%	1	0,20%
ALFA ROMEO	STELVIO	5	0,22%	1	0,20%
CITROEN	DS5	2	0,09%	1	0,20%
LEXUS	RX-SERIES	2	0,09%		
TOYOTA	LAND CRUISER	2	0,09%		
SUBARU	LEVORG	1	0,04%	1	0,20%
SUBARU	OUTBACK	1	0,04%		

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JEEP	GRAND CHEROKEE	1	0,04%		
LEXUS	IS-SERIES	1	0,04%		
		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
E		161	0,32%	34	0,27%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	E-SERIES	51	31,68%	15	44,12%
SKODA	SUPERB	45	27,95%	6	17,65%
BMW	5-SERIES	28	17,39%	8	23,53%
VOLVO	V90	13	8,07%	1	2,94%
AUDI	A6	10	6,21%		
VOLVO	S90	8	4,97%	3	8,82%
VOLKSWAGEN	ARTEON	4	2,48%		
MERCEDES	CLS-SERIES	1	0,62%	1	2,94%
BENTLEY	CONTINENTAL	1	0,62%		
		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
E-SUV		122	0,25%	28	0,22%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	59	48,36%	9	32,14%
BMW	X5-SERIES	22	18,03%	10	35,71%
LEXUS	NX-SERIES	20	16,39%	5	17,86%
PORSCHE	CAYENNE	11	9,02%	2	7,14%
BMW	X6-SERIES	9	7,38%	1	3,57%
MITSUBISHI	PAJERO	1	0,82%	1	3,57%
		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
E TOTAL		283	0,57%	62	0,50%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	59	20,85%	9	14,52%
MERCEDES	E-SERIES	51	18,02%	15	24,19%
SKODA	SUPERB	45	15,90%	6	9,68%
BMW	5-SERIES	28	9,89%	8	12,90%
BMW	X5-SERIES	22	7,77%	10	16,13%
LEXUS	NX-SERIES	20	7,07%	5	8,06%
VOLVO	V90	13	4,59%	1	1,61%
PORSCHE	CAYENNE	11	3,89%	2	3,23%
AUDI	A6	10	3,53%		
BMW	X6-SERIES	9	3,18%	1	1,61%
VOLVO	S90	8	2,83%	3	4,84%
VOLKSWAGEN	ARTEON	4	1,41%		
MITSUBISHI	PAJERO	1	0,35%	1	1,61%
MERCEDES	CLS-SERIES	1	0,35%	1	1,61%
BENTLEY	CONTINENTAL	1	0,35%		
		YTD		MAY '18	
Segment		Total	Market Share	Total	Market Share
F-G		22	0,04%	7	0,06%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	13	59,09%	6	85,71%
MERCEDES	S-SERIES	5	22,73%		
AUDI	A7	1	4,55%	1	14,29%
BMW	7-SERIES	1	4,55%		
AUDI	A8	1	4,55%		
JAGUAR	XF-TYPE	1	4,55%		

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Segment		YTD		MAY '18	
F-G-SUV		Total	Market Share	Total	Market Share
		32	0,06%	8	0,06%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	21	65,63%	6	75,00%
AUDI	Q7	4	12,50%	1	12,50%
LAND ROVER	DISCOVERY	4	12,50%	1	12,50%
MASERATI	LEVANTE	2	6,25%		
TESLA	MODEL X	1	3,13%		

Segment		YTD		MAY '18	
F-G TOTAL		Total	Market Share	Total	Market Share
		54	0,11%	15	0,12%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	21	38,89%	6	40,00%
PORSCHE	PANAMERA	13	24,07%	6	40,00%
MERCEDES	S-SERIES	5	9,26%		
AUDI	Q7	4	7,41%	1	6,67%
LAND ROVER	DISCOVERY	4	7,41%	1	6,67%
MASERATI	LEVANTE	2	3,70%		
AUDI	A7	1	1,85%	1	6,67%
JAGUAR	XF-TYPE	1	1,85%		
AUDI	A8	1	1,85%		
BMW	7-SERIES	1	1,85%		
TESLA	MODEL X	1	1,85%		

Segment		YTD		MAY '18	
SUV		Total	Market Share	Total	Market Share
		13.163	26,46%	3.136	25,15%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.317	10,01%	238	7,59%
TOYOTA	C-HR	663	5,04%	146	4,66%
BMW	X1-SERIES	648	4,92%	206	6,57%
VOLKSWAGEN	TIGUAN	569	4,32%	104	3,32%
SUZUKI	VITARA	526	4,00%	120	3,83%
SUZUKI	IGNIS	509	3,87%	89	2,84%
PEUGEOT	3008	484	3,68%	92	2,93%
MERCEDES	GLA-SERIES	458	3,48%	80	2,55%
PEUGEOT	2008	438	3,33%	122	3,89%
VOLKSWAGEN	T-ROC	430	3,27%	106	3,38%
FORD	KUGA	423	3,21%	91	2,90%
JEEP	RENEGADE	338	2,57%	143	4,56%
DACIA	DUSTER	326	2,48%	99	3,16%
SKODA	KAROQ	321	2,44%	102	3,25%
MINI	COUNTRYMAN (NEW)	308	2,34%	83	2,65%
SKODA	KODIAQ	293	2,23%	51	1,63%
KIA MOTORS	STONIC	280	2,13%	46	1,47%
FORD	ECOSPORT	255	1,94%	64	2,04%
FIAT	500X	247	1,88%	107	3,41%
AUDI	Q2	247	1,88%	59	1,88%
CITROEN	C3 AIRCROSS	240	1,82%	43	1,37%
SEAT	ARONA	236	1,79%	58	1,85%
DACIA	SANDERO	222	1,69%	48	1,53%
AUDI	Q3	207	1,57%	39	1,24%
JEEP	COMPASS	207	1,57%	25	0,80%
HYUNDAI	TUCSON	193	1,47%	36	1,15%
RENAULT	CAPTUR	191	1,45%	75	2,39%

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SUZUKI	SX4	190	1,44%	49	1,56%
OPEL	CROSSLAND X	186	1,41%	36	1,15%
KIA MOTORS	NEW SPORTAGE	184	1,40%	38	1,21%
OPEL	MOKKA X	184	1,40%	31	0,99%
NISSAN	X-TRAIL	183	1,39%	60	1,91%
VOLVO	XC60	182	1,38%	47	1,50%
OPEL	GRANDLAND X	148	1,12%	26	0,83%
CITROEN	C4 CACTUS	129	0,98%	43	1,37%
MERCEDES	GLC-SERIES	114	0,87%	32	1,02%
PEUGEOT	5008	84	0,64%	13	0,41%
NISSAN	JUKE	81	0,62%	49	1,56%
RENAULT	KADJAR	80	0,61%	12	0,38%
AUDI	Q5	71	0,54%	13	0,41%
HONDA	HR-V	65	0,49%	11	0,35%
VOLVO	XC90	59	0,45%	9	0,29%
BMW	X3-SERIES	58	0,44%	18	0,57%
BMW	X2-SERIES	54	0,41%	25	0,80%
TOYOTA	RAV4	50	0,38%	21	0,67%
SEAT	ATECA	46	0,35%	32	1,02%
VOLVO	XC40	46	0,35%	24	0,77%
HONDA	CR-V	37	0,28%	1	0,03%
JAGUAR	E-PACE	29	0,22%	11	0,35%
MITSUBISHI	ASX	27	0,21%	1	0,03%
SUZUKI	JIMNY	26	0,20%		
LAND ROVER	RANGE ROVER VELAR	24	0,18%	6	0,19%
BMW	X5-SERIES	22	0,17%	10	0,32%
LAND ROVER	RANGE ROVER	21	0,16%	6	0,19%
LEXUS	NX-SERIES	20	0,15%	5	0,16%
LAND ROVER	RANGE ROVER EVOQUE	20	0,15%	3	0,10%
MITSUBISHI	ECLIPSE CROSS	18	0,14%	6	0,19%
KIA MOTORS	SOUL	18	0,14%	1	0,03%
JAGUAR	F-PACE	15	0,11%	2	0,06%
MERCEDES	GLE-SERIES	14	0,11%	5	0,16%
PORSCHE	MACAN	11	0,08%	2	0,06%
PORSCHE	CAYENNE	11	0,08%	2	0,06%
SUBARU	XV	10	0,08%	3	0,10%
JEEP	WRANGLER	9	0,07%	2	0,06%
SUBARU	FORESTER	9	0,07%	1	0,03%
BMW	X6-SERIES	9	0,07%	1	0,03%
BMW	X4-SERIES	8	0,06%	1	0,03%
LAND ROVER	DISCOVERY SPORT	6	0,05%	1	0,03%
ALFA ROMEO	STELVIO	5	0,04%	1	0,03%
LAND ROVER	DISCOVERY	4	0,03%	1	0,03%
AUDI	Q7	4	0,03%	1	0,03%
SSANGYONG	TIVOLI	4	0,03%		
TOYOTA	LAND CRUISER	2	0,02%		
MASERATI	LEVANTE	2	0,02%		
LEXUS	RX-SERIES	2	0,02%		
SSANGYONG	XLV	1	0,01%	1	0,03%
MITSUBISHI	PAJERO	1	0,01%	1	0,03%
TESLA	MODEL X	1	0,01%		
SKODA	YETI	1	0,01%		
JEEP	GRAND CHEROKEE	1	0,01%		
SUBARU	OUTBACK	1	0,01%		

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Segment		YTD		MAY '18	
MPV		Total	Market Share	Total	Market Share
		117	0,24%	43	0,34%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	37	31,62%	17	39,53%
CITROEN	C4 PICASSO	35	29,91%	12	27,91%
VOLKSWAGEN	TOURAN	33	28,21%	14	32,56%
OPEL	ZAFIRA	3	2,56%		
FORD	GRAND C-MAX	3	2,56%		
FORD	S-MAX	3	2,56%		
FORD	GALAXY	2	1,71%		
TOYOTA	YARIS VERSO	1	0,85%		

Segment		YTD		MAY '18	
MPV-M/COMBI		Total	Market Share	Total	Market Share
		1.339	2,69%	485	3,89%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	V-SERIES	181	13,52%	64	13,20%
FIAT	DOBLO	153	11,43%	59	12,16%
PEUGEOT	EXPERT TRAVELLER	142	10,60%	62	12,78%
PEUGEOT	BOXER	117	8,74%	1	0,21%
VOLKSWAGEN	CADDY	101	7,54%	49	10,10%
NISSAN	NV200	98	7,32%	32	6,60%
FIAT	TALENTO	87	6,50%	31	6,39%
NISSAN	NV300	82	6,12%	40	8,25%
PEUGEOT	PARTNER	69	5,15%	27	5,57%
OPEL	VIVARO	68	5,08%	40	8,25%
CITROEN	JUMPY SPACE TOURER	52	3,88%	21	4,33%
RENAULT	TRAFIC	32	2,39%	30	6,19%
CITROEN	BERLINGO	31	2,32%	11	2,27%
MERCEDES	SPRINTER	29	2,17%		
FORD	TOURNEO CONNECT	20	1,49%	1	0,21%
TOYOTA	PROACE	19	1,42%	8	1,65%
VOLKSWAGEN	TRANSPORTER	16	1,19%	3	0,62%
MERCEDES	CITAN	13	0,97%	3	0,62%
FIAT	QUBO	12	0,90%		
FORD	TRANSIT/TOURNEO	10	0,75%	2	0,41%
NISSAN	PRIMASTAR	3	0,22%	1	0,21%
FORD	TOURNEO COURIER	3	0,22%		
FIAT	DUCATO	1	0,07%		

Segment		YTD		MAY '18	
SPORTS		Total	Market Share	Total	Market Share
		75	0,15%	39	0,31%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	51	68,00%	35	89,74%
BMW	6-SERIES	5	6,67%		
JAGUAR	F-TYPE	3	4,00%	1	2,56%
MERCEDES	SLC-SERIES	3	4,00%		
FORD	MUSTANG	3	4,00%		
PORSCHE	BOXSTER	2	2,67%	1	2,56%
PORSCHE	CAYMAN	2	2,67%	1	2,56%
AUDI	TT	2	2,67%		
PORSCHE	911	1	1,33%	1	2,56%
TOYOTA	GT86	1	1,33%		
VOLKSWAGEN	SCIROCCO	1	1,33%		
FIAT	124 SPIDER	1	1,33%		