

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		APRIL '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	5.215	13,99%	1.791	17,06%
		Volume:	%	Volume:	%
FIAT	PANDA	1.314	25,20%	431	24,06%
TOYOTA	AYGO	629	12,06%	252	14,07%
HYUNDAI	i 10	533	10,22%	137	7,65%
PEUGEOT	108	364	6,98%	151	8,43%
SUZUKI	CELERIO	356	6,83%	117	6,53%
FIAT	500	354	6,79%	85	4,75%
KIA MOTORS	PICANTO	351	6,73%	163	9,10%
CITROEN	C1	333	6,39%	90	5,03%
VOLKSWAGEN	UP!	331	6,35%	112	6,25%
SKODA	CITIGO	175	3,36%	91	5,08%
SEAT	MII	169	3,24%	84	4,69%
SMART	FORTWO	104	1,99%	20	1,12%
SMART	FORFOUR	85	1,63%	24	1,34%
RENAULT	NEW TWINGO	63	1,21%	21	1,17%
OPEL	ADAM	43	0,82%	11	0,61%
ABARTH	500	11	0,21%	2	0,11%

Segment		YTD		APRIL '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	446	1,20%	95	0,90%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	420	94,17%	95	100,00%
SUZUKI	JIMNY	26	5,83%		

Segment		YTD		APRIL '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	5.661	15,19%	1.886	17,97%
		Volume:	%	Volume:	%
FIAT	PANDA	1.314	23,21%	431	22,85%
TOYOTA	AYGO	629	11,11%	252	13,36%
HYUNDAI	i 10	533	9,42%	137	7,26%
SUZUKI	IGNIS	420	7,42%	95	5,04%
PEUGEOT	108	364	6,43%	151	8,01%
SUZUKI	CELERIO	356	6,29%	117	6,20%
FIAT	500	354	6,25%	85	4,51%
KIA MOTORS	PICANTO	351	6,20%	163	8,64%
CITROEN	C1	333	5,88%	90	4,77%
VOLKSWAGEN	UP!	331	5,85%	112	5,94%
SKODA	CITIGO	175	3,09%	91	4,83%
SEAT	MII	169	2,99%	84	4,45%
SMART	FORTWO	104	1,84%	20	1,06%
SMART	FORFOUR	85	1,50%	24	1,27%
RENAULT	NEW TWINGO	63	1,11%	21	1,11%
OPEL	ADAM	43	0,76%	11	0,58%
SUZUKI	JIMNY	26	0,46%		
ABARTH	500	11	0,19%	2	0,11%

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Segment B	Make:	Range:	YTD		APRIL '18	
			Total 14.086	Market Share 37,79%	Total 4.116	Market Share 39,21%
			Volume:	%	Volume:	%
TOYOTA	YARIS		2.267	16,09%	525	12,76%
PEUGEOT	208		1.791	12,71%	578	14,04%
NISSAN	MICRA		1.456	10,34%	397	9,65%
VOLKSWAGEN	POLO		1.326	9,41%	583	14,16%
OPEL	CORSA		1.282	9,10%	378	9,18%
RENAULT	CLIO		1.055	7,49%	282	6,85%
CITROEN	C3		957	6,79%	292	7,09%
FORD	FIESTA		825	5,86%	173	4,20%
HYUNDAI	i 20		819	5,81%	151	3,67%
SUZUKI	SWIFT		517	3,67%	176	4,28%
SEAT	IBIZA		452	3,21%	147	3,57%
SUZUKI	BALENO		327	2,32%	164	3,98%
SKODA	FABIA		293	2,08%	80	1,94%
MINI	MINI		185	1,31%	46	1,12%
AUDI	A1		164	1,16%	58	1,41%
KIA MOTORS	RIO		122	0,87%	35	0,85%
MITSUBISHI	SPACE STAR		70	0,50%	9	0,22%
FORD	KA		57	0,40%	12	0,29%
FIAT	GRANDE PUNTO		56	0,40%	18	0,44%
ALFA ROMEO	MITO		27	0,19%	3	0,07%
HONDA	JAZZ		21	0,15%	1	0,02%
CITROEN	DS3		11	0,08%	8	0,19%
BMW	I3		6	0,04%		

Segment B-SUV	Make:	Range:	YTD		APRIL '18	
			Total 3.102	Market Share 8,32%	Total 805	Market Share 7,67%
			Volume:	%	Volume:	%
SUZUKI	VITARA		406	13,09%	108	13,42%
VOLKSWAGEN	T-ROC		324	10,44%	126	15,65%
PEUGEOT	2008		316	10,19%	72	8,94%
KIA MOTORS	STONIC		234	7,54%	70	8,70%
CITROEN	C3 AIRCROSS		197	6,35%	51	6,34%
JEEP	RENEGADE		195	6,29%	52	6,46%
FORD	ECOSPORT		191	6,16%	38	4,72%
AUDI	Q2		188	6,06%	61	7,58%
SEAT	ARONA		178	5,74%	65	8,07%
DACIA	SANDERO		174	5,61%	36	4,47%
OPEL	MOKKA X		153	4,93%	33	4,10%
OPEL	CROSSLAND X		150	4,84%	19	2,36%
FIAT	500X		140	4,51%	22	2,73%
RENAULT	CAPTUR		116	3,74%	39	4,84%
CITROEN	C4 CACTUS		86	2,77%	7	0,87%
NISSAN	JUKE		32	1,03%	4	0,50%
KIA MOTORS	SOUL		17	0,55%	2	0,25%
SSANGYONG	TIVOLI		4	0,13%		
SKODA	YETI		1	0,03%		

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Segment	B TOTAL	YTD		APRIL '18	
		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	2.267	13,19%	525	10,67%
PEUGEOT	208	1.791	10,42%	578	11,75%
NISSAN	MICRA	1.456	8,47%	397	8,07%
VOLKSWAGEN	POLO	1.326	7,71%	583	11,85%
OPEL	CORSA	1.282	7,46%	378	7,68%
RENAULT	CLIO	1.055	6,14%	282	5,73%
CITROEN	C3	957	5,57%	292	5,93%
FORD	FIESTA	825	4,80%	173	3,52%
HYUNDAI	i 20	819	4,76%	151	3,07%
SUZUKI	SWIFT	517	3,01%	176	3,58%
SEAT	IBIZA	452	2,63%	147	2,99%
SUZUKI	VITARA	406	2,36%	108	2,19%
SUZUKI	BALENO	327	1,90%	164	3,33%
VOLKSWAGEN	T-ROC	324	1,89%	126	2,56%
PEUGEOT	2008	316	1,84%	72	1,46%
SKODA	FABIA	293	1,70%	80	1,63%
KIA MOTORS	STONIC	234	1,36%	70	1,42%
CITROEN	C3 AIRCROSS	197	1,15%	51	1,04%
JEEP	RENEGADE	195	1,13%	52	1,06%
FORD	ECOSPORT	191	1,11%	38	0,77%
AUDI	Q2	188	1,09%	61	1,24%
MINI	MINI	185	1,08%	46	0,93%
SEAT	ARONA	178	1,04%	65	1,32%
DACIA	SANDERO	174	1,01%	36	0,73%
AUDI	A1	164	0,95%	58	1,18%
OPEL	MOKKA X	153	0,89%	33	0,67%
OPEL	CROSSLAND X	150	0,87%	19	0,39%
FIAT	500X	140	0,81%	22	0,45%
KIA MOTORS	RIO	122	0,71%	35	0,71%
RENAULT	CAPTUR	116	0,67%	39	0,79%
CITROEN	C4 CACTUS	86	0,50%	7	0,14%
MITSUBISHI	SPACE STAR	70	0,41%	9	0,18%
FORD	KA	57	0,33%	12	0,24%
FIAT	GRANDE PUNTO	56	0,33%	18	0,37%
NISSAN	JUKE	32	0,19%	4	0,08%
ALFA ROMEO	MITO	27	0,16%	3	0,06%
HONDA	JAZZ	21	0,12%	1	0,02%
KIA MOTORS	SOUL	17	0,10%	2	0,04%
CITROEN	DS3	11	0,06%	8	0,16%
BMW	I3	6	0,03%		
SSANGYONG	TIVOLI	4	0,02%		
SKODA	YETI	1	0,01%		

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Segment C	Make:	Range:	YTD		APRIL '18	
			Total	Market Share	Total	Market Share
			6.015	16,14%	1.570	14,96%
		Volume:	%	Volume:	%	
OPEL	ASTRA		781	12,98%	199	12,68%
MERCEDES	A-SERIES		552	9,18%	178	11,34%
FIAT	TIPO		512	8,51%	120	7,64%
TOYOTA	AURIS		504	8,38%	151	9,62%
VOLKSWAGEN	GOLF		489	8,13%	89	5,67%
NISSAN	PULSAR		391	6,50%	75	4,78%
HYUNDAI	i 30		366	6,08%	77	4,90%
AUDI	A3		282	4,69%	70	4,46%
BMW	1-SERIES		244	4,06%	97	6,18%
TOYOTA	COROLLA		216	3,59%	46	2,93%
FORD	FOCUS		206	3,42%	31	1,97%
RENAULT	MEGANE		194	3,23%	36	2,29%
SEAT	LEON		186	3,09%	58	3,69%
PEUGEOT	308		159	2,64%	52	3,31%
ALFA ROMEO	GIULIETTA		153	2,54%	68	4,33%
VOLVO	V40		142	2,36%	32	2,04%
HONDA	CIVIC		124	2,06%	37	2,36%
PEUGEOT	301		120	2,00%	46	2,93%
CITROEN	C-ELYSEE		95	1,58%	54	3,44%
KIA MOTORS	CEED		95	1,58%	16	1,02%
SKODA	RAPID		85	1,41%	9	0,57%
BMW	2-SERIES		62	1,03%	17	1,08%
MERCEDES	B-SERIES		21	0,35%	11	0,70%
SEAT	TOLEDO		15	0,25%		
MINI	CLUBMAN		11	0,18%		
CITROEN	DS4		3	0,05%	1	0,06%
CITROEN	C4		2	0,03%		
LEXUS	CT-SERIES		2	0,03%		
SUBARU	IMPREZA		2	0,03%		
MAZDA	3-SERIES		1	0,02%		

Segment C-SUV	Make:	Range:	YTD		APRIL '18	
			Total	Market Share	Total	Market Share
			5.459	14,65%	1.342	12,78%
		Volume:	%	Volume:	%	
NISSAN	QASHQAI		1.079	19,77%	164	12,22%
TOYOTA	C-HR		517	9,47%	130	9,69%
VOLKSWAGEN	TIGUAN		465	8,52%	97	7,23%
BMW	X1-SERIES		442	8,10%	165	12,30%
PEUGEOT	3008		392	7,18%	113	8,42%
MERCEDES	GLA-SERIES		378	6,92%	118	8,79%
FORD	KUGA		332	6,08%	66	4,92%
DACIA	DUSTER		227	4,16%	64	4,77%
MINI	COUNTRYMAN (NEW)		225	4,12%	61	4,55%
SKODA	KAROQ		219	4,01%	81	6,04%
JEEP	COMPASS		182	3,33%	40	2,98%
AUDI	Q3		168	3,08%	43	3,20%
HYUNDAI	TUCSON		157	2,88%	37	2,76%
KIA MOTORS	NEW SPORTAGE		146	2,67%	42	3,13%
SUZUKI	SX4		141	2,58%	31	2,31%

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OPEL	GRANDLAND X	122	2,23%	23	1,71%
RENAULT	KADJAR	68	1,25%	20	1,49%
HONDA	HR-V	54	0,99%	13	0,97%
BMW	X2-SERIES	29	0,53%	9	0,67%
MITSUBISHI	ASX	26	0,48%	2	0,15%
VOLVO	XC40	22	0,40%	9	0,67%
JAGUAR	E-PACE	18	0,33%	5	0,37%
LAND ROVER	RANGE ROVER EVOQUE	17	0,31%	2	0,15%
SEAT	ATECA	14	0,26%	4	0,30%
MITSUBISHI	ECLIPSE CROSS	12	0,22%	2	0,15%
SUBARU	XV	7	0,13%	1	0,07%
		YTD		APRIL '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		11.474	30,78%	2.912	27,74%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.079	9,40%	164	5,63%
OPEL	ASTRA	781	6,81%	199	6,83%
MERCEDES	A-SERIES	552	4,81%	178	6,11%
TOYOTA	C-HR	517	4,51%	130	4,46%
FIAT	TIPO	512	4,46%	120	4,12%
TOYOTA	AURIS	504	4,39%	151	5,19%
VOLKSWAGEN	GOLF	489	4,26%	89	3,06%
VOLKSWAGEN	TIGUAN	465	4,05%	97	3,33%
BMW	X1-SERIES	442	3,85%	165	5,67%
PEUGEOT	3008	392	3,42%	113	3,88%
NISSAN	PULSAR	391	3,41%	75	2,58%
MERCEDES	GLA-SERIES	378	3,29%	118	4,05%
HYUNDAI	i 30	366	3,19%	77	2,64%
FORD	KUGA	332	2,89%	66	2,27%
AUDI	A3	282	2,46%	70	2,40%
BMW	1-SERIES	244	2,13%	97	3,33%
DACIA	DUSTER	227	1,98%	64	2,20%
MINI	COUNTRYMAN (NEW)	225	1,96%	61	2,09%
SKODA	KAROQ	219	1,91%	81	2,78%
TOYOTA	COROLLA	216	1,88%	46	1,58%
FORD	FOCUS	206	1,80%	31	1,06%
RENAULT	MEGANE	194	1,69%	36	1,24%
SEAT	LEON	186	1,62%	58	1,99%
JEEP	COMPASS	182	1,59%	40	1,37%
AUDI	Q3	168	1,46%	43	1,48%
PEUGEOT	308	159	1,39%	52	1,79%
HYUNDAI	TUCSON	157	1,37%	37	1,27%
ALFA ROMEO	GIULIETTA	153	1,33%	68	2,34%
KIA MOTORS	NEW SPORTAGE	146	1,27%	42	1,44%
VOLVO	V40	142	1,24%	32	1,10%
SUZUKI	SX4	141	1,23%	31	1,06%
HONDA	CIVIC	124	1,08%	37	1,27%
OPEL	GRANDLAND X	122	1,06%	23	0,79%
PEUGEOT	301	120	1,05%	46	1,58%
CITROEN	C-ELYSEE	95	0,83%	54	1,85%
KIA MOTORS	CEED	95	0,83%	16	0,55%
SKODA	RAPID	85	0,74%	9	0,31%
RENAULT	KADJAR	68	0,59%	20	0,69%

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BMW	2-SERIES	62	0,54%	17	0,58%
HONDA	HR-V	54	0,47%	13	0,45%
BMW	X2-SERIES	29	0,25%	9	0,31%
MITSUBISHI	ASX	26	0,23%	2	0,07%
VOLVO	XC40	22	0,19%	9	0,31%
MERCEDES	B-SERIES	21	0,18%	11	0,38%
JAGUAR	E-PACE	18	0,16%	5	0,17%
LAND ROVER	RANGE ROVER EVOQUE	17	0,15%	2	0,07%
SEAT	TOLEDO	15	0,13%		
SEAT	ATECA	14	0,12%	4	0,14%
MITSUBISHI	ECLIPSE CROSS	12	0,10%	2	0,07%
MINI	CLUBMAN	11	0,10%		
SUBARU	XV	7	0,06%	1	0,03%
CITROEN	DS4	3	0,03%	1	0,03%
CITROEN	C4	2	0,02%		
SUBARU	IMPREZA	2	0,02%		
LEXUS	CT-SERIES	2	0,02%		
MAZDA	3-SERIES	1	0,01%		

Segment D	Make:	Range:	YTD		APRIL '18	
			Total 821 Volume:	Market Share 2,20% %	Total 147 Volume:	Market Share 1,40% %
SKODA	OCTAVIA		365	44,46%	39	26,53%
VOLKSWAGEN	PASSAT		78	9,50%	7	4,76%
MERCEDES	CLA-SERIES		60	7,31%	18	12,24%
AUDI	A4		54	6,58%	26	17,69%
MERCEDES	C-SERIES		49	5,97%	6	4,08%
VOLVO	S60		40	4,87%	8	5,44%
OPEL	INSIGNIA		35	4,26%	3	2,04%
AUDI	A5		33	4,02%	14	9,52%
TOYOTA	AVENSIS		32	3,90%	8	5,44%
VOLVO	V60		28	3,41%	6	4,08%
BMW	4-SERIES		17	2,07%	5	3,40%
ALFA ROMEO	GIULIA		10	1,22%	2	1,36%
BMW	3-SERIES		9	1,10%	2	1,36%
FORD	MONDEO		5	0,61%		
TOYOTA	PRIUS		4	0,49%	2	1,36%
CITROEN	DS5		1	0,12%	1	0,68%
LEXUS	IS-SERIES		1	0,12%		

Segment D-SUV	Make:	Range:	YTD		APRIL '18	
			Total 902 Volume:	Market Share 2,42% %	Total 277 Volume:	Market Share 2,64% %
SKODA	KODIAQ		242	26,83%	78	28,16%
VOLVO	XC60		135	14,97%	20	7,22%
NISSAN	X-TRAIL		123	13,64%	46	16,61%
MERCEDES	GLC-SERIES		82	9,09%	24	8,66%
PEUGEOT	5008		71	7,87%	46	16,61%
AUDI	Q5		58	6,43%	27	9,75%
BMW	X3-SERIES		40	4,43%	6	2,17%
HONDA	CR-V		36	3,99%	8	2,89%
TOYOTA	RAV4		29	3,22%	2	0,72%
LAND ROVER	RANGE ROVER VELAR		18	2,00%	3	1,08%
JAGUAR	F-PACE		13	1,44%	4	1,44%

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MERCEDES	GLE-SERIES	9	1,00%	6	2,17%
PORSCHE	MACAN	9	1,00%		
SUBARU	FORESTER	8	0,89%	1	0,36%
BMW	X4-SERIES	7	0,78%	4	1,44%
JEEP	WRANGLER	7	0,78%		
LAND ROVER	DISCOVERY SPORT	5	0,55%		
ALFA ROMEO	STELVIO	4	0,44%		
TOYOTA	LAND CRUISER	2	0,22%	1	0,36%
LEXUS	RX-SERIES	2	0,22%		
JEEP	GRAND CHEROKEE	1	0,11%	1	0,36%
SUBARU	OUTBACK	1	0,11%		
		YTD		APRIL '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		1.723	4,62%	424	4,04%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	365	21,18%	39	9,20%
SKODA	KODIAQ	242	14,05%	78	18,40%
VOLVO	XC60	135	7,84%	20	4,72%
NISSAN	X-TRAIL	123	7,14%	46	10,85%
MERCEDES	GLC-SERIES	82	4,76%	24	5,66%
VOLKSWAGEN	PASSAT	78	4,53%	7	1,65%
PEUGEOT	5008	71	4,12%	46	10,85%
MERCEDES	CLA-SERIES	60	3,48%	18	4,25%
AUDI	Q5	58	3,37%	27	6,37%
AUDI	A4	54	3,13%	26	6,13%
MERCEDES	C-SERIES	49	2,84%	6	1,42%
VOLVO	S60	40	2,32%	8	1,89%
BMW	X3-SERIES	40	2,32%	6	1,42%
HONDA	CR-V	36	2,09%	8	1,89%
OPEL	INSIGNIA	35	2,03%	3	0,71%
AUDI	A5	33	1,92%	14	3,30%
TOYOTA	AVENSIS	32	1,86%	8	1,89%
TOYOTA	RAV4	29	1,68%	2	0,47%
VOLVO	V60	28	1,63%	6	1,42%
LAND ROVER	RANGE ROVER VELAR	18	1,04%	3	0,71%
BMW	4-SERIES	17	0,99%	5	1,18%
JAGUAR	F-PACE	13	0,75%	4	0,94%
ALFA ROMEO	GIULIA	10	0,58%	2	0,47%
MERCEDES	GLE-SERIES	9	0,52%	6	1,42%
BMW	3-SERIES	9	0,52%	2	0,47%
PORSCHE	MACAN	9	0,52%		
SUBARU	FORESTER	8	0,46%	1	0,24%
BMW	X4-SERIES	7	0,41%	4	0,94%
JEEP	WRANGLER	7	0,41%		
FORD	MONDEO	5	0,29%		
LAND ROVER	DISCOVERY SPORT	5	0,29%		
TOYOTA	PRIUS	4	0,23%	2	0,47%
ALFA ROMEO	STELVIO	4	0,23%		
TOYOTA	LAND CRUISER	2	0,12%	1	0,24%
LEXUS	RX-SERIES	2	0,12%		
JEEP	GRAND CHEROKEE	1	0,06%	1	0,24%
CITROEN	DS5	1	0,06%	1	0,24%
LEXUS	IS-SERIES	1	0,06%		
SUBARU	OUTBACK	1	0,06%		

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		YTD		APRIL '18	
Segment		Total	Market Share	Total	Market Share
E		127	0,34%	33	0,31%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	39	30,71%	11	33,33%
MERCEDES	E-SERIES	36	28,35%	13	39,39%
BMW	5-SERIES	20	15,75%	2	6,06%
VOLVO	V90	12	9,45%	6	18,18%
AUDI	A6	10	7,87%		
VOLVO	S90	5	3,94%		
VOLKSWAGEN	ARTEON	4	3,15%	1	3,03%
BENTLEY	CONTINENTAL	1	0,79%		
		YTD		APRIL '18	
Segment		Total	Market Share	Total	Market Share
E-SUV		94	0,25%	19	0,18%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	50	53,19%	11	57,89%
LEXUS	NX-SERIES	15	15,96%	1	5,26%
BMW	X5-SERIES	12	12,77%	3	15,79%
PORSCHE	CAYENNE	9	9,57%	1	5,26%
BMW	X6-SERIES	8	8,51%	3	15,79%
		YTD		APRIL '18	
Segment		Total	Market Share	Total	Market Share
E TOTAL		221	0,59%	52	0,50%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	50	22,62%	11	21,15%
SKODA	SUPERB	39	17,65%	11	21,15%
MERCEDES	E-SERIES	36	16,29%	13	25,00%
BMW	5-SERIES	20	9,05%	2	3,85%
LEXUS	NX-SERIES	15	6,79%	1	1,92%
VOLVO	V90	12	5,43%	6	11,54%
BMW	X5-SERIES	12	5,43%	3	5,77%
AUDI	A6	10	4,52%		
PORSCHE	CAYENNE	9	4,07%	1	1,92%
BMW	X6-SERIES	8	3,62%	3	5,77%
VOLVO	S90	5	2,26%		
VOLKSWAGEN	ARTEON	4	1,81%	1	1,92%
BENTLEY	CONTINENTAL	1	0,45%		
		YTD		APRIL '18	
Segment		Total	Market Share	Total	Market Share
F-G		15	0,04%	3	0,03%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	7	46,67%		
MERCEDES	S-SERIES	5	33,33%	1	33,33%
BMW	7-SERIES	1	6,67%	1	33,33%
JAGUAR	XF-TYPE	1	6,67%	1	33,33%
AUDI	A8	1	6,67%		

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Segment		YTD		APRIL '18	
		Total	Market Share	Total	Market Share
F-G-SUV		24	0,06%	6	0,06%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	15	62,50%	4	66,67%
AUDI	Q7	3	12,50%	1	16,67%
LAND ROVER	DISCOVERY	3	12,50%		
MASERATI	LEVANTE	2	8,33%	1	16,67%
TESLA	MODEL X	1	4,17%		
Segment		YTD		APRIL '18	
		Total	Market Share	Total	Market Share
F-G TOTAL		39	0,10%	9	0,09%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	15	38,46%	4	44,44%
PORSCHE	PANAMERA	7	17,95%		
MERCEDES	S-SERIES	5	12,82%	1	11,11%
AUDI	Q7	3	7,69%	1	11,11%
LAND ROVER	DISCOVERY	3	7,69%		
MASERATI	LEVANTE	2	5,13%	1	11,11%
JAGUAR	XF-TYPE	1	2,56%	1	11,11%
BMW	7-SERIES	1	2,56%	1	11,11%
AUDI	A8	1	2,56%		
TESLA	MODEL X	1	2,56%		
Segment		YTD		APRIL '18	
		Total	Market Share	Total	Market Share
SUV		10.027	26,90%	2.544	24,23%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.079	10,76%	164	6,45%
TOYOTA	C-HR	517	5,16%	130	5,11%
VOLKSWAGEN	TIGUAN	465	4,64%	97	3,81%
BMW	X1-SERIES	442	4,41%	165	6,49%
SUZUKI	IGNIS	420	4,19%	95	3,73%
SUZUKI	VITARA	406	4,05%	108	4,25%
PEUGEOT	3008	392	3,91%	113	4,44%
MERCEDES	GLA-SERIES	378	3,77%	118	4,64%
FORD	KUGA	332	3,31%	66	2,59%
VOLKSWAGEN	T-ROC	324	3,23%	126	4,95%
PEUGEOT	2008	316	3,15%	72	2,83%
SKODA	KODIAQ	242	2,41%	78	3,07%
KIA MOTORS	STONIC	234	2,33%	70	2,75%
DACIA	DUSTER	227	2,26%	64	2,52%
MINI	COUNTRYMAN (NEW)	225	2,24%	61	2,40%
SKODA	KAROQ	219	2,18%	81	3,18%
CITROEN	C3 AIRCROSS	197	1,96%	51	2,00%
JEEP	RENEGADE	195	1,94%	52	2,04%
FORD	ECOSPORT	191	1,90%	38	1,49%
AUDI	Q2	188	1,87%	61	2,40%
JEEP	COMPASS	182	1,82%	40	1,57%
SEAT	ARONA	178	1,78%	65	2,56%
DACIA	SANDERO	174	1,74%	36	1,42%
AUDI	Q3	168	1,68%	43	1,69%
HYUNDAI	TUCSON	157	1,57%	37	1,45%
OPEL	MOKKA X	153	1,53%	33	1,30%
OPEL	CROSSLAND X	150	1,50%	19	0,75%
KIA MOTORS	NEW SPORTAGE	146	1,46%	42	1,65%

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SUZUKI	SX4	141	1,41%	31	1,22%
FIAT	500X	140	1,40%	22	0,86%
VOLVO	XC60	135	1,35%	20	0,79%
NISSAN	X-TRAIL	123	1,23%	46	1,81%
OPEL	GRANDLAND X	122	1,22%	23	0,90%
RENAULT	CAPTUR	116	1,16%	39	1,53%
CITROEN	C4 CACTUS	86	0,86%	7	0,28%
MERCEDES	GLC-SERIES	82	0,82%	24	0,94%
PEUGEOT	5008	71	0,71%	46	1,81%
RENAULT	KADJAR	68	0,68%	20	0,79%
AUDI	Q5	58	0,58%	27	1,06%
HONDA	HR-V	54	0,54%	13	0,51%
VOLVO	XC90	50	0,50%	11	0,43%
BMW	X3-SERIES	40	0,40%	6	0,24%
HONDA	CR-V	36	0,36%	8	0,31%
NISSAN	JUKE	32	0,32%	4	0,16%
BMW	X2-SERIES	29	0,29%	9	0,35%
TOYOTA	RAV4	29	0,29%	2	0,08%
MITSUBISHI	ASX	26	0,26%	2	0,08%
SUZUKI	JIMNY	26	0,26%		
VOLVO	XC40	22	0,22%	9	0,35%
JAGUAR	E-PACE	18	0,18%	5	0,20%
LAND ROVER	RANGE ROVER VELAR	18	0,18%	3	0,12%
KIA MOTORS	SOUL	17	0,17%	2	0,08%
LAND ROVER	RANGE ROVER EVOQUE	17	0,17%	2	0,08%
LAND ROVER	RANGE ROVER	15	0,15%	4	0,16%
LEXUS	NX-SERIES	15	0,15%	1	0,04%
SEAT	ATECA	14	0,14%	4	0,16%
JAGUAR	F-PACE	13	0,13%	4	0,16%
BMW	X5-SERIES	12	0,12%	3	0,12%
MITSUBISHI	ECLIPSE CROSS	12	0,12%	2	0,08%
MERCEDES	GLE-SERIES	9	0,09%	6	0,24%
PORSCHE	CAYENNE	9	0,09%	1	0,04%
PORSCHE	MACAN	9	0,09%		
BMW	X6-SERIES	8	0,08%	3	0,12%
SUBARU	FORESTER	8	0,08%	1	0,04%
BMW	X4-SERIES	7	0,07%	4	0,16%
SUBARU	XV	7	0,07%	1	0,04%
JEEP	WRANGLER	7	0,07%		
LAND ROVER	DISCOVERY SPORT	5	0,05%		
SSANGYONG	TIVOLI	4	0,04%		
ALFA ROMEO	STELVIO	4	0,04%		
AUDI	Q7	3	0,03%	1	0,04%
LAND ROVER	DISCOVERY	3	0,03%		
TOYOTA	LAND CRUISER	2	0,02%	1	0,04%
MASERATI	LEVANTE	2	0,02%	1	0,04%
LEXUS	RX-SERIES	2	0,02%		
JEEP	GRAND CHEROKEE	1	0,01%	1	0,04%
SUBARU	OUTBACK	1	0,01%		
SKODA	YETI	1	0,01%		
TESLA	MODEL X	1	0,01%		

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Segment		YTD		APRIL '18	
MPV		Total	Market Share	Total	Market Share
Make:	Range:	74	0,20%	11	0,10%
		Volume:	%	Volume:	%
CITROEN	C4 PICASSO	23	31,08%	5	45,45%
FIAT	500L	20	27,03%	2	18,18%
VOLKSWAGEN	TOURAN	19	25,68%	3	27,27%
OPEL	ZAFIRA	3	4,05%		
FORD	GRAND C-MAX	3	4,05%		
FORD	S-MAX	3	4,05%		
FORD	GALAXY	2	2,70%	1	9,09%
TOYOTA	YARIS VERSO	1	1,35%		

Segment		YTD		APRIL '18	
MPV-M/COMBI		Total	Market Share	Total	Market Share
Make:	Range:	854	2,29%	273	2,60%
		Volume:	%	Volume:	%
MERCEDES	V-SERIES	117	13,70%	36	13,19%
PEUGEOT	BOXER	116	13,58%	1	0,37%
FIAT	DOBLO	94	11,01%	60	21,98%
PEUGEOT	EXPERT TRAVELLER	80	9,37%	38	13,92%
NISSAN	NV200	66	7,73%	23	8,42%
FIAT	TALENTO	56	6,56%	12	4,40%
VOLKSWAGEN	CADDY	52	6,09%	24	8,79%
PEUGEOT	PARTNER	42	4,92%	17	6,23%
NISSAN	NV300	42	4,92%	8	2,93%
CITROEN	JUMPY SPACE TOURER	31	3,63%	17	6,23%
MERCEDES	SPRINTER	29	3,40%	7	2,56%
OPEL	VIVARO	28	3,28%	7	2,56%
CITROEN	BERLINGO	20	2,34%	4	1,47%
FORD	TOURNEO CONNECT	19	2,22%	1	0,37%
VOLKSWAGEN	TRANSPORTER	13	1,52%	8	2,93%
FIAT	QUBO	12	1,41%	3	1,10%
TOYOTA	PROACE	11	1,29%	1	0,37%
MERCEDES	CITAN	10	1,17%		
FORD	TRANSIT/TOURNEO	8	0,94%	3	1,10%
FORD	TOURNEO COURIER	3	0,35%		
RENAULT	TRAFIC	2	0,23%	2	0,73%
NISSAN	PRIMASTAR	2	0,23%	1	0,37%
FIAT	DUCATO	1	0,12%		

Segment		YTD		APRIL '18	
SPORTS		Total	Market Share	Total	Market Share
Make:	Range:	36	0,10%	7	0,07%
		Volume:	%	Volume:	%
MINI	MINI CABRIO	16	44,44%	1	14,29%
BMW	6-SERIES	5	13,89%	3	42,86%
MERCEDES	SLC-SERIES	3	8,33%	1	14,29%
FORD	MUSTANG	3	8,33%		
JAGUAR	F-TYPE	2	5,56%		
AUDI	TT	2	5,56%		
PORSCHE	BOXSTER	1	2,78%	1	14,29%
PORSCHE	CAYMAN	1	2,78%	1	14,29%
VOLKSWAGEN	SCIROCCO	1	2,78%		
FIAT	124 SPIDER	1	2,78%		
TOYOTA	GT86	1	2,78%		