

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		MARCH '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	3.424	12,79%	1.831	16,57%
		Volume:	%	Volume:	%
FIAT	PANDA	883	25,79%	508	27,74%
HYUNDAI	i 10	396	11,57%	144	7,86%
TOYOTA	AYGO	377	11,01%	170	9,28%
FIAT	500	269	7,86%	152	8,30%
CITROEN	C1	243	7,10%	144	7,86%
SUZUKI	CELERIO	239	6,98%	212	11,58%
VOLKSWAGEN	UP!	219	6,40%	84	4,59%
PEUGEOT	108	213	6,22%	143	7,81%
KIA MOTORS	PICANTO	188	5,49%	74	4,04%
SEAT	MII	85	2,48%	67	3,66%
SMART	FORTWO	84	2,45%	35	1,91%
SKODA	CITIGO	84	2,45%	28	1,53%
SMART	FORFOUR	61	1,78%	34	1,86%
RENAULT	NEW TWINGO	42	1,23%	20	1,09%
OPEL	ADAM	32	0,93%	13	0,71%
ABARTH	500	9	0,26%	3	0,16%

Segment		YTD		MARCH '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	351	1,31%	117	1,06%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	325	92,59%	115	98,29%
SUZUKI	JIMNY	26	7,41%	2	1,71%

Segment		YTD		MARCH '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	3.775	14,10%	1.948	17,62%
		Volume:	%	Volume:	%
FIAT	PANDA	883	23,39%	508	26,08%
HYUNDAI	i 10	396	10,49%	144	7,39%
TOYOTA	AYGO	377	9,99%	170	8,73%
SUZUKI	IGNIS	325	8,61%	115	5,90%
FIAT	500	269	7,13%	152	7,80%
CITROEN	C1	243	6,44%	144	7,39%
SUZUKI	CELERIO	239	6,33%	212	10,88%
VOLKSWAGEN	UP!	219	5,80%	84	4,31%
PEUGEOT	108	213	5,64%	143	7,34%
KIA MOTORS	PICANTO	188	4,98%	74	3,80%
SEAT	MII	85	2,25%	67	3,44%
SMART	FORTWO	84	2,23%	35	1,80%
SKODA	CITIGO	84	2,23%	28	1,44%
SMART	FORFOUR	61	1,62%	34	1,75%
RENAULT	NEW TWINGO	42	1,11%	20	1,03%
OPEL	ADAM	32	0,85%	13	0,67%
SUZUKI	JIMNY	26	0,69%	2	0,10%
ABARTH	500	9	0,24%	3	0,15%

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Segment B	Range:	YTD		MARCH '18	
		Total	Market Share	Total	Market Share
		9.970	37,24%	3.935	35,60%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	1.742	17,47%	611	15,53%
PEUGEOT	208	1.213	12,17%	350	8,89%
NISSAN	MICRA	1.059	10,62%	477	12,12%
OPEL	CORSA	904	9,07%	333	8,46%
RENAULT	CLIO	773	7,75%	281	7,14%
VOLKSWAGEN	POLO	743	7,45%	360	9,15%
HYUNDAI	i 20	668	6,70%	326	8,28%
CITROEN	C3	665	6,67%	292	7,42%
FORD	FIESTA	652	6,54%	211	5,36%
SUZUKI	SWIFT	341	3,42%	127	3,23%
SEAT	IBIZA	305	3,06%	102	2,59%
SKODA	FABIA	213	2,14%	156	3,96%
SUZUKI	BALENO	163	1,63%	107	2,72%
MINI	MINI	139	1,39%	54	1,37%
AUDI	A1	106	1,06%	56	1,42%
KIA MOTORS	RIO	87	0,87%	29	0,74%
MITSUBISHI	SPACE STAR	61	0,61%	20	0,51%
FORD	KA	45	0,45%	15	0,38%
FIAT	GRANDE PUNTO	38	0,38%	12	0,30%
ALFA ROMEO	MITO	24	0,24%	10	0,25%
HONDA	JAZZ	20	0,20%	3	0,08%
BMW	I3	6	0,06%	2	0,05%
CITROEN	DS3	3	0,03%	1	0,03%

Segment B-SUV	Range:	YTD		MARCH '18	
		Total	Market Share	Total	Market Share
		2.297	8,58%	890	8,05%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	298	12,97%	128	14,38%
PEUGEOT	2008	244	10,62%	83	9,33%
VOLKSWAGEN	T-ROC	198	8,62%	92	10,34%
KIA MOTORS	STONIC	164	7,14%	36	4,04%
FORD	ECOSPORT	153	6,66%	101	11,35%
CITROEN	C3 AIRCROSS	146	6,36%	70	7,87%
JEEP	RENEGADE	143	6,23%	59	6,63%
DACIA	SANDERO	138	6,01%	42	4,72%
OPEL	CROSSLAND X	131	5,70%	44	4,94%
AUDI	Q2	127	5,53%	33	3,71%
OPEL	MOKKA X	120	5,22%	35	3,93%
FIAT	500X	118	5,14%	35	3,93%
SEAT	ARONA	113	4,92%	38	4,27%
CITROEN	C4 CACTUS	79	3,44%	37	4,16%
RENAULT	CAPTUR	77	3,35%	36	4,04%
NISSAN	JUKE	28	1,22%	14	1,57%
KIA MOTORS	SOUL	15	0,65%	7	0,79%
SSANGYONG	TIVOLI	4	0,17%		
SKODA	YETI	1	0,04%		

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Segment	B TOTAL	Make:	Range:	YTD		MARCH '18	
				Total	Market Share	Total	Market Share
				12.267	45,82%	4.825	43,65%
			Volume:	%	Volume:	%	
TOYOTA	YARIS			1.742	14,20%	611	12,66%
PEUGEOT	208			1.213	9,89%	350	7,25%
NISSAN	MICRA			1.059	8,63%	477	9,89%
OPEL	CORSA			904	7,37%	333	6,90%
RENAULT	CLIO			773	6,30%	281	5,82%
VOLKSWAGEN	POLO			743	6,06%	360	7,46%
HYUNDAI	i 20			668	5,45%	326	6,76%
CITROEN	C3			665	5,42%	292	6,05%
FORD	FIESTA			652	5,32%	211	4,37%
SUZUKI	SWIFT			341	2,78%	127	2,63%
SEAT	IBIZA			305	2,49%	102	2,11%
SUZUKI	VITARA			298	2,43%	128	2,65%
PEUGEOT	2008			244	1,99%	83	1,72%
SKODA	FABIA			213	1,74%	156	3,23%
VOLKSWAGEN	T-ROC			198	1,61%	92	1,91%
KIA MOTORS	STONIC			164	1,34%	36	0,75%
SUZUKI	BALENO			163	1,33%	107	2,22%
FORD	ECOSPORT			153	1,25%	101	2,09%
CITROEN	C3 AIRCROSS			146	1,19%	70	1,45%
JEEP	RENEGADE			143	1,17%	59	1,22%
MINI	MINI			139	1,13%	54	1,12%
DACIA	SANDERO			138	1,12%	42	0,87%
OPEL	CROSSLAND X			131	1,07%	44	0,91%
AUDI	Q2			127	1,04%	33	0,68%
OPEL	MOKKA X			120	0,98%	35	0,73%
FIAT	500X			118	0,96%	35	0,73%
SEAT	ARONA			113	0,92%	38	0,79%
AUDI	A1			106	0,86%	56	1,16%
KIA MOTORS	RIO			87	0,71%	29	0,60%
CITROEN	C4 CACTUS			79	0,64%	37	0,77%
RENAULT	CAPTUR			77	0,63%	36	0,75%
MITSUBISHI	SPACE STAR			61	0,50%	20	0,41%
FORD	KA			45	0,37%	15	0,31%
FIAT	GRANDE PUNTO			38	0,31%	12	0,25%
NISSAN	JUKE			28	0,23%	14	0,29%
ALFA ROMEO	MITO			24	0,20%	10	0,21%
HONDA	JAZZ			20	0,16%	3	0,06%
KIA MOTORS	SOUL			15	0,12%	7	0,15%
BMW	I3			6	0,05%	2	0,04%
SSANGYONG	TIVOLI			4	0,03%		
CITROEN	DS3			3	0,02%	1	0,02%
SKODA	YETI			1	0,01%		

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Segment C	Make:	Range:	YTD		MARCH '18	
			Total	Market Share	Total	Market Share
			4.445	16,60%	1.894	17,14%
			Volume:	%	Volume:	%
OPEL	ASTRA		582	13,09%	153	8,08%
VOLKSWAGEN	GOLF		400	9,00%	115	6,07%
FIAT	TIPO		392	8,82%	211	11,14%
MERCEDES	A-SERIES		374	8,41%	135	7,13%
TOYOTA	AURIS		353	7,94%	145	7,66%
NISSAN	PULSAR		316	7,11%	211	11,14%
HYUNDAI	i 30		289	6,50%	111	5,86%
AUDI	A3		212	4,77%	68	3,59%
FORD	FOCUS		175	3,94%	79	4,17%
TOYOTA	COROLLA		170	3,82%	87	4,59%
RENAULT	MEGANE		158	3,55%	129	6,81%
BMW	1-SERIES		147	3,31%	117	6,18%
SEAT	LEON		128	2,88%	46	2,43%
VOLVO	V40		110	2,47%	38	2,01%
PEUGEOT	308		107	2,41%	42	2,22%
HONDA	CIVIC		87	1,96%	26	1,37%
ALFA ROMEO	GIULIETTA		85	1,91%	27	1,43%
KIA MOTORS	CEED		79	1,78%	24	1,27%
SKODA	RAPID		76	1,71%	32	1,69%
PEUGEOT	301		74	1,66%	34	1,80%
BMW	2-SERIES		45	1,01%	22	1,16%
CITROEN	C-ELYSEE		41	0,92%	28	1,48%
SEAT	TOLEDO		15	0,34%	2	0,11%
MINI	CLUBMAN		11	0,25%	5	0,26%
MERCEDES	B-SERIES		10	0,22%	4	0,21%
SUBARU	IMPREZA		2	0,04%	1	0,05%
LEXUS	CT-SERIES		2	0,04%	1	0,05%
CITROEN	C4		2	0,04%	1	0,05%
CITROEN	DS4		2	0,04%		
MAZDA	3-SERIES		1	0,02%		

Segment C-SUV	Make:	Range:	YTD		MARCH '18	
			Total	Market Share	Total	Market Share
			4.117	15,38%	1.561	14,12%
			Volume:	%	Volume:	%
NISSAN	QASHQAI		915	22,22%	305	19,54%
TOYOTA	C-HR		387	9,40%	130	8,33%
VOLKSWAGEN	TIGUAN		368	8,94%	104	6,66%
PEUGEOT	3008		279	6,78%	95	6,09%
BMW	X1-SERIES		277	6,73%	156	9,99%
FORD	KUGA		266	6,46%	110	7,05%
MERCEDES	GLA-SERIES		260	6,32%	78	5,00%
MINI	COUNTRYMAN (NEW)		164	3,98%	107	6,85%
DACIA	DUSTER		163	3,96%	89	5,70%
JEEP	COMPASS		142	3,45%	39	2,50%
SKODA	KAROQ		138	3,35%	85	5,45%
AUDI	Q3		125	3,04%	32	2,05%
HYUNDAI	TUCSON		120	2,91%	50	3,20%
SUZUKI	SX4		110	2,67%	40	2,56%
KIA MOTORS	NEW SPORTAGE		104	2,53%	28	1,79%

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OPEL	GRANDLAND X	99	2,40%	38	2,43%
RENAULT	KADJAR	48	1,17%	16	1,02%
HONDA	HR-V	41	1,00%	14	0,90%
MITSUBISHI	ASX	24	0,58%	8	0,51%
BMW	X2-SERIES	20	0,49%	8	0,51%
LAND ROVER	RANGE ROVER EVOQUE	15	0,36%	5	0,32%
JAGUAR	E-PACE	13	0,32%	9	0,58%
VOLVO	XC40	13	0,32%	8	0,51%
SEAT	ATECA	10	0,24%	4	0,26%
MITSUBISHI	ECLIPSE CROSS	10	0,24%	2	0,13%
SUBARU	XV	6	0,15%	1	0,06%
		YTD		MARCH '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		8.562	31,98%	3.455	31,26%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	915	10,69%	305	8,83%
OPEL	ASTRA	582	6,80%	153	4,43%
VOLKSWAGEN	GOLF	400	4,67%	115	3,33%
FIAT	TIPO	392	4,58%	211	6,11%
TOYOTA	C-HR	387	4,52%	130	3,76%
MERCEDES	A-SERIES	374	4,37%	135	3,91%
VOLKSWAGEN	TIGUAN	368	4,30%	104	3,01%
TOYOTA	AURIS	353	4,12%	145	4,20%
NISSAN	PULSAR	316	3,69%	211	6,11%
HYUNDAI	i 30	289	3,38%	111	3,21%
PEUGEOT	3008	279	3,26%	95	2,75%
BMW	X1-SERIES	277	3,24%	156	4,52%
FORD	KUGA	266	3,11%	110	3,18%
MERCEDES	GLA-SERIES	260	3,04%	78	2,26%
AUDI	A3	212	2,48%	68	1,97%
FORD	FOCUS	175	2,04%	79	2,29%
TOYOTA	COROLLA	170	1,99%	87	2,52%
MINI	COUNTRYMAN (NEW)	164	1,92%	107	3,10%
DACIA	DUSTER	163	1,90%	89	2,58%
RENAULT	MEGANE	158	1,85%	129	3,73%
BMW	1-SERIES	147	1,72%	117	3,39%
JEEP	COMPASS	142	1,66%	39	1,13%
SKODA	KAROQ	138	1,61%	85	2,46%
SEAT	LEON	128	1,49%	46	1,33%
AUDI	Q3	125	1,46%	32	0,93%
HYUNDAI	TUCSON	120	1,40%	50	1,45%
SUZUKI	SX4	110	1,28%	40	1,16%
VOLVO	V40	110	1,28%	38	1,10%
PEUGEOT	308	107	1,25%	42	1,22%
KIA MOTORS	NEW SPORTAGE	104	1,21%	28	0,81%
OPEL	GRANDLAND X	99	1,16%	38	1,10%
HONDA	CIVIC	87	1,02%	26	0,75%
ALFA ROMEO	GIULIETTA	85	0,99%	27	0,78%
KIA MOTORS	CEED	79	0,92%	24	0,69%
SKODA	RAPID	76	0,89%	32	0,93%
PEUGEOT	301	74	0,86%	34	0,98%
RENAULT	KADJAR	48	0,56%	16	0,46%
BMW	2-SERIES	45	0,53%	22	0,64%

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CITROEN	C-ELYSEE	41	0,48%	28	0,81%
HONDA	HR-V	41	0,48%	14	0,41%
MITSUBISHI	ASX	24	0,28%	8	0,23%
BMW	X2-SERIES	20	0,23%	8	0,23%
LAND ROVER	RANGE ROVER EVOQUE	15	0,18%	5	0,14%
SEAT	TOLEDO	15	0,18%	2	0,06%
JAGUAR	E-PACE	13	0,15%	9	0,26%
VOLVO	XC40	13	0,15%	8	0,23%
MINI	CLUBMAN	11	0,13%	5	0,14%
MERCEDES	B-SERIES	10	0,12%	4	0,12%
SEAT	ATECA	10	0,12%	4	0,12%
MITSUBISHI	ECLIPSE CROSS	10	0,12%	2	0,06%
SUBARU	XV	6	0,07%	1	0,03%
LEXUS	CT-SERIES	2	0,02%	1	0,03%
CITROEN	C4	2	0,02%	1	0,03%
SUBARU	IMPREZA	2	0,02%	1	0,03%
CITROEN	DS4	2	0,02%		
MAZDA	3-SERIES	1	0,01%		

Segment D	Make:	Range:	YTD		MARCH '18	
			Total 674	Market Share 2,52%	Total 227	Market Share 2,05%
			Volume:	%	Volume:	%
SKODA	OCTAVIA		326	48,37%	110	48,46%
VOLKSWAGEN	PASSAT		71	10,53%	23	10,13%
MERCEDES	C-SERIES		43	6,38%	15	6,61%
MERCEDES	CLA-SERIES		42	6,23%	16	7,05%
VOLVO	S60		32	4,75%	14	6,17%
OPEL	INSIGNIA		32	4,75%	5	2,20%
AUDI	A4		28	4,15%	7	3,08%
TOYOTA	AVENSIS		24	3,56%	8	3,52%
VOLVO	V60		22	3,26%	8	3,52%
AUDI	A5		19	2,82%	4	1,76%
BMW	4-SERIES		12	1,78%	7	3,08%
ALFA ROMEO	GIULIA		8	1,19%	4	1,76%
BMW	3-SERIES		7	1,04%	1	0,44%
FORD	MONDEO		5	0,74%	2	0,88%
TOYOTA	PRIUS		2	0,30%	2	0,88%
LEXUS	IS-SERIES		1	0,15%	1	0,44%

Segment D-SUV	Make:	Range:	YTD		MARCH '18	
			Total 625	Market Share 2,33%	Total 216	Market Share 1,95%
			Volume:	%	Volume:	%
SKODA	KODIAQ		164	26,24%	29	13,43%
VOLVO	XC60		115	18,40%	32	14,81%
NISSAN	X-TRAIL		77	12,32%	56	25,93%
MERCEDES	GLC-SERIES		58	9,28%	20	9,26%
BMW	X3-SERIES		34	5,44%	12	5,56%
AUDI	Q5		31	4,96%	5	2,31%
HONDA	CR-V		28	4,48%	10	4,63%
TOYOTA	RAV4		27	4,32%	12	5,56%
PEUGEOT	5008		25	4,00%	10	4,63%
LAND ROVER	RANGE ROVER VELAR		15	2,40%	5	2,31%
JAGUAR	F-PACE		9	1,44%	7	3,24%

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PORSCHE	MACAN	9	1,44%	3	1,39%
JEEP	WRANGLER	7	1,12%	3	1,39%
SUBARU	FORESTER	7	1,12%	3	1,39%
LAND ROVER	DISCOVERY SPORT	5	0,80%	3	1,39%
ALFA ROMEO	STELVIO	4	0,64%	2	0,93%
BMW	X4-SERIES	3	0,48%	1	0,46%
MERCEDES	GLE-SERIES	3	0,48%	1	0,46%
LEXUS	RX-SERIES	2	0,32%	1	0,46%
SUBARU	OUTBACK	1	0,16%	1	0,46%
TOYOTA	LAND CRUISER	1	0,16%		
		YTD		MARCH '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		1.299	4,85%	443	4,01%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	326	25,10%	110	24,83%
SKODA	KODIAQ	164	12,63%	29	6,55%
VOLVO	XC60	115	8,85%	32	7,22%
NISSAN	X-TRAIL	77	5,93%	56	12,64%
VOLKSWAGEN	PASSAT	71	5,47%	23	5,19%
MERCEDES	GLC-SERIES	58	4,46%	20	4,51%
MERCEDES	C-SERIES	43	3,31%	15	3,39%
MERCEDES	CLA-SERIES	42	3,23%	16	3,61%
BMW	X3-SERIES	34	2,62%	12	2,71%
VOLVO	S60	32	2,46%	14	3,16%
OPEL	INSIGNIA	32	2,46%	5	1,13%
AUDI	Q5	31	2,39%	5	1,13%
HONDA	CR-V	28	2,16%	10	2,26%
AUDI	A4	28	2,16%	7	1,58%
TOYOTA	RAV4	27	2,08%	12	2,71%
PEUGEOT	5008	25	1,92%	10	2,26%
TOYOTA	AVENSIS	24	1,85%	8	1,81%
VOLVO	V60	22	1,69%	8	1,81%
AUDI	A5	19	1,46%	4	0,90%
LAND ROVER	RANGE ROVER VELAR	15	1,15%	5	1,13%
BMW	4-SERIES	12	0,92%	7	1,58%
JAGUAR	F-PACE	9	0,69%	7	1,58%
PORSCHE	MACAN	9	0,69%	3	0,68%
ALFA ROMEO	GIULIA	8	0,62%	4	0,90%
JEEP	WRANGLER	7	0,54%	3	0,68%
SUBARU	FORESTER	7	0,54%	3	0,68%
BMW	3-SERIES	7	0,54%	1	0,23%
LAND ROVER	DISCOVERY SPORT	5	0,38%	3	0,68%
FORD	MONDEO	5	0,38%	2	0,45%
ALFA ROMEO	STELVIO	4	0,31%	2	0,45%
BMW	X4-SERIES	3	0,23%	1	0,23%
MERCEDES	GLE-SERIES	3	0,23%	1	0,23%
TOYOTA	PRIUS	2	0,15%	2	0,45%
LEXUS	RX-SERIES	2	0,15%	1	0,23%
SUBARU	OUTBACK	1	0,08%	1	0,23%
LEXUS	IS-SERIES	1	0,08%	1	0,23%
TOYOTA	LAND CRUISER	1	0,08%		

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Segment		YTD		MARCH '18	
E		Total	Market Share	Total	Market Share
		94	0,35%	23	0,21%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	28	29,79%	8	34,78%
MERCEDES	E-SERIES	23	24,47%	9	39,13%
BMW	5-SERIES	18	19,15%	3	13,04%
AUDI	A6	10	10,64%		
VOLVO	V90	6	6,38%	1	4,35%
VOLVO	S90	5	5,32%	2	8,70%
VOLKSWAGEN	ARTEON	3	3,19%		
BENTLEY	CONTINENTAL	1	1,06%		

Segment		YTD		MARCH '18	
E-SUV		Total	Market Share	Total	Market Share
		75	0,28%	33	0,30%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	39	52,00%	15	45,45%
LEXUS	NX-SERIES	14	18,67%	8	24,24%
BMW	X5-SERIES	9	12,00%	2	6,06%
PORSCHE	CAYENNE	8	10,67%	5	15,15%
BMW	X6-SERIES	5	6,67%	3	9,09%

Segment		YTD		MARCH '18	
E TOTAL		Total	Market Share	Total	Market Share
		169	0,63%	56	0,51%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	39	23,08%	15	26,79%
SKODA	SUPERB	28	16,57%	8	14,29%
MERCEDES	E-SERIES	23	13,61%	9	16,07%
BMW	5-SERIES	18	10,65%	3	5,36%
LEXUS	NX-SERIES	14	8,28%	8	14,29%
AUDI	A6	10	5,92%		
BMW	X5-SERIES	9	5,33%	2	3,57%
PORSCHE	CAYENNE	8	4,73%	5	8,93%
VOLVO	V90	6	3,55%	1	1,79%
BMW	X6-SERIES	5	2,96%	3	5,36%
VOLVO	S90	5	2,96%	2	3,57%
VOLKSWAGEN	ARTEON	3	1,78%		
BENTLEY	CONTINENTAL	1	0,59%		

Segment		YTD		MARCH '18	
F-G		Total	Market Share	Total	Market Share
		12	0,04%	5	0,05%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	7	58,33%	4	80,00%
MERCEDES	S-SERIES	4	33,33%	1	20,00%
AUDI	A8	1	8,33%		

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Segment		YTD		MARCH '18	
F-G-SUV		Total	Market Share	Total	Market Share
Make: Range:		18	0,07%	9	0,08%
Make: Range:		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	11	61,11%	5	55,56%
LAND ROVER	DISCOVERY	3	16,67%	2	22,22%
AUDI	Q7	2	11,11%	1	11,11%
TESLA	MODEL X	1	5,56%	1	11,11%
MASERATI	LEVANTE	1	5,56%		
Segment		YTD		MARCH '18	
F-G TOTAL		Total	Market Share	Total	Market Share
Make: Range:		30	0,11%	14	0,13%
Make: Range:		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	11	36,67%	5	35,71%
PORSCHE	PANAMERA	7	23,33%	4	28,57%
MERCEDES	S-SERIES	4	13,33%	1	7,14%
LAND ROVER	DISCOVERY	3	10,00%	2	14,29%
AUDI	Q7	2	6,67%	1	7,14%
TESLA	MODEL X	1	3,33%	1	7,14%
MASERATI	LEVANTE	1	3,33%		
AUDI	A8	1	3,33%		
Segment		YTD		MARCH '18	
SUV		Total	Market Share	Total	Market Share
Make: Range:		7.483	27,95%	2.826	25,57%
Make: Range:		Volume:	%	Volume:	%
NISSAN	QASHQAI	915	12,23%	305	10,79%
TOYOTA	C-HR	387	5,17%	130	4,60%
VOLKSWAGEN	TIGUAN	368	4,92%	104	3,68%
SUZUKI	IGNIS	325	4,34%	115	4,07%
SUZUKI	VITARA	298	3,98%	128	4,53%
PEUGEOT	3008	279	3,73%	95	3,36%
BMW	X1-SERIES	277	3,70%	156	5,52%
FORD	KUGA	266	3,55%	110	3,89%
MERCEDES	GLA-SERIES	260	3,47%	78	2,76%
PEUGEOT	2008	244	3,26%	83	2,94%
VOLKSWAGEN	T-ROC	198	2,65%	92	3,26%
MINI	COUNTRYMAN (NEW)	164	2,19%	107	3,79%
KIA MOTORS	STONIC	164	2,19%	36	1,27%
SKODA	KODIAQ	164	2,19%	29	1,03%
DACIA	DUSTER	163	2,18%	89	3,15%
FORD	ECOSPORT	153	2,04%	101	3,57%
CITROEN	C3 AIRCROSS	146	1,95%	70	2,48%
JEEP	RENEGADE	143	1,91%	59	2,09%
JEEP	COMPASS	142	1,90%	39	1,38%
SKODA	KAROQ	138	1,84%	85	3,01%
DACIA	SANDERO	138	1,84%	42	1,49%
OPEL	CROSSLAND X	131	1,75%	44	1,56%
AUDI	Q2	127	1,70%	33	1,17%
AUDI	Q3	125	1,67%	32	1,13%
HYUNDAI	TUCSON	120	1,60%	50	1,77%
OPEL	MOKKA X	120	1,60%	35	1,24%
FIAT	500X	118	1,58%	35	1,24%
VOLVO	XC60	115	1,54%	32	1,13%
SEAT	ARONA	113	1,51%	38	1,34%
SUZUKI	SX4	110	1,47%	40	1,42%
KIA MOTORS	NEW SPORTAGE	104	1,39%	28	0,99%

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OPEL	GRANDLAND X	99	1,32%	38	1,34%
CITROEN	C4 CACTUS	79	1,06%	37	1,31%
NISSAN	X-TRAIL	77	1,03%	56	1,98%
RENAULT	CAPTUR	77	1,03%	36	1,27%
MERCEDES	GLC-SERIES	58	0,78%	20	0,71%
RENAULT	KADJAR	48	0,64%	16	0,57%
HONDA	HR-V	41	0,55%	14	0,50%
VOLVO	XC90	39	0,52%	15	0,53%
BMW	X3-SERIES	34	0,45%	12	0,42%
AUDI	Q5	31	0,41%	5	0,18%
NISSAN	JUKE	28	0,37%	14	0,50%
HONDA	CR-V	28	0,37%	10	0,35%
TOYOTA	RAV4	27	0,36%	12	0,42%
SUZUKI	JIMNY	26	0,35%	2	0,07%
PEUGEOT	5008	25	0,33%	10	0,35%
MITSUBISHI	ASX	24	0,32%	8	0,28%
BMW	X2-SERIES	20	0,27%	8	0,28%
KIA MOTORS	SOUL	15	0,20%	7	0,25%
LAND ROVER	RANGE ROVER VELAR	15	0,20%	5	0,18%
LAND ROVER	RANGE ROVER EVOQUE	15	0,20%	5	0,18%
LEXUS	NX-SERIES	14	0,19%	8	0,28%
JAGUAR	E-PACE	13	0,17%	9	0,32%
VOLVO	XC40	13	0,17%	8	0,28%
LAND ROVER	RANGE ROVER	11	0,15%	5	0,18%
SEAT	ATECA	10	0,13%	4	0,14%
MITSUBISHI	ECLIPSE CROSS	10	0,13%	2	0,07%
JAGUAR	F-PACE	9	0,12%	7	0,25%
PORSCHE	MACAN	9	0,12%	3	0,11%
BMW	X5-SERIES	9	0,12%	2	0,07%
PORSCHE	CAYENNE	8	0,11%	5	0,18%
JEEP	WRANGLER	7	0,09%	3	0,11%
SUBARU	FORESTER	7	0,09%	3	0,11%
SUBARU	XV	6	0,08%	1	0,04%
BMW	X6-SERIES	5	0,07%	3	0,11%
LAND ROVER	DISCOVERY SPORT	5	0,07%	3	0,11%
ALFA ROMEO	STELVIO	4	0,05%	2	0,07%
SSANGYONG	TIVOLI	4	0,05%		
LAND ROVER	DISCOVERY	3	0,04%	2	0,07%
BMW	X4-SERIES	3	0,04%	1	0,04%
MERCEDES	GLE-SERIES	3	0,04%	1	0,04%
LEXUS	RX-SERIES	2	0,03%	1	0,04%
AUDI	Q7	2	0,03%	1	0,04%
SUBARU	OUTBACK	1	0,01%	1	0,04%
TESLA	MODEL X	1	0,01%	1	0,04%
SKODA	YETI	1	0,01%		
MASERATI	LEVANTE	1	0,01%		
TOYOTA	LAND CRUISER	1	0,01%		

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		YTD		MARCH '18	
Segment		Total	Market Share	Total	Market Share
MPV		63	0,24%	18	0,16%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	18	28,57%	10	55,56%
CITROEN	C4 PICASSO	18	28,57%	2	11,11%
VOLKSWAGEN	TOURAN	16	25,40%	3	16,67%
FORD	S-MAX	3	4,76%	2	11,11%
OPEL	ZAFIRA	3	4,76%		
FORD	GRAND C-MAX	3	4,76%		
TOYOTA	YARIS VERSO	1	1,59%	1	5,56%
FORD	GALAXY	1	1,59%		
		YTD		MARCH '18	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		581	2,17%	274	2,48%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	BOXER	115	19,79%		
MERCEDES	V-SERIES	81	13,94%	55	20,07%
FIAT	TALENTO	44	7,57%	29	10,58%
NISSAN	NV200	43	7,40%	37	13,50%
PEUGEOT	EXPERT TRAVELLER	42	7,23%	23	8,39%
NISSAN	NV300	34	5,85%	29	10,58%
FIAT	DOBLO	34	5,85%	15	5,47%
VOLKSWAGEN	CADDY	28	4,82%	25	9,12%
PEUGEOT	PARTNER	25	4,30%	8	2,92%
MERCEDES	SPRINTER	22	3,79%		
OPEL	VIVARO	21	3,61%	15	5,47%
FORD	TOURNEO CONNECT	18	3,10%	8	2,92%
CITROEN	BERLINGO	16	2,75%	10	3,65%
CITROEN	JUMPY SPACE TOURER	14	2,41%	5	1,82%
MERCEDES	CITAN	10	1,72%	8	2,92%
TOYOTA	PROACE	10	1,72%		
FIAT	QUBO	9	1,55%	5	1,82%
VOLKSWAGEN	TRANSPORTER	5	0,86%	1	0,36%
FORD	TRANSIT/TOURNEO	5	0,86%		
FORD	TOURNEO COURIER	3	0,52%		
FIAT	DUCATO	1	0,17%	1	0,36%
NISSAN	PRIMASTAR	1	0,17%		
		YTD		MARCH '18	
Segment		Total	Market Share	Total	Market Share
SPORTS		29	0,11%	20	0,18%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	15	51,72%	12	60,00%
FORD	MUSTANG	3	10,34%	1	5,00%
BMW	6-SERIES	2	6,90%	2	10,00%
JAGUAR	F-TYPE	2	6,90%	2	10,00%
MERCEDES	SLC-SERIES	2	6,90%	1	5,00%
AUDI	TT	2	6,90%		
TOYOTA	GT86	1	3,45%	1	5,00%
FIAT	124 SPIDER	1	3,45%	1	5,00%
VOLKSWAGEN	SCIROCCO	1	3,45%		