

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		FEBRUARY '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	1.593	10,13%	759	11,10%
		Volume:	%	Volume:	%
FIAT	PANDA	375	23,54%	233	30,70%
HYUNDAI	i 10	252	15,82%	86	11,33%
TOYOTA	AYGO	207	12,99%	74	9,75%
VOLKSWAGEN	UP!	135	8,47%	82	10,80%
FIAT	500	117	7,34%	68	8,96%
KIA MOTORS	PICANTO	114	7,16%	42	5,53%
CITROEN	C1	99	6,21%	51	6,72%
PEUGEOT	108	70	4,39%	24	3,16%
SKODA	CITIGO	56	3,52%	25	3,29%
SMART	FORTWO	49	3,08%	23	3,03%
SMART	FORFOUR	27	1,69%	19	2,50%
SUZUKI	CELERIO	27	1,69%	4	0,53%
RENAULT	NEW TWINGO	22	1,38%	10	1,32%
OPEL	ADAM	19	1,19%	8	1,05%
SEAT	MII	18	1,13%	7	0,92%
ABARTH	500	6	0,38%	3	0,40%

Segment		YTD		FEBRUARY '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	234	1,49%	56	0,82%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	210	89,74%	55	98,21%
SUZUKI	JIMNY	24	10,26%	1	1,79%

Segment		YTD		FEBRUARY '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	1.827	11,62%	815	11,92%
		Volume:	%	Volume:	%
FIAT	PANDA	375	20,53%	233	28,59%
HYUNDAI	i 10	252	13,79%	86	10,55%
SUZUKI	IGNIS	210	11,49%	55	6,75%
TOYOTA	AYGO	207	11,33%	74	9,08%
VOLKSWAGEN	UP!	135	7,39%	82	10,06%
FIAT	500	117	6,40%	68	8,34%
KIA MOTORS	PICANTO	114	6,24%	42	5,15%
CITROEN	C1	99	5,42%	51	6,26%
PEUGEOT	108	70	3,83%	24	2,94%
SKODA	CITIGO	56	3,07%	25	3,07%
SMART	FORTWO	49	2,68%	23	2,82%
SMART	FORFOUR	27	1,48%	19	2,33%
SUZUKI	CELERIO	27	1,48%	4	0,49%
SUZUKI	JIMNY	24	1,31%	1	0,12%
RENAULT	NEW TWINGO	22	1,20%	10	1,23%
OPEL	ADAM	19	1,04%	8	0,98%
SEAT	MII	18	0,99%	7	0,86%
ABARTH	500	6	0,33%	3	0,37%

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Segment B	Make:	Range:	YTD		FEBRUARY '18	
			Total 6.035	Market Share 38,38%	Total 2.688	Market Share 39,31%
			Volume:	%	Volume:	%
TOYOTA	YARIS		1.131	18,74%	409	15,22%
PEUGEOT	208		863	14,30%	322	11,98%
NISSAN	MICRA		582	9,64%	438	16,29%
OPEL	CORSA		571	9,46%	236	8,78%
RENAULT	CLIO		492	8,15%	266	9,90%
FORD	FIESTA		441	7,31%	219	8,15%
VOLKSWAGEN	POLO		383	6,35%	168	6,25%
CITROEN	C3		373	6,18%	168	6,25%
HYUNDAI	i 20		342	5,67%	139	5,17%
SUZUKI	SWIFT		214	3,55%	60	2,23%
SEAT	IBIZA		203	3,36%	98	3,65%
MINI	MINI		85	1,41%	41	1,53%
KIA MOTORS	RIO		58	0,96%	17	0,63%
SKODA	FABIA		57	0,94%	28	1,04%
SUZUKI	BALENO		56	0,93%	20	0,74%
AUDI	A1		50	0,83%	20	0,74%
MITSUBISHI	SPACE STAR		41	0,68%	16	0,60%
FORD	KA		30	0,50%	10	0,37%
FIAT	GRANDE PUNTO		26	0,43%	3	0,11%
HONDA	JAZZ		17	0,28%	4	0,15%
ALFA ROMEO	MITO		14	0,23%	2	0,07%
BMW	I3		4	0,07%	3	0,11%
CITROEN	DS3		2	0,03%	1	0,04%

Segment B-SUV	Make:	Range:	YTD		FEBRUARY '18	
			Total 1.407	Market Share 8,95%	Total 639	Market Share 9,34%
			Volume:	%	Volume:	%
SUZUKI	VITARA		170	12,08%	57	8,92%
PEUGEOT	2008		161	11,44%	58	9,08%
KIA MOTORS	STONIC		128	9,10%	83	12,99%
VOLKSWAGEN	T-ROC		106	7,53%	70	10,95%
DACIA	SANDERO		96	6,82%	38	5,95%
AUDI	Q2		94	6,68%	25	3,91%
OPEL	CROSSLAND X		87	6,18%	48	7,51%
OPEL	MOKKA X		85	6,04%	42	6,57%
JEEP	RENEGADE		84	5,97%	23	3,60%
FIAT	500X		83	5,90%	42	6,57%
CITROEN	C3 AIRCROSS		76	5,40%	42	6,57%
SEAT	ARONA		75	5,33%	31	4,85%
FORD	ECOSPORT		52	3,70%	38	5,95%
CITROEN	C4 CACTUS		42	2,99%	13	2,03%
RENAULT	CAPTUR		41	2,91%	18	2,82%
NISSAN	JUKE		14	1,00%	7	1,10%
KIA MOTORS	SOUL		8	0,57%	3	0,47%
SSANGYONG	TIVOLI		4	0,28%		
SKODA	YETI		1	0,07%	1	0,16%

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Segment	B TOTAL	Make:	Range:	YTD		FEBRUARY '18	
				Total	Market Share	Total	Market Share
				7.442	47,33%	3.327	48,65%
				Volume:	%	Volume:	%
TOYOTA	YARIS			1.131	15,20%	409	12,29%
PEUGEOT	208			863	11,60%	322	9,68%
NISSAN	MICRA			582	7,82%	438	13,17%
OPEL	CORSA			571	7,67%	236	7,09%
RENAULT	CLIO			492	6,61%	266	8,00%
FORD	FIESTA			441	5,93%	219	6,58%
VOLKSWAGEN	POLO			383	5,15%	168	5,05%
CITROEN	C3			373	5,01%	168	5,05%
HYUNDAI	i 20			342	4,60%	139	4,18%
SUZUKI	SWIFT			214	2,88%	60	1,80%
SEAT	IBIZA			203	2,73%	98	2,95%
SUZUKI	VITARA			170	2,28%	57	1,71%
PEUGEOT	2008			161	2,16%	58	1,74%
KIA MOTORS	STONIC			128	1,72%	83	2,49%
VOLKSWAGEN	T-ROC			106	1,42%	70	2,10%
DACIA	SANDERO			96	1,29%	38	1,14%
AUDI	Q2			94	1,26%	25	0,75%
OPEL	CROSSLAND X			87	1,17%	48	1,44%
OPEL	MOKKA X			85	1,14%	42	1,26%
MINI	MINI			85	1,14%	41	1,23%
JEEP	RENEGADE			84	1,13%	23	0,69%
FIAT	500X			83	1,12%	42	1,26%
CITROEN	C3 AIRCROSS			76	1,02%	42	1,26%
SEAT	ARONA			75	1,01%	31	0,93%
KIA MOTORS	RIO			58	0,78%	17	0,51%
SKODA	FABIA			57	0,77%	28	0,84%
SUZUKI	BALENO			56	0,75%	20	0,60%
FORD	ECOSPORT			52	0,70%	38	1,14%
AUDI	A1			50	0,67%	20	0,60%
CITROEN	C4 CACTUS			42	0,56%	13	0,39%
RENAULT	CAPTUR			41	0,55%	18	0,54%
MITSUBISHI	SPACE STAR			41	0,55%	16	0,48%
FORD	KA			30	0,40%	10	0,30%
FIAT	GRANDE PUNTO			26	0,35%	3	0,09%
HONDA	JAZZ			17	0,23%	4	0,12%
NISSAN	JUKE			14	0,19%	7	0,21%
ALFA ROMEO	MITO			14	0,19%	2	0,06%
KIA MOTORS	SOUL			8	0,11%	3	0,09%
BMW	I3			4	0,05%	3	0,09%
SSANGYONG	TIVOLI			4	0,05%		
CITROEN	DS3			2	0,03%	1	0,03%
SKODA	YETI			1	0,01%	1	0,03%

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Segment C	Make:	Range:	YTD		FEBRUARY '18	
			Total 2.551	Market Share 16,22%	Total 1.027	Market Share 15,02%
			Volume:	%	Volume:	%
OPEL	ASTRA		429	16,82%	139	13,53%
VOLKSWAGEN	GOLF		285	11,17%	72	7,01%
MERCEDES	A-SERIES		239	9,37%	110	10,71%
TOYOTA	AURIS		208	8,15%	85	8,28%
FIAT	TIPO		181	7,10%	96	9,35%
HYUNDAI	i 30		178	6,98%	65	6,33%
AUDI	A3		144	5,64%	42	4,09%
NISSAN	PULSAR		105	4,12%	41	3,99%
FORD	FOCUS		96	3,76%	56	5,45%
TOYOTA	COROLLA		83	3,25%	33	3,21%
SEAT	LEON		82	3,21%	35	3,41%
VOLVO	V40		72	2,82%	22	2,14%
PEUGEOT	308		65	2,55%	42	4,09%
HONDA	CIVIC		61	2,39%	25	2,43%
ALFA ROMEO	GIULIETTA		58	2,27%	44	4,28%
KIA MOTORS	CEED		55	2,16%	26	2,53%
SKODA	RAPID		44	1,72%	33	3,21%
PEUGEOT	301		40	1,57%	10	0,97%
BMW	1-SERIES		30	1,18%	19	1,85%
RENAULT	MEGANE		29	1,14%	11	1,07%
BMW	2-SERIES		23	0,90%	16	1,56%
CITROEN	C-ELYSEE		13	0,51%	2	0,19%
SEAT	TOLEDO		13	0,51%		
MERCEDES	B-SERIES		6	0,24%	2	0,19%
MINI	CLUBMAN		6	0,24%		
CITROEN	DS4		2	0,08%	1	0,10%
MAZDA	3-SERIES		1	0,04%		
CITROEN	C4		1	0,04%		
LEXUS	CT-SERIES		1	0,04%		
SUBARU	IMPREZA		1	0,04%		

Segment C-SUV	Make:	Range:	YTD		FEBRUARY '18	
			Total 2.556	Market Share 16,26%	Total 1.050	Market Share 15,36%
			Volume:	%	Volume:	%
NISSAN	QASHQAI		610	23,87%	225	21,43%
VOLKSWAGEN	TIGUAN		264	10,33%	101	9,62%
TOYOTA	C-HR		257	10,05%	96	9,14%
PEUGEOT	3008		184	7,20%	71	6,76%
MERCEDES	GLA-SERIES		182	7,12%	79	7,52%
FORD	KUGA		156	6,10%	72	6,86%
BMW	X1-SERIES		121	4,73%	53	5,05%
JEEP	COMPASS		103	4,03%	49	4,67%
AUDI	Q3		93	3,64%	36	3,43%
KIA MOTORS	NEW SPORTAGE		76	2,97%	30	2,86%
DACIA	DUSTER		74	2,90%	31	2,95%
SUZUKI	SX4		70	2,74%	32	3,05%
HYUNDAI	TUCSON		70	2,74%	31	2,95%
OPEL	GRANDLAND X		61	2,39%	43	4,10%
MINI	COUNTRYMAN (NEW)		57	2,23%	31	2,95%
SKODA	KAROQ		53	2,07%	10	0,95%
RENAULT	KADJAR		32	1,25%	13	1,24%
HONDA	HR-V		27	1,06%	6	0,57%

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mitsubishi	ASX	16	0,63%	5	0,48%
BMW	X2-SERIES	12	0,47%	12	1,14%
LAND ROVER	RANGE ROVER EVOQUE	10	0,39%	3	0,29%
mitsubishi	ECLIPSE CROSS	8	0,31%	8	0,76%
SEAT	ATECA	6	0,23%	4	0,38%
VOLVO	XC40	5	0,20%	5	0,48%
SUBARU	XV	5	0,20%	3	0,29%
JAGUAR	E-PACE	4	0,16%	1	0,10%
		YTD		FEBRUARY '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		5.107	32,48%	2.077	30,37%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	610	11,94%	225	10,83%
OPEL	ASTRA	429	8,40%	139	6,69%
VOLKSWAGEN	GOLF	285	5,58%	72	3,47%
VOLKSWAGEN	TIGUAN	264	5,17%	101	4,86%
TOYOTA	C-HR	257	5,03%	96	4,62%
MERCEDES	A-SERIES	239	4,68%	110	5,30%
TOYOTA	AURIS	208	4,07%	85	4,09%
PEUGEOT	3008	184	3,60%	71	3,42%
MERCEDES	GLA-SERIES	182	3,56%	79	3,80%
FIAT	TIPO	181	3,54%	96	4,62%
HYUNDAI	i 30	178	3,49%	65	3,13%
FORD	KUGA	156	3,05%	72	3,47%
AUDI	A3	144	2,82%	42	2,02%
BMW	X1-SERIES	121	2,37%	53	2,55%
NISSAN	PULSAR	105	2,06%	41	1,97%
JEEP	COMPASS	103	2,02%	49	2,36%
FORD	FOCUS	96	1,88%	56	2,70%
AUDI	Q3	93	1,82%	36	1,73%
TOYOTA	COROLLA	83	1,63%	33	1,59%
SEAT	LEON	82	1,61%	35	1,69%
KIA MOTORS	NEW SPORTAGE	76	1,49%	30	1,44%
DACIA	DUSTER	74	1,45%	31	1,49%
VOLVO	V40	72	1,41%	22	1,06%
SUZUKI	SX4	70	1,37%	32	1,54%
HYUNDAI	TUCSON	70	1,37%	31	1,49%
PEUGEOT	308	65	1,27%	42	2,02%
OPEL	GRANDLAND X	61	1,19%	43	2,07%
HONDA	CIVIC	61	1,19%	25	1,20%
ALFA ROMEO	GIULIETTA	58	1,14%	44	2,12%
MINI	COUNTRYMAN (NEW)	57	1,12%	31	1,49%
KIA MOTORS	CEED	55	1,08%	26	1,25%
SKODA	KAROQ	53	1,04%	10	0,48%
SKODA	RAPID	44	0,86%	33	1,59%
PEUGEOT	301	40	0,78%	10	0,48%
RENAULT	KADJAR	32	0,63%	13	0,63%
BMW	1-SERIES	30	0,59%	19	0,91%
RENAULT	MEGANE	29	0,57%	11	0,53%
HONDA	HR-V	27	0,53%	6	0,29%
BMW	2-SERIES	23	0,45%	16	0,77%
mitsubishi	ASX	16	0,31%	5	0,24%
CITROEN	C-ELYSEE	13	0,25%	2	0,10%
SEAT	TOLEDO	13	0,25%		

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BMW	X2-SERIES	12	0,23%	12	0,58%
LAND ROVER	RANGE ROVER EVOQUE	10	0,20%	3	0,14%
MITSUBISHI	ECLIPSE CROSS	8	0,16%	8	0,39%
SEAT	ATECA	6	0,12%	4	0,19%
MERCEDES	B-SERIES	6	0,12%	2	0,10%
MINI	CLUBMAN	6	0,12%		
VOLVO	XC40	5	0,10%	5	0,24%
SUBARU	XV	5	0,10%	3	0,14%
JAGUAR	E-PACE	4	0,08%	1	0,05%
CITROEN	DS4	2	0,04%	1	0,05%
CITROEN	C4	1	0,02%		
SUBARU	IMPREZA	1	0,02%		
MAZDA	3-SERIES	1	0,02%		
LEXUS	CT-SERIES	1	0,02%		
		YTD		FEBRUARY '18	
Segment		Total	Market Share	Total	Market Share
D		447	2,84%	218	3,19%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	216	48,32%	134	61,47%
VOLKSWAGEN	PASSAT	48	10,74%	24	11,01%
MERCEDES	C-SERIES	28	6,26%	13	5,96%
OPEL	INSIGNIA	27	6,04%	11	5,05%
MERCEDES	CLA-SERIES	26	5,82%	11	5,05%
AUDI	A4	21	4,70%	4	1,83%
VOLVO	S60	18	4,03%	8	3,67%
TOYOTA	AVENSIS	16	3,58%	2	0,92%
AUDI	A5	15	3,36%	2	0,92%
VOLVO	V60	14	3,13%	5	2,29%
BMW	3-SERIES	6	1,34%	1	0,46%
BMW	4-SERIES	5	1,12%	1	0,46%
ALFA ROMEO	GIULIA	4	0,89%	2	0,92%
FORD	MONDEO	3	0,67%		
		YTD		FEBRUARY '18	
Segment		Total	Market Share	Total	Market Share
D-SUV		409	2,60%	154	2,25%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	135	33,01%	43	27,92%
VOLVO	XC60	83	20,29%	34	22,08%
MERCEDES	GLC-SERIES	38	9,29%	16	10,39%
AUDI	Q5	26	6,36%	13	8,44%
BMW	X3-SERIES	22	5,38%	5	3,25%
NISSAN	X-TRAIL	21	5,13%	12	7,79%
HONDA	CR-V	18	4,40%	8	5,19%
PEUGEOT	5008	15	3,67%	7	4,55%
TOYOTA	RAV4	15	3,67%	7	4,55%
LAND ROVER	RANGE ROVER VELAR	10	2,44%	2	1,30%
PORSCHE	MACAN	6	1,47%	3	1,95%
JEEP	WRANGLER	4	0,98%	3	1,95%
SUBARU	FORESTER	4	0,98%		
ALFA ROMEO	STELVIO	2	0,49%	1	0,65%
BMW	X4-SERIES	2	0,49%		
JAGUAR	F-PACE	2	0,49%		
MERCEDES	GLE-SERIES	2	0,49%		
LAND ROVER	DISCOVERY SPORT	2	0,49%		
TOYOTA	LAND CRUISER	1	0,24%		
LEXUS	RX-SERIES	1	0,24%		

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Segment		YTD		FEBRUARY '18	
D TOTAL		Total	Market Share	Total	Market Share
		856	5,44%	372	5,44%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	216	25,23%	134	36,02%
SKODA	KODIAQ	135	15,77%	43	11,56%
VOLVO	XC60	83	9,70%	34	9,14%
VOLKSWAGEN	PASSAT	48	5,61%	24	6,45%
MERCEDES	GLC-SERIES	38	4,44%	16	4,30%
MERCEDES	C-SERIES	28	3,27%	13	3,49%
OPEL	INSIGNIA	27	3,15%	11	2,96%
AUDI	Q5	26	3,04%	13	3,49%
MERCEDES	CLA-SERIES	26	3,04%	11	2,96%
BMW	X3-SERIES	22	2,57%	5	1,34%
NISSAN	X-TRAIL	21	2,45%	12	3,23%
AUDI	A4	21	2,45%	4	1,08%
VOLVO	S60	18	2,10%	8	2,15%
HONDA	CR-V	18	2,10%	8	2,15%
TOYOTA	AVENSIS	16	1,87%	2	0,54%
PEUGEOT	5008	15	1,75%	7	1,88%
TOYOTA	RAV4	15	1,75%	7	1,88%
AUDI	A5	15	1,75%	2	0,54%
VOLVO	V60	14	1,64%	5	1,34%
LAND ROVER	RANGE ROVER VELAR	10	1,17%	2	0,54%
PORSCHE	MACAN	6	0,70%	3	0,81%
BMW	3-SERIES	6	0,70%	1	0,27%
BMW	4-SERIES	5	0,58%	1	0,27%
JEEP	WRANGLER	4	0,47%	3	0,81%
ALFA ROMEO	GIULIA	4	0,47%	2	0,54%
SUBARU	FORESTER	4	0,47%		
FORD	MONDEO	3	0,35%		
ALFA ROMEO	STELVIO	2	0,23%	1	0,27%
BMW	X4-SERIES	2	0,23%		
JAGUAR	F-PACE	2	0,23%		
MERCEDES	GLE-SERIES	2	0,23%		
LAND ROVER	DISCOVERY SPORT	2	0,23%		
LEXUS	RX-SERIES	1	0,12%		
TOYOTA	LAND CRUISER	1	0,12%		

Segment		YTD		FEBRUARY '18	
E		Total	Market Share	Total	Market Share
		71	0,45%	23	0,34%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	20	28,17%	9	39,13%
BMW	5-SERIES	15	21,13%	6	26,09%
MERCEDES	E-SERIES	14	19,72%	5	21,74%
AUDI	A6	10	14,08%	1	4,35%
VOLVO	V90	5	7,04%	1	4,35%
VOLKSWAGEN	ARTEON	3	4,23%	1	4,35%
VOLVO	S90	3	4,23%		
BENTLEY	CONTINENTAL	1	1,41%		

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Segment		YTD		FEBRUARY '18	
E-SUV		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
		42	0,27%	22	0,32%
VOLVO	XC90	24	57,14%	10	45,45%
BMW	X5-SERIES	7	16,67%	5	22,73%
LEXUS	NX-SERIES	6	14,29%	3	13,64%
PORSCHE	CAYENNE	3	7,14%	2	9,09%
BMW	X6-SERIES	2	4,76%	2	9,09%
Segment		YTD		FEBRUARY '18	
E TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
		113	0,72%	45	0,66%
VOLVO	XC90	24	21,24%	10	22,22%
SKODA	SUPERB	20	17,70%	9	20,00%
BMW	5-SERIES	15	13,27%	6	13,33%
MERCEDES	E-SERIES	14	12,39%	5	11,11%
AUDI	A6	10	8,85%	1	2,22%
BMW	X5-SERIES	7	6,19%	5	11,11%
LEXUS	NX-SERIES	6	5,31%	3	6,67%
VOLVO	V90	5	4,42%	1	2,22%
PORSCHE	CAYENNE	3	2,65%	2	4,44%
VOLKSWAGEN	ARTEON	3	2,65%	1	2,22%
VOLVO	S90	3	2,65%		
BMW	X6-SERIES	2	1,77%	2	4,44%
BENTLEY	CONTINENTAL	1	0,88%		
Segment		YTD		FEBRUARY '18	
F-G		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
		7	0,04%	4	0,06%
PORSCHE	PANAMERA	3	42,86%	2	50,00%
MERCEDES	S-SERIES	3	42,86%	1	25,00%
AUDI	A8	1	14,29%	1	25,00%
Segment		YTD		FEBRUARY '18	
F-G-SUV		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
		9	0,06%	6	0,09%
LAND ROVER	RANGE ROVER	6	66,67%	4	66,67%
LAND ROVER	DISCOVERY	1	11,11%	1	16,67%
MASERATI	LEVANTE	1	11,11%	1	16,67%
AUDI	Q7	1	11,11%		
Segment		YTD		FEBRUARY '18	
F-G TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
		16	0,10%	10	0,15%
LAND ROVER	RANGE ROVER	6	37,50%	4	40,00%
PORSCHE	PANAMERA	3	18,75%	2	20,00%
MERCEDES	S-SERIES	3	18,75%	1	10,00%
MASERATI	LEVANTE	1	6,25%	1	10,00%
AUDI	A8	1	6,25%	1	10,00%
LAND ROVER	DISCOVERY	1	6,25%	1	10,00%
AUDI	Q7	1	6,25%		

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Segment	SUV	Make:	Range:	YTD		FEBRUARY '18	
				Total	Market Share	Total	Market Share
				4.657	29,62%	1.927	28,18%
			Volume:	%	Volume:	%	
NISSAN		QASHQAI		610	13,10%	225	11,68%
VOLKSWAGEN		TIGUAN		264	5,67%	101	5,24%
TOYOTA		C-HR		257	5,52%	96	4,98%
SUZUKI		IGNIS		210	4,51%	55	2,85%
PEUGEOT		3008		184	3,95%	71	3,68%
MERCEDES		GLA-SERIES		182	3,91%	79	4,10%
SUZUKI		VITARA		170	3,65%	57	2,96%
PEUGEOT		2008		161	3,46%	58	3,01%
FORD		KUGA		156	3,35%	72	3,74%
SKODA		KODIAQ		135	2,90%	43	2,23%
KIA MOTORS		STONIC		128	2,75%	83	4,31%
BMW		X1-SERIES		121	2,60%	53	2,75%
VOLKSWAGEN		T-ROC		106	2,28%	70	3,63%
JEEP		COMPASS		103	2,21%	49	2,54%
DACIA		SANDERO		96	2,06%	38	1,97%
AUDI		Q2		94	2,02%	25	1,30%
AUDI		Q3		93	2,00%	36	1,87%
OPEL		CROSSLAND X		87	1,87%	48	2,49%
OPEL		MOKKA X		85	1,83%	42	2,18%
JEEP		RENEGADE		84	1,80%	23	1,19%
FIAT		500X		83	1,78%	42	2,18%
VOLVO		XC60		83	1,78%	34	1,76%
CITROEN		C3 AIRCROSS		76	1,63%	42	2,18%
KIA MOTORS		NEW SPORTAGE		76	1,63%	30	1,56%
SEAT		ARONA		75	1,61%	31	1,61%
DACIA		DUSTER		74	1,59%	31	1,61%
SUZUKI		SX4		70	1,50%	32	1,66%
HYUNDAI		TUCSON		70	1,50%	31	1,61%
OPEL		GRANDLAND X		61	1,31%	43	2,23%
MINI		COUNTRYMAN (NEW)		57	1,22%	31	1,61%
SKODA		KAROQ		53	1,14%	10	0,52%
FORD		ECOSPORT		52	1,12%	38	1,97%
CITROEN		C4 CACTUS		42	0,90%	13	0,67%
RENAULT		CAPTUR		41	0,88%	18	0,93%
MERCEDES		GLC-SERIES		38	0,82%	16	0,83%
RENAULT		KADJAR		32	0,69%	13	0,67%
HONDA		HR-V		27	0,58%	6	0,31%
AUDI		Q5		26	0,56%	13	0,67%
VOLVO		XC90		24	0,52%	10	0,52%
SUZUKI		JIMNY		24	0,52%	1	0,05%
BMW		X3-SERIES		22	0,47%	5	0,26%
NISSAN		X-TRAIL		21	0,45%	12	0,62%
HONDA		CR-V		18	0,39%	8	0,42%
MITSUBISHI		ASX		16	0,34%	5	0,26%
TOYOTA		RAV4		15	0,32%	7	0,36%
PEUGEOT		5008		15	0,32%	7	0,36%
NISSAN		JUKE		14	0,30%	7	0,36%
BMW		X2-SERIES		12	0,26%	12	0,62%
LAND ROVER		RANGE ROVER EVOQUE		10	0,21%	3	0,16%
LAND ROVER		RANGE ROVER VELAR		10	0,21%	2	0,10%
MITSUBISHI		ECLIPSE CROSS		8	0,17%	8	0,42%
KIA MOTORS		SOUL		8	0,17%	3	0,16%

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BMW	X5-SERIES	7	0,15%	5	0,26%
SEAT	ATECA	6	0,13%	4	0,21%
LAND ROVER	RANGE ROVER	6	0,13%	4	0,21%
PORSCHE	MACAN	6	0,13%	3	0,16%
LEXUS	NX-SERIES	6	0,13%	3	0,16%
VOLVO	XC40	5	0,11%	5	0,26%
SUBARU	XV	5	0,11%	3	0,16%
JEEP	WRANGLER	4	0,09%	3	0,16%
JAGUAR	E-PACE	4	0,09%	1	0,05%
SSANGYONG	TIVOLI	4	0,09%		
SUBARU	FORESTER	4	0,09%		
PORSCHE	CAYENNE	3	0,06%	2	0,10%
BMW	X6-SERIES	2	0,04%	2	0,10%
ALFA ROMEO	STELVIO	2	0,04%	1	0,05%
MERCEDES	GLE-SERIES	2	0,04%		
BMW	X4-SERIES	2	0,04%		
LAND ROVER	DISCOVERY SPORT	2	0,04%		
JAGUAR	F-PACE	2	0,04%		
SKODA	YETI	1	0,02%	1	0,05%
MASERATI	LEVANTE	1	0,02%	1	0,05%
LAND ROVER	DISCOVERY	1	0,02%	1	0,05%
LEXUS	RX-SERIES	1	0,02%		
TOYOTA	LAND CRUISER	1	0,02%		
AUDI	Q7	1	0,02%		
		YTD		FEBRUARY '18	
Segment		Total	Market Share	Total	Market Share
MPV		45	0,29%	20	0,29%
Make:	Range:	Volume:	%	Volume:	%
CITROEN	C4 PICASSO	16	35,56%	6	30,00%
VOLKSWAGEN	TOURAN	13	28,89%	7	35,00%
FIAT	500L	8	17,78%	5	25,00%
OPEL	ZAFIRA	3	6,67%	1	5,00%
FORD	GRAND C-MAX	3	6,67%	1	5,00%
FORD	GALAXY	1	2,22%		
FORD	S-MAX	1	2,22%		

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Segment		YTD		FEBRUARY '18	
MPV-M/COMBI		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	BOXER	115	37,46%	73	43,45%
MERCEDES	V-SERIES	26	8,47%	15	8,93%
MERCEDES	SPRINTER	22	7,17%	7	4,17%
PEUGEOT	EXPERT TRAVELLER	19	6,19%	16	9,52%
FIAT	DOBLO	19	6,19%	3	1,79%
PEUGEOT	PARTNER	17	5,54%	6	3,57%
FIAT	TALENTO	15	4,89%	13	7,74%
FORD	TOURNEO CONNECT	10	3,26%	7	4,17%
TOYOTA	PROACE	10	3,26%	7	4,17%
CITROEN	JUMPY SPACE TOURER	9	2,93%	2	1,19%
NISSAN	NV200	6	1,95%	4	2,38%
OPEL	VIVARO	6	1,95%	4	2,38%
CITROEN	BERLINGO	6	1,95%	2	1,19%
NISSAN	NV300	5	1,63%	2	1,19%
FORD	TRANSIT/TOURNEO	5	1,63%	1	0,60%
VOLKSWAGEN	TRANSPORTER	4	1,30%	1	0,60%
FIAT	QUBO	4	1,30%	1	0,60%
FORD	TOURNEO COURIER	3	0,98%	1	0,60%
VOLKSWAGEN	CADDY	3	0,98%		
MERCEDES	CITAN	2	0,65%	2	1,19%
NISSAN	PRIMASTAR	1	0,33%	1	0,60%
Segment		YTD		FEBRUARY '18	
SPORTS		Total	Market Share	Total	Market Share
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	3	33,33%	2	50,00%
AUDI	TT	2	22,22%		
FORD	MUSTANG	2	22,22%		
VOLKSWAGEN	SCIROCCO	1	11,11%	1	25,00%
MERCEDES	SLC-SERIES	1	11,11%	1	25,00%