



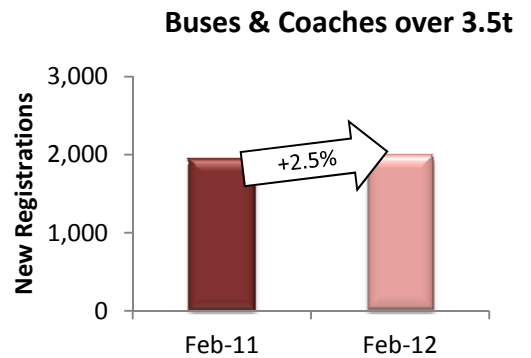
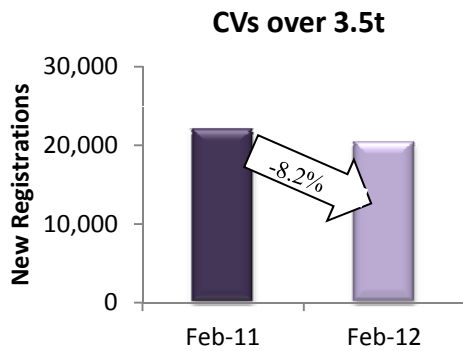
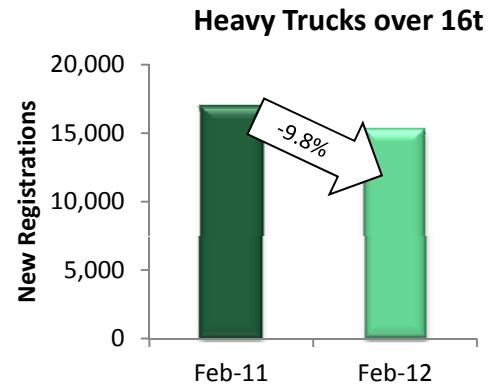
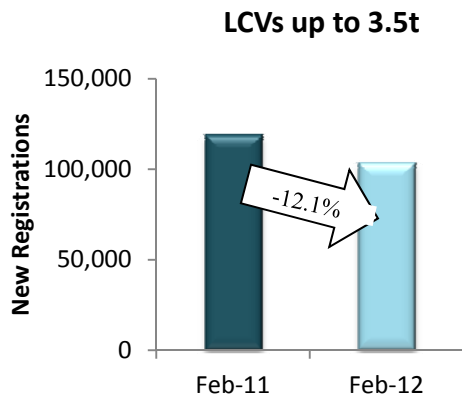
PRESS EMBARGO FOR ALL DATA:
March 27, 2012, 8.00 A.M. (6.00 A.M. GMT)

Press Release

NEW COMMERCIAL VEHICLE REGISTRATIONS

February 2012

EU Countries



Next Press Release: Friday, April 27, 2012

COMMERCIAL VEHICLES: registrations down 11.3% in February

In February, demand for new commercial vehicles was down in all major markets, leading to an overall 11.3% decline in the EU*. The downturn ranged from 3.2% in France, to 6.9% in Germany, 16.6% in the UK, 24.4% in Spain and 29.8% in Italy. In total, 126,010 new vehicles were registered in the month, which counted on average one more working day across the EU than in February last year. **From January to February**, markets in Germany (-1.9%) and France (-2.5%) slightly contracted, while the UK (-11.5%), Spain (-22.9%) and Italy (-30.5%) faced double-digit downturns. Overall, the EU* recorded 267,111 new commercial vehicles, or 7.9% less than in the first two months of 2011.

New Light Commercial Vehicles up to 3.5t – "vans"

In February, 103,720 new vans were registered, or 12.1% less than in the same month a year earlier. All significant markets shrank, from -3.4% in Germany to -4.0% in France, -25.2% in Spain, -26.4% in the UK and -30.1% in Italy. **Two months into the year**, new van registrations decreased by 9.2% in the EU*, totaling 217,891 units. Germany was the only market to slightly expand (+0.8%) whereas France (-3.4%), the UK (-20.3%), Spain (-22.8%) and Italy (-31.5%) performed less well than in the same period last year.

New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"

The heavy truck segment declined by 9.8% **in February**, amounting to 15,211 units. Looking at the major markets, France (+1.0%) and the UK (+18.5%) both posted growth while Spain (-15.9%), Germany (-17.1%) and Italy (-25.3%) recorded negative results. **In January-February**, new heavy truck registrations declined by 2.5% in the EU*, representing a total of 34,206 units. The French and British markets expanded by 2.3% and 28.2% respectively. Downturn prevailed in the other three major markets: Germany (-9.3%), Spain (-14.1%) and Italy (-19.5%).

New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"

The month of February saw new truck registrations fall by 8.2% in the EU*, to a total of 20,312 units. Results varied across countries as France and the UK grew by 4.5% and 24.5% respectively, while Germany (-15.6%), Spain (-17.3%) and Italy (-27.6%) recorded double-digit downturns. **Over the first two months**, Germany remained the largest market despite a 9.0% contraction, followed by France (+5.5%) and the UK (+37.4%) which both saw their demand increase. Spain (-16.7%) and Italy (-21.4%) fared less well, recording sharp drops. In total, the EU* registered 44,811 new trucks from January to February, or 1.8% less than in the same period last year.

New Buses & Coaches over 3.5t

In February, new bus and coach registrations grew by 2.5% in the EU*, boosted by demand in the UK (91.8%) and Germany (+13.1%). **From January to February**, the same two markets remained the largest, growing by 52.0% and 16.7% respectively. France (-7.3%) ranked third, followed by Italy (-29.7%) and Spain (-53.7%). Overall demand in the EU* fell by 1.2% during that period.

* Data for Malta unavailable



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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(6.00 A.M. GMT), March 27, 2012**

PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

27/03/12

	February '12	February '11	% Change	Jan-Feb '12	Jan-Feb '11	% Change
AUSTRIA	2,159	2,297	-6.0%	4,511	4,458	1.2%
BELGIUM	5,147	5,620	-8.4%	10,837	11,407	-5.0%
BULGARIA ⁴	250	198	26.3%	503	401	25.4%
CYPRUS	132	256	-48.4%	287	446	-35.7%
CZECH REPUBLIC	791	756	4.6%	1,748	1,541	13.4%
DENMARK	1,725	1,680	2.7%	3,442	3,293	4.5%
ESTONIA	109	79	38.0%	255	241	5.8%
FINLAND	1,241	966	28.5%	2,504	2,171	15.3%
FRANCE	33,651	35,065	-4.0%	66,178	68,477	-3.4%
GERMANY	15,233	15,777	-3.4%	31,793	31,548	0.8%
GREECE	287	566	-49.3%	706	1,323	-46.6%
HUNGARY	953	787	21.1%	1,832	1,516	20.8%
IRELAND	1,414	1,460	-3.2%	3,658	3,388	8.0%
ITALY ³	11,150	15,957	-30.1%	21,950	32,035	-31.5%
LATVIA	134	59	127.1%	288	123	134.1%
LITHUANIA	110	100	10.0%	237	206	15.0%
LUXEMBURG	309	275	12.4%	608	522	16.5%
NETHERLANDS	5,299	5,061	4.7%	13,681	12,841	6.5%
POLAND	3,144	2,804	12.1%	6,037	5,243	15.1%
PORTUGAL	887	2,918	-69.6%	3,000	5,376	-44.2%
ROMANIA	674	617	9.2%	1,329	939	41.5%
SLOVAKIA	457	440	3.9%	762	798	-4.5%
SLOVENIA	438	468	-6.4%	1,062	978	8.6%
SPAIN	6,898	9,217	-25.2%	12,553	16,269	-22.8%
SWEDEN	2,945	3,485	-15.5%	5,609	6,255	-10.3%
UNITED KINGDOM	8,183	11,113	-26.4%	22,521	28,267	-20.3%
EUROPEAN UNION¹	103,720	118,021	-12.1%	217,891	240,062	-9.2%
EU 15	96,528	111,457	-13.4%	203,551	227,630	-10.6%
EU 10	7,192	6,564	9.6%	14,340	12,432	15.3%
ICELAND	16	17	-5.9%	35	38	-7.9%
NORWAY	2,753	2,552	7.9%	5,055	5,142	-1.7%
SWITZERLAND	2,218	2,264	-2.0%	4,667	4,348	7.3%
EFTA	4,987	4,833	3.2%	9,757	9,528	2.4%
EU27 + EFTA	108,707	122,854	-11.5%	227,648	249,590	-8.8%
EU15 + EFTA	101,515	116,290	-12.7%	213,308	237,158	-10.1%

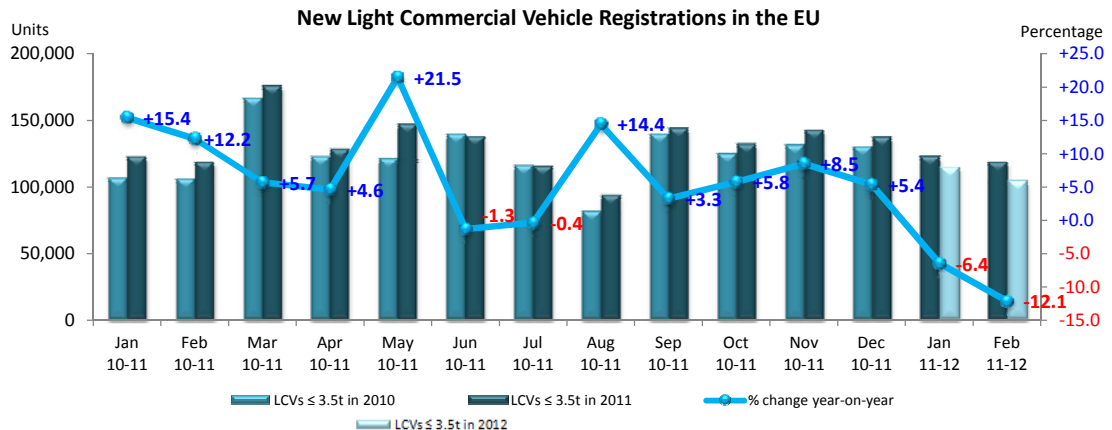
(¹) EU27; data for Malta currently not available.

(²) ANFIA estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55

(³) including Buses & Coaches

(⁴) estimate



This information is available on the ACEA website:

<http://www.acea.be>

Next Press Release on Commercial Vehicles to be issued on April 27, 2012



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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(6.00 A.M. GMT), March 27, 2012**

PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

27/03/12

	February '12	February '11	% Change	Jan-Feb '12	Jan-Feb '11	% Change
AUSTRIA	401	407	-1.5%	925	861	7.4%
BELGIUM	538	686	-21.6%	1,471	1,610	-8.6%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	3	9	-66.7%	35	16	118.8%
CZECH REPUBLIC ³	361	360	0.3%	781	706	10.6%
DENMARK	242	241	0.4%	635	534	18.9%
ESTONIA	35	47	-25.5%	93	105	-11.4%
FINLAND	198	187	5.9%	443	397	11.6%
FRANCE	2,934	2,904	1.0%	6,402	6,261	2.3%
GERMANY	3,543	4,276	-17.1%	7,804	8,608	-9.3%
GREECE	2	24	-91.7%	12	52	-76.9%
HUNGARY	226	231	-2.2%	370	607	-39.0%
IRELAND	88	79	11.4%	264	167	58.1%
ITALY ⁴	936	1,253	-25.3%	1,972	2,450	-19.5%
LATVIA	98	66	48.5%	183	147	24.5%
LITHUANIA ⁵	237	254	-6.7%	441	469	-6.0%
LUXEMBURG ⁵	87	91	-4.4%	208	184	13.0%
NETHERLANDS	756	872	-13.3%	1,984	2,108	-5.9%
POLAND	985	1,169	-15.7%	1,947	1,861	4.6%
PORTUGAL	50	216	-76.9%	227	517	-56.1%
ROMANIA	233	214	8.9%	437	427	2.3%
SLOVAKIA	231	309	-25.2%	541	509	6.3%
SLOVENIA ⁵	70	102	-31.4%	167	231	-27.7%
SPAIN	941	1,119	-15.9%	2,101	2,446	-14.1%
SWEDEN	366	347	5.5%	737	672	9.7%
UNITED KINGDOM	1,650	1,392	18.5%	4,026	3,141	28.2%
EUROPEAN UNION¹	15,211	16,855	-9.8%	34,206	35,086	-2.5%
EUROPEAN UNION (EU15)	12,732	14,094	-9.7%	29,211	30,008	-2.7%
EU (New Members)	2,479	2,761	-10.2%	4,995	5,078	-1.6%
ICELAND	0	3	-100.0%	2	4	-50.0%
NORWAY ⁵	331	241	37.3%	666	508	31.1%
SWITZERLAND ³	201	233	-13.7%	473	500	-5.4%
EFTA	532	477	11.5%	1,141	1,012	12.7%
TOTAL EUROPE (EU+EFTA)	15,743	17,332	-9.2%	35,347	36,098	-2.1%
EU15+EFTA	13,264	14,571	-9.0%	30,352	31,020	-2.2%

(¹) EU27; data for Malta and Bulgaria currently not available.

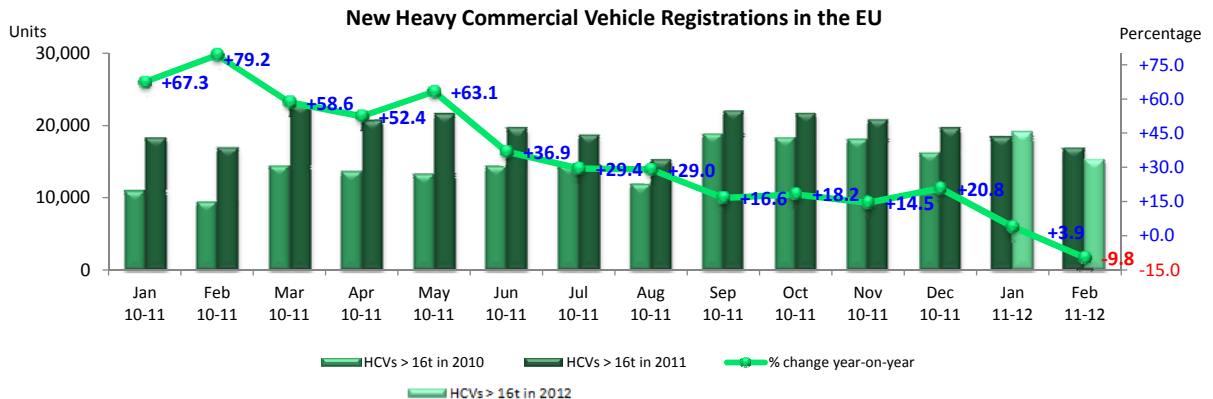
(²) Excluding Buses and Coaches

(³) CV ≥ 18t

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

(⁵) estimates

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



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Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(6.00 A.M. GMT), March 27, 2012**

PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

27/03/12

	February '12	February '11	% Change	Jan-Feb '12	Jan-Feb '11	% Change
AUSTRIA	436	455	-4.2%	1,004	941	6.7%
BELGIUM	702	837	-16.1%	1,831	1,966	-6.9%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	6	14	-57.1%	41	26	57.7%
CZECH REPUBLIC	448	454	-1.3%	999	907	10.1%
DENMARK	274	269	1.9%	702	589	19.2%
ESTONIA	37	50	-26.0%	97	111	-12.6%
FINLAND	257	255	0.8%	574	555	3.4%
FRANCE	3,743	3,581	4.5%	8,051	7,632	5.5%
GERMANY	5,770	6,833	-15.6%	12,270	13,484	-9.0%
GREECE	11	42	-73.8%	26	88	-70.5%
HUNGARY	245	253	-3.2%	406	643	-36.9%
IRELAND	93	104	-10.6%	300	232	29.3%
ITALY ⁴	1,281	1,769	-27.6%	2,666	3,391	-21.4%
LATVIA	102	68	50.0%	190	151	25.8%
LITHUANIA ³	245	259	-5.4%	453	481	-5.8%
LUXEMBURG	82	98	-16.3%	211	196	7.7%
NETHERLANDS	878	990	-11.3%	2,260	2,402	-5.9%
POLAND	1,149	1,322	-13.1%	2,228	2,160	3.1%
PORTUGAL	75	258	-70.9%	289	621	-53.5%
ROMANIA	268	239	12.1%	491	493	-0.4%
SLOVAKIA	304	339	-10.3%	667	641	4.1%
SLOVENIA ³	77	111	-30.6%	182	249	-26.9%
SPAIN	997	1,205	-17.3%	2,199	2,639	-16.7%
SWEDEN	404	380	6.3%	812	749	8.4%
UNITED KINGDOM	2,428	1,950	24.5%	5,862	4,266	37.4%
EUROPEAN UNION¹	20,312	22,135	-8.2%	44,811	45,613	-1.8%
EUROPEAN UNION (EU15)	17,431	19,026	-8.4%	39,057	39,751	-1.7%
EU (New Members)	2,881	3,109	-7.3%	5,754	5,862	-1.8%
ICELAND	0	4	-100.0%	2	5	-60.0%
NORWAY	440	330	33.3%	858	673	27.5%
SWITZERLAND	273	298	-8.4%	617	640	-3.6%
EFTA	713	632	12.8%	1,477	1,318	12.1%
TOTAL EUROPE (EU+EFTA)	21,025	22,767	-7.7%	46,288	46,931	-1.4%
EU15+EFTA	18,144	19,658	-7.7%	40,534	41,069	-1.3%

(¹) EU27; data for Malta and Bulgaria currently not available.

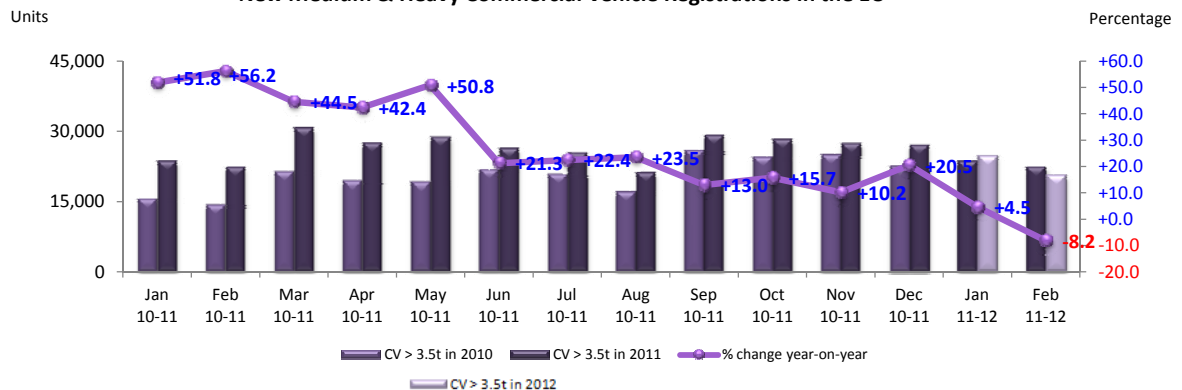
(²) Excluding Buses and Coaches

(³) estimates

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

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New Medium & Heavy Commercial Vehicle Registrations in the EU



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Press Release

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PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/03/12

	February '12	February '11	% Change	Jan-Feb '12	Jan-Feb '11	% Change
AUSTRIA	20	45	-55.6%	104	99	5.1%
BELGIUM	59	85	-30.6%	167	155	7.7%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	59	20	195.0%	104	40	160.0%
DENMARK	19	19	0.0%	54	60	-10.0%
ESTONIA	2	5	-60.0%	44	6	633.3%
FINLAND	28	32	-12.5%	49	52	-5.8%
FRANCE	287	292	-1.7%	695	750	-7.3%
GERMANY	277	245	13.1%	775	664	16.7%
GREECE	3	8	-62.5%	25	19	31.6%
HUNGARY	3	13	-76.9%	6	21	-71.4%
IRELAND	34	7	385.7%	84	26	223.1%
ITALY ³	255	338	-24.6%	463	659	-29.7%
LATVIA	0	11	-100.0%	4	35	-88.6%
LITHUANIA ²	6	0		14	4	250.0%
LUXEMBURG	0	9	-100.0%	54	61	-11.5%
NETHERLANDS	19	10	90.0%	35	46	-23.9%
POLAND	86	127	-32.3%	192	191	0.5%
PORTUGAL	25	16	56.3%	77	79	-2.5%
ROMANIA	98	7	1300.0%	113	18	527.8%
SLOVAKIA	27	20	35.0%	31	20	55.0%
SLOVENIA ²	12	4	200.0%	20	11	81.8%
SPAIN	128	197	-35.0%	265	572	-53.7%
SWEDEN	40	163	-75.5%	93	256	-63.7%
UNITED KINGDOM	491	256	91.8%	941	619	52.0%
EUROPEAN UNION¹	1,978	1,929	2.5%	4,409	4,463	-1.2%
EUROPEAN UNION (EU15)	1,685	1,722	-2.1%	3,881	4,117	-5.7%
EU (New Members)	293	207	41.5%	528	346	52.6%
ICELAND	5	2	150.0%	7	3	133.3%
NORWAY	84	54	55.6%	261	178	46.6%
SWITZERLAND	29	21	38.1%	57	47	21.3%
EFTA	118	77	53.2%	325	228	42.5%
TOTAL EUROPE (EU+EFTA)	2,096	2,006	4.5%	4,734	4,691	0.9%
EU15+EFTA	1,803	1,799	0.2%	4,206	4,345	-3.2%

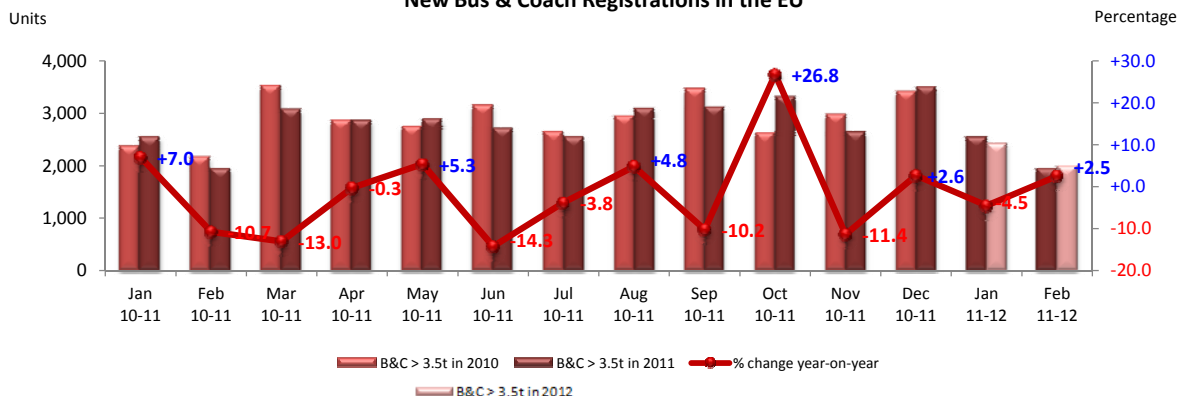
(¹) EU27; data for Bulgaria, Malta and Cyprus currently not available.

(²) estimates

(³) ANFIA estimate, based on data of the Italian Ministry of Transport

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New Bus & Coach Registrations in the EU



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Press Release

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PROVISIONAL

EU¹ + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

27/03/12

	February '12	February '11	% Change	Jan-Feb '12	Jan-Feb '11	% Change
AUSTRIA	2,615	2,797	-6.5%	5,619	5,498	2.2%
BELGIUM	5,908	6,542	-9.7%	12,835	13,528	-5.1%
BULGARIA ⁴	250	198	26.3%	503	401	25.4%
CYPRUS ⁵	138	270	-48.9%	328	472	-30.5%
CZECH REPUBLIC	1,298	1,230	5.5%	2,851	2,488	14.6%
DENMARK	2,018	1,968	2.5%	4,198	3,942	6.5%
ESTONIA	148	134	10.4%	396	358	10.6%
FINLAND	1,526	1,253	21.8%	3,127	2,778	12.6%
FRANCE	37,681	38,938	-3.2%	74,924	76,859	-2.5%
GERMANY	21,280	22,855	-6.9%	44,838	45,696	-1.9%
GREECE	301	616	-51.1%	757	1,430	-47.1%
HUNGARY	1,201	1,053	14.1%	2,244	2,180	2.9%
IRELAND	1,541	1,571	-1.9%	4,042	3,646	10.9%
ITALY ²	12,686	18,064	-29.8%	25,079	36,085	-30.5%
LATVIA	236	138	71.0%	482	309	56.0%
LITHUANIA	361	359	0.6%	704	691	1.9%
LUXEMBURG	391	382	2.4%	873	779	12.1%
NETHERLANDS	6,196	6,061	2.2%	15,976	15,289	4.5%
POLAND	4,379	4,253	3.0%	8,457	7,594	11.4%
PORTUGAL	987	3,192	-69.1%	3,366	6,076	-44.6%
ROMANIA	1,040	863	20.5%	1,933	1,450	33.3%
SLOVAKIA	788	799	-1.4%	1,460	1,459	0.1%
SLOVENIA	527	583	-9.6%	1,264	1,238	2.1%
SPAIN	8,023	10,619	-24.4%	15,017	19,480	-22.9%
SWEDEN	3,389	4,028	-15.9%	6,514	7,260	-10.3%
UNITED KINGDOM	11,102	13,319	-16.6%	29,324	33,152	-11.5%
EUROPEAN UNION¹	126,010	142,085	-11.3%	267,111	290,138	-7.9%
EUROPEAN UNION (EU15)	115,644	132,205	-12.5%	246,489	271,498	-9.2%
EU (New Members)	10,366	9,880	4.9%	20,622	18,640	10.6%
ICELAND	21	23	-8.7%	44	46	-4.3%
NORWAY	3,277	2,936	11.6%	6,174	5,993	3.0%
SWITZERLAND	2,520	2,583	-2.4%	5,341	5,035	6.1%
EFTA	5,818	5,542	5.0%	11,559	11,074	4.4%
TOTAL EUROPE (EU+EFTA)	131,828	147,627	-10.7%	278,670	301,212	-7.5%
EU15+EFTA	121,462	137,747	-11.8%	258,048	282,572	-8.7%

(¹) EU27; data for Malta currently not available.

(²) estimates

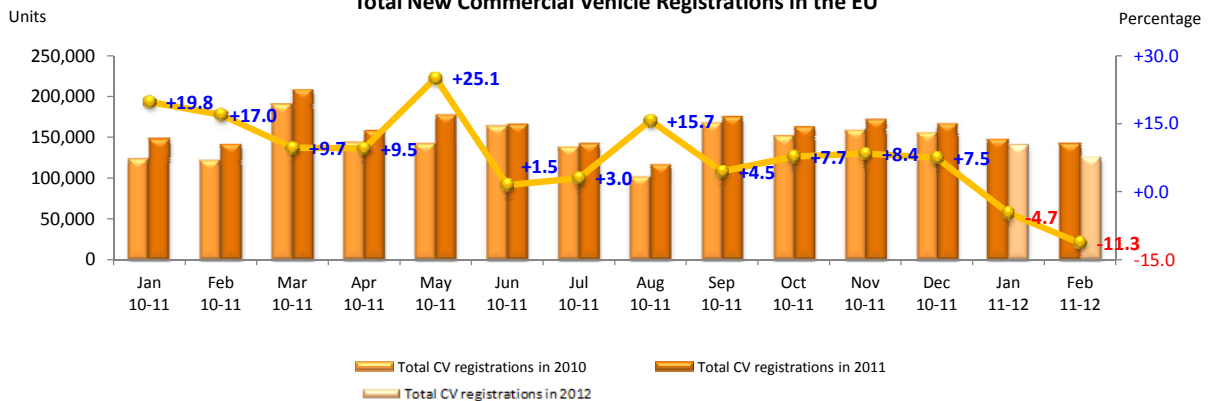
(³) data for B&C n.a.

(⁴) ANFIA estimate, based on data of the Italian Ministry of Transport

(⁵) data for MCV+HCV and MBC+HBC n.a.

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Total New Commercial Vehicle Registrations in the EU



This information is available on the ACEA website:

<http://www.acea.be>