



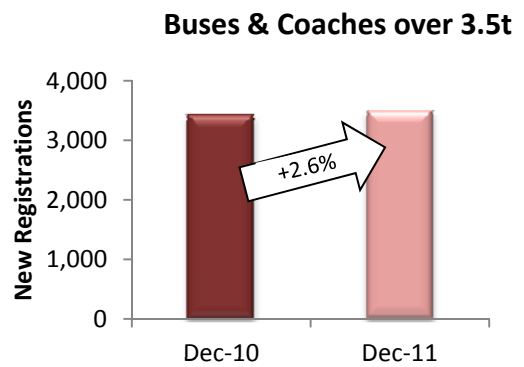
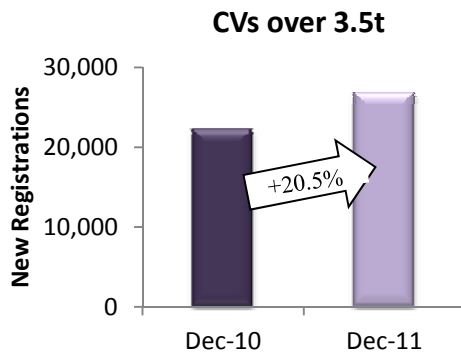
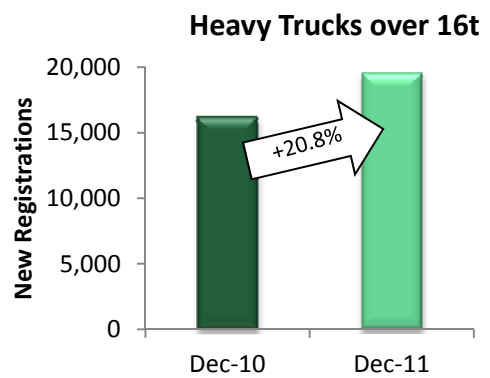
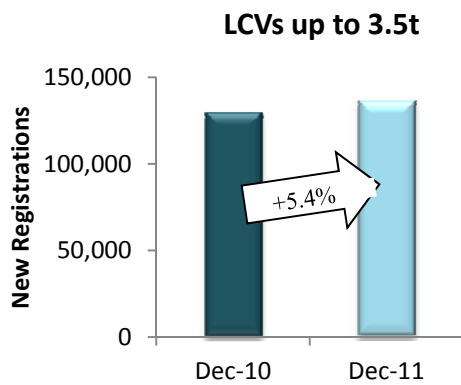
**PRESS EMBARGO FOR ALL DATA:**  
**January 27, 2012, 8.00 A.M. (7.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### December 2011

#### *EU Countries*



**Next Press Release: Tuesday, February 28, 2012**

## COMMERCIAL VEHICLES: registrations up 7.5% in December

**In December**, new commercial vehicle registrations in the EU\* amounted to 166,739 units\*\*, or 7.5% more than in the same month of 2010. Registrations grew in France (+2.5%), the UK (+13.4%) and Germany (+16.3%), while results were negative in Italy (-0.8%)\*\* and Spain (-14.2%). **Over the year 2011**, a total of 1,935,392 new vehicles were registered. This is 9.9% more than in 2010 but still about one-fifth below pre-crisis levels when annual volumes averaged 2.5 million units. In 2011, France remained the largest market, with 482,823 new vehicles and an expansion of 5.6%. Germany registered 334,822 units, a growth of 18.7%, followed by the UK (+17.6%) with 306,488 new vehicles. The Italian (-3.4%)\*\* and the Spanish markets (-6.6%) contracted.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

**In December**, registrations of new vans grew by 5.4% in the EU\*. While growth prevailed in France (+1.6%), the UK (+7.8%) and Germany (+22.6%), Italy (-14.4%) and Spain (-15.7%) faced a double-digit downturn. In total, 136,404 new vans were recorded in the month. **From January to December**, the EU\* recorded 1,586,255 new vans, or 7.0% more than in 2010. Results were different across markets as France (+2.7%), the UK (+16.7%) and Germany (+18.8%) performed better, while Italy (-6.1%) and Spain (-10.1%) declined.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

**In December**, heavy trucks recorded the highest increase across segments (+20.8%)\*\*, with 19,482 new units in the EU\*. Spain (-4.1%) was the only major market to shrink. Elsewhere, results were positive, ranging from +0.6% in Germany to +11.0% in France and +39.0% in the UK. **Over twelve months**, all significant markets experienced growth. Spain saw demand for heavy trucks increase by 20.6%, while growth was 23.3% in Germany, 41.5% in France and 42.5% in the UK. Overall, the EU\* recorded 236,512 new heavy trucks in 2011\*\*, which is 36.0% more than in the previous year.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

**December results** in the truck segment showed a 20.5% upturn\*\* in the EU\* which recorded 26,846 units. Looking at the most significant markets, Spain (-3.5%) was the only one to contract, while Germany remained stable (+0.9%) and France (+13.2%) and the UK (+46.3%) posted double-digit growths. **From January to December**, growth prevailed across major markets, leading to an overall 29.0% upturn\*\*. Demand for new trucks rose by 19.8% in Germany, 19.9% in Spain, 31.3% in the UK and 37.7% in France. A total amount of 315,447 vehicles was recorded in the EU\*.

### **New Buses & Coaches over 3.5t**

**In December**, new bus and coach registrations grew by 2.6% in the EU\*, sustained by the German market (+10.7%). Demand was stable in the UK (+0.6%) and France (-0.4%), and down 3.0% in Spain. **Cumulative results for the whole year** showed a 0.7% slip\*\* in the region\* as markets performed diversely. France (+15.2%) and Spain (+10.3%) expanded, while Germany contracted by 3.4% and the UK by 16.4%.

\* Data for Cyprus and Malta are unavailable

\*\* Due to the unavailability of data from Italy since January 2011, truck figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals. Van figures are estimates by UNRAE, based on data of the Italian Ministry of Transport.



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), January 27, 2011**

## PROVISIONAL EU' COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t<sup>2</sup>

27/01/12

	Dec '11	Dec '10	% Change	Jan-Dec '11	Jan-Dec '10	% Change
AUSTRIA	2,893	2,395	20.8%	32,531	27,991	16.2%
BELGIUM	3,628	2,962	22.5%	61,428	52,509	17.0%
BULGARIA <sup>4</sup>	265	342	-22.5%	2,927	3,133	-6.6%
CZECH REPUBLIC	1,512	1,137	33.0%	13,269	11,576	14.6%
DENMARK	3,089	2,215	39.5%	24,327	16,299	49.3%
ESTONIA	167	97	72.2%	1,968	1,069	84.1%
FINLAND	1,753	1,124	56.0%	14,491	11,046	31.2%
FRANCE	39,035	38,436	1.6%	426,655	415,449	2.7%
GERMANY	22,758	18,570	22.6%	233,422	196,533	18.8%
GREECE	372	451	-17.5%	6,357	10,631	-40.2%
HUNGARY	1,640	1,270	29.1%	11,433	9,185	24.5%
IRELAND	194	133	45.9%	11,346	10,437	8.7%
ITALY <sup>3</sup>	11,978	13,991	-14.4%	170,634	181,657	-6.1%
LATVIA	254	85	198.8%	1,456	548	165.7%
LITHUANIA	164	140	17.1%	1,824	936	94.9%
LUXEMBURG	244	161	51.6%	3,423	3,100	10.4%
NETHERLANDS	1,783	1,462	22.0%	58,654	49,613	18.2%
POLAND	5,468	5,114	6.9%	42,692	38,738	10.2%
PORTUGAL	5,510	5,754	-4.2%	34,881	45,669	-23.6%
ROMANIA	879	1,076	-18.3%	9,458	6,904	37.0%
SLOVAKIA	523	597	-12.4%	5,735	6,918	-17.1%
SLOVENIA	513	477	7.5%	6,482	5,345	21.3%
SPAIN	8,671	10,286	-15.7%	104,372	116,075	-10.1%
SWEDEN	4,696	4,107	14.3%	46,337	37,902	22.3%
UNITED KINGDOM	18,415	17,086	7.8%	260,153	222,915	16.7%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>136,404</b>	<b>129,468</b>	<b>5.4%</b>	<b>1,586,255</b>	<b>1,482,178</b>	<b>7.0%</b>
<b>EU 15</b>	<b>125,019</b>	<b>119,133</b>	<b>4.9%</b>	<b>1,489,011</b>	<b>1,397,826</b>	<b>6.5%</b>
<b>EU 10</b>	<b>11,385</b>	<b>10,335</b>	<b>10.2%</b>	<b>97,244</b>	<b>84,352</b>	<b>15.3%</b>
ICELAND	67	33	103.0%	336	231	45.5%
NORWAY	3,995	2,829	41.2%	35,512	29,040	22.3%
SWITZERLAND	2,777	2,379	16.7%	28,875	24,715	16.8%
<b>EFTA</b>	<b>6,839</b>	<b>5,241</b>	<b>30.5%</b>	<b>64,723</b>	<b>53,986</b>	<b>19.9%</b>
<b>EU27 + EFTA</b>	<b>143,243</b>	<b>134,709</b>	<b>6.3%</b>	<b>1,650,978</b>	<b>1,536,164</b>	<b>7.5%</b>
<b>EU15 + EFTA</b>	<b>131,858</b>	<b>124,374</b>	<b>6.0%</b>	<b>1,553,734</b>	<b>1,451,812</b>	<b>7.0%</b>

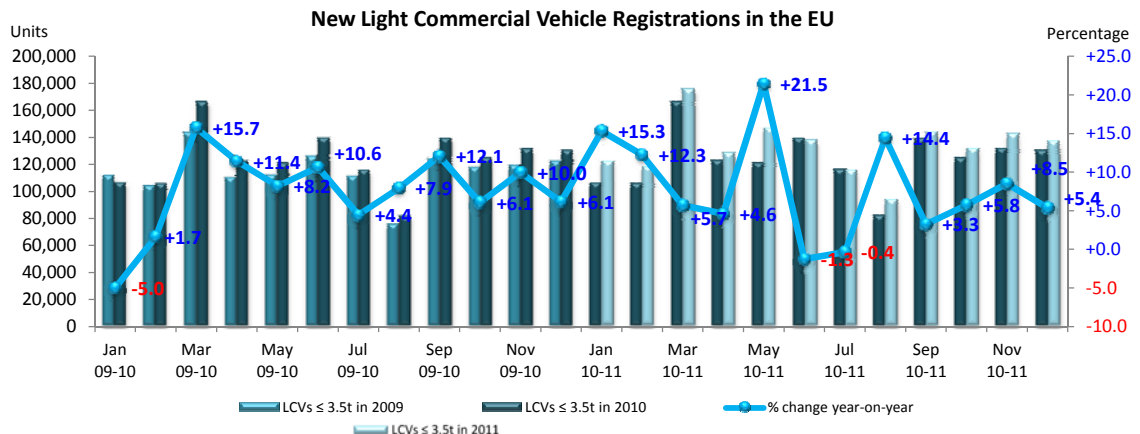
(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) including Buses & Coaches

(<sup>3</sup>) UNRAE estimate, based on data of the Italian Ministry of Transport

(<sup>4</sup>) estimate

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



This information is available on the ACEA website:

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**Next Press Release on Commercial Vehicles to be issued on February 28, 2012**



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# Press Release

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8.00 A.M.(7.00 A.M. GMT), January 27, 2011**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over<sup>2</sup>

27/01/12

	Dec '11	Dec '10	% Change	Jan-Dec '11	Jan-Dec '10	% Change
AUSTRIA	466	381	22.3%	6,692	4,654	43.8%
BELGIUM	296	225	31.6%	7,913	5,598	41.4%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC <sup>3</sup>	545	530	2.8%	6,293	3,996	57.5%
DENMARK	225	146	54.1%	3,262	2,242	45.5%
ESTONIA	99	45	120.0%	698	307	127.4%
FINLAND	179	179	0.0%	2,349	1,882	24.8%
FRANCE	3,154	2,842	11.0%	39,864	28,172	41.5%
GERMANY	4,524	4,496	0.6%	60,213	48,817	23.3%
GREECE	31	30	3.3%	274	705	-61.1%
HUNGARY	403	191	111.0%	3,891	1,965	98.0%
IRELAND	12	19	-36.8%	807	613	31.6%
ITALY <sup>4</sup>	1,999	898	122.6%	14,166	11,920	18.8%
LATVIA	48	54	-11.1%	1,311	466	181.3%
LITHUANIA <sup>5</sup>	109	113	-3.5%	2,638	1,300	102.9%
LUXEMBURG <sup>5</sup>	75	41	82.9%	1,153	700	64.7%
NETHERLANDS	503	324	55.2%	10,991	7,930	38.6%
POLAND	1,311	1,051	24.7%	14,568	8,545	70.5%
PORTUGAL	75	204	-63.2%	2,051	2,310	-11.2%
ROMANIA	300	207	44.9%	3,358	1,897	77.0%
SLOVAKIA	235	264	-11.0%	3,077	1,865	65.0%
SLOVENIA <sup>5</sup>	38	51	-25.5%	1,209	682	77.3%
SPAIN	1,104	1,151	-4.1%	15,462	12,818	20.6%
SWEDEN	642	455	41.1%	5,315	4,162	27.7%
UNITED KINGDOM	3,109	2,237	39.0%	28,957	20,326	42.5%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>19,482</b>	<b>16,134</b>	<b>20.8%</b>	<b>236,512</b>	<b>173,872</b>	<b>36.0%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>16,394</b>	<b>13,628</b>	<b>20.3%</b>	<b>199,469</b>	<b>152,849</b>	<b>30.5%</b>
<b>EU (New Members)</b>	<b>3,088</b>	<b>2,506</b>	<b>23.2%</b>	<b>37,043</b>	<b>21,023</b>	<b>76.2%</b>
ICELAND	15	9	66.7%	48	26	84.6%
NORWAY <sup>5</sup>	262	244	7.4%	3,268	2,525	29.4%
SWITZERLAND <sup>3</sup>	151	131	15.3%	3,258	2,546	28.0%
<b>EFTA</b>	<b>428</b>	<b>384</b>	<b>11.5%</b>	<b>6,574</b>	<b>5,097</b>	<b>29.0%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>19,910</b>	<b>16,518</b>	<b>20.5%</b>	<b>243,086</b>	<b>178,969</b>	<b>35.8%</b>
<b>EU15+EFTA</b>	<b>16,822</b>	<b>14,012</b>	<b>20.1%</b>	<b>206,043</b>	<b>157,946</b>	<b>30.5%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

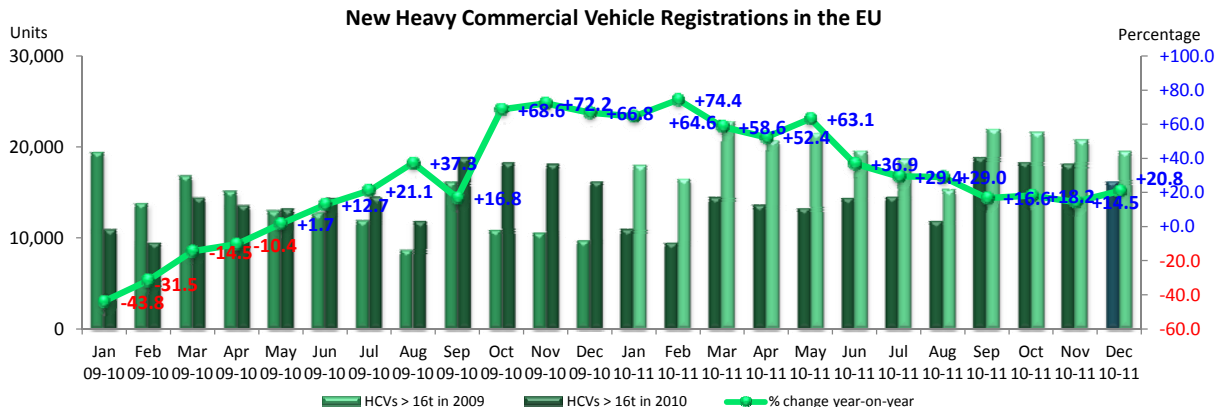
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) CV ≥ 18t

(<sup>4</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

(<sup>5</sup>) estimates

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# Press Release

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8.00 A.M.(7.00 A.M. GMT), January 27, 2011**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t<sup>2</sup>

27/01/12

	Dec '11	Dec '10	% Change	Jan-Dec '11	Jan-Dec '10	% Change
AUSTRIA	535	430	24.4%	7,377	5,250	40.5%
BELGIUM	400	317	26.2%	9,883	7,649	29.2%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	747	718	4.0%	7,962	5,445	46.2%
DENMARK	282	184	53.3%	3,675	2,750	33.6%
ESTONIA	104	47	121.3%	764	368	107.6%
FINLAND	254	242	5.0%	3,413	2,870	18.9%
FRANCE	4,067	3,594	13.2%	49,365	35,859	37.7%
GERMANY	7,384	7,320	0.9%	96,358	80,405	19.8%
GREECE	66	55	20.0%	536	1,307	-59.0%
HUNGARY	482	232	107.8%	4,314	2,280	89.2%
IRELAND	20	34	-41.2%	1,141	1,056	8.0%
ITALY <sup>4</sup>	2,918	1,339	117.9%	20,747	18,130	14.4%
LATVIA	67	70	-4.3%	1,417	528	168.4%
LITHUANIA <sup>3</sup>	121	119	1.7%	2,762	1,369	101.8%
LUXEMBURG	61	46	32.6%	1,255	784	60.1%
NETHERLANDS	570	408	39.7%	12,651	9,488	33.3%
POLAND	1,602	1,346	19.0%	17,106	10,617	61.1%
PORTUGAL	106	330	-67.9%	2,665	3,130	-14.9%
ROMANIA	331	257	28.8%	3,730	2,350	58.7%
SLOVAKIA	299	327	-8.6%	3,664	2,364	55.0%
SLOVENIA <sup>3</sup>	56	71	-21.1%	1,382	883	56.5%
SPAIN	1,174	1,216	-3.5%	16,302	13,601	19.9%
SWEDEN	747	536	39.4%	6,128	4,876	25.7%
UNITED KINGDOM	4,453	3,044	46.3%	40,850	31,121	31.3%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>26,846</b>	<b>22,282</b>	<b>20.5%</b>	<b>315,447</b>	<b>244,480</b>	<b>29.0%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>23,037</b>	<b>19,095</b>	<b>20.6%</b>	<b>272,346</b>	<b>218,276</b>	<b>24.8%</b>
<b>EU (New Members)</b>	<b>3,809</b>	<b>3,187</b>	<b>19.5%</b>	<b>43,101</b>	<b>26,204</b>	<b>64.5%</b>
ICELAND	17	11	54.5%	63	33	90.9%
NORWAY	348	308	13.0%	5,111	4,078	25.3%
SWITZERLAND	232	190	22.1%	4,265	3,439	24.0%
<b>EFTA</b>	<b>597</b>	<b>509</b>	<b>17.3%</b>	<b>9,439</b>	<b>7,550</b>	<b>25.0%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>27,443</b>	<b>22,791</b>	<b>20.4%</b>	<b>324,886</b>	<b>252,030</b>	<b>28.9%</b>
<b>EU15+EFTA</b>	<b>23,634</b>	<b>19,604</b>	<b>20.6%</b>	<b>281,785</b>	<b>225,826</b>	<b>24.8%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

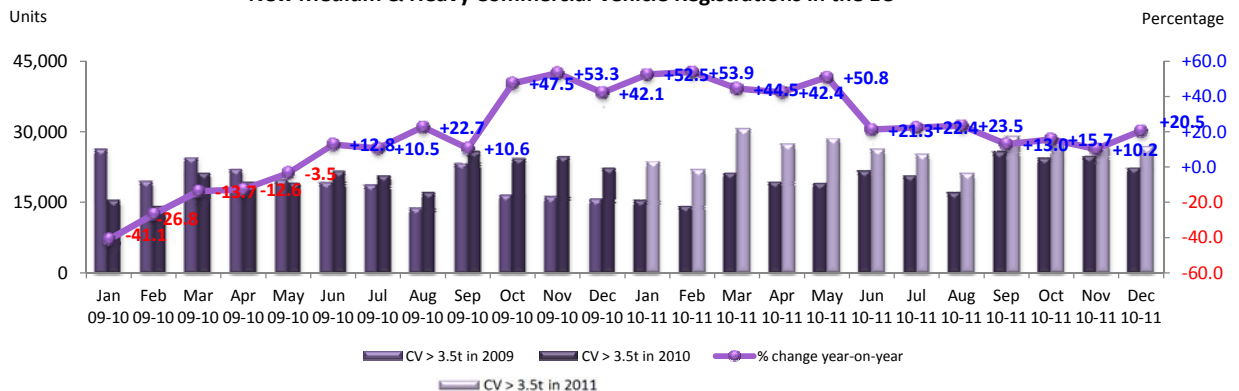
(<sup>2</sup>) Excluding Buses and Coaches

(<sup>3</sup>) estimates

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### New Medium & Heavy Commercial Vehicle Registrations in the EU



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### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/01/12

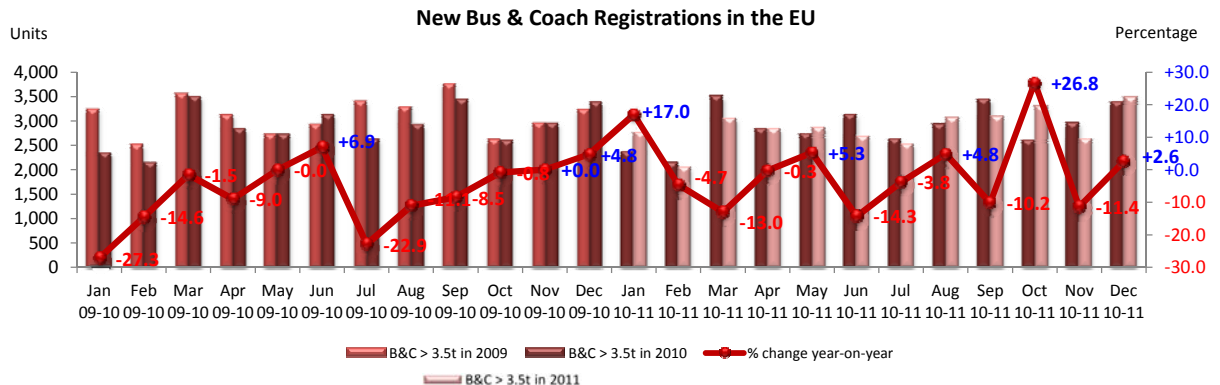
	Dec '11	Dec '10	% Change	Jan-Dec '11	Jan-Dec '10	% Change
AUSTRIA	86	127	-32.3%	602	760	-20.8%
BELGIUM	25	37	-32.4%	716	1,019	-29.7%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	137	109	25.7%	837	751	11.5%
DENMARK	49	61	-19.7%	475	659	-27.9%
ESTONIA	13	49	-73.5%	55	125	-56.0%
FINLAND	30	66	-54.5%	398	513	-22.4%
FRANCE	485	487	-0.4%	6,803	5,906	15.2%
GERMANY	705	637	10.7%	5,042	5,219	-3.4%
GREECE	12	4	200.0%	83	403	-79.4%
HUNGARY	13	42	-69.0%	152	272	-44.1%
IRELAND	0	0		60	47	27.7%
ITALY <sup>3</sup>	752	449	67.5%	5,908	4,432	33.3%
LATVIA	23	50	-54.0%	189	137	38.0%
LITHUANIA <sup>2</sup>	12	10	20.0%	104	90	15.6%
LUXEMBURG	13	5	160.0%	197	174	13.2%
NETHERLANDS	230	216	6.5%	640	684	-6.4%
POLAND	233	148	57.4%	1,538	1,362	12.9%
PORTUGAL	10	43	-76.7%	330	491	-32.8%
ROMANIA	3	37	-91.9%	125	344	-63.7%
SLOVAKIA	50	118	-57.6%	302	505	-40.2%
SLOVENIA <sup>2</sup>	0	7	-100.0%	123	142	-13.4%
SPAIN	192	198	-3.0%	2,679	2,428	10.3%
SWEDEN	70	155	-54.8%	1,617	1,672	-3.3%
UNITED KINGDOM	346	344	0.6%	5,485	6,563	-16.4%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>3,489</b>	<b>3,399</b>	<b>2.6%</b>	<b>34,460</b>	<b>34,698</b>	<b>-0.7%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>3,005</b>	<b>2,829</b>	<b>6.2%</b>	<b>31,035</b>	<b>30,970</b>	<b>0.2%</b>
<b>EU (New Members)</b>	<b>484</b>	<b>570</b>	<b>-15.1%</b>	<b>3,425</b>	<b>3,728</b>	<b>-8.1%</b>
ICELAND	0	0		31	25	24.0%
NORWAY	191	303	-37.0%	1,345	1,482	-9.2%
SWITZERLAND	166	70	137.1%	669	531	26.0%
<b>EFTA</b>	<b>357</b>	<b>373</b>	<b>-4.3%</b>	<b>2,045</b>	<b>2,038</b>	<b>0.3%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,846</b>	<b>3,772</b>	<b>2.0%</b>	<b>36,505</b>	<b>36,736</b>	<b>-0.6%</b>
<b>EU15+EFTA</b>	<b>3,362</b>	<b>3,202</b>	<b>5.0%</b>	<b>33,080</b>	<b>33,008</b>	<b>0.2%</b>

(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) estimates

(<sup>3</sup>) Due to the unavailability of data from Italy since January 2011, figures reported for that country are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

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This information is available on the ACEA website:

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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), January 27, 2011**

## PROVISIONAL

### EU<sup>1</sup> + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES

27/01/12

	Dec '11	Dec '10	% Change	Jan-Dec '11	Jan-Dec '10	% Change
AUSTRIA	3,514	2,952	19.0%	40,510	34,001	19.1%
BELGIUM	4,053	3,316	22.2%	72,027	61,177	17.7%
BULGARIA <sup>4</sup>	265	342	-22.5%	2,927	3,133	-6.6%
CZECH REPUBLIC	2,396	1,964	22.0%	22,068	17,772	24.2%
DENMARK	3,420	2,460	39.0%	28,477	19,708	44.5%
ESTONIA	284	193	47.2%	2,787	1,562	78.4%
FINLAND	2,037	1,432	42.2%	18,302	14,429	26.8%
FRANCE	43,587	42,517	2.5%	482,823	457,214	5.6%
GERMANY	30,847	26,527	16.3%	334,822	282,157	18.7%
GREECE	450	510	-11.8%	6,976	12,341	-43.5%
HUNGARY	2,135	1,544	38.3%	15,899	11,737	35.5%
IRELAND	214	167	28.1%	12,547	11,540	8.7%
ITALY <sup>2</sup>	15,648	15,779	-0.8%	197,289	204,219	-3.4%
LATVIA	344	205	67.8%	3,062	1,213	152.4%
LITHUANIA	297	269	10.4%	4,690	2,395	95.8%
LUXEMBURG	318	212	50.0%	4,875	4,058	20.1%
NETHERLANDS	2,583	2,086	23.8%	71,945	59,785	20.3%
POLAND	7,303	6,608	10.5%	61,336	50,717	20.9%
PORTUGAL	5,626	6,127	-8.2%	37,876	49,290	-23.2%
ROMANIA	1,213	1,370	-11.5%	13,313	9,598	38.7%
SLOVAKIA	872	1,042	-16.3%	9,701	9,787	-0.9%
SLOVENIA	569	555	2.5%	7,987	6,370	25.4%
SPAIN	10,037	11,700	-14.2%	123,353	132,104	-6.6%
SWEDEN	5,513	4,798	14.9%	54,082	44,450	21.7%
UNITED KINGDOM	23,214	20,474	13.4%	306,488	260,599	17.6%
<b>EUROPEAN UNION<sup>1</sup></b>	<b>166,739</b>	<b>155,149</b>	<b>7.5%</b>	<b>1,936,162</b>	<b>1,761,356</b>	<b>9.9%</b>
<b>EUROPEAN UNION (EU15)</b>	<b>151,061</b>	<b>141,057</b>	<b>7.1%</b>	<b>1,792,392</b>	<b>1,647,072</b>	<b>8.8%</b>
<b>EU (New Members)</b>	<b>15,678</b>	<b>14,092</b>	<b>11.3%</b>	<b>143,770</b>	<b>114,284</b>	<b>25.8%</b>
ICELAND	84	44	90.9%	430	289	48.8%
NORWAY	4,534	3,440	31.8%	41,968	34,600	21.3%
SWITZERLAND	3,175	2,639	20.3%	33,809	28,685	17.9%
<b>EFTA</b>	<b>7,793</b>	<b>6,123</b>	<b>27.3%</b>	<b>76,207</b>	<b>63,574</b>	<b>19.9%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>174,532</b>	<b>161,272</b>	<b>8.2%</b>	<b>2,012,369</b>	<b>1,824,930</b>	<b>10.3%</b>
<b>EU15+EFTA</b>	<b>158,854</b>	<b>147,180</b>	<b>7.9%</b>	<b>1,868,599</b>	<b>1,710,646</b>	<b>9.2%</b>

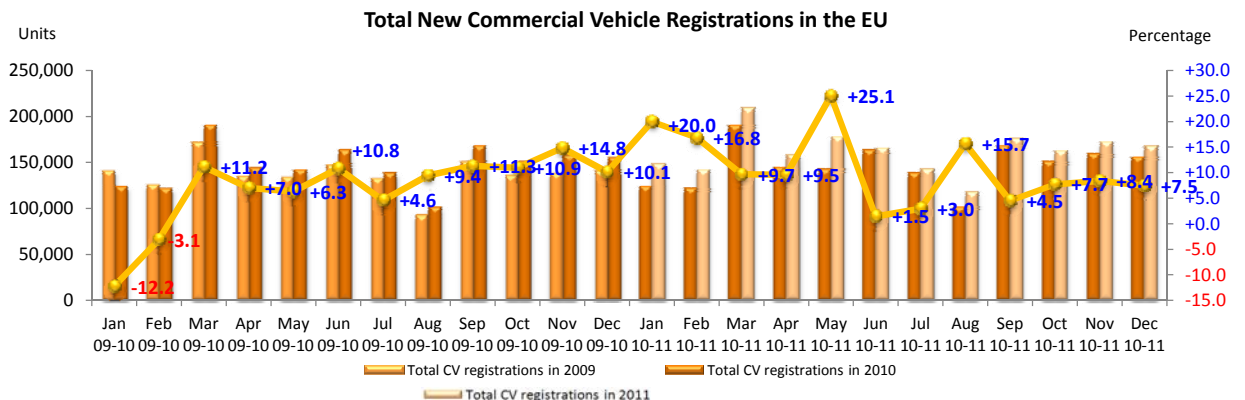
(<sup>1</sup>) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(<sup>2</sup>) LCV figures are UNRAE estimates. Figures for other segments are an extrapolation made by data provider AAA. They are not actual market figures, hence the possibility of an error margin with regard to the EU totals.

(\*) estimates

(\*) data for MCV+HCV and MBC+HBC n.a.

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