



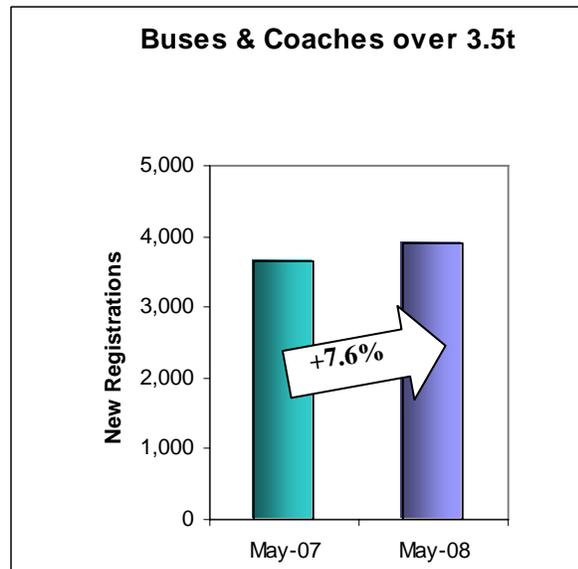
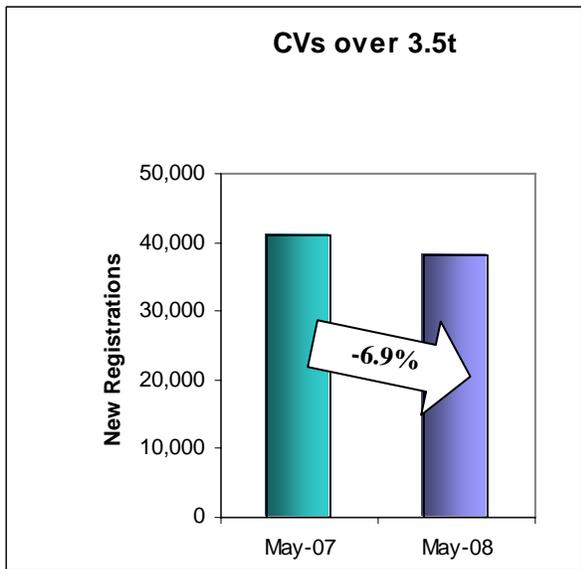
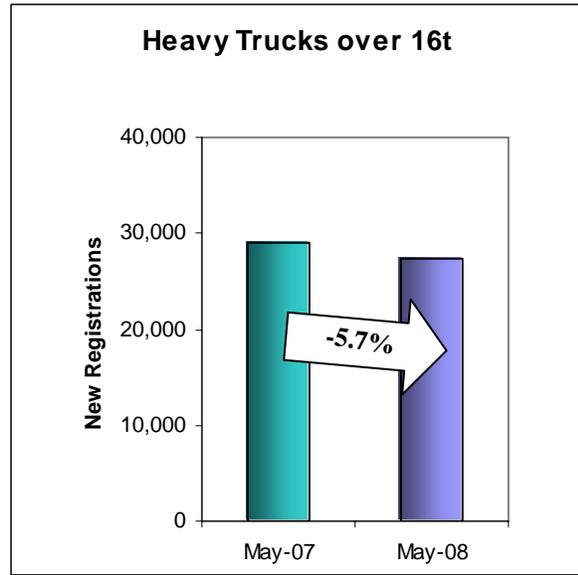
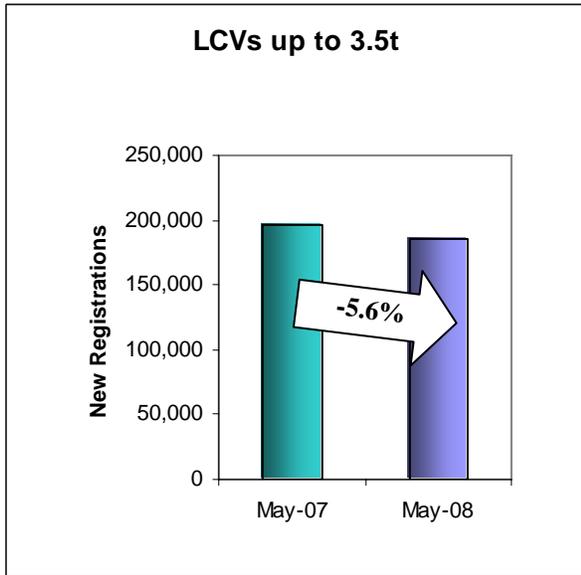
**PRESS EMBARGO FOR ALL DATA:  
June 25, 2008, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### May 2008

### *EU + EFTA Countries*



**Next Press Release: Wednesday, July 25, 2008**



ACEA

## COMMERCIAL VEHICLES: Registrations down in May, up 1.3% five months into 2008

Demand for new commercial vehicles in Europe contracted by 5.6% in May compared to the same month last year, with one working day less in most countries across the region. Five months into 2008, however, registrations were up 1.3%. In total, the EU27+EFTA\* registered 227,415 new commercial vehicles in May and 1,170,339 over the year to May.

### **New Light Commercial Vehicles up to 3.5t - “vans”**

**In May**, the European market for vans decreased by 5.6% with 185,400 new vehicles registered. The French and the German markets were among the four posting growth (+10.8% and +2.9% respectively), together with the Dutch (+9.7%) and the Austrian (+3.0%) markets. Overall however, registrations in Western Europe decreased by 7.1%. The downturn however did not affect the markets in the new EU Member States as they registered 9.9% more vans in May, compared to last year. The biggest market was the Czech Republic, with 4,993 new registrations, closely followed by Poland, with 4,631 new vehicles recorded.

The **cumulative results from May to January** reflected a more stable trend as markets in Europe decreased slightly by 0.4%. Four of the five major markets in Western Europe went up, improving their performance of last year with growths ranging from 0.9% to 9.1%. Only the Spanish market is on an unbroken downward trend since January (-24.3%).

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – “heavy trucks”**

While decreasing by 5.7% in May, European demand for new heavy trucks went up by 10.4% five months into the year, totaling 146,515 units since January.

**Over the month of May**, markets in Western Europe registered 22,644 new vehicles, or 3.3% less than last year. However, the British, the French and the Italian markets posted growths ranging from 13.9% to 3.5%. Almost all new EU Member States saw their markets contract in May (-15.6%). Poland stood out with 1,847 new trucks registered.

The **cumulative figures since the beginning of the year** are positive, increasing by 12% in Western Europe, by 2.5% in the new Member States and by 1.4% overall. Demand went up in the UK (+46.7%), France (29%), Italy (11.8%) and Poland (13.1%).

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – “trucks”**

Results in this segment were similar to those in the category of heavy trucks. In total, 38,097 new trucks were registered in May, or 6.9% less than last year, and 197,928 from January to May, representing an increase of 8.7% compared to the same period in 2007.

**In May**, markets in the UK (+23.1%) and France (+10.5%) posted growth, while Spain and Germany recorded a decrease of 23.1% and 6.4% respectively. The Italian and the Polish markets were stable, both slightly increasing by 0.3%.

**Five months into the year**, registrations went down in Spain by 7.4% and in Germany by 3.2%. Still, the German market remained the largest. The UK posted the strongest increase (36.2%). Italy improved its performance by 8.4%, while France, with a 27% increase, was the second biggest market.

### **New Buses & Coaches over 3.5t**

New demand for buses and coaches in Europe was 7.6% up **in May** and 24.4% higher **over the first five months of the year** compared to the same period in 2007. The UK stood out as the largest market and increased its performance by 24.1% from January to May. The second largest markets, France, Germany, Romania and Italy, all registered over 2,000 new buses and coaches, and posted growths ranging from 83.2% to 2.7%.

\* Data for Cyprus and Malta are unavailable

ACEA press releases on commercial vehicles have been covering Bulgaria and Romania since January 2008



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), June 25, 2008**

## PROVISIONAL

### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t\*\*

27/05/08

	May '08	May '07	% Change	Jan-May '08	Jan-May '07	% Change
AUSTRIA	2.854	2.772	3,0%	15.154	13.421	12,9%
BELGIUM	5.586	6.351	-12,0%	31.436	31.178	0,8%
DENMARK	3.134	4.564	-31,3%	15.950	28.389	-43,8%
FINLAND	1.533	1.787	-14,2%	7.746	8.140	-4,8%
FRANCE	42.930	38.746	10,8%	205.323	194.793	5,4%
GERMANY	19.108	18.569	2,9%	93.257	85.508	9,1%
GREECE	1.683	1.869	-10,0%	9.826	9.903	-0,8%
IRELAND	2.483	4.017	-38,2%	22.727	29.019	-21,7%
ITALY	21.236	22.046	-3,7%	108.433	101.824	6,5%
LUXEMBOURG	301	315	-4,4%	1.767	1.473	20,0%
NETHERLANDS	7.520	6.855	9,7%	43.510	37.336	16,5%
PORTUGAL	5.384	6.798	-20,8%	24.118	29.610	-18,5%
SPAIN	17.099	25.910	-34,0%	89.950	118.841	-24,3%
SWEDEN	4.021	4.260	-5,6%	17.924	17.945	-0,1%
UNITED KINGDOM	25.741	26.818	-4,0%	140.881	139.611	0,9%
<b>EU15</b>	<b>160.613</b>	<b>171.677</b>	<b>-6,4%</b>	<b>828.002</b>	<b>846.991</b>	<b>-2,2%</b>
ICELAND	109	309	-64,7%	795	1.095	-27,4%
NORWAY	3.401	4.448	-23,5%	16.091	18.167	-11,4%
SWITZERLAND	2.088	2.432	-14,1%	10.916	11.095	-1,6%
<b>EFTA</b>	<b>5.598</b>	<b>7.189</b>	<b>-22,1%</b>	<b>27.802</b>	<b>30.357</b>	<b>-8,4%</b>
<b>WESTERN EUROPE</b>	<b>166.211</b>	<b>178.866</b>	<b>-7,1%</b>	<b>855.804</b>	<b>877.348</b>	<b>-2,5%</b>
BULGARIA	637	912	-30,2%	3.786	3.406	11,2%
CZECH REPUBLIC	4.993	5.145	-3,0%	26.022	22.733	14,5%
ESTONIA	228	486	-53,1%	1.389	1.962	-29,2%
HUNGARY	1.563	1.751	-10,7%	8.858	8.047	10,1%
LATVIA	158	305	-48,2%	985	1.423	-30,8%
LITHUANIA	322	345	-6,7%	1.692	1.507	12,3%
POLAND	4.631	3.985	16,2%	23.872	18.791	27,0%
ROMANIA	3.644	1.738	109,7%	14.743	9.433	56,3%
SLOVAKIA	2.268	2.080	9,0%	10.920	8.357	30,7%
SLOVENIA	745	715	4,2%	3.808	3.128	21,7%
<b>EU (New Members)</b>	<b>19.189</b>	<b>17.462</b>	<b>9,9%</b>	<b>96.075</b>	<b>78.787</b>	<b>21,9%</b>
<b>EUROPEAN UNION*</b>	<b>179.802</b>	<b>189.139</b>	<b>-4,9%</b>	<b>924.077</b>	<b>925.778</b>	<b>-0,2%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>185.400</b>	<b>196.328</b>	<b>-5,6%</b>	<b>951.879</b>	<b>956.135</b>	<b>-0,4%</b>

(\*) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(\*\*) including Buses & Coaches

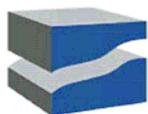
For further information, please call:

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**Next Press Release on Commercial Vehicles to be issued on July 25, 2008**



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
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## PROVISIONAL

### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over\*\*

27/05/08

	May '08	May '07	% Change	Jan-May '08	Jan-May '07	% Change
AUSTRIA	811	627	29,3%	3.968	3.256	21,9%
BELGIUM	851	908	-6,3%	4.900	4.513	8,6%
DENMARK	455	625	-27,2%	2.423	2.680	-9,6%
FINLAND	281	244	15,2%	1.457	1.109	31,4%
FRANCE	3.741	3.393	10,3%	21.891	16.972	29,0%
GERMANY	5.759	6.172	-6,7%	28.917	29.929	-3,4%
GREECE	133	109	22,0%	640	635	0,8%
IRELAND	223	362	-38,4%	1.790	2.073	-13,7%
ITALY	2.550	2.463	3,5%	11.981	10.713	11,8%
LUXEMBOURG	201	200	0,5%	809	625	29,4%
NETHERLANDS	957	1.254	-23,7%	8.118	5.751	41,2%
PORTUGAL	339	372	-8,9%	2.054	1.724	19,1%
SPAIN	2.455	3.180	-22,8%	13.742	14.954	-8,1%
SWEDEN	568	548	3,6%	2.607	2.462	5,9%
UNITED KINGDOM	2.506	2.200	13,9%	14.970	10.205	46,7%
<b>EUROPEAN UNION</b>	<b>21.830</b>	<b>22.657</b>	<b>-3,7%</b>	<b>120.267</b>	<b>107.601</b>	<b>11,8%</b>
ICELAND	25	27	-7,4%	101	111	-9,0%
NORWAY	404	389	3,9%	2.186	1.913	14,3%
SWITZERLAND	385	342	12,6%	1.650	1.288	28,1%
<b>EFTA</b>	<b>814</b>	<b>758</b>	<b>7,4%</b>	<b>3.937</b>	<b>3.312</b>	<b>18,9%</b>
<b>WEST. EUROPE</b>	<b>22.644</b>	<b>23.415</b>	<b>-3,3%</b>	<b>124.204</b>	<b>110.913</b>	<b>12,0%</b>
BULGARIA	221	193	14,5%	1.044	691	51,1%
CZECH REPUBLIC	671	800	-16,1%	3.281	3.190	2,9%
ESTONIA	115	173	-33,5%	672	688	-2,3%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	134	297	-54,9%	943	1.132	-16,7%
LITHUANIA	331	562	-41,1%	1.834	1.945	-5,7%
POLAND	1.847	1.864	-0,9%	9.250	8.182	13,1%
ROMANIA	813	984	-17,4%	2.296	3.331	-31,1%
SLOVAKIA	325	455	-28,6%	1.742	1.598	9,0%
SLOVENIA	265	265	0,0%	1.249	1.009	23,8%
<b>EU (New Members)</b>	<b>4.722</b>	<b>5.593</b>	<b>-15,6%</b>	<b>22.311</b>	<b>21.766</b>	<b>2,5%</b>
<b>EUROPEAN UNION*</b>	<b>26.552</b>	<b>28.250</b>	<b>-6,0%</b>	<b>142.578</b>	<b>129.367</b>	<b>10,2%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>27.366</b>	<b>29.008</b>	<b>-5,7%</b>	<b>146.515</b>	<b>132.679</b>	<b>10,4%</b>

(\*) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

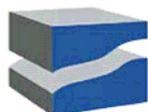
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# Press Release

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## PROVISIONAL

### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t\*\*

27/05/08

	May '08	May '07	% Change	Jan-May '08	Jan-May '07	% Change
AUSTRIA	902	695	29,8%	4.316	3.597	20,0%
BELGIUM	1.046	1.172	-10,8%	6.063	5.786	4,8%
DENMARK	568	691	-17,8%	2.912	2.987	-2,5%
FINLAND	457	433	5,5%	2.345	2.042	14,8%
FRANCE	4.432	4.010	10,5%	25.819	20.327	27,0%
GERMANY	9.184	9.817	-6,4%	43.951	45.422	-3,2%
GREECE	238	216	10,2%	1.115	1.013	10,1%
IRELAND	334	554	-39,7%	2.542	3.149	-19,3%
ITALY	3.373	3.364	0,3%	15.807	14.581	8,4%
LUXEMBOURG	213	215	-0,9%	904	696	29,9%
NETHERLANDS	1.166	1.459	-20,1%	9.292	6.590	41,0%
PORTUGAL	433	479	-9,6%	2.523	2.214	14,0%
SPAIN	3.136	4.002	-21,6%	17.403	18.794	-7,4%
SWEDEN	673	642	4,8%	3.029	2.890	4,8%
UNITED KINGDOM	4.901	3.980	23,1%	24.860	18.250	36,2%
<b>EUROPEAN UNION</b>	<b>31.056</b>	<b>31.729</b>	<b>-2,1%</b>	<b>162.881</b>	<b>148.338</b>	<b>9,8%</b>
ICELAND	39	39	0,0%	176	165	6,7%
NORWAY	619	560	10,5%	3.052	2.565	19,0%
SWITZERLAND	464	465	-0,2%	2.076	1.715	21,0%
<b>EFTA</b>	<b>1.122</b>	<b>1.064</b>	<b>5,5%</b>	<b>5.304</b>	<b>4.445</b>	<b>19,3%</b>
<b>WEST. EUROPE</b>	<b>32.178</b>	<b>32.793</b>	<b>-1,9%</b>	<b>168.185</b>	<b>152.783</b>	<b>10,1%</b>
BULGARIA	321	223	43,9%	1.649	947	74,1%
CZECH REPUBLIC	974	1.149	-15,2%	4.607	4.404	4,6%
ESTONIA	133	198	-32,8%	747	791	-5,6%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	154	332	-53,6%	1.040	1.256	-17,2%
LITHUANIA	363	577	-37,1%	2.045	2.041	0,2%
POLAND	2.284	2.277	0,3%	12.047	10.025	20,2%
ROMANIA	970	2.484	-61,0%	3.940	6.475	-39,2%
SLOVAKIA	418	600	-30,3%	2.227	2.156	3,3%
SLOVENIA	302	294	2,7%	1.439	1.174	22,6%
<b>EU (New Members)</b>	<b>5.919</b>	<b>8.134</b>	<b>-27,2%</b>	<b>29.743</b>	<b>29.269</b>	<b>1,6%</b>
<b>EUROPEAN UNION*</b>	<b>36.975</b>	<b>39.863</b>	<b>-7,2%</b>	<b>192.624</b>	<b>177.607</b>	<b>8,5%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>38.097</b>	<b>40.927</b>	<b>-6,9%</b>	<b>197.928</b>	<b>182.052</b>	<b>8,7%</b>

(\*) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(\*\*) Excluding Buses and Coaches

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## PROVISIONAL

### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/05/08

	May '08	May '07	% Change	Jan-May '08	Jan-May '07	% Change
AUSTRIA	279	58	++	631	245	++
BELGIUM	150	121	24,0%	740	462	60,2%
DENMARK	31	30	3,3%	187	158	18,4%
FINLAND	42	35	20,0%	235	185	27,0%
FRANCE	447	441	1,4%	2.686	2.358	13,9%
GERMANY	499	459	8,7%	2.466	2.275	8,4%
GREECE	43	86	-50,0%	371	246	50,8%
IRELAND	26	25	4,0%	244	138	76,8%
ITALY	455	457	-0,4%	2.097	2.042	2,7%
LUXEMBOURG	16	12	33,3%	134	121	10,7%
NETHERLANDS	63	60	5,0%	293	245	19,6%
PORTUGAL	59	49	20,4%	377	328	14,9%
SPAIN	356	398	-10,6%	1.695	1.935	-12,4%
SWEDEN	78	82	-4,9%	309	353	-12,5%
UNITED KINGDOM	763	775	-1,5%	3.871	3.120	24,1%
<b>EUROPEAN UNION</b>	<b>3.307</b>	<b>3.088</b>	<b>7,1%</b>	<b>16.336</b>	<b>14.211</b>	<b>15,0%</b>
ICELAND	4	2	1	14	4	2,5
NORWAY	127	111	14,4%	551	396	39,1%
SWITZERLAND	59	42	40,5%	281	179	57,0%
<b>EFTA</b>	<b>190</b>	<b>155</b>	<b>22,6%</b>	<b>846</b>	<b>579</b>	<b>46,1%</b>
<b>WEST. EUROPE</b>	<b>3.497</b>	<b>3.243</b>	<b>7,8%</b>	<b>17.182</b>	<b>14.790</b>	<b>16,2%</b>
BULGARIA	10	11	-9,1%	114	27	++
CZECH REPUBLIC	108	75	44,0%	408	296	37,8%
ESTONIA	3	7	-57,1%	40	76	-47,4%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	28	17	64,7%	93	59	57,6%
LITHUANIA	12	11	9,1%	42	70	-40,0%
POLAND	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
ROMANIA	164	234	-29,9%	2.294	1.252	83,2%
SLOVAKIA	73	25	++	252	144	75,0%
SLOVENIA	23	19	21,1%	107	60	78,3%
<b>EU (New Members)</b>	<b>421</b>	<b>399</b>	<b>5,5%</b>	<b>3.350</b>	<b>1.984</b>	<b>68,9%</b>
<b>EUROPEAN UNION*</b>	<b>3.728</b>	<b>3.487</b>	<b>6,9%</b>	<b>19.686</b>	<b>16.195</b>	<b>21,6%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3.918</b>	<b>3.642</b>	<b>7,6%</b>	<b>20.532</b>	<b>16.774</b>	<b>22,4%</b>

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