



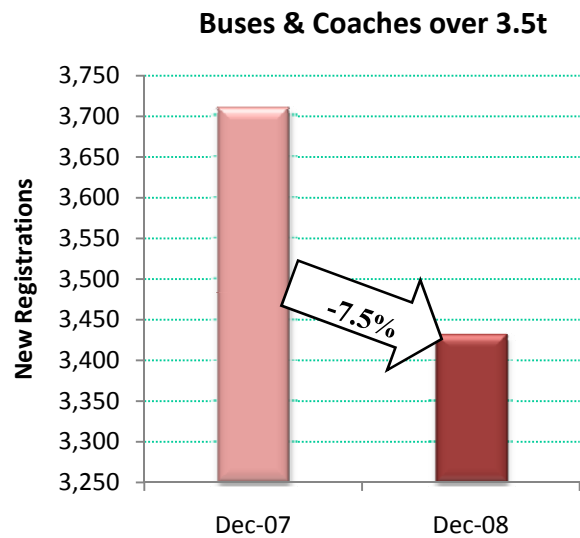
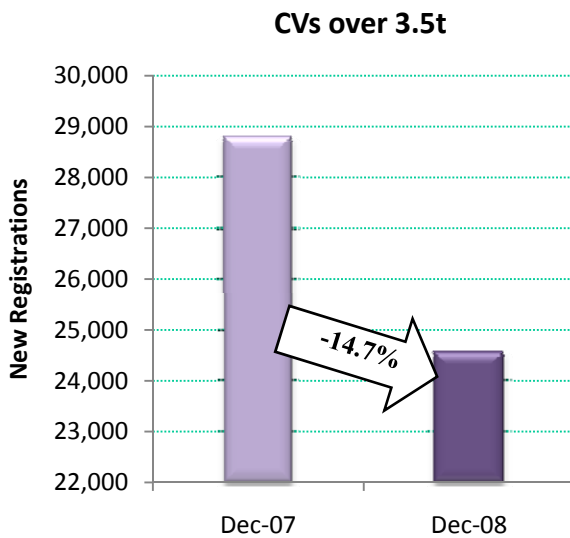
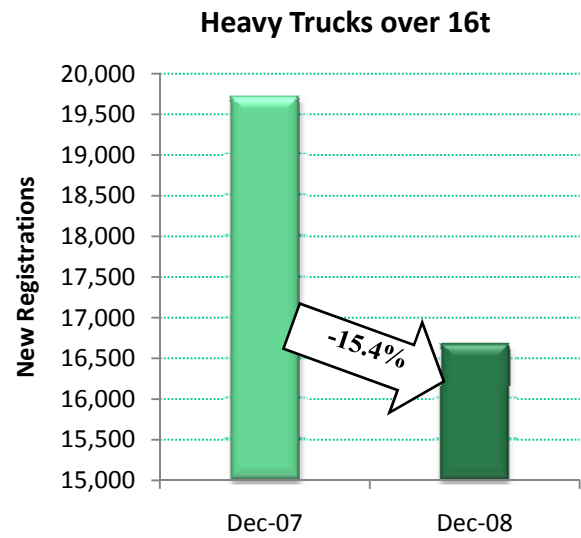
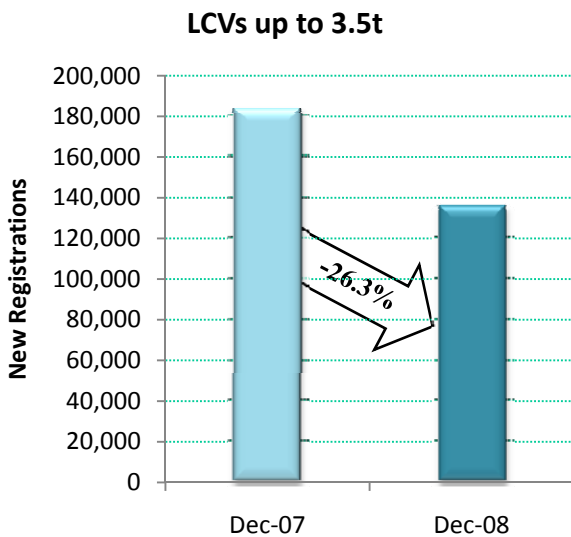
**PRESS EMBARGO FOR ALL DATA:**  
**January 23, 2009, 8.00 A.M. (7.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### December 2008

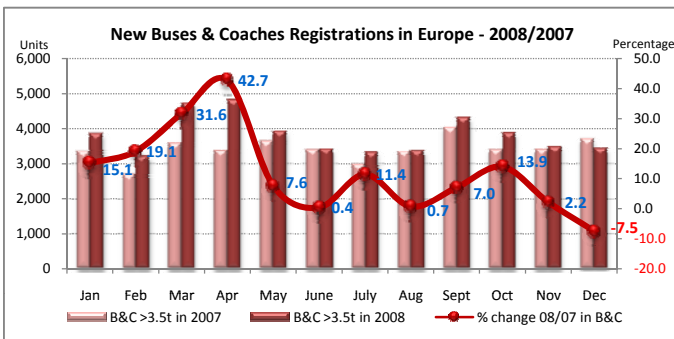
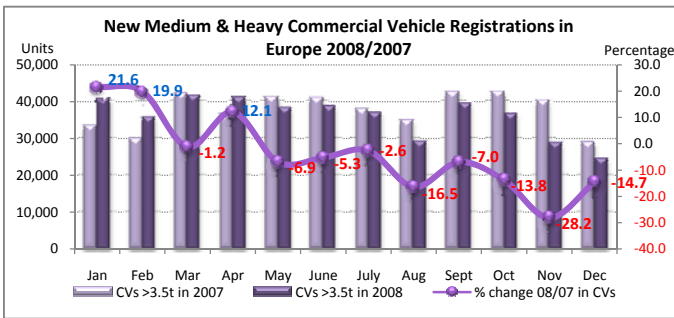
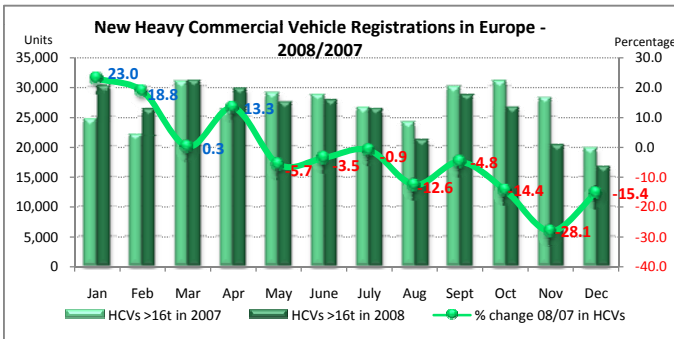
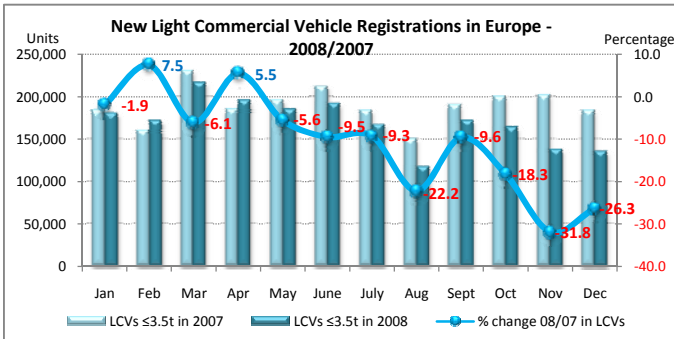
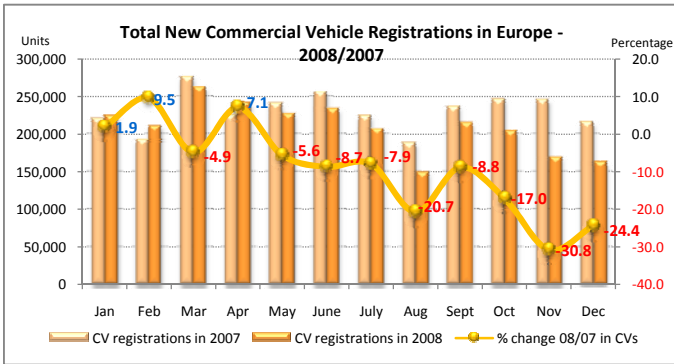
#### *EU + EFTA Countries*



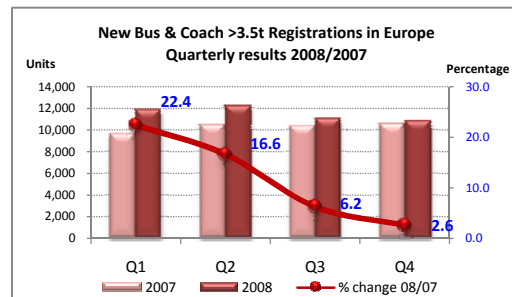
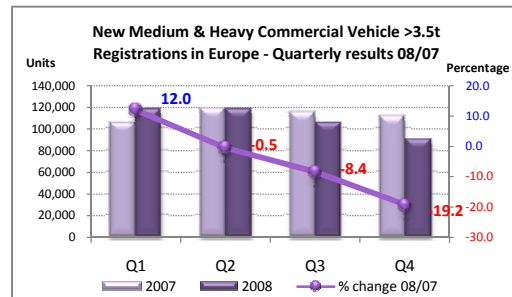
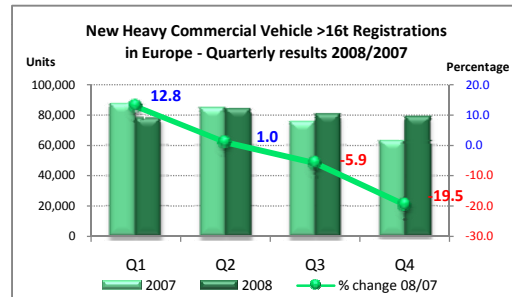
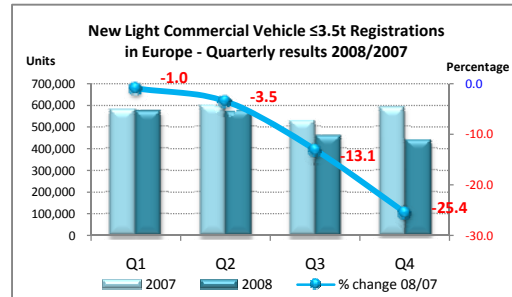
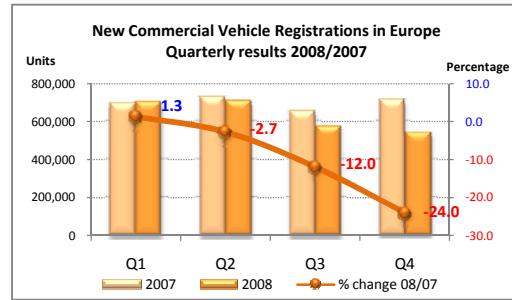
**Next Press Release: Wednesday, February 25, 2009**

# New Commercial Vehicle Registrations in Europe - 2008/2007

## Monthly Results



## Quarterly Results



## COMMERCIAL VEHICLES: registrations decline by 9.0% in 2008

In 2008, demand for new commercial vehicles decreased by 9.0% across Europe reflecting the impact of the economic crisis in the second half of the year and marking the sharpest downturn in demand since 1993. After a slight increase in the first quarter of 2008 (+1.3%), new registrations backtracked in the second quarter (-2.7%) and dropped more dramatically in the third (-12.0%) and fourth (-24.0%). In total, 2,515,893 new vehicles were registered last year. The 24.4% decrease in December was the second largest of the year, after a 30.8% plunge in November. The December fall – involving all vehicle categories -- was somewhat eased by the on average two more working days across the region\*\*.

### **New Light Commercial Vehicles up to 3.5t – "vans"**

**In December**, demand for new light commercial vehicles decreased by 26.7% in Western Europe and 22.9% in the new EU Member States, resulting in an overall downturn of 26.3%. Only Finland (+5.0%) and Poland (+3.4%) posted growth. In absolute figures, and despite a 16.2% decrease, France remained the main market with 31,316 new vans registered, followed by Italy (19,584 units, -23.0%), Germany (-6.3%), the UK (-27.3%) and Spain (-64.0%). **In 2008**, the segment of light commercial vehicles was the most severely hit by the crisis (-10.4%) in spite of the 5.1% growth posted in the new EU Member States. Overall results were pulled down by the performance recorded in Western Europe (-12.0%). Of the biggest markets, France (-0.3%) and Germany (+0.8%) proved to be relatively stable, while Italy (-8.7%), the UK (-14.9%) and Spain (-39.7%) faced a more heavy drop. In the new EU Member States, the Czech Republic (-3.3%) and Poland (8.9%) remained the largest markets.

### **New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – "heavy trucks"**

**Over the month of December**, registrations of new heavy commercial vehicles dropped by 9.6% in Western Europe and decreased more strongly in the new EU Member States (-45.1%), resulting in an overall 15.4% downturn. Looking at the major markets, Italy (+9.1%) and the UK (+12.7%) ended the year in the plus, while France (-2.4%), Germany (-17.4%) and Spain (-53.4%) performed less well than a year ago. **Cumulative figures for the whole year** show a more contrasting picture as the West European market slightly increased by 0.4% and demand in the new EU Member States fell by 15.3%, resulting in a 2.2% downturn for Europe\*. In Western Europe, the French (+8.5%) and the British (+19.6) markets closed 2008 higher, while new heavy truck registrations slipped by 1.0% in Germany and by 1.8% in Italy. The Spanish market performed worst with a 30.7% drop in 2008.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – "trucks"**

The **December** results in the segment of trucks reflect a sharper drop in the new EU Member States (-48.1%) than in Western Europe (-6.8%), leading to a 14.7% contraction of the European\* market. Although decreasing by 10.0%, Germany remained by far the largest market for trucks. Italy (+2.5%), France (+3.6%) and the UK (+5.8%) all posted growth. For the third consecutive month, demand in Spain more than halved (-50.6%). **Over the year**, new truck registrations fell by 4.0% in Europe\*, mainly because of the 21.1% decrease in the new EU Member States. In Western Europe, registrations leveled 2007 (-0.5%). On the major markets, the best results were posted by France (+9.6%) and the UK (+13.1%). Spain performed the worst (-29.4%). The Italian (-3.7%) and the German (-1.1%) markets decreased as well.

### **New Buses & Coaches over 3.5t**

Despite a 7.5% decrease in **December**, the segment of buses and coaches was the only one to expand **in 2008** (+12.1%). Growth was posted both in Western Europe (+6.6%) and in the new EU Member States (+58.7%).

\* EU27+EFTA, data for Cyprus and Malta are unavailable

\*\* One more working day for Italy, the Netherlands and Poland; three more for Finland and Latvia, same number of working days as last year for Portugal.



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), January 23, 2009**

## PROVISIONAL

### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t\*\*

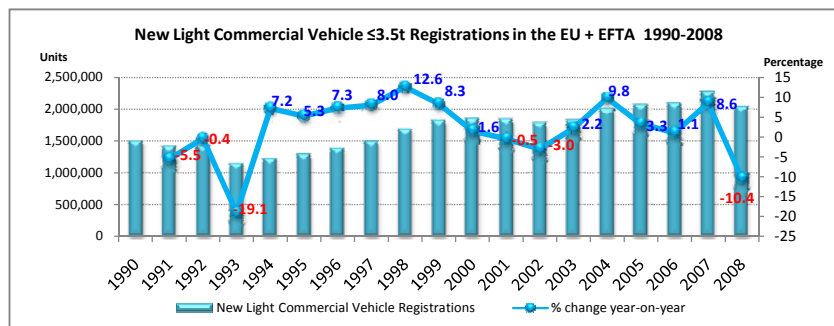
23/01/09

	December '08	December '07	% Change	Jan-Dec '08	Jan-Dec '07	% Change
AUSTRIA	1,844	1,985	-7.1%	32,746	32,315	1.3%
BELGIUM	3,273	3,320	-1.4%	64,639	65,392	-1.2%
DENMARK	2,005	4,652	-56.9%	33,619	56,152	-40.1%
FINLAND	916	872	5.0%	15,522	16,888	-8.1%
FRANCE	31,316	37,363	-16.2%	458,946	460,552	-0.3%
GERMANY	16,803	17,937	-6.3%	223,234	221,540	0.8%
GREECE	1,078	1,623	-33.6%	22,211	24,007	-7.5%
IRELAND	90	428	-79.0%	29,961	44,056	-32.0%
ITALY	19,584	25,426	-23.0%	230,921	252,796	-8.7%
LUXEMBOURG	226	185	22.2%	4,028	3,492	15.3%
NETHERLANDS	1,625	1,714	-5.2%	84,659	80,783	4.8%
PORTUGAL	5,728	5,982	-4.2%	55,404	68,421	-19.0%
SPAIN	8,827	24,513	-64.0%	165,961	275,398	-39.7%
SWEDEN	2,985	4,556	-34.5%	39,181	44,095	-11.1%
UNITED KINGDOM	16,428	22,586	-27.3%	290,859	341,719	-14.9%
<b>EU15</b>	<b>112,728</b>	<b>153,142</b>	<b>-26.4%</b>	<b>1,751,891</b>	<b>1,987,606</b>	<b>-11.9%</b>
ICELAND	7	17	-58.8%	1,226	2,773	-55.8%
NORWAY	2,631	5,521	-52.3%	34,870	45,608	-23.5%
SWITZERLAND	2,139	1,732	23.5%	26,890	25,794	4.2%
<b>EFTA</b>	<b>4,777</b>	<b>7,270</b>	<b>-34.3%</b>	<b>62,986</b>	<b>74,175</b>	<b>-15.1%</b>
<b>WESTERN EUROPE</b>	<b>117,505</b>	<b>160,412</b>	<b>-26.7%</b>	<b>1,814,877</b>	<b>2,061,781</b>	<b>-12.0%</b>
BULGARIA	384	829	-53.7%	8,669	8,488	2.1%
CZECH REPUBLIC	4,724	7,678	-38.5%	59,986	62,038	-3.3%
ESTONIA	122	238	-48.7%	2,771	4,553	-39.1%
HUNGARY	2,005	2,652	-24.4%	21,557	21,920	-1.7%
LATVIA	90	309	-70.9%	1,918	3,342	-42.6%
LITHUANIA	200	344	-41.9%	2,920	3,999	-27.0%
POLAND	5,328	5,154	3.4%	58,178	53,401	8.9%
ROMANIA	2,000	2,875	-30.4%	33,117	24,468	35.3%
SLOVAKIA	2,792	2,832	-1.4%	26,857	23,555	14.0%
SLOVENIA	528	668	-21.0%	8,532	7,804	9.3%
<b>EU (New Members)</b>	<b>18,173</b>	<b>23,579</b>	<b>-22.9%</b>	<b>224,505</b>	<b>213,568</b>	<b>5.1%</b>
<b>EUROPEAN UNION*</b>	<b>130,901</b>	<b>176,721</b>	<b>-25.9%</b>	<b>1,976,396</b>	<b>2,201,174</b>	<b>-10.2%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>135,678</b>	<b>183,991</b>	<b>-26.3%</b>	<b>2,039,382</b>	<b>2,275,349</b>	<b>-10.4%</b>

(\*) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(\*\*) including Buses & Coaches

For further information, please call: Ms. Quynh-Nhu Huynh - Manager Economics & Communications - Tel. + 32 2 738 73 55



This information is available on the ACEA website:

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**Next Press Release on Commercial Vehicles to be issued on February 25, 2009**



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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), January 23, 2009**

## PROVISIONAL

### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over\*\*

23/01/09

	December '08	December '07	% Change	Jan-Dec '08	Jan-Dec '07	% Change
AUSTRIA	339	326	4.0%	7,775	7,555	2.9%
BELGIUM	324	281	15.3%	9,634	9,340	3.1%
DENMARK	363	299	21.4%	5,996	6,371	-5.9%
FINLAND	240	285	-15.8%	3,339	2,749	21.5%
FRANCE	3,111	3,188	-2.4%	48,163	44,405	8.5%
GERMANY	3,370	4,080	-17.4%	67,748	68,420	-1.0%
GREECE	60	64	-6.3%	1,591	1,417	12.3%
IRELAND	23	23	0.0%	2,648	3,519	-24.8%
ITALY	1,661	1,523	9.1%	25,741	26,226	-1.8%
LUXEMBOURG	64	99	-35.4%	1,584	1,472	7.6%
NETHERLANDS	477	530	-10.0%	15,730	13,175	19.4%
PORTUGAL	244	298	-18.1%	4,492	4,247	5.8%
SPAIN	1,038	2,226	-53.4%	24,911	35,971	-30.7%
SWEDEN	558	522	6.9%	6,027	5,861	2.8%
UNITED KINGDOM	2,521	2,237	12.7%	35,094	29,332	19.6%
<b>EUROPEAN UNION</b>	<b>14,393</b>	<b>15,981</b>	<b>-9.9%</b>	<b>260,473</b>	<b>260,060</b>	<b>0.2%</b>
ICELAND	3	23	-87.0%	193	307	-37.1%
NORWAY	244	278	-12.2%	4,659	4,591	1.5%
SWITZERLAND	254	186	36.6%	3,886	3,290	18.1%
<b>EFTA</b>	<b>501</b>	<b>487</b>	<b>2.9%</b>	<b>8,738</b>	<b>8,188</b>	<b>6.7%</b>
<b>WEST. EUROPE</b>	<b>14,894</b>	<b>16,468</b>	<b>-9.6%</b>	<b>269,211</b>	<b>268,248</b>	<b>0.4%</b>
BULGARIA	87	345	-74.8%	2,389	2,421	-1.3%
CZECH REPUBLIC	347	652	-46.8%	7,436	8,217	-9.5%
ESTONIA	59	127	-53.5%	1,124	1,644	-31.6%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	45	143	-68.5%	1,632	2,813	-42.0%
LITHUANIA	140	148	-5.4%	3,335	4,679	-28.7%
POLAND	501	1,364	-63.3%	16,699	19,239	-13.2%
ROMANIA	272	20	1260.0%	5,994	6,991	-14.3%
SLOVAKIA	212	320	-33.8%	3,718	4,289	-13.3%
SLOVENIA	117	121	-3.3%	2,227	2,326	-4.3%
<b>EU (New Members)</b>	<b>1,780</b>	<b>3,240</b>	<b>-45.1%</b>	<b>44,554</b>	<b>52,619</b>	<b>-15.3%</b>
<b>EUROPEAN UNION*</b>	<b>16,173</b>	<b>19,221</b>	<b>-15.9%</b>	<b>305,027</b>	<b>312,679</b>	<b>-2.4%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>16,674</b>	<b>19,708</b>	<b>-15.4%</b>	<b>313,765</b>	<b>320,867</b>	<b>-2.2%</b>

(\*) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(\*\*) Excluding Buses and Coaches

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# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), January 23, 2009**

## PROVISIONAL

### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t\*\*

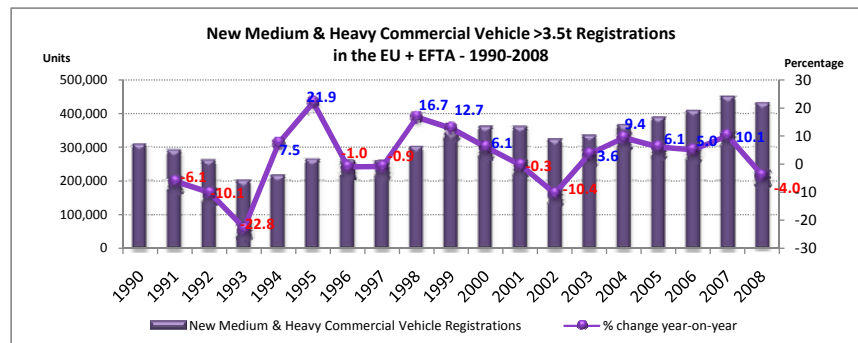
23/01/09

	December '08	December '07	% Change	Jan-Dec '08	Jan-Dec '07	% Change
AUSTRIA	384	359	7.0%	8,607	8,423	2.2%
BELGIUM	425	405	4.9%	12,106	12,178	-0.6%
DENMARK	481	376	27.9%	7,106	7,200	-1.3%
FINLAND	349	283	23.3%	5,211	4,853	7.4%
FRANCE	3,954	3,818	3.6%	57,870	52,808	9.6%
GERMANY	6,035	6,707	-10.0%	105,879	107,105	-1.1%
GREECE	165	121	36.4%	2,278	2,392	-4.8%
IRELAND	77	57	35.1%	3,634	5,444	-33.2%
ITALY	2,153	2,100	2.5%	34,477	35,820	-3.7%
LUXEMBOURG	84	107	-21.5%	1,793	1,647	8.9%
NETHERLANDS	590	677	-12.9%	18,287	15,340	19.2%
PORTUGAL	366	432	-15.3%	5,535	5,644	-1.9%
SPAIN	1,382	2,796	-50.6%	31,935	45,260	-29.4%
SWEDEN	669	606	10.4%	7,092	6,848	3.6%
UNITED KINGDOM	3,942	3,727	5.8%	57,410	50,747	13.1%
<b>EUROPEAN UNION</b>	<b>21,056</b>	<b>22,571</b>	<b>-6.7%</b>	<b>359,220</b>	<b>361,709</b>	<b>-0.7%</b>
ICELAND	3	60	-95.0%	288	544	-47.1%
NORWAY	344	401	-14.2%	6,528	6,261	4.3%
SWITZERLAND	312	274	13.9%	5,132	4,396	16.7%
<b>EFTA</b>	<b>659</b>	<b>735</b>	<b>-10.3%</b>	<b>11,948</b>	<b>11,201</b>	<b>6.7%</b>
<b>WEST. EUROPE</b>	<b>21,715</b>	<b>23,306</b>	<b>-6.8%</b>	<b>371,168</b>	<b>372,910</b>	<b>-0.5%</b>
BULGARIA	150	418	-64.1%	3,790	3,101	22.2%
CZECH REPUBLIC	618	1,090	-43.3%	10,581	11,587	-8.7%
ESTONIA	67	135	-50.4%	1,280	1,903	-32.7%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	73	168	-56.5%	1,856	3,129	-40.7%
LITHUANIA	164	188	-12.8%	3,730	5,006	-25.5%
POLAND	926	1,844	-49.8%	22,726	24,586	-7.6%
ROMANIA	365	1,067	-65.8%	8,382	18,362	-54.4%
SLOVAKIA	342	423	-19.1%	4,885	5,506	-11.3%
SLOVENIA	141	148	-4.7%	2,630	2,717	-3.2%
<b>EU (New Members)</b>	<b>2,846</b>	<b>5,481</b>	<b>-48.1%</b>	<b>59,860</b>	<b>75,897</b>	<b>-21.1%</b>
<b>EUROPEAN UNION*</b>	<b>23,902</b>	<b>28,052</b>	<b>-14.8%</b>	<b>419,080</b>	<b>437,606</b>	<b>-4.2%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>24,561</b>	<b>28,787</b>	<b>-14.7%</b>	<b>431,028</b>	<b>448,807</b>	<b>-4.0%</b>

(\*) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

(\*\*) Excluding Buses and Coaches

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## PROVISIONAL

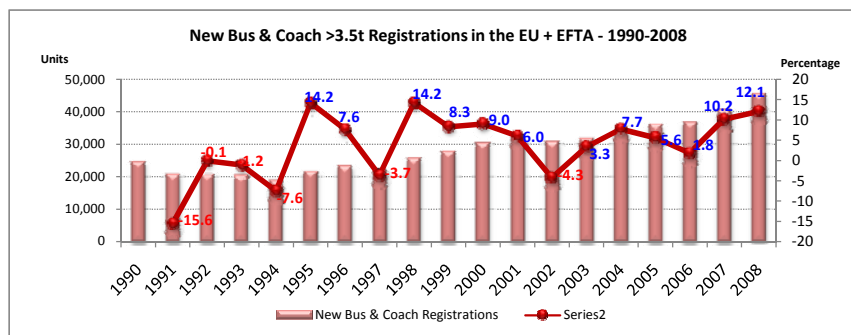
### EU\* + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

23/01/09

	December '08	December '07	% Change	Jan-Dec '08	Jan-Dec '07	% Change
AUSTRIA	46	190	-75.8%	950	771	23.2%
BELGIUM	67	113	-40.7%	1,206	1,092	10.4%
DENMARK	16	10	60.0%	234	176	33.0%
FINLAND	55	30	83.3%	596	496	20.2%
FRANCE	493	406	21.4%	6,615	6,132	7.9%
GERMANY	636	715	-11.0%	5,886	5,471	7.6%
GREECE	35	36	-2.8%	575	627	-8.3%
IRELAND	16	27	-40.7%	458	334	37.1%
ITALY	253	263	-3.8%	4,206	4,355	-3.4%
LUXEMBOURG	6	1	500.0%	225	176	27.8%
NETHERLANDS	269	122	120.5%	1,209	1,149	5.2%
PORTUGAL	35	49	-28.6%	799	725	10.2%
SPAIN	176	159	10.7%	3,471	3,803	-8.7%
SWEDEN	140	106	32.1%	1,204	980	22.9%
UNITED KINGDOM	555	654	-15.1%	8,907	8,236	8.1%
<b>EUROPEAN UNION</b>	<b>2,798</b>	<b>2,881</b>	<b>-2.9%</b>	<b>36,541</b>	<b>34,523</b>	<b>5.8%</b>
ICELAND	0	1	-100.0%	37	46	-19.6%
NORWAY	81	305	-73.4%	1,232	1,138	8.3%
SWITZERLAND	36	85	-57.6%	805	530	51.9%
<b>EFTA</b>	<b>117</b>	<b>391</b>	<b>-70.1%</b>	<b>2,074</b>	<b>1,714</b>	<b>21.0%</b>
<b>WEST. EUROPE</b>	<b>2,915</b>	<b>3,272</b>	<b>-10.9%</b>	<b>38,615</b>	<b>36,237</b>	<b>6.6%</b>
BULGARIA	60	58	3.4%	325	226	43.8%
CZECH REPUBLIC	168	132	27.3%	1,191	949	25.5%
ESTONIA	2	5	-60.0%	67	159	-57.9%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	41	19	115.8%	225	199	13.1%
LITHUANIA	4	7	-42.9%	89	166	-46.4%
POLAND	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
ROMANIA	171	131	30.5%	4,186	2,155	94.2%
SLOVAKIA	59	79	-25.3%	596	333	79.0%
SLOVENIA	11	7	57.1%	189	140	35.0%
<b>EU (New Members)</b>	<b>516</b>	<b>438</b>	<b>17.8%</b>	<b>6,868</b>	<b>4,327</b>	<b>58.7%</b>
<b>EUROPEAN UNION*</b>	<b>3,314</b>	<b>3,319</b>	<b>-0.1%</b>	<b>43,409</b>	<b>38,850</b>	<b>11.7%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,431</b>	<b>3,710</b>	<b>-7.5%</b>	<b>45,483</b>	<b>40,564</b>	<b>12.1%</b>

(\*) EU27 including Bulgaria and Romania; data for Malta and Cyprus currently not available.

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This information is available on the ACEA website:  
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