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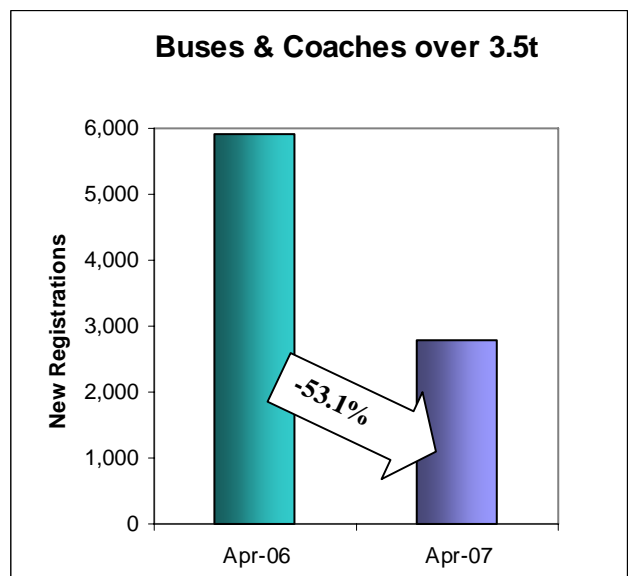
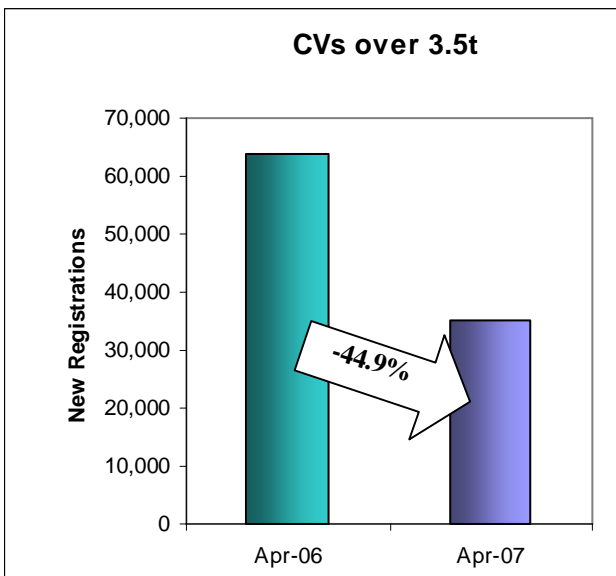
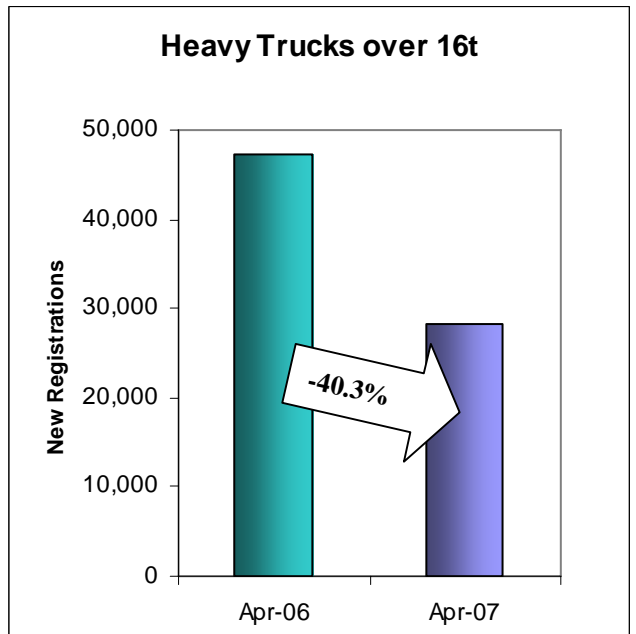
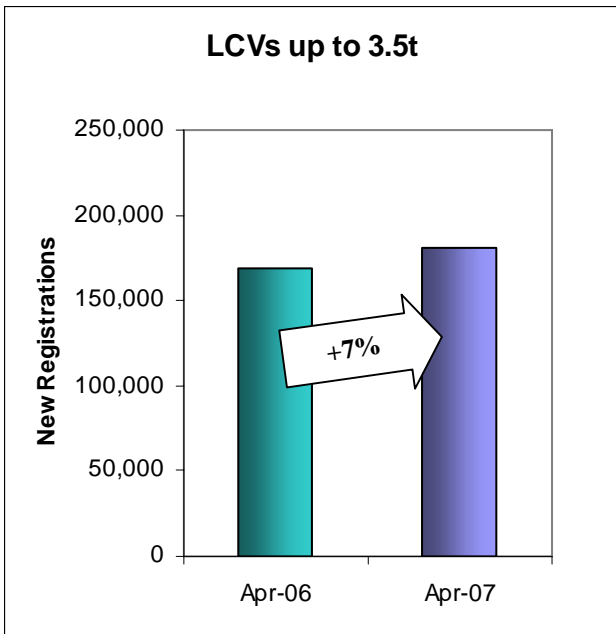
**PRESS EMBARGO FOR ALL DATA:  
24 May 2007, 8.00 A.M. (6.00 A.M. GMT)**

# Press Release

## NEW COMMERCIAL VEHICLE REGISTRATIONS

### April 2007

### *European Union + EFTA Countries*



**Next Press Release: Tuesday, 26 June 2007**

## Low April truck registrations mirror last year's rise ahead of digital tachograph introduction

### New Light Commercial Vehicles up to 3.5t

In total, 180,783 new vans were registered in April 2007 in Europe (EU23+EFTA), representing an increase of 7% with respect to April 2006. This result is attributable to one extra working day across the whole region and growths posted on the main markets (EU15 +6.1%) and in the new EU member states (+21.8%).

Apart from Italy (-0.3%), the other four largest markets saw their van registrations increase. The best performer was the UK (+10%), followed by Spain (+7.4%), Germany (+3.6%) and France (+1.9%). Among the smaller EU markets, only Greece (-6.4%), Austria (-7.5%) and Hungary (-21.6%) suffered losses as the majority of the remaining markets posted sound, two-digit growths. The new EU members maintained their strong performance, with Latvia (+87.2%), Slovenia (+60.9%) and Poland (+38.2%) as front-runners.

Overall, comparing with the previous year, 5.6% more vans were registered in Europe in the first four months of 2007. With the exception of Greece (-6.7%), all other EU15 countries improved their results (EU15 +4.4%). New Member States remained on an upturn path (+23%), with two or three-digit growths posted by all countries apart from Hungary (-4.7%) and Lithuania (same result as last year).

### New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches)

New heavy truck registrations in Europe (EU22+EFTA) plunged in April 2007 by -40.3%. This result must be put into perspective as last April's results were heavily distorted by the rush in purchases ahead of digital tachograph legislation coming into force in May 2006.

All main markets suffered high losses, Germany having registered 60.6% heavy trucks less than April last year. France (-34.1%), the UK (-29.9%), Italy (-19%) and Spain (-4.7%) also followed a downward trend. Only Greece (+42.9%) and Belgium (+41.5%) improved their results. New Member States' heavy truck registrations declined much less (-18.3%) than in the EU15 (-43.6%) thanks to growths posted by Slovenia (+17.8%), Poland (+16.3%), Estonia (+11.8%) and Lithuania (+2%).

First quarter positive trend was reversed by the April figures: the majority of the EU15 countries saw their results deteriorate as compared with last year (EU15 -14.7%). On the contrary, new Member States sustained their positive, although reduced, result (+19.9%).

### New Commercial Vehicles over 3.5t (excluding Buses & Coaches)

Reflecting the market reaction on the regulatory developments in the heavy truck sector (digital tachograph in May, Euro 4 in October 2006), registrations of new commercial vehicles above 3.5t fell by 44.9% in April 2007. In total, 35,200 trucks were registered in Europe (EU22+EFTA). The new EU members' decline was moderate (-13.8%) compared with the EU15 result (-48.9%).

Apart from Belgium (+30.2%), new truck registrations slowed down in April in all EU15 countries. Among the main markets, the UK suffered the highest loss (-63.4%), followed by Germany (-58.2%), France (-33.5%), Italy (-17.8%) and Spain (-1.3%). New truck registrations soared for the fourth consecutive month in Poland (+33.7%), Estonia (+14.5%), Slovenia (+8.9%) and Lithuania (+3.2%), contributing to reduce the new EU members' overall loss (-13.8%). Cumulative figures show a mixed picture, with the EU15 decreasing by -18.1% and new Member States still on an upturn path (+21.4%).

### New Buses & Coaches over 3.5t

The market for new buses and coaches in Europe (EU21+EFTA) further declined in April 2007 (-53.1%). The main national markets experienced a downturn (apart from Greece +15.6%), with registrations falling by -71.6% in France, -60.7% in Germany, -33.5% in Italy, -27.3% in the UK and -19.8% in Spain. On the whole, the European bus and coach market downsized by 16% in the first four months of 2007.

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), 24 May 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t\*

24/05/07

	Apr '07	Apr '06	% Change	Jan-Apr '07	Jan-Apr '06	% Change
AUSTRIA	2,689	2,908	-7.5%	10,649	9,980	6.7%
BELGIUM	5,977	5,269	13.4%	24,827	23,355	6.3%
DENMARK	6,376	4,673	36.4%	22,759	19,924	14.2%
FINLAND	1,466	1,222	20.0%	6,353	5,598	13.5%
FRANCE	38,089	37,392	1.9%	156,047	153,753	1.5%
GERMANY	16,705	16,129	3.6%	66,939	62,409	7.3%
GREECE	1,718	1,836	-6.4%	8,034	8,615	-6.7%
IRELAND	3,675	3,605	1.9%	24,812	21,953	13.0%
ITALY*	21,299	21,359	-0.3%	79,445	76,852	3.4%
LUXEMBOURG	290	249	16.5%	1,178	1,061	11.0%
NETHERLANDS	6,308	5,177	21.8%	30,385	25,705	18.2%
PORTUGAL	5,516	5,002	10.3%	22,170	21,835	1.5%
SPAIN	22,731	21,162	7.4%	92,226	90,247	2.2%
SWEDEN	3,578	3,427	4.4%	13,685	12,260	11.6%
UNITED KINGDOM	25,524	23,198	10.0%	112,793	110,582	2.0%
<b>EU15</b>	<b>161,941</b>	<b>152,608</b>	<b>6.1%</b>	<b>672,302</b>	<b>644,129</b>	<b>4.4%</b>
ICELAND	180	156	15.4%	749	830	-9.8%
NORWAY	3,109	2,720	14.3%	13,690	12,302	11.3%
SWITZERLAND	1,733	2,073	-16.4%	7,905	7,831	0.9%
<b>EFTA</b>	<b>5,022</b>	<b>4,949</b>	<b>1.5%</b>	<b>22,344</b>	<b>20,963</b>	<b>6.6%</b>
<b>WESTERN EUROPE</b>	<b>166,963</b>	<b>157,557</b>	<b>6.0%</b>	<b>694,646</b>	<b>665,092</b>	<b>4.4%</b>
CZECH REPUBLIC	4,764	3,668	29.9%	17,588	14,113	24.6%
ESTONIA	363	296	22.6%	1,462	1,060	37.9%
HUNGARY	1,484	1,893	-21.6%	6,610	6,934	-4.7%
LATVIA	249	133	87.2%	1,118	533	109.8%
LITHUANIA	343	323	6.2%	1,211	1,211	0.0%
POLAND	4,235	3,064	38.2%	15,281	11,491	33.0%
SLOVAKIA	1,748	1,571	11.3%	6,277	5,201	20.7%
SLOVENIA	634	394	60.9%	2,412	1,706	41.4%
<b>EU (New Members)</b>	<b>13,820</b>	<b>11,342</b>	<b>21.8%</b>	<b>51,959</b>	<b>42,249</b>	<b>23.0%</b>
<b>EUROPEAN UNION**</b>	<b>175,761</b>	<b>163,950</b>	<b>7.2%</b>	<b>724,261</b>	<b>686,378</b>	<b>5.5%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>180,783</b>	<b>168,899</b>	<b>7.0%</b>	<b>746,605</b>	<b>707,341</b>	<b>5.6%</b>

(\*) : For Italy, delivery figures

(\*\*) EU23 - data for Malta and Cyprus are currently unavailable

## ACEA

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This information is available on ACEA's website:

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**Next Press Release on Commercial Vehicles to be issued on 26 June 2007**



ACEA

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(6.00 A.M. GMT), 24 May 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over\*

24/05/07

	Apr '07	Apr '06	% Change	Jan-Apr '07	Jan-Apr '06	% Change
AUSTRIA	688	2,315	-70.3%	2,629	4,201	-37.4%
BELGIUM	757	535	41.5%	3,605	2,428	48.5%
DENMARK	510	770	-33.8%	1,997	1,843	8.4%
FINLAND	189	512	-63.1%	865	1,215	-28.8%
FRANCE	3,250	4,935	-34.1%	13,579	14,538	-6.6%
GERMANY	6,222	15,791	-60.6%	23,757	31,658	-25.0%
GREECE	150	105	42.9%	658	412	59.7%
IRELAND	289	1,080	-73.2%	1,717	2,511	-31.6%
ITALY	1,578	1,948	-19.0%	8,250	8,947	-7.8%
LUXEMBOURG	175	298	-41.3%	467	666	-29.9%
NETHERLANDS	1,441	2,525	-42.9%	5,079	6,964	-27.1%
PORTUGAL	324	860	-62.3%	1,350	1,831	-26.3%
SPAIN	2,855	2,996	-4.7%	11,767	9,667	21.7%
SWEDEN	539	589	-8.5%	1,914	1,808	5.9%
UNITED KINGDOM	4,795	6,836	-29.9%	10,672	14,827	-28.0%
<b>EUROPEAN UNION</b>	<b>23,762</b>	<b>42,095</b>	<b>-43.6%</b>	<b>88,306</b>	<b>103,516</b>	<b>-14.7%</b>
ICELAND	17	15	13.3%	78	94	-17.0%
NORWAY	371	342	8.5%	1,532	1,168	31.2%
SWITZERLAND	293	221	32.6%	933	853	9.4%
<b>EFTA</b>	<b>681</b>	<b>578</b>	<b>17.8%</b>	<b>2,543</b>	<b>2,115</b>	<b>20.2%</b>
<b>WEST. EUROPE</b>	<b>24,443</b>	<b>42,673</b>	<b>-42.7%</b>	<b>90,849</b>	<b>105,631</b>	<b>-14.0%</b>
CZECH REPUBLIC	809	1,504	-46.2%	2,390	2,904	-17.7%
ESTONIA	114	102	11.8%	515	318	61.9%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	192	239	-19.7%	835	614	36.0%
LITHUANIA	704	690	2.0%	1,658	1,046	58.5%
POLAND	1,367	1,175	16.3%	5,201	3,640	42.9%
SLOVAKIA	327	700	-53.3%	1,143	1,396	-18.1%
SLOVENIA	298	253	17.8%	892	622	43.4%
<b>EU (New Members)</b>	<b>3,811</b>	<b>4,663</b>	<b>-18.3%</b>	<b>12,634</b>	<b>10,540</b>	<b>19.9%</b>
<b>EUROPEAN UNION**</b>	<b>27,573</b>	<b>46,758</b>	<b>-41.0%</b>	<b>100,940</b>	<b>114,056</b>	<b>-11.5%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>28,254</b>	<b>47,336</b>	<b>-40.3%</b>	<b>103,483</b>	<b>116,171</b>	<b>-10.9%</b>

(\*) : Excluding Buses and Coaches

(\*\*) EU23 - data for Malta and Cyprus are currently unavailable

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8.00 A.M.(6.00 A.M. GMT), 24 May 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t\*

24/05/07

	Apr '07	Apr '06	% Change	Jan-Apr '07	Jan-Apr '06	% Change
AUSTRIA	762	2,504	-69.6%	2,902	4,539	-36.1%
BELGIUM	952	731	30.2%	4,614	3,388	36.2%
DENMARK	564	841	-32.9%	2,228	2,091	6.6%
FINLAND	356	775	-54.1%	1,609	2,145	-25.0%
FRANCE	3,820	5,741	-33.5%	16,317	17,639	-7.5%
GERMANY	9,382	22,451	-58.2%	35,605	46,519	-23.5%
GREECE	194	223	-13.0%	929	810	14.7%
IRELAND	468	1,619	-71.1%	2,715	3,958	-31.4%
ITALY	2,188	2,662	-17.8%	11,217	12,265	-8.5%
LUXEMBOURG	209	315	-33.7%	549	715	-23.2%
NETHERLANDS	1,534	2,822	-45.6%	5,460	7,837	-30.3%
PORTUGAL	409	1,065	-61.6%	1,732	2,432	-28.8%
SPAIN	3,749	3,799	-1.3%	15,470	12,585	22.9%
SWEDEN	644	800	-19.5%	2,248	2,297	-2.1%
UNITED KINGDOM	3,936	10,751	-63.4%	14,270	24,623	-42.0%
<b>EUROPEAN UNION</b>	<b>29,167</b>	<b>57,099</b>	<b>-48.9%</b>	<b>117,865</b>	<b>143,843</b>	<b>-18.1%</b>
ICELAND	25	24	4.2%	120	156	-23.1%
NORWAY	484	432	12.0%	2,005	2,165	-7.4%
SWITZERLAND	348	327	6.4%	1,128	1,228	-8.1%
<b>EFTA</b>	<b>857</b>	<b>783</b>	<b>9.5%</b>	<b>3,253</b>	<b>3,549</b>	<b>-8.3%</b>
<b>WEST. EUROPE</b>	<b>30,024</b>	<b>57,882</b>	<b>-48.1%</b>	<b>121,118</b>	<b>147,392</b>	<b>-17.8%</b>
CZECH REPUBLIC	1,069	1,981	-46.0%	3,255	4,001	-18.6%
ESTONIA	134	117	14.5%	608	384	58.3%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	215	273	-21.2%	924	701	31.8%
LITHUANIA	742	719	3.2%	1,747	1,106	58.0%
POLAND	2,263	1,693	33.7%	7,788	5,197	49.9%
SLOVAKIA	421	919	-54.2%	1,556	1,780	-12.6%
SLOVENIA	332	305	8.9%	1,026	755	35.9%
<b>EU (New Members)</b>	<b>5,176</b>	<b>6,007</b>	<b>-13.8%</b>	<b>16,904</b>	<b>13,924</b>	<b>21.4%</b>
<b>EUROPEAN UNION**</b>	<b>34,343</b>	<b>63,106</b>	<b>-45.6%</b>	<b>134,769</b>	<b>157,767</b>	<b>-14.6%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>35,200</b>	<b>63,889</b>	<b>-44.9%</b>	<b>138,022</b>	<b>161,316</b>	<b>-14.4%</b>

(\*) : Excluding Buses and Coaches

(\*\*) EU23 - data for Malta and Cyprus are currently unavailable

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## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

24/05/07

	Apr '07	Apr '06	% Change	Jan-Apr '07	Jan-Apr '06	% Change
AUSTRIA	45	170	-73.5%	187	373	-49.9%
BELGIUM	73	81	-9.9%	341	301	13.3%
DENMARK	23	44	-47.7%	127	143	-11.2%
FINLAND	42	59	-28.8%	150	176	-14.8%
FRANCE	475	1,670	-71.6%	1,917	1,938	-1.1%
GERMANY	476	1,211	-60.7%	1,816	2,432	-25.3%
GREECE	74	64	15.6%	160	225	-28.9%
IRELAND	24	110	-78.2%	112	211	-46.9%
ITALY	391	588	-33.5%	1,585	2,264	-30.0%
LUXEMBOURG	40	90	-55.6%	121	97	24.7%
NETHERLANDS	48	64	-25.0%	173	300	-42.3%
PORTUGAL	43	125	-65.6%	279	276	1.1%
SPAIN	328	409	-19.8%	1,540	1,166	32.1%
SWEDEN	55	76	-27.6%	271	235	15.3%
UNITED KINGDOM	411	565	-27.3%	1,210	1,724	-29.8%
<b>EUROPEAN UNION</b>	<b>2,548</b>	<b>5,326</b>	<b>-52.2%</b>	<b>9,989</b>	<b>11,861</b>	<b>-15.8%</b>
ICELAND	0	4	--	2	5	-60.0%
NORWAY	50	169	-70.4%	252	260	-3.1%
SWITZERLAND	11	143	-92.3%	55	180	-69.4%
<b>EFTA</b>	<b>61</b>	<b>316</b>	<b>-80.7%</b>	<b>309</b>	<b>445</b>	<b>-30.6%</b>
<b>WEST. EUROPE</b>	<b>2,609</b>	<b>5,642</b>	<b>-53.8%</b>	<b>10,298</b>	<b>12,306</b>	<b>-16.3%</b>
CZECH REPUBLIC	68	123	-44.7%	221	310	-28.7%
ESTONIA	9	10	-10.0%	69	49	40.8%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	23	18	27.8%	42	58	-27.6%
LITHUANIA	20	6	++	60	6	++
POLAND	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
SLOVAKIA	39	86	-54.7%	119	142	-16.2%
SLOVENIA	6	35	-82.9%	29	39	-25.6%
<b>EU (New Members)</b>	<b>165</b>	<b>278</b>	<b>-40.6%</b>	<b>540</b>	<b>604</b>	<b>-10.6%</b>
<b>EUROPEAN UNION**</b>	<b>2,713</b>	<b>5,604</b>	<b>-51.6%</b>	<b>10,529</b>	<b>12,465</b>	<b>-15.5%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>2,774</b>	<b>5,920</b>	<b>-53.1%</b>	<b>10,838</b>	<b>12,910</b>	<b>-16.0%</b>

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