



ACEA

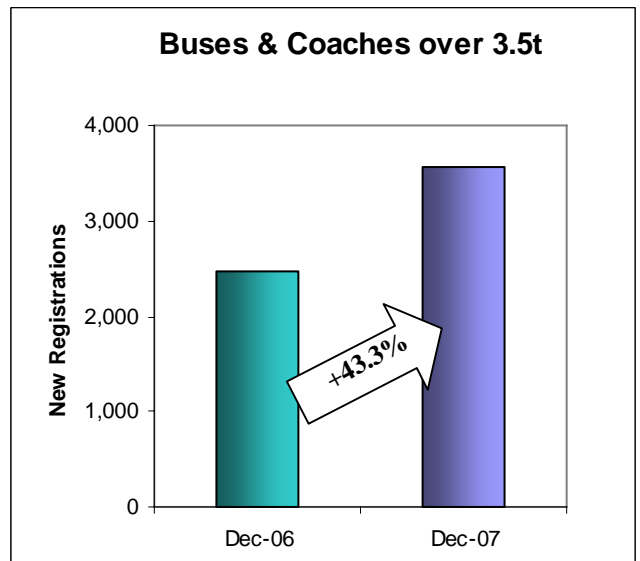
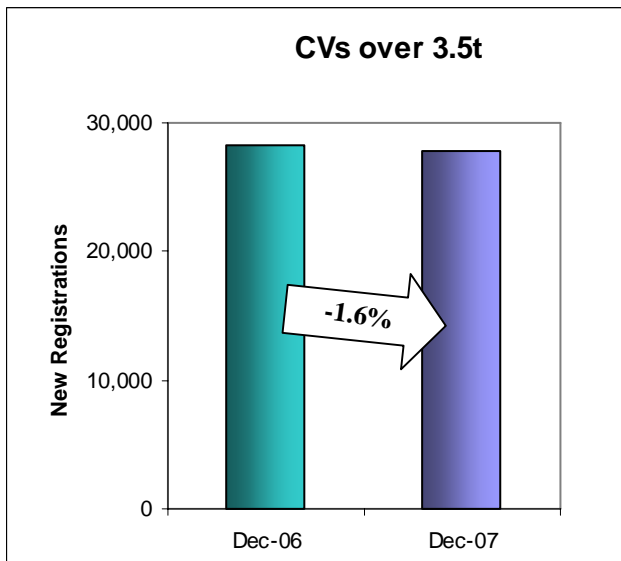
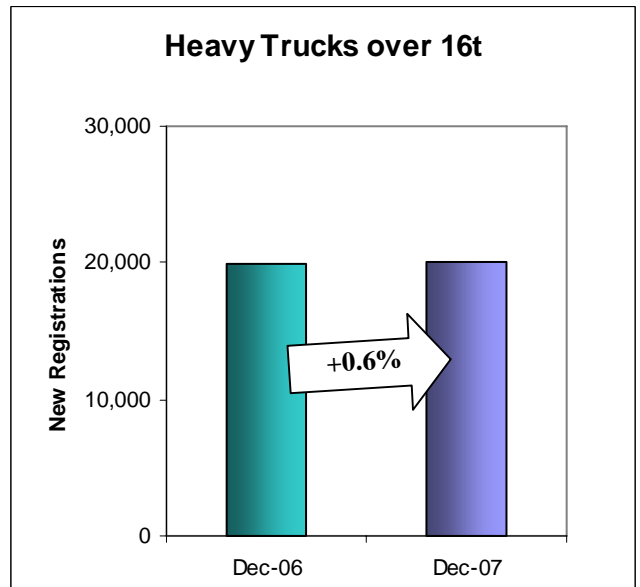
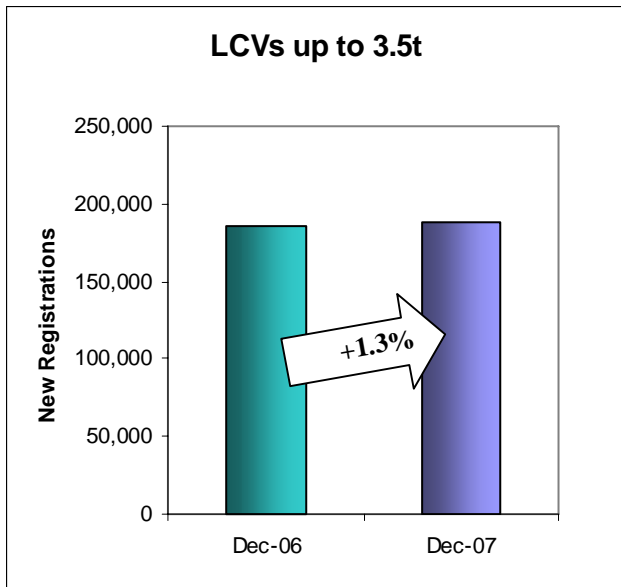
**PRESS EMBARGO FOR ALL DATA:
25 January 2008, 8.00 A.M. (7.00 A.M. GMT)**

Press Release

NEW COMMERCIAL VEHICLE REGISTRATIONS

December 2007

EU + EFTA Countries



Next Press Release: Tuesday, 26 February 2008

European demand for commercial vehicles rises for fourth year in a row

In 2007, the demand for new commercial vehicles in Europe was overall 6.8% higher than last year. The European market ended the year with 7.2% more vans, 5.1% more trucks* and 4.4% more buses & coaches registered. The steady upward trend recorded throughout the year thanks to a healthy and dynamic European and foreign demand in the sector weakened somewhat in **December**. Van and bus & coach registrations went up by 1.3% and 43.3%, respectively, but the truck* market slightly declined (-1.6%). The calendar effect was limited since the number of working days varied widely in Europe¹.

New Light Commercial Vehicles up to 3.5t - “vans”

December van registrations in Europe (EU25+EFTA) rose at a slower pace (+1.3%) than in the preceding months of 2007. This came as a result of comparison with increased purchases at the end of 2006, linked to the January 2007 deadline for new vans to comply with Euro IV emission standards. Registrations in Western Europe remained stable and in the new EU member states mounted by 19.8%.

Except for Germany (-13.9%), all the main markets posted growths. Italy and Spain reported the highest increases (+11.6% and 8.4%, respectively) and were followed by the UK (+3.4%) and France (+0.4%). Registrations fell in the majority of the remaining EU15 countries. Half of the new member states posted growths with the Czech Republic (+42.8%), Poland (+20.1%) and Slovakia (+15.6%) at the forefront.

In total, 2,319,265 new vans were registered in Europe in 2007, or 7.2% more than in 2006. Western Europe and the new EU member states outperformed their last year's registrations by 5.8% and 24.7%, respectively. With the exception of Denmark (-10.8%), all other markets improved their results.

New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches) – “heavy trucks”

New heavy truck registrations in Western Europe went down by 3.2% in December 2007. This result was highly influenced by a huge one-off effect on the Dutch market (-78.7%). Heavy truck market in the Netherlands returned to its usual volume after December last year's six-fold surge in registrations in consequence of the January 2007 change in the subsidy regime for Euro IV and V vehicles. All five main EU markets improved their results, with the strongest growth in the UK (+47.2%) and France (+26.3%). Registrations in the new member states increased by +32.2%, mainly thanks to a 82.1% growth in Poland.

In 2007, the new heavy truck market in Europe was up by 7.3% thanks to a combination of a strong rise in the new member states (+47.4%) and a mild increase on Western European markets (+2.9%). Apart from the UK (-14.4%), the Netherlands (-13.5%) and Ireland (-5.9%), all other EU countries registered more heavy trucks than in 2006.

New Commercial Vehicles over 3.5t (excluding Buses & Coaches) – “trucks”

The European truck market (over 3.5 tonnes) declined by 1.6% in December 2007. Compared to the same month last year, there were 4.6% less new trucks registered in Western Europe and 21.3% more in the new member states. Sound increases on the British (+29.4%), French (+21.3%), Spanish (+5.9%) and Italian markets (+4.3%) did not offset a very deep correction on the Dutch market (-77.2%). Amongst the new member states, Poland and the Czech Republic recorded the highest results (+51% and 27%).

New truck registrations in Europe continued to boom throughout the year (+5.1%), mainly helped by growth on the German (+5.5%), Spanish (+10.2%) and new EU member state markets (+38.9%).

New Buses & Coaches over 3.5t

Substantial December growth in new bus & coach registrations in Western Europe (+41.4%) and in the new member states (+74.1%) helped to improve the cumulative result in Europe (+4.4%). Western European markets outperformed their 2006 registrations by 4.9% and the new member remained on a downward slope (-4.7%).

* over 3.5 tonnes

¹ Italy, Spain, Romania +1, Germany -2, Bulgaria, Czech Rep., Denmark, Estonia, Slovakia, Sweden -1 or more



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 25 January 2008**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t*

25/01/08

	December '07	December '06	% Change	Jan-Dec '07	Jan-Dec '06	% Change
AUSTRIA	1,985	2,124	-6.5%	32,315	30,351	6.5%
BELGIUM	3,320	3,262	1.8%	65,392	57,917	12.9%
DENMARK	4,643	6,201	-25.1%	56,140	62,915	-10.8%
FINLAND	871	980	-11.1%	16,885	15,268	10.6%
FRANCE	37,366	37,219	0.4%	460,570	439,271	4.8%
GERMANY	17,937	20,842	-13.9%	221,540	197,164	12.4%
GREECE	1,623	1,766	-8.1%	24,007	23,735	1.1%
IRELAND	428	414	3.4%	44,056	40,979	7.5%
ITALY*	25,583	22,932	11.6%	252,953	234,566	7.8%
LUXEMBOURG	271	198	36.9%	3,902	3,083	26.6%
NETHERLANDS	1,688	1,707	-1.1%	79,846	64,558	23.7%
PORTUGAL	5,982	6,221	-3.8%	68,421	64,487	6.1%
SPAIN	24,513	22,617	8.4%	275,398	273,818	0.6%
SWEDEN	4,556	4,317	5.5%	44,095	39,402	11.9%
UNITED KINGDOM	22,585	21,838	3.4%	341,716	331,976	2.9%
EU15	153,351	152,638	0.5%	1,987,236	1,879,490	5.7%
ICELAND	167	165	1.2%	2,773	2,487	11.5%
NORWAY	5,521	6,171	-10.5%	45,608	42,610	7.0%
SWITZERLAND	1,890	2,061	-8.3%	25,822	23,536	9.7%
EFTA	7,578	8,397	-9.8%	74,203	68,633	8.1%
WESTERN EUROPE	160,929	161,035	-0.1%	2,061,439	1,948,123	5.8%
CZECH REPUBLIC	7,678	5,378	42.8%	62,038	49,491	25.4%
ESTONIA	238	283	-15.9%	4,553	3,688	23.5%
HUNGARY	2,652	2,506	5.8%	23,619	21,604	9.3%
LATVIA	309	351	-12.0%	3,342	2,465	35.6%
LITHUANIA	346	394	-12.2%	4,312	4,296	0.4%
POLAND	5,227	4,354	20.1%	54,400	40,065	35.8%
SLOVAKIA	2,832	2,449	15.6%	23,555	19,484	20.9%
SLOVENIA	668	931	-28.2%	7,804	6,166	26.6%
EU (New Members)	19,950	16,646	19.8%	183,623	147,259	24.7%
EUROPEAN UNION**	180,879	177,681	1.8%	2,245,062	2,095,382	7.1%
TOTAL EUROPE (EU+EFTA)	188,457	186,078	1.3%	2,319,265	2,164,015	7.2%

(*) : For Italy, delivery figures

(**) EU25 - data for Malta and Cyprus are currently unavailable

ACEA

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

Association des
Constructeurs
Européens
d'Automobiles

Av. des Nerviens 85

B-1040 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>

Next Press Release on Commercial Vehicles to be issued on 26 February 2008



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 25 January 2008**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over*

25/01/08

	December '07	December '06	% Change	Jan-Dec '07	Jan-Dec '06	% Change
AUSTRIA	326	324	0.6%	7,555	6,893	9.6%
BELGIUM	281	263	6.8%	9,340	7,800	19.7%
DENMARK	283	305	-7.2%	6,074	5,219	16.4%
FINLAND	258	174	48.3%	2,749	2,743	0.2%
FRANCE	3,188	2,525	26.3%	44,405	43,613	1.8%
GERMANY	4,080	3,904	4.5%	68,420	62,682	9.2%
GREECE	64	53	20.8%	1,417	1,247	13.6%
IRELAND	23	35	-34.3%	3,519	3,740	-5.9%
ITALY	1,523	1,482	2.8%	26,226	25,930	1.1%
LUXEMBOURG	111	69	60.9%	1,508	1,265	19.2%
NETHERLANDS	596	2,794	-78.7%	14,745	17,043	-13.5%
PORTUGAL	298	209	42.6%	4,247	4,082	4.0%
SPAIN	2,226	2,137	4.2%	35,971	32,675	10.1%
SWEDEN	522	672	-22.3%	5,861	5,297	10.6%
UNITED KINGDOM	2,478	1,683	47.2%	29,569	34,532	-14.4%
EUROPEAN UNION	16,257	16,629	-2.2%	261,606	254,761	2.7%
ICELAND	23	18	27.8%	307	334	-8.1%
NORWAY	278	363	-23.4%	4,591	3,988	15.1%
SWITZERLAND	664	787	-15.6%	3,823	3,746	2.1%
EFTA	965	1,168	-17.4%	8,721	8,068	8.1%
WEST. EUROPE	17,222	17,797	-3.2%	270,327	262,829	2.9%
CZECH REPUBLIC	652	491	32.8%	8,217	6,699	22.7%
ESTONIA	127	171	-25.7%	1,644	1,380	19.1%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	143	152	-5.9%	2,813	1,949	44.3%
LITHUANIA	148	154	-3.9%	4,679	2,893	61.7%
POLAND	1,364	749	82.1%	19,237	11,361	69.3%
SLOVAKIA	320	325	-1.5%	4,289	3,354	27.9%
SLOVENIA	121	133	-9.0%	2,326	1,679	38.5%
EU (New Members)	2,875	2,175	32.2%	43,205	29,315	47.4%
EUROPEAN UNION**	19,132	18,804	1.7%	304,811	284,076	7.3%
TOTAL EUROPE (EU+EFTA)	20,097	19,972	0.6%	313,532	292,144	7.3%

(*) : Excluding Buses and Coaches

(**) EU25 - data for Malta and Cyprus are currently unavailable

ACEA

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

Association des
Constructeurs
Européens
d'Automobiles

Av. des Nerviens 85

B-1040 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11

This information is available on ACEA's website:<http://www.acea.be>

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 25 January 2008**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t*

25/01/08

	December '07	December '06	% Change	Jan-Dec '07	Jan-Dec '06	% Change
AUSTRIA	359	393	-8.7%	8,423	7,615	10.6%
BELGIUM	405	373	8.6%	12,178	10,396	17.1%
DENMARK	360	377	-4.5%	6,902	5,993	15.2%
FINLAND	283	312	-9.3%	4,853	5,257	-7.7%
FRANCE	3,815	3,146	21.3%	52,790	53,355	-1.1%
GERMANY	6,707	6,876	-2.5%	107,105	101,559	5.5%
GREECE	121	144	-16.0%	2,392	2,167	10.4%
IRELAND	27	58	-53.4%	5,444	5,861	-7.1%
ITALY	2,100	2,013	4.3%	35,820	35,747	0.2%
LUXEMBOURG	114	76	50.0%	1,647	1,424	15.7%
NETHERLANDS	717	3,140	-77.2%	16,239	19,461	-16.6%
PORTUGAL	432	298	45.0%	5,644	5,406	4.4%
SPAIN	2,796	2,640	5.9%	45,260	41,076	10.2%
SWEDEN	606	769	-21.2%	6,848	6,448	6.2%
UNITED KINGDOM	3,727	2,881	29.4%	50,747	55,574	-8.7%
EUROPEAN UNION	22,569	23,496	-3.9%	362,292	357,339	1.4%
ICELAND	60	62	-3.2%	544	526	3.4%
NORWAY	401	514	-22.0%	6,261	5,789	8.2%
SWITZERLAND	825	925	-10.8%	4,964	4,841	2.5%
EFTA	1,286	1,501	-14.3%	11,769	11,156	5.5%
WEST. EUROPE	23,855	24,997	-4.6%	374,061	368,495	1.5%
CZECH REPUBLIC	1,090	858	27.0%	11,587	9,927	16.7%
ESTONIA	135	180	-25.0%	1,903	1,541	23.5%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	168	172	-2.3%	3,129	2,186	43.1%
LITHUANIA	188	162	16.0%	5,006	3,124	60.2%
POLAND	1,842	1,220	51.0%	24,573	15,896	54.6%
SLOVAKIA	423	530	-20.2%	5,506	4,433	24.2%
SLOVENIA	148	171	-13.5%	2,717	2,062	31.8%
EU (New Members)	3,994	3,293	21.3%	54,421	39,169	38.9%
EUROPEAN UNION**	26,563	26,789	-0.8%	416,713	396,508	5.1%
TOTAL EUROPE (EU+EFTA)	27,849	28,290	-1.6%	428,482	407,664	5.1%

(*) : Excluding Buses and Coaches

(**) EU25 - data for Malta and Cyprus are currently unavailable

ACEA

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

Association des
Constructeurs
Européens
d'Automobiles

Av. des Nerviens 85

B-1040 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 25 January 2008**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

25/01/08

	December '07	December '06	% Change	Jan-Dec '07	Jan-Dec '06	% Change
AUSTRIA	190	49	287.8%	771	827	-6.8%
BELGIUM	113	43	162.8%	1,092	913	19.6%
DENMARK	25	27	-7.4%	450	495	-9.1%
FINLAND	30	36	-16.7%	496	448	10.7%
FRANCE	406	413	-1.7%	6,132	5,771	6.3%
GERMANY	715	654	9.3%	5,471	5,710	-4.2%
GREECE	36	17	111.8%	627	474	32.3%
IRELAND	57	1	++	334	402	-16.9%
ITALY	262	194	35.1%	4,355	4,835	-9.9%
LUXEMBOURG	6	0	n.a.	174	168	3.6%
NETHERLANDS	122	41	197.6%	1,149	797	44.2%
PORTUGAL	49	34	44.1%	725	579	25.2%
SPAIN	159	277	-42.6%	3,803	3,632	4.7%
SWEDEN	106	141	-24.8%	980	1,344	-27.1%
UNITED KINGDOM	654	308	112.3%	8,266	6,924	19.4%
EUROPEAN UNION	2,930	2,235	31.1%	34,825	33,319	4.5%
ICELAND	1	3	n.a.	46	56	-17.9%
NORWAY	305	72	323.6%	1,138	843	35.0%
SWITZERLAND	66	25	164.0%	462	555	-16.8%
EFTA	372	100	272.0%	1,646	1,454	13.2%
WEST. EUROPE	3,302	2,335	41.4%	36,471	34,773	4.9%
CZECH REPUBLIC	132	54	144.4%	949	944	0.5%
ESTONIA	5	14	-64.3%	159	143	11.2%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	19	35	-45.7%	199	215	-7.4%
LITHUANIA	7	12	-41.7%	166	90	84.4%
POLAND	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
SLOVAKIA	79	23	243.5%	333	518	-35.7%
SLOVENIA	7	5	40.0%	140	132	6.1%
EU (New Members)	249	143	74.1%	1,946	2,042	-4.7%
EUROPEAN UNION**	3,179	2,378	33.7%	36,771	35,361	4.0%
TOTAL EUROPE (EU+EFTA)	3,551	2,478	43.3%	38,417	36,815	4.4%

(**) EU25 - data for Malta and Cyprus are currently unavailable

For further information, please call:

Ms. Joanna Smolinska - Manager Economics & Statistics - Tel. + 32 2 738 73 55

ACEA

Association des
Constructeurs
Européens
d'Automobiles

Av. des Nerviens 85
B-1040 Bruxelles
Tel (32 2) 732 55 50
Fax (32 2) 738 73 10
(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>