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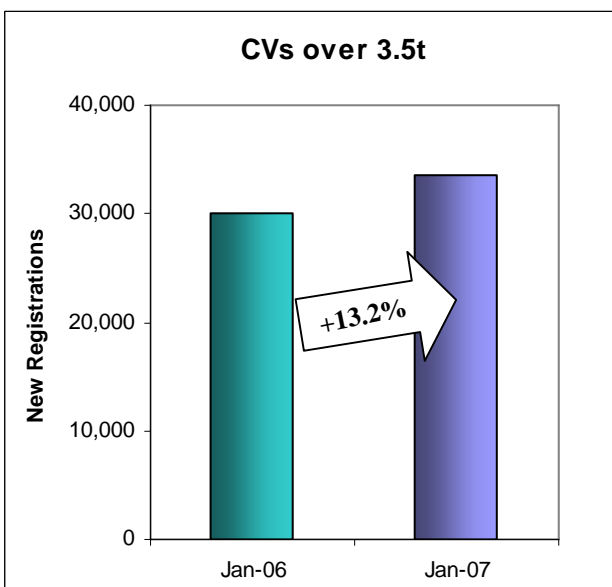
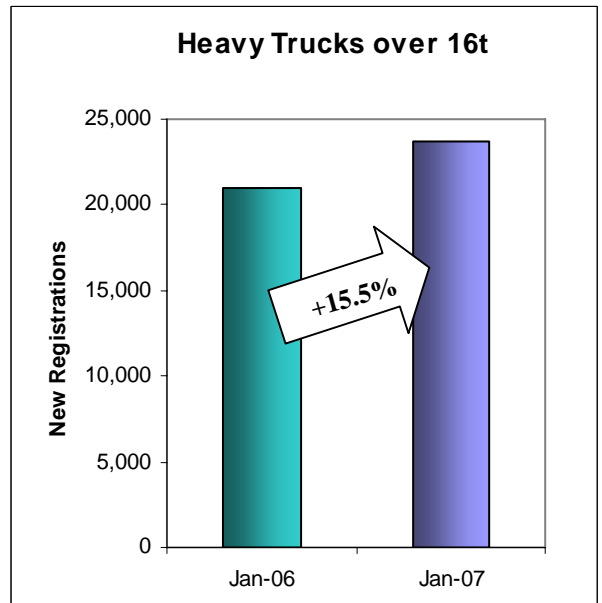
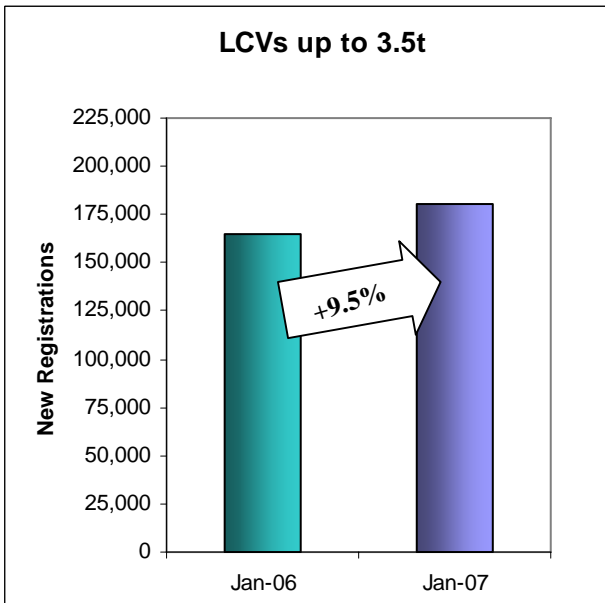
**PRESS EMBARGO FOR ALL DATA:  
27 February 2007, 8.00 A.M. (7.00 A.M. GMT)**

## Press Release

### NEW COMMERCIAL VEHICLE REGISTRATIONS

**January 2007**

*European Union + EFTA Countries*



**Next Press Release: Tuesday, 27 March 2007**

**New Light Commercial Vehicles up to 3.5t**

In total, 180,574 new vans were registered in January 2007 in Europe (EU23+EFTA), rising +9.5% above last year's result. Calendar effects, although limited across Europe, might have contributed to good performance of some of the markets having one extra working day<sup>1</sup>.

All five EU main markets strengthened their results, Spain and Germany posting two-digit growths (+16.2% and +13.4%, respectively). Italy (+7.2%), France (+6.2%) and the UK (+1.2%) also went up. Amongst the remaining EU countries only Portugal (-1.1%), Luxembourg (-6.3%), Greece (-6.5%) and Slovenia (-8.1%) declined. Except for Slovenia, all new Member States enjoyed two-digit increases (Latvia raising more than 100%), overall surging by +23.2%.

**New Heavy Commercial Vehicles over 16t (excluding Buses & Coaches)**

Also new heavy truck registrations climbed in Europe (EU22+EFTA) in January 2007 (+15.5%). Mild winter and good investment climate boosting industrial activity at the beginning of the year were by some countries evoked as likely explanations of this encouraging result.

Four of the main EU markets contributed positively to this result: Italy (+6.8%), Germany (+8.8%), France (+18.2%) and Spain (+81.5%) while the UK saw its registrations decline (-27.1%). So did four of the remaining EU countries: Finland (-9%), Portugal (-14.1%), the Netherlands (-29%) and the Czech Republic (-6.7%). On the whole, new Member States performed much better than last year (+51.6%).

**New Commercial Vehicles over 3.5t (excluding Buses & Coaches)**

Reflecting positive market developments in the heavy truck sector, the market for new commercial vehicles above 3.5t rose by +13.2% in January 2007. In total, 34,031 new trucks were registered in Europe (EU22+EFTA).

The same pattern as in heavy truck registrations applied to the main markets: four of them went up (Italy +7.1%, Germany +7.7%, France +17% and Spain +70.6%) while the British market downsized (-23.4%). Except for the Czech Republic (-1.3%), all remaining new Member States posted growths (+40.1% overall).

**New Buses & Coaches over 3.5t**

The market for new Buses and Coaches in Europe (EU21+EFTA) rebounded at the beginning of the year (+14.3%). The results on main national markets were mixed: while the UK (+18.9%), Germany (+38.7%) and Spain (+119.6%) went up, Italy decreased (-7%) and France stagnated. The New Member States figure takes into account neither Polish nor Hungarian bus and coach registrations, as these data are not available yet.

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<sup>1</sup> Greece, Spain, Ireland, Italy, the Netherlands, Portugal, Sweden, the UK, Lithuania, Slovakia

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), 27 February 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t\*

27/02/07

	Jan '07	Jan '06	% Change	Jan-Jan '07	Jan-Jan '06	% Change
AUSTRIA	2,626	2,031	29.3%	2,626	2,031	29.3%
BELGIUM	6,770	6,633	2.1%	6,770	6,633	2.1%
DENMARK	5,217	4,791	8.9%	5,217	4,791	8.9%
FINLAND	1,958	1,731	13.1%	1,958	1,731	13.1%
FRANCE	39,504	37,198	6.2%	39,504	37,198	6.2%
GERMANY	16,997	14,995	13.4%	16,997	14,995	13.4%
GREECE	2,338	2,500	-6.5%	2,338	2,500	-6.5%
IRELAND	10,121	8,286	22.1%	10,121	8,286	22.1%
ITALY*	16,882	15,742	7.2%	16,882	15,742	7.2%
LUXEMBOURG	253	270	-6.3%	253	270	-6.3%
NETHERLANDS	9,835	8,583	14.6%	9,835	8,583	14.6%
PORTUGAL	5,292	5,349	-1.1%	5,292	5,349	-1.1%
SPAIN	21,074	18,142	16.2%	21,074	18,142	16.2%
SWEDEN	2,989	2,467	21.2%	2,989	2,467	21.2%
UNITED KINGDOM	21,698	21,441	1.2%	21,698	21,441	1.2%
<b>EUROPEAN UNION</b>	<b>163,554</b>	<b>150,159</b>	<b>8.9%</b>	<b>163,554</b>	<b>150,159</b>	<b>8.9%</b>
ICELAND	181	189	-4.2%	181	189	-4.2%
NORWAY	3,056	3,156	-3.2%	3,056	3,156	-3.2%
SWITZERLAND	1,999	1,794	11.4%	1,999	1,794	11.4%
<b>EFTA</b>	<b>5,236</b>	<b>5,139</b>	<b>1.9%</b>	<b>5,236</b>	<b>5,139</b>	<b>1.9%</b>
<b>WEST. EUROPE</b>	<b>168,790</b>	<b>155,298</b>	<b>8.7%</b>	<b>168,790</b>	<b>155,298</b>	<b>8.7%</b>
CZECH REPUBLIC	4,369	3,371	29.6%	4,369	3,371	29.6%
ESTONIA	400	275	45.5%	400	275	45.5%
HUNGARY	1,602	1,422	12.7%	1,602	1,422	12.7%
LATVIA	291	127	129.1%	291	127	129.1%
LITHUANIA	315	282	11.7%	315	282	11.7%
POLAND	2,964	2,348	26.2%	2,964	2,348	26.2%
SLOVAKIA	1,272	1,122	13.4%	1,272	1,122	13.4%
SLOVENIA	571	621	-8.1%	571	621	-8.1%
<b>EU (New Members)</b>	<b>11,784</b>	<b>9,568</b>	<b>23.2%</b>	<b>11,784</b>	<b>9,568</b>	<b>23.2%</b>
<b>EUROPEAN UNION**</b>	<b>175,338</b>	<b>159,727</b>	<b>9.8%</b>	<b>175,338</b>	<b>159,727</b>	<b>9.8%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>180,574</b>	<b>164,866</b>	<b>9.5%</b>	<b>180,574</b>	<b>164,866</b>	<b>9.5%</b>

(\*) : For Italy, delivery figures

(\*\*) EU23 - data for Malta and Cyprus are currently unavailable

## ACEA

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**Next Press Release on Commercial Vehicles to be issued on 27 March 2007**



ACEA

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), 27 February 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over\*

27/02/07

	Jan '07	Jan '06	% Change	Jan-Jan '07	Jan-Jan '06	% Change
AUSTRIA	544	507	7.3%	544	507	7.3%
BELGIUM	1,176	708	66.1%	1,176	708	66.1%
DENMARK	462	239	93.3%	462	239	93.3%
FINLAND	253	278	-9.0%	253	278	-9.0%
FRANCE	3,631	3,072	18.2%	3,631	3,072	18.2%
GERMANY	5,269	4,842	8.8%	5,269	4,842	8.8%
GREECE	166	119	39.5%	166	119	39.5%
IRELAND	648	569	13.9%	648	569	13.9%
ITALY	2,287	2,141	6.8%	2,287	2,141	6.8%
LUXEMBOURG	98	82	19.5%	98	82	19.5%
NETHERLANDS	1,315	1,852	-29.0%	1,315	1,852	-29.0%
PORTUGAL	353	411	-14.1%	353	411	-14.1%
SPAIN	3,022	1,665	81.5%	3,022	1,665	81.5%
SWEDEN	405	358	13.1%	405	358	13.1%
UNITED KINGDOM	1,668	2,287	-27.1%	1,668	2,287	-27.1%
<b>EUROPEAN UNION</b>	<b>21,297</b>	<b>19,130</b>	<b>11.3%</b>	<b>21,297</b>	<b>19,130</b>	<b>11.3%</b>
ICELAND	12	15	-20.0%	12	15	-20.0%
NORWAY	439	273	60.8%	439	273	60.8%
SWITZERLAND	321	208	54.3%	321	208	54.3%
<b>EFTA</b>	<b>772</b>	<b>496</b>	<b>55.6%</b>	<b>772</b>	<b>496</b>	<b>55.6%</b>
<b>WEST. EUROPE</b>	<b>22,069</b>	<b>19,626</b>	<b>12.4%</b>	<b>22,069</b>	<b>19,626</b>	<b>12.4%</b>
CZECH REPUBLIC	456	489	-6.7%	456	489	-6.7%
ESTONIA	104	57	82.5%	104	57	82.5%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	198	108	83.3%	198	108	83.3%
LITHUANIA	256	80	++	256	80	++
POLAND	1,027	568	80.8%	1,027	568	80.8%
SLOVAKIA	200	188	6.4%	200	188	6.4%
SLOVENIA	243	148	64.2%	243	148	64.2%
<b>EU (New Members)</b>	<b>2,484</b>	<b>1,638</b>	<b>51.6%</b>	<b>2,484</b>	<b>1,638</b>	<b>51.6%</b>
<b>EUROPEAN UNION**</b>	<b>23,781</b>	<b>20,768</b>	<b>14.5%</b>	<b>23,781</b>	<b>20,768</b>	<b>14.5%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>24,553</b>	<b>21,264</b>	<b>15.5%</b>	<b>24,553</b>	<b>21,264</b>	<b>15.5%</b>

(\*) : Excluding Buses and Coaches

(\*\*) EU22 - data for Hungary, Malta and Cyprus are currently unavailable

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# Press Release

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8.00 A.M.(7.00 A.M. GMT), 27 February 2007**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t\*

27/02/07

	Jan '07	Jan '06	% Change	Jan-Jan '07	Jan-Jan '06	% Change
AUSTRIA	628	548	14.6%	628	548	14.6%
BELGIUM	1,504	964	56.0%	1,504	964	56.0%
DENMARK	503	298	68.8%	503	298	68.8%
FINLAND	482	532	-9.4%	482	532	-9.4%
FRANCE	4,444	3,799	17.0%	4,444	3,799	17.0%
GERMANY	7,852	7,290	7.7%	7,852	7,290	7.7%
GREECE	232	190	22.1%	232	190	22.1%
IRELAND	2,039	1,413	44.3%	2,039	1,413	44.3%
ITALY	3,005	2,807	7.1%	3,005	2,807	7.1%
LUXEMBOURG	115	95	21.1%	115	95	21.1%
NETHERLANDS	1,382	1,962	-29.6%	1,382	1,962	-29.6%
PORTUGAL	466	543	-14.2%	466	543	-14.2%
SPAIN	3,959	2,321	70.6%	3,959	2,321	70.6%
SWEDEN	472	454	4.0%	472	454	4.0%
UNITED KINGDOM	2,945	3,846	-23.4%	2,945	3,846	-23.4%
<b>EUROPEAN UNION</b>	<b>30,028</b>	<b>27,062</b>	<b>11.0%</b>	<b>30,028</b>	<b>27,062</b>	<b>11.0%</b>
ICELAND	22	31	-29.0%	22	31	-29.0%
NORWAY	526	464	13.4%	526	464	13.4%
SWITZERLAND	363	300	21.0%	363	300	21.0%
<b>EFTA</b>	<b>911</b>	<b>795</b>	<b>14.6%</b>	<b>911</b>	<b>795</b>	<b>14.6%</b>
<b>WEST. EUROPE</b>	<b>30,939</b>	<b>27,857</b>	<b>11.1%</b>	<b>30,939</b>	<b>27,857</b>	<b>11.1%</b>
CZECH REPUBLIC	662	671	-1.3%	662	671	-1.3%
ESTONIA	122	72	69.4%	122	72	69.4%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	227	131	73.3%	227	131	73.3%
LITHUANIA	279	86	++	279	86	++
POLAND	1,250	814	53.6%	1,250	814	53.6%
SLOVAKIA	276	256	7.8%	276	256	7.8%
SLOVENIA	276	177	55.9%	276	177	55.9%
<b>EU (New Members)</b>	<b>3,092</b>	<b>2,207</b>	<b>40.1%</b>	<b>3,092</b>	<b>2,207</b>	<b>40.1%</b>
<b>EUROPEAN UNION**</b>	<b>33,120</b>	<b>29,269</b>	<b>13.2%</b>	<b>33,120</b>	<b>29,269</b>	<b>13.2%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>34,031</b>	<b>30,064</b>	<b>13.2%</b>	<b>34,031</b>	<b>30,064</b>	<b>13.2%</b>

(\*) : Excluding Buses and Coaches

(\*\*) EU22 - data for Hungary, Malta and Cyprus are currently unavailable

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## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/02/07

	Jan '07	Jan '06	% Change	Jan-Jan '07	Jan-Jan '06	% Change
AUSTRIA	64	84	-23.8%	64	84	-23.8%
BELGIUM	115	88	30.7%	115	88	30.7%
DENMARK	58	50	16.0%	58	50	16.0%
FINLAND	48	63	-23.8%	48	63	-23.8%
FRANCE	586	590	-0.7%	586	590	-0.7%
GERMANY	556	401	38.7%	556	401	38.7%
GREECE	34	55	-38.2%	34	55	-38.2%
IRELAND	39	30	30.0%	39	30	30.0%
ITALY	409	440	-7.0%	409	440	-7.0%
LUXEMBOURG	26	40	-35.0%	26	40	-35.0%
NETHERLANDS	17	41	-58.5%	17	41	-58.5%
PORTUGAL	95	60	58.3%	95	60	58.3%
SPAIN	325	148	119.6%	325	148	119.6%
SWEDEN	102	63	61.9%	102	63	61.9%
UNITED KINGDOM	510	429	18.9%	510	429	18.9%
<b>EUROPEAN UNION</b>	<b>2,984</b>	<b>2,582</b>	<b>15.6%</b>	<b>2,984</b>	<b>2,582</b>	<b>15.6%</b>
ICELAND	1	0	n.a.	1	0	n.a.
NORWAY	56	55	1.8%	56	55	1.8%
SWITZERLAND	12	47	-74.5%	12	47	-74.5%
<b>EFTA</b>	<b>69</b>	<b>102</b>	<b>-32.4%</b>	<b>69</b>	<b>102</b>	<b>-32.4%</b>
<b>WEST. EUROPE</b>	<b>3,053</b>	<b>2,684</b>	<b>13.7%</b>	<b>3,053</b>	<b>2,684</b>	<b>13.7%</b>
CZECH REPUBLIC	28	37	-24.3%	28	37	-24.3%
ESTONIA	18	16	12.5%	18	16	12.5%
HUNGARY	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LATVIA	15	16	-6.3%	15	16	-6.3%
LITHUANIA	12	0	n.a.	12	0	n.a.
POLAND	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
SLOVAKIA	29	8	++	29	8	++
SLOVENIA	7	6	16.7%	7	6	16.7%
<b>EU (New Members)</b>	<b>109</b>	<b>83</b>	<b>31.3%</b>	<b>109</b>	<b>83</b>	<b>31.3%</b>
<b>EUROPEAN UNION**</b>	<b>3,093</b>	<b>2,665</b>	<b>16.1%</b>	<b>3,093</b>	<b>2,665</b>	<b>16.1%</b>
<b>TOTAL EUROPE (EU+EFTA)</b>	<b>3,162</b>	<b>2,767</b>	<b>14.3%</b>	<b>3,162</b>	<b>2,767</b>	<b>14.3%</b>

(\*\*) EU21 - data for Hungary, Poland, Malta and Cyprus are currently unavailable

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