



ACEA

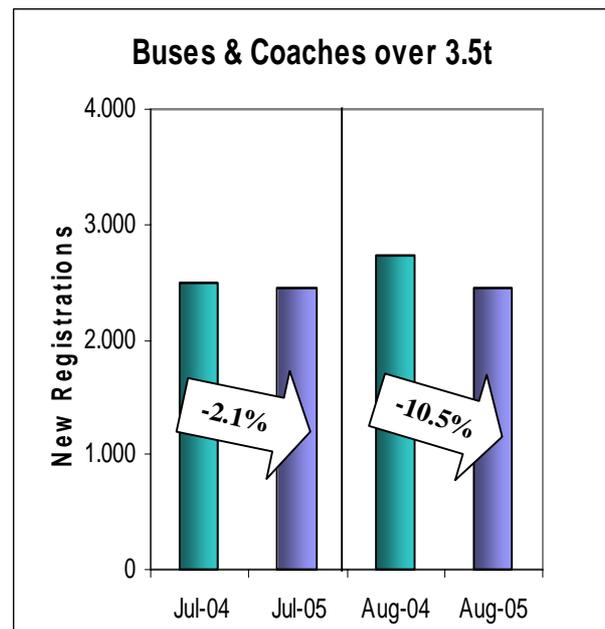
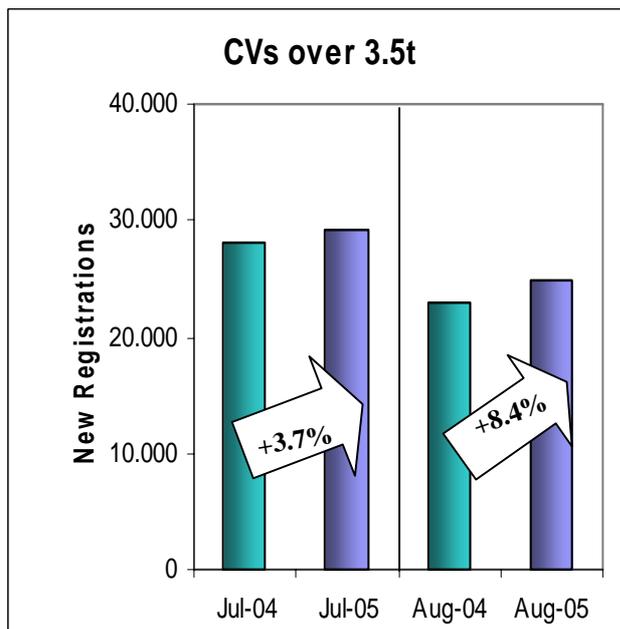
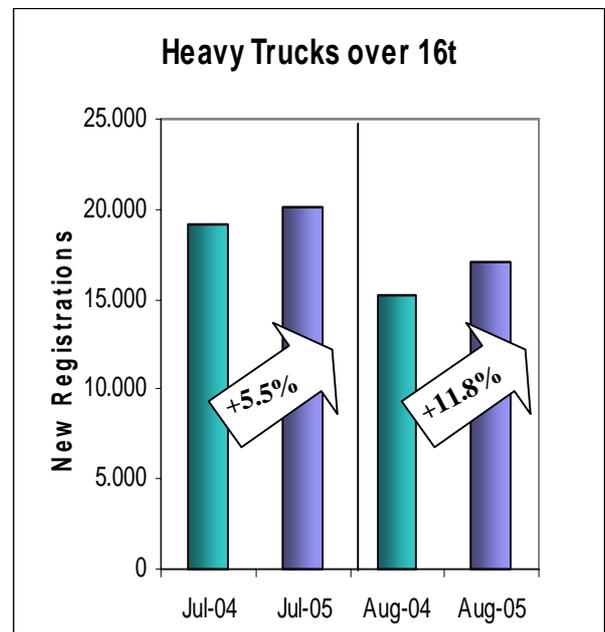
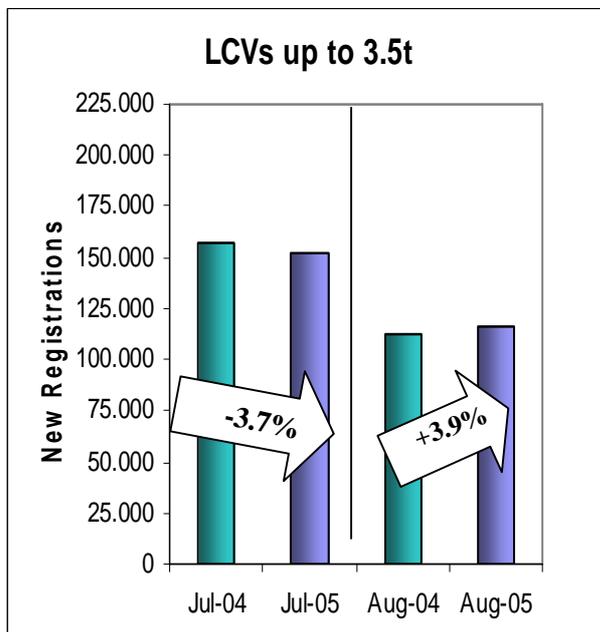
**PRESS EMBARGO FOR ALL DATA:
8.00 A.M (7.00 A.M. GMT), 27 September 2005**

Press Release

NEW COMMERCIAL VEHICLE REGISTRATIONS

July & August 2005

European Union + EFTA Countries





ACEA

New Light Commercial Vehicles up to 3.5t

In total, 151.644 new Light Commercial Vehicles (LCV) were registered in July 2005, representing a -3.7% drop relative to the same month last year. In August, new LCV registrations reached 116.632 units, a rise of +3.9% relative to the same month last year.

These contrasting figures for the two summer months were heavily influenced by the number of working days. On average, July 2005 had one working day less across Europe, while August had two extra working days in Estonia and Hungary, and one in Latvia, Germany, Ireland, the Netherlands, Finland, Denmark, Sweden and the U.K. With these results, cumulative figures for the first eight months of the year show an increase of +5.3% relative to the same period last year (+5.4% for January-July 2005).

The performance of the main markets in July was mixed. While Spain (+10.7%) and Italy (+1.5%) contributed positively to the July results, in Germany (-1.8%), France (-3.5%) and the UK (-7.3%), new registrations showed a contraction. In the smaller markets, the situation was generally positive with particularly dynamic sales in Norway (+13.6%) and Denmark (+10.4%). The situation was less favourable in the Netherlands where the market contracted by -84.2% compared to July 2004. This was mainly due to the introduction of BPM taxation on light commercial vehicles for private use.

Cumulative figures for the January-July period show an increase in new LCV registrations of +5.4% relative to the same period last year. With the exception of Italy (-3.1%), all the main markets contributed positively to this result: Spain (+17.6%), France (+4.0%), Germany (+3.6%), the UK (+1.1%). Increases in year-to-date registrations were also reported in a majority of smaller markets ranging from +4.1% in Greece to +28.9% in Denmark. In contrast, the Netherlands (-11.3%), Finland (-10.7%), Switzerland (-8.4%) and Portugal (-1.0%) reported drops in sales.

In August, all the main markets contributed positively to the rise in registrations: Spain (+25.0%), Italy (+8.8%), the UK (+4.7%), Germany (+3.1%) and France (+0.2%). In the smaller markets, the biggest rise in registrations was reported for Luxembourg (+25.0%) and Denmark (+19.4%). In contrast, falls in registrations were reported in the Netherlands (-55.5%), Switzerland (-17.3%), Sweden (-11.0%), Finland (-10.9%), Portugal (-9.3%) and Belgium (-4.5%).

Looking at the cumulative figures for the January-August period, the market for LCVs saw an increase of +5.3% relative the same period last year. With the exception of Italy (-2.4%), all the main markets contributed positively to this result: Spain (+18.3%), France (+3.7%), Germany (+3.5%), the UK (+1.3%). The situation in the smaller markets was generally positive with rises in new registrations ranging from 5.2% in Greece to 27.6% in Denmark. In contrast, the Netherlands (-15.4%), Switzerland (-11.2%), Finland (-10.0%) and Portugal (-1.6%) reported drops in year-to-date sales.

New Heavy Commercial Vehicles –HCV (over 16t - excluding Buses & Coaches)

The market for new Heavy Commercial Vehicles (HCV) in W.Europe remained dynamic during the summer period. In total, 20.120 new heavy trucks were registered in July, a +5.5% increase relative to July 2004. In August, new heavy truck registrations reached 17.083 units, an +11.8% increase relative to August 2004.

In July, three out of the five main markets posted increases in new HCV registrations: France (+12.0%), the UK (+11.6%) and Spain (+9.4%). In contrast, Italy (-21.8%) and Germany (-4.3%) experienced contractions in sales. In the smaller markets, the situation was generally positive, with increases ranging from +7.8% in Denmark to + 101.3% in Belgium. Looking at the January-July period, new HCV registrations rose by 6.5% relative to the same period last year. This was essentially due to the good performance of the main markets which all contributed positively to this result: France (+11.5%), the UK (+7.4%), Spain (+2.6%), Germany (+2.3%) and Italy (+0.6%).



ACEA

In August, four out of the five main markets posted rises in new heavy truck registrations. This increase was particularly strong in France which registered a 45.7% growth relative to August 2004 (Spain: +10.8%, UK: +8.8%, Germany: +4.6%). In contrast, Italy experienced a weakening of its heavy truck market with registrations falling by 26.4% relative to August 2004. Results for the January-August period show an increase of 7.0% in new heavy truck registrations in W.Europe relative to the same period last year. With the exception of Greece (-8.1%), Italy (-2.8%) and the Netherlands (-0.7%), all the markets contributed positively to this result. In the main markets, registrations growth ranged from +2.5% in Germany to +14.1% in France.

New Commercial Vehicles over 3.5t (excluding Buses & Coaches)

Reflecting the market developments in the heavy truck sector, the market for new commercial vehicles (CV) above 3.5t also saw an increase in new registrations during the summer period. In total, 29,211 new CVs were registered in July, a +3.7% increase relative to July 2004. In August, new heavy truck registrations reached 24,882 units, an 8.4% increase relative to August 2004.

In July, three out of the five main markets posted increases in new CV registrations: Spain (+12.7%), the UK (+9.1%) and France (+6.3%). In contrast, Italy (-18.1%) and Germany (-2.2%) experienced contractions in sales. In the smaller markets, the situation was generally positive, with increases ranging from +1.9% in Austria to +99.6% in Belgium. Looking at the January-July period, new HCV registrations rose by +5.4% relative to the same period last year. This was essentially due to the good performance of the main markets which, with the exception of Italy (-1.3%) all contributed positively to this result: France (+9.7%), the UK (+7.2%), Germany (+4.4%) and Spain (+2.7%).

In August, four out of the five main markets posted rises in new CV registrations. Reflecting the situation in the heavy truck sector, this increase was particularly strong in France which registered a 35.8% growth relative to August 2004 (Spain: +6.1%, UK: +6.0%, Germany: +5.4%). In contrast, Italy (-18.9%) experienced a weakening of its market relative to August 2004. Results for the January-August period showed an increase of +5.8% in new CV registrations relative to the same period last year. With the exception of Italy (-3.4%), all the main markets contributed positively to this result: France (+11.7%), the UK (+7.1%), Germany (+4.5%) and Spain (+3.1%). In the smaller markets, dynamic sales were reported for Ireland (+25.5%), Belgium, (+24.2%), Denmark (+21.3%) and Sweden (+14.4%).

New Buses & Coaches over 3.5t

The market for new Buses and Coaches (B&C) in W.Europe showed some weakening during the summer period. In total, 2,440 new B&C were registered in July, a 2.1% drop relative to July 2004. In August, new B&C registrations reached 2,448 units, a 10.5% fall relative to August 2004.

In July, three of the five main markets posted increase in new B&C registrations: Italy (+56.1%), Spain (+20.0%) and Germany (+10.7%). In contrast, in the UK (-27.3%) and France (-11.4%) the markets deteriorated. Looking at the cumulative results for the January-July period, the market remained on a positive trend with a +1.8% rise in new B&C registrations relative to the same period last year. All the main markets contributed positively to this result, with Italy (+20.7%) leading the trend (Spain: +14.4%, Germany: +2.1%, France: +1.9%, UK: +0.4%).

In August, the market situation for B&C deteriorated as only two of the five main markets posted increases in new B&C registrations: France (+12.6%) and Germany (+2.4%). The UK, Italy and Spain experienced a contraction in B&C sales of -34.2%, -9.9% and -4.9% respectively. Looking at the cumulative results for the January-August, new B&C registrations continued to show an increase compared to the same period last year, although a fairly moderate one (+0.4%). With the exception of the UK (-2.5%), all the main markets posted increases in new B&C registrations: Italy (+16.1%), Spain (+12.9%), France (+3.7%) and Germany (+2.2%).



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 27 September 2005**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t*

27/09/05

| | August '05 | August '04 | % Change | Jan-Aug '05 | Jan-Aug '04 | % Change |
|-----------------------|----------------|----------------|-------------|------------------|------------------|-------------|
| AUSTRIA | 2.158 | 2.106 | 2,5% | 19.611 | 17.543 | 11,8% |
| BELGIUM | 3.827 | 4.006 | -4,5% | 43.637 | 39.832 | 9,6% |
| DENMARK | 4.551 | 3.813 | 19,4% | 35.135 | 27.538 | 27,6% |
| FINLAND | 1.264 | 1.418 | -10,9% | 10.577 | 11.746 | -10,0% |
| FRANCE | 23.717 | 23.677 | 0,2% | 280.154 | 270.183 | 3,7% |
| GERMANY | 13.846 | 13.429 | 3,1% | 125.856 | 121.561 | 3,5% |
| GREECE | 1.916 | 1.682 | 13,9% | 15.826 | 15.042 | 5,2% |
| IRELAND | 2.326 | 1.886 | 23,3% | 31.556 | 25.052 | 26,0% |
| ITALY** | 8.655 | 7.952 | 8,8% | 137.281 | 140.721 | -2,4% |
| LUXEMBOURG | 200 | 160 | 25,0% | 2.107 | 1.881 | 12,0% |
| NETHERLANDS | 2.639 | 5.925 | -55,5% | 53.241 | 62.943 | -15,4% |
| PORTUGAL | 3.904 | 4.304 | -9,3% | 46.150 | 46.892 | -1,6% |
| SPAIN | 25.644 | 20.507 | 25,0% | 259.529 | 219.342 | 18,3% |
| SWEDEN | 2.398 | 2.695 | -11,0% | 21.288 | 19.044 | 11,8% |
| UNITED KINGDOM | 14.915 | 14.248 | 4,7% | 205.917 | 203.233 | 1,3% |
| EUROPEAN UNION | 111.960 | 107.808 | 3,9% | 1.287.865 | 1.222.553 | 5,3% |
| ICELAND | 147 | 118 | 24,6% | 1.309 | 1.010 | 29,6% |
| NORWAY | 3.047 | 2.488 | 22,5% | 22.547 | 20.042 | 12,5% |
| SWITZERLAND | 1.478 | 1.787 | -17,3% | 13.097 | 14.750 | -11,2% |
| EFTA | 4.672 | 4.393 | 6,4% | 36.953 | 35.802 | 3,2% |
| WEST. EUROPE | 116.632 | 112.201 | 3,9% | 1.324.818 | 1.258.355 | 5,3% |

(*) : Including Light Buses and Coaches

(**) : For Italy, delivery figures

For further information, please call:

Mr. Alfredo Filippone - Director of Communications - Tel. (322) 738.73.45

Mrs. Anne Pouchous - Director Statistics & Economics - Tel. (322) 738.73.55

ACEA

Association des
Constructeurs
Européens
d'Automobiles

Rue du Noyer 211
B-1000 Bruxelles
Tel (32 2) 732 55 50
Fax (32 2) 738 73 10
(32 2) 738 73 11

This information is available on ACEA's website:

<http://www.acea.be>

Next Press Release on Commercial Vehicles to be issued on 26 October 2005



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 27 September 2005**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over*

27/09/05

| | August '05 | August '04 | % Change | Jan-Aug '05 | Jan-Aug '04 | % Change |
|-----------------------|---------------|---------------|--------------|----------------|----------------|--------------|
| AUSTRIA | 592 | 547 | 8,2% | 5.522 | 5.220 | 5,8% |
| BELGIUM | 719 | 455 | 58,0% | 6.942 | 5.570 | 24,6% |
| DENMARK | 414 | 309 | 34,0% | 3.245 | 2.692 | 20,5% |
| FINLAND | 233 | 172 | 35,5% | 2.042 | 1.964 | 4,0% |
| FRANCE | 2.876 | 1.974 | 45,7% | 30.653 | 26.876 | 14,1% |
| GERMANY | 3.824 | 3.657 | 4,6% | 37.379 | 36.467 | 2,5% |
| GREECE | 98 | 146 | -32,9% | 958 | 1.042 | -8,1% |
| IRELAND | 281 | 164 | 71,3% | 2.662 | 1.868 | 42,5% |
| ITALY | 1.531 | 2.080 | -26,4% | 16.265 | 16.733 | -2,8% |
| LUXEMBOURG | 98 | 53 | 84,9% | 700 | 567 | 23,5% |
| NETHERLANDS | 794 | 742 | 7,0% | 8.687 | 8.750 | -0,7% |
| PORTUGAL | 230 | 173 | 32,9% | 2.238 | 2.123 | 5,4% |
| SPAIN | 2.152 | 1.943 | 10,8% | 20.345 | 19.681 | 3,4% |
| SWEDEN | 355 | 269 | 32,0% | 3.151 | 2.641 | 19,3% |
| UNITED KINGDOM | 2.316 | 2.129 | 8,8% | 22.788 | 21.213 | 7,4% |
| EUROPEAN UNION | 16.513 | 14.813 | 11,5% | 163.577 | 153.407 | 6,6% |
| ICELAND | 12 | 8 | 50,0% | 192 | 103 | 86,4% |
| NORWAY | 267 | 226 | 18,1% | 2.554 | 2.057 | 24,2% |
| SWITZERLAND | 291 | 232 | 25,4% | 2.104 | 1.853 | 13,5% |
| EFTA | 570 | 466 | 22,3% | 4.850 | 4.013 | 20,9% |
| WEST. EUROPE | 17.083 | 15.279 | 11,8% | 168.427 | 157.420 | 7,0% |

(*) : Excluding Buses and Coaches

For further information, please call:

Mr. Alfredo Filippone - Director of Communications - Tel. (322) 738.73.45

Mrs. Anne Pouchous - Director Statistics & Economics - Tel. (322) 738.73.55

ACEA

This information is available on ACEA's website:
<http://www.acea.be>

Association des

Constructeurs

Européens

d'Automobiles

Rue du Noyer 211

B-1000 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 27 September 2005**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t*

27/09/05

| | August '05 | August '04 | % Change | Jan-Aug '05 | Jan-Aug '04 | % Change |
|-----------------------|---------------|---------------|-------------|----------------|----------------|-------------|
| AUSTRIA | 645 | 611 | 5,6% | 5.960 | 5.704 | 4,5% |
| BELGIUM | 901 | 614 | 46,7% | 8.937 | 7.196 | 24,2% |
| DENMARK | 466 | 351 | 32,8% | 3.768 | 3.107 | 21,3% |
| FINLAND | 338 | 310 | 9,0% | 2.947 | 3.025 | -2,6% |
| FRANCE | 3.493 | 2.572 | 35,8% | 36.637 | 32.791 | 11,7% |
| GERMANY | 6.827 | 6.479 | 5,4% | 64.952 | 62.133 | 4,5% |
| GREECE | 136 | 209 | -34,9% | 1.332 | 1.670 | -20,2% |
| IRELAND | 417 | 279 | 49,5% | 4.068 | 3.242 | 25,5% |
| ITALY | 2.406 | 2.967 | -18,9% | 23.151 | 23.976 | -3,4% |
| LUXEMBOURG | 116 | 62 | 87,1% | 835 | 676 | 23,5% |
| NETHERLANDS | 908 | 822 | 10,5% | 9.946 | 10.101 | -1,5% |
| PORTUGAL | 292 | 235 | 24,3% | 2.990 | 3.035 | -1,5% |
| SPAIN | 2.740 | 2.582 | 6,1% | 26.380 | 25.598 | 3,1% |
| SWEDEN | 429 | 333 | 28,8% | 3.795 | 3.316 | 14,4% |
| UNITED KINGDOM | 3.940 | 3.716 | 6,0% | 38.232 | 35.698 | 7,1% |
| EUROPEAN UNION | 24.054 | 22.142 | 8,6% | 233.930 | 221.268 | 5,7% |
| ICELAND | 37 | 11 | 236,4% | 449 | 164 | 173,8% |
| NORWAY | 436 | 467 | -6,6% | 4.038 | 3.987 | 1,3% |
| SWITZERLAND | 355 | 333 | 6,6% | 2.660 | 2.496 | 6,6% |
| EFTA | 828 | 811 | 2,1% | 7.147 | 6.647 | 7,5% |
| WEST. EUROPE | 24.882 | 22.953 | 8,4% | 241.077 | 227.915 | 5,8% |

(*) : Excluding Buses and Coaches

For further information, please call:

Mr. Alfredo Filippone - Director of Communications - Tel. (322) 738.73.45

Mrs. Anne Pouchous - Director Statistics & Economics - Tel. (322) 738.73.55

ACEA

This information is available on ACEA's website:
<http://www.acea.be>

Association des
Constructeurs
Européens
d'Automobiles

Rue du Noyer 211
B-1000 Bruxelles
Tel (32 2) 732 55 50
Fax (32 2) 738 73 10
(32 2) 738 73 11



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 27 September 2005**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/09/05

| | August '05 | August '04 | % Change | Jan-Aug '05 | Jan-Aug '04 | % Change |
|-----------------------|---------------|---------------|---------------|----------------|----------------|--------------|
| AUSTRIA | 91 | 106 | -14,2% | 355 | 499 | -28,9% |
| BELGIUM | 85 | 93 | -8,6% | 724 | 740 | -2,2% |
| DENMARK | 38 | 20 | 90,0% | 298 | 314 | -5,1% |
| FINLAND | 43 | 79 | -45,6% | 260 | 287 | -9,4% |
| FRANCE | 659 | 585 | 12,6% | 3.563 | 3.435 | 3,7% |
| GERMANY | 346 | 338 | 2,4% | 3.305 | 3.235 | 2,2% |
| GREECE | 78 | 254 | -69,3% | 514 | 1.244 | -58,7% |
| IRELAND | 13 | 25 | -48,0% | 234 | 332 | -29,5% |
| ITALY | 420 | 466 | -9,9% | 3.604 | 3.104 | 16,1% |
| LUXEMBOURG | 5 | 8 | -37,5% | 134 | 120 | 11,7% |
| NETHERLANDS | 39 | 55 | -29,1% | 739 | 619 | 19,4% |
| PORTUGAL | 24 | 48 | -50,0% | 387 | 442 | -12,4% |
| SPAIN | 156 | 164 | -4,9% | 2.399 | 2.124 | 12,9% |
| SWEDEN | 202 | 160 | 26,3% | 867 | 822 | 5,5% |
| UNITED KINGDOM | 154 | 234 | -34,2% | 2.655 | 2.724 | -2,5% |
| EUROPEAN UNION | 2.353 | 2.635 | -10,7% | 20.038 | 20.041 | 0,0% |
| ICELAND | 16 | 2 | 700,0% | 75 | 17 | 341,2% |
| NORWAY | 59 | 34 | 73,5% | 636 | 478 | 33,1% |
| SWITZERLAND | 20 | 64 | -68,8% | 268 | 391 | -31,5% |
| EFTA | 95 | 100 | -5,0% | 979 | 886 | 10,5% |
| WEST. EUROPE | 2.448 | 2.735 | -10,5% | 21.017 | 20.927 | 0,4% |

For further information, please call:

Mr. Alfredo Filippone - Director of Communications - Tel. (322) 738.73.45

Mrs. Anne Pouchous - Director Statistics & Economics - Tel. (322) 738.73.55

ACEA

This information is available on ACEA's website:
<http://www.acea.be>

Association des

Constructeurs

Européens

d'Automobiles

Rue du Noyer 211

B-1000 Bruxelles

Tel (32 2) 732 55 50

Fax (32 2) 738 73 10

(32 2) 738 73 11