PRESS EMBARGO FOR ALL DATA:
8.00 A.M (7.00 A.M. GMT), 27 September 2005

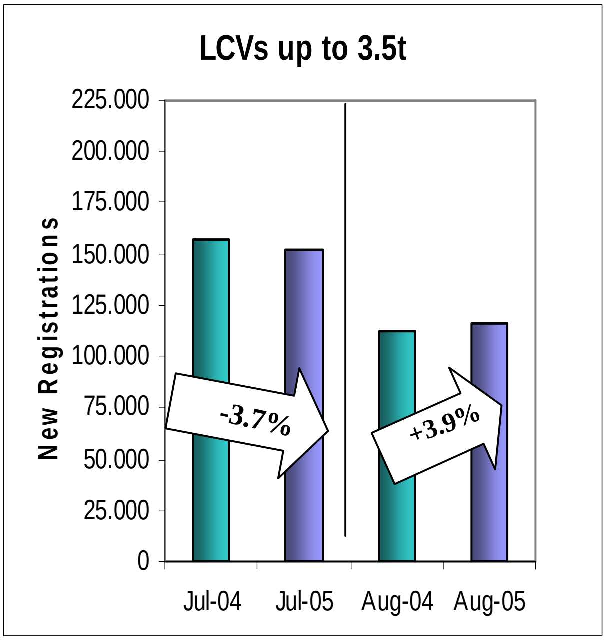
ACEA

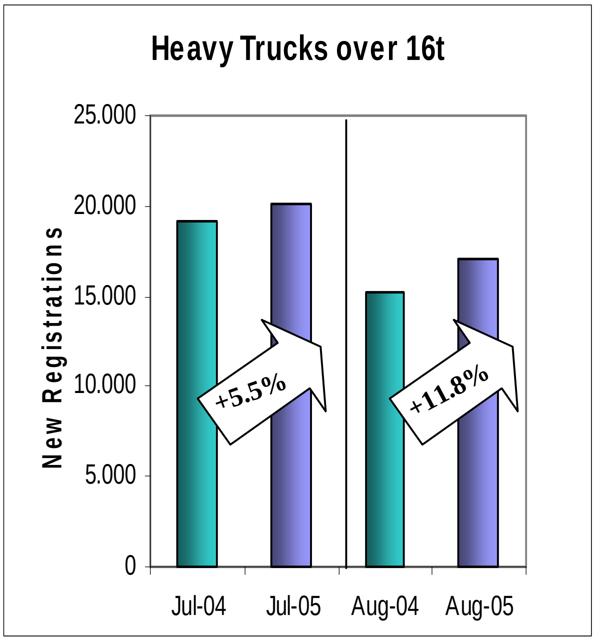
Press Release

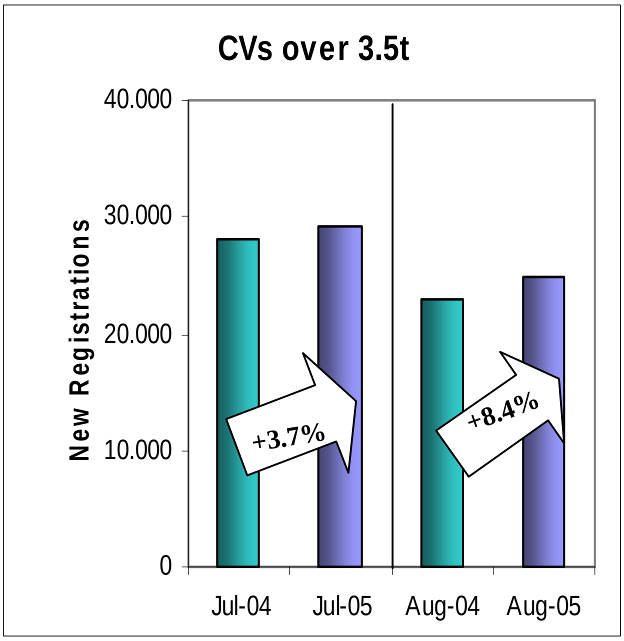
NEW COMMERCIAL VEHICLE REGISTRATIONS

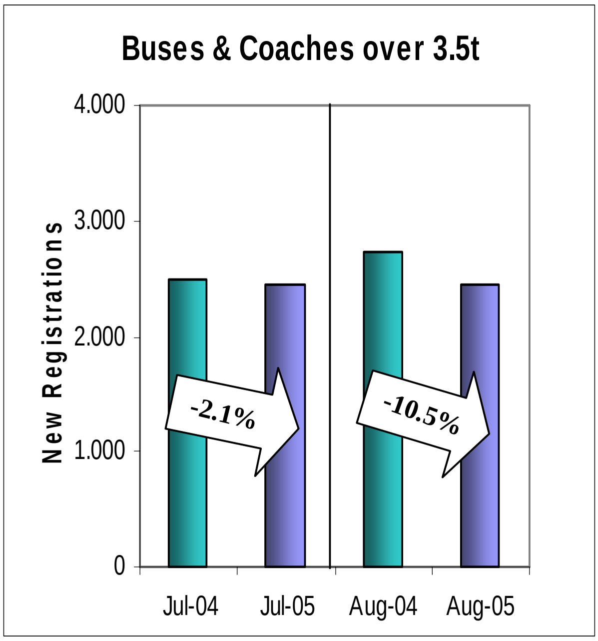
July & August 2005

European Union + EFTA Countries









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New Light Commercial Vehicles up to 3.5t

In total, 151.644 new Light Commercial Vehicles (LCV) were registrated in July 2005, representing a -3.7% drop relative to the same month last year. In August, new LCV registrations reached 116.632 units, a rise of +3.9% relative to the same month last year.

These contrasting figures for the two summer months were heavily influenced by the number of working days. On average, July 2005 had one working day less across Europe, while August had two extra working days in Estonia and Hungary, and one in Latvia, Germany, Ireland, the Netherlands, Finland, Denmark, Sweden and the U.K. With these results, cumulative figures for the first eight months of the year show an increase of +5.3% relative to the same period last year (+5.4% for January-July 2005).

The performance of the main markets in July was mixed. While Spain (+10.7%) and Italy (+1.5%) contributed positively to the July results, in Germany (-1.8%), France (-3.5%) and the UK (-7.3%), new registrations showed a contraction. In the smaller markets, the situation was generally positive with particularly dynamic sales in Norway (+13.6%) and Denmark (+10.4%). The situation was less favourable in the Netherlands where the market contracted by -84.2% compared to July 2004. This was mainly due to the introduction of BPM taxation on light commercial vehicles for private use.

Cumulative figures for the January-July period show an increase in new LCV registrations of +5.4% relative to the same period last year. With the exception of Italy (-3.1%), all the main markets contributed positively to this result: Spain (+17.6%), France (+4.0%), Germany (+3.6%), the UK (+1.1%). Increases in year-to-date registrations were also reported in a majority of smaller markets ranging from +4.1% in Greece to +28.9% in Denmark. In contrast, the Netherlands (-11.3%), Finland (-10.7%), Switzerland (-8.4%) and Portugal (-1.0%) reported drops in sales.

In August, all the main markets contributed positively to the rise in registrations: Spain (+25.0%), Italy (+8.8%), the UK (+4.7%), Germany (+3.1%) and France (+0.2). In the smaller markets, the biggest rise in registrations was reported for Luxembourg (+25.0%) and Denmark (+19.4%). In contrast, falls in registrations were reported in the Netherlands (-55.5%), Switzerland (-17.3%), Sweden (-11.0%), Finland (-10.9%), Portugal (-9.3%) and Belgium (-4.5%).

Looking at the cumulative figures for the January-August period, the market for LCVs saw an increase of +5.3% relative the same period last year. With the exception of Italy (-2.4%), all the main markets contributed positively to this result: Spain (+18.3%), France (+3.7%), Germany (+3.5%), the UK (+1.3%). The situation in the smaller markets was generally positive with rises in new registrations ranging from 5.2% in Greece to 27.6% in Denmark. In contrast, the Netherlands (-15.4%), Switzerland (-11.2%), Finland (-10.0%) and Portugal (-1.6%) reported drops in year-to-date sales.

New Heavy Commercial Vehicles –HCV (over 16t - excluding Buses & Coaches)

The market for new Heavy Commercial Vehicles (HCV) in W.Europe remained dynamic during the summer period. In total, 20.120 new heavy trucks were registered in July, a +5.5% increase relative to July 2004. In August, new heavy truck registrations reached 17.083 units, an +11.8% increase relative to August 2004.

In July, three out of the five main markets posted increases in new HCV registrations: France (+12.0%), the UK (+11.6%) and Spain (+9.4%). In contrast, Italy (-21.8%) and Germany (-4.3%) experienced contractions in sales. In the smaller markets, the situation was generally positive, with increases ranging from +7.8% in Denmark to + 101.3% in Belgium. Looking at the January-July period, new HCV registrations rose by 6.5% relative to the same period last year. This was essentially due to the good performance of the main markets which all contributed positively to this result: France (+11.5%), the UK (+7.4%), Spain (+2.6%), Germany (+2.3%) and Italy (+0.6%).

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In August, four out of the five main markets posted rises in new heavy truck registrations. This increase was particularly strong in France which registered a 45.7% growth relative to August 2004 (Spain: +10.8%, UK: +8.8%, Germany: +4.6%). In contrast, Italy experienced a weakening of its heavy truck market with registrations falling by 26.4% relative to August 2004. Results for the January-August period show an increase of 7.0% in new heavy truck registrations in W.Europe relative to the same period last year. With the exception of Greece (-8.1%), Italy (-2.8%) and the Netherlands (-0.7%), all the markets contributed positively to this result. In the main markets, registrations growth ranged from +2.5% in Germany to +14.1% in France.

New Commercial Vehicles over 3.5t (excluding Buses & Coaches)

Reflecting the market developments in the heavy truck sector, the market for new commercial vehicles (CV) above 3.5t also saw an increase in new registrations during the summer period. In total, 29.211 new CVs were registered in July, a +3.7% increase relative to July 2004. In August, new heavy truck registrations reached 24.882 units, an 8.4% increase relative to August 2004.

In July, three out of the five main markets posted increases in new CV registrations: Spain (+12.7%), the UK (+9.1%) and France (+6.3%). In contrast, Italy (-18.1%) and Germany (-2.2%) experienced contractions in sales. In the smaller markets, the situation was generally positive, with increases ranging from +1.9% in Austria to + 99.6% in Belgium. Looking at the January-July period, new HCV registrations rose by +5.4% relative to the same period last year. This was essentially due to the good performance of the main markets which, with the exception of Italy (-1.3%) all contributed positively to this result: France (+9.7%), the UK (+7.2%), Germany (+4.4%) and Spain (+2.7%).

In August, four out of the five main markets posted rises in new CV registrations. Reflecting the situation in the heavy truck sector, this increase was particularly strong in France which registered a 35.8% growth relative to August 2004 (Spain: +6.1%, UK: +6.0%, Germany: +5.4%). In contrast, Italy (-18.9%) experienced a weakening of its market relative to August 2004. Results for the January-August period showed an increase of +5.8% in new CV registrations relative to the same period last year. With the exception of Italy (-3.4%), all the main markets contributed positively to this result: France (+11.7%), the UK (+7.1%), Germany (+4.5%) and Spain (+3.1%). In the smaller markets, dynamic sales were reported for Ireland (+25.5%), Belgium, (+24.2%), Denmark (+21.3%) and Sweden (+14.4%).

New Buses & Coaches over 3.5t

The market for new Buses and Coaches (B&C) in W.Europe showed some weakening during the summer period. In total, 2.440 new B&C were registered in July, a 2.1% drop relative to July 2004. In August, new B&C registrations reached 2.448 units, a 10.5% fall relative to August 2004.

In July, three of the five main markets posted increase in new B&C registrations: Italy (+56.1%), Spain (+20.0%) and Germany (+10.7%). In contrast, in the UK (-27.3%) and France (-11.4%) the markets deteriorated. Looking at the cumulative results for the January-July period, the market remained on a positive trend with a +1.8 % rise in new B&C registrations relative to the same period last year. All the main markets contributed positively to this result, with Italy (+20.7%) leading the trend (Spain: +14.4%, Germany: +2.1%, France: +1.9%, UK: +0.4%).

In August, the market situation for B&C deteriorated as only two of the five main markets posted increases in new B&C registrations: France (+12.6%) and Germany (+2.4%). The UK, Italy and Spain experienced a contraction in B&C sales of -34.2%, -9.9% and -4.9% respectively. Looking at the cumulative results for the January-August, new B&C registrations continued to show an increase compared to the same period last year, although a fairly moderate one (+0.4%). With the exception of the UK (-2.5%), all the main markets posted increases in new B&C registrations: Italy (+16.1%), Spain (+12.9%), France (+3.7%) and Germany (+2.2%).

P r e s s   R e l e a s e

ACEA

PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 27 September 2005

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET
NEW LIGHT COMMERCIAL VEHICLES up to 3.5t*

27/09/05

	July '05	July '04	% Change	Jan-Jul '05	Jan-Jul '04	% Change
AUSTRIA	2.700	2.562	5,4%	17.453	15.437	13,1%
BELGIUM	3.883	3.858	0,6%	39.810	35.826	11,1%
DENMARK	3.547	3.212	10,4%	30.584	23.725	28,9%
FINLAND	819	1.236	-33,7%	9.218	10.328	-10,7%
FRANCE	30.800	31.904	-3,5%	256.437	246.506	4,0%
GERMANY	14.880	15.153	-1,8%	112.010	108.132	3,6%
GREECE	2.015	1.918	5,1%	13.910	13.360	4,1%
IRELAND	2.601	2.461	5,7%	29.255	23.166	26,3%
ITALY**	19.265	18.985	1,5%	128.626	132.769	-3,1%
LUXEMBOURG	181	246	-26,4%	1.815	1.721	5,5%
NETHERLANDS	1.231	7.814	-84,2%	50.602	57.018	-11,3%
PORTUGAL	5.236	5.785	-9,5%	42.150	42.588	-1,0%
SPAIN	35.102	31.706	10,7%	233.885	198.835	17,6%
SWEDEN	2.019	1.991	1,4%	18.890	16.349	15,5%
UNITED KINGDOM	22.697	24.484	-7,3%	191.002	188.985	1,1%
EUROPEAN UNION	**146.976**	**153.315**	**-4,1%**	**1.175.647**	**1.114.745**	**5,5%**
ICELAND	199	151	31,8%	1.162	892	30,3%
NORWAY	2.672	2.352	13,6%	19.500	17.554	11,1%
SWITZERLAND	1.797	1.716	4,7%	11.877	12.963	-8,4%
EFTA	**4.668**	**4.219**	**10,6%**	**32.539**	**31.409**	**3,6%**
WEST. EUROPE	**151.644**	**157.534**	**-3,7%**	**1.208.186**	**1.146.154**	**5,4%**

(*) : Including Light Buses and Coaches
(**) : For Italy, delivery figures

For further information, please call:
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This information is available on ACEA's website:
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Next Press Release on Commercial Vehicles to be issued on 26 October 2005

ACEA

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PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(7.00 A.M. GMT), 27 September 2005

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over*

27/09/05

	July '05	July '04	% Change	Jan-Jul '05	Jan-Jul '04	% Change
AUSTRIA	615	565	8,8%	4.930	4.673	5,5%
BELGIUM	1.075	534	101,3%	6.223	5.115	21,7%
DENMARK	303	281	7,8%	2.831	2.383	18,8%
FINLAND	190	193	-1,6%	1.738	1.792	-3,0%
FRANCE	3.605	3.220	12,0%	27.777	24.902	11,5%
GERMANY	4.523	4.728	-4,3%	33.555	32.810	2,3%
GREECE	103	117	-12,0%	677	590	14,7%
IRELAND	238	164	45,1%	2.381	1.704	39,7%
ITALY	1.739	2.224	-21,8%	14.734	14.653	0,6%
LUXEMBOURG	63	55	14,5%	592	514	15,2%
NETHERLANDS	820	893	-8,2%	7.893	8.008	-1,4%
PORTUGAL	280	243	15,2%	2.029	1.950	4,1%
SPAIN	2.659	2.431	9,4%	18.193	17.738	2,6%
SWEDEN	357	300	19,0%	2.796	2.376	17,7%
UNITED KINGDOM	2.920	2.617	11,6%	20.498	19.084	7,4%
EUROPEAN UNION	**19.490**	**18.565**	**5,0%**	**146.847**	**138.292**	**6,2%**
ICELAND	35	15	133,3%	180	95	89,5%
NORWAY	364	286	27,3%	2.287	1.831	24,9%
SWITZERLAND	231	214	7,9%	1.773	1.621	9,4%
EFTA	**630**	**515**	**22,3%**	**4.240**	**3.547**	**19,5%**
WEST. EUROPE	**20.120**	**19.080**	**5,5%**	**151.087**	**141.839**	**6,5%**

(*) : Excluding Buses and Coaches

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EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t*

27/09/05

	July '05	July '04	% Change	Jan-Jul '05	Jan-Jul '04	% Change
AUSTRIA	656	644	1,9%	5.315	5.093	4,4%
BELGIUM	1.375	689	99,6%	8.036	6.582	22,1%
DENMARK	368	329	11,9%	3.302	2.756	19,8%
FINLAND	273	303	-9,9%	2.523	2.715	-7,1%
FRANCE	4.260	4.006	6,3%	33.144	30.219	9,7%
GERMANY	8.007	8.191	-2,2%	58.125	55.654	4,4%
GREECE	154	249	-38,2%	1.196	1.461	-18,1%
IRELAND	361	307	17,6%	3.652	2.963	23,3%
ITALY	2.636	3.217	-18,1%	20.745	21.009	-1,3%
LUXEMBOURG	76	66	15,2%	710	614	15,6%
NETHERLANDS	967	1.024	-5,6%	9.038	9.279	-2,6%
PORTUGAL	373	333	12,0%	2.709	2.800	-3,3%
SPAIN	3.574	3.172	12,7%	23.640	23.016	2,7%
SWEDEN	423	358	18,2%	3.366	2.983	12,8%
UNITED KINGDOM	4.828	4.426	9,1%	34.292	31.982	7,2%
EUROPEAN UNION	**28.331**	**27.314**	**3,7%**	**209.793**	**199.126**	**5,4%**
ICELAND	53	27	96,3%	412	153	169,3%
NORWAY	542	534	1,5%	3.602	3.520	2,3%
SWITZERLAND	285	283	0,7%	2.255	2.163	4,3%
EFTA	**880**	**844**	**4,3%**	**6.269**	**5.836**	**7,4%**
WEST. EUROPE	**29.211**	**28.158**	**3,7%**	**216.062**	**204.962**	**5,4%**

(*) : Excluding Buses and Coaches

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EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

27/09/05

	July '05	July '04	% Change	Jan-Jul '05	Jan-Jul '04	% Change
AUSTRIA	21	41	-48,8%	264	393	-32,8%
BELGIUM	73	43	69,8%	639	647	-1,2%
DENMARK	42	43	-2,3%	260	294	-11,6%
FINLAND	11	11	0,0%	216	208	3,8%
FRANCE	373	421	-11,4%	2.904	2.850	1,9%
GERMANY	352	318	10,7%	2.959	2.897	2,1%
GREECE	108	236	-54,2%	436	990	-56,0%
IRELAND	26	24	8,3%	221	307	-28,0%
ITALY	470	301	56,1%	3.184	2.638	20,7%
LUXEMBOURG	13	16	-18,8%	135	112	20,5%
NETHERLANDS	138	144	-4,2%	684	580	17,9%
PORTUGAL	46	71	-35,2%	354	394	-10,2%
SPAIN	276	230	20,0%	2.243	1.960	14,4%
SWEDEN	115	99	16,2%	665	662	0,5%
UNITED KINGDOM	253	348	-27,3%	2.501	2.490	0,4%
EUROPEAN UNION	**2.317**	**2.346**	**-1,2%**	**17.665**	**17.422**	**1,4%**
ICELAND	13	4	225,0%	59	15	293,3%
NORWAY	84	81	3,7%	577	444	30,0%
SWITZERLAND	26	62	-58,1%	242	327	-26,0%
EFTA	**123**	**147**	**-16,3%**	**878**	**786**	**11,7%**
WEST. EUROPE	**2.440**	**2.493**	**-2,1%**	**18.543**	**18.208**	**1,8%**

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