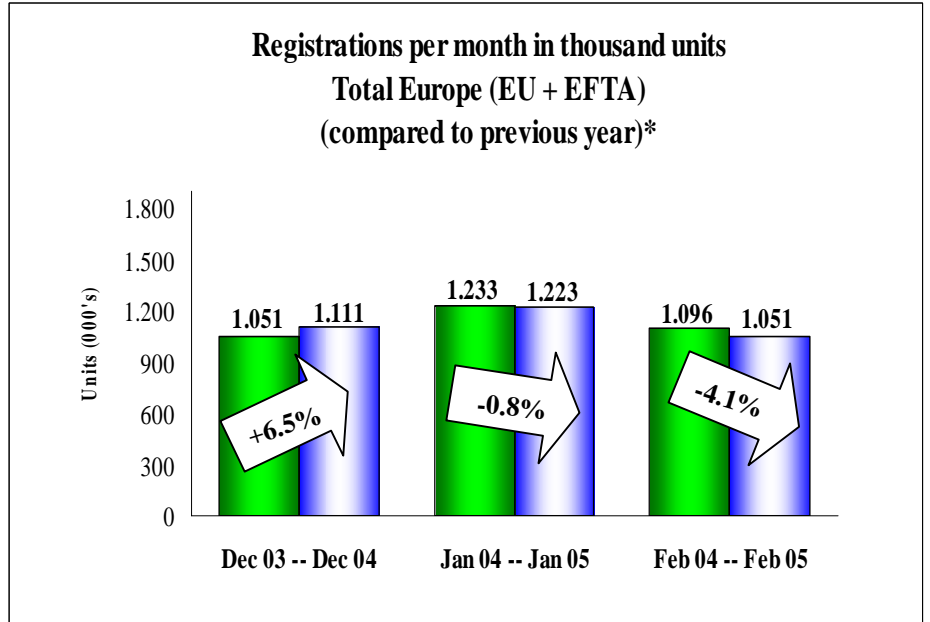
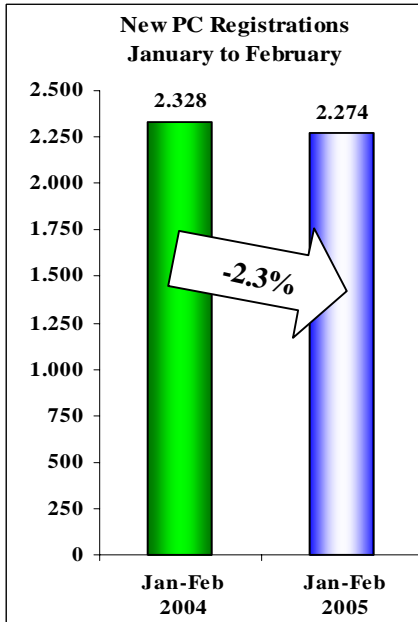




ACEA

16th March 2005

## New Passenger Car Registrations European Union + EFTA Countries

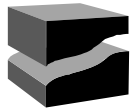


\*Not adjusted for working days

Total Europe (EU-23 + EFTA) passenger cars registrations in February 2005 amounted to 1,050,725 units, which represents a decrease of 4.1% (and of 3.1% in the EU-15) with respect to February 2004. The number of working days was significantly the same, with the sole exceptions of Slovenia (-1) and Greece (+1). This result points out a slow start of the year, in an economic context that remains sluggish. Cumulative figures for the first two months of the year see a decrease of -2.3% for total Europe (and of -1.5% for the EU-15).

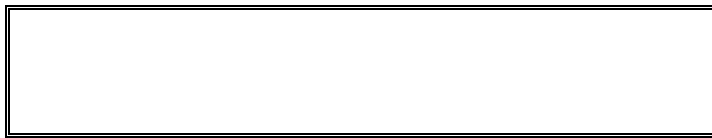
With regard to national situations, France (+3.1) is the only country among the five main markets to report an increase for February, while the United Kingdom (-15.7%), Italy (-5.5%), Germany (-2.3%) and Spain (-0.7%) posted losses. Out of the 23 EU countries considered, 14 ended the month with a drop, ranging from -34.3% in Poland to -0.7% in Spain, while 9 saw increases, ranging from +53.3% in Latvia to +3.1% in France. The drop is significant in the new Member States (-20.2%) while EFTA countries reported a loss of 3.7%.

Cumulative figures for the first two months of the year in the EU-23 see 12 countries posting growths, ranging from +33.9% in Latvia to +2.1% in the Czech Republic, while 11 reported a loss, ranging from -29.1% in Poland to -0.6% in Belgium.



ACEA

# Press Release



## PROVISIONAL NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPE (EU\* + EFTA)

16/03/05

	February '05	February '04	% Chg 05/04	Jan-Feb '05	Jan-Feb '04	% Chg 05/04
AUSTRIA	18.621	19.487	-4,4	42.045	43.416	-3,2
BELGIUM	45.171	49.700	-9,1	96.129	96.712	-0,6
DENMARK	9.054	7.476	+21,1	19.003	15.119	+25,7
FINLAND	11.189	11.579	-3,4	29.351	29.954	-2,0
FRANCE	159.803	155.000	+3,1	323.919	309.193	+4,8
GERMANY	218.841	224.092	-2,3	419.260	432.304	-3,0
GREECE	20.480	22.140	-7,5	52.222	54.148	-3,6
IRELAND	24.786	21.056	+17,7	63.277	53.742	+17,7
ITALY	195.518	207.001	-5,5	409.185	427.727	-4,3
LUXEMBOURG	4.892	4.332	+12,9	8.685	7.724	+12,4
NETHERLANDS	34.140	39.021	-12,5	105.091	108.917	-3,5
PORTUGAL	15.326	14.519	+5,6	31.630	28.932	+9,3
SPAIN	119.585	120.417	-0,7	224.425	219.274	+2,3
SWEDEN	19.073	17.681	+7,9	35.620	33.700	+5,7
UNITED KINGDOM	77.092	91.460	-15,7	258.566	289.051	-10,5
<b>EUROPEAN UNION (EU15)</b>	<b>973.571</b>	<b>1.004.961</b>	<b>-3,1</b>	<b>2.118.408</b>	<b>2.149.913</b>	<b>-1,5</b>
ICELAND	1.091	742	+47,0	2.405	1.472	+63,4
NORWAY	8.325	8.326	-0,0	15.700	16.528	-5,0
SWITZERLAND	17.099	18.476	-7,5	32.930	36.898	-10,8
<i>EFTA</i>	26.515	27.544	-3,7	51.035	54.898	-7,0
<b>EU15+EFTA</b>	<b>1.000.086</b>	<b>1.032.505</b>	<b>-3,1</b>	<b>2.169.443</b>	<b>2.204.811</b>	<b>-1,6</b>
CZECH REPUBLIC	7.844	8.658	-9,4	16.787	16.441	+2,1
ESTONIA	1.150	1.095	+5,0	2.617	2.473	+5,8
HUNGARY	12.230	12.874	-5,0	22.706	24.997	-9,2
LATVIA	975	636	+53,3	1.835	1.370	+33,9
LITHUANIA	566	539	+5,0	1.349	1.283	+5,1
POLAND	19.836	30.212	-34,3	42.077	59.360	-29,1
SLOVAKIA	3.262	3.854	-15,4	7.014	6.837	+2,6
SLOVENIA	4.776	5.586	-14,5	10.277	10.617	-3,2
<i>EU (New Members)</i>	50.639	63.454	-20,2	104.662	123.378	-15,2
<b>EUROPEAN UNION*</b>	1.024.210	1.068.415	-4,1	2.223.070	2.273.291	-2,2
<b>TOTAL EUROPE (EU+EFTA)**</b>	<b>1.050.725</b>	<b>1.095.959</b>	<b>-4,1</b>	<b>2.274.105</b>	<b>2.328.189</b>	<b>-2,3</b>

(\*) EU 23 - Data for Malta and Cyprus are currently not available.

(\*\*) ACEA estimates

For further information, please call:

Mr. Alfredo Filippone - Director of Communications - Tel. (322) 738.73.45

Mrs. Anne Pouchou - Manager Statistics & Economics - Tel. (322) 738.73.55

ACEA

Association des

Constructeurs

Européens

d'Automobiles

Rue du Noyer 211

B-1000 Bruxelles

Tel (32 2) 732 55 50

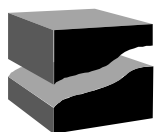
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(32 2) 738 73 11

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ACEA

# Press Release

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER EUROPEAN UNION (EU15) + EFTA Countries

16/03/05

	February					January to February				
	%Share '05	%Share '04	Units '05	Units '04	% Chg 05/04	%Share '05	%Share '04	Units '05	Units '04	% Chg 05/04
<b>ALL BRANDS*</b>			<b>1.000.086</b>	<b>1.032.505</b>	<b>-3,1</b>			<b>2.169.443</b>	<b>2.204.811</b>	<b>-1,6</b>
<b>VW Group</b>	<b>17,5</b>	<b>17,4</b>	<b>175.114</b>	<b>179.670</b>	<b>-2,5</b>	<b>17,0</b>	<b>17,0</b>	<b>367.811</b>	<b>374.904</b>	<b>-1,9</b>
VOLKSWAGEN	9,1	9,7	91.465	100.219	-8,7	8,9	9,5	193.865	209.595	-7,5
AUDI	4,0	3,6	40.007	37.209	+7,5	3,9	3,6	84.807	79.246	+7,0
SEAT	2,6	2,6	26.002	26.654	-2,4	2,4	2,4	52.002	53.080	-2,0
SKODA	1,7	1,5	17.425	15.422	+13,0	1,7	1,5	36.525	32.657	+11,8
Others	0,0	0,0	215	166	+29,5	0,0	0,0	612	326	+87,7
<b>PSA Group</b>	<b>15,5</b>	<b>15,5</b>	<b>154.713</b>	<b>160.006</b>	<b>-3,3</b>	<b>15,1</b>	<b>15,1</b>	<b>326.573</b>	<b>333.290</b>	<b>-2,0</b>
PEUGEOT	8,2	8,3	81.584	85.600	-4,7	8,0	8,1	173.029	179.299	-3,5
CITROEN	7,3	7,2	73.129	74.406	-1,7	7,1	7,0	153.544	153.991	-0,3
<b>FORD Group</b>	<b>10,3</b>	<b>10,4</b>	<b>102.532</b>	<b>107.626</b>	<b>-4,7</b>	<b>11,0</b>	<b>11,3</b>	<b>238.189</b>	<b>249.206</b>	<b>-4,4</b>
FORD	8,1	8,3	80.753	85.204	-5,2	8,5	8,9	184.288	196.249	-6,1
VOLVO	1,6	1,5	15.781	15.806	-0,2	1,7	1,6	37.604	34.972	+7,5
LAND ROVER	0,4	0,4	3.847	3.884	-1,0	0,5	0,5	10.436	10.295	+1,4
JAGUAR	0,2	0,3	2.151	2.732	-21,3	0,3	0,3	5.861	7.690	-23,8
<b>RENAULT</b>	<b>10,2</b>	<b>11,3</b>	<b>102.133</b>	<b>116.210</b>	<b>-12,1</b>	<b>10,5</b>	<b>10,2</b>	<b>228.522</b>	<b>225.840</b>	<b>+1,2</b>
<b>GM Group</b>	<b>10,4</b>	<b>9,8</b>	<b>103.591</b>	<b>101.051</b>	<b>+2,5</b>	<b>10,3</b>	<b>9,7</b>	<b>223.155</b>	<b>214.410</b>	<b>+4,1</b>
OPEL/VAUXHALL	8,9	8,3	89.210	85.865	+3,9	8,8	8,4	191.919	184.181	+4,2
CHEVROLET	1,0	1,0	9.853	10.327	-4,6	1,0	0,9	20.834	19.764	+5,4
SAAB	0,4	0,4	4.202	4.637	-9,4	0,4	0,5	9.644	10.013	-3,7
GM (US)	0,0	0,0	326	222	+46,8	0,0	0,0	758	452	+67,7
<b>FIAT Group</b>	<b>8,2</b>	<b>8,9</b>	<b>81.547</b>	<b>92.202</b>	<b>-11,6</b>	<b>7,7</b>	<b>8,8</b>	<b>166.966</b>	<b>194.316</b>	<b>-14,1</b>
FIAT	5,8	6,5	57.789	67.448	-14,3	5,5	6,4	119.432	140.476	-15,0
LANCIA	1,1	1,1	11.175	11.085	+0,8	1,0	1,1	22.754	23.786	-4,3
ALFA ROMEO	1,2	1,3	12.184	13.407	-9,1	1,1	1,3	23.817	29.525	-19,3
OTHERS	0,0	0,0	399	262	+52,3	0,0	0,0	963	529	+82,0
<b>DaimlerChrysler</b>	<b>5,4</b>	<b>5,8</b>	<b>54.320</b>	<b>60.040</b>	<b>-9,5</b>	<b>5,8</b>	<b>6,0</b>	<b>126.381</b>	<b>132.616</b>	<b>-4,7</b>
MERCEDES	3,9	4,5	39.000	46.322	-15,8	4,3	4,7	93.631	103.543	-9,6
SMART	1,0	0,7	10.340	7.690	+34,5	1,0	0,7	21.067	15.735	+33,9
CHRYSLER	0,5	0,6	4.980	6.028	-17,4	0,5	0,6	11.683	13.338	-12,4
<b>TOYOTA &amp; LEXUS</b>	<b>5,2</b>	<b>5,4</b>	<b>52.000</b>	<b>56.077</b>	<b>-7,3</b>	<b>5,6</b>	<b>5,7</b>	<b>120.859</b>	<b>124.858</b>	<b>-3,2</b>
<b>BMW Group</b>	<b>4,9</b>	<b>3,9</b>	<b>49.332</b>	<b>39.786</b>	<b>+24,0</b>	<b>4,7</b>	<b>4,2</b>	<b>102.709</b>	<b>92.055</b>	<b>+11,6</b>
BMW	4,2	3,0	42.334	31.030	+36,4	4,0	3,3	85.960	73.040	+17,7
Mini	0,7	0,8	6.998	8.756	-20,1	0,8	0,9	16.749	19.015	-11,9
<b>NISSAN</b>	<b>2,2</b>	<b>2,5</b>	<b>21.664</b>	<b>25.973</b>	<b>-16,6</b>	<b>2,1</b>	<b>2,5</b>	<b>45.715</b>	<b>55.656</b>	<b>-17,9</b>
<b>HYUNDAI</b>	<b>2,1</b>	<b>2,1</b>	<b>21.420</b>	<b>21.266</b>	<b>+0,7</b>	<b>2,0</b>	<b>2,0</b>	<b>42.853</b>	<b>44.770</b>	<b>-4,3</b>
<b>MAZDA</b>	<b>1,6</b>	<b>1,7</b>	<b>15.731</b>	<b>17.547</b>	<b>-10,3</b>	<b>1,7</b>	<b>1,8</b>	<b>36.233</b>	<b>38.973</b>	<b>-7,0</b>
<b>HONDA</b>	<b>1,4</b>	<b>1,2</b>	<b>14.166</b>	<b>12.752</b>	<b>+11,1</b>	<b>1,5</b>	<b>1,4</b>	<b>32.762</b>	<b>29.805</b>	<b>+9,9</b>
<b>KIA</b>	<b>1,4</b>	<b>0,8</b>	<b>14.050</b>	<b>8.259</b>	<b>+70,1</b>	<b>1,3</b>	<b>0,8</b>	<b>28.553</b>	<b>18.118</b>	<b>+57,6</b>
<b>SUZUKI</b>	<b>1,2</b>	<b>1,1</b>	<b>11.966</b>	<b>11.218</b>	<b>+6,7</b>	<b>1,1</b>	<b>1,1</b>	<b>24.586</b>	<b>24.228</b>	<b>+1,5</b>
<b>MITSUBISHI</b>	<b>0,9</b>	<b>0,7</b>	<b>8.817</b>	<b>7.562</b>	<b>+16,6</b>	<b>0,9</b>	<b>0,7</b>	<b>18.600</b>	<b>16.492</b>	<b>+12,8</b>
<b>MG ROVER Group</b>	<b>0,5</b>	<b>0,6</b>	<b>4.734</b>	<b>6.436</b>	<b>-26,4</b>	<b>0,6</b>	<b>0,7</b>	<b>13.047</b>	<b>16.325</b>	<b>-20,1</b>
<b>OTHERS</b>	<b>1,2</b>	<b>0,9</b>	<b>12.256</b>	<b>8.824</b>	<b>++</b>	<b>1,2</b>	<b>0,9</b>	<b>25.929</b>	<b>18.949</b>	<b>++</b>

VW Group: VW 'others' include Bentley and Lamborghini

FORD Group: Ford includes Ford(US)

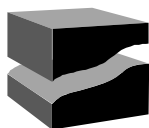
FIAT Group: FIAT 'others' include Ferrari & Maserati

(\*) ACEA estimates

For further information, please call:

Mr. Alfredo Filippone - Director of Communications - Tel. (322) 738.73.45

Mrs. Anne Pouchous - Manager Economics & Statistics - Tel. (322) 738.73.55



ACEA

# Press Release

## PROVISIONAL

### NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

Total Europe

16/03/05

	February					January to February				
	%Share '05	%Share '04	Units '05	Units '04	% Chg 05/04	%Share '05	%Share '04	Units '05	Units '04	% Chg 05/04
<b>ALL BRANDS*</b>			<b>1.050.725</b>	<b>1.095.959</b>	<b>-4,1</b>			<b>2.274.105</b>	<b>2.328.189</b>	<b>-2,3</b>
<b>VW Group</b>	<b>18,2</b>	<b>18,0</b>	<b>190.762</b>	<b>197.687</b>	<b>-3,5</b>	<b>17,5</b>	<b>17,5</b>	<b>398.365</b>	<b>408.572</b>	<b>-2,5</b>
VOLKSWAGEN	9,1	9,5	95.116	104.618	-9,1	8,8	9,3	200.916	217.587	-7,7
AUDI	3,9	3,5	40.753	37.906	+7,5	3,8	3,5	86.153	80.421	+7,1
SEAT	2,6	2,6	27.446	27.995	-2,0	2,4	2,4	54.846	55.680	-1,5
SKODA	2,6	2,5	27.229	27.002	+0,8	2,5	2,3	55.829	54.558	+2,3
Others	0,0	0,0	218	166	+31,3	0,0	0,0	621	326	+90,5
<b>PSA Group</b>	<b>15,3</b>	<b>15,3</b>	<b>160.798</b>	<b>167.292</b>	<b>-3,9</b>	<b>14,9</b>	<b>14,9</b>	<b>338.515</b>	<b>347.390</b>	<b>-2,6</b>
PEUGEOT	8,1	8,2	85.183	89.810	-5,2	7,9	8,1	180.143	187.766	-4,1
CITROEN	7,2	7,1	75.615	77.482	-2,4	7,0	6,9	158.372	159.624	-0,8
<b>FORD Group</b>	<b>10,2</b>	<b>10,3</b>	<b>106.723</b>	<b>112.499</b>	<b>-5,1</b>	<b>10,7</b>	<b>11,1</b>	<b>244.186</b>	<b>258.880</b>	<b>-5,7</b>
FORD	8,0	8,2	84.362	89.618	-5,9	8,3	8,8	189.818	204.991	-7,4
VOLVO	1,5	1,5	16.285	16.177	+0,7	1,7	1,5	37.985	35.751	+6,2
LAND ROVER	0,4	0,4	3.910	3.956	-1,2	0,5	0,4	10.505	10.421	+0,8
JAGUAR	0,2	0,3	2.166	2.748	-21,2	0,3	0,3	5.878	7.717	-23,8
<b>RENAULT</b>	<b>10,2</b>	<b>11,2</b>	<b>107.087</b>	<b>122.848</b>	<b>-12,8</b>	<b>10,6</b>	<b>10,3</b>	<b>240.480</b>	<b>239.036</b>	<b>+0,6</b>
RENAULT	10,1	11,2	106.335	122.826	-13,4	10,5	10,3	239.186	239.005	+0,1
DACIA	0,1	0,0	752	22	++	0,1	0,0	1.294	31	++
<b>GM Group</b>	<b>10,5</b>	<b>9,8</b>	<b>109.969</b>	<b>106.890</b>	<b>+2,9</b>	<b>10,3</b>	<b>9,7</b>	<b>234.202</b>	<b>226.415</b>	<b>+3,4</b>
OPEL/VAUXHALL	8,9	8,2	93.594	90.086	+3,9	8,8	8,3	199.497	193.086	+3,3
CHEVROLET	1,1	1,1	11.789	11.886	-0,8	1,1	1,0	24.208	22.773	+6,3
SAAB	0,4	0,4	4.260	4.695	-9,3	0,4	0,4	9.737	10.103	-3,6
GM (US)	0,0	0,0	326	223	+46,2	0,0	0,0	760	453	+67,8
<b>FIAT Group</b>	<b>8,0</b>	<b>9,3</b>	<b>84.500</b>	<b>101.468</b>	<b>-16,7</b>	<b>7,6</b>	<b>9,1</b>	<b>173.457</b>	<b>210.945</b>	<b>-17,8</b>
FIAT	5,8	7,0	60.576	76.565	-20,9	5,5	6,7	125.642	156.788	-19,9
LANCIA	1,1	1,0	11.187	11.108	+0,7	1,0	1,0	22.793	23.836	-4,4
ALFA ROMEO	1,2	1,2	12.338	13.533	-8,8	1,1	1,3	24.059	29.792	-19,2
OTHERS	0,0	0,0	399	262	+52,3	0,0	0,0	963	529	+82,0
<b>TOYOTA &amp; LEXUS</b>	<b>5,4</b>	<b>5,7</b>	<b>56.220</b>	<b>62.191</b>	<b>-9,6</b>	<b>5,7</b>	<b>5,8</b>	<b>129.314</b>	<b>135.794</b>	<b>-4,8</b>
<b>DaimlerChrysler</b>	<b>5,2</b>	<b>5,6</b>	<b>54.992</b>	<b>60.834</b>	<b>-9,6</b>	<b>5,6</b>	<b>5,8</b>	<b>127.169</b>	<b>133.956</b>	<b>-5,1</b>
MERCEDES	3,8	4,3	39.470	46.875	-15,8	4,1	4,5	94.071	104.510	-10,0
SMART	1,0	0,7	10.400	7.712	+34,9	0,9	0,7	21.117	15.771	+33,9
CHRYSLER	0,5	0,6	5.122	6.247	-18,0	0,5	0,6	11.981	13.675	-12,4
<b>BMW Group</b>	<b>4,7</b>	<b>3,7</b>	<b>49.802</b>	<b>40.183</b>	<b>+23,9</b>	<b>4,6</b>	<b>4,0</b>	<b>103.691</b>	<b>92.908</b>	<b>+11,6</b>
BMW	4,1	2,9	42.786	31.391	+36,3	3,8	3,2	86.904	73.835	+17,7
Mini	0,7	0,8	7.016	8.792	-20,2	0,7	0,8	16.787	19.073	-12,0
<b>NISSAN</b>	<b>2,2</b>	<b>2,5</b>	<b>22.891</b>	<b>27.225</b>	<b>-15,9</b>	<b>2,1</b>	<b>2,5</b>	<b>48.000</b>	<b>58.093</b>	<b>-17,4</b>
<b>HYUNDAI</b>	<b>2,2</b>	<b>2,0</b>	<b>22.840</b>	<b>22.267</b>	<b>+2,6</b>	<b>2,0</b>	<b>2,0</b>	<b>45.755</b>	<b>46.778</b>	<b>-2,2</b>
<b>MAZDA</b>	<b>1,6</b>	<b>1,7</b>	<b>16.512</b>	<b>18.841</b>	<b>-12,4</b>	<b>1,7</b>	<b>1,8</b>	<b>37.782</b>	<b>41.477</b>	<b>-8,9</b>
<b>HONDA</b>	<b>1,5</b>	<b>1,3</b>	<b>15.688</b>	<b>14.210</b>	<b>+10,4</b>	<b>1,6</b>	<b>1,4</b>	<b>35.432</b>	<b>32.347</b>	<b>+9,5</b>
<b>KIA</b>	<b>1,4</b>	<b>0,8</b>	<b>14.720</b>	<b>8.703</b>	<b>+69,1</b>	<b>1,4</b>	<b>0,8</b>	<b>30.775</b>	<b>18.914</b>	<b>+62,7</b>
<b>SUZUKI</b>	<b>1,3</b>	<b>1,1</b>	<b>13.727</b>	<b>12.548</b>	<b>+9,4</b>	<b>1,2</b>	<b>1,2</b>	<b>28.302</b>	<b>28.095</b>	<b>+0,7</b>
<b>MITSUBISHI</b>	<b>0,9</b>	<b>0,8</b>	<b>9.535</b>	<b>8.556</b>	<b>+11,4</b>	<b>0,9</b>	<b>0,8</b>	<b>20.271</b>	<b>18.780</b>	<b>+7,9</b>
<b>MG ROVER Group</b>	<b>0,5</b>	<b>0,6</b>	<b>4.736</b>	<b>6.439</b>	<b>-26,4</b>	<b>0,6</b>	<b>0,7</b>	<b>13.049</b>	<b>16.333</b>	<b>-20,1</b>
<b>OTHERS</b>	<b>0,9</b>	<b>0,5</b>	<b>9.223</b>	<b>5.278</b>	<b>++</b>	<b>1,1</b>	<b>0,6</b>	<b>25.360</b>	<b>13.476</b>	<b>++</b>

VW Group: VW 'others' include Bentley and Lamborghini

FORD Group: Ford includes Ford(US)

FIAT Group: FIAT 'others' include Ferrari & Maserati

(\*) ACEA estimates

For further information, please call:

Mr. Alfredo Filippone - Director of Communications - Tel. (322) 738.73.45

Mrs. Anne Pouchou - Manager Economics & Statistics - Tel. (322) 738.73.55