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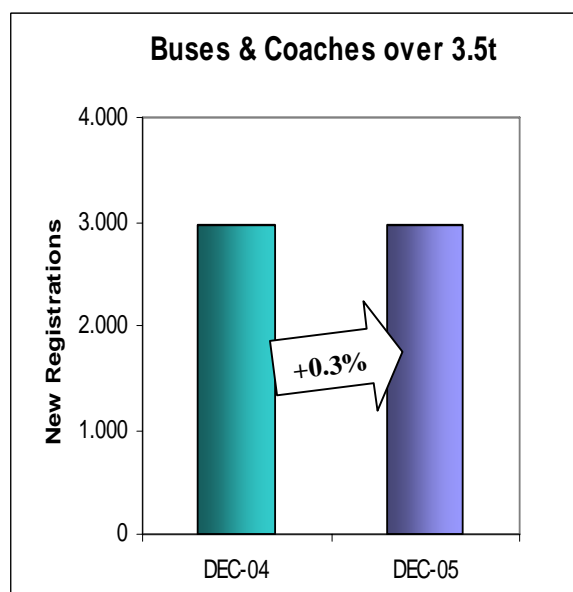
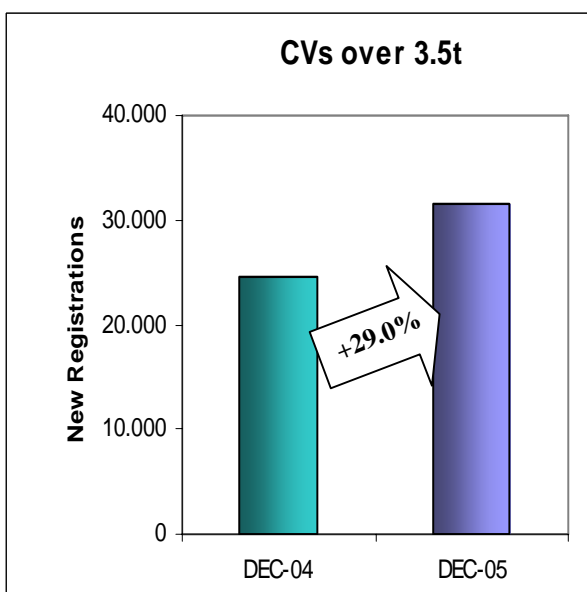
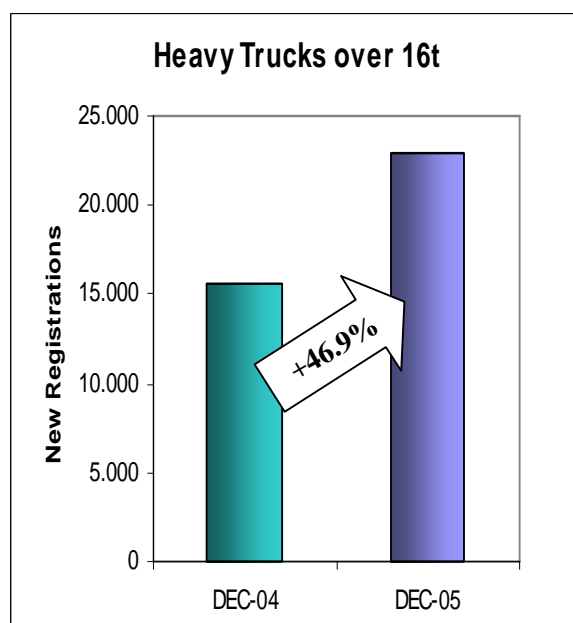
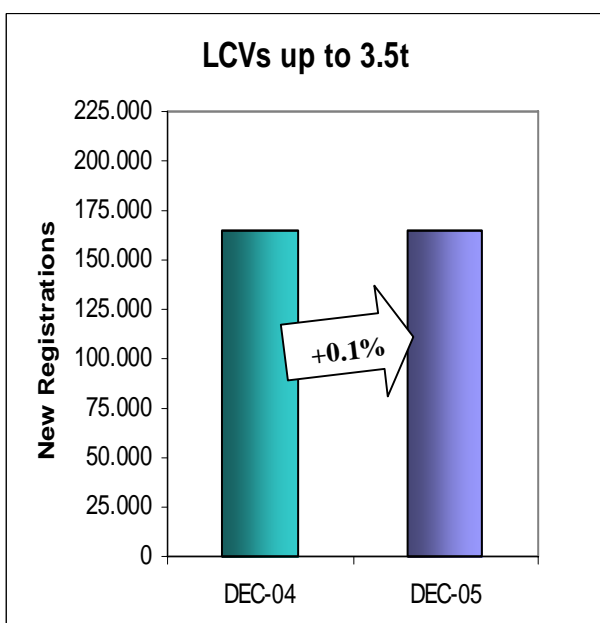
**PRESS EMBARGO FOR ALL DATA:  
26 January 2006, 8.00 A.M. (7.00 A.M. GMT)**

## Press Release

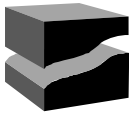
### NEW COMMERCIAL VEHICLE REGISTRATIONS

**December 2005**

*European Union + EFTA Countries*



**Next Press Release: Friday, 24 February 2006**



A C E A

### **New Light Commercial Vehicles (LCVs) up to 3.5t**

In total, 165.395 new LCVs were registered in W.Europe in December 2005, representing a modest rise of +0.1% relative to the same month last year (-0.3% for the EU-15). This result was influenced by a smaller number of working days in almost all countries (-2 in Italy, Greece, Luxembourg, Netherlands, Lithuania, Hungary, Poland and Slovenia, and -1 in Belgium, Spain, France, Ireland, Austria, Portugal, Finland, Czech Republic, Latvia and Slovakia).

Looking at the markets individually, three out of the five main countries reported increases in new registrations in December: Spain (+15.9%), Germany (+2.2%) and Italy (+1.1%). In contrast, market activity in the UK (-6.9%) and France (-5.0%) contracted. In the smaller markets, the situation was mixed. Growth in new LCV registrations was particularly robust in Switzerland (+20.5%), and the Nordic countries: Denmark (+10.5%), Norway (+10.2%), Sweden (+8.9%). The situation was less favourable in the Netherlands (-51.0%), Austria (-38.7%), Belgium (-13.5%) and Finland (-11.4%).

Cumulative figures for 2005 showed an increase in new LCV registrations of +3.5% relative to the same period last year (+3.3% for the EU-15). With the exception of Italy (-2.4%) and the UK (-2.0%), all the main markets contributed positively to this result: Spain (+15.9%), Germany (+4.2%) and France (+2.8%). Increases in year-to-date registrations were also reported in a majority of the smaller markets ranging from +24.4% in Denmark to +2.4% in Greece. Four countries reported year-to-date drops, namely the Netherlands (-24.1%), Finland (-10.6%), Portugal (-2.0%) and Austria (-0.1%).

### **New Heavy Commercial Vehicles (HCVs) over 16t (excluding Buses & Coaches)**

New heavy truck registrations in W. Europe reached 22.890 units in December, a rise of +46.9% compared to the same month last year (+46.2% for the EU-15). This increase resulted essentially from the dynamic activity of the main markets: France (+126.3%), Spain (+115.1%), Germany (+31.5%), the UK (+6.3%) and Italy (+1.7%). The situation in the smaller markets was also very positive, ranging from (+175.5%) in Denmark to (+7.8%) in Sweden. Only four countries reported drops in registrations, namely: Austria (-36.4%), Greece (-28.3%) Portugal (-5.3%) and Iceland (-10.5%).

Looking at the cumulative results for 2005, the market for new heavy trucks saw an increase of +8.6% relative to the same period last year (+8.1% for the EU-15). All the main markets contributed positively to this situation: France (+20.7%), Spain (+8.8%), UK (+5.0%), Germany (+4.4%) and Italy (+1.1%). With the exception of Austria (-7.8%), all the other markets reported year-to-date increases in new heavy truck registrations.

### **New Commercial Vehicles over 3.5t (excluding Buses & Coaches)**

Reflecting the good performance of the heavy truck sector, the market for new commercial vehicles above 3.5t also showed a substantial increase in registrations in December. In total, 31.542 new vehicles were registered, a rise of +29.0% relative to the same month last year (+30% for the EU-15). With the exception of Italy (-3.8%) and the UK (-1.6%), all the main markets reported increases in new registrations: France (+91.6%), Spain (+91.3%) and Germany (+18.5%). The situation in the other markets was mixed. The biggest increases were recorded in Luxembourg (+158.8%), Ireland (+105.6%), Belgium (+105.1%), Denmark (+144.2%) and the Netherlands (+25.9%). In contrast, decreases in registrations were noted for Austria (-32.9%), Finland (-17.0%), Greece (-16.4%), Norway (-6.8%) and Portugal (-3.0%).

Cumulative results showed an increase in new medium and heavy commercial vehicle registrations of +6.4% (similar increase for the EU-15). With the exception of Italy (-1.2%), all the main markets contributed positively to this result: France (+17.3%), Spain (+7.3%), Germany (+4.9%) and the UK (+4.5%).

### **New Buses & Coaches over 3.5t**

Registrations of new medium and heavy buses and coaches in W. Europe reached 2.973 units in December 2005, representing a rise of +0.3% relative to the same month last year (+0.7% for the EU-15). With the exception of Italy (-55.8%) and Germany (-8.2%), all the main markets contributed positively to this result: Spain (+65.0%), France (+54.9%) and the UK (+2.9%). Cumulative results for 2005 showed a rise in new buses and coaches registrations of +1.7% relative to the same period last year (+1.3% for the EU-15). With the exception of Italy (-0.4%), all the main markets contributed positively to this result: Spain (+14.5%), the UK (+4.6%), France (+12.9%) and Germany (+0.5%).



ACEA

# Press Release

**PRESS EMBARGO FOR ALL DATA :**  
**8.00 A.M.(7.00 A.M. GMT), 26 January 2006**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t\*

26/01/06

	December '05	December '04	% Change	Jan-Dec '05	Jan-Dec '04	% Change
AUSTRIA	2.173	3.547	-38,7%	28.889	28.907	-0,1%
BELGIUM	3.318	3.837	-13,5%	59.593	56.601	5,3%
DENMARK	5.765	5.218	10,5%	55.799	44.869	24,4%
FINLAND	932	1.052	-11,4%	14.090	15.769	-10,6%
FRANCE	36.260	38.180	-5,0%	419.043	407.622	2,8%
GERMANY	17.196	16.825	2,2%	193.253	185.535	4,2%
GREECE	1.581	1.496	5,7%	23.045	22.494	2,4%
IRELAND	324	302	7,3%	36.844	30.109	22,4%
ITALY**	22.400	22.148	1,1%	216.193	221.543	-2,4%
LUXEMBOURG	179	135	32,6%	3.025	2.670	13,3%
NETHERLANDS	1.381	2.820	-51,0%	65.899	86.799	-24,1%
PORTUGAL	6.560	6.549	0,2%	69.733	71.131	-2,0%
SPAIN	34.940	30.141	15,9%	386.095	333.195	15,9%
SWEDEN	4.301	3.949	8,9%	34.702	30.857	12,5%
UNITED KINGDOM	22.375	24.021	-6,9%	322.930	329.599	-2,0%
<b>EUROPEAN UNION</b>	<b>159.685</b>	<b>160.220</b>	<b>-0,3%</b>	<b>1.929.133</b>	<b>1.867.700</b>	<b>3,3%</b>
ICELAND	189	150	26,0%	2.162	1.665	29,8%
NORWAY	3.493	3.171	10,2%	35.185	31.241	12,6%
SWITZERLAND	2.028	1.683	20,5%	22.390	21.424	4,5%
<b>EFTA</b>	<b>5.710</b>	<b>5.004</b>	<b>14,1%</b>	<b>59.737</b>	<b>54.330</b>	<b>10,0%</b>
<b>WEST. EUROPE</b>	<b>165.395</b>	<b>165.224</b>	<b>0,1%</b>	<b>1.988.870</b>	<b>1.922.030</b>	<b>3,5%</b>

(\*) : Including Light Buses and Coaches

(\*\*) : For Italy, delivery figures

For further information, please call:

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**Next Press Release on Commercial Vehicles to be issued on 26 January 2006**



ACEA

# Press Release

**PRESS EMBARGO FOR ALL DATA :  
8.00 A.M.(7.00 A.M. GMT), 26 January 2006**

## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over\*

26/01/06

	December '05	December '04	% Change	Jan-Dec '05	Jan-Dec '04	% Change
AUSTRIA	928	1.460	-36,4%	7.969	8.643	-7,8%
BELGIUM	670	301	122,6%	9.066	7.740	17,1%
DENMARK	730	265	175,5%	5.168	4.001	29,2%
FINLAND	274	202	35,6%	2.905	2.893	0,4%
FRANCE	5.612	2.480	126,3%	46.378	38.440	20,7%
GERMANY	4.264	3.242	31,5%	56.119	53.764	4,4%
GREECE	38	53	-28,3%	1.021	933	9,4%
IRELAND	29	12	141,7%	3.200	2.424	32,0%
ITALY	1.709	1.681	1,7%	25.626	25.350	1,1%
LUXEMBOURG	207	71	191,5%	1.225	879	39,4%
NETHERLANDS	421	333	26,4%	11.990	11.949	0,3%
PORTUGAL	378	399	-5,3%	3.482	3.399	2,4%
SPAIN	3.839	1.785	115,1%	31.718	29.141	8,8%
SWEDEN	594	551	7,8%	4.923	4.376	12,5%
UNITED KINGDOM	2.462	2.315	6,3%	35.705	34.003	5,0%
<b>EUROPEAN UNION</b>	<b>22.155</b>	<b>15.150</b>	<b>46,2%</b>	<b>246.495</b>	<b>227.935</b>	<b>8,1%</b>
ICELAND	34	38	-10,5%	291	181	60,8%
NORWAY	441	208	112,0%	4.006	3.017	32,8%
SWITZERLAND	260	181	43,6%	3.140	2.708	16,0%
<b>EFTA</b>	<b>735</b>	<b>427</b>	<b>72,1%</b>	<b>7.437</b>	<b>5.906</b>	<b>25,9%</b>
<b>WEST. EUROPE</b>	<b>22.890</b>	<b>15.577</b>	<b>46,9%</b>	<b>253.932</b>	<b>233.841</b>	<b>8,6%</b>

(\*) : Excluding Buses and Coaches

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## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t\*

26/01/06

	December '05	December '04	% Change	Jan-Dec '05	Jan-Dec '04	% Change
AUSTRIA	1.079	1.607	-32,9%	8.916	9.690	-8,0%
BELGIUM	880	429	105,1%	11.820	10.070	17,4%
DENMARK	828	339	144,2%	5.975	4.655	28,4%
FINLAND	268	323	-17,0%	2.554	2.927	-12,7%
FRANCE	6.831	3.566	91,6%	55.712	47.477	17,3%
GERMANY	7.379	6.225	18,5%	96.960	92.468	4,9%
GREECE	102	122	-16,4%	1.835	2.223	-17,5%
IRELAND	74	36	105,6%	5.130	4.307	19,1%
ITALY	2.369	2.462	-3,8%	35.757	36.193	-1,2%
LUXEMBOURG	220	85	158,8%	1.423	1.038	37,1%
NETHERLANDS	491	390	25,9%	13.751	13.741	0,1%
PORTUGAL	519	535	-3,0%	4.754	4.687	1,4%
SPAIN	4.590	2.399	91,3%	40.250	37.502	7,3%
SWEDEN	709	646	9,8%	5.949	5.407	10,0%
UNITED KINGDOM	4.041	4.107	-1,6%	58.841	56.312	4,5%
<b>EUROPEAN UNION</b>	<b>30.380</b>	<b>23.271</b>	<b>30,5%</b>	<b>349.627</b>	<b>328.697</b>	<b>6,4%</b>
ICELAND	50	59	-15,3%	592	300	97,3%
NORWAY	796	854	-6,8%	6.467	6.358	1,7%
SWITZERLAND	316	258	22,5%	4.013	3.630	10,6%
<b>EFTA</b>	<b>1.162</b>	<b>1.171</b>	<b>-0,8%</b>	<b>11.072</b>	<b>10.288</b>	<b>7,6%</b>
<b>WEST. EUROPE</b>	<b>31.542</b>	<b>24.442</b>	<b>29,0%</b>	<b>360.699</b>	<b>338.985</b>	<b>6,4%</b>

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## PROVISIONAL

### EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

26/01/06

	December '05	December '04	% Change	Jan-Dec '05	Jan-Dec '04	% Change
AUSTRIA	101	209	-51,7%	601	910	-34,0%
BELGIUM	43	14	207,1%	855	900	-5,0%
DENMARK	34	38	-10,5%	436	427	2,1%
FINLAND	26	74	-64,9%	411	510	-19,4%
FRANCE	533	344	54,9%	5.367	4.752	12,9%
GERMANY	697	759	-8,2%	5.426	5.398	0,5%
GREECE	45	50	-10,0%	660	1.508	-56,2%
IRELAND	1	0	--	166	214	-22,4%
ITALY	224	507	-55,8%	5.040	5.062	-0,4%
LUXEMBOURG	7	0	--	157	126	24,6%
NETHERLANDS	183	82	123,2%	1.137	933	21,9%
PORTUGAL	118	55	114,5%	795	641	24,0%
SPAIN	406	246	65,0%	3.850	3.361	14,5%
SWEDEN	43	74	-41,9%	1.156	1.107	4,4%
UNITED KINGDOM	352	342	2,9%	4.198	4.012	4,6%
<b>EUROPEAN UNION</b>	<b>2.813</b>	<b>2.794</b>	<b>0,7%</b>	<b>30.255</b>	<b>29.861</b>	<b>1,3%</b>
ICELAND	8	1	++	57	18	++
NORWAY	126	93	35,5%	1.029	809	27,2%
SWITZERLAND	26	77	-66,2%	478	597	-19,9%
EFTA	<b>160</b>	<b>171</b>	<b>-6,4%</b>	<b>1.564</b>	<b>1.424</b>	<b>9,8%</b>
<b>WEST. EUROPE</b>	<b>2.973</b>	<b>2.965</b>	<b>0,3%</b>	<b>31.819</b>	<b>31.285</b>	<b>1,7%</b>

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