



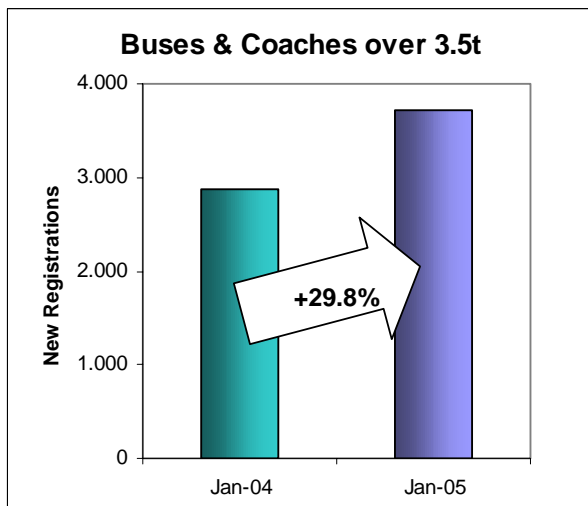
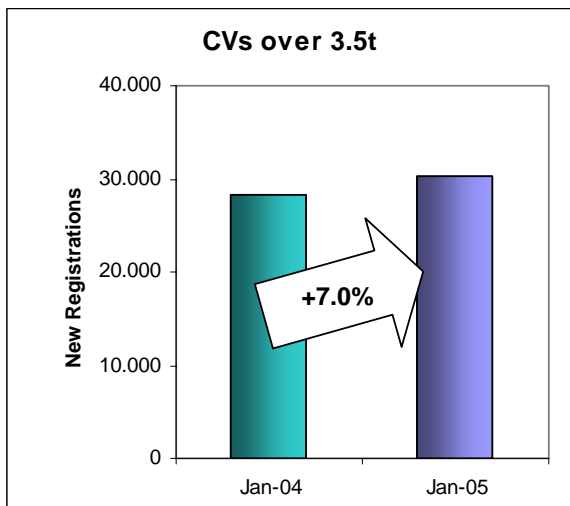
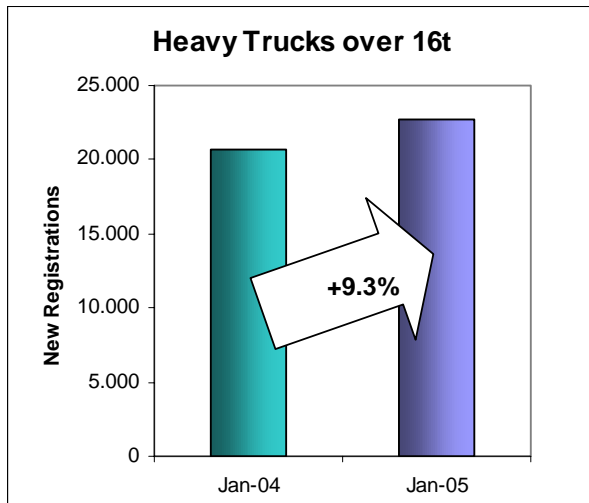
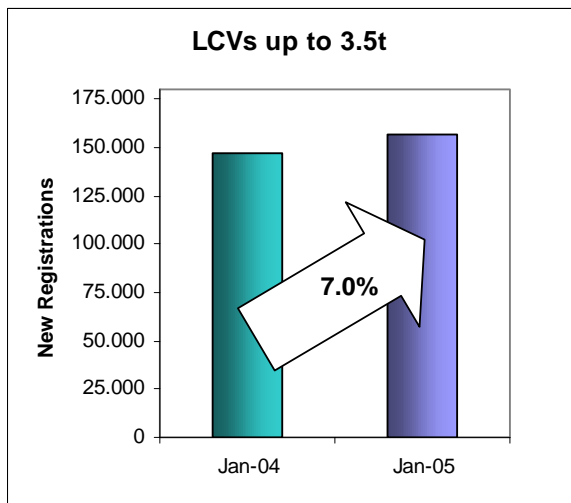
**PRESS EMBARGO FOR ALL DATA:
8.00 A.M (7.00 A.M. GMT), 25 February 2005**

Press Release

NEW COMMERCIAL VEHICLE REGISTRATIONS

January 2005

European Union + EFTA Countries





ACEA

New Light Commercial Vehicles up to 3.5t

Light commercial vehicle (LCV) registrations in Western Europe reached 156.773 units in January 2005, up 7.0% relative to the same month last year (+7.1% for the EU-15). Sustained growth in LCV sales reflects the gradual improvement in the overall economic situation in the EU. There was no strong calendar effect as the number of working days was basically the same as in January 2004, with the sole exceptions of Belgium, Ireland and the UK (-1 day), as well as Slovenia (+1 day).

To the exception of Germany (-1.7%), all the main markets contributed positively to the January 2005 results: Spain (+15.2%), the UK (+6.1%), Italy (+3.1%), and France (+2.4%). The other markets also showed dynamic sales with increases ranging from +4.4% in Portugal to +40.5% in Denmark. The situation was less favourable in Finland, the Netherlands and Switzerland which reported falls in registrations of -2.2%, -3.3% and -9.8% respectively.

New Heavy Commercial Vehicles (over 16t - excluding Buses & Coaches)

New heavy truck registrations in Western Europe reached 22.682 units in January 2005, an increase of 9.3% compared to the same month last year (8.9% for the EU-15). This situation results essentially from the performance of the main markets which, to the exception of Germany (-1.3%), all posted increases in registrations: Italy (+27.8%), France (+9.5%), Spain (+5.9%) and the UK (+5.0%).

With the exception of Finland (-17.2%), all other markets posted positive results ranging from +0.6% in Portugal to +55.7% in Ireland.

New Commercial Vehicles over 3.5t (excluding Buses & Coaches)

Reflecting the sustained sales in the heavy commercial vehicle segment, the market for new commercial vehicles above 3.5t also showed a rise in new registrations in January 2005. In total, 30.358 vehicles were registered, an increase of 7.0% relative to the same month last year (+6.9% for the EU-15). To the exception of the UK (-3.4%), all the main markets contributed positively to this result: Italy (+21.1%), France (+9.4%), Spain (+4.9%), Germany (+4.0%).

Regarding the situation in the other markets, only three reported drops in registrations: Portugal (-1.5%), Greece (-12.1%) and Finland (-21.1%).

New Buses & Coaches over 3.5t

Registrations of medium and heavy buses and coaches in Western Europe reached 3.724 units in January 2005, representing a 29.8% rise relative to the same month last year (+28.1% for the EU-15). All the main markets posted sales increases: Italy (+106.4%), France (+33.9%), German (+20.0%), the UK (8.8%) and Spain (+0.8%).



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(6.00 A.M. GMT), 25 February 2005**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW LIGHT COMMERCIAL VEHICLES up to 3.5t*

25/02/05

	January '05	January '04	% Change	Jan-Jan '05	Jan-Jan '04	% Change
AUSTRIA	1.973	1.794	10,0%	1.973	1.794	10,0%
BELGIUM	5.903	5.274	11,9%	5.903	5.274	11,9%
DENMARK	3.930	2.798	40,5%	3.930	2.798	40,5%
FINLAND	1.573	1.608	-2,2%	1.573	1.608	-2,2%
FRANCE	33.326	32.551	2,4%	33.326	32.551	2,4%
GERMANY	12.613	12.836	-1,7%	12.613	12.836	-1,7%
GREECE	2.181	1.824	19,6%	2.181	1.824	19,6%
IRELAND	7.042	5.477	28,6%	7.042	5.477	28,6%
ITALY**	16.043	15.554	3,1%	16.043	15.554	3,1%
LUXEMBOURG	281	237	18,6%	281	237	18,6%
NETHERLANDS	10.704	11.068	-3,3%	10.704	11.068	-3,3%
PORTUGAL	5.829	5.582	4,4%	5.829	5.582	4,4%
SPAIN	27.434	23.812	15,2%	27.434	23.812	15,2%
SWEDEN	1.992	1.488	33,9%	1.992	1.488	33,9%
UNITED KINGDOM	21.970	20.713	6,1%	21.970	20.713	6,1%
EUROPEAN UNION	152.794	142.616	7,1%	152.794	142.616	7,1%
ICELAND	97	97	0,0%	97	97	0,0%
NORWAY	2.424	2.208	9,8%	2.424	2.208	9,8%
SWITZERLAND	1.458	1.617	-9,8%	1.458	1.617	-9,8%
EFTA	3.979	3.922	1,5%	3.979	3.922	1,5%
WEST. EUROPE	156.773	146.538	7,0%	156.773	146.538	7,0%

(*) : Including Light Buses and Coaches

(**) : For Italy, delivery figures

For further information, please call:

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This information is available on ACEA's website:

<http://www.acea.be>

Next Press Release on Commercial Vehicles to be issued on 25 Mars 2005



ACEA

Press Release

**PRESS EMBARGO FOR ALL DATA :
8.00 A.M.(6.00 A.M. GMT), 25 February 2005**

PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW HEAVY COMMERCIAL VEHICLES of 16t and over*

25/02/05

	January '05	January '04	% Change	Jan-Jan '05	Jan-Jan '04	% Change
AUSTRIA	920	809	13,7%	920	809	13,7%
BELGIUM	1.265	1.049	20,6%	1.265	1.049	20,6%
DENMARK	385	371	3,8%	385	371	3,8%
FINLAND	288	348	-17,2%	288	348	-17,2%
FRANCE	4.802	4.387	9,5%	4.802	4.387	9,5%
GERMANY	4.292	4.349	-1,3%	4.292	4.349	-1,3%
GREECE	91	62	46,8%	91	62	46,8%
IRELAND	475	305	55,7%	475	305	55,7%
ITALY	2.244	1.756	27,8%	2.244	1.756	27,8%
LUXEMBOURG	63	62	1,6%	63	62	1,6%
NETHERLANDS	1.619	1.425	13,6%	1.619	1.425	13,6%
PORTUGAL	364	362	0,6%	364	362	0,6%
SPAIN	2.489	2.350	5,9%	2.489	2.350	5,9%
SWEDEN	304	273	11,4%	304	273	11,4%
UNITED KINGDOM	2.494	2.376	5,0%	2.494	2.376	5,0%
EUROPEAN UNION	22.095	20.284	8,9%	22.095	20.284	8,9%
ICELAND	8	5	60,0%	8	5	60,0%
NORWAY	388	273	42,1%	388	273	42,1%
SWITZERLAND	191	185	3,2%	191	185	3,2%
EFTA	587	463	26,8%	587	463	26,8%
WEST. EUROPE	22.682	20.747	9,3%	22.682	20.747	9,3%

(*) : Excluding Buses and Coaches

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PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t*

25/02/05

	January '05	January '04	% Change	Jan-Jan '05	Jan-Jan '04	% Change
AUSTRIA	986	868	13,6%	986	868	13,6%
BELGIUM	1.506	1.309	15,0%	1.506	1.309	15,0%
DENMARK	440	413	6,5%	440	413	6,5%
FINLAND	405	513	-21,1%	405	513	-21,1%
FRANCE	5.577	5.099	9,4%	5.577	5.099	9,4%
GERMANY	6.892	6.624	4,0%	6.892	6.624	4,0%
GREECE	175	199	-12,1%	175	199	-12,1%
IRELAND	737	525	40,4%	737	525	40,4%
ITALY	3.068	2.534	21,1%	3.068	2.534	21,1%
LUXEMBOURG	84	73	15,1%	84	73	15,1%
NETHERLANDS	1.823	1.664	9,6%	1.823	1.664	9,6%
PORTUGAL	470	477	-1,5%	470	477	-1,5%
SPAIN	3.117	2.971	4,9%	3.117	2.971	4,9%
SWEDEN	365	329	10,9%	365	329	10,9%
UNITED KINGDOM	3.929	4.066	-3,4%	3.929	4.066	-3,4%
EUROPEAN UNION	29.574	27.664	6,9%	29.574	27.664	6,9%
ICELAND	15	10	50,0%	15	10	50,0%
NORWAY	511	469	9,0%	511	469	9,0%
SWITZERLAND	258	239	7,9%	258	239	7,9%
EFTA	784	718	9,2%	784	718	9,2%
WEST. EUROPE	30.358	28.382	7,0%	30.358	28.382	7,0%

(*) : Excluding Buses and Coaches

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PROVISIONAL

EU + EFTA COUNTRIES REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

25/02/05

	January '05	January '04	% Change	Jan-Jan '05	Jan-Jan '04	% Change
AUSTRIA	78	84	-7,1%	78	84	-7,1%
BELGIUM	134	84	59,5%	134	84	59,5%
DENMARK	43	39	10,3%	43	39	10,3%
FINLAND	52	42	23,8%	52	42	23,8%
FRANCE	640	478	33,9%	640	478	33,9%
GERMANY	565	471	20,0%	565	471	20,0%
GREECE	48	90	-46,7%	48	90	-46,7%
IRELAND	791	591	33,8%	791	591	33,8%
ITALY	487	236	106,4%	487	236	106,4%
LUXEMBOURG	44	17	158,8%	44	17	158,8%
NETHERLANDS	35	61	-42,6%	35	61	-42,6%
PORTUGAL	66	39	69,2%	66	39	69,2%
SPAIN	242	240	0,8%	242	240	0,8%
SWEDEN	47	35	34,3%	47	35	34,3%
UNITED KINGDOM	334	307	8,8%	334	307	8,8%
EUROPEAN UNION	3.606	2.814	28,1%	3.606	2.814	28,1%
ICELAND	0	0	--	0	0	--
NORWAY	81	37	118,9%	81	37	118,9%
SWITZERLAND	37	19	94,7%	37	19	94,7%
EFTA	118	56	110,7%	118	56	110,7%
WEST. EUROPE	3.724	2.870	29,8%	3.724	2.870	29,8%

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